



### ACTION RECRUITMENT

St. Andrews House, 28-30 Exchequer Street, Dublin 2.  
 Tel: 01-6778544  
 Fax: 01-6796830  
 Email: [bf@actionrecruitment.ie](mailto:bf@actionrecruitment.ie)  
 Website: [www.actionrecruitment.ie](http://www.actionrecruitment.ie)  
 Contact: Mr. Brian Fahy  
 Business Classification: Specialist Hospitality Recruiters.  
 Company Description: Action Recruitment was established in 1974 and continues to lead others in standards of service and ethical business practices. The key to our success is the intensity with which we treat our candidates and clients. We specialise solely in the recruitment of hospitality professionals.

### AIB BANK

Bankcentre, Ballsbridge, Dublin 4.  
 Tel: 01-6411577  
 Fax: 01-2830476  
 Email: [thomas.t.curran@aib.ie](mailto:thomas.t.curran@aib.ie)  
 Contact: Mr. Tom Curran  
 Business Classification: Financial Institution  
 Company Description: AIB Bank has a dedicated Hotels & Tourism Team. This specialist team provides a comprehensive, relationship-based service and offers a full range of tailored banking products to the Hotels and Tourism Sector.

### ALLIED DRINKS

Unit 24 Parkwest Enterprise Centre, Dublin 12.  
 Tel: 01 642 9512  
 Fax: 01 612 0825  
 Email: [Colin.Clarke@allieddrinks.ie](mailto:Colin.Clarke@allieddrinks.ie)  
 Contact: Colin Clarke  
 Business Classification: Beverages  
 Company Description: Allied Drinks is a division of Constellation Brands including one of the largest drinks producers and marketers in the world.

### AMERICAN EXPRESS ESTABLISHMENT SERVICES

2nd Floor, Building E, Cherrywood Science & Industrial Pk, Loughlinstown, Co. Dublin.  
 Tel: 1800-709909  
 Fax: 01-2390201  
 Email: [chris.maxwell@americanexpress.ie](mailto:chris.maxwell@americanexpress.ie)  
 Contact: Mr. Chris Maxwell  
 Business Classification: Credit Card Services  
 Company Description: AMERICAN EXPRESS has enjoyed a mutually beneficial relationship with the Irish hotel industry for many years.

### ANGLO IRISH BANK

Stephen Court, 18-21 St. Stephens Green, Dublin 2.  
 Tel: 01-6162000  
 Fax: 01-6162411  
 Email: [enquiries@angloirishbank.ie](mailto:enquiries@angloirishbank.ie)  
 Website: [www.angloirishbank.com](http://www.angloirishbank.com)  
 Contact: Ms. Mary Nolan  
 Business Classification: Financial Institution  
 Company Description: A fully integrated banking group with an asset base of €22 billion and capital resources in excess of €2.2 billion. The bank's treasury division offers a comprehensive range of products, including personal and corporate deposit, corporate foreign exchange and interest rate risk management products.

### ASHLAND OUTSOURCING LIMITED

11 South Mall, Cork  
 Tel: 021-4274022  
 Fax: 021-4276993  
 Email: [mlynch@ashland.ie](mailto:mlynch@ashland.ie)

### AVCOM

Unit B, Three Rock Road, Sandyford Industrial Estate, Dublin 18.  
 Tel: 01-2957213  
 Fax: 01-2953783  
 Email: [avcom@avcom.ie](mailto:avcom@avcom.ie)  
 Website: [www.avcom.ie](http://www.avcom.ie)  
 Contact: Mr. Tony Murphy  
 Business Classification: Audio Visual Equipment  
 Company Description: Avcom is the largest provider of audio visual equipment for conferences and events to the hospitality industry in Ireland. Avcom also provides specialist services and packages for Irish hotels.

### BANK OF SCOTLAND, IRELAND

124-127 St. Stephens Green, Dublin 2.  
 Tel: 01-2674000  
 Fax: 01-2974390  
 Email: [joseph.oreilly@bankofscotland.ie](mailto:joseph.oreilly@bankofscotland.ie)  
 Website: [www.bankofscotland.ie](http://www.bankofscotland.ie)  
 Contact: Mr. Joseph O'Reilly  
 Business Classification: Financial Institution  
 Company Description: Bank of Scotland (Ireland) Ltd. Is a specialist business bank providing a focused range of products and services to the hotel industry. They have a dedicated and expert team in place who are keen to discuss your financial needs.

### BARCLAYS BANK IRELAND PLC

47-48 St. Stephen's Green, Dublin 2.  
 Tel: 01-618 2600  
 Fax: 01-662 3141  
 Contact: Mr Andrew Bowen Email: [Andrew.bowen@barclays.com](mailto:Andrew.bowen@barclays.com)  
 Website: [www.barclays.com](http://www.barclays.com)  
 Business Classification: Financial Institution  
 Company Description: Barclays has had a presence in Ireland for almost 30 years and delivers pro-active banking solutions to clients to help them grow and manage their loan and international operations.

### BEAMISH & CRAWFORD

South Main Street, Cork.  
 Tel: 021-4911100  
 Fax: 021-4911111  
 Email: [info@beamish.ie](mailto:info@beamish.ie)  
 Website: [www.beamish.ie](http://www.beamish.ie)  
 Contact: Mr. Fiachra Driscoll  
 Business Classification: Beverages  
 Company Description: The Cork based brewery brews and distributes an international portfolio of brands to the Irish market including Beamish Genuine Irish Stout, Miller Genuine Draft, Foster's Lager, Kronenbourg 1664, Carling Lager and a full range of package products – beers and wine.

### BEST WESTERN INTERNATIONAL

Nangor Road Business Park, Nangor Road, Dublin 12  
 Tel: 01-4605100  
 Fax: 01-4604585  
 Email: [paul.halpenny@bestwestern.com](mailto:paul.halpenny@bestwestern.com)  
 Website: [www.bestwestern.ie](http://www.bestwestern.ie)  
 Contact: Mr Paul Halpenny  
 Business Classification: Hotel Brand & Marketing Support  
 Company Description: Membership of the Best Western Brand given independent hoteliers the strength to succeed in an increasingly competitive market place by providing Marketing, Sales, E-Commerce Support & a presence on all Global Distribution channels.

### BOOK NOW LTD.

1 Walkers Cottages, Mount Pleasant Place, Ranelagh, Dublin 6.  
 Tel: 01-4127600  
 Fax: 01-406022  
 Email: philiptroy@booknowlimited.com  
 Website: www.booknow365.com  
 Contact: Mr. Philip Troy  
 Business Classification: Hotel Reservations  
 Company Description: Book Now 365 (also known as Hotel Ireland and Book Now) is a Dublin based hotel reservation service in business since 1999. Book Now 365 handles €15million worth of bookings (2005 from UK, USA, Europe and Ireland).

### BUREASCOPE.COM

Unit 14, Abbey Business Centre, Abbey Street, Kilkenny.  
 Tel: 056-7790840  
 Fax: 056-7790840  
 Email: helen@caseytechnology.ie  
 Website: www.bureascope.com  
 Contact: Mr. Conor Casey  
 Business Classification: Energy Management Consultants  
 Company Description: We provide specialist energy management skills to supplement your in-house team in the following areas: - Awareness programmes, compliance monitoring, conservation programme development, energy aspects listing and rating, external auditing, policy development, procurement, programme review, site surveys to identify appropriate meter locations

### C&C WHOLESALE LTD.

Templemore Road, Thurles, Co. Tipperary.  
 Tel: 0504-21022  
 Fax: 0504-23180  
 Email: ccwsales@cantrell.ie  
 Website: www.ccv.ie  
 Contact: Mr. Finbarr O'Doherty  
 Business Classification: Beverages  
 Company Description: National distributor of all packaged goods to the hotel sector. Brand leaders include Club soft drinks/mixers, 7Up, Pepsi Cola, WKD and a complete range of packaged beers. Nine depots nationwide.

### CALOR GAS

Long Mile Road, Dublin 12.  
 Tel: 01-4505000  
 Fax: 01-4506070  
 Email: info@calorgas.ie  
 Website: www.calorgas.ie  
 Contact: Mr. Terry Leonard  
 Business Classification: Gas Suppliers  
 Company Description: Calor Gas, a market leader in the Liquid Petroleum Gas industry has a long association with the hotel industry going back over 60 years. We supply LPG for catering applications with nine out of ten chefs preferring to cook on gas. However, we also supply gas for heating applications, hot water, leisure centres, spa facilities, air handling systems, gas fires, hotel laundries and patio heating solutions. Calor provide a technical advice and design service for all applications.

### CAVS

1 Harcourt Lane, Dublin 2.  
 Tel: 01-4781314  
 Fax: 01-4781316  
 Contact: Mr. Frank Quigley  
 Business Classification: Audio Visual Equipment

### CB RICHARD ELLIS

Connaught House, 1 Burlington Road, Dublin 4.  
 Tel: 01-6185500  
 Fax: 01-6688850  
 Email: dermot.curtin@cbre.com  
 Website: www.cbre.ie  
 Contact: Mr. Dermot Curtin  
 Business Classification: Commercial Real Estate  
 Company Description: CB Richard Ellis Hotels are Ireland's leading hotel property consultants, specialising in sales and acquisitions, valuations, strategic development advice, operator selection and management contracts.

### CELTIC LINEN LTD.

Drinagh, Wexford.  
 Tel: 053-9165700  
 Fax: 053-9165774  
 Email: sales@celticgroup.ie  
 Website: www.celticgroup.ie  
 Contact: Mr. Martin Murphy  
 Business Classification: Linen Suppliers/Hygiene Suppliers  
 Company Description: Celtic is family owned and specialises in providing solutions for the hotel industry in Ireland. Celtic is the leading supplier of bed and table linen, workwear garments, dustmat services and cabinet roller towels and also provides hotel textiles, janitorial supplies and paper to many fine hotels in Ireland.

### COCA-COLA BOTTLERS IRELAND

Western Industrial Estate, Naas Road, Dublin 12.  
 Tel: 01-4195692  
 Fax: 01-4602169  
 Email: mo.durkan@cchbc.com  
 Website: www.coca-colabottlers.com  
 Contact: Ms. Mo Durkan  
 Business Classification: Soft Drink Manufacturer  
 Company Description: Coca Cola Bottlers Ireland is Ireland's leading soft drinks company. Brands include Coca-Cola, Diet Coke, Sprite, Sprite Zero, Fanta, Lilt, Schweppes, Tanora, Deep Riverrock, Fruica, Powerade, Dr. Pepper, BPM, Oasis, Nestea and Appletiser.

### COURISTAN CARPETS (IRL) LTD.

Store Street, Youghal Co. Cork.  
 Tel: 024-93454  
 Fax: 024-92959 / 045-521923  
 Email: info@couristanyoughal.com  
 Contact: Mr. Michael Lenehan  
 Business Classification: Floor Covering Specialists  
 Company Description: Couristan have been manufacturing Axminster carpet in Youghal since 1984, and are the leading supplier of Axminster to the Irish hotel industry, coloured and designed to your own specification.

### CUISINE DE FRANCE LTD.

Belgard Square, Tallaght, Dublin 24.  
 Tel: 01-4057200  
 Fax: 01-4057290  
 Email: info@cuisinedefrance.com  
 Website: www.cuisinedefrance.com  
 Contact: Ms. Emma Farrell  
 Business Classification: Food Service  
 Company Description: Hiestand, La Brea Bakery and Carroll Cuisine, as well as Delice De France, Cuisine De France and Pierre's makes up the Cuisine De France Foodservices quality and varied range of bread, confectionary, hot and chilled food. In addition to supplying quality product we pride ourselves on the relationships we develop with our hotel partners through the delivery of relevant product, innovative concepts and channel focused sales support.



### DIAGEO IRELAND

St. James Gate, Dublin 8.  
Tel: 01-4536700  
Fax: 01-4084810  
Email: dennis.markey@diageo.com  
Website: www.diageo.com  
Contact: Mr. Dennis Markey  
Business Classification: Beverages  
Company Description: Diageo Ireland is responsible for the production, sales, marketing and distribution of a range of premium beers, spirits and wines. Ireland is one of Diageo's major markets and a significant exporter to global markets.

### ECOLAB

La Valee House, Upper Dargle Road, Bray, Co. Wicklow.  
Tel: 01-2763500  
Fax: 01-2761900  
Email: infoireland@ecolab.com  
Website: www.ecolab.com  
Contact: Mr. Eamon Doherty  
Business Classification: Chemical/Detergent Hygiene  
Company Description: Ecolab is Ireland's leading provider of Total Hygiene Solutions to the Hotel Industry, available 24-7-365, supplying you with peace of mind when it comes to cleanliness and hygiene. We are trusted to protect some of Ireland's best known brand names, its no wonder people ask Is It Clean? Or Is It ECOLAB Clean?

### EDWARD DILLON & CO. LTD.

25 Mountjoy Square, Dublin 1.  
Tel: 01-8193300  
Fax: 01-8555852  
Contact: Mr. Alan Crowley  
Business Classification: Beverages  
Company Description: Exclusive Agents Hennessy, Bacardi, Finlandia, Bombay Sapphire Gin, Jack Daniels, Southern Comfort, Grey Goose and Belvedere Vodka. Also Moet et Chandon, Veuve Clicquot and wines of Wolf Blass, Rosemount, Penfolds, Lindemans, Green Point, Cape Mentelle, Carmen, Fetzer, Nederburg, Cloudy Bay and Terrazas.

### EIRCOM

5B Cumberland House, Fenian Street, Dublin 2.  
Tel: 01-7013706  
Fax: 01-7012943  
Email: koreilly@eircom.ie  
Website: www.eircom.ie/business  
Contact: Mr. Kieran O'Reilly  
Business Classification: Telecommunications

### ELECTROPLUS CABLE & SATELLITE LTD.

Unit 5, Block C, City Link Business Park, Old Naas Road, Dublin 12.  
Tel: 01-4199253  
Fax: 01-4196245  
Email: jmaher@electroplus.ie  
Website: www.electroplus.ie  
Contact: Ms. Jane Maher  
Business Classification: TV Management Systems/Internet Access  
Company Description: Electroplus provides an extensive range of interactive solutions of the hospitality sector to include Interactive TV, Pay TV, Comprehensive Internet Solutions, Hotel TV and LCD TV.

### ENERGIA

Mill House, Ashtown Gate, Navan Road, Dublin 15.  
Tel: 01-8692000  
Fax: 01-8692050  
Email: michael.nugent@energia.ie  
Website: www.energia.ie  
Contact: Mr. Michael Nugent  
Business Classification: Energy Supply  
Company Description: Energia was formed in 1999 as the retail arm of The Viridian Group PLC. As Ireland's largest independent energy supplier Energia are already delivering on the opportunities presented by market liberalisation. Energia have partnered with the Irish Hotels Federation in offering significant electricity cost savings to its members.

### ESB CUSTOMER SUPPLY

27 Lr Fitzwilliam Street, Dublin 2.  
Tel: 1850 372 787  
Fax: 066-7125466  
Email: brenda.walsh@esb.ie  
/business@esb.ie  
Website: www.esb.ie/business  
Contact: Ms. Brenda Walsh  
Business Classification: Energy Supply  
Company Description: ESB Customer Supply delivers services to customers including billing of accounts, receipting payments and providing advice on energy efficiency and tariff rates.

### EUROCONEX TECHNOLOGIES LTD.

2nd Floor, Building E, Cherrywood Science & Technology Park, Loughinstown, Co. Dublin.  
Tel: 01-2390241  
Email: Stephen.McDonagh@euroconex.com  
Website: www.euroconex.com  
Contact: Mr. Steven McDonagh  
Business Classification: Financial  
Company Description: EuroConex Technologies Ltd. is Bank of Ireland's card processing specialist in Ireland. EuroConex delivers tailored card acceptance solutions to the hotel industry, including currency conversion on both terminals and Micros Fidelio.

### EVG EVENTURES GROUP

Unit 3, Plato Business Park, Damatown Road, Dublin 15  
Tel: 01-8614777  
Fax: 01-8614772  
Email: info@evg.ie  
Website: www.evg.ie  
Business Classification: Hospitality Consultancy

### FEXCO

12 Ely Place, Dublin 2.  
Tel: 01-6373000  
Fax: 01-6620788  
Email: ahennesy@fexco.com  
Website: www.fexco.com  
Contact: Ms. Alison Hennessy  
Business Classification: Financial  
Company Description: The FEXCO Group powers global payments through market leading partnerships, innovative use of information technology and a supreme delivery of customer service. Through our three core product groups, Global Corporate Payments, Global Consumer Payments and Business Processing, we distribute millions of international payment transactions annually.

### FINDLATER GRANTS

Kilcarbery Park, Nangor Road, Clondalkin, Dublin 22.  
 Tel: 01-6304106  
 Fax: 01-6305006  
 Website: [www.findlatergrants.ie](http://www.findlatergrants.ie)  
 Contact: Mr. David O'Boyle  
 Business Classification: Beverages  
 Company Description: An enviable portfolio includes:  
 Wine: Moreau, Hugel, Chapoutier, Jadot, Fevre, Baron Philippe de Rothschild, Marques de Caceres, Marques de Riscal, Wakefield Wines, Saint Clair, Arniston Bay, Villiera, Neil Ellis, Paul Cluver, Kanonkop, Concha y Toro, Montes, Cono Sur, Sutter Home, Frogs Leap, Trivento, Bend in the River, Chateau Musar, Antinori, Masi, Salice Salentino, Tormaresca, Prunotto.  
 Champagne: Pommery Brut Royal; Sparkling Wine: Codorniu, Villiera Traditional Seaview, Prosecco, Spirits: Tullamore Dew, Glenfiddich, Grants. Liquers: Irish Mist, Carolans Irish Cream.

### FIRST RATE BUREAU DE CHANGE

4 Customs House Plaza, IFSC, Dublin 1.  
 Tel: 01-6116700  
 Fax: 01-6116781  
 Email: [joe.redmond@boi.ie](mailto:joe.redmond@boi.ie)  
 Website: [www.boi.ie](http://www.boi.ie)  
 Contact: Mr Joe Redmond  
 Business Classification: Financial  
 Company Description: Bank of Ireland's First Rate has been providing Bureau de Change and related services to the Hotel and Guesthouse sector since 1991. The first rate network includes 1,000 outlets comprising many of the country's leading hotels.

### FLOGAS IRELAND LTD.

Dublin Road, Drogheda, Co. Louth.  
 Tel: 041-9831041  
 Fax: 041-9834652  
 Email: [info@flogas.ie](mailto:info@flogas.ie)  
 Website: [www.flogas.ie](http://www.flogas.ie)  
 Contact: Mr. Eoin O'Flynn  
 Business Classification: Gas Suppliers  
 Company Description: Flogas was incorporated in 1977 and is a leading supplier of LP Gas (Liquefied Petroleum Gas) to the catering industry. Gas applications including cooking, heating, water heating, coal effect fires, Outdoor Heating Solutions, Patio Heaters and tumble dryers. Flogas offer customers a comprehensive and free technical advisory service covering all aspects of gas installations including planning, design, installation and on-going maintenance.

### GAELITE

18 Corrig Road, Sandyford Industrial Estate, Dublin 18.  
 Tel: 01-2940066  
 Fax: 01-2940071  
 Email: [s.lynch@gaelite.ie](mailto:s.lynch@gaelite.ie)  
 Fax: [www.gaelite.com](http://www.gaelite.com)  
 Contact: Sine Lynch  
 Business Classification: Signage

### GOLF PRO TECHNOLOGY

Unit 19, Rathlinn, Castleconnell, Limerick.  
 Tel: 061-424111  
 Email: [robert@golfprotech.com](mailto:robert@golfprotech.com)  
 Website: [www.golfprotech.com](http://www.golfprotech.com)  
 Business Classification: Leisure  
 Company Description: Golf Pro Technology are manufacturers and suppliers of the industry's leading Golf Simulator, allowing users to play golf with real clubs and real golf balls all year round. Other accessories include indoor archery and shooting gallery. Products are available for sale or hire.

### GRAM

44 The Tides, Portavogie, BT22 1SE, N. Ireland.  
 Tel: 048-4277-2821  
 Fax: 048-4277-2823  
 Email: [warren\\_180@hotmail.com](mailto:warren_180@hotmail.com)  
 Website: [www.gram.co.uk](http://www.gram.co.uk)  
 Contact: Mr. Warren Giffen  
 Business Classification: Refrigeration  
 Company Description: Gram manufactures refrigerators for professional use, with a vast product range including upright refrigerators and freezers, counters, coldrooms and blast chillers.

### GVA DONAL O BUACHALLA

86 Merrion Square, Dublin 2.  
 Tel: 01-6762711  
 Fax: 01-6611766  
 Email : [info@dob.ie](mailto:info@dob.ie)  
 Website: [www.gvadob.ie](http://www.gvadob.ie)  
 Contacts: Alan Mc Millan, Sheelagh O Buachalla.  
 Business Classification: Commercial Real Estate  
 Company Description: Property and Rating Consultants, Estate Agents and Auctioneers. Provides comprehensive property advice in the following areas: Rateable Valuation Assessments and Appeals, Valuations (asset, fire insurance), Estate Agency, Compulsory Purchase etc.

### GUESTLINE LTD

5 Barker Street, Shrewsbury, SY1 1QJ  
 Tel: 0044-1743231232  
 Fax: 0044-1743232213  
 Email: [steve.townsend@guestline.com](mailto:steve.townsend@guestline.com)  
 Website: [www.guestline.com](http://www.guestline.com)  
 Business Classification: Hotel Software  
 Company Description: Guestline is a leading supplier of hotel software solutions. We develop, implement, and support software solutions for the global hospitality industry. Our systems reflect a broad experience gained from years of working closely with respected hotels and groups. Whether you require a system for a large group of hotels, or an independent privately owned hotel, we can provide the total solution.

### HEINEKEN IRELAND LTD.

Murphy Brewery, Leitrim Street, Cork.  
 Tel: 021-4503371  
 Fax: 021-4503011  
 Email: [info@heineken.ie](mailto:info@heineken.ie)  
 Contact: Mr. Declan Farmer  
 Website: [www.heinekenireland.ie](http://www.heinekenireland.ie)  
 Business Classification: Beverages  
 Company Description: Heineken Ireland is a wholly owned subsidiary of Heineken N.V. the most international brewer in the world. Based in Cork since 1856, the brewery combines a long and proud brewing tradition with the most up-to-date technology and innovative marketing and is Ireland's fastest growing brewing company. The company employs 425 people with a turnover of €305m. The brewery's brand portfolio includes Ireland's No 1 lager - Heineken, Murphy's Stout, Amstel, Coors Light, Paulaner, and Zlaty Bazant.



### HORWATH BASTOW CHARLETON

Marine House, Clanwilliam Court, Lower Mount Street, Dublin 2.  
Tel: 01-6760951  
Fax: 01-6625105  
Email: justin.baily@horbc.ie  
Website: www.hbc.ie  
Contact: Mr. Justin Baily  
Business Classification: Financial Advisors  
Company Description: A leading firm of advisors to the hotel and leisure industry. Its services include feasibility and viability reports, project finance, refinancing existing operations, as well as accounting management control and auditing.

### HUGH JORDAN & CO. LTD.

Grand Canal Quay, Dublin 2.  
Tel: 01-6779498  
Fax: 01-6715803  
Email: john.whyte@hughjordan.com  
Website: www.hughjordan.com  
Contact: Mr. John Whyte  
Business Classification: Hospitality Products Specialists  
Company Description: Hugh Jordan & Co., Ireland's largest supplies distributor was established in 1949 and offers unrivalled service by stocking products in-depth and supporting local manufacturers where compatible. Products include bar and restaurant furniture, tableware, servingware and kitchenware.

### INSPIRIT IRELAND

47 Adelaide Road, Dublin 2.  
Tel: 01-6768100  
Fax: 01-6768101  
Email: nbrowne@precor.co.uk  
Website: www.precor.com  
Contact: Mr. Niall Browne  
Business Classification: Fitness Equipment Suppliers  
Company Description: Inspirit are specialists in the Irish hotel leisure industry. Quality bespoke services we offer include: design & build, provision of fitness equipment, staff development, membership pre-sales, operational systems, marketing & management. Healthy in mind, in body and in business.

### IRISH DISTILLERS WINES & SPIRITS LTD.

Bow Street Distillery, Smithfield, Dublin 7.  
Tel: 01-8725566  
Fax: 01-8723109  
Email: jcummins@idl.ie  
Website: www.jameson.ie / www.pernod-ricard.com  
Contact: Mr. Jim Cummins  
Business Classification: Beverages  
Company Description: Irelands leading Wines & Spirits Company. Brands include; Powers Gold Label, Paddy, & Jameson Irish Whiskey, Cork Dry Gin, Huzzar & Wyborowa Vodka, Martell Cognac, Havana Club Rum, Malibu, Kahlua, Tia Maria, Chivas Regal, Jacobs Creek & Gallo range of wines.

### IRISH MUSIC RIGHTS ORGANISATION

Copyright House, Pembroke Row, Lower Baggot Street, Dublin 2.  
Tel: 01-6614844  
Fax: 01-6763125  
Email: info@imro.ie  
Website: www.imro.ie  
Contact: Mr. Patrick Kelly  
Business Classification: Music  
Company Description: Without the Irish Music Rights Organisation, anyone wishing to use copyright music in public would need permission from each individual copyright owner for each individual music piece. Through IMRO's arrangements with similar organisations worldwide it is estimated that IMRO represents the interests of in excess of 750,000 songwriters and composers and administers in excess of 14.25 million songs. The cost of and IMRO licence is dependant on the type of premises being licensed and the extent of music usage. They have agreed tariffs with the Irish Hotels Federation.

### IRISH RECRUITMENT CONSULTANTS

11 Ely Place, Dublin 2.  
Tel: 01-6610644  
Fax: 01-6610648  
Email: david.houlihan@irishrecruitment.ie  
Website: www.irishrecruitment.ie  
Business Classification: Specialist Recruiters for the Hospitality Industry  
Company Description: IRC are one of Ireland's longest established recruitment specialists with 22 years within the industry. Providing expert recruitment to the hospitality industry.

### KONE IRELAND LTD.

Unit G7, Calmount Park, Calmount Avenue, Ballymount, Dublin 12.  
Tel: 01-4296200  
Fax: 01-4296292  
Email: john.jordan@kone.com  
Website: www.kone.com  
Contact: Mr. John Jordan  
Business Classification: Lifts  
Company Description: Elevator and Escalator installation, maintenance, repair and upgrading with full nationwide coverage, KONE provides a proactive and professional service, focussing on innovative solutions to meet the customers needs

### LOYALTYBUILD

Station Road, Ennis, Co. Clare.  
Tel: 065-6865351  
Fax: 065-6865250  
Email: info@shannonshowcase.com  
Website: www.shannonshowcase.com  
Contact: Ms. Heather M. O'Leary  
Business Classification: Marketing Consultants  
Business Description: Loyaltybuild is the new brand of Shannon Showcase and operates customer loyalty programmes in Ireland and around the world. Through our partner channels we present hotel breaks and other offers to millions of consumers. For more information, please visit www.Loyaltybuild.com.

### MARIA LOGAN RECRUITMENT

29-30 Dame Street, Dublin 2.  
 Tel: 01-6774680  
 Email: info@marialogan.com  
 Website: www.marialogan.com  
 Contact: Ms. Maria Logan  
 Business Classification: Recruitment Specialists  
 Company Description: Maria Logan has a background of almost 20 years in specialist hotel & catering recruitment and placement. Focused and results oriented, Maria Logan Recruitment brings a unique mix of experience and insight to the evolving needs of today's market.

### MICROS FIDELIO

Premier Business Centre, 3013 Lake Drive, Citywest Business Campus, Dublin 24  
 Tel: 01-4693718  
 Fax: 01-4693115  
 Email: rmcardle@micros.com  
 Website: www.micros.com  
 Contact: Ms. Rosemary McArdle  
 Business Classification: Computer Management Systems  
 Company Description: Micros Fidelio, the worlds leading developed of enterprise applications serving the hospitality industry. Fidelio/Opera is a fully integrated suite of products ranging in installation size in Ireland from 17 to 750 bedrooms. Micros EPOS combines POS, Inventory Management and Corporate Applications.

### MCM INSURANCE SERVICES

MCM Insurance  
 MCM Insurance Brokers, First Floor, Wellworth Buildings, Ballina, Co. Mayo  
 Tel: 096 72977  
 Fax: 096 73165  
 Contact: Tony Kelly, QFA  
 Website: www.mcmgroup.co.uk  
 Email: Tony.Kelly@mcminsurance.ie  
 MCM are experienced in the arranging and servicing of insurances on behalf of the hospitality industry. We enjoy exclusive facilities with insurers conversant with the industry, and we also have access to specialist markets for cover.

### MINICARDS

33 East Courtyard, Tullyvale, Cherrywood, Dublin 18  
 Tel: 01 2043916  
 Fax: 01 2016804  
 Contact: Tom Kivlehan  
 Website: www.minicards.ie  
 Email: tom@minicards.ie  
 Company Description: Minicards is the fastest growing and most popular tourist information system in the world! Now available free of charge to hotels in Ireland, find out how you can provide a fantastic service to your customers and also advertise to 84 million people worldwide free of charge!

### ONE TOUCH IRELAND

Hillhead, Adara, Co. Donegal.  
 Tel: 074 954 1264  
 Fax: 074 9541264  
 Email: adrian@onetouchireland.com  
 Website: www.onetouchireland.com  
 Business Classification: One Touch Ireland - OTI Touch screen concierge.

### NATIONAL LINEN

Unit F, Fonthill Industrial Park, Clondalkin, Dublin 22.  
 Tel: 01-4600321  
 Fax: 01-4600328  
 Email: sales@national-linen.ie  
 Website: national-linen.ie  
 Contact: Mr. Denis O'Callaghan  
 Business Classification: Linen Suppliers  
 Company Description: National Linen are specialists in the supply of premium quality linen to the hotel and restaurant sector. Products include bedroom linen & towelling, table linen, chefs wear, kitchen cloths, dustmats, logo mats & washroom supplies. Connacht Court is a member of the National Linen Group.

### NOEL RECRUITMENT

St. John's House, High Street, Tallaght Village, Dublin 24.  
 Tel: 01-4610740  
 Fax: 01-4610870  
 Email: sile@noel.ie  
 Website: www.noelrecruit.ie  
 Contact: Ms. Sile Farrell  
 Business Classification: Recruitment Specialists  
 Company Description: Noel Recruitment consists of 60 staff, 4 offices throughout Dublin, 1 in Cork and 1 in Waterford, recruiting both permanent and temporary staff in hotel and catering, sales and marketing, office and secretarial and industrial and legal sectors.

### PARAGON BUSINESS SYSTEMS

Unit 5, I.D.A Business Park, Purcellsincy, Kilkenny.  
 Tel: 056-7752400  
 Fax: 056-7765849  
 Email: info@paragonsystems.ie  
 Website: www.paragonsystems.ie  
 Contact: Mr. Anselm Molloy  
 Business Classification: Hotel Software Solution Provider  
 Hotsoft Front Desk System & Touchscreen EPOS Systems.  
 Company Description: Paragon Business Systems provide integrated technology solutions for Reservations Billing, Conferencing, Bar & Restaurant, Leisure Membership, Customer Loyalty and e-commerce, ensuring complete management control.

### UTELL HOTELS AND RESORTS

2 Kew Bridge Road, Brentford, TW8 0JF, England.  
 Tel: 0044-208-4905870  
 Fax: 0044-208-9943139  
 Email: catt.campbell@pegs.com  
 Website: www.pegs.com  
 Contact: Ms. Catt Campbell  
 Business Classification: Hotel Reservations  
 Company Description: Utell Hotel and Resorts is a worldwide leader in hotel reservations-related technology and services. These include GDS Representation through Utell by Pegasus and Unirez by Pegasus, Tour Operator connection through PegsTour and multiple internet services.



### PSL CONSULTING

Suite 30, The Mall, Beacon Court, Sandyford, Dublin 18.  
Tel: 01-2934980  
Fax: 01-2934977  
Email: [skeane@pslconsulting.ie](mailto:skeane@pslconsulting.ie)  
Website: [www.pslconsulting.ie](http://www.pslconsulting.ie)  
Contact: Mr. Seamus Keane  
Business Classification: Healthcare  
Company Description: PSL Consulting is a wholly owned Irish company, with a wealth of experience in determining and administering the full range of staff compensation benefits within the corporate sector in Ireland. We have vast experience in areas which include; pension programmes, life and protection provision, and private medical insurance. We currently advise a very diverse sectoral group of clients which includes several Plc's, many global brands and some well known indigenous companies in Ireland. We also provide technical assistance to the Government through its various departments and bodies. We are only too happy to make ourselves available to the Irish Hotels Federation, its members and its associates.

### QUADRIGA WORLDWIDE LTD.

Forum One, Station Road, Theale, Berkshire, RG7 4RA, UK.  
Tel: 0044-118-9033926  
Fax: 0044-118-9033970  
Email: [john.shaw@uk.quadriga-ww.com](mailto:john.shaw@uk.quadriga-ww.com)  
Contact: Mr. John Shaw  
Business Classification: TV Management Systems  
Company Description: Quadriga UK, formerly Thorn Business Communications, supplies guest room technology ranging from standard TVs and pay movie solutions to a totally interactive system offering welcome message, wake up, minibar integration, etc.

### RAFFERTY HOSPITALITY PRODUCTS

1 Shepherds Drive, Carnbane Industrial Estate, Newry, Co. Down, BT35 6QJ, N. Ireland.  
Tel: 048-3025-2205  
Fax: 048-3025-2206  
Contact: Mr. Jim Rafferty  
Business Classification: Hospitality Products Specialists  
Company Description: Printers and suppliers of the full range of personalised products to the hotel, restaurant and hospitality industry.

### RENAISSANCE PRODUCTS

Renaissance House, Church Street, Howth, Co. Dublin.  
Tel: 01-8321412  
Contact: Ms. Rosemary Evans  
Business Classification: Spa Consultancy  
Company Description: Renaissance Products, established in 1991, specialises in servicing the Health Spa and Destination/Hotel Spa market in Ireland. The company's impressive portfolio of products includes two exclusive pampering ranges: Yon Ka Paris, an Aromatherapy spa range and Uspa, a botanical Spa range from Australia. Their full spa package is completed with Vered Cosmetics, a US make-up range, waxing systems and spa equipment.

### RENTOKIL INITIAL LTD.

Millennium Park, Naas, Co Kildare.  
Tel: 045 850799  
Fax: 045 850890  
Email: [momahoney@rentokil.ie](mailto:momahoney@rentokil.ie)  
Contact: Michael O'Mahoney  
Business Classification: Pest Control  
Company Description: Rentokil provides environmentally friendly pest control services to both commercial and residential customers all over Ireland. Our national network puts a Rentokil Pest Control service technician nearby whenever you need one. Rentokil Pest Control deals with all types of pest control problems effectively and quickly, and leads the way in developing innovative, environmentally friendly and sensitive pest control solutions for the detection, prevention and elimination of troublesome pests.

### RICHARDSON INSURANCES LTD.

Suite 3, The Mall, Beacon Court, Bracken Road, Sandyford, Dublin 18.  
Tel: 01-2834155  
Fax: 01-2834513  
Email: [joe@ril.ie](mailto:joe@ril.ie)  
Website: [www.ril.ie](http://www.ril.ie)  
Contact: Mr. Joe O'Rourke  
Business Classification: Insurance Consultancy  
Company Description: For almost 40 years, Richardson Insurances Limited, has specialised in tailoring insurance packages for niche markets. Insurance costs have been a major expense to the hotel industry in recent years, and while the introduction of the smoking ban and new liquor licensing laws have all contributed to lower turnover, the cost of running a hotel business has not reduced! Recognising this, Richard Insurances Ltd. recently introduced the following benefits: reduced rates by up to 50% in some cases, further reductions by introducing no claim bonus, easy payment plan and a three year premium deal.

### RICHMOND RECRUITMENT

Merchants House, Merchants Quay, Dublin 8.  
Tel: 01-6796266  
Fax: 01-6796442  
Email: [sfinnegan@richmond.ie](mailto:sfinnegan@richmond.ie)  
Website: [www.richmond.ie](http://www.richmond.ie)  
Contact: Mr. Sean Finnegan  
Business Classification: Recruitment Specialists  
Company Description: Richmond Recruitment is Ireland's largest privately owned recruitment agency employing over 50 staff in four branches nationwide. The company has a proven track record of providing quality recruitment and selection services for the hotel and catering industry. Richmond Recruitment was established in 1990 and has continued to grow and expand since then. The Licensed Vintners Association has reached an agreement with Richmond Recruitment to provide a recruitment service to all their members.

### RUSSELL WILL LTD.

Unit 5, Baldoyle Industrial Estate, Grange Road, Baldoyle, Dublin 13.  
 Tel: 01-8063750  
 Fax: 01-8322335  
 Email: orders@russellwill.ie  
 Contact: Mr. David Will  
 Business Classification: Hospitality Products Specialists  
 Company Description: Distributor of catering disposables, tableware products, washroom/cleaning products, custom print products to the catering industry in Ireland.

### SHOP EQUIPMENT LTD.

Unit 4052, Kingswood Drive, City West Business Complex, D 24.  
 Tel: 01-4035300  
 Fax: 01-4035351  
 Email: kbarry@shopequipmentltd.ie  
 Contact: Mr. Kevin Barry  
 Business Classification: Computer Management Systems  
 Company Description: Distributor for Micros Touchscreen Point of Sale, management and stock control systems for hotels, restaurants and bars. Premier spa salon management and club/membership management system.

### SOFTBRANDS HOSPITALITY

The Waterfront, 300 Thames Valley Park Drive, Reading, RG6 1PT  
 Tel: 0044 118 935 8892  
 Email: Mehreen.Qayum@softbrands.com  
 Website: www.softbrands.com  
 Contact: Mr. Mehreen.Qayum  
 Business Classification: Computer Management Systems  
 Company Description: SoftBrands Hospitality, Inc. is the leading hospitality software supplier in Ireland and is one of the largest suppliers of hospitality software systems in the world. We present a unique combination of expertise in hospitality and information technology. SoftBrands Hospitality products include: - PORTfolio Front Desk System, PORTfolio Central Reservations System, PORTfolio Electronic Point of Sale System.

### SPRING GROVE SERVICES

Pottery Road, Dun Laoghaire, Co. Dublin.  
 Tel: 01-6362900 / 01-6362942  
 Fax: 01-6362999  
 Email: sales@springgrove.ie  
 Website: www.springgrove.ie  
 Contact: Ms. Aine Doyle  
 Business Classification: Linen Suppliers  
 Company Description: Spring Grove is the largest and most successful linen service company in Ireland, trading for over 90 years. The company has recently invested in a new state of the art facility in Dun Laoghaire and is upgrading its existing plant in Cork. Spring Grove offers a range of linen that meets the high standards of today's competitive market and has built a reputation based on excellence in customer service.

### STAR PRODUCTS INTERNATIONAL

Unit 6, Longmile Business Park, Naas Road, Dublin 12.  
 Tel: 01-4605055  
 Fax: 01-4605052  
 Email: enquiries@spi.ie  
 Website: www.spi.ie  
 Contact: Ms. Catherine Harrington  
 Business Classification: Spa Consultancy  
 Company Description: Star Products International offer award winning products and treatments and a complete Spa Management Consultancy service. We provide expertise to create, assist, operate and market your spa. Based here in Ireland we are an Irish company with over 16 years experience in the business. We offer a guiding hand as you enter the complex world of spas. A personal service is assured.

### SURFBOX LTD

Abbey Business Centre, Abbey St., Kilkenny.  
 Tel: 086-2208008  
 Fax: 056-7760609  
 Email: info@surfbox.ie  
 Website: www.surfbox.ie  
 Contact: Mr. Thomas Marry  
 Business Classification: Internet Access  
 Company Description: Ormonde Technologies is the leading supplier of coin and credit card operated Internet Access terminals to the Irish hospitality Industry. There are more than 120 SurfBox terminals in hotels throughout Ireland.

### THE FIRM, CATERING RECRUITMENT SPECIALISTS

23 Earlsfort Terrace, Dublin 2.  
 Tel: 01-4752903  
 Fax: 01-4752906  
 Email: thefirm@indigo.ie  
 Website: www.thefirm.ie  
 Contact: Mr. Kieran Moore/Michelle Corr  
 Business Classification: Ireland's leading senior hotel management recruitment agency  
 Company Description: Well established recruitment specialist company that only operates at the senior level of hotel and catering management. The Firm offers advise to both clients and candidates on HR and Recruitment solutions with every enquiry treated in the strictest confidence.

### TIERNEYS OFFICE AUTOMATION

Quinn Road Business Park, Quin Road, Ennis, Co. Clare  
 Tel: 065-6828281  
 Fax: 065-6866830  
 Email: andy@tierneysautomation.ie  
 Website: www.tierneysautomation.com  
 Company Description: We provide a complete range of IT products, including PMS, POS, CRS, hardware, support and consultancy services in Ireland. We also offer expert support and practical advice in plain English.

### THE QUILTING WORKSHOP

C.V. Factory, Carrakeel Drive, Maydown, Derry, BT47 2UQ  
 Tel: 0044-2871860040  
 Contact: Paul Farnan  
 Email: info@quiltingworkshop.co.uk  
 Company Description: The Quilting Workshop is a leading specialist producer of quilted bedspreads and accessories; from bespoke luxury items to cost friendly bulk product.





**BUNZL MCLAUGHLIN LTD.**

Slaney Close, Glasnevin Industrial Estate, Dublin 9.  
 Tel: 01-8306555  
 Fax: 01-8306556  
 Email: info@tmclaughlin.com  
 Contact: Mr. Alastair McLaughlin  
 Business Classification: Food Service and Catering Suppliers  
 Company Description: Bunzl McLaughlin supplies adverse range of products to the Foodservice sector. Customers include hotels, bars, restaurants, cafes, caterers, fast-food outlets etc. The company is renowned for their excellent service and value.

**TILESTYLE**

89-90 North Wall Quay, Dublin 1.  
 Tel: 01-8555200  
 Fax: 01-8557471  
 Email: contracts@tilestyle.ie  
 Website: www.tilestyle.ie  
 Contact: Ms. Ruth McCarthy  
 Business Classification: Tile Suppliers  
 Company Description: With over 25 years experience, TileStyle is Ireland's leading supplier of ceramic tiles and natural stone for the hospitality industry. With exclusive product ranges from all over the world, including marble, slate, limestone, glass, metal, mosaics and victorian style tiles, TileStyle has products to suit traditional and contemporary hotel lobbies, restaurants, bars, nightclubs, bathrooms, conservatories, swimming pools and garden areas.

**ULSTER BANK IRELAND**

Corporate Banking 3rd Floor, Georges Quay, Dublin 2  
 Tel: 01 6085506  
 Fax: 01 6084144  
 Email: Andrew.murphy@ulsterbank.com  
 Website: www.ulsterbank.com  
 Contact: Mr Andrew Murphy  
 Business Classification: Finance

**VDA IRELAND**

Stonewell House, Cloghanover, Headford, Co. Galway.  
 Tel: 093-36691  
 Email: vda@eircom.net  
 Website: www.vdavda.com  
 Contact: Mr. Warren Edwards  
 Business Classification: TV Management Systems  
 Company Description: In order to support the overwhelming demand for VDA's Power TV Interactive Service, VDA has a well established permanent operational base in Ireland. The Power TV platform provides movie, internet and a range of other services for hotel guests using technology of the future. Our Irish office provides sales, installation and maintenance, to support VDA's installation base.

**VHI HEALTHCARE**

VHI House, Lower Abbey Street, Dublin 1.  
 Tel: 1850-444444  
 Fax: 01-8745063  
 Email: info@vhi.ie  
 Website: www.vhihealthcare.com  
 Contact: Mr. Michael Broderick  
 Business Classification: Healthcare  
 Company Description: VHI Healthcare insurance provides a cost-effective way for employers to attract and retain staff and helps to contribute to employee well-being and productivity.

**VINGCARD**

Unit 6D, KCR Industrial Estate, Ravensdale Road, Kimmage, D 12.  
 Tel: 01-4991000  
 Fax: 01-4991800  
 Email: allena@iol.ie  
 Contact: Ms. Anne Allen  
 Business Classification: Electronic Key Card Systems  
 Company Description: VingCard are the world leaders in mechanical and electronic card locking systems and room energy controllers, along with a range of door accessories specifically for the guest room industry.

**VISREZ**

22 South William Street, Dublin 2  
 Tel: 01 67922212  
 Email: ciaran@visrez  
 Website: www.visrez.ie  
 Business Classification: Website Booking Agency



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