

# Let's hire Brussels candidates for your company!

Discover our international recruitment support service



### Who are we?

And how can we help you recruit from Brussels?

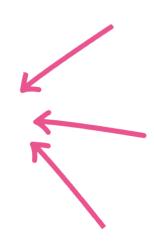


### **Actiris, the Brussels PES**

- +1.850 Employees for 1,2 millions of citizens
- → priority to Employment
- +200 partners → wild range of services
- 19 local offices → close to people

#### 10 Operational Directions :

- Enterprises
- Candidates
- Partnerships
- > HR
- Communication
- **>** ...







### 1 service, 3 customers

**Candidates** in Brussels

- From 18 to 62 years old
- French-speaker only or multilingual
- + 20.000 job seekers in our database!

- From SME to multinational
- From short-term to undefined contract + traineeships
- Mainly in Europe & Canada
- Customized service of shorlisting

Based-abroad Employers 1 tailor-made recruitment service

Possible answer to shortages

**Brussels Employers** 

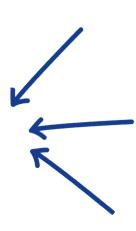


### Why are we here?

- Belgium Population: 11.2 millions >< in Brussels: 1.2 million
- Unemployment rate: 14,9% in Brussels (6% nationwide)
- 3 official languagues : French, Dutch & German
- •Belgium is a federal state divided in **3 regions** and **3 communities**  $\rightarrow$  each region has its own PES

#### **→** Strategy for Brussels

- ✓ Increase the competency level in French & Dutch
- √ Find job opportunities outside of Belgium
- ✓ Provide abroad based companies with competences not meeting Brussels' employers needs





# A free& tailor-made international recruitment service

To fulfil your needs



## Our international short listing service

- A single contact person to manage the recruitment
- A wide publication of the job offers and a targeted search for the right candidate
- A proactive and detailed search of candidates fitting your request
- A customized service to the employer
- Tailor-made recruitment day in Brussels for massive recruitment

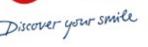










































### Our methodology, our success!

### Job offer reception

- From the Employer
- For 1 position, 10... or more!
- NOT from a private placement agency

#### Check

- Min. 6 months contract
- Potential candidates available in Brussels
- Fair salary + labour conditions OK



- 1 single key account manager
- Clarification of your needs within 48h
- Publication without contact details
- Searching in our database + invitation to apply
- Phone screening (motivation and language skills)
- Face-to-face interview (project maturity, soft + hard skills)



- Only the right profiles are presented to the employer
- Quality over quantity
- Feedback requested within 2 weeks

Brussels candidates for your company!



### Hire a trainee: we provide the grant!

#### What can you expect?

- ✓ You benefit from the support of a 18 29 years trainee coming from Brussels.
- ✓ For 3 or 6 months
- ✓ We take in charge the trainee grant (2.700€ per month)
- ✓ You ensure a mentoring
- ✓ You can count on our support before and during the traineeship



### Brussels job seekers assets



### Very interested in working abroad

→ 163 co-existing nationalities speaking 104 languages



Diverse qualifications and skills

→ we manage offers for a wide variety of profiles



#### **Area of interests**

- ✓ Tourism & Leisure
- ✓ Catering
- ✓ Business & Sales
- ✓ Administration / Management



### Your needs

- **❖** What are your current vacancies?
- **❖** What difficulties are you facing while recruiting?
- **❖** Have you ever experienced hiring abroad?



### Ready to start collaborating with us?

And all of this free of charge...



### Tell us more about your needs

- ✓ Any current vacancy? Send it to <u>recruitment@actiris.be</u>
- ✓ Need help writting your job offer? Contact us via <u>recruitment@actiris.be</u>



## Thank you!