



SeaChange[®]

Best Practice Made Simple...

Your Partner in Health & Safety



"Don't give up in the face of rising insurance costs...separate yourself from the herd with SeaChange as your Risk Management Partner"

THE PROBLEM

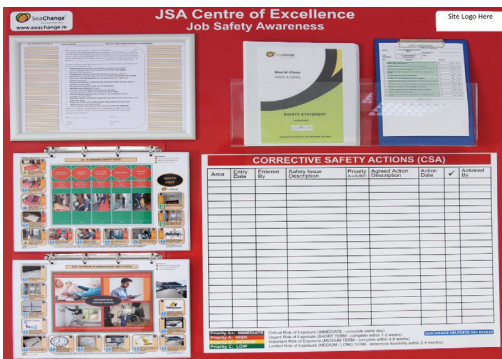
Ireland is one of the most litigious countries in Europe with the frequency and cost of claims rising annually across most sectors. The Hospitality sector with its dynamic and hazardous environment is being especially challenged. In 2017, the average insurance premium for the Hospitality sector increased between 30% to 50%. As a hotel owner, you might well question if there is anything that you can do to prevent seeing these increases?

THE SOLUTION

Partnering with SeaChange separates you from the 'herd' as our Risk Management systems are designed to:

- ✓ Enable Compliance through practical and interactive solutions
- ✓ Increase H&S awareness and accountability by staff
- ✓ Support the prevention of incidents and accidents on site
- ✓ Provide proof of risk management to support insurance management
- ✓ Provide greater defensibility should an accident or incident occur
- ✓ Provide ongoing account management expertise to ensure continuous improvement

Seachange Safety Centre of Excellence Display



Call Andrew today on
+353 85 861 9499

RISK MANAGEMENT PARTNERSHIP

Hoteliers need to be more than just compliant, they need to be proactively managing risk, increasing staff awareness, and providing proof to increase defensibility.

Our Risk Management Partnership supports this in a practical, accessible and visual format. Proactive H&S partners have reduced their likelihood of accidents by 50% and the frequency of claims by 42%.



Once-off 'Set-Up' deliverable:

- ✓ Full site-specific Risk Assessment (legal requirement)
- ✓ Site-specific Safety Statement (legal requirement)
- ✓ Site-specific Corrective Safety Action Report
- ✓ Job Safety Awareness (JSA™) Visual Pack & Boards
- ✓ Management Team System Training & Certification
- ✓ H&S Site Support Visit(s)

Ongoing Annual Partnership deliverable:

- ✓ Partner Rates for any required H&S training
- ✓ 1 H&S Site Support Visit and Progress Report
- ✓ Annual Safety Audit, Report and Certification
- ✓ Annual Safety Statement review & update
- ✓ Access to cloud-hosted online Client Portal for KPI uploads, tracking progress and remote monitoring by SeaChange
- ✓ Support at Insurance Renewal (through audit report)
- ✓ Phone Support

**email Andrew today at
andrew.oconnor@seachange-intl.com**

CAYGO™ SLIP, TRIP & FALL MANAGEMENT

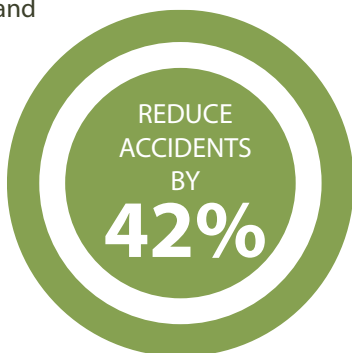
Over 60% of all Public Liability claims in the Hospitality sector are due to STF accidents. CAYGO™ is a unique proprietary Housekeeping system which has proven to reduce the likelihood of STF incidents and resulting claims by as much as 42% in partner sites. CAYGO™ provides you with proof of a targeted approach to mitigate STF risks on site.

Once-off 'Set-Up' deliverable:

- ✓ Slip Trip & Fall site specific Risk Assessment
- ✓ Corrective Safety Action Report
- ✓ CAYGO™ System Material & Visuals
- ✓ Management Team Training & Certification on System

Ongoing Annual Partnership deliverable:

- ✓ Discounted Partner Rates for H&S training
- ✓ 1 CAYGO™ Support Site Visit and Progress Report by SeaChange Expert
- ✓ Annual CAYGO™ Audit, Report & Certification
- ✓ Access to cloud-hosted online Client Portal for KPI uploads, tracking progress and remote monitoring
- ✓ Support at Insurance Renewal (through audit report)
- ✓ Monthly H&S Newsletter with up-to-date H&S information
- ✓ Phone Support



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SeaChange Health & Safety Training and Programmes:

Seachange provide a range of innovative practical programs:

- ✓ Wrongful Arrest Site Prevention
- ✓ Pregnancy Risk Assessment
- ✓ Slip, Trip and Fall Management

SeaChange provide practical certified H&S Training in:

- ✓ Manual Handling
- ✓ Fire Safety Awareness
- ✓ Fire Warden Training
- ✓ First Aid Responder Training (Occupational First Aid Training)
- ✓ Basic First Aid Training

SeaChange provide site specific Risk Assessments, from Individual machines and equipment to full site revamps and seasonal events.

As SeaChange are Irish Hotel Federation partners in H&S, IHF members will receive up to **25% discount** on Seachange Solutions.

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Your Partner in Health & Safety

John Loughran, Owner, Sandymount Hotel

SeaChange provide us with a partnership that does not just tick the H&S box. Their innovative system communicates best practice to our staff, provides H&S compliance and ensures we are audited and continuously improve our risk management year on year. We are all about investing in our people here and endeavour to achieve the best in every area of our business."

**Mark Millar, Head of Business Development,
Willis Towers Watson**

"SeaChange have proven to reduce risk in key claim areas within the retail sector, and when it comes to insurance, having SeaChange and using their approach is a significant advantage when negotiating competitive premiums in the current difficult marketplace."

**Billy Redmond, Business Development Director
Arachas Insurance**

"SeaChange have several sustainable risk management products and programmes that have proven to reduce risk in key claim areas through proactively ensuring and monitoring safer behaviours and practices within business operations through their interactive approach."

**Andrew O'Connor
Business Development Manager
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