



Hotels and spas

**Critical equipment
that works as hard
as you do**

We'll take **care** of it.

JLA



One partner. All your answers.

Your priority is delivering the best experience for your guests, every day. After 22 years supporting more than 10,000 Irish customers, we take care of our customers' critical equipment, so they can focus on creating memorable stays.

We know you need a consistently excellent service for your customers, so we promise to be there 24/7 365 days a year.

With many of our appliances designed to reduce energy consumption, we're here to help you get one step closer to Net Zero without compromising on quality. Some things are non-negotiable, which is why you can rely on our machines to work as hard as you do.

Whatever the job calls for, we'll take **care** of it.

Why choose JLA

Your guests expect the best experience, even when you're at full capacity. This means you need reliable equipment from a reliable partner. We're here for you 24/7, night and day, to make sure things run smoothly.

Many of our appliances come with remote fault diagnostics, so we can fix issues before you even know something is wrong. And, if we can't do that, one of our local 450 engineers is around the corner whenever you need them. Let us take care of breakdowns, spare parts and everything in between, so you can spend your time creating that perfect environment for your guests.

With decades of experience, whatever your challenge, we know how to handle it.

Partnering with us gives you:

- Energy efficient, cutting-edge solutions
- Expert engineers around the corner whenever you need them
- Guaranteed parts supply and fast engineer response
- 24/7 phone support
- Access to regulation and compliance experts
- Remote fault diagnostics on our connected assets
- Accredited industry insight and expertise across all critical systems



Then there's Total Care.

We've reimagined traditional leasing agreements and created an unrivalled solution to give you the ultimate peace of mind. With Total Care there is no upfront cost for the equipment, we cover all breakdowns and repairs and will have one of our local engineers on your doorstep within 8 working hours*. All for one monthly payment – with no surprises.

You take **care** of your guests. We'll take **care** of your equipment.

*Only available in certain areas



We were not in a position to outlay large capital expenditure for new boilers so the simple monthly payments through Total Care made it possible for us to make the change. The fact JLA is responsible for the repairs and maintenance in the long term gives me great confidence.



Laundry

Nothing compares to the feeling of fluffy towels. Our machines keep the softness in your washing and give you peace of mind with every load. We're specialists in simplifying laundry. All our machines are WRAS compliant and tackle the toughest stains even at low temperatures.

Perfect whites go beyond machines, you need the detergents to go with it. Our chemists have formulated detergents designed to extend your machine's lifecycle and make linens whiter than white.

Our SMART washers automatically determine the optimum water, detergent and energy that your wash requires. This helps you conserve water and energy, reduce utility bills and take a load off your mind.

Washing machines:

Intelligent and easy to use machines with a range of drum capacities to suit any laundry room

Dosing pumps:

Reduce waste and increase staff efficiency with automated dosage pumps

Detergents:

Improve the longevity of your sheets and towels with our specially-formulated detergents and conditioners

Dryers:

Keep your staff safe from dryer fires with our Sensor-Activated Fire Extinguishing (S.A.F.E) dryer technology

Rotary ironers:

Maintain high standards and customer satisfaction with freshly pressed sheets after every wash

Catering

You need equipment that works as hard as your chefs, helps you achieve seamless service and delivers perfection every time. With a range of solutions for your kitchen, our experts are here 24/7 to make sure you have cooking and cleaning systems that save you time and conserve energy.

Keep food fresh and stay HACCP compliant with our wide range of fridges and chillers. Whether you need on, over, or under-counter solutions, we'll take care of it.

Combi-ovens:

Save money, energy and prep time with combi-ovens that store hundreds of recipes, keeping your meal ideas fresh every time

Range ovens and stoves:

Serve up customer satisfaction with our range stoves, able to perform 10 cooking methods

Dishwashers:

Sparkling, disinfected glasses and plates with thermal disinfection cycles

Refrigeration:

Designed to suit all needs and built to withstand high ambient temperatures to keep your kitchen working like clockwork



Our equipment:

- Intelligent
- Energy efficient
- Easy to use
- Fully compliant

Total Care

Your critical equipment is just that - critical. We know you need same-day repairs to keep your hotel running smoothly. Total Care gives you complete peace of mind. We want to keep your business running, without running up the cost. With one monthly payment we'll provide brand new equipment, manage call out costs and take care of maintenance, without any surprises. If things go wrong, one of our network of local engineers will be on your doorstep within 8 working hours*. You'll never have to choose between working equipment or your guests' comfort.

With Total Care we guarantee:

- Market-leading machines with no upfront cost
- Inclusive breakdown cover, without a wear and tear clause
- Engineer response within 8 working hours*
- No repair bills or call out charges
- 24/7 phone support
- One monthly payment - no surprises

*Only available in certain areas



If I have any problems I can call JLA at any time and I won't have to worry about paying anything extra as it's all covered as part of the Total Care package.



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JLA