



ASSOCIATE MEMBER
EXCLUSIVE OFFERS

Oct/Nov 2021



Your Showcase to the Hotel Industry



Members' Benefits

The Irish Hotels Federation is the national representative body for hotels and guesthouses, and the industry voice that promotes and defends the interests of its members. In addition, IHF members can avail of numerous services and benefits provided in support of all aspects of their business.



Please contact us on 01 497 6459 to find out more about our Members' Benefits and Offers.

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24-7 Fire & Security provides complete security solutions. We understand that each facility presents its own unique security challenges, so we make it our business to understand yours before we provide a security strategy to you. From design to delivery, we tailor all security strategies and security services to the requirements of your business. We have been operating from our base in Dublin for over 30 years.

We provide security products and services to a wide range of businesses throughout Ireland, including restaurants, cafes, office complexes, hotels & hospitals.

We believe that it is important that we can provide you with the most up-to-date state of the art and effective products in the market today. We are constantly researching new products and we introduce any security products that will enable us to provide you with a better security service.

We pride ourselves on our ability to design systems for any type of business or facility, so whether you require business security, office security, site security or retail security, we can create a solution for you.

Exclusive IHF Member Offer

Three months free trial of My Ez Fire Check, a mobile app that replaces the traditional fire register book. **Visit www.myezfirecheck.com for more details.**

Contact us today

Contact: Mark Gray
Tel: 1850 247 777
Email: info@247security.ie
Web: www.247fireandsecurity.com



We help Hospitality Businesses deliver greater value by streamlining their processes.

If you had the time to stand back and observe your operational processes, collect the relevant data, and analyse it in detail you could start to identify where some of the opportunities exist to reduce waste and streamline your processes. But, like most Hospitality Managers, you simply don't have that time available.

Our "LEAN Opportunity Assessments" give you the benefit of a fresh pair of eyes and the support of an experienced LEAN in Hospitality practitioner who will conduct observations of the critical processes in Rooms & F&B to identify areas of opportunity for reducing waste and streamlining process. We don't just leave you with a report; we develop a 90-day implementation plan and work with your management team to install the process changes.

Coupled with a bespoke "continuous improvement" training plan for your Managers and Team members this will help you to develop your own "Leader led & bottom-up" continuous improvement culture adding value to your business through more satisfied customers, more engaged team members, and improved profitability.

Contact us today

Contact: Tom McDermott
Mob: 085 859 5236
Email: tom.mcdermott@agilityhospitality.com
Web: www.agilityhospitality.com



AIB Bank has a dedicated Hotels & Tourism Team. This specialist team provides a comprehensive, relationship-based service and offers a full range of tailored banking products to the Hotels and Tourism Sector.

Contact us today

Contact: Alan Long
Tel: 01 641 3614
Email: alan.t.long@aib.ie
Web: www.aib.ie



Merchant Services

Every day, you deal with a diverse domestic and international clientele. It throws up new challenges all the time, but with the right acquirer in your corner, none of them are insurmountable.

From check in to check out AIB Merchant Services are here to support your every business need and to help your business provide the 5 star treatment your customers expect.

With the backing of the global dynamic currency conversion powerhouse that is Fexco, you can take payments in over 200 currencies with the minimum of hassle, allowing your customers to pay in the currency that suits them.

Let the payment process enhance your customers' visit by implementing a solution that can seamlessly handle face-to-face payments, online bookings and retail sales with speed and convenience leaving your customers deeply satisfied with their time spent with your business.

Contact us today

Contact: Mark Patterson,
Head of Business Development
Mob: 086 189 3681
Email: Mark.Patterson@AIBMS.COM
Web: www.aibms.com



Alliance is a leading supplier of non-food catering equipment and catering disposables in Ireland and the UK. Established to create a different sort of company, we are dedicated to serving you with flair and fairness and putting your business's success at the centre of everything we do.

We take pride in being established suppliers to some of the biggest names in the hotel and holiday park industry across the United Kingdom and Ireland. Because of this long history of supplying industry leaders, Alliance takes great pride in the expertise we've honed over our 21 years of operating, giving us excellent insight into what really goes into opening, running and maintaining a successful hotel, B&B or guest house.

Exclusive IHF Member Offer

10% off for opening orders – please quote ALIHF when speaking to our Team.

Contact us today

Contact: John Girvan
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Email: johngirvan@allianceinternational.ie
Web: www.allianceonline.ie



Members are experiencing both increased premiums and a lack of viable alternative options at renewal. Arachas in conjunction with our insurance partners, have developed an insurance programme for IHF members which we are confident will deliver competitive premiums, competitive long-term pricing and claims involvement.

Crucially the facility does require a hotel or policyholder to be 'hands on' in relation to Risk Management and Claims Management. Regrettably, insurers currently perceive the hotel sector in general as loss-making and therefore are not enthused to work with you. However by taking the above approach, Arachas are confident that we can provide you with the correct insurance programme at the correct cost.

Arachas Corporate Brokers Limited trading as Arachas, Capital IM is regulated by the Central Bank of Ireland.

Contact us today

Contact: Liam Conlon
Tel: 01 213 5000
Email: liamconlon@arachas.ie
Web: www.arachas.ie



We develop and supply the most innovative, reliable and widely used Energy Efficient Heating, Ventilation and Hand Drying solutions.

OUR STORY

ATC is established since 1991 and during that time we have evolved into a solution oriented company, developing and distributing Energy Efficient products in response to market needs. We are focused on customer service and support and we strive to ensure a high level of dialogue based cooperation with our customers.

Our Products

Quality, safety and design are the key elements of ATC products and we are very proud that our products are being used in many different types of low and high profile projects.

Innovation

Since 1991 there have been many advances and changes in product development and technologies. There also have been many changes in the way people carry out and transact their business. We have embraced and taken on many of these new technologies. However, our strength lies in our know how and company structure, which allows us to respond quickly and flexibly to both specific and generalised customer requests.

Contact us today

Contact: Declan Donnelly
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Web: www.atc.ie

AVISON YOUNG

Avison Young, including the former GVA Donal O Buachalla business, is one of Ireland's leading independent firms of property advisors, planners and chartered surveyors, with a strong reputation for providing expert property advice.

Active in Ireland since 1954, we work with national and international clients, advising on all aspects of their property through our specialist and multi-disciplinary teams based in Dublin and Belfast.

The core principles of our business are integrity, professionalism, confidentiality and in-depth industry knowledge. We establish our clients' needs and proactively provide solutions through a partnership approach as advisors and problem-solvers.

Contact us today

Contact: Siobhan Murphy
Tel: 01 676 2711
Email: siobhan.murphy@avisonyoung.com
Web: www.avisonyoung.ie



Know your guest

Avvio, based in Limerick, have been pioneering innovation in hotel booking engine design and functionality since 2002.

In 2017 Avvio launched allora.ai; the world's first hotel booking platform powered by AI.

allora.ai creates a personalised booking experience for every guest throughout their online journey, driving brand engagement and unparalleled guest acquisition on the direct channel.

As of January 2021, allora.ai has nurtured over 400m direct guest journeys across hundreds of hotels.

On average hotels see a 25% uplift in committed bookings.

Of course, your hotel would not be complete without a fabulous website designed by Avvio. Our web designers have been delivering engaging hotel websites and helping hotels stand out since 2004, and have developed more than 1000 hotel websites. Bringing a creative edge with a ruthless focus on driving booking conversions.

Our digital marketing team combines powerful data with extensive knowledge of the hotel industry and can devise a strategy that will make your hotel brand more powerful online. We are a certified Google Premier Partner, an elite club of only 3% of global agencies.

Contact us today

Contact: Brid Bickerton, Marketing Director

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Email: hello@avvio.com

brid.bickerton@avvio.com

Web: www.avvio.com



**Bank of
Ireland**

Established in 1783, Bank of Ireland is a relationship-driven retail and commercial bank. In Ireland, we have market leading positions in almost all our principal product and market segments including consumer and business banking products, corporate banking, private banking, treasury services, life insurance and pensions.

At Bank of Ireland we have a team of in-house sectoral experts in Motor, Manufacturing, Healthcare, Food and Drink production, Agriculture, Retail and Hospitality who proactively engage with customers and advisors.

We offer a full range of financial services to meet the needs of our business and corporate customers. For further details visit:

- Bank of Ireland Business Banking: businessbanking.bankofireland.com
- Corporate Banking: corporate.bankofireland.com

Contact us today

Contact: Gerardo Larios Rizo,
Head of Hospitality Sector

Mob: 087 795 1253

Email: gerardo.lariosrizo@boi.com



BOI Payment Acceptance (BOIPA) is an alliance between Bank of Ireland and EVO Payments International. It brings together Bank of Ireland's understanding of what Irish businesses need and EVO's expertise in creating payment solutions. Together we have created a competitive and innovative solution that eliminates the prohibitive and complex cost structures associated with non-cash payments. Our pricing models allow you to also accept low-value non-cash payments which is important in an environment where every sale counts.

Our aims

- To make payment acceptance easier
- To offer clear and transparent solutions
- To make payment acceptance available and attractive to all businesses

Unique benefits of BOIPA

- Transparent and reasonable pricing, without complexity or hidden fees
- Next day settlement, irrespective of who you bank with
- With our pricing models there's no need to turn down low value card sales
- Improved liquidity – with payout on the next working day for Bank of Ireland bank accounts, and on the day after next for accounts of most other banks
- Terminals for all types of customer interaction – all supporting contactless payments and fully PCI compliant
- Easy to implement and PCI compliant e-commerce solution with software extensions for all relevant shop systems
- A range of valuable additional services, such as accommodating foreign cardholders who wish to pay in their own currency with Dynamic Currency Conversion (DCC), offering your customers to withdraw cash or handle tips via your terminal

Contact us today

Contact: Adam O'Connell
Mob: 087 635 3954
Email: Adam.OConnell@BOIPA.com
Web: www.boipa.com



For over 35 years, Bath Fitter has revolutionized bath renovation. Our process puts a new bath in place in as little as one day, with no messy demolition. Best of all, our product is built to last for a lifetime.

Pioneers of the innovative bath-over-bath technique in North America, Bath Fitter is excited to bring our process to Europe.

Our simple, smart way to renovate baths has enhanced the value of bathroom renovation projects for commercial and residential properties alike.

Our partners are a glowing testament to the quality of our product and work. Ronald McDonald House Charities are among Bath Fitter's impressive list of customers, along with Disney Vacation Club Management Corporation, and Harvard University.

For more than 35 years, Bath Fitter has perfected both the design and installation of durable, premium quality bathing areas, whether for commercial renovation or new construction projects.

As an industry leader, we stand firmly and proudly behind our products — from the planning stage to design, manufacturing, distribution and installation. Moreover, we are all about our people, people who believe in quality and professionalism, which guarantees our clients the very best in customer service.

Exclusive IHF Member Offer

Members of the Irish Hotels Federation will receive one of our three corner storage units for free with the purchase of a Bath Fitter System, along with a 15% discount on a full system installed.

Contact us today

Contact: Michael Prendergast,
Vice President, European Sales
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Mob: 087 406 6181
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Web: commercial.bathfitter.ie



At Bathrooms4U, we specialize in delivering a complete bathroom renovation. A member of our team will be with you throughout the whole process, from design to installation. Our team will remove the existing bathroom and dispose of the materials, in the most environmentally friendly manner. We provide one team of fully qualified tradesmen, who take care of all the plumbing, carpentry, plastering, tiling and electrical works. Our crews complete a standard bathroom renovation from start to finish in just 5 days.

Our team of qualified tradesmen has enabled us to complete commercial jobs ranging in size. No job is too big or too small for the B4U team, delivering turnkey bathrooms nationwide. On one of our most recent hotel projects, we renovated 30 bathrooms in just 4 weeks, ensuring minimal disruption to the hotel.

When working on commercial projects, we ensure that:

- A long-lasting, durable product is built, we offer a one-year guarantee on all work and ware.
- We always provide a product tailored to your needs, delivering a personalized service every time.
- Minimum disturbance to the day to day running of your business.
- We fit an eco-friendly bathroom with water conservation possibilities.
- A high standard of hygiene is continuously maintained

We will happily provide previous commercial referrals, which vary from hotels, restaurants and bars.

Contact us today

Contact: Alan Kelly
Tel: 01 906 5804
Email: alank@b4u.ie
Web: www.b4u.ie



BDO is one of Ireland's leading Audit, Tax, Advisory, and Consulting firms, specialising in advising and funding ambitious Irish businesses, helping them to grow in domestic and international markets.

Our knowledge of hotel and tourism trends coupled with many years of practical and advisor experience have made BDO a respected authority in the field. BDO's specialist hotel advisory team is a multi-disciplinary group, which combines extensive strategic planning, operations, corporate finance and taxation expertise.

With offices in Dublin, Limerick, Cork and an affiliate office in Belfast, BDO Ireland operate a partner-led approach in all our client dealings which ensures our partners and directors are highly accessible to clients.

Contact us today

Contact: Austin Hickey
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Web: www.bdo.ie



Founded in 1840, we are Ireland's leading coffee and tea company. We offer full hot beverage solutions, best in class branded and unbranded solutions, coffee business consultancy, top of the range machinery and machinery servicing programmes, barista training, auditing & mystery shopper programmes, marketing support programmes, thought leadership and a full hot beverage grocery range.

Built on a history of firsts, we were the first to import Fairtrade coffee into Ireland in 1996 and all of our coffee has been 100% Fairtrade since 2017. We were also the first to introduce latte art and the first to roast coffee in-store. We became the first Carbon Neutral coffee roastery in Ireland in 2009 and have been a founding member of Origin Green since 2012. Our approach to sustainability is centred on our four pillar strategy: people, partners, operations and our offer. We develop long term relationships with many of our coffee partners, such as SOPPEXCCA in Nicaragua, to ensure their quality of life is improved via the Fairtrade premiums we pay.

With over 4000 hotels, restaurants and cafes proudly serving Bewley's tea and coffee, we know what it takes to execute a successful coffee offering. By partnering with Bewley's, clients can be reassured by our wealth of experience and sustainable practices. For more information, please contact sales@bewleys.com to find out how we can help your business succeed.

Exclusive IHF Member Offer

IHF members can avail of a 10% discount across selected ranges on <https://shop.bewleys.com> using the discount code **IHF2021**. Terms and conditions apply, discount subject to availability, discounted items and Sage Machines are not eligible.

Contact us today

Contact: Declan Doogan,
National Channel Manager
Tel: 01 816 0600
Email: Declan.Doogan@Bewleys.com
Web: www.bewleys.com



A global leader, Brink's serves customers in over 50 countries and includes Financial Services, Retail, Government Agencies and Commercial Operations.

At Brink's Cash Services Ireland living our values of Safety, Customer Focus, Integrity, Engagement, Continuous Improvement and Diversity & Inclusion every day makes a difference for our employees and our customers.

Our values ensure that we work safely to protect ourselves and others, offer successful solutions, always display the highest standards of ethics, and use technology to achieve results. Our culture of continuous improvement is supported by a global team dedicated to providing exceptional customer support.

With more branches than any other cash-in-transit company in Ireland and the largest cash management centre of its kind, Brink's Cash Services offers unmatched security in cash management, trusted by more than 3,000 customers across Ireland.

Cash services remain a vital service to businesses, communities and a functioning economy. Cash handling technology is continually evolving, and Brink's are at the forefront of driving new technologies and innovation.

Brink's Cash Services Ireland, bringing strength, expertise and smart solutions to our customers and the Irish market.

Call us today and speak with Megan or Denise to find out about our end to end cash management system Brink's Complete®. The smart solution for smart businesses.

Contact us today

Contact: Megan or Denise
Tel: 1890 474 000
Email: NationalServiceCentre@Brinks.com
Web: www.brinks.com



SPECIALISTS IN BROCHURE DISPLAY & DISTRIBUTION

Provide a professional Display & Distribution service by supplying Tourism brochures, maps & guides for your GUESTS/VISITORS in Dublin and Nationwide.

Our Dublin Display network covers HOTELS, GUEST-HOUSES, Failte Ireland/Visit Dublin Tourist Information Centres, Visitor Attractions, Ports, Airports, Tour buses & corporate sectors.

CUSTOMIZED DISPLAY STANDS are supplied FREE of CHARGE to suit your décor, offering a simple neat INFORMATION POINT for your guests & visitors. REQUEST a Display unit today.

Contact us today

Contact: Eilish or Sheila

Tel: 01 825 8124

Email: info@brochurebroker.ie

Web: www.brochurebroker.ie/host-a-stand/



VISUAL GUIDE TO DUBLIN by BROCHURE BROKER

The Dublin Visual Guide is the most widely distributed and popular piece of tourism literature in Dublin City.

This beautifully hand drawn Visual Guide of Dublin City is complete with over 100 superb illustrations of places of interest, notable buildings, top visitor attractions, where to explore and socialise.

In 2022, we will have a print run of 1.2 million for distribution to over 300 city centre locations including Hotels, Guesthouses, Tourist offices and Attractions.

BENEFITS:

- Fits neatly on your reception desk.
- Each pad contains 50 tear-off visual guides.
- Fantastic tool for concierge and front of house personnel to advise where to go in Dublin and how to get there.
- Beautiful quality and finish for your guests to enjoy.
- Regular deliveries to ensure constant supply and avoid storage.

Exclusive IHF Member Offer

Get a customized Dublin Visual Guide with a hand drawn icon of your hotel.

Contact us today

Contact: Diarmaid Williams

Tel: 01 825 8124

Email: Diarmaid@brochurebroker.ie



Bunzl McLaughlin, based in Armagh, has been supplying the hospitality trade throughout the North and South of Ireland since 1874.

A Total Solution...

Bunzl McLaughlin has over 2,500 core items in stock available for next day delivery and access to over 50,000 products from the world's leading catering and cleaning suppliers. These products fall within 17 different product categories, ranging from Hotelware to Disposables and Chemicals to Equipment. With such an extensive range on offer, BML has become known as a one-stop-shop where hospitality businesses can acquire everything they need with ease.

Bunzl McLaughlin has recently opened two Innovation Centres located in Dublin and Cork, allowing customers to come in and see the newest products to the market.

Contact us today

Tel: 015 337 300
Email: bmlmarketing@bunzl.ie
Web: www.bunzlmclaughlin.com



Bunzl Rafferty are widely recognised as the leader in personalised Guest Amenities within the hospitality sector in Ireland. We are constantly working on new innovative lines to enhance our range.

At Bunzl Rafferty, Our goal is to drive a Sustainable change, through innovation and collaboration. To us, Sustainability is doing more with less.

In recent months we have been able to launch our latest collaboration with FieldDay Ireland to introduce Sea Collection; a unique luxury Irish Capsule Collection for the Hotel, Spa and Hospitality industry. From concept to development, we worked together researching earth-friendly innovations in terms of formula and packaging.

Our latest innovative product is in solid bars. These are designed to be eco-friendly and offer solutions for a plastic-free future. Their unique ingredients make this eco-creation totally plastic-free, water-free and preservatives-free. Combining the brightest blends' experience in an ethic, vegan, skin-tested product with natural ingredients and oils, wrapped in a recyclable paper.

In today's climate the environment is more important than ever, from environmentally friendly formulations, highly recyclable packaging to then ensuring our suppliers utilise "green" manufacturing processes.

Contact us today

Contact: Alan Blaney
Tel: 048 3025 2205
Email: rafsales@bunzl.ie
Web: www.raffertyhospitality.com



Firmly established as a leading supplier of uniforms for over 30 years, Buttercups provides top-quality and stylish uniforms for professionals working in the Corporate and Hospitality sectors. Our comprehensive collection is full of pieces that are smart, professional and comfortable, ideal for busy staff members who need a uniform that works as hard as they do. We can provide uniforms for everyone in your business, large or small, from kitchen and cleaning staff to managerial and front-of-house personnel. We offer a personal service to establish exactly what you need and to ensure we provide you with a timely, top-quality service to suit your particular budget.

Our three decades of experience in the uniforms sector has given us a unique insight into the needs of working professionals. We know that professionals in the Hospitality and Corporate sectors need durable uniforms that are stain-resistant and easy to care for, and look smart and professional even after months of wear and tear. We also put much emphasis on design and style, with pieces that suit and flatter all staff members – and importantly, are comfortable to wear, even during the longest of shifts.

What Buttercups Uniforms can offer you:

- Wide range of top-quality Corporate wear (including tailored suits, dresses, waistcoats, shirts and trousers) and Hospitality wear (including chef jackets and trousers, wait staff and housekeeping uniforms)
- Personalised embroidery service
- Discounts for bulk orders

Exclusive IHF Member Offer

We run regular discounted offers for our Corporate and Hospitality clients. Contact us for the current offer.

Contact us today

Contact: Amanda Gorman
Tel: 01 219 0215
Email: corporatewear@buttercupsuniforms.com
Web: www.buttercupsuniforms.com



BWH Hotel Group is a leading, global hospitality network comprised of three hotel companies, including WorldHotels™ Collection, Best Western® Hotels & Resorts and the SureStay Hotel Group®.

Best Western Hotels & Resorts (BWHR), is an iconic global hotel brand that was founded in the US by a group of independent hoteliers. Bringing the power of a global brand to independent hotels around the world.

BWH Hotel Group was formed following BWHR's acquisition of another renowned luxury hotel brand, WorldHotels Collection.

WorldHotels Collection, a collection of over 200 stunning, luxury, independent hotels, and resorts in premier destinations around the world in the upper upscale and luxury segments.

SureStay Hotel Group a global player in the economy segment. Ranked as the #1 Economy Hotel Brand in the US by J.D. Power.

Contact us today

Contact: Neville Graham
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Web: bestwesterndevelopers.com



CBRE

CBE is one of the leading Innovators in Hospitality and Retail IT. CBE integrates with all the leading Hotel Property Management System (PMS) providers, with full EPoS integration to meet the needs of today's hotel industry.

The CBE Hotel Management System is packed full of features to help run every part of the hotel more efficiently – from reservations to reception, back office to housekeeping, restaurant and bar.

Some of our key features include:

- QSR Kitchen Automation
- Online Ordering
- Mobile / Tablet Ordering
- Pat At Table
- Loyalty & Gift Cards
- Integrated Credit Card Payments
- Employee Management

Established properties that have implemented CBE's solutions include:

- The Twelve Hotel
- Ballygarra Estate Hotel & SPA
- The Imperial Hotel Cork
- Claregalway Hotel
- Blue Haven Hotel
- Castle Dargan Hotel
- Killaloe Hotel & Spa
- Springfort Hall Hotel
- Brandon House Hotel
- Annebrook House Hotel
- Mill Park Hotel
- The Lansdowne Hotel Belfast
- Bracken Court Hotel
- Court Yard Hotel
- Hotel Doolin

Get in touch to discuss your bespoke requirements.

Contact us today

Contact: Paul Kenna,
CBE Hotel Product Manager
Tel: 1890 373 000
Email: paulkenna@cbe.ie
Web: www.cbe.ie

Hotel Property Specialists - Commercial Real Estate

The name is synonymous with the sale of hotels throughout Ireland and is widely regarded as the market leader in this sector of the Irish property market.

CBRE operates in all aspects of commercial property including agency, acquisitions and disposals, development consultancy, hotels & licensed premises, investment analysis and strategic advice, project management, property management, professional services (valuations, rent reviews, ratings etc.), research and financial services.

Contact us today

Contact: John Hughes
Tel: 01 618 5500
Email: john.hughes@cbrehotels.com
Web: www.cbre.ie



Celtic Linen is the recognised leader in the provision of Linen Textile Rental & Laundry Solutions throughout Ireland.

As specialists in laundry solutions to hotels and the hospitality industry, we are trusted by some of Ireland's most exclusive hotels, largest resorts, renowned hotel chains, and family businesses in Ireland.

With an experienced management team that offers customised solutions, comprehensive process facilities in Co. Kildare and Wexford and a national coverage infrastructure, Celtic Linen offers service and so much more.

- We have a reputation for building lasting partnerships with clients through open, transparent relationships based on trust and performance
- We provide individual advice and evaluation that provide tailor-made supply solutions
- We partner with leading global textile suppliers to have available linen textiles when our clients require them, so that they can concentrate on their core businesses, looking after customers and guests!

For more information on our tailor-made solutions for your business, please see our website

www.celticlinen.ie

Contact us today

Contact: Keith Sheridan -
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Email: keith.sheridan@celticlinen.ie

Contact: David O'Connor -
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Mob: 086 804 1729
Email: david.oconnor@celticlinen.ie



Driven by a desire to pair great wine and top-class customer service, Classic Drinks boast nearly two decades of knowledge and expertise within the Irish hospitality industry.

With an incredible curated range of drinks – one that's made of more than 700 wines and 1,200 spirits, beers, and ciders; Classic Drinks possess a strong global network of top-class producers. This network was further leveraged by their team-up with Sysco in 2019.

Staff training, menu creation, online ordering, and after-sales care; Classic Drinks provide a next-generation level of customer service so that customers can deliver the very best for their guests.

Contact us today

Contact: Martin Fagan
Mob: 086 810 0082
Email: martin-fagan@classicdrinks.com
Web: www.classicdrinks.com



Clearpower Ltd, a business unit of Flogas Ireland, is a leading renewable energy company offering design, supply and installation of biomass boilers as well as a comprehensive fuel and maintenance or heat supply offering with biomass clients in hotels and hospitality, industrial, public services, manufacturing and agri-business. Some of our hotel clients include Monart Destination Spa, Brooklodge Hotel & Spa, Amber Springs, Ashdown Park, Kilronan Castle, Mount Wolseley and Westport Woods.

Talk to us today about the Support Scheme for Renewable Heat (SSRH) and how it could generate up to 900k for your business over the lifetime of the Scheme. We will show you how to decarbonise your hotel business, save money on fossil fuels and generate an additional revenue stream.

Or if you are already a convert to Biomass, contact us about a fuel, heat or maintenance price. We have fuel depots nationwide servicing the 32 counties (wood chip and pellet), which coupled with teams out on the road maintaining all of the major brands, combine to give the complete biomass service.

Contact us today

Contact: Eric Bolton
Tel: 01 462 5000
Mob: 087 270 8470
Email: eric.bolton@clearpower.ie
Web: www.clearpower.ie



Coca-Cola HBC Ireland and Northern Ireland has been providing refreshment by producing and distributing soft drinks of the highest quality since 1939. As bottling partner to The Coca-Cola Company on the island, Coca-Cola HBC's plant and largest operation is based in Knockmore Hill, Lisburn, Co. Antrim.

With a vision to become the leading 24/7 beverage partner, Coca-Cola HBC continues to diversify its offering; providing the drinks that its consumers and customers want, serving more occasions and channels around the clock.

Its portfolio includes international soft drink brands Coca-Cola, Fanta, Sprite, Schweppes and Monster, and local brands Deep RiverRock and Fruice. Over the last two years, the company has also entered new categories. It has expanded its Premium Spirits offering with partnerships with Glendalough, The Campari Group and Edrington, and in 2020, the company began distributing Costa Coffee in a range of formats including roast and ground beans, pods, and ready-to-drink variants.

Together with The Coca-Cola Company, Coca-Cola HBC recently launched introduced Topo Chico Hard Seltzer to the Irish market, a sparkling water with alcohol and natural flavours.

Coca-Cola HBC is firmly committed to sustainable operations and was awarded 'Europe's most sustainable beverage company' for the 7th time in 8 years in 2020.

Contact us today

Contact: Simon Fitzpatrick, Sales Director
Email: Simon.Fitzpatrick@cchellenic.com
Contact: Gareth Devlin, Horeca Channel Director
Email: Gareth.Devlin@cchellenic.com
Tel: 1890 262 226
Web: ie.coca-colahellenic.com



Our Approach is Simple, We Get Things Done.

Compton Solicitors are a leading law firm in the Retail, Hospitality and Liquor Licence sector.

Our Award Winning Liquor Licencing and Planning team, supported by our Corporate and Real Estate Lawyers, is a One Stop Shop to deliver your project. We have established a network of industry professionals countrywide as well as sourcing licences.

Our experienced Corporate Department provide advice to domestic and international businesses. We specialise in company and commercial law, particularly mergers and acquisitions and corporate re-organisations. We assist clients in their day-to-day business by drafting and negotiating contracts along with complex banking, refinancing and succession planning.

Our Real Estate Department provide advice on every aspect of the property transaction including planning matters. We have extensive experience in buying, selling and leasing of hospitality businesses. We provide specialist advice on landlord and tenant matters including leases/licences, landlord consent applications, management contracts and negotiations for new leases.

We offer Clients expertise in Dispute Resolution; focusing on cost effective alternatives to protracted court proceedings.

HELPLINE call a member of our liquor licencing team for a free consultation if you have any concerns.

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Contact us today

Contact: Lorraine Compton
Tel: 01 234 2678
Mob: 086 253 4651
Email: lorraine.compton@comptonsolicitors.ie
Web: www.comptonsolicitors.ie



Core Optimisation are a leading Digital Transformation Agency. Specialising in maximising direct online revenue for the hospitality Industry. With a combined 20+ years experience in the online space.

Core focus on Revenue Growth, Conversion Optimisation, Digital Strategy, SEO and driving higher ROI's through PPC campaigns for hotels. Partnering with our clients to create a lasting relationship with a trusted team that deliver exceptional results.

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Contact: Caroline Dunlea
Mob: 086 086 2840
Email: caroline@coreoptimisation.com
Web: www.coreoptimisation.com



Cremins Moisselle Ltd distributes a comprehensive range of Contract Textiles and Wallcoverings, which are supported by bespoke solutions for hospitality projects.

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Crowe is Ireland's leading hospitality advisor. Our hotel, tourism and leisure team provides expert impartial advice on hotel projects at every stage of the lifecycle and the Crowe annual *Hotel Industry Survey* is a long-established benchmarking tool for the sector.

As specialist financial consultants to the Irish hotel sector we can help you put a tax-efficient plan in place whether you are looking at:

- Expansion
- Retirement
- Refinancing
- Sale or purchase

By taking time to get an objective independent assessment with Crowe we can help you identify the right strategy and enable you to make informed decisions to achieve your personal financial goals.

Helping hoteliers make smart decisions today to create lasting value for the future.

Contact us today

Contact: Aiden Murphy, Partner,
Hotel, Tourism & Leisure Advisory
Tel: 01 448 2200
Email: aiden.murphy@crowe.ie
Web: www.crowe.ie



CS Consulting full GDPR and Human Resources Solutions

GDPR

'The greater effort that has been made by a data controller by its policies, procedures and training the lesser chance of a Fine or enforcement action, occurring from this office'. Irish Data Protection Commission

Our approach has been to look at the Data Protection Commissions (DPC) expectations, with whom we have a close working relationship, specifically for the Hotel industry.

We provide the following services:

Training: The DPC expectations are that all staff are GDPR trained and have suggested that regular / annual training should take place as GDPR is an evolving issue as circumstances change/ staff turn-over/ contact tracing etc . We provide onsite and online training.

- **GDPR ongoing support:** It is our experience that when teams know that there is GDPR support available to them they use it. This results in the teams getting a better understanding of their GDPR responsibilities and therefore the more protected the hotel is from breaches.
- **Specific Supports** A worrying trend we are seeing more and more of, is people using alleged breaches of GDPR to try to secure financial compensation from hotels. We provide GDPR support for our clients in this regard.

Human Resources Solutions

- Contract Design
- Fully detailed Employees Handbook
- Job Descriptions
- Performance Reviews
- Disciplinary Procedures
- Training

Please feel free to contact us to discuss the services you may require. This initial consultation is free of charge.

Contact us today

Contact: Sean Stokes
Mob: 086 814 6570
Email: ss@smri.ie
Web: www.cs-consulting.ie



Cushman & Wakefield is the leading global real estate services firm that helps clients transform the way people work, shop, and live. Our 45,000 employees in more than 70 countries help investors optimise the value of their real estate by combining our global perspective and deep local knowledge with an impressive platform of real estate solutions.

We advise on all aspects relating to hotels, be it acquisition, disposal, lettings or professional services. We are a specialist team, very experienced in our field, with an astute understanding of the many issues associated with hotel real estate.

Our proactive professional approach means that you the client will receive expert advice on the many complex real estate challenges facing the industry. Working with you we will undertake feasibility studies, develop strategies and advise on valuation and operator selection.

We take pride in providing customised advice for our national and international client base, tailoring our work to meet their needs. Our aim is to deliver sector specific advice, high quality, research driven real estate services and to meet and exceed your expectations.

Contact us today

Contact: Isobel Horan
Tel: 01 639 9214
Email: isobel.horan@cushwake.com
Web: www.cushmanwakefield.com/en/ireland



Dalcassian has been in the drinks business since 2005, with an ever growing portfolio of wines, spirits and soft drinks, most recently securing agency for Swedish cider alska, Thomas Henry Premium Mixers, Black Irish Stout Whiskey, Velvet Cap, Jack Ryan Whiskey and number 1 health drinks

Dalcassian started out as a wine distributor, then securing Mixer Purees and the launch of The Shed Distillery's Drumshanbo Gunpowder Irish Gin brought the business to the next level, now in 2021 with a sales team of 12, three marketing including a brand ambassador, a wine category manager and two full time merchandisers, the business has grown significantly

The past 18 months has been a real game changer for the business, where we had the opportunity to take on brands that brought us into new categories such as the ever growing health drink category, we have expanded our whiskey portfolio and taken on the globally renowned Thomas Henry premium mixer Brand. We are committed to supporting our customers by ensuring they have the best drinks on their menu and offer training and events to help add value to the venues.

Contact us today

Contact: John Dillon
Tel: 01 293 7977
Mob: 086 381 6160
Email: jdillon@dalcassianwines.com
Web: www.dalcassianwines.com



Davy Real Estate is a full-service Real Estate Investment Manager, investing in and managing real estate assets in Ireland on behalf of domestic and international investors.

Davy Real Estate has a long association with the Irish Hotel industry, most recently through our involvement with TMR Hotel Collection. TMR Hotel Collection is a Davy Real Estate managed fund set up in 2014 and owned by investor Thomas Röggla. Since 2014, TMR Hotel Collection has grown to include 13 four and five star hotels across Ireland, with recent acquisitions including Aghadoe Heights Hotel, Killarney, Farnham Estate Spa & Golf Resort, Cavan and Harvey's Point, Donegal. We aim to continue to develop as one of Ireland's leading hotel groups.

At Davy, we also work with hotel business owners to ensure their affairs are structured appropriately and optimally through tailored financial planning and world-class investment management. Helping business success translate back into personal financial success is at the core of our client offering.

Contact us today

Contact: Eimear Fox
Tel: 01 614 8892
Email: Eimear.Fox@davy.ie
Web: www.davy.ie
www.tmrhotelcollection.com



D-EDGE is a SaaS company offering leading-edge cloud-based e-commerce solutions to more than 12,000 hotels in over 100 countries.

Combining technical excellence with digital marketing expertise, D-EDGE brings a holistic hospitality technology infrastructure under one roof. The integrated range of solutions covers all stages of hotel distribution which encompasses Central Reservation System, Guest Management, Data Intelligence, Connectivity Hub, Digital Media and Website Creation.

With a team of 350 experts located in over 20 countries, D-EDGE provides localised support, services, and tools. With its global network of 500+ partners, D-EDGE's ever-expanding ecosystem is a positive place to do business and grow. D-EDGE is a subsidiary of Accor, a world-leading hospitality group consisting of more than 5,100 properties and 10,000 food and beverage venues throughout 110 countries.

Contact us today

Contact: Elizabeth Conway
Mob: +44 7735 091035
Email: econway@d-edge.com
Web: www.d-edge.com

DIAGEO

Diageo is a global leader in beverage alcohol with an outstanding collection of brands across spirits (Smirnoff, Gordons, Tanqueray, Johnnie Walker and Baileys etc.) and beer (Guinness, Smithwicks, Hop House 13 and Rockshore etc.).

Diageo One is your gateway to access all of the great benefits of being a Diageo customer. With 24/7 access and everything you need in one place, you can save time by placing orders, managing your account, accessing industry insights, special offers and much more in just a few clicks. **Register now at: ie.diageo-one.com/**

Exclusive IHF Member Offer

Diageo are offering free of charge bespoke menu design and printing to all members of the IHF. To avail of this offer please contact your local Diageo representative.

Contact us today

Contact: Jordan Walford-Jones
Tel: 0818 935 935 / 01 453 6700
Email: Jordan.Walford-Jones@diageo.com
Web: www.diageo.com



Edward Dillon, Ireland's leading importer of spirits and wines, was first established in 1867. Offering a relevant portfolio of premium brands has been the cornerstone of our business philosophy and success for the last 154 years.

This philosophy carries on today, as we provide a carefully selected range of the world's leading premium spirits and champagnes including Hennessy, Jack Daniel's, Bacardi, Veuve Clicquot, Moët & Chandon, Dom Pérignon, Krug and Ruinart.

We look forward to working in partnership with you to bring the world's leading premium brands to the Irish consumers.

Contact us today

Contact: John Cassidy, Commercial Director
Mob: 087 905 9367
Email: j.cassidy@EdwardDillonco.ie



Electric Ireland is the market leading electricity, gas & energy solutions partner to all business customers on the island of Ireland.

When you partner with us for your energy needs you get expert customer service and advice, a variety of payment options and bespoke products to suit your business needs and help control energy costs.

As well as excellent fixed energy tariffs for both gas and electricity, as an IHF member you can also access SME Premium Insights to help you understand your energy usage and how to save on costs.

Contact our dedicated business support team

Tel: 1800 30 50 70
Email: businesssales@electricireland.ie
Web: www.electricireland.ie/business



Elis is an international textile, hygiene and facilities business whose culture of service and quality is built on the commitment of our 1100+ Irish employees. We proudly deliver our complete textile rental laundry service across the entire island of Ireland.

We offer one, easy to manage service, with tailor-made solutions within the sectors of; **Flat Linen, Workwear, Washroom, Floorcare and Pest Control**. This provides you with a consolidated suite of services with one point of contact and a single invoice. Our rental maintenance service offers you control over your budget with no upfront investment and optimised response times.

Our extensive collections of bed and bath linens can be tailored to enhance your customers' experience while our inhouse design teams can develop workwear and washroom facilities that ensure the health and comfort of your staff and customers while supporting your brand identity.

Elis is the market leader for linen services within the Irish hospitality sector. Our ten plants and network of distribution depots and offices across the country offer you unrivaled business continuity and peace of mind.

At Elis we deliver quality products and services combined with extensive experience and customer commitment, empowering you, our customer, each and every day.

Contact us today

Contact: Ms. Nicola Eager, Sales Manager
Mob: 087 064 3791
Email: nicola.eager@elis.com
Web: ie.elis.com



Emerald Utility Solutions Ltd are professional utility brokers with extensive experience in energy procurement and bespoke utility contracts for the hospitality sector.

Our team of experts serves companies looking for proactive measures to minimize the impact of rising prices. Clients save time and resources for their core business while protecting their bottom line.

Our area of expertise also includes energy audits, assessing MIC/KVA and PSO Levy charges along with technical bill analysis, providing our clients with further savings on their annual expenditure.

Understanding the industry and market trends has helped us to create a **5 step end-to-end program** to ensure your business requirements are met.

- 1 Analysis of accounts, charges, consumption and energy profiles.
- 2 Procurement of accounts with all suppliers and evaluating offers. Offers are negotiated for further discounts.
- 3 Proposal is created with outlined savings, offers and recommendations.
- 4 Finalizing offers with follow up with documents, contracts and execution.
- 5 Risk management and contract monitoring.

If you have experienced an increase in utility costs or want to engage in a no obligation review, please contact us.

Contact us today

Contact: Anthony Arundel
Tel: 083 171 3081
Email: a.arundel@emeraldssolutions.ie
Web: www.emeraldssolutions.ie



Excel is Ireland's leading specialist recruitment agency. With a database of over 1000 clients and 60,000 candidates, a team of 50 expert recruiters and four offices nationwide in Kildare, Cork, Galway and Dublin, Excel has rapidly become the largest hospitality recruitment firm in Ireland.

Operating in the areas of both temporary and permanent employment, our team of highly skilled consultants have a wealth of experience from years in a variety of diverse professions. All of our recruiters come from the industries in which they specialise and enjoyed successful careers in roles such as hotel and event staff, bar and restaurant management, sommelier, caterer, chef and front of house management before joining the Excel hospitality team.

We conduct a number of hospitality upskilling courses which are available through our sister companies Future Proof Training and the Irish Barista Academy. These training programmes enable candidates to acquire and develop the skills necessary to deliver the best possible service, at every stage in their hospitality career.

Our role is to help you excel.

Contact us today

Contact: Shane McLave
Tel: 01 871 7676
Email: shane@excelrecruitment.com
Web: www.excelrecruitment.ie



Febvre is an Irish owned wine distributor established in 1963. We focus on providing quality wines from premium producers and building relationships with our customers and suppliers.

We are agents for 'Le Verre de Vin', a wine preservation unit that allows you to pour an unlimited choice of wines by the glass at different price points. The Wine by the Glass unit keeps your wines in perfect condition for 21 days.

We have a knowledgeable team of sales executives stationed all over Ireland who look after their customer's needs personally and locally. We have dedicated teams in the warehouse, customer service, telesales, editorial, accounts, marketing, purchasing and logistics as well as a specialist Key Account manager for Hotels.

Along with this we offer the back up of great service, staff training, printing of menus and lists, special tastings and events all year round. We are agents for EuroCave Wine Cabinets and also have a food division selling cooking wines, spirits, olive oils and much more.

Contact us today

Contact: Audrey Underwood
Tel: 01 216 1400
Email: aunderwood@febvre.ie
Web: www.febvrewines.ie



Who we are

Fifty Shades Greener was established in 2017 in Ireland, and we are now working internationally to educate businesses and communities on environmental sustainability.

We are the leading environmental education provider for the Hospitality industry working in partnership with the Irish Government through the Education Training Boards.

Contrary to perception, running a Green business will not only reduce carbon emissions, it can also reduce costs and generate savings straight to the bottom line.

With a combined 65 years experience working in the Hospitality industry from our team of experts, we understand the industry well, the barriers it faces, and the solutions to those barriers.

Fifty Shades Greener head office resides in Ireland, with two branches in the UK and many international partners.

What we do

Fifty Shades Greener makes environmental sustainability make sense to business owners, with a practical step by step framework that allows businesses to measure, monitor, manage and reduce their use of energy & water and production of waste, following the Fifty Shades Greener method.

Exclusive IHF Member Offer

All of our training programmes are fully funded for the Irish Hospitality Industry by registering your interest at www.kwetbmarinehouse.ie/50-shades-greener

Contact us today

Contact: Raquel Noboa
Mob: 087 960 3371
Email: info@fiftyshadesgreener.ie
Web: www.fiftyshadesgreener.ie



Flipdish provides hotels with advanced technology and support so you manage every aspect of hotel food & beverage ordering.

From ordering room service online to ordering and paying digitally in the bar or restaurant, we provide a seamless experience for customers, management and staff.

Using our technology you can overcome staff and operational challenges and see positive increases in order growth, average order size and order frequency.

Most importantly, your success is our success, we have a designated team to support you and help you maximise Flipdish for your business.

Exclusive IHF Member Offer

For new customers who sign up today to Flipdish online ordering we will offer free set-up, free terminal and free website.

Contact us today

Tel: 01 679 2801
Email: sales@flipdish.com



Flogas Ireland supplies LPG, natural gas and 100% renewable electricity* to the hotel and hospitality sector nationwide, supporting its journey towards a greener future. We go beyond simply managing and accommodating your energy needs. We can create and implement a turnkey energy solution specific to your business that now includes renewable energy technologies.

We also offer an internationally verified carbon offsetting solution to our customers, which is recognised worldwide as a way of managing carbon emissions. For a minimal fee, Flogas will purchase carbon credits on behalf of participating customers, investing in sustainable global projects that either reduce or capture an equivalent amount of carbon emissions. The projects in which Flogas invests adhere to internationally recognised gold standards and the Verified Carbon Standard (VCS) criteria. MacNean House and Restaurant in Blacklion, Cavan, the Ballygarry House Hotel and Spa in Tralee and the Castlerosse Park Resort in Killarney are some of our hospitality clients to have signed up to the initiative.

Contact us for a free no-obligation energy survey to ascertain the cost-savings you could make by switching to Flogas. www.flogas.ie

Contact LPG

Tel: 041 214 9600

Email: lpgsupport@flogas.ie

Contact Natural Gas and Electricity

Tel: 041 214 9500

Email: customersupport@flogas.ie

* Renewable electricity is subject to verification by the CRU's Green Source Product Verification process.



Food Surplus Management (FSM) is the market leader in the collection and processing of food waste from the hospitality industry, delivering the most hygienic and sustainable food waste collection service throughout Ireland. At FSM we provide an environmentally led laundered bin swap service. We deliver a clean bin at every collection, ensuring hotels maintain the highest hygiene levels across their business.

Our sanitised bins and tailored service helps protect kitchen staff and operators alike from unnecessary viruses, smells and pests associated with food waste bins. All the food waste collected is used for energy recovery in a biogas, anaerobic digestion facility that produces electricity for the grid and gas to power our vehicles that collect the food waste.

Contact us below for a competitive quote today.

Contact us today

Contact: Niall Lord

Tel: 046 948 3002

Mob: 086 241 9601

Email: njlord@fsm.ie

Web: www.fsm.ie

FOR-SIGHT

For-Sight Guest Engagement is a Hotel Marketing and CRM solution designed to enhance your guest experience and data to maximise your marketing strategy and drive direct bookings. Our solution brings together data from your Property Management System (PMS) and other core transactional hotel systems, constantly integrating information to create a central source of truth for each guest and their journey through every hotel touchpoint.

We know these are difficult times for the hospitality industry in Ireland but as the industry looks toward recovery, we believe our solution can help.

From reassuring your guests on changes and new procedures in place when you reopen, to making the most of upsell and direct booking opportunities to recover and return to growth— we can help.

Our solution will allow you to understand your guest data, deploy targeted campaigns for direct bookings and maximise revenue opportunities by delivering a personalised experience across the entire guest journey.

For more information or to schedule a demo visit www.for-sight.com

Exclusive IHF Member Offer

We're offering IHF Members 3 Months Free if they register interest before 30 November 2021. Visit get.for-sight.com/ihf-offer for full details or quote 'IHF' when you get in touch.

Contact us today

Contact: Gareth Earney
Mob: 0044 777 200 9593
Email: gareth.earney@for-sight.com
Web: www.for-sight.com

FREE NOW

FOR BUSINESS

FREE NOW for Business specialises in travel for the hospitality industry; helping hotels, guesthouses and B&Bs nationwide get their guests to and from their premises, safely, securely and sustainably.

Providing a quality transport service with an average ETA as low as 3-4 minutes gives you time back to focus on what's important to your business. Book on-demand or in advance through the Web Booker and track the status of the trip live on-screen.

Sustainability is key for FREE NOW, we have committed to making all our trips zero-emission by 2030, and in the interim, all journeys are carbon offset for you and your guests, we also offer the option in certain cities of selecting an electric or zero-emission capable vehicle.

Get in touch today, to find out how FREE NOW for Business can come up with a transport solution perfect for you. Operating across Cork, Dublin, Galway, Limerick, Waterford and more.

Contact us today

Contact: Cormac Doyle
Mob: 086 384 1015
Email: cormac.doyle@free-now.com
Web: www.free-now.com



Gas Networks Ireland owns, operates and maintains the natural gas network in Ireland. Our gas network is one of the most modern, reliable and safest in the world and comprises 14,617km of gas pipelines including two sub-sea interconnectors.

Currently over 706,000 homes and businesses avail of a safe, efficient and secure supply of natural gas every day. As an energy source, natural gas is of strategic importance to Ireland and facilitates job creation and economic growth. The gas network is a vital national asset and plays a critical role in Ireland's economy, delivering 52% of the country's primary energy needs. On average 31% of Ireland's annual electricity is produced using natural gas.

Natural gas is also the ideal partner for renewable energies such as wind and solar. The network's storage capability and flexibility allow it to respond to meet heat and power generation demand - an increasingly important feature for the electricity grid as intermittent renewable electricity generation continues to grow.

Gas Networks Ireland plays a critical role in providing an efficient, competitive and secure energy supply for Ireland while also pursuing opportunities to optimise the gas network as part of Ireland's transition to a net zero carbon economy.

Contact our dedicated business team:

Tel: 1800 411 511
Email: businesslink@gasnetworks.ie
Web: www.gasnetworks.ie/business



Gift House is an online gifting platform offering unique gifts and experiences in the UK and Ireland.

We are inviting you to become a partner and share your offering on our platform - free of charge for the first year - joining the likes of Maldron Hotels and The Dylan in benefiting from increased brand visibility within a broader audience and increased sales.

In addition to increased footfall generated by our paid digital marketing campaigns you'll also be afforded the ancillary benefits of our parent company: Sweete.

Sweete is Ireland's leading sales promotion agency, specialising in reward, incentive and loyalty programmes. Gift House partners benefit from the relationships nurtured between Sweete and blue chip companies such as Bank of Ireland, Vodafone and Coca-Cola. These brands frequently run high value campaigns, gifting their sizable audiences with Gift House Gift Cards, that in turn are redeemed with our partners.

We believe that incentivising employees and rewarding clients is key to every business' success. As a member of IHF, there are two ways in which you can benefit from a relationship with us.

- 1 Reward Package, let clients and employees know how much you value them.
- 2 Partner with Gift House, put your business in front of the thousands of consumers and corporates who are ready to buy.

Contact us today

Contact: Kathy Peyton
Mob: 086 056 8465
Email: kathy@sweete.ie
Web: www.gifthouse.ie



Visitor Information Providers

Glance have been offering FREE visitor information to hotels for decades, and work with the major attractions and experiences throughout Ireland.

Services include:

BROCHURE DISPLAY of visitor attractions and local experiences. By hosting a stand, you have information to hand for your guests so they can enjoy their stay. Over 5 million brochures displayed annually. Our stands, service, visitor maps, and attraction guides are provided free of charge.

YOUR DAILY ADVENTURE visitor guides feature your region's best attractions and experiences. These guides have provided great ideas since 2002 so guests can enjoy their stay and return for more.

VISITOR GUIDEMAPS Every guest wants a map. We supply them.

Platinum members of Les Clefs d'Or.

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Contact us today

Contact: Miriam Frawley
Tel: 061 338 588
Email: miriam@visitorireland.com
Web: www.glancepromotions.ie



Glanta Hygiene Solutions are a proud Irish company based in County Tipperary. We are exclusive wholesale distributors of GLANTA Premium Alcohol Gel hand sanitizer (WHO approved formula) and Innova Rapid Antigen Test Kits. We offer premium products to the hospitality sector at hugely competitive prices and are committed to ensuring our business is here to help yours meet its duty of obligation to staff and customers alike.

Our products are driven by customer needs and safety. We now provide Medical Grade Face Masks, Glanta Alcohol and Alcohol Free wipes, Shoe Covers, Oversleeves, Hair Nets and are also exclusive manufacturers of Alcohol Free Sanitiser, which is suitable for outdoor dining areas, beer gardens and smoking areas. If you have a requirement for any item, we can source it for you. Contact us today on sales@glanta.ie for further information.

Exclusive IHF Member Offer

Antigen Test Kit Offer - Exclusive supplier of Innova Rapid Antigen Test Kits in Ireland. Keep your venue safe for both guests and staff.

10% off for all IHF members. Please quote "IHF Special" when ordering.

Contact us today

Contact: Aiden Hynes
Tel: 1800 938 877
Mob: 086 042 3073
Email: aiden@glanta.ie
Web: www.glanta.ie



GreenHospitality.ie is the Hospitality Sectors Resource for Sustainability and Responsible Tourism in Ireland. We offer a wide variety of supports for hotels and guesthouses addressing energy efficiency, water reduction and waste management – focusing on cost reductions – plus our internationally recognised environmental certification programme, our GreenTravel.ie consumer website, our consulting service and our carefully selected specific services – Clean The World and GREENClean – providing exceptional environmental and CSR systems.

The GreenHospitality.ie Eco-label and Award are our certification programmes which enable businesses to implement a structured and sustainable approach to environmental good practice. Recognised internationally certification is a useful tool to support all your stakeholders, whilst maintaining cost savings.

The Green Trading Company provides consulting and support services to businesses with a very strong focus on Energy Management, including securing grant aid and third party financial support. We have assisted hotels in implementing savings in excess of 60 million since 2004.

We pride ourselves on offering independent advice and a deep insight into the challenges facing the hospitality sector and bring c. 40 years' experience of the hospitality sector. Our approach is to identify what the business wants and support those targets, whilst providing best practice advice.

Contact us today

Contact: Maurice Bergin
Mob: 087 919 8167
Email: maurice@greenhospitality.ie
Web: www.greenhospitality.ie

GuestJoy

GuestJoy is a complete guest experience platform that affords many benefits to both you and your guests.

With our Check-in module, guests can easily provide you with their check-in data prior to their arrival, speeding up the check-in process on site and helping to eliminate lines during busy periods.

Let your guests customise their stay with our Upsell module! You can sell room upgrades (based on live availability), F&B, add-on packages, services - anything you can think of! And it's all personalised for each guest. You reap the rewards of increased revenue per room, while at the same time giving your guest a more memorable experience.

Our Feedback module helps you to boost the number of positive reviews you get on Tripadvisor or other platforms, while at the same time enabling you to get direct feedback from guests who didn't have a good experience.

Our seamless 2-way integrations with the most popular PMSs, including HotSoft, Guestline, Opera, Mews, Cloudbeds, and more, will make your life a breeze, with no manual work required.

For more than 7 years, we've given literally millions of guests a better hotel experience in 34 countries across the world - and in over 100 hotels across Ireland and counting.

Contact us today

Contact: Annika Ülem, Co-founder of GuestJoy
Mob: 0044 207 193 1193
Email: annika@guestjoy.com
Web: www.guestjoy.com



Established 30 years ago, Guestline provides innovative property management, guest engagement and distribution software to the hospitality industry. Founded on cloud technology, Guestline's solutions will equip you and your team with everything you need to run your hotel and deliver more revenue - from intuitive PMS and booking software to fully unified channel management and payment solutions, ideal for any sized hotel or group.

With a Dublin head office, a growing presence with over 80 properties across Ireland already benefiting, and with a dedicated Irish based team lead by Country Manager and Irish Hospitality Expert, Clío O'Gara, Guestline arms hoteliers with the freedom to tailor a best-in-breed, award-winning technology solution that includes PMS, CRS, C&B, Channel Manager, EPoS, IBE, GuestStay and GuestPay. Paired with open API partnerships with nearly 300 third-party solutions, Guestline offers a flexible, cost effective and multi-functional system that allows hoteliers to stand out in an increasingly crowded marketplace.

Exclusive IHF Member Offer

- Specific pricing for IHF members which includes a 30% discount on Guestline training modules & courses.
- Zero upfront fee when purchasing our PMS software (& any additional Guestline software).
- FREE tech consultation - an impartial review of your technology platform.

Contact us today

Contact: Clío O'Gara
Tel: 087 288 9876
Email: clio.o'gara@guestline.com
Web: www.guestline.com



Find all your branded hotel supplies in one place

At Hederman for Hotels we understand you. Our team are experts in hospitality print, design, branding and digital marketing. Our aim is to become your one point of contact for all your branded needs, all in one place – visit www.hotels.hederman.ie

At Hederman we provide a comprehensive range of print and graphic design products for hotels including brochures, signage, branded promo gifts, digital marketing and much more, with unrivalled service. We pride ourselves on a proactive can-do and hassle-free approach, guaranteeing the quality and consistency of all graphic design and printed materials. This philosophy has resulted in the highest level of client satisfaction.

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Products and Services:

- Full in-house graphic design service
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- Print Solutions covering pretty much everything a hotel could need
- Branded Hygiene, PPE and Social Distancing materials
- Signage, Banners, Flags and Display Products
- Branded Promotional Gifts

Dedicated to Hassle-free Print, Graphic Design, Digital Marketing and Promo Gifts for Hotels.

Exclusive IHF Member Offer

We offer IHF members complimentary Digital Marketing Assessment using our proprietary Digital Acceleration Software™ (DAS), where we illustrate the financial impact that can be achieved and layout the specific road-maps to implement solutions, in addition, we provide a print audit and 10% off your initial order. Contact amanda@hederman.ie for more information. (*Limited availability, please book early).

Contact us today

Contact: Simon Hederman
Tel: 01 667 4747
Mob: 086 850 0015
Email: simon@hederman.ie
Web: www.hotels.hederman.ie



Hoist Group Ireland is the complete, data centric, technology partner for hoteliers and the hospitality industry. Hoist Group provide management solutions, support and IT integrations to over 500 hospitality clients, including many of Ireland's leading independent hotels and resorts. Our market leading PMS product, HotSoft 8, with fully integrated POS, and online distribution management, is supported locally by our dedicated Irish team based in our head office in Kilkenny.

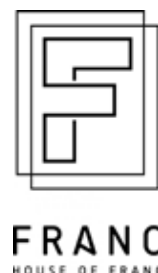
Hoist Group provides a full range of integrated products to allow hoteliers the security and convenience of a single point of contact to support all the technology requirements for any size of hotel operation.

Our extensive product portfolio also includes: **Conference & Banqueting, Spa & Resort Management, Servitor Room Task Management & House-keeping, Fusion Wi-Fi, Fusion TV, Smartlocks with Mobile Key, Digital Registration Cards, and Online Check In.**

The enhanced Hoist Dashboard is a Business intelligence tool that consolidates full data from the full range of Hoist Group's products. It enables hoteliers to analyse, understand and take action on various metrics, such as PMS revenue, ADR, RevPAR, occupancy and pricing statistics. Analyse your guest trends such as preferences and service profitability. Understand your guests' needs through service usage. Take action based on insights, to make better informed business decisions by discovering how your guest services work together. Throughout the entire guest journey, Hoist Dashboard lets you keep track of the data from all your digital touchpoints before, during and after their stay, while providing a comprehensive overview on key customer insights.

Contact us today

Contact: Dean Thompson
Mob: 056 779 1900
Email: dean.thompson@hoistgroup.com
Web: www.hoistgroup.com/ie



Franc is a creative designer and coordinates weddings and events with new and innovative ideas for the corporate and private sector.

House of Franc also offers a wide range of services to the Hospitality Industry including Brand Design, Brand Development, Mentoring Programs, Brand and Property Analysis, Staff Training, Hotel Refurbishment, Interior Design, Interior Fitout, Conference and Event Design.

House of Franc is a creative Website with fantastic new and preloved props for sale - for décor, interiors, weddings and events.

Exclusive IHF Member Offer

We have an Autumn warehouse clearance sale on, with great deals on many products! Please use code 'Franc35' at checkout (*Offer excludes Christmas Stock and there is a minimum spend of €300 for discount)

Contact us today

Contact: Peter Kelly
Tel: 025 32005
Mob: 087 250 0330
Email: info@franc.ie
Web: www.houseoffranc.com & www.franc.ie



Excellence In Catering Supplies Since 1947

Hugh Jordan & Co has been one of Ireland's largest independent catering suppliers since 1947, specialising in everything from Crockery, Cutlery, Glassware, Barware, Kitchenware, Hospitality, Dining Room, Disposables, Food Packaging, Equipment, Hygiene and Furniture. We are THE one stop shop for all your catering needs.

Our success is down to three simple yet essential factors in any business; Service, Innovation and Value. Where other businesses let you down, Hugh Jordan will strive to give you the best quality of service through our Sales Consultants and Support Staff. We pride ourselves in offering the best customer experience and the highest quality of service possible. Our expert sales team always enjoy a challenge, and are on hand to offer unbeatable knowledge and advice.

In the last year alone, we have had huge success in the launch of our 'Rooms by Hugh Jordan' portfolio which offers an extensive guest supplies and amenities portfolio to hotels around the country. The portfolio includes popular brands such as Lá Bottega, Allegrini, Human & Kind, Culti, and Room 360.

Contact us today to arrange a full Guest Supplies Consultation or visit our full hotel bedroom mock up in our showroom in Santry.

Contact us today

Contact: Adrian Kelly, Business Development Manager - Hotel Division
Tel: 086 832 1066
Email: adrian.kelly@hughjordan.com
Web: www.hughjordan.com



If you are using music in your hotel, you need an IMRO Dual Music License. IMRO is a national organisation that administers the performing right in copyright music in Ireland on behalf of its members (songwriters, composers and music publishers) and on behalf of members of the international overseas societies that are affiliated to it. IMRO also acts as agent for Phonographic Performance Ireland (PPI), collecting public performance royalties on behalf of record producers and performers.

Being part of the hotel and hospitality industry, you will certainly appreciate that your business is all about providing the highest quality service to your customers. Without music, the experience of staying in a hotel would be very different. Music creates a relaxing environment, while giving you the opportunity to set the tone for whatever kind of establishment you're running. It encourages patrons to spend more, return more often and recommend to others. Whether it's background music for customers in dining and bar areas, or for staff at reception, music is an important competitive tool for hoteliers who want to offer added value and stand-out in a crowded marketplace.

Contact us today

Contact: Karl Kinsella
Tel: 01 661 4844
Email: karl.kinsella@imro.ie
Web: www.imro.ie



Founded in 2003, IMS is a Leading Wi-Fi & Communications Technology Partner for Hotels in Ireland, the UK and Europe. We provide technology, solutions, and support that make customers' lives easier.

We are specialists in guest technology and guest experience in Hospitality. We provide fully integrated solutions including Broadband, Wi-Fi (including Personal Entertainment Network), IPTV, Casting, IP Phone, Digital Signage, Video Conferencing, and Virtual (including Hybrid) Event Hosting.

Our portfolio consists of projects throughout Ireland, The UK, and Europe and includes, among others, the Staycity Group, Frasers Hospitality, EDYN, iNua Collection, Dalata, Radisson Group, Gleneagle Group, MHL Collection, Choice Group, Tetrarch Hospitality & the Hodson Bay Group to name a few.

Contact us today

Contact: Leo Colgan
Tel: 061 310 752
Email: leo.colgan@imedia.ie
Web: www.imedia.ie



Irish Distillers
Pernod Ricard

Irish Distillers, a subsidiary of Pernod Ricard, is a leading Irish company whose principal business is the production, distribution and marketing of Irish whiskey and other distilled spirits and the importation and marketing of wine and premium spirits.

The company's flagship brand is Jameson Whiskey, the world's leading Irish Whiskey. Other whiskeys within its portfolio include Powers Gold Label and Redbreast. In addition to its domestically produced brands, Irish Distillers imports and distributes leading Pernod Ricard spirit, wine and champagne brands including Absolut Vodka, Beefeater Gin, Plymouth Gin, Monkey 47, Havana Club Rum, Martell, Stoneleigh wine (New Zealand) and Perrier-Jouet and Mumm Champagnes.

IDL Direct is our new trade platform with everything you need for IDL brands, all in one place. Access product information, recipes and tips for selling our brands. As well as a full of social media assets and product imagery. Register here: <https://direct.irishdistillers.ie/>

Contact us today

Contact: Michael Behan
Tel: 01 212 9000
Mob: 086 251 3219
Email: Michael.Behan@pernod-ricard.com
Web: www.irishdistillers.ie/
www.jamesonwhiskey.com



Java Republic have been hand roasting premium coffee for over 21 years, signifying the wealth of expertise and knowledge the team brings to their customers every day. Java Republic's family-owned roastery in Dublin was the first purpose-built carbon-neutral roastery in the world and prides itself on being one of the leading innovators and suppliers of premium coffee and 100% organic tea across Ireland, expressing their ethos of "Coffee With A Conscience".

Over the past two decades, Java Republic has developed a complete solution tailored for hotels covering all guest touchpoints that can help you offer a coffee and tea experience that your guests will crave, and locals will travel the extra mile for. But, more importantly, we can make it work for you commercially to support your hard work for getting your guests through the doors, especially in the current environment, to ensure they won't leave in search of better coffee, leaving you to pay the cost of lost revenue.

With you, we'll work on:

- bespoke coffee blend matching your customers' tastes.
- equipment tailored to your needs, including ongoing service
- regular staff training & upskilling so you can always charge a premium

No matter where your hotel is located, we are always nearby with our nationwide network of service and support teams to guarantee the premium quality consistency of the hot drinks you serve your guests.

Check out what some of our hotelier partners say about working with the Java Republic -

www.javarepublic.com/testimonials

To arrange a no-obligation meeting contact Damien below.

Contact: Damien Smyth
Tel: 01 880 9300
Mob: 086 780 8576
Email: damien.smyth@javarepublic.com
Web: www.javarepublic.com/hotels



We are Kepak Foodservice – The Good Food Experts.

Kepak Foodservice have been serving up success in the foodservice industry for over 50 years through a wide range of high-quality products that are a perfect match for hospitality menus. We offer a versatile low involvement product range across beef, pork, lamb, chicken & speciality categories that cover all dayparts & eating occasions from all day dining to room service menus.

We understand the hard work, experience and the craft that goes into making a truly great burger. Through our Big Al's brand we've brought together the highest quality ingredients alongside on trend global concepts to create the perfect range of Gourmet Burger recipes for your outlet. We believe that a better burger starts with better beef that's why our Gourmet Burgers are made from 100% Irish Grass Fed beef, premium breeds & quality cuts.

As Ireland's largest slow-cooked specialist, we are focused on delivering the best high quality, slow-cooked meats. Using sous vide cooking techniques, we enable outlets to deliver consistently high-quality food, reducing preparation time and allowing for an easy finish in-house. The sous vide cooking method results in a tender, consistent meat product, that's just bursting with flavour and falling off the bone. Our slow-cooked products are pre-portioned, to keep waste to a minimum and profits to the maximum.

For more information and to arrange samples of our product range please contact our Business Development Team.

Contact us today

Contact: Paul O'Hare, National Sales Manager
Email: Paul.OHare@kepak.com
Web: www.kepakfoodservice.com

KING KOIL

– Because life is worth living –

Handmade in Kildare, Ireland. We make simply the best sleep products, for all sectors of the hospitality trade, to meet all budgets. The presence of King Koil in your guest room confers the highest marque of quality, luxury and sensational sleep. For over 40 years, many of the best hotels in Ireland and the UK have trusted the superior support and longer lasting comfort of King Koil to welcome their guests night after night.

We make, deliver, install, remove and manage your bed programme expertly. From entire hotel installation to small drop repeats. Choose from our wide range of King Koil mattresses, headboards and divan bases. Providing the best sleep experience shows your guests you really care and you in turn will see them return - time and time again.

"A great night sleep at Jurys Inns is core to our business and we primarily chose King Koil beds knowing that they are both comfortable and durable. Installation with minimal disruption to our business is imperative and we have found that the delivery and installation service we receive from King Koil is excellent." - Bobby Fitzpatrick, Purchasing Director, Jurys Inns Group

Contact us today

Contact: Christine Martin
Mob: 086 259 6526
Email: cmartin@kaymed.ie
Web: kingkoil-hotel.com

LITTLE HOTELIER.

We don't come with a scary price tag. With us, you get a neat little package that helps you do all the things the big properties do, but in your own, uniquely-small way.

Our all-in-one reservation and hotel management system, designed specially for small accommodation providers, gives you:

- An easy-to-use front desk system, to keep your property in order
- A booking engine for your hotel website, to clinch direct bookings
- A great channel manager, to get your property on to OTAs
- A website builder, so you can jazz yours up or start from scratch
- Reporting and insights, to help you make the best choices
- Built-in payments, so you can save up to four minutes per booking
- The ability to list on metasearch sites, like Google Hotel Ads

Plus, our system is available as a mobile app. This means you can manage your property from anywhere, and never miss a beat when it comes to delighting your guests with extraordinary experiences and memorable stays.

Little Hotelier, we're the one solution that's been perfectly designed and fitted out to meet the needs of small property owners and operators.

Contact us today

Contact: Jon Grisdale
Tel: 01 960 1125
Mob: 083 449 0009
Email: jonathan.grisdale@siteminder.com



We are a leading Hospitality and Catering recruitment agency based in Dublin, Ireland. Recruiting since 1989, we specialize in Hotels, Catering, Restaurants, Bars and Facilities Management.

We pride ourselves on building fruitful relationships with both clients and candidates that span the duration of their careers in hospitality and beyond.

Focused and results oriented, we bring a wealth of experience and unique insight to the ever-evolving needs of today's market.

With our long standing industry experience, we are best equipped to find the right people for your organisation.

Our personal approach characterises our company's reputation for assuming personal ownership of individual candidate needs and client requirements.

Our reputation for trust, confidentiality and loyalty are well established and we will keep it that way.

Whatever your Hospitality needs may be, get in touch with us and we'll get right back to you.

Contact us today

Contact: Maria Logan
Tel: 01 677 4680
Email: maria@marialogan.com
Web: www.marialogan.com



Hotel Experts

We have developed a specialist Hotel sector team, led by Sam Russell FCA who has over 15 years experience advising hotel businesses on their next appropriate steps.

Multi-services under one roof

Our strength is the scope of services we provide – expert tax planning, commercial business advice, sourcing the full spectrum of funding solutions, audit, accounting and compliance.

Specialist in hotel finance solutions

We have specific expertise in raising funding for Hospitality assets with:

- Banks
- Alternative funders
- Debt funds
- Private lenders and equity
- EIS funding. We have numerous successful EIS raises completed on hospitality assets over many years.

Continual relevant support

We are continually providing support and advice to our hotel clients, including relevant updates in dealing with the constantly evolving regulatory and financial landscape.

Fast and reliable service

We are one of the fastest growing mid-tier firms in the South. As a mid-sized firm, we use our experience as experts in the hotel sector and offer fast, flexible, and direct support to our clients.

Contact us today

Contact: Sam Russell
Tel: 021 486 1486
Email: samr@mc2group.ie
Web: www.mc2accountants.ie



The Sports Equipment Specialists

Ireland's Sports and Fitness Equipment Experts

McSport is the leading commercial gym equipment supplier with over 40 years' experience in the industry. We are a second-generation, 100% Irish-owned family business, and we provide Ireland with the highest standard of commercial grade product, from sourcing and installing world-renowned brands, to aftercare and service.

During our time, we have partnered up and fitted out hotels with Groups such as Dalata, SO Hotels, MHL Group, Hodson Bay Group, Windward Hotels, iNua, The K Club, The Glenroyal Hotel, Hayfield Manor, Hyatt Regency Dublin and Woodlands Hotel, and understand the need to have the very best equipment that is available for a commercial gym. From concept to completion, we work with our clients in the below aspects:

- Consultation
- 3D Concept Design
- Equipment Choice
- Professional Installation
- Service and Aftercare

At McSport, we believe in forging long-lasting relationships, so even after an installation is complete, we endeavour to assist you in whatever we can. Whether you're creating a facility from scratch, renovating, refurbishing, or need help sourcing equipment and flooring, we'll ensure that you get the best solution for your needs.

Exclusive IHF Member Offer

As a member of IHF, we are offering a free health check for your gym. Get an assessment on all your gym equipment for free to ensure that they are in perfect condition and up to code for audit checks and clients. To find out more, read our case studies at gyminstalls.ie and when you need a health check contact us at service@mcsport.ie.

Contact us today

Tel: 01 293 0005
Email: commercial@mcsport.ie
Web: mcsport.ie / gyminstalls.ie



At Musgrave MarketPlace we're proud to be the only 100% Irish owned national foodservice wholesaler.

After 145 years of business, we understand the importance of supporting this place we call home. That's why we work with over 680 Irish suppliers, stock over 3,500 Irish products across our range, invest in local jobs, local partnerships and are committed to building a sustainable future.

Our people are at the heart of everything we do, from your local BDM, to your local butcher, your team of product specialists, your local branch team and your delivery team; we're all here to support your business.

Contact us today

Contact: Jason Finnegan
Mob: 086 819 3857
Email: jason.finnegan@musgrave.ie
Web: www.musgravemarketplace.ie



Net Affinity is an international award-winning technology, design and marketing company who work exclusively with hotels to drive direct business at a lower cost of acquisition with proven online strategies.

We pride ourselves on taking a personalised approach to every hotel we work with, to ensure a holistic, customised online strategy is put in place to build their brand and deliver measurable direct revenue growth.

To do this, we have collated the brightest, most commercially focused, experienced and passionate team of designers, developers, online marketers and account managers whose combined skill set ensures their clients' online success and continued growth.

Contact us today

Contact: Sharon Power-Cowley
Tel: 01 293 9906
Email: sharon@netaffinity.com
Web: www.netaffinity.com



NetSpeed support Wi-Fi solutions in over 5,000 guest bedrooms and meeting rooms in Ireland and the UK. At NetSpeed we 'go the extra mile' for our clients with a genuine duty of care, we provide trustworthy advice & deliver the right fit & solution designed to meet each of our client's needs.

NetSpeed's managed end-to-end Wi-Fi solutions are built to suit the most demanding environments. Today's hospitality environment needs to be able to cater for a wide range of network traffic securely and reliably. From a high-density conference environment to seamless in-room entertainment experiences we will create a solution that will deliver frictionless connectivity to your guests.

As more management services move online, the ability to connect multiple systems through a single infrastructure is both time and money-saving. There's no longer any need to install separate networks for your CCTV, POS, housekeeping, HACCP, payment systems, IPTV or telephony.

With our 24/7 monitoring and proactive support, NetSpeed allows you to get on with the business of running your property without being tied up with unfamiliar technical issues or guest complaints.

What we do:

- Bandwidth Management
- Branded Captive Portal
- GDPR compliant usage data
- Monthly Reporting
- A single infrastructure for multiple services
- Up to and beyond Gigabit performance

Contact us today

Contact: Joanna Hannick
Mob: 087 096 2726
Email: joanna@netspeed.ie
Web: www.netspeed.ie



Nutritics is the leading provider of recipe development and menu management software to the food industry. Their user-friendly software allows for ease of compliance with food law, optimal menu management and publishing and facilitates a direct link of food information between suppliers, operators and customers.

The Company was founded in Ireland in 2013 and has grown organically to now serve over 10,000 food businesses in 100+ countries. It is the only software solution globally to be independently accredited by EUROFIR for accuracy in recipe calculation methods.

The software provides a complete menu management system including:

- Direct link with suppliers to share food information
- Food labelling design, cost management, waste management, automated allergen & nutrition calculation, menu engineering
- Customer & online ordering, customisable digital menu publishing and food label printing

In 2021, Nutritics acquired Ten Kites, the UK's leading menu publishing platform. Their technology enables operators to publish customised and live menus to any digital resources including digital menus, signage, POS and apps.

Contact us today

Contact: Stephen Nolan
Tel: 01 699 4302
Email: stephen.nolan@nutritics.com
Web: www.nutritics.com



The O'Leary Insurance Group (OLG) comprises over 200 staff spread over 9 office locations across Ireland. OLG is one of the largest brokers in Ireland, with access to a wide range of markets both locally and in London. OLG is also one of the largest placing brokers to the leisure and hospitality sector placing insurance programmes for B&Bs and hostels right up to one of the largest hotel chains in the country.

OLG already acts as broker for many IHF members and in excess of 100 hotels nationally, both inside and outside of the IHF member base. Over the last number of years, OLG has grown significantly in terms of size and expertise. We have a very strong team armed with extensive broking and client facing experience and effective 1st January 2021 are now part of Brown and Brown Inc, the 6th largest broker globally with revenues in excess of 3bn. We understand both the needs of the IHF to assist their members address the crippling insurance costs, and the individual requirements of hotels to manage their risk, claims and overall insurance cost.

Contact us today

Contact: John Moylan
Tel: 01 202 6813
Email: jmoylan@olid.ie
Web: www.olearyinsurances.ie



Pigsback is part of the Secret Escapes Group, when you work with us, we will increase your brand awareness and drive revenue, while bringing you new customers. Pigsback has a database of over 1.5 million Irish members and 760k followers on social media. 65% of our members are aged 35 to 54. Pigsback generates 36+ million for Irish hotels annually.

Our team of account managers with industry knowledge work with over 400 Irish hotels annually to create promotions that meet their needs and drive ancillary spend. Each hotel has a dedicated portal to manage their availability, confirm reservations, access training & support and much more.

In Pigsback, we strive to deliver the highest standard of service to our clients and customers, and we are very proud to be rated 'Excellent' on Trustpilot. Pigsback is proud to be an associated member of both the IHF and RAI and a media partner for Fáilte Ireland's 'Keep Discovering' campaign.

Get in touch with us today to request an information brochure or set up a consultation with one of our commercial managers.

Contact us today

Contact: Philip Kelly / Annabelle Quinlan
Mob: 085 713 6106 / 087 925 7158
Email: philip.kelly@empathymarketing.com
annabelle.quinlan@empathymarketing.com
Web: www.pigsback.com



Gold Partner for Oracle Touchscreen Point of Sale hardware, POS Cloud Software, Management and stock control systems for hotels, restaurants and bars, Spa Salon management and club membership management system.

Contact us today

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Surgically Clean Air

We are now the primary distributors of Surgically Clean Air JADE units to the medical and hospitality sectors in Ireland and the UK.

Surgically Clean Air's Jade Air Purifier is a Medical Grade Air System that is One of the Most Advanced on the Market.

It is designed with premium in mind, with beautiful contemporary styling on the outside, sophisticated technology on the inside, and airflow performance throughout.

Engineered to maximise the air change rate by moving large volumes without the air drag that often occurs in more inferior air purifiers. The top air outlet design allows air to cascade out the top and efficiently flow throughout the room while keeping the sound volume at an industry leading low level. It's as quiet as a standard household dishwasher. Household quiet, but with the strength to provide healthier air in even the most demanding environments.

Continu Range

Continu offers a range of products to meet the cleaning and disinfection needs of any business from a single brand, simplifying the process of producing disinfectant guidelines and complying with HSE regulations. Whether it be for hands, surfaces, floors, there is a Continu solution to meet your needs.

Exclusive IHF Member Offer

Until the end of October 2021 get a 40% DISCOUNT on the Jade units and the Continu Range.

Contact us today

Contact: Ian Creighton
Tel: 048 6862 8966
Mob: +44 77 6935 2815
Email: ian@quintessdenta.com
Web: www.quintessdenta.com



Unique Solutions in Promoting Your Image

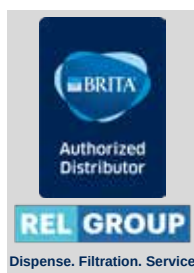
Recognition Express is a family owned Irish company operating for over 30 years.

We specialise in Name Badges, Promotional Products, Enamel Pins and Internal Signage.

We supply to many industries including hospitality, healthcare, retail, financial sector, education, manufacturing and more.

Contact us today

Contact: Annette McAleenan
Tel: 061 318 181
Email: sales@recognition.ie
Web: www.recognitionexpress.ie



REL Group is the all-Ireland exclusive Distributor and Service agents for BRITA Professional Filter and Water Dispense products.

The BRITA Professional Dispense product range offers World-class filtered water solutions to suit all hospitality settings whether it be banqueting, events, conferencing, bar & restaurant, or spa.

Delivering quality filtered hot, cold, sparkling or ambient water, making it a sustainable solution as it cuts down reliance on single use plastic bottles.

Premium glass or durable plastic bottles are available alongside all BRITA Professional dispense products with the option of customisation with your own branding.

REL Group also provides BRITA's range of professional filters; made to suit coffee and espresso machines, professional steamer ovens, vending machines, commercial dishwashers and anywhere that water quality can have an impact on taste or aroma. The expertly designed filters protect equipment from damage through limescale and gypsum deposits, which in turn delivers real savings by optimising the lifetime of the machine.

BRITA Professional filters can also be purchased from REL Group online by visiting www.professionalfilters.ie

REL Group are one of Ireland's leading companies in commercial refrigeration, beer dispense and air conditioning and have a range of solutions to suit the hospitality industry.

Contact us today

Contact: Cadi Lennon
Tel: 059 91 88138
Email: clennon@relgroup.ie
Web: relgroup.ie



Repak is a not-for-profit packaging recycling scheme funded by contributions from over 3,300 member companies, who over 22 years have invested 425 million to support packaging recycling in Ireland. Repak Members fund household recycling bins, civic amenity sites, bottle banks and commercial back-door waste nationwide and have helped to grow Ireland's recycling and recovery rate from under 15% in 1997 to 93% today.

With consumers demanding greener products, services and hospitality, Repak can help your business make sense of upcoming EU legislation such as ambitious recycling and food waste reduction targets. Join Repak's 390 Hotel Members and play your part in making Ireland a greener place. To find out more, visit repak.ie

Contact us today

Tel: 01 4670190
Web: www.repak.ie



Leading Supplier of Luxury Mattresses to the Hospitality Market

Our Heritage

Part of the prestigious Kellett Group we have been making beds for over 70 years since 1947, at our factory in Oldcastle, Co. Meath. 100% Irish, we manufacture all of our products onsite, combining traditional craftsmanship with the latest in mattress technology to give your guests the highest quality night sleep.

Choose from one of our unique collections with options of:

- Open-Coil
- Pocket Spring
- Zip & Link
- Custom Specification

Options Available:

- 3 Key Mattress Collections covering 3-star to 5-star facilities
- Bespoke Mattress options available with add-ons
- Products available include Mattresses, Divans & Headboards

We can accommodate all your needs to provide you with your perfect bedding solution. Our contract bed ranges have been designed with luxury, durability and comfort in mind. All of the products are also Crib 5 compliant.

Servicing the following markets:

- Hotels
- B&Bs
- Guesthouses
- Student Accommodation

End to end solution:

- Mattress Installation
- Removal & Disposal

We make your life easy by offering a mattress installation service along with removal and disposal of old mattresses. Ensuring your turnaround time is quick and efficient.

Contact us today

Contact: Samantha van Wyk
Tel: 049 855 0311
Email: sam.vanwyk@respabeds.ie
Web: www.respabeds.ie/hospitality

SeaChange Ltd. is an Irish Risk Management company that provides proven behaviour-based Risk Management Solutions to the Hospitality sector. Our innovative, visual and bespoke Risk Management systems bring health and safety out of the lever-arch file in a real and meaningful way to help mitigate risk on site for both employees and guests. Through increased employee awareness & training, practical routines and on-going support, our systems change how your employees think and operate, so safety and high standards just become the natural way of doing things on site.

Our statistics speak for themselves: We are very proud of our 98% client retention rate in over 12 years trading, and SeaChange clients have seen on average a 50% reduction in the frequency of accidents on site and a 42% reduction in the frequency of claims, which has given them in turn greater leverage to manage their premiums in an ever increasingly 'hard cycle' insurance market.

SeaChange understands risk in the hospitality sector, and how to manage it. Our expertise enables you to build a sustainable safety culture in your business which is then maintained through our unique partnership. The SeaChange Partnership gives you real results over the long term, and as such is an investment, not a cost.

Exclusive IHF Member Offer

COVID-19 EHS Compliance Package - SeaChange are offering a 25% discount to IHF members to ensure that your risk assessments, safety statement, and safety policies are current & represent the threat of Covid-19. This expert deliverable will ensure H&S Compliance for your hotel giving you peace of mind.

Contact us today

Contact: Karen Hickey
Tel: 045 856 028
Email: karen.hickey@seachange-intl.com
Web: www.seachange-intl.com



In an age of rising choice and accessibility for curious travellers, SiteMinder exists to liberate hoteliers with technology that makes a world of difference.

SiteMinder is the world's largest open hotel commerce platform, ranked among technology pioneers for its smart and simple solutions that put hotels everywhere their guests are, at every stage of their journey.

It's this central role that has earned SiteMinder the trust of more than 35,000 hotels, across 160 countries, to generate in excess of 100 million reservations worth over US \$35 billion in revenue for hotels each year. For more information, visit www.siteminder.com.

Join 35,000 hoteliers worldwide who already benefit from SiteMinder's smart and simple solutions:

- Channel manager – includes revenue insights
- Hotel booking engine – includes rate parity insights
- Competitive and market insights
- Hotel website design
- Global distribution system
- And more! See our full suite of products

Exclusive IHF Member Offer

10% Discount off the monthly fee

50% off setup fees

Based on a 12-month user agreement

Contact us today

Contact: Jon Grisdale

Tel: 01 960 1125

Mob: 083 449 0009

Email: jonathan.grisdale@siteminder.com



Get things done.

Snapfix Your Hotel Today

Snapfix is the world's simplest platform to manage and maintain your buildings, facilities and equipment. We help hotel teams make their buildings the best they can be and deliver the best guest experience.

We have already helped almost 20% of Irish Hotels become more efficient and effective by using our innovative platform that works on both mobile and desktop.

Across the globe hundreds of teams in hospitality have started using Snapfix for easy management of:

- Reactive & Planned Maintenance
- Daily Inspections such as Fire Walks & Duty Manager Walks
- Using NFC 'Snaptags' for accurate location information
- Reassure guests and staff that their hotel is Covid-19 compliant via the Snapboard
- Housekeeping & Cleaning
- Issue reporting and resolving
- Room Condition Surveys after guests have checked out
- Data reporting on all the above

Snapfix uses universal ways of collaborating including photos, traffic lights and in-task chat. It is about ensuring accountability and making sure no task goes unattended!

Some of the many benefits our clients have referenced are improved health & safety, reduced waste, more effective communication between staff, time and cost savings, and an overall better experience for both employees and guests.

Get in touch with us today to 'Get things done'.

Contact us today

Contact: Andrew O'Connor

Tel: 01 969 4661

Mob: 087 779 4103

Email: andrew@snapfix.com

Web: www.snapfix.com



Are you sure your hotel isn't paying too much for IMRO, PPI, Sky and MPLC?

IMRO & PPI

- IMRO have been issuing Invoices and credit notes recently to hotels. We will check these invoices and credit notes to ensure all appropriate IMRO and PPI credits due, because of Covid, are applied to your account.
- Even if your premises stayed open during Covid we can ensure only the appropriate charges are applied to your account as some of IMRO's charging parameters will have been affected by social distancing etc.
- Sound Reef Media Services and SMRI can also provide quality rights cleared music, with up to 60% net saving on your current background music rights costs. A free trial is available.

Sky Sports

- Review all Sky Sports credits during the various closure periods as in some cases the appropriate credits were not applied to some of our hotel clients.
- We can also identify if a change in contract can result in further savings.
- We also try to secure discounts on current charges for our client hotels.

Exclusive IHF Member Offer

Contact us for a **free consultation** to discuss our services in more detail.

Contact us today

Contact: Sean Stokes
Mob: 086 814 6570
Email: ss@smri.ie
Web: www.smri.ie

Sysco is the leading foodservice provider on the island of Ireland. Our team of 1,300 people deliver food solutions to more than 9,000 customers each week.

Operating from a central Dublin location and eight regional centres, we guarantee next-day island-wide delivery; we are the only food business in the country capable of delivering on our customers' expectations regardless of how remote your business location is.

Our customers rely on us to help them grow their businesses, with a range of over 11,000 fresh, frozen and ambient food products and non-food products. An expert team of innovation chefs, category experts and quality assurance professionals ensure the highest standards.

We've nurtured and developed the largest network of local and international suppliers in the industry. This means we can always bring you the freshest and finest food products that are authentic, quality assured and competitively priced.

Sysco is committed to supporting Irish suppliers and businesses, and to providing a sustainable route to market for the supplier network, with access to the widest possible selection of premium home-grown products.

We're dedicated to providing the finest quality produce, products and service to our customers. We source and deliver the best, so your business can be at its best.

Contact us today

Contact: Jim Woulfe
Mob: 087 257 3394
Email: jim-woulfe@sysco.com
Web: www.syscoireland.com

Tailor & Wolf

Transforming business through design.

Tailor&Wolf are a premium architecture, design, and fit-out agency.

At Tailor&Wolf we believe in the value of exceptional spaces. We know that remarkable design elevates the user experiences and enhances the lives of the people who live, work, and play in these places.

We dig deep to discover the potential of each space, and we develop our approach around that. How can this space work more effectively for customers and staff alike? How can we bring value to your business through design? Doing this creates something truly unique and different for each of our clients.

Our name encapsulates this transformative approach. Like the tailor, we build something fitting and bespoke for each client, and like the wolf, we are decisive leaders when it comes to originality and loyal to our client's business growth.

We transform spaces with passion and creativity. We transform our clients' businesses.

Exclusive IHF Member Offer

We are offering IHF members an hour consultancy call via Zoom to review or discuss an existing or future project. To book your slot with one of our highly competent lead architects/designers email info@tailorandwolf.com or call Niamh Clarke on 046 906 4190

Contact us today

Contact: Niamh Clarke
Tel: 046 906 4190
Email: info@tailorandwolf.com
Web: www.tailorandwolf.com



Tara Fay specializes in the art of celebration and offers the best in luxury events in Ireland and beyond. We have a global reputation for the inventive design, expert planning, and seamless delivery of extraordinarily personal weddings and special events. We think outside the box, so you don't have to. We are risk takers. We are dreamers. We are meticulously focused on the details. We are passionate about hospitality. We have fun. And we are exceptionally qualified to bring to life a remarkable experience for you.

With many years of combined experience in international weddings and events we can assist you with any of your wedding or event related queries.

Contact us today

Contact: Tara Fay
Tel: 01 260 0878
Email: info@tarafay.ie
Web: tarafay.ie



At The Firm, we recruit hotel and hospitality professionals and we work with the best senior talent in hotels and catering operations across Ireland.

We are known for the quality of our Hotel Operations Managers as well as Sales & Events experts.

Our recruiters have industry knowledge and fully understand how to attract the right Head Chef or Department Manager for your business.

To begin the search for a new hire or to move your own career forward contact Micheline Corr below.

Contact us today

Contact: Micheline Corr
Tel: 01 475 2903
Mob: 086 248 0436
Email: mcorr@thefirm.ie
Web: www.thefirm.ie



Celebrating 27 years in Business and with a growing staff base of 50, Tierney's specialise in providing IT systems and solutions dedicated to the Hospitality Industry. Tierney's can now count more than 300 Irish hotels as customers which is the largest business specialising in this sector across Ireland.

Tierney's provide a trusted and reputable range of IT Solutions, Support and Consultancy Services to the International Hotel, Restaurant and Leisure Industry across Ireland and the UK. Our commitment within the Hospitality Sector brings cutting edge solutions to our customers from leading partners around the globe enabling our clients to gain the maximum from their IT investment helping them achieve their specific needs.

We strive to understand the issues Hotels and Restaurant owners have in IT and we provide the best solutions and expert knowledge for your business.

Contact us today

Contact: Renae Downes
Tel: 065 682 8281
Email: rdownes@tierneys.ie
Web: www.tierneys.ie



TileStyle is Europe's largest tile, bathroom, kitchen and wood flooring showroom based in Ballymount, Dublin.

TileStyle offers creative and innovative solutions for bathrooms, restaurants, bars, commercial kitchens, swimming pools, spas, gyms and public spaces and can help with any design or specification advice you might need.

TileStyle's product specialists have a wealth of experience and knowledge whether it is LVT, wood flooring, tiles, marble or sanitary ware and have supplied products for hundreds of hotel projects over the last 40 years.

TileStyle recently became Ireland's exclusive supplier of the innovative and world renowned brand **TOTO - the world's No. 1 brand in shower toilets**. The company was founded in Japan in 1917 and since then has become both an iconic and preferred brand for many consumers, combining technology, innovation and outstanding design to create products of the highest quality.

TOTO for Hotels

You will find TOTO washlets represented in various luxury 5-star hotel chains across Europe and the UK including the Marriott Group, The Four Seasons and The Hyatt Regency to name but a few. TOTO toilets and Washlet's are particularly versatile and the Toto washlet is the No.1 choice of shower toilets in hotels all over the world.

Get in touch with us today to find out more.

Contact us today

Contact: Mary Hennessy, Director Client Services and Business Development at TileStyle
Mob: 087 254 0858
Email: hennessym@tilestyle.ie
Web: www.tilestyle.ie



Ireland's Largest Independent Supplier of Cigarette and Tobacco Products

Tobaccoland Ltd is a tobacco distributing company based in Limerick City. The company has been in business for over 30 years and has grown to be Ireland's largest independent supplier of Tobacco products. Tobaccoland distribute tobacco products through an extensive network, supplying the 26 counties of Ireland.

Tobaccoland provides its service to the Hotel, Public House, Off-Licence, and Retail Store industry.

Over the last number of years, Tobaccoland has identified the changing nature of consumers' buying behaviours, with the increase in the demand for cashless payments becoming the emerging trend from our consumer base. For Tobaccoland, the customer is at the heart of every decision we make. We want to provide the most effective and efficient service for both premises and consumers.

In response to this, we at Tobaccoland have designed the new FUTURE tobacco vending machine. These machines are exclusive to Tobaccoland.

Tobaccoland are currently the only Cigarette Vending company to offer this service in Ireland. What this FUTURE machine offers is a hassle free method of dispensing tobacco products for both Hotel/Pub and the consumer. Tobaccoland can also provide your premises with a convenient cash for coin delivery service with no fees charged.

For more information on how to avail of our new FUTURE tobacco vending machines, please contact the team below.

Contact us today

Contact: Declan Costelloe
Tel: 061 418 242
Mob: 087 837 2508
Email: info@tobaccoland.ie
Web: www.tobaccoland.ie



Reduce Costs Instantly

Trinity Purchasing is an international procurement organisation that focuses primarily on the hospitality industry. We collaborate with our clients to achieve considerable savings through our collective purchasing activities.

As a team we have a wealth of industry experience; our team members include executive chefs, hotel general managers and procurement managers so we understand the operational and financial challenges of your day-to-day business and we work in an advisory capacity. Recommendations are made without obligation, and you can choose to work with just one, all, or none of our nominated suppliers. You have nothing to lose and everything to gain.

Trinity Purchasing operate through a simple invoice-based benchmarking process, whereby our relationship managers conduct a confidential pricing review either on-site or remotely, at no cost to our clients. We then outline areas where savings can be realised and make recommendations based on those findings.

We also offer access to Pi, our award-winning, cloud-based procurement system. The system includes a suite of purpose-built modules designed to empower finance, procurement and catering teams by providing full visibility, control and a consistent picture of your catering operation at any time.

Contact us today

Contact: Brian Pierson
Mob: 086 032 3997
Email: bpierson@trinitypurchasing.com
Web: www.trinitypurchasing.com

With over 180 years of heritage, Ulster Bank Ireland DAC, is a Retail and Commercial Bank, focused on serving the needs of our customers in the Republic of Ireland. We continue to collaborate with industry bodies to gain a deeper understanding of the particular challenges that you face. We have a dedicated Hotels & Leisure Team.

Contact us today

Contact: Peter Duff
Mob: 087 619 4180
Email: peter.duff@ulsterbank.com
Web: www.ulsterbank.com



Unilever Food Solutions is a business built by Chefs, so we know what you face every day in the kitchen. Everything we do is focused on making your life a little easier. We aim to inspire you, train you and provide you with the best product solutions.

Drawing from their extensive experience in professional food services, our team of over 300 Chefs create dish solutions that balance great taste, convenience and nutrition with a consistently high standard.

Our global network of food service professionals help source the best sustainable ingredients, develop quality products, create inspiring & trending recipes, and provide chef training and support.

Contact us today

Contact: Leonard Power
Tel: 01 291 4000
Email: leonard.power@unilever.com
Web: www.unileverfoodsolutions.ie



Vamoos is the app for hotels and villas. It allows you to connect with your guests and provide all the information they need to transform their stay – from the moment they book until after they leave.

Vamoos has over 25 different features which helps you transform your guest experiences, from 24/7 messaging to fully bookable services at the touch of a button.

Your Contactless Guest App, Ready the Same Day

Vamoos, the app for hotels, ensures you make guest visits as magical as before, with new levels of safety. Your contactless app can be set up and shared with guests the same day, and includes all directory information, instant messaging, restaurant booking links, and so much more.

The Griffin Group, who own 3 hotels in Ireland, built their apps in just a day for each hotel and are already sharing it with their guests. CEO Michael Griffin said, “the day after we showed interest we were given a demo, so I knew if the app could be constructed that quickly, then once I got my hands on the software I could turn it around in time for reopening”.

Sign up for your free trial and start sharing your app with guests today.

Exclusive IHF Member Offer

All IHF members can enjoy an extended free trial - 3 months instead of 1.

Contact us today

Contact: Georgia Wells
Tel: 020 3474 0512
Email: info@vamoos.com
Web: www.vamoos.com



weddingsonline, launched over 20 years ago has since become Ireland's most loved wedding community, connecting couples with the perfect wedding suppliers.

With our increasing social media following of over 58,000 members in our lively Facebook group **HIGM (weddingsonline.ie - Help! I'm getting married)**, over 92,000 followers on Facebook and above 16,000 on Instagram, our online wedding directory, competitions, real weddings, daily tips and advice on everything from wedding venues to dresses, favours and everything in between, weddingsonline has your entire wedding journey covered.

Our weddingsonline Awards are the industry standard and since its inauguration in 2008, the event has become a permanent fixture in the diaries of Ireland's wedding industry professionals.

Contact us today

Contact: Jonathan Bryans
Tel: 01 905 9680
Mob: 086 360 0664
Email: jonathan@weddingsonline.ie
Web: www.weddingsonline.ie



PC Immigration Ireland Consultancy services is formed on the basis of knowledge and expertise acquired by our consultants over a period of 20 years working for the Irish immigration services. Our experience relates to all aspects of Irish immigration procedures, regulations and legislation associated with residency of all non EU persons.

Work Permits Ireland was established to manage employment permit applications for our clients who represent a variety of industries, nationally and internationally.

We have a dedicated team who have experience in processing, managing and delivering all types of employment permit applications especially in the Hospitality industry. The process involves open communications at the outset which forges healthy relationships with both clients and candidates.

We provide advice and staff residence permit audits which ensures clients compliance in advance of WRC inspections.

Exclusive IHF Member Offer

IHF members can receive a 100 discount on our fees regarding applications for employment permits.

Contact us today

Contact: Colm Hilliard
Tel: 01 873 3772
Mob: 086 469 7939
Email: info@workpermits.ie
Web: www.workpermits.ie

ASSOCIATE CONTACT DETAILS

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ARCHITECTURE, DESIGN & FIT OUT	Bath Fitter	Michael Prendergast	01 592 1730	mprendergast@bathfitter.com
	Bathrooms4U	Alan Kelly	01 906 5804	alank@b4u.ie
	Tailor&Wolf	Niamh Clarke	046 906 4190	info@tailorandwolf.com
	TileStyle	Mary Hennessy	087 254 0858	hennessym@tilestyle.ie
AUDIO VISUAL AND MUSIC	Irish Music Rights Organisation	Karl Kinsella	01 661 4844	karl.kinsella@imro.ie
	Sports & Media Rights International	Sean Stokes	086 814 6570	ss@smri.ie
BEDDING	King Koil	Christine Martin	086 259 6526	cmartin@kaymed.ie
	Respa Beds	Samantha van Wyk	049 855 0311	sam.vanwyk@respabeds.ie
BOOKING ENGINE AND TRAVEL MANAGER	Awio	Brid Bickerton	061 335 680	Brid.bickerton@awio.com
	D-EDGE	Elizabeth Conway	+44 7735 091035	econway@d-edge.com
	Little Hotelier	Jon Grisdale	01 960 1125	jonathan.grisdale@siteminder.com
	Net Affinity Limited	Sharon Power Cowley	01 293 9906	sharon@netaffinity.com
	SiteMinder	Jon Grisdale	01 960 1125	jonathan.grisdale@siteminder.com
COST SAVINGS	Bankhawk Analytics	Brian Weakliam	01 662 7679	brian.weakliam@bankhawk.com
	Emerald Utility Solutions	Anthony Arundel	083 171 3081	a.arundel@emeraldsolutions.ie
	Trinity Purchasing	Brian Pierson	086 032 3997	bpierson@trinitypurchasing.com
DATA PROTECTION	CS Consulting	Sean Stokes	086 814 6570	ss@smri.ie
DIETARY	Coeliac Society of Ireland		01 872 1471	info@coeliac.ie
DIGITAL ORDERING SOLUTIONS	Flipdish		01 679 2801	sales@flipdish.com
ENVIRONMENT & SUSTAINABILITY	Fifty Shades Greener	Raquel Noboa	087 960 3371	info@fiftyshadesgreener.ie
	Food Surplus Management	Niall Lord	046 948 3002	njlord@fsm.ie
	GreenHospitality.ie	Maurice Bergin	087 919 8167	maurice@greenhospitality.ie
	IBAL	Conor Horgan	01 538 3633	cmjhorgan@gmail.com
	Repak	Ailish Groves	01 467 0190	sales@repak.ie
EQUIPMENT	McSport	Paul Copeland	01 293 0005	commercial@mcsport.ie
	REL Group	Cadi Lennon	059 918 8138	clennon@relgroup.ie
	Snapfix	Andrew O'Connor	01 969 4661	andrew@snapfix.com
	Tobaccoland	Declan Costelloe	061 418 242	info@tobaccoland.ie

ASSOCIATE CONTACT DETAILS

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FABRIC	Cremins Moisselle	John Cremins	01 204 2848	John@creminsmoisselle.com
FINANCIAL	AIB	Alan Long	01 641 3614	alan.t.long@aib.ie
	Bank of Ireland	Gerardo Larios Rizo	087 795 1253	gerardo.lariosrizo@boi.com
	BDO	Austin Hickey	01 470 0352	ahickey@bdo.ie
	Brink's Cash Services Ireland	Megan or Denise	1890 474000	NationalServiceCentre@Brinks.com
	Crowe	Aiden Murphy	01 448 2200	aiden.murphy@crowe.ie
	Davy	Eimear Fox	01 614 8892	Eimear.Fox@davy.ie
	MC2 Accountants	Sam Russell	021 486 1486	samr@mc2group.ie
	Ulster Bank	Peter Duff	087 619 4180	peter.duff@ulsterbank.com
FOOD, BEVERAGE & CATERING	Bewleys	Declan Doogan	01 816 0600	Declan.Doogan@Bewleys.com
	Classic Drinks	Martin Fagan	086 810 0082	martin-fagan@classicdrinks.com
	Coca-Cola HBC Ireland	Simon Fitzpatrick	1890 262 226	Simon.fitzpatrick@cchellenic.com
	Dalcassian Wines & Spirits	John Dillon	01 293 7977 / 086 384 1015	jdillon@dalcassianwines.com
	Diageo Ireland	Jordan Walford-Jones	01 453 6700	Jordan.Walford-Jones@diageo.com
	Edward Dillon & Co	John Cassidy	087 905 9367	j.cassidy@EdwardDillonco.ie
	Febvre Wines	Audrey Underwood	01 216 1400	aunderwood@febvre.ie
	Irish Distillers Pernod Ricard	Michael Behan	01 212 9000	Michael.Behan@pernod-ricard.com
	Java Republic	Damien Smyth	01 880 9300	damien.smyth@javarepublic.com
	Kepak Foodservice	Paul O'Hare	086 170 3360	Paul.OHare@kepak.com
	Musgrave MarketPlace	Jason Finnegan	086 819 3857	jason.finnegan@musgrave.ie
	Sysco	Jim Woulfe	087 257 3394	jim-woulfe@sysco.com
	Unilever	Leonard Power	01 291 4000	leonard.power@unilever.com
GIFTS	Gift House	Kathy Peyton	086 056 8465	kathy@sweete.ie
HEALTH & SAFETY, INSURANCE RISK MANAGEMENT	SeaChange	Karen Hickey	045 856 028	karen.hickey@seachange-intl.com
HEATING, VENTILATION & HAND DRYERS	ATC	Declan Donnelly	01 467 8301	Declan.donnelly@atc.ie

ASSOCIATE CONTACT DETAILS

BUSINESS CLASSIFICATION	COMPANY	NAME	TELEPHONE	E-MAIL
HOSPITALITY PRODUCTS & SERVICES	Agility Hospitality; Continuous Improvement	Tom Mc Dermott	085 859 5236	tom.mcdermott@agilityhospitality.com
	Alliance Ireland Disposables	John Girvan	01 485 4007	johngirvan@alliancernational.ie
	Bunzl McLaughlin		015 337 300	bmlmarketing@bunzl.ie
	Bunzl Rafferty Hospitality	Alan Blaney	048 3025 2205	rafsales@bunzl.ie
	GuestJoy	Annika Ülem	0044 207 193 1193	annika@guestjoy.com
	Hugh Jordan	Adrian Kelly	086 832 1066	adrian.kelly@hughjordan.com
HOTEL BRAND	BWH Hotel Group	Neville Graham	01 460 5100	neville.graham@bwhhotelgroup.com
HYGIENE	Quintess Denta	Ian Creighton	048 6862 8966	ian@quintessdenta.com
	Glanta Hygiene Solutions	Aiden Hynes	086 042 3073	aiden@glanta.ie
INFORMATION TECHNOLOGY	CBE	Paul Kenna	087 958 5066	paulkenna@cbe.ie
	For-Sight	Gareth Earney	0044 777 200 9593	gareth.earney@for-sight.com
	Guestline	Clio O'Gara	087 288 9876	clio.o'gara@guestline.com
	Hoist Group	Dean Thompson	056 779 1900	dean.thompson@hoistgroup.com
	IMS / Integrated Media Solutions	Leo Colgan	061 310 752	leo.colgan@imedia.ie
	NetSpeed	Joanna Hannick	087 096 2726	joanna@netspeed.ie
	Nutritics	Stephen Nolan	01 699 4302	stephen.nolan@nutritics.com
	POSTech Limited	Dympna Nealon	01 403 5368	dnealon@postech.ie
	Tierney's	Renae Downes	065 682 8281	rdownes@tierneys.ie
	Vamoos	Georgia Wells	020 3474 0512	info@vamoos.com
INSURANCE RISK & MANAGEMENT	Arachas Corporate Brokers	Liam Conlon	01 213 5000	liamconlon@arachas.ie
	O'Leary Insurance	John Moylan	01 202 6813	jmoylan@olid.ie
LEGAL	Compton Solicitors	Lorraine Compton	01 234 2678	lorraine.compton@comptonsolicitors.ie
LINEN	Celtic Linen	David O'Connor	086 804 1729	david.oconnor@celticlinen.ie
	Elis Textiles Ltd	Nicola Eager	087 064 3791	nicola.eager@elis.com
MARKETING & PROMOTIONAL PRODUCTS	Recognition Express	Annette McAleenan	061 318 181	sales@recognition.ie
MERCHANT SERVICES	AIB Merchant Services	Mark Patterson	086 189 3681	Mark.Patterson@AIBMS.com
	BOI Payment Acceptance	Adam O'Connell	087 635 3954	Adam.OConnell@BOIPA.com

ASSOCIATE CONTACT DETAILS

BUSINESS CLASSIFICATION	COMPANY	NAME	TELEPHONE	E-MAIL
PRINT, GRAPHIC DESIGN & DIGITAL MARKETING	Hederman – Hassle-free Print & Design	Simon Hederman	01 667 4747	simon@hederman.ie
REAL ESTATE	Avison Young	Siobhan Murphy	01 676 2711	siobhan.murphy@avisonyoung.com
	CBRE	John Hughes	01 618 5500	john.hughes@cbrehotels.com
	Cushman & Wakefield	Isobel Horan	01 639 9214	isobel.horan@cushwake.com
RECRUITMENT & EMPLOYMENT CONSULTANCY	Excel Recruitment	Shane McLave	01 871 7676	shane@excelrecruitment.com
	Maria Logan Recruitment	Maria Logan	01 677 4680	maria@marialogan.com
	The Firm	Micheline Corr	01 475 2903	mcorr@thefirm.ie
	Work Permits Ireland	Colm Hilliard	01 873 3772	info@workpermits.ie
TRANSPORT / TAXIS	FREE NOW for Business	Cormac Doyle	086 384 1015	cormac.doyle@free-now.com
SECURITY	24-7 Fire & Security	Mark Gray	1850 247 777	info@247security.ie
UNIFORMS	Buttercups Uniforms	Amanda Gorman	01 219 0215	corporatewear@buttercupsuniforms.com
UTILITIES	Clearpower Ltd	Eric Bolton	087 270 8470	eric.bolton@clearpower.ie
	Electric Ireland		1800 30 50 70	businesssales@electricireland.ie
	Flogas Ireland		041 214 9800	info@flogas.ie
	Gas Networks Ireland		1800 411 511	businesslink@gasnetworks.ie
VISUAL GUIDES, MAPS, BROCHURES & DISPLAYS	Brochure Broker	Eilish or Sheila	01 825 8124	info@brochurebroker.ie
	Dublin On Display	Diarmaid Williams	01 825 8124	Diarmaid@brochurebroker.ie
	Glance Promotions	Miriam Frawley	061 338588	miriam@visitorireland.com
WEBSITES & ONLINE MARKETING	Core Optimisation	Caroline Dunlea	086 086 2840	caroline@coreoptimisation.com
	Pigsback	Philip Kelly	085 713 6106	philip.kelly@empathymarketing.com
WEDDINGS & EVENTS	House of Franc	Peter Kelly	087 250 0330	info@franc.ie
	Tara Fay Events	Tara Fay	01 260 0878	info@tarafay.ie
	weddingsonline	Jonathan Bryans	01 905 9680	jonathan@weddingsonline.ie



The Chef's Apprentice

National Commis Chef Apprenticeship Programme

The Commis Chef Apprenticeship Programme is a national two-year programme delivered through Education and Training Boards nationwide and consists of a combination of day release and on-the-job training over the 2 years.

Qualification

QQI Level 6 qualification recognised on the National Framework of Qualifications Ireland.

Programme Structure

- 3 weeks of intense learning in class followed by 2 days in class and 3 days working
- Summer months 1 day in class and 4 days working
- 40% in class - 60% working

Entry Criteria

Candidates should be 16 years or older. Minimum entry qualification requirement is an award at Level 4 on the NFQ including a D in Junior Certificate Maths. Recognition of prior learning (RPL) will be accepted as part of the entry criteria. You will be required to work in a hotel or restaurant during two years of the programme.

Cost

Tuition fees are fully funded by SOLAS. An apprentice is an employee under a full time contract of employment. The rate of pay is agreed between the employer and the apprentice, but must be at least the national minimum wage rate. The apprentice's salary is paid by the employer for both on and off the job.

Employer Benefits

Apprenticeship is a great way for you to develop talent within your own company. There are many benefits for employers including:

- Increased staff retention & morale
- Promotes teamwork
- Tuition fees fully funded by SOLAS
- Maximum use of resources

Important Information for Employers

Employers must either propose an existing employee for the programme or recruit an employee specifically to fill the apprentice position.

Under the rules of the Apprenticeship Council of Ireland all establishments must undergo assessment by SOLAS to ascertain suitability to train apprentices. Authorised Officers (AOs) based in each ETB around the country will visit your premises to carry out a 'suitability to train' assessment. You will be required to demonstrate that you have the capacity and the ability to provide quality, relevant on-the-job training.

How to Participate:

For further information and to register your interest please contact Mallory Higgins, National Programme Co-Ordinator on **066 714 9600 / 087 117 5401** or email **mallory.higgins@kerrycollege.ie**

NOTES

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Contact Kevin: Mulvanyk@ihf.ie

Tel: (01) 497 6459

Irish Hotels Federation & Irelandhotels.com,
13 Northbrook Rd, Dublin 6

WWW.IRELANDHOTELS.COM

NOTES

Irish
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Skillnet



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- Subsidised training for Hotels and Guesthouses
- Programmes designed and delivered by industry specialists
- Providing a positive pathway for career advancement

Irish Hotels Federation Skillnet is co-funded by Skillnet Ireland and member companies. Skillnet Ireland is funded from the National Training Fund through the Department of Further and Higher Education, Research, Innovation and Science.



An Roinn Breisoideachais agus Ardoideachais,
Taighde, Nuálaíochta agus Eolaíochta
Department of Further and Higher Education,
Research, Innovation and Science

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For more information:
www.ihfskillnet.ie

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You must register to Diageo One to access your invoices and statements as we're going digital from 30th September.

Contact DiageoOneIreland@diageo.com for help.



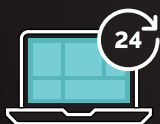
I'd encourage every manager to register with Diageo One. You can place orders, access invoices, get help with an issue and download social media images – having everything in one place is really handy and saves me time. There is lots of useful content in there too, like social media tips, staff training and industry trends.



Noel Warby, The Grove Bar



DIAGEO ONE



Online
Ordering 24/7



Bar Staff
Training



Help & Support



Access Invoices &
Statements