



Associate Member
Exclusive Offers

AUGUST 2022



Your Showcase to the Hotel Industry



Members' Benefits

The Irish Hotels Federation is the national representative body for hotels and guesthouses, and the industry voice that promotes and defends the interests of its members. In addition, IHF members can avail of numerous services and benefits provided in support of all aspects of their business.



Please contact us on 01 497 6459 to find out more about our Members' Benefits and Offers.

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24-7 Fire & Security provides complete security solutions. We understand that each facility presents its own unique security challenges, so we make it our business to understand yours before we provide a security strategy to you. From design to delivery, we tailor all security strategies and security services to the requirements of your business. We have been operating from our base in Dublin for over 30 years.

We provide security products and services to a wide range of businesses throughout Ireland, including restaurants, cafes, office complexes, hotels & hospitals.

We believe that it is important that we can provide you with the most up-to-date state of the art and effective products in the market today. We are constantly researching new products and we introduce any security products that will enable us to provide you with a better security service.

We pride ourselves on our ability to design systems for any type of business or facility, so whether you require business security, office security, site security or retail security, we can create a solution for you.

Exclusive IHF Member Offer

Three months free trial of My Ez Fire Check, a mobile app that replaces the traditional fire register book.

Visit www.myezfirecheck.com for more details.

Contact us today

Contact Mark Gray

Tel 1800 247 777

Email info@247security.ie

Web www.247fireandsecurity.com

We help Hospitality Businesses deliver greater value by streamlining their processes.

If you had the time to stand back and observe your operational processes, collect the relevant data, and analyse it in detail you could start to identify where some of the opportunities exist to reduce waste and streamline your processes. But, like most Hospitality Managers, you simply don't have that time available.

Our "LEAN Opportunity Assessments" give you the benefit of a fresh pair of eyes and the support of an experienced LEAN in Hospitality practitioner who will conduct observations of the critical processes in Rooms & F&B to identify areas of opportunity for reducing waste and streamlining process. We don't just leave you with a report; we develop a 90-day implementation plan and work with your management team to install the process changes.

Coupled with a bespoke "continuous improvement" training plan for your Managers and Team members this will help you to develop your own "Leader led & bottom -up" continuous improvement culture adding value to your business through more satisfied customers, more engaged team members, and improved profitability.

Contact us today

Contact Tom McDermott

Tel 085 859 5236

Email tom.mcdermott@agilityhospitality.com

Web www.agilityhospitality.com



AIB Bank has a dedicated Hotels & Tourism Team. Partnering with the sector for over 40 years, we have experienced the highs and lows of the industry cycles and offer a suite of solutions, designed to meet your needs. We're the bank supporting family run hotels, big brands, boutiques and budget operators.

Contact us today	
Contact	Alan Long
Tel	01 641 3614
Email	alan.t.long@aib.ie
Web	www.aib.ie



Merchant Services

Every day, you deal with a diverse domestic and international clientele. It throws up new challenges all the time, but with the right acquirer in your corner, none of them are insurmountable.

From check in to check out AIB Merchant Services are here to support your every business need and to help your business provide the 5 star treatment your customers expect.

With the backing of the global dynamic currency conversion powerhouse that is Fexco, you can take payments in over 200 currencies with the minimum of hassle, allowing your customers to pay in the currency that suits them.

Let the payment process enhance your customers' visit by implementing a solution that can seamlessly handle face-to-face payments, online bookings and retail sales with speed and convenience leaving your customers deeply satisfied with their time spent with your business.

Contact us today	
Contact	Mark Patterson, Head of Business Development
Tel	086 189 3681
Email	Mark.Patterson@AIBMS.COM
Web	www.aibms.com



Alliance Ireland is a leading and rapidly expanding supplier of non-food products to the hospitality and leisure industries across Ireland. Being a part of the larger UK-based Alliance National, Alliance Ireland benefits from the support, knowledge and experience of a company which has been operating for over 23 years. Equally, we also have access to the same range meaning we have over 20,000 leading products including a vast selection of crockery, glassware, cutlery, barware, cookware, capital equipment, cleaning solutions, disposables and more all from leading industry suppliers.

We operate our own delivery fleet which operates daily carriage across Ireland. We are supported by the Alliance National infrastructure of 12 local branches and one central national distribution centre in Cheshire. As a business, we also hold the quality assurance accreditation ISO9001.

Alliance Ireland may not be as old as some of the other branches in the Alliance framework, but the experience of its staff and their understanding of the hospitality industry allow them to effectively service the Irish market. Their general manager John Girvan has worked within the Irish hospitality industry for over 15 years meaning our customers can be confident he and his team will meet all their needs.

Exclusive IHF Member Offer

10% off for opening orders – please quote ALIHF when speaking to our Team.

Contact us today

Contact	John Girvan
Tel	01 485 4007
Email	johngirvan@alliancenational.ie
Web	www.allianceonline.ie



Members are experiencing both increased premiums and a lack of viable alternative options at renewal. Arachas in conjunction with our insurance partners, have developed an insurance programme for IHF members which we are confident will deliver competitive premiums, competitive long-term pricing and claims involvement.

Crucially the facility does require a hotel or policyholder to be 'hands on' in relation to Risk Management and Claims Management. Regrettably, insurers currently perceive the hotel sector in general as loss-making and therefore are not enthused to work with you. However by taking the above approach, Arachas are confident that we can provide you with the correct insurance programme at the correct cost.

Arachas Corporate Brokers Limited trading as Arachas, Capital IM is regulated by the Central Bank of Ireland.

Contact us today

Contact	Liam Conlon
Tel	0862402128
Email	liamconlon@arachas.ie
Web	www.arachas.ie



Award winning premium hotel and spa gym design and fitout. Discover how we do things differently with the success of your business in mind.

WE OFFER:

- Creative Gym Design & Conceptual drawings
- Consultancy Services
- Supply and seamless installation of the world's finest fitness equipment, studio accessories and flooring
- Trade outs and upgrades of existing machines
- Full Health and Safety Audit and After Sales Service on all your current fitness equipment
- Industry trends

Ask us anything fitness related or book your complimentary 30-minute consultation.

A healthy obsession with the business of fitness combined with over 35 years of unsurpassed industry knowledge and experience are among the driving forces behind the success of Art of Fitness.

Our business is to help you attract and retain members through expert design and layout of world-class fitness equipment in stunning gym spaces.

Every gym fit out we do is personally designed. From initial consultation, we are with you every step of the way.

Expert design enables your members and guests to work out safely and effectively in well-equipped specific areas that will enhance their club and work out experience and keep them coming back.

We will inspire the most creative ideas that will generate profitable results for you. We have long-standing and valued relationships with our clients.

You can rely on us for industry knowledge, best in class equipment and careful attention to detail for all projects large or small.

We visit your site, discuss and plan for your project and then create the magic and make that happen for you. Comprehensive extended warranties and after sales service included in all projects.

Contact us today

Contact	Muireann Gaffney
Tel	01 667 0185
Email	muireann@artoffitness.ie
Web	www.artoffitness.ie



Heating • Ventilation • Hand Dryers

We develop and supply the most innovative, reliable and widely used Energy Efficient Heating, Ventilation and Hand Drying solutions.

OUR STORY

ATC is established since 1991 and during that time we have evolved into a solution oriented company, developing and distributing Energy Efficient products in response to market needs. We are focused on customer service and support and we strive to ensure a high level of dialogue based cooperation with our customers.

Our Products

Quality, safety and design are the key elements of ATC products and we are very proud that our products are being used in many different types of low and high profile projects.

Innovation

Since 1991 there have been many advances and changes in product development and technologies. There also have been many changes in the way people carry out and transact their business. We have embraced and taken on many of these new technologies. However, our strength lies in our know-how and company structure, which allows us to respond quickly and flexibly to both specific and generalised customer requests.

Contact us today

Contact	Declan Donnelly
Tel	01 467 8301
Email	declan.donnelly@atc.ie
Web	www.atc.ie

AVISON YOUNG

Avison Young, including the former GVA Donal O Buachalla business, is one of Ireland's leading independent firms of property advisors, planners and chartered surveyors, with a strong reputation for providing expert property advice.

In particular, we have been strongly involved in appealing valuations of hotel properties for rates purposes, subject to revaluation. Indeed, all hoteliers in Galway, Mayo, Donegal, Kerry, Clare and Dun Laoghaire Rathdown, are due to be revalued and may require advice.

Active in Ireland since 1954, we work with national and international clients, advising on all aspects of their property through our specialist and multi-disciplinary teams based in Dublin and Belfast.

The core principles of our business are integrity, professionalism, confidentiality and in-depth industry knowledge. We establish our clients' needs and proactively provide solutions through a partnership approach as advisors and problem-solvers.

Contact us today

Contact	Siobhan Murphy
Tel	01 676 2711
Email	siobhan.murphy@avisonyoung.com
Web	www.avisonyoung.ie



Avita Communications are Ireland's leading supplier of Telephony and Networking solutions to the hospitality industry. We work with hoteliers throughout the island delivering bespoke solutions that truly enhance the guest experience, increase employee productivity, and deliver cost savings through elimination of redundant legacy infrastructure.

Our team of engineers have decades of experience implementing advanced telecommunication and Wi-Fi solutions for hotels of all sizes, from multi-location chains to small boutique locations. Contact Avita today to find out how we can help your hotel and we'll send out a member of the team meet with you for a complementary consultation and site survey.

Let's start the conversation!

Exclusive IHF Member Offer

Avita, is running a sale for the hospitality industry. For a limited time, your local hotel can avail of up to 40% off our Telephone Systems, Fixed Networks and Wi-Fi Solutions. There is no better time than now to look at enhancing guest experience, improving employee productivity, and reducing infrastructure costs. Talk to us today about arranging a Free Site Survey.

Contact us today

Contact	Gordon Fahy
Tel	Dublin 01 912 0406. Galway 091 511 44 Limerick 061 544 321. Cork 021 202 4534
Email	sales@avita.ie
Web	www.avita.ie



Avonlee Luxury Guest Supplies was established in 1985 by Noel & Eileen Murphy, when they supplied soap to hotels, hospitals, and laundries around the country. To this day it is still run by the Murphy family.

The Avonlee offering has grown exponentially throughout the years and now they offer not just soaps to their customers but also luxury guest amenities, hygiene supplies, and laundry products to name a few.

Avonlee Luxury Guest Supplies mission is to provide our customers with high-end bespoke guest & hygiene products and solutions, and to continue to build great relationships with our customers.

For all your hotel needs, we're only an email or phone call away!

Contact us at office@avonlee.com or call 021 435 5271.

Contact us today	
Contact	John Murphy
Tel	021 435 5271
Email	johnavonlee@gmail.com
Web	www.avonlee.com



Know your guest

Avvio, based in Limerick, have been pioneering innovation in hotel booking engine design and functionality since 2002.

In 2017 Avvio launched allora.ai; the world's first hotel booking platform powered by AI.

allora.ai creates a personalised booking experience for every guest throughout their online journey, driving brand engagement and unparalleled guest acquisition on the direct channel.

As of January 2022, allora.ai has nurtured over 465m direct guest journeys across hundreds of hotels.

On average hotels see a 25% uplift in committed bookings.

Of course, your hotel would not be complete without a fabulous website designed by Avvio. Our web designers have been delivering engaging hotel websites and helping hotels stand out since 2004, and have developed more than 1000 hotel websites. Bringing a creative edge with a ruthless focus on driving booking conversions.

Our digital marketing team combines powerful data with extensive knowledge of the hotel industry and can devise a strategy that will make your hotel brand more powerful online. We are a certified Google Partner, an elite club of only 3% of global agencies.

Contact us today	
Contact	Michael De Jongh, Chief Commercial Officer
Tel	061 335 680
Email	hello@avvio.com
Web	www.avvio.com



Established in 1783, Bank of Ireland is a relationship-driven retail and commercial bank. In Ireland, we have market leading positions in almost all our principal product and market segments including consumer and business banking products, corporate banking, private banking, treasury services, life insurance and pensions.

At Bank of Ireland we have a team of in-house sectoral experts in Motor, Manufacturing, Healthcare, Food and Drink production, Agriculture, Retail and Hospitality who proactively engage with customers and advisors.

We offer a full range of financial services to meet the needs of our business and corporate customers.

For further details visit:

- Bank of Ireland Business Banking: businessbanking.bankofireland.com
- Corporate Banking: corporate.bankofireland.com

Contact us today	
Contact	Gerardo Larios Rizo, Head of Hospitality Sector
Tel	087 795 1253
Email	gerardo.lariosrizo@boi.com



BOI Payment Acceptance (BOIPA) is an alliance between Bank of Ireland and EVO Payments International. It brings together Bank of Ireland's understanding of what Irish businesses need and EVO's expertise in creating payment solutions. Together we have created a competitive and innovative solution that eliminates the prohibitive and complex cost structures associated with non-cash payments. Our pricing models allow you to also accept low-value non-cash payments which is important in an environment where every sale counts.

Our aims

- To make payment acceptance easier
- To offer clear and transparent solutions
- To make payment acceptance available and attractive to all businesses

Unique benefits of BOIPA

- Transparent and reasonable pricing, without complexity or hidden fees
- Next day settlement, irrespective of who you bank with
- With our pricing models there is no need to turn down low value card sales
- Terminals for all types of customer interaction – all supporting contactless payments and fully PCI compliant
- Easy to implement and PCI compliant e-commerce solution with software extensions for all relevant shop systems
- A range of valuable additional services, such as accommodating foreign cardholders who wish to pay in their own currency with Dynamic Currency Conversion (DCC), offering your customers to withdraw cash or handle tips via your terminal
- Gift card solution available in partnership with Savvy
- Fully integrated payments provider with integrations to all leading ePos and Property Management solutions

Contact us today	
Contact	Aimee Barrett
Tel	+353 87 9423942
Email	Aimee.Barrett@boipa.com
Web	www.BOIPA.com



For over 35 years, Bath Fitter has revolutionized bath renovation. Our process puts a new bath in place in as little as one day, with no messy demolition. Best of all, our product is built to last for a lifetime.

Pioneers of the innovative bath-over-bath technique in North America, Bath Fitter is excited to bring our process to Europe.

Our simple, smart way to renovate baths has enhanced the value of bathroom renovation projects for commercial and residential properties alike.

Our partners are a glowing testament to the quality of our product and work. Ronald McDonald House Charities are among Bath Fitter's impressive list of customers, along with Disney Vacation Club Management Corporation, and Harvard University.

For more than 35 years, Bath Fitter has perfected both the design and installation of durable, premium quality bathing areas, whether for commercial renovation or new construction projects.

As an industry leader, we stand firmly and proudly behind our products – from the planning stage to design, manufacturing, distribution and installation. Moreover, we are all about our people, people who believe in quality and professionalism, which guarantees our clients the very best in customer service.

Contact us today

Contact	Michael Prendergast, Vice President, European Sales
Tel	01 592 1730 / Freefone: 1 800 816 565
Mob	087 406 618
Email	mprendergast@bathfitter.com
Web	commercial.bathfitter.ie



At Bathrooms4U, we specialize in delivering a complete bathroom renovation. A member of our team will be with you throughout the whole process, from design to installation. Our team will remove the existing bathroom and dispose of the materials, in the most environmentally friendly manner. We provide one team of fully qualified tradesmen, who take care of all the plumbing, carpentry, plastering, tiling and electrical works. Our crews complete a standard bathroom renovation from start to finish in just 5 days.

Our team of qualified tradesmen has enabled us to complete commercial jobs ranging in size. No job is too big or too small for the B4U team, delivering turnkey bathrooms nationwide. On one of our most recent hotel projects, we renovated 30 bathrooms in just 4 weeks, ensuring minimal disruption to the hotel.

When working on commercial projects, we ensure that:

- A long-lasting, durable product is built, we offer a one-year guarantee on all work and ware.
- We always provide a product tailored to your needs, delivering a personalized service every time.
- Minimum disturbance to the day to day running of your business.
- We fit an eco-friendly bathroom with water conservation possibilities.
- A high standard of hygiene is continuously maintained

We will happily provide previous commercial referrals, which vary from hotels, restaurants and bars.

Contact us today

Contact	Alan Kelly
Tel	01 906 5804
Email	alank@b4u.ie
Web	www.b4u.ie

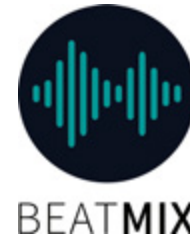


BDO is one of Ireland's leading Audit, Tax, Advisory, and Consulting firms, specialising in advising and funding ambitious Irish businesses, helping them to grow in domestic and international markets.

Our knowledge of hotel and tourism trends coupled with many years of practical and advisor experience have made BDO a respected authority in the field. BDO's specialist hotel advisory team is a multi-disciplinary group, which combines extensive strategic planning, operations, corporate finance and taxation expertise.

With offices in Dublin, Limerick, Cork and an affiliate office in Belfast, BDO Ireland operate a partner-led approach in all our client dealings which ensures our partners and directors are highly accessible to clients.

Contact us today	
Contact	Austin Hickey
Tel	01 470 0352
Email	ahickey@bdo.ie
Web	www.bdo.ie



BeatMix delivers fully managed music channels, customised to the exact requirements of your venue.

Ensuring the perfect soundtrack is a key part of creating the right environment for your customers. As Ireland's leading music services supplier, **we know and understand the difficulties that arise in managing music in your venues, including:**

- staff playing their own, often unsuitable, music.
- wrong music for the venue and time of day.
- repetitive music selections resulting in staff and customer complaints.
- difficult to manage the different music styles required in the different areas of the venue.

In addition, it has been shown that managing music correctly can lead to increased customer dwell time and spend. Getting it wrong is a missed opportunity.

At BeatMix, we craft unique, tailored-to-brand music profiles for venues nationwide based on their brand image, customer demographics, trading patterns, brand objectives, and daily customer flow goals.

Our proprietary software allows businesses to manage custom music channels across multiple zones throughout their venues through our easy-to-use mobile app.

We are specialists in matching brands with the right sound that helps keep customers engaged while taking pressure off management and floor staff.

The BeatMix team has a combined 35+ years of experience working in the entertainment and hospitality industry, helping venues' atmosphere reach their full potential.

We always have our finger on the pulse when it comes to the latest trends in music and tech. Making you sound good is what we do.

Reach out today for your no-obligation, free trial and let's build the sound of your business together.

Contact us today	
Contact	Simon Glynn
Tel	086 199 4548
Email	simon@beatmix.ie
Web	beatmix.ie



Founded in 1840, Bewley's are Ireland's market leading coffee and tea company. We offer comprehensive hot beverage solutions through our range of world class coffee blends, coffee consultancy, thought leadership and trends, world class machinery and servicing programmes, barista training, auditing, marketing support programmes and a grocery retail range.

Bewley's are at the forefront of Irish coffee culture. We were first to import Fairtrade coffee into Ireland and all of our coffee has been 100% Fairtrade since 2017. We were also the first to introduce latte art, first to roast coffee in-store and were the first Carbon Neutral roastery in Ireland.

Our approach to sustainability is centred on our four pillar strategy: people, partners, operations and our offer. We develop strong relationships with our coffee partners, to ensure their quality of life is improved and the coffee growing environment is farmed in a sustainable manner.

We understand the value of strong customer insights and have made a commitment to continuous research to better understand tea and coffee drinkers and emerging trends. With over 4000 hotels, restaurants and cafes proudly serving Bewley's, we know what it takes to execute a successful offering.

By partnering with Bewley's, clients can be reassured by our wealth of experience and sustainable practices. For more information, please contact Declan Doogan to find out how we can help your business succeed.

Exclusive IHF Member Offer

IHF members can avail of a 10% discount across selected ranges on <https://shop.bewleys.com> using the discount code **IHF2022**. Terms and conditions apply, discount subject to availability, discounted items and Sage Machines are not eligible.

Contact us today

Contact	Declan Doogan, National Channel Manager
Tel	01 816 0600
Mob	086 045 9155
Email	Declan.Doogan@Bewleys.com
Web	www.bewleys.com

Bookassist®

THE DIRECT BOOKING EXPERT™

We develop and manage the entire online digital strategy for our hotel clients to help them build brand online, drive direct bookings, grow ancillary revenue and improve profitability, while reducing dependence on third parties.

Rated #1 by Hoteliers at HotelTechAwards 2022

- Best Web Design & CMS
- Best Digital Marketing Agency
- Best Metasearch
- Best Booking Engine (#2)

Headquartered in Dublin, with local offices in Madrid, Kraków, Prague, Rome and Vienna, we bring global expertise and insights from over 1000 hotels to empower hoteliers to optimise their entire distribution strategy. By prioritising a direct booking strategy, we help hotels to benefit from higher margin and long-term sustainable growth

"Bookassist has given us the confidence to shift more of our online business from OTAs to our own website and the results speak for themselves. Our online direct business now accounts for over 60% of all online sales and it's growing!" - Revenue Manager - Resort Hotel, France

Join thousands of other successful hotels using Bookassist technology and direct booking services to grow revenue and profitability.

Exclusive IHF Member Offer

Your website is your lowest cost online channel and your best opportunity for high-margin sales. So don't settle for less than the best. Get 20% discount on the build price of any website ordered and paid for before 30th September 2022.

Contact us today

Contact	Susanna Mazzoncini
Email	susanna.mazzoncini@bookassist.com
Web	www.bookassist.com



A global leader, Brink's serves customers in over 50 countries and includes Financial Services, Retail, Government Agencies and Commercial Operations.

At Brink's Cash Services Ireland living our values of Safety, Customer Focus, Integrity, Engagement, Continuous Improvement and Diversity & Inclusion every day makes a difference for our employees and our customers.

Our values ensure that we work safely to protect ourselves and others, offer successful solutions, always display the highest standards of ethics, and use technology to achieve results. Our culture of continuous improvement is supported by a global team dedicated to providing exceptional customer support.

With more branches than any other cash-in-transit company in Ireland and the largest cash management centre of its kind, Brink's Cash Services offers unmatched security in cash management, trusted by more than 3,000 customers across Ireland.

Cash services remain a vital service to businesses, communities and a functioning economy. Cash handling technology is continually evolving, and Brink's are at the forefront of driving new technologies and innovation.

Brink's Cash Services Ireland, bringing strength, expertise and smart solutions to our customers and the Irish market.

Call us today to learn more about our end to end cash management system Brink's Complete®. The smart solution for smart businesses.

Contact us today	
Contact	Denise McCarthy
Tel	0818 111 330
Email	nationalservicecentre@brinks.com
Web	www.brinks.com



REL Group is the all-Ireland exclusive Distributor and Service agents for BRITA Professional Filter and Water Dispense products.

The BRITA Professional Dispense product range offers World-class filtered water solutions to suit all hospitality settings whether it be banqueting, events, conferencing, bar & restaurant, or spa.

Delivering quality filtered hot, cold, sparkling or ambient water, making it a sustainable solution as it cuts down reliance on single use plastic bottles.

Premium glass or durable plastic bottles are available alongside all BRITA Professional dispense products with the option of customisation with your own branding.

REL Group also provides BRITA's range of professional filters; made to suit coffee and espresso machines, professional steamer ovens, vending machines, commercial dishwashers and anywhere that water quality can have an impact on taste or aroma. The expertly designed filters protect equipment from damage through limescale and gypsum deposits, which in turn delivers real savings by optimising the lifetime of the machine.

BRITA Professional filters can also be purchased from REL Group online by visiting www.professionalfilters.ie

REL Group are one of Ireland's leading companies in commercial refrigeration, beer dispense and air conditioning and have a range of solutions to suit the hospitality industry.

Contact us today	
Contact	Cadi Lennon
Tel	059 91 88138
Email	clennon@relgroup.ie
Web	relgroup.ie



Bunzl McLaughlin, based in Armagh, has been supplying the hospitality trade throughout the North and South of Ireland since 1874.

A Total Solution...

Bunzl McLaughlin has over 2,500 core items in stock available for next day delivery and access to over 50,000 products from the world's leading catering and cleaning suppliers. These products fall within 17 different product categories, ranging from Hotelware to Disposables and Chemicals to Equipment. With such an extensive range on offer, BML has become known as a one-stop-shop where hospitality businesses can acquire everything they need with ease.

Bunzl McLaughlin has recently opened two Innovation Centres located in Dublin and Cork, allowing customers to come in and see the newest products to the market.

Contact us today

Contact	Lana Templeton
Tel	029 3751 5542
Email	lana.templeton@bunzl.ie
Web	www.bunzlmclaughlin.com



Bunzl Rafferty Guest Amenities based in Armagh, we are the leading supplier of Guest Amenities in Ireland. We provide a comprehensive choice of products including the largest choice of personalised products available in the hospitality sector. We are constantly working on new innovative lines to enhance our range, having recently brought on board two Luxury ranges Bvlgari and Memo Paris we aim to cater to every budget and need.

One of our main goals is to drive a sustainable change, through innovation and collaboration. In recent months we have had great developments in more eco-friendly guest amenities, that can offer solutions for a plastic free future.

Bunzl Rafferty has recently opened an Innovation Centre located in Cork, allowing customers to come in and see the newest products to the market. We strive to give the best quality of service through our sales representatives and support staff who always enjoy a challenge and are on hand to offer unbeatable knowledge and advice.

Contact us today

Contact	Brendan Fleming
Tel	048 3025 2205
Email	Brendan.fleming@bunzl.ie
Web	www.bunzlrafferty.com



We Believe Technology Should Support Hospitality!

Busy Rooms platform sits at the core of some of the world's leading hotel and resort groups, tour operators, management companies, and destination organizations.

Our platform enables our clients to centralize and optimize the management of data. The Busy Rooms platform offers an adaptable, brandable, and scalable cloud-based Central Reservation System designed to be the control centre for our client's daily sales, marketing, operational, and revenue management activities for accommodation providers.

Our platform is adaptable and modular allowing our customers to select only the modules they need. Our modules include:

- Central reservations system (CRS)
- Central reservations office (CRO)
- Revenue management system (RMS)
- Property management system (PMS)
- Dynamic internet booking engines
- Channel management & distribution
- Websites and content management system (CMS)
- Voucher shop
- Competitor rate and review monitoring
- Business rule engine
- Email manager
- Reporting and business intelligence
- API connectivity (PMS, etc.)

Exclusive IHF Member Offer

- Booking engine, channel manager, & new website with CMS
 - Zero set up fee
 - Annual fee: 50% discount
 - Transaction fee: 50% discount
- 30% discount on purchasing any other Busy Rooms solutions.
- FREE distribution and sales tech consultation - an impartial review of your existing technology.

Contact us today

Contact	Casey Davy
Tel	0044 20 3289 1225
Email	casey@busy-rooms.com
Web	www.busy-rooms.com



Firmly established as a leading supplier of uniforms for over 30 years, Buttercups provides top-quality and stylish uniforms for professionals working in the Corporate and Hospitality sectors. Our comprehensive collection is full of pieces that are smart, professional and comfortable, ideal for busy staff members who need a uniform that works as hard as they do. We can provide uniforms for everyone in your business, large or small, from kitchen and cleaning staff to managerial and front-of-house personnel. We offer a personal service to establish exactly what you need and to ensure we provide you with a timely, top-quality service to suit your particular budget.

Our three decades of experience in the uniforms sector has given us a unique insight into the needs of working professionals. We know that professionals in the Hospitality and Corporate sectors need durable uniforms that are stain-resistant and easy to care for, and look smart and professional even after months of wear and tear. We also put much emphasis on design and style, with pieces that suit and flatter all staff members – and importantly, are comfortable to wear, even during the longest of shifts.

What Buttercups Uniforms can offer you:

- Wide range of top-quality Corporate wear (including tailored suits, dresses, waistcoats, shirts and trousers) and Hospitality wear (including chef jackets and trousers, wait staff and housekeeping uniforms)
- Personalised embroidery service
- Discounts for bulk orders

Exclusive IHF Member Offer

We run regular discounted offers for our Corporate and Hospitality clients. Contact us for the current offer.

Contact us today

Contact	Amanda Gorman
Tel	01 219 0215
Email	corporatewear@buttercupsuniforms.com
Web	www.buttercupsuniforms.com



BWH Hotel Group is a leading, global hospitality network comprised of three hotel companies, including WorldHotels™ Collection, Best Western® Hotels & Resorts and the SureStay Hotel Group®.

Best Western Hotels & Resorts (BWHR), is an iconic global hotel brand that was founded over 75 years ago by a group of independent hoteliers. Bringing the power of a global brand to independent hotels around the world.

BWH Hotel Group was formed following BWHR's acquisition of another renowned luxury hotel brand, WorldHotels Collection.

WorldHotels Collection, a collection of over 200 stunning, luxury, independent hotels, and resorts in premier destinations around the world in the upper upscale and luxury segments.

SureStay Hotel Group a global player in the economy segment. Ranked as the #1 Economy Hotel Brand in the US by J.D. Power.

Contact us today	
Contact	Neville Graham Managing Director
Tel	01 460 5100
Email	neville.graham@bwhhotelgroup.com
Web	bestwesterndevelopers.com



Calor have a passion for excellence in catering and for more than 85 years have been delivering energy solutions to Irish hotels, restaurants and caterers. We have a strong alliance with the hospitality industry and are dedicated to continue to provide a world-class service and support a wide range of industry endeavours.

Today, as a leading supplier of LPG, we continue to offer a range of bespoke services, delivering efficient and economical energy solutions designed to meet the requirements of each and every hospitality business for a range of applications from cooking, space heating and water heating to powering tumble drying in on-site laundries.

Calor energy advisors can tailor energy solutions to help reduce energy costs over the long term and positively impact on carbon footprint. This now includes the option of using Calor BioLPG, our renewable gas which can help businesses as they navigate their own sustainability journeys. For more information visit calorgas.ie

Contact us today	
Contact	Berni Neill, Strategic Segment Manager
Tel	01 450 5000
Email	Berni.neill@calorgas.ie
Web	www.calorgas.ie/for-business/hospitality-and-catering



CBRE

CBE is one of the leading Innovators in Hospitality and Retail Technology. CBE integrates with all the leading Hotel Property Management System (PMS) providers, with full EPoS integration to meet the needs of today's hotel industry.

The CBE Hotel Management System is packed full of features to help run every part of the hotel more efficiently – from reservations to reception, back office to housekeeping, restaurant and bar.

Some of our key features include:

- QSR Kitchen Automation
- Online Ordering
- Mobile / Tablet Ordering
- Pay At Table
- Loyalty & Gift Cards
- Integrated Credit Card Payments
- Employee Management

Established properties that have implemented CBE's solutions include:

- The Twelve Hotel
- Ballygarry Estate Hotel & SPA
- The Imperial Hotel Cork
- Claregalway Hotel
- Blue Haven Hotel
- Castle Dargan Hotel
- Killaloe Hotel & Spa
- Springfort Hall Hotel
- Brandon House Hotel
- Annebrook House Hotel
- Mill Park Hotel
- Russell Court Hotel
- Bracken Court Hotel
- Court Yard Hotel
- Lawlors Hotel

Get in touch to discuss your bespoke requirements.

Hotel Property Specialists - Commercial Real Estate

The name is synonymous with the sale of hotels throughout Ireland and is widely regarded as the market leader in this sector of the Irish property market.

CBRE operates in all aspects of commercial property including agency, acquisitions and disposals, development consultancy, hotels & licensed premises, investment analysis and strategic advice, project management, property management, professional services (valuations, rent reviews, ratings etc.), research and financial services.

Contact us today

Contact	John Hughes
Mob	01 618 5500
Email	john.hughes@cbrehotels.com
Web	www.cbre.ie

Contact us today

Contact	Paul Kenna, CBE Hotel Product Manager
Tel	0818 373 000
Email	paulkenna@cbe.ie
Web	www.cbe.ie



Celtic Linen is the recognised market leader in the supply of linen textile rental & laundry solutions throughout Ireland. For nearly 100 years, as linen rental specialists Celtic has brought comfort to the hospitality industry with a comprehensive range of linens of unparalleled quality and service to complement. We are trusted by some of Ireland's most exclusive 4 & 5 star hotels, largest resorts, renowned hotel brands, and family hotels.

At Celtic, we are proud and know that the success of our company relies on our people. Together, our focus is creating and providing the most reliable and environmentally friendly linen textile rental & laundry solutions for our partners through inspired people.

Celtic has a wealth of experience in the linen rental industry together with a strong management and local service support team that offer customised solutions, with comprehensive process facilities in both Kildare and Wexford with a nationwide coverage infrastructure, Celtic Linen offers a superior service and so much more.

At Celtic, we know that comfort is personal to each individual customer, that's why we partner with leading global textile suppliers to have available the right linen textiles when our customers require them, so that they can concentrate on their core businesses, looking after customers and enhancing their guest experience!

Let us personally assist you, the Celtic way. Our specialists will provide you with more information on our linen rental solutions for your business, please see our website www.celticlinen.ie or contact our team below.

Contact us today

Contact	Keith Sheridan - Group Commercial Director
Mob	086 257 3770
Email	keith.sheridan@celticlinen.ie

Contact	David O'Connor - Hospitality Commercial Manager
Mob	086 804 1729
Email	david.oconnor@celticlinen.ie



Driven by a desire to pair great wine and top-class customer service, Classic Drinks boast nearly two decades of knowledge and expertise within the Irish hospitality industry.

With an incredible curated range of drinks – one that's made of more than 700 wines and 1,200 spirits, beers, and ciders; Classic Drinks possess a strong global network of top-class producers. This network was further leveraged by their team-up with Sysco in 2019.

Staff training, menu creation, online ordering, and after-sales care; Classic Drinks provide a next-generation level of customer service so that customers can deliver the very best for their guests.

Contact us today

Contact	Martin Fagan
Mob	086 810 0082
Email	martin-fagan@classicdrinks.com
Web	www.classicdrinks.com



Clearpower Ltd, a business unit of Flogas Ireland, is a leading renewable energy company offering design, supply and installation of biomass boilers as well as a comprehensive fuel and maintenance or heat supply offering with biomass clients in hotels and hospitality, industrial, public services, manufacturing and agri-business. Some of our hotel clients include Monart Destination Spa, Brooklodge Hotel & Spa, Amber Springs, Ashdown Park, Kilonan Castle, Mount Wolseley and Westport Woods.

Talk to us today about the Support Scheme for Renewable Heat (SSRH) and how it could generate up to €900k for your business over the lifetime of the Scheme. We will show you how to decarbonise your hotel business, save money on fossil fuels and generate an additional revenue stream.

Or if you are already a convert to Biomass, contact us about a fuel, heat or maintenance price. We have fuel depots nationwide servicing the 32 counties (wood chip and pellet), which coupled with teams out on the road maintaining all of the major brands, combine to give the complete biomass service.

Contact us today

Contact	Eric Bolton
Tel	01 462 5000
Mob	087 270 8470
Email	eric.bolton@clearpower.ie
Web	www.clearpower.ie



Coca-Cola HBC
Ireland & Northern Ireland

Coca-Cola HBC Ireland and Northern Ireland has been providing refreshment by producing and distributing soft drinks of the highest quality since 1939. As bottling partner to The Coca-Cola Company on the island, Coca-Cola HBC's plant and largest operation is based in Knockmore Hill, Lisburn, Co. Antrim.

With a vision to become the leading 24/7 beverage partner, Coca-Cola HBC continues to diversify its offering; providing the drinks that its consumers and customers want, serving more occasions and channels around the clock.

Its portfolio includes international soft drink brands Coca-Cola, Fanta, Sprite, Schweppes and Monster, and local brands Deep RiverRock and Fruice. Over the last two years, the company has also entered new categories. It has expanded its Premium Spirits offering with partnerships with Glendalough, The Campari Group and Edrington, and in 2020, the company began distributing Costa Coffee in a range of formats including roast and ground beans, pods, and ready-to-drink variants.

Together with The Coca-Cola Company, Coca-Cola HBC recently introduced Topo Chico Hard Seltzer to the Irish market, a sparkling water with alcohol and natural flavours.

Coca-Cola HBC is firmly committed to sustainable operations and was awarded 'Europe's most sustainable beverage company' for the 7th time in 8 years in 2020.

Contact us today

Contact	Simon Fitzpatrick, Sales Director
Email	Simon.Fitzpatrick@cchellenic.com
Contact	Gareth Devlin, Horeca Channel Director
Email	Gareth.Devlin@cchellenic.com
Tel	1890 262 226
Mob	ie.coca-colahellenic.com



To make Ireland the best country in the world to live gluten free

Supporting, empowering, educating and inspiring those living a gluten free life every day

There are an estimated 50,000 people living with coeliac disease in Ireland, and a further 400,000 who are gluten intolerant. The Coeliac Society of Ireland is determined to make sure that every one of them has the support and help they need to make living with their condition as easy and as normal as is possible. We empower the entire coeliac and gluten intolerant community by providing them with information, advice and practical solutions as they navigate a gluten-free lifestyle.

The coeliac and gluten free market is estimated to be worth over €16m per annum. Would you like a piece of that?

The Coeliac Society of Ireland has developed a unique online training course focused on helping Irish hospitality businesses cater to the needs of their potential coeliac and gluten free customers. The training has been developed to establish & promote best practice in the safe production of meals for this customer segment. The training is split into two modules: Module 1 for front of house staff and managers (40 mins) and Module 2 for food production staff and management (1 hour)

You benefit and earn accreditation from the voice of the coeliac and gluten free community in Ireland all while tapping into this lucrative market segment.

The Coeliac Society also represents your interests by advocating to government health agencies for improved resources and services, so that you and your families can access the care that you need. Together we can make Ireland the best country in the world to live gluten free.

Contact us today

Contact Jennifer Morrow

Tel 01 8721471

Email info@coeliac.ie

Web www.coeliac.ie

Our Approach is Simple, We Get Things Done.

Compton Solicitors are a leading law firm in the Leisure, Hospitality and Liquor Licence sector.

Our Award Winning Liquor Licencing and Planning team, supported by our Corporate and Real Estate Lawyers, is a One Stop Shop to deliver your project. We have established a network of industry professionals countrywide as well as sourcing licences.

Our experienced Corporate Department provide advice to domestic and international businesses. We specialise in company and commercial law, particularly mergers and acquisitions and corporate re-organisations. We assist clients in their day-to-day business by drafting and negotiating contracts along with complex banking, refinancing and succession planning.

Our Real Estate Department provide advice on every aspect of the property transaction including planning matters. We have extensive experience in buying, selling and leasing of hospitality businesses. We provide specialist advice on landlord and tenant matters including leases/licences, landlord consent applications, management contracts and negotiations for new leases.

We offer Clients expertise in Dispute Resolution; focusing on cost effective alternatives to protracted court proceedings.

HELPLINE call a member of our liquor licencing team for a free consultation if you have any concerns.

Find out more about our services
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Contact us today

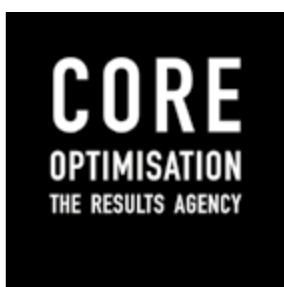
Contact Lorraine Compton

Tel 01 234 2678

Mob 086 253 4651

Email lorraine.compton@comptonsolicitors.ie

Web www.comptonsolicitors.ie



Core Optimisation is one of Ireland's leading Digital Transformation Agency partnering with our clients in a very strategic manner to create a lasting relationship. Our team specialise in maximising direct online revenue for the hospitality Industry. With a combined 20+ years experience in the online space. Core focus on Revenue Growth, Conversion Optimisation, Digital Strategy and Roadmapping, SEO and driving higher ROI's through PPC and Paid Social campaigns for hotels and resorts.

In addition, Core Optimisation is the lead agency for 'Digital that Delivers', Fáilte Ireland's ground breaking digital transformation and training project for over 1,350 visitor experiences throughout Ireland.

Core has more than doubled in size in the last 12 months adding additional tourism and hospitality specialists across our account management and services team.

Further information contact
grow@coreoptimisation.com

Contact us today	
Contact	Kieran O'Brien
Mob	089 250 7780
Email	kieran@coreoptimisation.com
Web	www.coreoptimisation.com



Cremins Moisselle Ltd. distributes a comprehensive range of Contract Textiles and Wallcoverings, which are supported by bespoke solutions for hospitality projects.

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Contact	John Cremins
Tel	01 204 2848
Mob	087 667 5966
Email	john@creminsmoiselle.com
Web	www.creminsmoiselle.com



Crowe is Ireland's leading accountancy and advisory practice to the hospitality industry. We provide a full range of services including audit, advisory, tax, corporate finance, company secretarial and payroll support.

Our specialist hotel, tourism, and leisure team provide expert impartial advice on hotel projects at every stage of the lifecycle and the Crowe annual *Hotel Industry Survey* is a long-established benchmarking tool for the sector.

As specialist financial consultants to the Irish hotel sector, we can help you put a tax-efficient plan in place whether you are looking at:

- Expansion
- Retirement
- Refinancing
- Sale or purchase

By taking time to get an objective independent assessment with Crowe we can help you identify the right strategy and enable you to make informed decisions to achieve your personal financial goals.

Helping hoteliers make smart decisions today to create lasting value for the future.

Contact us today

Contact	Aiden Murphy, Partner, Hotel, Tourism & Leisure Advisory
Tel	01 448 2200
Email	aiden.murphy@crowe.ie
Web	www.crowe.ie



CS Consulting full GDPR and Human Resources Solutions

GDPR

'The greater effort that has been made by a data controller by its policies, procedures and training the lesser chance of a Fine or enforcement action, occurring from this office'. Irish Data Protection Commission

Our approach has been to look at the Data Protection Commissions (DPC) expectations, with whom we have a close working relationship, specifically for the Hotel industry.

We provide the following services:

- **Training:** The DPC expectations are that all staff are GDPR trained and have suggested that regular /annual training should take place as GDPR is an evolving issue as circumstances change/ staff turnover/ contact tracing etc . We provide onsite and online training.
- **GDPR ongoing support:** It is our experience that when teams know that there is GDPR support available to them they use it. This results in the teams getting a better understanding of their GDPR responsibilities and therefore the more protected the hotel is from breaches.
- **Specific Supports** A worrying trend we are seeing more and more of, is people using alleged breaches of GDPR to try to secure financial compensation from hotels. We provide GDPR support for our clients in this regard.

Human Resources Solutions

- Contract Design
- Fully detailed Employees Handbook
- Job Descriptions
- Performance Reviews
- Disciplinary Procedures
- Training

Please feel free to contact us to discuss the services you may require. This initial consultation is free of charge.

Contact us today

Contact	Sean Stokes
Mob	086 814 6570
Email	ss@smri.ie
Web	www.cs-consulting.ie



Cushman & Wakefield is the leading global real estate services firm that helps clients transform the way people work, shop, and live. Our 45,000 employees in more than 70 countries help investors optimise the value of their real estate by combining our global perspective and deep local knowledge with an impressive platform of real estate solutions.

We advise on all aspects relating to hotels, be it acquisition, disposal, lettings or professional services. We are a specialist team, very experienced in our field, with an astute understanding of the many issues associated with hotel real estate.

Our proactive professional approach means that you the client will receive expert advice on the many complex real estate challenges facing the industry. Working with you we will undertake feasibility studies, develop strategies and advise on valuation and operator selection.

We take pride in providing customised advice for our national and international client base, tailoring our work to meet their needs. Our aim is to deliver sector specific advice, high quality, research driven real estate services and to meet and exceed your expectations.

Contact us today	
Contact	Isobel Horan
Tel	01 639 9214
Email	isobel.horan@cushwake.com
Web	www.cushmanwakefield.com/en/ireland



Dalcassian has been in the drinks business since 2005, with an ever-growing portfolio of Wines, Spirits, Liqueurs Beers and Mixers, most recently securing agency with Halewood, Heaven Hills and Amber Beverage Group.

Dalcassian started out as a wine distributor. It then secured the Mixer Purees range and followed with the launch of The Shed Distillery's Drumshanbo Gunpowder Irish Gin, bringing the business to a whole other level. Now in 2022, the team has expanded significantly to include a sales team of 12, Marketing team of 3, a dedicated brand ambassador, and 3 full time merchandisers.

We continue to expand our portfolio to help our customers meet the ever-changing needs of the modern consumer.

We are committed to supporting our customers by ensuring they have the best drinks on their menu & offer:

- Staff training
- Bespoke drinks menu consultation
- Drinks menu creation & printing
- Private tastings for your staff & customers

Contact us today	
Contact	John Dillon
Tel	01 293 7977
Mob	086 381 6160
Email	jdillon@dalcassianwines.com
Web	www.dalcassianwines.com



Davy Real Estate is a full-service Real Estate Investment Manager, investing in and managing real estate assets in Ireland on behalf of domestic and international investors.

Davy Real Estate has a long association with the Irish Hotel industry, most recently through our involvement with TMR Hotel Collection. TMR Hotel Collection is a Davy Real Estate managed fund set up in 2014 and owned by investor Thomas Röggla. Since 2014, TMR Hotel Collection has grown to include 13 four and five star hotels across Ireland, with recent acquisitions including Aghadoe Heights Hotel, Killarney, Farnham Estate Spa & Golf Resort, Cavan and Harvey's Point, Donegal. We aim to continue to develop as one of Ireland's leading hotel groups.

At Davy, we also work with hotel business owners to ensure their affairs are structured appropriately and optimally through tailored financial planning and world-class investment management. Helping business success translate back into personal financial success is at the core of our client offering.

Contact us today	
Contact	Eimear Fox
Tel	01 614 8892
Email	Eimear.Fox@davy.ie
Web	www.davy.ie www.tmrhotelcollection.com



D-EDGE is a SaaS company offering leading-edge cloud-based e-commerce solutions to more than 17,000 hotels in over 150 countries.

Combining technical excellence with digital marketing expertise, D-EDGE brings a holistic hospitality technology infrastructure under one roof. The integrated range of solutions covers all stages of hotel distribution which encompasses Central Reservation System, Guest Management, Data Intelligence, Connectivity Hub, Digital Media, and Website Creation.

With a team of 450 experts located in over 25 countries, D-EDGE provides localised support, services, and tools. With its global network of 500+partners, D-EDGE's ever-expanding ecosystem is a positive place to do business and grow.

Contact us today	
Contact	Elizabeth Conway
Mob	+44 7735 091035
Email	econway@d-edge.com
Web	www.d-edge.com



The Deloitte Hospitality team is recognised as a leading advisor to the sector, supporting owners, operators, developers and investors with market leading advice across the whole business and real asset lifecycle.

We use our experience of the marketplace to deliver a successful solution, no matter how complex the deal. Our services include:

- Debt and capital advisory - refinancing, acquisition finance, development finance, alternative funding strategies
- M&A advisory – sale or purchase
- Buy/Sell side Diligence - Financial and Tax
- Tax services structuring
- Audit and assurance
- Real estate feasibility studies

Recognised as a leader in its field, the team is also part of the Deloitte global Travel, Hospitality and Leisure (THL) industry group, with a globally connected network of member firms in more than 150 countries.

Deloitte is at the forefront of providing solutions that maximise value for our clients and ensure competitive advantage in what is a fast-changing, competitive and often volatile market.

Contact us today	
Contact	Rebecca Cuffe
Tel	087 226 1700
Email	rcuffe@deloitte.ie
Web	www2.deloitte.com/ie



Diageo is a global leader in beverage alcohol with an outstanding collection of brands across spirits (Smirnoff, Gordons, Tanqueray, Johnnie Walker and Baileys etc.) and beer (Guinness, Smithwicks, Hop House 13 and Rockshore etc.).

Diageo One is your gateway to access all of the great benefits of being a Diageo customer. With 24/7 access and everything you need in one place, you can save time by placing orders, managing your account, accessing industry insights, special offers and much more in just a few clicks.

Register now at: ie.diageo-one.com/

Exclusive IHF Member Offer
Diageo are offering free of charge bespoke menu design and printing to all members of the IHF. To avail of this offer please contact your local Diageo representative.

Contact us today	
Contact	Jordan Walford-Jones
Tel	0818 935 935 / 01 453 6700
Email	Jordan.Walford-Jones@diageo.com
Web	www.diageo.com



Digibreaks has helped hundreds of properties increase their bookings and revenue over the last 23 years. Our primary objective is to help you fill your hotel beds all year round. We have an in-house team of developers, marketers, designers + more who are willing to go above and beyond to ensure a seamless set up & promotion platform for your property. There are no set-up costs, and your property will generate revenue on every customer booking.

Return on Investment for your property:

- We commit to an average annual spend of €250K to market your hotel both online & offline
- On average we achieve 60K bookings per annum for the Irish hotel industry
- 80% of our bookings are for a 2+ night stay
- The average booking value per break is €257 plus incremental spend
- 12.5% (+VAT) commission rate, paid directly by customers
- Benefit from a consistently strong CTR of 4.3% above industry average of 1.91%

Marketing Opportunities for your property:

- Feature on websites including but not limited to SuperValu Getaway Breaks, GoBreaks, Perfect Stay, SSE Rewards
- Targeted social media ads across Facebook, Instagram, Twitter and LinkedIn with over 1M followers
- Weekly email distribution to our highly engaged audience of over 800K customers with an average open rate of 68%
- Always on search and pay-per-click targeted advertising with a CTR of 23%
- Monthly app ads and in-store radio ads
- Influencer opportunity to promote your hotel
- Monthly competition posts
- Quarterly booklet to over 1 million customers

There are so many benefits for your property. It's free and non-contractual to list your property. Get in contact today for more information or to sign up.

Contact us today

Contact	Annette Duggan, Digibreaks Product Team Manager
Tel	086-2783949
Email	annette.duggan@digibreaks.com
Web	www.digibreaks.ie

We are Douglas Wallace

We are Architects, Interior Designers and Project Managers.

We create places and experiences that enhance the way we work; the way we live and bring enjoyment to the way we play.

We continually research and analyse architectural and Interior best practice and future trends and use this knowledge to inform and inspire our designs – developing our work in advance so that when the future comes, our design will be of the day and your project will be ahead of its time.

We are **CURIOS**, always looking, always asking. To make sure we are constantly informed and continually inspired to create places for the future.

We are **OBSESSIVE** about design, constantly pushing the boundaries to deliver outstanding results.

We are **EXCITED** by obstacles. The greater the challenge, the stronger our desire to innovate, create and deliver.

We are **RELENTLESS** in our ambition to deliver the absolute best from the places we create, no matter how challenging the task may be.

Contact us today to arrange an in-person consultation.

Contact us today

Contact	Hugh Wallace
Tel	01 4787500
Email	hugh.wallace@douglaswallace.com
Web	douglaswallace.com



ECOCOOL refrigeration - leaders in the sustainable design + install of air conditioning and refrigeration

ECOCOOL specialise in all aspects of Refrigeration and Air Conditioning / Heat Pump systems, from design stage through to install and looked after by our maintenance team.

Email david@ecocool.ie to request a **FREE** Sustainability survey of your AC and Refrigeration.

With our partners, MITSUBISHI and LANCER, we have recently introduced two new technologies to the hotel industry that will transform Air Con and hotel beer and food refrigeration. Hugely energy efficient, these systems are at the cutting edge of refrigeration, A/C design and install.

We especially major in Air Con / Heat Pump re-furbs in hotel bedrooms E.G. Imperial, Cork; Plaza Hotel, Dublin; Address Collective, Dublin; Mount Juliet, Kilkenny; Keavan's Port (JD Wetherspoon, Dublin); Dolmen Hotel, Carlow. We ensure the Air Con re-furb is completed with minimal disruption as the Hotel continues to trade.

With our LANCER Glycol Beer / Food Refrigeration system, we can reduce ALL refrigeration energy bills by min 50%, beer waste by 5% and ensure the best beer in town! Installed in over 170 premises nationwide incl. GUINNESS STOREHOUSE, RED COW, HERITAGE in Portlaoise, NEWPARK in Kilkenny, HAMPTON in Smithfield, CLAYTON Cardiff Lane, IMPERIAL in Cork, ALL JD WETHERSPOONS Pubs, etc.

Contact us today

Contact	David Mc Donald
Tel	087 987 9943
Email	david@ecocool.ie
Web	www.ecocool.ie



PREMIUM SPIRIT & WINE BRANDS SINCE 1867

Edward Dillon, Ireland's leading importer of spirits and wines, was first established in 1867. Offering a relevant portfolio of premium brands has been the cornerstone of our business philosophy and success for the last 155 years.

This philosophy carries on today, as we provide a carefully selected range of the world's leading premium spirits and champagnes including Hennessy, Jack Daniel's, Bacardi, Veuve Clicquot, Moët & Chandon, Whispering Angel, Patron, Slane Irish Whiskey, Dom Pérignon, Krug and Ruinart.

We look forward to working in partnership with you to bring the world's leading premium brands to the Irish consumers.

Contact us today

Contact	John Cassidy, Commercial Director
Tel	01 8193300
Email	salesoffice@edwarddillonco.ie



Five-star payment solutions

From check-in to check-out and everything in between: explore industry-leading payment solutions for the hospitality industry. We provide payment platforms to international hotel chains, family B&Bs and tourist attractions: we'll use our expertise to make sure your payment process is as convenient and secure as possible and enhances your customers' experience during their time with you.

Elavon is a 'one-stop-shop' offering you every payment service you need to serve your customers. Our end-to-end solution means you enjoy the following services:

- 24/7, 365 days customer support
- One point of contact
- Access to our award-winning processing platform
- Terminal reliability
- Terminal installation and training provided on site
- Comprehensive online reporting
- Dynamic Currency Conversion
- Fast funding
- Exclusive processor of American Express Cards in Ireland

Talk to us today, we have the tools to make taking payments faster, safer and more convenient for you and your customers.

Contact us today

Contact	Damien Molloy, Head of Corporate Hospitality, Europe
Email	damien.molloy@elavon.com
Web	www.elavon.ie/hospitality

Electric Ireland is the market leading electricity, gas & energy solutions partner to all business customers on the island of Ireland.

When you partner with us for your energy needs you get expert customer service and advice, a variety of payment options and bespoke products to suit your business needs and help control energy costs.

As well as competitive fixed energy tariffs for both gas and electricity, as an IHF member you can also access SME Premium Insights to help you understand your energy usage and how to save on costs.

Contact our dedicated business support team

Tel	1800 30 50 70
Email	businesssales@electricireland.ie
Web	www.electricireland.ie/business



Elis is Ireland's leading textile, hygiene and facilities rental maintenance business, our culture of service and quality is built on the commitment of our 1100+ Irish employees. We proudly deliver our complete textile rental laundry service across the entire island of Ireland.

We offer one, easy to manage service, with tailor-made solutions within the sectors of; **Flat Linen, Workwear, Washroom, Floorcare and Pest Control**. This provides you with a consolidated suite of services with one point of contact and a single invoice. Our rental maintenance service offers you control over your budget with **no upfront investment** and **optimised response times**.

Our extensive collections of bed and bath linens can be tailored to enhance your customers' experience while our inhouse design teams can develop workwear and washroom facilities with **full customisation options**, to ensure the health and comfort of your staff and customers while supporting your brand identity.

As the market leader for linen services within the Irish hospitality sector we offer unrivalled business continuity via our **ten plants** and our network of distribution depots and offices across the 32 counties.

At Elis we deliver quality products and services, sustainability is at the core of our business model as exemplified by our **Platinum Sustainability Rating** awarded by EcoVadis, this, combined with extensive experience and customer commitment, empowers you our customer, each and every day.

Exclusive IHF Member Offer

Our SMART pest control solutions offer 365/24/7 LIVE monitoring including a unique bed bug monitoring solution which could save you over €60,000 per year, contact Marc for your exclusive discount

Contact us today

Contact Ms. Nicola Eager,
Commercial Manager for Hospitality

Tel 087 064 3791

Email nicola.eager@elis.com

Contact Mr. Marc O'Connor,
Sales Manager – Elis Pest Control

Mob 086 836 0967

Email marc.oconnor@elis.com

Web ie.elis.com



Enowine has been supplying wine to hotels, restaurants and gastropubs around Ireland since 2005. We source our wines from small family-owned vineyards around the world.

We look for independent makers of authentic, natural and individual wines of real character with a true expression of the region they come from.

As well as offering high-quality wines, we offer high-quality service, expertise, support and training, too. We travel the world, sourcing top quality wines for you and your customers to enjoy.

For every wine we buy, we have tasted many more that don't make our list.

Just as important as the wines are the people who make them, so we seek out family-owned wineries that have a passion, a drive, an honesty and a commitment that make them perfect long-term partners for us – and for you.

We offer all our customers:

- A wide range of exclusive, great value wines at all price levels
- Next-day delivery to anywhere in Ireland from our own bonded warehouse
- Fast and efficient delivery
- 24 – hour ordering service
- Staff training by our wine specialists
- Wine selection advice and back-up from our specialist wine team.

Contact us below to discuss the benefits of Enowine supplying your property.

Contact us today

Contact Donie O'Brien

Tel 086 258 7525

Email donie@enowine.ie

Web www.enowine.ie



Entegra is the procurement partner that helps hospitality driven businesses shine. With significant savings, digital tools and support services, we make it easy to meet your business goals.

Entegra (formerly PSL) have had a presence in Ireland for over 10 years now and work with many clients both North and South of the border, our clients include Hotels, Restaurants and Care Homes.

Our services include:

- Purchasing agreements to save you money! – with over €700m worth of buying power in the UK and Ireland we can help you to save money on your purchasing.
- Mitigation of Brexit and the Covid 19 pandemic – Our clients benefit from a large range of local and national suppliers, meaning continuity of supply as the impacts of Brexit and the pandemic are being realised.
- Full time buying team – Assurance of consistent, better than market rate pricing throughout our partnership.
- Operational Support – We offer hands on client support to allow chefs more time in the kitchen. We service our clients with menu reviews, menu costings, invoice validation and improvement in kitchen practices (reducing waste, working smart with portion control).

Entegra - Unmatched purchasing. Unlimited performance.

Contact us today	
Contact	Sean Singleton, Managing Director, Ireland
Tel	085 117 7112
Email	sean.singleton@entegraps.eu
Web	www.entegraps.eu



Excel is a leading specialist recruitment agency holding a database of over 1,000 clients, 85,000 candidates and a team of 80 expert recruiters. With five offices located in Dublin, Kildare, Cork, Galway and Belfast, Excel has rapidly become the largest hospitality recruitment firm in Ireland.

Operating in the areas of both temporary and permanent employment, our team of highly skilled consultants have a wealth of experience from years in a variety of diverse professions. All of our recruiters come from the industries in which they specialise and enjoyed successful careers in roles such as hotel and event staff, bar and restaurant management, sommelier, caterer, chef and front of house management before joining the Excel hospitality team.

We conduct a number of hospitality upskilling courses which are available through our sister companies Future Proof Training and the Irish Barista Academy.

These courses provide the highest level of in-depth training based on decades of experience in the hospitality sector. Our professional service team can hire & train your staff to the highest standards based on the needs and style of your establishment along with training options for HACCP, Barista Training and Manual Handling.

Our role is to help you excel.

Contact us today	
Contact	Emma Conlon, Associate Director of Operations
Tel	01 871 7676
Mob	087 345 1501
Email	emma@excelrecruitment.com
Web	www.excelrecruitment.ie



Febvre is an Irish owned wine distributor established in 1963. We focus on providing quality wines from premium producers and building relationships with our customers and suppliers.

We are agents for 'Le Verre de Vin', a wine preservation unit that allows you to pour an unlimited choice of wines by the glass at different price points. The Wine by the Glass unit keeps your wines in perfect condition for 21 days.

We have a knowledgeable team of sales executives stationed all over Ireland who look after their customer's needs personally and locally. We have dedicated teams in the warehouse, customer service, telesales, editorial, accounts, marketing, purchasing and logistics as well as a specialist Key Account manager for Hotels.

Along with this we offer the back up of great service, staff training, printing of menus and lists, special tastings and events all year round. We are agents for EuroCave Wine Cabinets and also have a food division selling cooking wines, spirits, olive oils and much more.

Contact us today

Contact	Audrey Underwood
Tel	01 216 1400
Email	aunderwood@febvre.ie
Web	www.febvrewines.ie



Who we are

Fifty Shades Greener was established in 2017 in Ireland, and we are now working internationally to educate businesses and communities on environmental sustainability.

We are the leading environmental education provider for the Hospitality industry working in partnership with the Irish Government through the Education Training Boards.

Contrary to perception, running a Green business will not only reduce carbon emissions, it can also reduce costs and generate savings straight to the bottom line.

With a combined 65 years experience working in the Hospitality industry from our team of experts, we understand the industry well, the barriers it faces, and the solutions to those barriers.

Fifty Shades Greener head office resides in Ireland, with two branches in the UK and many international partners.

What we do

Fifty Shades Greener makes environmental sustainability make sense to business owners, with a practical step by step framework that allows businesses to measure, monitor, manage and reduce their use of energy & water and waste production, following the Fifty Shades Greener method.

Exclusive IHF Member Offer

All of our training programmes are fully funded for the Irish Hospitality Industry by registering your interest at <https://kwetbmarinehouse.ie/sustainability/>

Contact us today

Contact	Raquel Noboa
Mob	087 960 3371
Email	info@fiftyshadesgreener.ie
Web	www.fiftyshadesgreener.ie



FINDLATER & Co

Never settle for ordinary!

As one of Ireland's leading specialist food and beverage companies we provide solutions with a focus on the Out-of-Home channels. Rooted in a long history of pursuing the best, with links back to the 19th century Dublin merchant trader Alex Findlater, we proudly continue the tradition of being a trustworthy and experienced provider of premium goods.

We are home to a leading portfolio of Wines, Champagnes & Spirits, premium Craft coffees Warbler & Wren, Salana & Eshe, global leading coffee brand Lavazza, and brands steeped in a rich Irish Heritage. We also produce some of the finest ingredients under our Odlums brand.

Customer supports include comprehensive training, innovative equipment, service solutions, alongside exciting innovative marketing activations. We proudly align ourselves and offer more sustainably conscious choices through trusted partnerships and product collaborations with Fairtrade, Rainforest Alliance, Alternative Dairy provider, Alpro and sustainable Wine suppliers.

Living and breathing coffee at our local Dublin Roastery we don't believe in a one-size-fits-all coffee approach. Our expertise and provenance help us create unique coffee blends that cater for all tastes and demographics. Discover how to add more value and opportunity into your coffee offering through our Craft Collective blends.

As we say... **Never settle for ordinary!**

Contact us today

Contact Richard Moriarty, Wine Category Director

Mob 086 8231830

Email richard.moriarty@findlaterandco.com

Contact Sean Francis, Coffee Category Director

Mob 086 0611808

Email sean.francis@findlaterandco.com

Web www.findlaterandco.com



Flipdish is the complete digital ordering solution for hotels of all sizes. Flipdish can manage every aspect of hotel digital ordering - from digitising room service to kiosk ordering in the bar to QR code ordering on the golf course.

Using Flipdish technology, you can overcome staff and operational challenges and see positive increases in order growth, average order size and order frequency.

Most importantly, success is our business model, we have a designated team to support you and help you maximise Flipdish for your business.

Exclusive IHF Member Offer

For new customers who sign up today to Flipdish online ordering we will offer free set-up, free terminal and free website.

Contact us today

Contact Robert Slattery

Tel 01 679 2801

Email robert.slattery@flipdish.com



Flogas Ireland supplies LPG, natural gas and 100% renewable electricity to the hotel and hospitality sector nationwide, supporting its journey towards a greener future.

We go beyond simply managing and accommodating your energy needs.

We can create and implement a turnkey energy solution specific to your business that now includes renewable energy technologies.

We also offer an internationally verified carbon offsetting solution to our customers, which is recognised worldwide as a way of managing carbon emissions. For a minimal fee, Flogas will purchase carbon credits on behalf of participating customers, investing in sustainable global projects that either reduce or capture an equivalent amount of carbon emissions. The projects in which Flogas invests adhere to internationally recognised gold standards and the Verified Carbon Standard (VCS) criteria. MacNean House and Restaurant in Blacklion, Cavan, the Ballygarry House Hotel and Spa in Tralee and the Castlerosse Park Resort in Killarney are some of our hospitality clients to have signed up to the initiative.

Contact us for a free no-obligation energy survey to ascertain the cost-savings you could make by switching to Flogas.

flogas.ie

Contact Flogas LPG Team	
Tel	041 214 9600
Email	lpgsupport@flogas.ie
Contact Flogas Natural Gas & Electricity	
Tel	041 214 9500
Email	business@flogas.ie

Food Surplus Management (FSM) is the market leader in the collection and processing of food waste from the hospitality industry, delivering the most hygienic and sustainable food waste collection service throughout Ireland. At FSM we provide an environmentally led laundered bin swap service. We deliver a clean bin at every collection, ensuring hotels maintain the highest hygiene levels across their business.

Our sanitised bins and tailored service helps protect kitchen staff and operators alike from unnecessary viruses, smells and pests associated with food waste bins. All the food waste collected is used for energy recovery in a biogas, anaerobic digestion facility that produces electricity for the grid and gas to power our vehicles that collect the food waste.

Contact us below for a competitive quote today.

Contact us today	
Contact	Niall Lord
Tel	046 948 3002
Mob	086 241 9601
Email	njlord@fsm.ie
Web	www.fsm.ie

FOR-SIGHT

The For-Sight CRM Platform is a marketing and hotel engagement solution designed to provide you with insights into your guest behaviour and preferences, and to allow you to adopt a proactive approach to your marketing strategy.

From building relationships and loyalty with your guests to making the most of upselling and direct booking – the solution can help you maximise each guest's stay to its full potential. It allows you to understand your guests, deploy targeted campaigns for direct bookings and boost revenue opportunities by delivering a personalised experience across the entire guest journey. For-Sight technology equips you with automation features - a substantial asset during staff shortage issues. By processing a large volume of incoming information and outgoing marketing communications without you having to lift a finger, the CRM simply allows your team to focus on high-value tasks.

Our solution brings together data from your PMS and other core transactional hotel systems, constantly integrating information to create a central source of truth for each guest and their journey through every hotel touchpoint.

These are challenging times for the hospitality industry in Ireland, but we believe our solution can help hoteliers throughout recovery. For more information or to schedule a demo visit www.for-sight.com

Exclusive IHF Member Offer

We're offering IHF Members 3 Months Free if they register interest before 30th November 2022. Visit get.for-sight.com/ihf-offer for full details or quote 'IHF' when you get in touch.

Contact us today

Contact	Nigel Allport
Tel	(+44) 0131 625 8386
Email	nigel.allport@for-sight.com
Web	www.for-sight.com

FREE NOW ✓ FOR BUSINESS

FREE NOW for Business specialises in travel for the hospitality industry; helping hotels, guesthouses and B&Bs nationwide get their guests to and from their premises, safely, securely and sustainably.

Providing a quality transport service with an average ETA as low as 3-4 minutes gives you time back to focus on what's important to your business. Book on-demand or in advance through the Web Booker and track the status of the trip live on-screen.

Sustainability is key for FREE NOW, we have committed to making all our trips zero-emission by 2030, and in the interim, all journeys are carbon offset for you and your guests, we also offer the option in certain cities of selecting an electric or zero-emission capable vehicle.

Get in touch today, to find out how FREE NOW for Business can come up with a transport solution perfect for you. Operating across Cork, Dublin, Galway, Limerick, Waterford and more.

Exclusive IHF Member Offer

In addition to offering a Partner Commission Programme, if your venue takes 30 trips in its first month of usage we will also send you €100 worth of vouchers (Amazon, Just-Eat, FREE NOW - You choose!) Visit <https://www.free-now.com/ie/business/ire-hosp-referral/> for details. Terms & Conditions Apply.

Contact us today

Contact	Cormac Doyle
Tel	086 384 1015
Email	cormac.doyle@free-now.com
Web	www.free-now.com



Gas Networks Ireland owns, operates and maintains the natural gas network in Ireland. The gas network is one of the most modern, reliable and safest in the world and comprises 14,617km of gas pipelines including two sub-sea interconnectors.

Over 710,000 Irish homes and businesses trust Ireland's gas network to provide energy to meet their heating and cooking needs.

The gas network is the cornerstone of Ireland's energy system, supplying more than 30% of Ireland's total energy, including 40% of all heating and almost 50% of the country's electricity generation.

By replacing natural gas with renewable gases such as biomethane and hydrogen and complementing intermittent renewable electricity, Gas Networks Ireland is supporting Ireland's journey to a cleaner energy future.

Contact Gas Networks Ireland's dedicated business team:

Contact us today	
Tel	1800 411 511
Email	businesslink@gasnetworks.ie
Web	www.gasnetworks.ie/business



As a global leader in cash technology solutions, we help hotels automate their cash processes to increase efficiency, enhance security and release staff to focus on the experience they deliver. Understanding each customer's specific challenges allows us to design custom solutions that deliver real improvements in business performance.

Glory's solutions help over 300 hotels globally from smaller independents to large international brands. Have you ever considered a different option to manual cash handling and processing and the positive impact it would have on guest experience, and the operational efficiency of your hotel?

By leveraging cash automation technology for payment processing, Hotels can give their full attention to their guests and focus on the customer experience.

GLORY's CASHINFINITY™ cash recycling solutions automate the cash processes across your entire business in the back office and front office, whether that be in the cashier room, at your check-in desk or your bar and restaurant enabling you to:

REDUCE shrinkage and improve security

INCREASE staff productivity

REDUCE reconciliation and investigation time

REDEPLOY experienced key staff members to higher value tasks

REDUCE cash-in-transit costs

ENHANCE guest experience

Contact us today	
Tel	01 5713990
Email	sales@ie.glory-global.com
Web	www.glory-global.com/ireland



The Green Hospitality Programme has been the Irish Hospitality, Travel & Tourism Resource for Sustainable and Responsible Tourism for the past 20 years. GHP provides best practice environmental management advice and support to the sector and supports both cost reductions and an increasing requirement from stakeholders for hotels to demonstrate their 3rd Party environmental credentials.

Our Services include;

- **Green Hospitality Awards**
 - 3rd Party Environmental Certification
- **Best Practice Advice**
- **Resource Efficiency Support**
 - Energy, water, waste management and cost reductions
- **Benchmarking**
 - Utilising International Standards and KPI's
- **Carbon Footprinting**
 - Scope 1 & 2 and Carbon Neutral GREENMark
- **RFP Environmental KPI's**
 - to support bids & quotations
- **Training**
 - Green Leader and Employee Induction
- **Promotion**
 - GreenTravel.ie
- **Responsible Goods and Suppliers**

We pride ourselves on offering independent advice and a deep insight into the challenges facing the hospitality sector and bring c. 40 years' experience of the hospitality sector. Our approach is to identify what the business needs and support those targets, whilst providing best practice advice.

Exclusive IHF Member Offer

FREE Environmental Assessment - logon to www.greenhospitality.ie/free-greensurvey/ and find out how environmentally sustainable your business is and get a personalised Action Plan.

Contact us today

Contact	Maurice Bergin
Mob	087 919 8167
Email	maurice@greenhospitality.ie
Web	www.greenhospitality.ie

GuestJoy is CRM for small hotels. Take a step further and start engaging more with all your guests. You will have everything in one place. The guest journey starts with our Check-in, guests can easily provide you with their check-in data prior to their arrival, speeding up the check-in process on-site and helping to eliminate lines during busy periods.

Let your guests customise their stay with our Upsell! You can sell room upgrades (based on live availability), F&B, add-on packages, services - anything you can think of! And it's all personalised for each guest. You reap the rewards of increased revenue per room, while at the same time giving your guest a more memorable experience.

Our Feedback module helps you to boost the number of positive reviews you get on Tripadvisor or other platforms, while at the same time enabling you to get direct feedback from guests who didn't have a good experience.

GuestJoy ezines are fully integrated and you can send targeted campaigns to all segments. GuestJoy has direct access to the guest data which helps you to manage all your interactions with potential, future and past guests from one place.

Our seamless 2-way integrations with the most popular PMS's, including HotSoft, Guestline, Opera, Mews, Cloudbeds and more, will make your life a breeze, with no manual work required. For more than 7 years, we've given literally millions of guests a better hotel experience in 37 countries across the world - and in over 100 hotels across Ireland and counting.

Starter Guest Directory packages from €50 per property per month.

Contact us today

Contact	Annika Ülem, Co-founder of GuestJoy
Mob	0044 207 193 1193
Email	annika@guestjoy.com
Web	www.guestjoy.com



Established 30 years ago, Guestline provides innovative property management, guest engagement and distribution software to the hospitality industry. Founded on cloud technology, Guestline's solutions will equip you and your team with everything you need to run your hotel and deliver more revenue - from intuitive PMS and booking software to fully unified channel management and payment solutions, ideal for any sized hotel or group.

With a Dublin head office, a growing presence with over 120 properties across Ireland already benefiting, and with a dedicated Irish based team lead by Country Manager and Irish Hospitality Expert, Clio O'Gara, Guestline arms hoteliers with the freedom to tailor a best-in-breed, award-winning technology solution that includes PMS, CRS, C&B, Channel Manager, EPoS, IBE, GuestStay and GuestPay. Paired with open API partnerships with nearly 300 third-party solutions, Guestline offers a flexible, cost effective and multi-functional system that allows hoteliers to stand out in an increasingly crowded marketplace.

Exclusive IHF Member Offer

- Specific pricing for IHF members which includes a 30% discount on Guestline training modules & courses.
- Zero upfront fee when purchasing our PMS software (& any additional Guestline software).
- FREE tech consultation - an impartial review of your technology platform.

Contact us today

Contact	Clio O'Gara
Mob	087 288 9876
Email	clio.o'gara@guestline.com
Web	www.guestline.com



Hassle-free print, graphic design, signage, branded promo gifts and digital marketing.

At Hederman for Hotels we understand you. Our team are experts in hospitality print, design, branding and digital marketing. Our aim is to become your one point of contact for everything you need that is branded, via our dedicated hotels website: hotels.hederman.ie

We haven't been sitting still and have invested heavily during the pandemic to provide a comprehensive range of print and graphic design products for hotels, including hotel stationery, brochures, signage, branded promo gifts, digital marketing and much more, with our unrivalled service. We pride ourselves on a proactive can-do and hassle-free approach, guaranteeing the quality and consistency of all graphic design and printed materials. This philosophy has resulted in the highest level of client satisfaction.

Products and Services:

- In-house graphic design
- Digital marketing for hotels
- Printed collateral covering pretty much everything a hotel could need
- Branded hygiene, PPE and social distancing materials
- Signage, banners, flags and display products
- Branded promotional gifts

Dedicated to hassle-free print, graphic design, signage, digital marketing and branded promo gifts for hotels.

Exclusive IHF Member Offer

We offer a free print audit and 10% off your initial order, contact: hotels@hederman.ie for more information. In addition our aim is to provide all IHF members the best value for money, so look out throughout the year for exclusive offers on innovative products to enhance your customers' experience.

Contact us today

Contact	Simon Hederman
Tel	01 667 4747
Mob	086 850 0015
Email	hotels@hederman.ie
Web	hotels.hederman.ie



What is the Hotel Investment Fund?

The Hotel Investment Fund (HIF) was established to provide financial support to Irish Hotels which have been adversely affected by the Covid-19 pandemic.

The fund provides hotel owners with gap-funding over the medium term (3-year investment) to allow their business to recover and grow post-Covid.

The HIF provides a 3-year preference equity investment (subordinated to senior/bank debt), with no interest payable until redemption at the end of the term.

Fund Overview

A €50m fund managed by Pembroke Hospitality and BVP Investments with funding provided by the Ireland Strategic Investment Fund (ISIF).

The funding can be used for:

- Working capital and cash flow funding.
- Capital expenditure.
- Green and environmentally sustainable investment funding.

The HIF can invest up to €5m to a single hotel/group with a minimum investment of €500k.

Competitive interest rate reflecting the nature of the unsecured investment.

Investment Criteria

- Hotels located in the Republic of Ireland with a minimum of 25-bedrooms and 3-star grading.
- Businesses must have been financially viable and covenant compliant pre-pandemic.
- LTV and EBITDA assessment based on pre-pandemic levels.
- A viable Recovery/Business plan to be agreed with HIF demonstrating the ability of the business to repay the funds at the end of the investment term.

Contact us today

Contact	Mark Lynch
Mob	086 240 5675
Email	Mark.Lynch@HIFireland.ie
Web	www.HIFireland.ie

Hugh Jordan & Co. has been Ireland's largest independent catering suppliers since 1947, celebrating over 75 years in business in 2022. Specialising in a wide range of products from crockery, cutlery and glassware to hygiene and janitorial, equipment, guest supplies and more. We are the one stop shop for all your catering needs.

Our success is down to three simple yet essential factors: Service, Innovation and Value. Where other businesses might let you down, Hugh Jordan will strive to give you the best quality of service through our sales consultants and support staff. Our expert sales team always enjoy a challenge and are on hand to offer unbeatable knowledge and advice.

Our 'Rooms by Hugh Jordan' portfolio was created specifically with hotels in mind. We have an extensive guest supplies and amenities portfolio, and these items can be seen in some of the top hotels in Ireland. Our 'ROOMS' portfolio includes popular brands such as Northmace, La Bottega, Allegrini, Culti and Room 360.

We have also created a new 'Five Star' area in our Santry showroom, showcasing the latest and most opulent products most suited to a five-star environment. We have brands on display such as Wedgewood, WMF, RAK Porcelain and Waterford Crystal to name a few. To speak to our five-star specialist please get in touch with Adrian Kelly – details below.

Contact us today to arrange a full Guest Supplies Consultation or visit our full hotel bedroom mock up in our showroom in Santry.

Contact us today

Contact	Adrian Kelly, Business Development Manager - Hotel Division
Tel	086 832 1066
Email	adrian.kelly@hughjordan.com
Web	www.hughjordan.com



Founded in Australia, humm® has been offering consumers a responsible and trusted way to pay for over 30 years. Operating in Ireland since 2008 and now also available in the UK, Canada and New Zealand, humm® is a flexible way for consumers to make important life purchases, by splitting the cost of essential items up to €30K, over 10 weeks to 72 months.

From dream weddings to hotel getaways, humm® is there to make more of life, more affordable – with a range of interest-free and flexible payment plan options, to best suit customer needs.

Offer guests the ability to pay later, and increase your conversion and transaction value, whilst building brand loyalty. Sign up today and get your bookings humming.

For more information visit hummm.ie

Contact us today	
Contact	Adam Sullivan, Head of Sales, U.K. and Ireland
Mob	083 154 3868
Email	Adam.sullivan@hummm-group.com



Impala is transforming travel's future by rebuilding its infrastructure from the ground up, starting with hotels. Whether you're an international chain, independent B&B or boutique retreat, Impala lets you quickly reach lots of room sellers and their guests at once. We've reimaged the technology of distribution, so you can attract more of the guests you want.

Our technology breaks down the walls of complex integrations and high costs and allows you to work directly with room sellers to negotiate deals and reach new markets. We can get you started in less than 48 hours, with no upfront costs and no risk to you.

With Impala, you decide where your rooms are sold and for how much commission – so you stay in control.

If you have questions or want to learn more, the account team below is happy to chat with you about Impala.

Contact us today	
Contact	Roman Solyanyk / Sonia Palmero
Email	roman.solyanyk@impala.travel
Email	sonia.palmero@impala.travel
Web	impala.travel/en-gb/hotel



If you are using music in your hotel, you need an IMRO Dual Music License. IMRO is a national organisation that administers the performing right in copyright music in Ireland on behalf of its members (songwriters, composers and music publishers) and on behalf of members of the international overseas societies that are affiliated to it. IMRO also acts as agent for Phonographic Performance Ireland (PPI), collecting public performance royalties on behalf of record producers and performers.

Being part of the hotel and hospitality industry, you will certainly appreciate that your business is all about providing the highest quality service to your customers. Without music, the experience of staying in a hotel would be very different. Music creates a relaxing environment, while giving you the opportunity to set the tone for whatever kind of establishment you're running. It encourages patrons to spend more, return more often and recommend to others. Whether it's background music for customers in dining and bar areas, or for staff at reception, music is an important competitive tool for hoteliers who want to offer added value and stand-out in a crowded marketplace.

Contact us today

Contact	Karl Kinsella
Tel	01 661 4844
Email	karl.kinsella@imro.ie
Web	www.imro.ie



Founded in 2003, IMS is a Leading Wi-Fi & Communications Technology Partner for Hotels in Ireland, the UK and Europe. We provide technology, solutions, and support that make customers' lives easier.

We are specialists in guest technology and guest experience in Hospitality. We provide fully integrated solutions including Broadband, Wi-Fi (including Personal Entertainment Network), IPTV, Casting, IP Phone, Digital Signage, Video Conferencing, and Virtual (including Hybrid) Event Hosting.

Our portfolio consists of projects throughout Ireland, The UK, and Europe and includes, among others, the Staycity Group, Frasers Hospitality, EDYN, iNua Collection, Dalata, Radisson Group, Gleneagle Group, MHL Collection, Choice Group, Tetrarch Hospitality & the Hodson Bay Group to name a few.

Contact us today

Contact	Leo Colgan
Tel	061 310 752
Email	leo.colgan@imedia.ie
Web	www.imedia.ie



Irish Distillers, a subsidiary of Pernod Ricard, is a leading Irish company whose principal business is the production, distribution and marketing of Irish whiskey and other distilled spirits and the importation and marketing of wine and premium spirits.

The company's flagship brand is Jameson Whiskey, the world's leading Irish Whiskey. Other whiskeys within its portfolio include Powers Gold Label and Redbreast. In addition to its domestically produced brands, Irish Distillers imports and distributes leading Pernod Ricard spirit, wine and champagne brands including Absolut Vodka, Beefeater Gin, Plymouth Gin, Monkey 47, Havana Club Rum, Martell, Stoneleigh wine (New Zealand) and Perrier-Jouet and Mumm Champagnes.

IDL Direct is our new trade platform with everything you need for IDL brands, all in one place. Access product information, recipes and tips for selling our brands. As well as a full range of social media assets and product imagery. Register here: <https://direct.irishdistillers.ie/>

Contact us today	
Contact	Michael Behan
Tel	01 212 9000
Mob	086 251 3219
Email	Michael.Behan@pernod-ricard.com
Web	www.irishdistillers.ie www.jamesonwhiskey.com



Java Republic have been hand roasting premium coffee for over 21 years, signifying the wealth of expertise and knowledge the team brings to their customers every day. Java Republic's family-owned roastery in Dublin was the first purpose-built carbon-neutral roastery in the world and prides itself on being one of the leading innovators and suppliers of premium coffee and 100% organic tea across Ireland, expressing their ethos of "Coffee With A Conscience".

Over the past two decades, Java Republic has developed a complete solution tailored for hotels covering all guest touchpoints that can help you offer a coffee and tea experience that your guests will crave, and locals will travel the extra mile for. But, more importantly, we can make it work for you commercially to support your hard work for getting your guests through the doors, especially in the current environment, to ensure they won't leave in search of better coffee, leaving you to pay the cost of lost revenue.

With you, we'll work on:

- bespoke coffee blend matching your customers' tastes.
- equipment tailored to your needs, including ongoing service
- regular staff training & upskilling so you can always charge a premium

No matter where your hotel is located, we are always nearby with our nationwide network of service and support teams to guarantee the premium quality consistency of the hot drinks you serve your guests.

Check out what some of our hotelier partners say about working with the Java Republic -

www.javarepublic.com/testimonials

To arrange a no-obligation meeting contact Grace below.

Exclusive IHF Member Offer

IHF members can avail of a 10% discount across selected ranges on <https://shop.javarepublic.com> using the discount code **IHF2022**. Terms and conditions apply, discounts subject to availability, discounted items, Sage Machines and third-party accessories are not eligible.

Contact us today	
Contact	Grace O'Shaughnessy
Mob	087 787 0525
Email	grace@javarepublic.com
Web	www.javarepublic.com



KING KOIL

– Because life is worth living –

We are the Good Food Experts.

Under our ethos 'More than Meat', we use our scale and experience in the foodservice industry to offer full business support. Our Big Al's range of high-quality products are the perfect match for hospitality menus allowing operators to cover all eating occasions from snacking, to all day dining.

Our knowledge of meat and butchery gives us the ability to provide the highest quality, premium beef to all our customers. All our beef is born and raised in the beautiful green pastures of Ireland and the UK and is 100% traceable from farm to fork.

Through our Big Al's brand, we've brought together the highest quality ingredients alongside on trend global concepts to create the perfect range of Gourmet Burgers for your outlet. We believe that a better burger starts with better beef that's why our Gourmet Burgers are made from 100% Irish Grass Fed beef, premium breeds & quality cuts.

As Ireland's largest slow-cooked specialist, we are focused on delivering the best high quality, slow-cooked meats. Using sous vide cooking techniques, we enable outlets to deliver consistently high-quality food, reducing preparation time and allowing for an easy finish in-house. Our slow-cooked products are pre-portioned, keeping waste to a minimum and profits to the maximum.

Our ranges cater for a variety of channels of business, operational needs and customer types. Whether you're looking for a high convenience solution, a gourmet option or something to make your menu stand out, we have the right option for your business.

Contact us today

Contact	Kieran Lyons, Hospitality Channel Manager
Mob	087 695 8441
Email	Kieran.Lyons@kepak.com
Web	www.kepakfoodservice.com

Handmade in Kildare, Ireland. We make simply the best sleep products, for all sectors of the hospitality trade, to meet all budgets. The presence of King Koil in your guest room confers the highest marque of quality, luxury and sensational sleep. For over 40 years, many of the best hotels in Ireland and the UK have trusted the superior support and longer lasting comfort of King Koil to welcome their guests night after night.

We make, deliver, install, remove and manage your bed programme expertly. From entire hotel installation to small drop repeats. Choose from our wide range of King Koil mattresses, headboards and divan bases. Providing the best sleep experience shows your guests you really care and you in turn will see them return - time and time again.

"A great night's sleep at Jurys Inns is core to our business and we primarily chose King Koil beds knowing that they are both comfortable and durable. Installation with minimal disruption to our business is imperative and we have found that the delivery and installation service we receive from King Koil is excellent." - Bobby Fitzpatrick, Purchasing Director, Jurys Inns Group.

Contact us today

Contact	Christine Martin
Mob	086 259 6526
Email	christine.martin@kaymed.ie
Web	kingkoil-hotel.com



LinenCare is one Ireland's leading linen rental and hygiene products suppliers to Ireland's hospitality sector.

LinenCare is Ireland's Largest family managed linen provider. From our base in Ardee County Louth we service some of Ireland's leading 4 and 5 star hotels with quality linen daily. Our location in the North East corridor is one hour between Dublin and Belfast cities and the midlands of Ireland so our customers enjoy unequalled level of service and supply.

Continued investment prepares us to launder our products in the most sustainable and environmentally friendly processes. Our plant is equipped with state-of-the art processing equipment and is fully ISO 9001 and ISO EN 14065 accredited. As a result, we are amongst the leaders in infection control, cleanliness, quality and reliability. We have over 20 years' experience in the linen rental industry and as a result a lot of our staff are second generation which truly helps us to finish linen for our customers with both a smile and a personal touch.

Contact us today	
Contact	Jim Creaney
Mob	087 2555259 / 042 9382981
Email	sales@linencare.ie
Web	www.linencare.ie



Quality-Service-Price

Linen Direct is an Irish Company supplying high quality linen to a number of different industries in the Irish market including hospitality, healthcare and retail for over 16 years.

Our mission is to provide the Irish market with the highest quality textile ranges, at the best price possible and to provide a quick and reliable delivery service with great customer care.

All of our bedding comes from a state-of-the-art textile factory based in Egypt. We have forged strong partnerships with a handpicked number of suppliers, carefully selected for their manufacturing expertise and their established quality credentials. They work closely with us to produce amazing products at very competitive prices.

To find out more about Linen Direct's 5* hotel quality bedding contact the team below.

Contact us today	
Contact	Jack Connolly
Tel	01 690 2073
Email	info@linendirect.com

LITTLE HOTELIER.

We don't come with a scary price tag. With us, you get a neat little package that helps you do all the things the big properties do, but in your own, uniquely-small way.

Our all-in-one reservation and hotel management system, designed specially for small accommodation providers, gives you:

- An easy-to-use front desk system, to keep your property in order
- A booking engine for your hotel website, to clinch direct bookings
- A great channel manager, to get your property on to OTAs
- A website builder, so you can jazz yours up or start from scratch
- Reporting and insights, to help you make the best choices
- Built-in payments, so you can save up to four minutes per booking
- The ability to list on metasearch sites, like Google Hotel Ads

Plus, our system is available as a mobile app. This means you can manage your property from anywhere, and never miss a beat when it comes to delighting your guests with extraordinary experiences and memorable stays.

Little Hotelier, we're the one solution that's been perfectly designed and fitted out to meet the needs of small property owners and operators.

Contact us today

Contact	Dan Freeman
Tel	0044 203 151 0 730
Email	daniel.freeman@siteminder.com



We are a leading Hospitality and Catering recruitment agency based in Dublin, Ireland. Recruiting since 1989, we specialize in Hotels, Catering, Restaurants, Bars and Facilities Management.

We pride ourselves on building fruitful relationships with both clients and candidates that span the duration of their careers in hospitality and beyond.

Focused and results oriented, we bring a wealth of experience and unique insight to the ever-evolving needs of today's market.

With our long standing industry experience, we are best equipped to find the right people for your organisation.

Our personal approach characterises our company's reputation for assuming personal ownership of individual candidate needs and client requirements.

Our reputation for trust, confidentiality and loyalty are well established and we will keep it that way.

Whatever your Hospitality needs may be, get in touch with us and we'll get right back to you.

Contact us today

Contact	Maria Logan
Tel	01 677 4680
Email	maria@marialogan.com
Web	www.marialogan.com



Hotel Experts

We have developed a specialist Hotel sector team, led by Sam Russell FCA who has over 15 years experience advising hotel businesses on their next appropriate steps.

Multi-services under one roof

Our strength is the scope of services we provide – expert tax planning, commercial business advice, sourcing the full spectrum of funding solutions, audit, accounting and compliance.

Specialist in hotel finance solutions

We have specific expertise in raising funding for Hospitality assets with:

- Banks
- Alternative funders
- Debt funds
- Private lenders and equity
- EIS funding. We have numerous successful EIS raises completed on hospitality assets over many years.

Continual relevant support

We are continually providing support and advice to our hotel clients, including relevant updates in dealing with the constantly evolving regulatory and financial landscape.

Fast and reliable service

We are one of the fastest growing mid-tier firms in the South. As a mid-sized firm, we use our experience as experts in the hotel sector and offer fast, flexible, and direct support to our clients.

Contact us today

Contact	Sam Russell
Tel	021 486 1486
Email	samr@mc2group.ie
Web	www.mc2accountants.ie

Ireland's Sports and Fitness Equipment Experts

McSport is the leading commercial gym equipment supplier with over 40 years of experience in the industry. We are a second-generation, 100% Irish-owned family business. We provide Ireland with the highest standard of commercial-grade products, from sourcing and installing world-renowned brands to aftercare and service.

During our time, we have partnered up and fitted out hotels with Groups such as Dalata, SO Hotels, MHL Group, Hodson Bay Group, Windward Hotels, Nina, The K Club, The Glenroyal Hotel, Hayfield Manor, Hyatt Regency Dublin, Fitzgeralds Woodlands House Hotel, and understand the need to have the very best equipment that is available for a commercial gym.

From concept to completion, we work with our clients in the below aspects:

- Consultation
- 3D Concept Design
- Equipment Choice
- Professional Installation
- Service and Aftercare

At McSport, we believe in forging long-lasting relationships, so even after an installation is complete, we endeavour to assist you in whatever we can. Whether you're creating a facility from scratch, renovating, refurbishing, or needing help sourcing equipment and flooring, we'll ensure that you get the best solution for your needs.

Exclusive IHF Member Offer

As a member of IHF, we are offering a free health check for your gym. Get an assessment on all your gym equipment for free to ensure that they are in perfect condition and up to code for audit checks and clients. To find out more, read our case studies at mcsportgyminstalls.ie and when you need a health check contact us at service@mcsport.ie

Contact us today

Tel	01 293 0005
Email	commercial@mcsport.ie
Web	mcsport.ie / mcsportgyminstalls.ie



Who are Mediahuis

Mediahuis is Ireland's leading print and digital media publisher (formally Independent News and Media), reaching millions of consumers daily. We publish some of the most well-read media brands on the island of Ireland including Irish Independent, the Sunday Independent, the Belfast Telegraph, BelfastTelegraph.co.uk, Independent.ie and the Sunday World. We also produce 12 weekly regional newspapers and have a portfolio of six well-known digital marketplaces. Our company is the largest wholesale distributor of newspapers and magazines on the island. Mediahuis believes unconditionally in independent journalism and a strong and relevant media that make a positive contribution to people and society. Mediahuis is part of a privately-owned leading European media group, headquartered in Belgium.

What we offer

Every day, millions of people on the Island of Ireland are informed, entertained and inspired by the independent journalism, exclusive photography and background stories in Mediahuis titles. Mediahuis Ireland offers all businesses within the sector the opportunity to have the market leading titles delivered to your door everyday with great savings, no delivery fee and no contract meaning you are free to pause, increase or decrease supply at any time.

Contact us today

Contact	David Hartnett
Tel	086 8641476
Email	dhartnett@mediahuis.ie
Web	www.mediahuis.ie

Founded by ex-hoteliers, Mews Hospitality Cloud serves thousands of properties across more than 70 countries in all five continents. Since 2012, Mews has been enabling remarkable experiences for guests, driven by a relentless passion for combining innovative technology with the art of hospitality. At the 2020 HotelTechAwards, Mews was voted Best PMS by industry peers, and was a Finalist in 2021 and 2022. Additionally, in 2021 Mews ranked 24th in the FT 1000 fastest growing European companies.

Mews is an innovative hospitality cloud that empowers the modern hotelier to improve performance, maximize revenue, and provide remarkable guest experiences. A fully integrated ecosystem of six key products – Operations, Payments, Guest Journey, Business Intelligence, Marketplace and Open API – harness the power of smart automation to make a real difference for properties and chains of all sizes.

With over 600+ integrations and hospitality tech partners, Mews is the most connected solution on the market. It's also the easiest to use, with a clean, intuitive interface and outstanding support should you need it.

Testimonial

Gillian Beare, Director, Finn Lough "Mews is great because it benefits both our guests and our team. It simplifies the way we work and the way guests book and interact with us; it's a real win win". Read the full Finn Lough case study here: <https://www.mews.com/en/customers/finn-lough>

Contact us today

Contact	Ciara Madden, Sales Director - UK & Ireland
Tel	0044 747 4911957
Email	ciara@mews.com
Web	www.mews.com



Money Jar is a dynamic and revolutionary new approach to banking that allows customers to open an account when it suits and in just 5 minutes. Money Jar is a digital current account with convenient sign up, pay-as-you-go, and a cash lodgement option supported by Payzone. Unlike other major fintech platforms, with Money Jar customers get an Irish IBAN, can pay bills, and receive wages.

Money Jar offers unlimited money jars that can be shared with friends, to help customers stay on top of personal spending and improve long term financial wellbeing through better money management.

Money Jar is an Irish-owned fintech business headquartered in Dublin. All funds are held by a Tier 1 state owned Irish bank, which is regulated by the Central Bank of Ireland. Partnering with Mastercard, Apple Pay, Google Pay, Veriff and EML, Money Jar offers a safe and secure platform. When customers open an account with Money Jar, they are given a free virtual Prepaid Mastercard with contactless payments, at no additional cost. For those that prefer a physical card, they can order a Prepaid Mastercard from the app for €5, which will be delivered to their door. Money Jar fees are transparent and competitive. Money Jar promotes responsible, money management.

Money Jar offers jars to help customers deal with everyday costs such rent, utility bills and to plan for long term events. By using jars customers can share goals with friends for planning that special weekend away or a longer term purchase. Customers that might need that extra bit of support with impulse spending can add a guardian to help lock special funds away for extra peace of mind.

Customers can download the Money Jar app from the App Store or Google Play & sign up using the simple registration process.

Contact us today

Contact	Paul Kinch
Mob	087 251 2290
Email	paul@moneyjar.ie
Web	www.moneyjar.ie

MUSGRAVE MarketPlace

Musgrave MarketPlace is the only 100% Irish-owned national Foodservice, Retail and SME wholesaler. They are committed to supporting Irish jobs, Irish businesses, and the future of the foodservice industry in Ireland. They work with over 680 Irish suppliers and stock over 3,500 Irish products across their range. The company is based on 147-year-old family values that still drive them today.

Musgrave MarketPlace is committed to offering its customers the widest ranges and exemplary customer service. With over 14,000 carefully selected products, they offer nationwide delivery, a click and collect service or you can shop seven days a week in their branches nationwide.

Musgrave MarketPlace will donate €350k to TU Dublin by 2025 to support 48 student bursaries and the creation of a European Centre of Culinary Excellence, including a state-of-the-art student training restaurant.

Become a Foodservice or On-Trade Beverage customer today. As a Foodservice customer, you'll get amazing one-to-one support from our experts with specialist product knowledge, menu support & development and business insights. Their highly experienced On-Trade Beverage team are also here to support you. From Beer, Premium Spirits, and an exclusive On-Trade Wine range, to Soft Drinks, Bar Equipment, Snacks, and much more; they're a one-stop-shop for your business.

For more info go to musgravemarketplace.ie today.

Contact us today

Contact	Jason Finnegan
Mob	086 819 3857
Email	jason.finnegan@musgrave.ie
Web	www.musgravemarketplace.ie



Net Affinity is an international award-winning technology, design and marketing company who work exclusively with hotels to drive direct business at a lower cost of acquisition with proven online strategies.

A 'Great Places to Work' certified company, we pride ourselves on taking a personalised approach to every hotel we work with to ensure a holistic, customised online strategy is put in place to build their brand and deliver measurable direct revenue growth.

To do this, we have collated a team of bright, experienced and passionate designers, developers, online marketers and account managers (some of whom are ex-hoteliere) whose combined skill-sets ensures client success and continued growth.

Contact us today

Contact	Sharon Power-Cowley
Mob	01 293 9906
Email	sharon@netaffinity.com
Web	www.netaffinity.com



NetSpeed is an end-to-end managed IT services & Wi-Fi solutions partner. We deliver customized solutions that give you the freedom to reach wider and grow your business. We've over 20 years' experience providing managed IT services & support to over 160 clients nationwide. Our breadth of knowledge stretches across a wide range of sectors, including an extensive portfolio of hospitality clients, Dalata Group, Staycity MHL Collection & The Merrion Hotel.

The hospitality sector has requirements unlike any other, at NetSpeed we fully understand that providing a secure and reliable Wi-Fi to your guests is integral to delivering an excellent experience. NetSpeed delivers fast, reliable and secure Wi-Fi connectivity in over 5,000 guest bedrooms and meeting rooms in Ireland and the UK.

We know just how important it is to keep you connected. That's why we take a tailored approach with each of our clients, using our IT expertise to enable you to achieve your goals and ensure your business runs smoothly.

NetSpeed's fully managed IT support & Wi-Fi solutions can provide you with a comprehensive, high performing and cost-effective bundle that can scale and adapt as your business grows.

Contact us today

Contact	Eoghan Comerford
Mob	01 8853720
Email	Eoghan@netspeed.ie
Web	www.netspeed.ie



Welcome to Northern Feather Hospitality Products. With 40 years' experience, Northern Feather are experts in providing quality bedroom and bathroom products that will ensure your guest experience will be luxurious and restful.

Bespoke Manufacturing

Northern Feather manufactures onsite in Westport and with a wealth of experience dating back to the 1960's we have the knowledge and expertise to fulfil large or small orders to your exact specifications.

We have worked with leading hotels for many years and have developed an extensive range of superior quality duvets which are especially suited for hotel bedrooms.

We take pride in the fact that our pillows are constantly sought after by customers who have stayed in hotels all over Ireland and have experienced such a comfortable night's sleep that they want to purchase the same pillows for their own home. This is an ongoing testimony to the quality of the product we provide, a standard we are proud of and will always strive to achieve.

One of the luxuries that guests look forward to when they stay in a hotel is fluffy towels! Our premium Hotel Quality Towels are pure white 100% cotton in 480gsm weight, resulting in a thick absorbent and fluffy towel.

We also supply linens, protectors, toppers, kitchen and dining ware. Read more about us and our products on our website here.

Personal touch

As a family business we take time to give attention to detail. When you contact us, you will receive friendly and expert advice to help you select the right products for your guest accommodation.

Contact us today	
Contact	David Coakley
Tel	098 28874 / 086 6008906
Email	davidc@northernfeather.ie
Web	www.northernfeather.ie



Nutritics is the leading provider of recipe development and menu management software to the food industry. Their user-friendly software allows for ease of compliance with food law, optimal menu management and publishing and facilitates a direct link of food information between suppliers, operators and customers.

Founded in Ireland in 2013, Nutritics has grown organically to now serve over 10,000 food businesses in 100+ countries. It is the only software solution globally to be independently accredited by EUROFIR for accuracy in recipe calculation methods.

The software provides a complete menu management system including:

- Direct link with suppliers to share food information
- Food labelling design, cost management, waste management, automated allergen & nutrition calculation, menu engineering
- Customer & online ordering, customisable digital menu publishing and food label printing.
- Automated carbon emission and water usage analysis, management, and reporting solution.

In 2022 Nutritics launched Foodprint, a fully automated carbon footprint scoring system for foodservice and hospitality businesses. Foodprint provides businesses with an innovative solution to understand, manage and report on the carbon footprint of their food purchases, how it is trending over time and how changes are affecting the environment. The system fully supports and automates non-financial Scope 3 ESG reporting requirements. Alongside this, food service businesses can use Foodprint technology to add a carbon footprint score to packaging, dishes and promotional materials and communicate this with customers and clients.

Contact us today	
Contact	Paul Kavanagh
Mob	01 699 4302
Email	paul@nutritics.com
Web	www.nutritics.com



The O'Leary Insurance Group (OLG) comprises over 200 staff spread over 9 office locations across Ireland. OLG is one of the largest brokers in Ireland, with access to a wide range of markets both locally and in London. OLG is also one of the largest placing brokers to the leisure and hospitality sector placing insurance programmes for B&Bs and hostels right up to one of the largest hotel chains in the country.

OLG already acts as broker for many IHF members and in excess of 100 hotels nationally, both inside and outside of the IHF member base. Over the last number of years, OLG has grown significantly in terms of size and expertise. We have a very strong team armed with extensive broking and client facing experience and effective 1st January 2021 are now part of Brown and Brown Inc, the 6th largest broker globally with revenues in excess of 3bn. We understand both the needs of the IHF to assist their members address the crippling insurance costs, and the individual requirements of hotels to manage their risk, claims and overall insurance cost.

Contact us today

Contact	John Moylan
Mob	01 202 6813
Email	jmoylan@olid.ie
Web	www.olearyinsurances.ie

ORACLE Hospitality

Oracle Hospitality brings over 40 years of experience in providing technology solutions to independent hoteliers and regional chains. We provide hardware, software, and services that allow our customers to act on rich data insights that deliver personalised guest experiences, maximise profitability and encourage long-term loyalty. Our solutions include platforms for property management, point-of-sale, distribution, reporting and analytics all delivered from the cloud to lower IT cost and maximize business agility. Oracle Hospitality's OPERA Cloud is recognised globally as the leading property management platform and continues to serve as a foundation for industry innovation.

With our experienced sales team to assist with your questions and an EMEA support centre in Galway, we know the Irish marketplace. Oracle Hospitality provide solutions for Ireland's home-grown international hotel brands; Dalata & Jurys Inns, as well as hundreds of independent hotels and resorts across the country, our solution can be tailored to fit all businesses.

Oracle Hospitality provides PMS, Sales & Events, Distribution, Reporting and Analytics, to run the engine of your hotel strategies, when combined with our F&B POS software and hardware, it creates the full complement of best-in-class software solutions and business intelligence for your hotel, allowing your business to focus on creating truly memorable guest experiences.

Contact us today

Contact	Tom McPherson
Tel	01 803 9110 / 087 050 6972
Email	thomas.mcpherson@oracle.com
Web	www.oracle.com/ie/industries/hospitality



Oriental Weavers Group is one of the finest producers of machine-made carpets and area rugs in the world with manufacturing on three continents.

Founded in 1979, the Oriental Weavers Group has a workforce of over 20,000 skilled associates globally. From planning to manufacturing, our associates embody our unique family traditions, rich with decades of technical & mechanical expertise, supported by an abundance of resources, skill and product knowledge.

Our global designers craft each bespoke project in collaboration with the international brands and design houses we serve. "Optiweave" broadloom and area rug solutions, are engineered in woven Axminster & Hand-Tufted medium, with the ability to provide Machine-Tufted and Printed products upon request.

Environmental Focus

With a 21st century approach to renewable and sustainable thinking that is recognised by the European funded GEF program, the Oriental Weavers Group is actively shaping the future sustainability of its manufacturing practices.

Our areas of environmental focus include waste water capture and renewal, reductions in carbon dioxide emissions through mechanical upgrades and tree planting, representing just the beginning of Oriental Weavers Group's future-forward goal of a carbon zero footprint by 2050.

Contact us today

Contact	John Murphy
Mob	086 851 3362
Email	john.murphy@owhospitality.co.uk
Web	www.owhospitality.com



*Specialists in the Hospitality Industry & Partners
with Leading Hotels in Ireland & UK*

At Perfect Reception, we know and understand the hospitality market. Having worked for decades in the hospitality sector in Ireland and internationally, we developed a range of business services to reduce costs, increase efficiency and generate revenue and value, while providing you and your customers with an exceptional level of service.

On average, hotels miss up to 40 calls a day, and every missed call represents a missed revenue opportunity. Working in partnership with you, Perfect Reception will seamlessly handle calls, whether you need us to manage calls full time, at specific times of the day, peak times or overflow calls, you can rest assured that every call will be professionally answered by our highly trained staff.

At Perfect Reception, we are committed to your success. We are results-driven and client focused. Every call is documented, and a full report is sent at regular intervals to give you full transparency of the solution and the high level of service provided.

Working in partnership to deliver real value and return on investment, Perfect Reception provides call answering, booking and lead generation solutions to the leading hotels across the country. We work with hotel groups as well as individual hotels. Our clients are the best evidence of how well our bespoke solution works for this sector, and they stay with us because we deliver.

Find out more at www.perfectreception.ie

Contact us today

Contact	John O'Grady, Managing Director
Email	john@reception.ie
Contact	Jim McCoy, Chairman
Email	j.mccoy@cos365.ie
Tel	1800 910 555
Web	www.perfectreception.ie



Permanent TSB has a 200 year history of supporting communities across Ireland. It is a leading provider in the financial services market, offering customers a range of both personal and business banking products and services to suit customers' needs. Permanent TSB believes in the power of personal relationships and is dedicated to giving real support to small and medium sized businesses in Ireland. Permanent TSB, provides a range of business banking solutions for daily banking and lending needs, all delivered with personal support. So whether you're a sole trader, small business or operating in the Hotels and Tourism industry, Permanent TSB's dedicated team of Business Banking Managers have specialised industry sector experience to tailor a solution for your needs. Call to your local Permanent TSB branch today to find out more about how they can support and grow your business. Permanent TSB p.l.c. is regulated by the Central Bank of Ireland.

Contact us today

Contact Shane Walsh, Business Banking Manager & Head of Hotels Sector

Mob +353 87 716 8079

Email shane.walsh@permanenttsb.ie

Contact David McCarthy, Regional & Sectoral Head of Business Banking

Mob +353 87 361 1838

Email dave.mccarthy@permanenttsb.ie



PictionUs is a wedding photography app dedicated to helping the hotel sector across Ireland. We have partnered with some of the best-known hotels in the country and helped improve their bottom line. Our service can be integrated into your hotel wedding packages in a matter of minutes. Our dedicated team is on hand 24/7 to help with technical support and ensure our service is integrated seamlessly into your hotel. There is no sign on fee and you only pay us when a couple wants to use our service. Contact us for more details if you feel it is something that could be a fit for your hotel.

"It really is a simple idea and brides and grooms are really enjoying it, the discounted price we buy at really adds value to our overall package. This is what we are looking for as an add-on for our packages." Ted Robinson, Barberstown Castle.

The PictionUs experience consists of the bride and groom getting a digital wedding album through the app, a unique QR code is emailed to the property which is printed out and put on the tables. The guests then scan the QR code on the day and get added to the album where everyone can share their photos and videos. It provides a fun, easy and simple way for guests to capture all their photos in one place. At PictionUs we all remember the disposable cameras on the tables at weddings we have been to, this is just the next step on from that.

Contact us today

Contact Daniel Grimes

Tel 086 457 9700

Email dgrimes@pictionus.com

Web www.pictionus.com



Pigsback is a travel and domestic experience site with over 1.5 million members based in Ireland who love travel. Pigsback is part of the Secret Escape Group, a luxury travel group with over 62 million registered members worldwide.

The hotels and experiences on Pigsback are hand-picked and offers are curated by our travel experts. We are always on the lookout for those additional perks that make staying at our hotels extra special. Each property has a dedicated travel expert who will consult with you to understand your needs and ensure optimal rates drive sales when you need them most. You don't pay to be listed with us. You merely pay a commission for each booking made so you can use our platform as an extension of your existing revenue and marketing strategy.

We engage with our members through highly tailored online marketing and daily newsletters, using their preferences to target them with the most suitable content. Just 13% of purchasers were planning a trip when they booked with us, so you can rest assured that our guests are purely incremental customers spending in your hotel.

Get in touch with us today to request an information brochure or set up a consultation with one of our commercial managers.

Contact us today	
Contact	Philip Kelly / Annabelle Quinlan
Mob	085 713 6106 / 087 925 7158
Email	philip.kelly@empathymarketing.com annabelle.quinlan@empathymarketing.com
Web	www.pigsback.com



Planet provides integrated software, payment and technology solutions for its customers in the Hospitality and Retail sectors and worldwide via a network of global Financial Services Partners. Founded over 35 years ago, we have evolved our services, delivering an innovative digital commerce platform that puts customer experience first. With headquarters in London and more than 2,000 expert employees located across six continents we serve customers in over 120 markets.

In Ireland, Planet provides management solutions, support and IT integrations to over 500 hospitality clients, including many of Ireland's leading independent hotels and resorts. Our market leading PMS product, HotSoft 8, with fully integrated POS, and online distribution management, is supported locally by our dedicated Irish team based in our head office in Kilkenny.

Contact us today	
Contact	Dean Thompson
Mob	056 779 1900
Email	dean.thompson@planetpayment.com
Web	www.weareplanet.com



Gold Partner for Oracle Point of Sale Cloud Software, Hardware, Management and Stock Control Systems for Hotels, Restaurants and Bars with full ePOS integration.

Our product portfolio also includes:

- Pay at table
- Gift & Loyalty
- Stock Control
- Fully Integrated Credit card payments
- Online ordering
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- SPA and Leisure systems

Contact us today

Contact	David Doyle
Tel	01 403 5350 / 087 967 5000
Email	ddoyle@postech.ie
Web	www.postech.ie



RateGain Travel Technologies Limited is a global provider of SaaS solutions for travel and hospitality that works with 2200+ customers in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

Your preferred partner in the Hotel and Travel Industry for:

Distribution:

- Enhance distribution strategy & unlock demand
- Enabling hotels to connect with demand partners globally
- Optimize your hotel content across all channels for better conversions

Business Intelligence:

- Understand your competitor's pricing & revenue strategies
- Manage your rate integrity with our price parity tool
- Get insights into future demand for your market

Digital Services:

- Attract more bookings to brand.com,
- Enhance visibility on meta platforms
- Flexible packages from basic CPA and CPC to full management including website
- Social Media campaign management, 24/7 Monitoring and Responding Service by our team, benchmark your social media performance

Exclusive IHF Member Offer

We are delighted to offer IHF Members discounts across all of our products, please check our latest offers on our Suppliers Hub profile page or contact Jacqueline.reid@rategain.com quoting IHF.

For further information on how we can help drive more direct business to your hotel, please visit www.rategain.com.

Contact us today

Contact	Jacqueline Reid, Associate Vice President – Commercial
Tel	+44 7984 064 638
Email	jacqueline.reid@rategain.com
Web	www.rategain.com



Optimise your revenue and distribution strategy

Rate Wise is a leading revenue management company providing cloud-based software solutions and revenue management consultancy to hotels and serviced apartments. We have extensive experience working with all types of accommodation from small budget hotels to large five-star resorts.

Our Revenue Management Software Solution:

Our RMS solution has been trusted by hoteliers for over 15 years. It integrates your revenue strategy, your PMS data, and your competitor data and can send your rate strategy back out to your channel manager or PMS depending on your chosen set up.

Having your revenue system automated saves valuable time, creates a more efficient work process and reduces human error, giving your team the time to work on strategy and a high-level overview rather than data inputting and reading multiple reports.

Our Consultancy Service:

In addition to our software some hotels can opt to work with our team of revenue consultants. Hotels often know & understand revenue management but they need a team to implement and follow through on the strategy. We have a proven track record in increasing room revenue for our clients. Our team will help you uncover the hidden revenue potential of your hotel. Through best practice methodologies, strategic techniques and in-depth knowledge of distribution, we will optimise the potential of every room sold leading to increased revenue and lower distribution costs.

Exclusive IHF Member Offer

IHF members will have their set up fees waived.

Contact us today

Contact	Heather Wiktorski
Tel	086 824 1106
Email	hwiktorski@rate-wise.com
Web	www.rate-wise.com



Unique Solutions in Promoting Your Image

Recognition Express is a family-owned Irish Company operating for over 30 years. We are firmly established as a leading Irish supplier of name badges, enamel pins, promotional products and internal signage.

With over 3 decades of experience, we have a unique insight into the needs of the working professional. We supply to many industries including hospitality, healthcare, financial sector, education, manufacturing and more. Buying from us means you are supporting a Guaranteed Irish Business.

We have a full range of designs and materials to suit all budgets.

Some of our very valued customers include:

- Adare Manor Hotel
- The Woodland House Hotel
- Aisling Hotel
- Dromoland Castle Hotel
- Ballygarry Estate Hotel and Spa
- The Lake Hotel
- Gleneagle Hotel
- Powerscourt Hotel Resort and Spa
- Castleknock Hotel
- Inchydoney Hotel and Spa
- Castlemartyr Resort
- The Connacht Hotel

Contact us today

Contact	Annette McAleenan
Tel	061 318 181
Email	sales@recognition.ie
Web	www.recognitionexpress.ie



Reliance Laundry Equipment is rapidly becoming Ireland's leading supplier of Commercial laundry Equipment. We are a Guaranteed Irish Company and offer Sales and Service on a nationwide basis.

Reliance Laundry Equipment supplies equipment across a broad range of sectors with particular emphasis on the Accommodation and Hospitality sector i.e., Hotels, B&B, Guesthouses.

Reliance Laundry Equipment stock a range of LG Light Commercial Laundry Equipment and Electrolux Professional and DOMUS Heavy Duty Laundry Equipment.

Reliance Laundry Equipment offer the Customer a number of options; outright sales, rental or leasing of equipment.

Reliance Laundry Equipment also offer a full installation and after sales service which covers the whole country of Ireland.

For a free site consultation and further information, please do not hesitate to contact the team below.

Contact us today	
Contact	Tony Tobin
Tel	086 088 3634
Email	info@reliancelaundryequipment.ie
Web	reliancelaundryequipment.ie



Repak is Ireland's only Packaging Recycling compliance scheme. Our purpose, on behalf of our 3500 Members, is to lead the recycling and sustainability of Ireland's packaging waste; advocate for a new circular economy; and educate businesses and consumers on reducing and recycling packaging waste.

At Repak, we are passionate about protecting the environment and reducing the environmental impact of packaging waste, while helping to deliver Ireland's recycling targets for the five main materials. We run initiatives and campaigns to help our Members improve the sustainability of their packaging and to encourage consumers to reduce, reuse and recycle better.

Primary Goals

- To make Ireland a Primary Leader in Europe of packaging recycling by 2025 in a circular economy
- To recycle 50% of all plastic packaging placed on the market by 2025
- To achieve 80% recycling target for all packaging by 2030 (10% ahead of the EU target)

For more information visit repak.ie

Contact us today	
Tel	01 467 0190
Email	info@repak.ie



Leading Supplier of Luxury Mattresses to the Hospitality Market

Our Heritage

Part of the prestigious Kellett Group we have been making beds for 75 years since 1947, at our factory in Oldcastle, Co. Meath. 100% Irish, we manufacture all of our products onsite, combining traditional craftsmanship with the latest in mattress technology to give your guests the highest quality night's sleep.

Choose from one of our unique collections with options of:

- Open-Coil
- Pocket Spring
- Zip & Link
- Custom Specification

Options Available:

- 4 Key Mattress Collections covering 3-star to 5-star plus facilities
- Bespoke Mattress options available with add-ons
- Products available include Mattresses, Divans & Headboards

We can accommodate all your needs to provide you with your perfect bedding solution. Our contract bed ranges have been designed with luxury, durability and comfort in mind. All of the products are also Crib 5 compliant.

Servicing the following markets:

- Hotels
- B&Bs
- Guesthouses
- Student Accommodation

End to end solution:

- Mattress Installation
- Removal & Disposal

We make your life easy by offering a mattress installation service along with removal and disposal of old mattresses. Ensuring your turnaround time is quick and efficient.

REVINATE

Revinate takes hoteliers to new heights of performance through data-driven solutions that cultivate deeper relationships with guests. As the global leader in CDP-driven direct booking platforms, Revinate provides intelligent guest data management, omni-channel guest lifecycle communications, feedback, and commerce solutions for tens of thousands of the world's leading hotels.

Revinate's software as a service (SaaS) solution is purpose-built for hoteliers with a focus on actionable data, intuitive UI, industry-specific applications, and measurable direct revenue results. For those reasons, Revinate's solution has been chosen by hoteliers as the Top-Rated CRM/Marketing Product in Hotel Tech Report in 2019, 2020, 2021 and 2022.

Contact us today

Contact	Travis Cabrera, Regional Director, EMEA
Tel	+34 610 235 183
Email	travis@revinate.com
Web	www.revinate.com

Contact us today

Contact	Samantha van Wyk
Tel	086 083 3896
Email	sam.vanwyk@respabeds.ie
Web	www.respabeds.ie/hospitality



SALTO delivers on-premises, cloud, and mobile electronic access control solutions for your industry needs – hospitality, education, healthcare, retail & more. For more than 20 years, SALTO has been redefining the access control industry by continually being first to anticipate market needs in a rapidly evolving marketplace.

Guided by our insights into customer needs, we deliver industry-leading, next-generation electronic locking solutions without wires and mechanical keys. SALTO provides access control in over 90 countries and secures more than 5 million doors. Used by an estimated 40 million people daily, we set new standards in security, manageability and scalability.

Contact us today	
Contact	Kevin Dunne, Business Development Manager
Tel	087 663 0688 / 091 743 100
Email	k.dunne@saltosystems.com
Web	www.saltosystems.com



SeaChange Ltd. is an Irish Health and Safety Consultancy providing expert services and solutions to the hospitality sector.

Have you ever asked yourself...

- “How does that safety statement I bought keep my people any safer?”
- “How does it prevent accidents, claims and rising insurance premium costs?”

The answer is it doesn't... A lever-arch file gathering dust on a shelf can do none of these things. Seachange services and solutions proactively engage your people bringing your safety standards to life.

SeaChange Safety Services and Solutions:

Our Safety Culture Pro Partnership provides legally required safety compliance while also ensuring that risk is managed in a meaningful and practical way in your Hospitality business.

- Risk Assessments
- Safety Training
- Safety Audits
- Visual Safety Management System
- Slip, Trip and Fall Prevention System
- Safety Checks and Inspections System

Get a real return on your safety investment today and work with SeaChange to:

- Ensure Safety Compliance
- Improve Staff Training
- Prevent Incidents and Accidents
- Reduce Lost Time Incidents by 50%
- Reduce Insurance Costs by 15%

Contact SeaChange today to improve safety compliance and grow safety culture in your Hospitality business.

Contact us today	
Contact	Karen Hickey
Tel	045 856028 - 085 8619499
Email	karen.hickey@seachange-intl.com
Web	www.seachange-intl.com



From the smallest bed & breakfasts to the largest chains, SiteMinder is the name trusted by more than 32,000 hotels around the world to acquire new and repeat guests. Our holistic suite of solutions manages every stage of your guests' booking journey so you can:

- Make your hotel more visible on the world's top booking sites and be found by guests across the globe
- Drive direct bookings via your hotel website so you can own the guest relationship and pay zero commission
- Access a multitude of third-party applications to enhance your revenue and guests' booking experience
- Use data to understand local demand and offer pricing that's both competitive and optimal for profit margins
- Leave manual entry behind with systems that work seamlessly together while you run your hotel

Exclusive IHF Member Offer

10% Discount off the monthly fee
50% off setup fees
Based on a 12-month user agreement

Contact us today

Contact	Jon Grisdale
Tel	0044 203 151 0730
Mob	083 449 0009
Email	jonathan.grisdale@siteminder.com

Sky Staffing Solutions was established in early 2021 and has already made its mark in the hospitality industry. During the pandemic, we were able to help properties fill gaps in their teams, providing quality candidates from entry-level to senior positions - including managers and chefs. We have successfully placed candidates across many significant hotels in the country.

All our candidates have the right to work in Ireland – so you don't have to worry about issuing work permits. Our candidates are well experienced working on major cruise lines and hotels in the EU and middle east.

As consultants, we put in a hundred percent effort to understand the needs of employers and job seekers to help bring the two together. We pride ourselves on creating the perfect match, keeping different expertise levels, skills and personalities in mind.

If you're looking for candidates with 5-star cruise experience, we have them. If you're looking for chefs and kitchen assistants, we have them too. So, what we're saying is that Sky Staffing Solutions is here to provide an answer to all your questions!

Contact us today

Contact	Clint Estibeiro, Director
Tel	01 255 5555
Mob	089 223 4929
Email	info@skystaffingsolutions.com
Web	www.skystaffingsolutions.com



20% of Irish Hotels are benefitting from Snapfix

Our customers call Snapfix the "WhatsApp for Hotels".

Now, your entire team can communicate and collaborate efficiently, improving your guest experience.

Snapfix uses photos and messaging, in a private and secure system. Everyone can take a photo. A photo speaks a thousand words and every language. Snapfix is perfect for multilingual teams, to 'get things done' efficiently, and management has visibility and control.

Hotel teams use Snapfix for:

- Fire, Security & Duty Manager Walks
- Reactive & Planned Maintenance
- SOP's, Brand & Quality compliance
- Room Condition Surveys
- Lost & Found
- Team Announcements, Communication and much more

Snapfix is one platform, with infinite uses.

We look forward to speaking with you.

Snapfix your Hotel Today!

Exclusive IHF Member Offer

Contact us today for a free setup and trial, and ask about our special hotel pricing, as well as receiving 50 free 'Snaptags'. These are electronic NFC tags used to confirm fire walk compliance and security walks.

www.snapfix.com/how-it-works

Contact us today

Contact	Andrew O'Connor
Tel	01 969 4661
Mob	087 779 4103
Email	andrew@snapfix.com
Web	www.snapfix.com



IMRO have now raised invoices and credit notes for hotels and have restarted their debt collection activities. In most Hotels, we review we have been able to secure further credits.

IMRO, PPI & Sky

- We will review your invoices and credit notes to ensure all appropriate credits/refunds are applied to your account. We will also ensure that the charges going forward are appropriate.
- In the case of Sky, we will also review your invoices and credits and ensure you are on the most cost-effective contract.
- Many of IMRO's charging parameters have been affected by social distancing / reduced turnover etc. Unless IMRO are advised of these changes these types of credits will not be applied to your account.
- We have teamed up with an Italian music rights company **SoundReef** and by using their repertoire your **IMRO background music charges reduce by 50%**. On Average a hotel could see their music rights charges reduce by €1,500 to €2,500 annually.
- There is a **free trial** of this repertoire available so use it for a month for free to see if it's a fit.

Please feel free to contact us for a free consultation to discuss our services in more detail.

Exclusive IHF Member Offer

Contact us for a **free consultation** to discuss our services in more detail.

Contact us today

Contact	Sean Stokes
Mob	086 814 6570
Email	ss@smri.ie
Web	www.smri.ie



Stayntouch provides a full cloud and mobile hotel property management system (PMS) and over 1100+ integrations, enabling hotels to raise service levels, drive revenues, reduce costs, and ultimately captivate their guests. Headquartered in both Washington DC and Amsterdam and led by a team of professionals with deep roots in the hospitality industry, Stayntouch is a trusted partner to many forward-thinking hotels and resorts, including the TWA Hotel, First Hotels, Conscious Hotels, Zoku Hotels, the French luxury brand, OKKO, and Village Hotels. Stayntouch is also a preferred PMS partner to some of the leading independent hotel collections around the world, including Design Hotels, an Independent Marriott Brand, and Curator Hotel & Resort Collection. To learn more about Stayntouch, visit www.stayntouch.com

Products

Stayntouch PMS & Mobile Check-in: Easy-to-use and easy to train on, Stayntouch PMS gives you the flexibility to streamline operations, maximize revenue and deliver your ideal guest experience.

Stayntouch Kiosk: Skip the front desk and revitalize your guest welcome & departure experience while increasing ROI through targeted automated upsells right at the time of check-in.

Stayntouch IBE: Streamline and optimize your guests' booking experience with our new, fully integrated Internet Booking Engine (IBE) that's user-friendly and optimized for mobile devices.

Exclusive IHF Member Offer

10% off of monthly subscription and 50% discount on one time implementation fee. First 3 Months FREE of Stayntouch Kiosk FREE system updates, upgrades, and 24/7/365 support. FREE all access to training materials.

Contact us today

Contact	Mark Beehan
Mob	+31 6 83504733
Email	mark.beehan@stayntouch.com
Web	www.stayntouch.com

Sysco is the leading foodservice provider on the island of Ireland. Our team of over 1,400 people deliver food solutions to more than 9,000 customers each week. Operating from a central Dublin location and eight regional centres, we guarantee next-day island-wide delivery; we are the only food business in the country capable of delivering on our customers' expectations regardless of how remote your business location is.

Our customers rely on us to help them grow their businesses, with a range of over 9,000 fresh, frozen, and ambient food products, and non-food products. An expert team of innovation chefs, category specialists and quality assurance professionals ensure the highest standards.

We've nurtured and developed the largest network of local and international suppliers in the industry. This means we can always bring you the freshest and finest food products that are authentic, quality assured and competitively priced.

Sysco is committed to supporting Irish suppliers and businesses, and to providing a sustainable route to market for the supplier network, with access to the widest possible selection of premium home-grown products. We're dedicated to providing the finest quality produce, products and service to our customers.

Sysco source and deliver the best, so your business can be at its best.

Contact us today

Contact	Jim Woulfe
Mob	087 257 3394
Email	jim-woulfe@sysco.com
Web	www.syscoireland.com



Elevating customer experience through design.

Tailor&Wolf is a multi-disciplinary architecture, interior design and branding company with over 40 years' experience in the hospitality industry.

As interior designers, we believe in the value of exceptional spaces and understand how every customer touchpoint contributes to their overall experience. As experts in branding, we weave in elements of branding throughout our designs, giving your customers that memorable experience, whilst uncovering new revenue streams for you.

We create experiences, memories and unforgettable spaces. Your project is safe in our hands.

Contact us today	
Contact	Niamh Clarke
Tel	046 906 4190
Email	info@tailorandwolf.com
Web	www.tailorandwolf.com

As the market-leading hospitality recruitment agency, we specialise in finding the top talent for leadership roles. Over the last 20 years we have helped Ireland's hotels fill thousands of positions, delivering the perfect candidate for crucial roles in general management, food and beverage, revenue, sales, marketing, and at senior chef levels.

We are a small agency with a big heart, which means we really care about our clients' businesses and our candidates' careers. Contact Micheline Corr to find out how we can deliver the future leaders for your business or help you take the next step in your career.

Hospitality eNews

As part of our commitment to the hospitality industry, we're delighted to be partnering with Hospitality eNews (HeN) to bring you the latest news and jobs in the industry: hospitalityenews.ie. If you have a new appointment or news story that you would like to feature in the HeN newsletter, get in contact with us today at frank@hospitalityenews.ie

Contact us today	
Contact	Micheline Corr
Tel	01 475 2903
Mob	086 248 0436
Email	mcorr@thefirm.ie
Web	www.thefirm.ie



IT systems and solutions dedicated to the Hospitality Industry. Tierney's can count more than 300 Irish hotels as customers which is the largest business specialising in this sector across Ireland.

Tierney's provide a trusted and reputable range of IT Solutions, Support and Consultancy Services to the International Hotel, Restaurant and Leisure Industry across Ireland and the UK. Our commitment within the Hospitality Sector brings cutting edge solutions to our customers from leading partners around the globe enabling our clients to gain the maximum from their IT investment helping them achieve their specific needs. We strive to understand the issues Hotels and Restaurant owners have in IT and we provide the best solutions and expert knowledge for your business.

Whether it's IT Hardware, Software, Wi-Fi, Cloud Solutions, IT Security or Point of Sale Solutions, Tierney's sales team are on hand to discuss your unique hospitality requirements, call us today to find out more.

Contact us today	
Contact	Renaë Downes
Tel	065 682 8281
Email	sales@tierneys.ie
Web	www.tierneys.ie



TileStyle is Europe's largest tile, bathroom, kitchen and wood flooring showroom based in Ballymount, Dublin 24. We have worked with hundreds of hotels over the last 40 years, offering creative and innovative solutions for hotel bathrooms, restaurants, bars, commercial kitchens, swimming pools, spas, gyms and public spaces.

TileStyle works with the world's leading manufacturers such as Porcelanosa and TOTO to bring you the latest innovations in design and technology and our highly experienced team are here to help with any design or specification advice you might need, be that tiles, bathrooms, natural stone, wood, laminate or LVT flooring.

TOTO for Hotels

TOTO is the **world's No. 1 brand in shower toilets**. Founded in Japan in 1917, the hygiene benefits offered by TOTO have become even more important to guests in recent times. TOTO can be found in many hotels globally. Examples of leading hotels in London that feature TOTO include the Shangri La @The Shard, Great Scotland Yard, The Connaught, Marriott Park Lane, The Mayfair, The Stafford and The Rosewood.

PORCELANOSA for Hotels

Porcelanosa supplies a unique, elegant and cohesive range of products specifically for hotels (including POD bathrooms). Timeless and durable these products add style and character to hotels and are aimed at meeting the desires and needs of the modern, discerning traveller.

In Ireland, TileStyle has the distribution rights for TOTO and PORCELANOSA and our knowledgeable team of product specialists are here to help, so contact us today to find out more.

Contact us today	
Contact	Mary Hennessy, Director Client Services and Business Development at TileStyle
Mob	087 254 0858
Email	hennessym@tilestyle.ie
Web	www.tilestyle.ie



Ireland's Largest Independent Supplier of Cigarette and Tobacco Products

Tobaccoland Ltd is a tobacco distributing company based in Limerick City. The company has been in business for over 30 years and has grown to be Ireland's largest independent supplier of Tobacco products. Tobaccoland distribute tobacco products through an extensive network, supplying the 26 counties of Ireland.

Tobaccoland provides its service to the Hotel, Public House, Off-Licence, and Retail Store industry.

Over the last number of years, Tobaccoland has identified the changing nature of consumers' buying behaviours, with the increase in the demand for cashless payments becoming the emerging trend from our consumer base. For Tobaccoland, the customer is at the heart of every decision we make. We want to provide the most effective and efficient service for both premises and consumers.

In response to this, we at Tobaccoland have designed the new FUTURE tobacco vending machine. These machines are exclusive to Tobaccoland.

Tobaccoland are currently the only Cigarette Vending company to offer this service in Ireland. What this FUTURE machine offers is a hassle free method of dispensing tobacco products for both Hotel/Pub and the consumer. Tobaccoland can also provide your premises with a convenient cash for coin delivery service with no fees charged.

For more information on how to avail of our new FUTURE tobacco vending machines, please contact the team below.

Contact us today

Contact	Declan Costelloe
Tel	061 418 242
Mob	087 837 2508
Email	info@tobaccoland.ie
Web	www.tobaccoland.ie

- Specialist Cleaning for all hospitality floor surfaces (including pool decks, changing rooms and kitchens)
- Full Range of Anti-Slip Products
- Safety Footwear for all departments
- Bespoke maintenance programmes available upon request
- Assist with Insurance Premium reduction with participating Brokers (upon request)

Contact us today

Contact	Richard McNamara
Tel	053 9128285 / 087 691 5650
Email	richard@totalslipsolutions.ie
Web	www.totalslipsolutions.ie



Reduce Costs Instantly

Trinity Purchasing is an international procurement organisation that focuses primarily on the hospitality industry. We collaborate with our clients to achieve considerable savings through our collective purchasing activities.

As a team we have a wealth of industry experience; our team members include executive chefs, hotel general managers and procurement managers so we understand the operational and financial challenges of your day-to-day business and we work in an advisory capacity. Recommendations are made without obligation, and you can choose to work with just one, all, or none of our nominated suppliers. You have nothing to lose and everything to gain.

Trinity Purchasing operate through a simple invoice-based benchmarking process, whereby our relationship managers conduct a confidential pricing review either on-site or remotely, at no cost to our clients. We then outline areas where savings can be realised and make recommendations based on those findings.

We also offer access to Pi, our award-winning, cloud-based procurement system. The system includes a suite of purpose-built modules designed to empower finance, procurement and catering teams by providing full visibility, control and a consistent picture of your catering operation at any time.

Contact us today

Contact	Brian Pierson
Mob	086 032 3997
Email	bpiereson@trinitypurchasing.com
Web	www.trinitypurchasing.com



Unilever Food Solutions is a business built by Chefs, so we know what you face every day in the kitchen. Everything we do is focused on making your life a little easier. We aim to inspire you, train you and provide you with the best product solutions.

Drawing from their extensive experience in professional food services, our team of over 300 Chefs create dish solutions that balance great taste, convenience and nutrition with a consistently high standard.

Our global network of food service professionals help source the best sustainable ingredients, develop quality products, create inspiring & trending recipes, and provide chef training and support.

Contact us today

Contact	Leonard Power
Tel	01 488 1600
Email	leonard.power@unilever.com
Web	www.unileverfoodsolutions.ie



Vamoos delivers a bespoke digital concierge app which elevates your guest's experience and drives upselling and repeat bookings. The app puts the entire hotel experience at guest's fingertips, with digital directories, in-app messaging, notifications and customisable maps all available within one striking, image-led, easy-to-use app. Alongside the added value to guests are numerous opportunities to upsell.

You manage your own app via a simple online portal, with changes free to make and effective in real-time. The need to constantly update room guides with new information will be eliminated, with significant time and cost savings - one client reported making back the cost of Vamoos in just two weeks via printing costs. Vamoos also provides ongoing complimentary support and training, with an 'every query answered' guarantee.

Vamoos can be a way to relieve the pressures of staff shortages, by freeing staff from those mundane, repetitive tasks like giving out WiFi codes and pool times. This allows them to add value by engaging with guests on a more personal level, without compromising your high-quality customer service.

And finally, Vamoos gives you access to a 300+ luxury travel company network, with opportunities to expand your property into new markets.

Exclusive IHF Member Offer

All IHF members can enjoy an extended free trial - 3 months instead of 1.

Contact us today

Contact	Georgia Wells
Tel	020 3474 0512
Email	info@vamoos.com
Web	www.vamoos.com

The VDA-Telkonet Group is the largest global player in the field of Energy Management Systems and Guest Room Management Systems for the world Hospitality market. The Group defines the future of the sector by focusing on people as a valuable element of smart technologies and by offering the right balance between maximizing comfort and saving energy.

The Group is the global leader in IoT Hospitality technologies. As the industry's leading solution provider, the Group's experience in the service and support of its customers benefits them in all phases of their projects, from consulting to engineering, to delivery and ongoing support of the completed project.

With around 1 million rooms installed in 50 countries and more than 60 years of experience and two in-house R&D Teams of around 40 engineers with hardware and software expertise, the Group demonstrates a deep knowledge of the markets in which it operates and is a strategic partner for the global Hospitality market.

Our Irish Base has both sales and support by our own engineers supporting over 100 Hotels in Ireland and offers solutions for lighting and temperature control, door access control, energy-saving optimization, and entertainment systems to provide Hotel guests with the best experience.

Contact us today

Contact	Warren Edwards, General Manager Ireland
Tel	086 825 7171
Email	Warren.edwards@vdagroup.com



Ethically sourced linen, trusted by world's leading hospitality brands

Vision is the textile brand behind the biggest names in the hospitality and laundry markets, and is a nominated supplier for Hilton, Marriott, IHG and Accor.

We supply the highest quality of ethically sourced linen products, matched to our customers' needs. Our offering is always transparent, clean and uncomplicated. Whether it's a top of the range 300 thread count duvet cover, or an economical and durable bath towel, the Vision brand has the ability to deliver your brand standards.

With more than 200 years of textile experience and expertise, we've come to learn how to create consistently hard-working products that can withstand the rigorous washing processes of commercial laundries while meeting the unique needs and budgets within this industry.

We contribute our success to the relationships we have developed with our customers, from our exceptional service levels to collaborating on industry product innovations.

To request our Product Catalogue, or for more information and advice, please get in touch with the team at Vision. Alternatively, visit visionlinens.ie where you shop for our products online, with free delivery on orders over €100 and delivered direct to your door.

Exclusive IHF Member Offer

Earn 5 reward points for signing up to the online Visionaires Members Club and earn an additional 5 points for your first linen purchase. That's the equivalent of €5 to redeem on your next linen purchase.

Contact us today

Contact	Marc Wynne, Sales Director Ireland
Tel	042 93 69900 / 087 240 9797
Email	Marc.Wynne@visionlinens.com

Contact	Ann Buchanan, Office Sales Manager Ireland
Tel	042 93 69900 / 0044 7827 885857
Email	Ann.Buchanan@visionlinens.com
Web	www.visionlinens.ie

Behind our extensive range of drinking water solutions comes knowledge, experience, research and dedication, all of which allows us to design, build and service our own products so you can enjoy unparalleled product quality and after-care.

From the very start in 1992, inspired by innovation and an environmental conscience, we have embraced superior technologies to create cutting-edge, highly certified products focused on delivering purified, great-tasting water in the safest and most sustainable way.

Promoting hydration, good health, sustainable business practices and raising awareness of plastic pollution and energy efficiency mean a great deal to us. These are the driving forces keeping us focused on why we do what we do, ensuring we meet the needs of our customers and the needs of our planet too.

Better thinking, better water, better for you, better for the planet™.

Contact us today

Contact	Darryn Lowans, Head of Sales Ireland
Tel	+353 1800 266 537 / 087 441 9184
Email	Darryn.Lowans@Waterlogic.ie
Web	www.waterlogic.ie



weddingsonline is delighted to launch your very own FREE wedding planner with the following handy features: To Do List, Instant Messages, Favourites, Budget Tracker and Guest List Manager. You can Register Now for FREE here:

www.weddingsonline.ie/planner/register

weddingsonline, launched over 20 years ago has since become Ireland's most loved wedding community, connecting couples with the perfect wedding suppliers.

With our increasing social media following of over 60.5k members in our lively Facebook group **HIGM (weddingsonline.ie - Help! I'm getting married)**, over 92,000 followers on Facebook and above 17,000 on Instagram, our online wedding directory, competitions, real weddings, daily tips and advice on everything from wedding venues to dresses, favours and everything in between, weddingsonline has your entire wedding journey covered.

Our weddingsonline Awards are the industry standard and since its inauguration in 2008, the event has become a permanent fixture in the diaries of Ireland's wedding industry professionals.

Contact us today

Contact Jonathan Bryans

Tel 01 905 9680

Mob 086 360 0664

Email jonathan@weddingsonline.ie

Web www.weddingsonline.ie



PC Immigration Ireland Consultancy services is formed on the basis of knowledge and expertise acquired by our consultants over a period of 20 years working for the Irish immigration services. Our experience relates to all aspects of Irish immigration procedures, regulations and legislation associated with residency of all non EU persons.

Work Permits Ireland was established to manage employment permit applications for our clients who represent a variety of industries, nationally and internationally.

We have a dedicated team who have experience in processing, managing and delivering all types of employment permit applications especially in the Hospitality industry. The process involves open communications at the outset which forges healthy relationships with both clients and candidates.

We provide advice and staff residence permit audits which ensures clients compliance in advance of WRC inspections.

Exclusive IHF Member Offer

IHF members can receive a **€100 discount** on our fees regarding applications for employment permits.

Contact us today

Contact Colm Hilliard

Tel 01 873 3772

Mob 086 469 7939

Email info@workpermits.ie

Web www.workpermits.ie

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

ARCHITECTURE, DESIGN & FIT OUT			
Bath Fitter	Michael Prendergast	01 592 1730	mprendergast@bathfitter.com
Bathrooms4U	Alan Kelly	01 906 5804	alank@b4u.ie
Douglas Wallace Consultants	Hugh Wallace	01 478 7500	hugh.wallace@douglaswallace.com
Tailor&Wolf	Niamh Clarke	046 906 4190	info@tailorandwolf.com
TileStyle	Mary Hennessy	087 254 0858	hennessym@tilestyle.ie
AUDIO VISUAL AND MUSIC			
BeatMix	Simon Glynn	086 199 4548	simon@beatmix.ie
Sports & Media Rights International	Sean Stokes	086 814 6570	ss@smri.ie
BEDDING			
King Koil	Christine Martin	086 259 6526	christine.martin@kaymed.ie
Linencare	Jim Creaney	087 255 5259	sales@linencare.ie
Linen Direct	Jack Connolly	01 690 2073	info@linendirect.com
Northern Feather	David Coakley	086 600 8906	davidc@northernfeather.ie
Respa Beds	Samantha van Wyk	086 083 3896	sam.vanwyk@respabeds.ie
Vision Linens	Marc Wynne	087 240 9797	Marc.Wynne@visionlinens.com
BOOKING ENGINE & TRAVEL MANAGER			
Avvio	Michael De Jongh	061 335 680	hello@avvio.com
Bookassist	Susanna Mazzoncini		susanna.mazzoncini@bookassist.com
Impala	Roman Solyanyk		roman.solyanyk@impala.trave
Little Hotelier	Dan Freeman	0044 203 151 0 730	daniel.freeman@siteminder.com
Net Affinity	Sharon Power-Cowley	01 293 9906	sharon@netaffinity.com
Siteminder	Jon Gridale	0044 203 151 0730	jonathan.gridale@siteminder.com
CARPETS & FLOORING			
OW Hospitality	John Murphy	086 851 3362	john.murphy@owhospitality.co.uk
COST SAVINGS			
Entegra	Sean Singleton	085 117 7112	sean.singleton@entegraps.eu
Trinity Purchasing	Brian Pierson	086 032 3997	bpierson@trinitypurchasing.com
DATA PROTECTION			
CS Consulting	Sean Stokes	086 814 6570	ss@smri.ie

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

DIETARY			
Coeliac Society of Ireland	Jennifer Morrow	01 872 1471	info@coeliac.ie
DIGITAL ORDERING SOLUTIONS			
Flipdish	Robert Slattery	01 679 2801	robert.slattery@flipdish.com
ENVIRONMENT & SUSTAINABILITY			
Fifty Shades Greener	Raquel Noboa	087 960 3371	info@fiftyshadesgreener.ie
Food Surplus Management	Niall Lord	046 948 3002	njlord@fsm.ie
GreenHospitality.ie	Maurice Bergin	087 919 8167	maurice@greenhospitality.ie
Repak	Ailish Groves	01 467 0190	sales@repak.ie
EQUIPMENT			
McSport		01 293 0005	commercial@mcsport.ie
BRITA / REL Group	Cadi Lennon	059 918 8138	clennon@relgroup.ie
Ecocool	David Mc Donald	087 987 9943	david@ecocool.ie
Reliance Laundry Equipment	Tony Tobin	086 088 3634	info@reliancelaundryequipment.ie
Tobaccoland	Declan Costelloe	061 418 242	info@tobaccoland.ie
FABRIC			
Cremins Moisselle	John Cremins	01 204 2848	John@creminsmoiselle.com
FINANCIAL			
AIB	Alan Long	01 641 3614	alan.t.long@aib.ie
Bank of Ireland	Gerardo Larios Rizo	087 795 1253	gerardo.lariosrizo@boi.com
BDO	Austin Hickey	01 470 0352	ahickey@bdo.ie
Brink's Cash Services Ireland	Denise McCarthy	0818 111 330	NationalServiceCentre@Brinks.com
Crowe	Aiden Murphy	01 448 2200	aiden.murphy@crowe.ie
Davy	Eimear Fox	01 614 8892	Eimear.Fox@davy.ie
Deloitte Corporate Finance	Rebecca Cuffe	087 226 1700	rcuffe@deloitte.ie
Hotel Investment Fund	Mark Lynch	086 240 5675	Mark.Lynch@HIFireland.ie
hummm	Adam Sullivan	083 154 3868	Adam.sullivan@hummm-group.com
MC2 Accountants	Sam Russell	021 486 1486	samr@mc2group.ie
Money Jar	Paul Kinch	087 251 2290	paul@moneyjar.ie
Permanent TSB	Shane Walsh	087 716 8079	shane.walsh@permanenttsb.ie

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FITNESS EQUIPMENT			
Art of Fitness	Muireann Gaffney	01 667 0185	muireann@artoffitness.ie
FOOD, BEVERAGE & CATERING			
Bewley's	Declan Doogan	086 045 9155	Declan.Doogan@Bewleys.com
Classic Drinks	Martin Fagan	086 810 0082	martin-fagan@classicdrinks.com
Coca-Cola HBC Ireland	Simon Fitzpatrick	1890 262 226	Simon.fitzpatrick@cchellenic.com
Dalcassian Wines & Spirits	John Dillon	01 293 7977 / 086 384 1015	jdillon@dalcassianwines.com
Diageo Ireland	Jordan Walford-Jones	01 453 6700	Jordan.Walford-Jones@diageo.com
Edward Dillon & Co	John Cassidy	01 819 3300	salesoffice@edwarddillonco.ie
Enowine	Donie O'Brien	086 258 7525	donie@enowine.ie
Febvre Wines	Audrey Underwood	01 216 1400	aunderwood@febvre.ie
Findlater & Co	Sean Francis/Richard Moriarty	01 404 7300	info@findlaterandco.com
Irish Distillers Pernod Ricard	Michael Behan	01 212 9000	Michael.Behan@pernod-ricard.com
Java Republic	Grace O'Shaughnessy	087 787 0525	grace@javarepublic.com
Kepak Foodservice	Kieran Lyons	087 695 8441	Kieran.Lyons@kepak.com
Musgrave MarketPlace	Jason Finnegan	086 819 3857	jason.finnegan@musgrave.ie
Sysco	Jim Woulfe	087 257 3394	jim-woulfe@sysco.com
Unilever Food Solutions	Leonard Power	01 488 1600	leonard.power@unilever.com
Waterlogic	Darryn Lowans	087 441 9184	Darryn.Lowans@Waterlogic.ie
HEALTH & SAFETY, INSURANCE RISK MANAGEMENT			
SeaChange	Karen Hickey	045 856 028	karen.hickey@seachange-intl.com
HEATING, VENTILATION & HAND DRYERS			
ATC	Declan Donnelly	01 467 8301	Declan.donnelly@atc.ie
HOSPITALITY PRODUCTS & SERVICES			
Agility Hospitality; Continuous Improvement	Tom Mc Dermott	085 859 5236	tom.mcdermott@agilityhospitality.com
Alliance Disposables Ireland	John Girvan	01 485 4007	johngirvan@alliancenaional.ie
Bunzl McLaughlin	Lana Templeton	015 337 300	bmlmarketing@bunzl.ie
Bunzl Rafferty Guest Amenities	Brendan Fleming	048 3025 2205	Brendan.fleming@bunzl.ie
GuestJoy	Annika Ülem	0044 207 193 1193	annika@guestjoy.com
Hugh Jordan	Adrian Kelly	086 832 1066	adrian.kelly@hughjordan.com

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HOTEL BRAND			
BWH Hotel Group	Neville Graham	01 460 5100	neville.graham@bwhhotelgroup.com
HYGIENE			
Avonlee Soap Company	John Murphy	021 435 5271	johnavonlee@gmail.com
INFORMATION TECHNOLOGY			
Avita Communications	Gordon Fahy	01 912 0406	sales@avita.ie
CBE	Paul Kenna	087 958 5066	paulkenna@cbe.ie
Glory Global	David O'Meara	01 571 3990	sales@ie.glory-global.com
Guestline	Clio O'Gara	087 288 9876	clio.o'gara@guestline.com
IMS / Integrated Media Solutions	Leo Colgan	061 310 752	leo.colgan@imedia.ie
NetSpeed	Eoghan Comerford	01 885 3720	Eoghan@netspeed.ie
Nutritics	Paul Kavanagh	01 699 4302	paul@nutritics.com
Oracle Hospitality	Tom McPherson	087 050 6972	thomas.mcpherson@oracle.com
Perfect Reception	John O'Grady	1800 910 555	john@reception.ie
POSTech Limited	David Doyle	01 403 5368	ddoyle@postech.ie
SALTO Systems	Kevin Dunne	087 663 0688	k.dunne@saltosystems.com
Snapfix	Andrew O'Connor	01 969 4661	andrew@snapfix.com
Tierney's	Renae Downes	065 682 8281	rdownes@tierneys.ie
Vamoos	Georgia Wells	020 3474 0512	info@vamoos.com
VDA Group	Warren Edwards	086 825 7171	Warren.edwards@vdagroup.com
INSURANCE RISK & MANAGEMENT			
Arachas Corporate Brokers	Liam Conlon	0862402128	liam.conlon@arachas.ie
O'Leary Insurance	John Moylan	01 202 6813	jmoylan@olid.ie
Total Slip Solutions	Richard McNamara	053 9128285	richard@totalslipsolutions.ie
LEGAL			
Compton Solicitors	Lorraine Compton	01 234 2678	lorraine.compton@comptonsolicitors.ie
LINEN			
Celtic Linen	David O'Connor	086 804 1729	david.oconnor@celticlinen.ie
Elis Textiles Ltd	Nicola Eager	087 064 3791	nicola.eager@elis.com

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MERCHANT SERVICES			
AIB Merchant Services	Mark Patterson	086 189 3681	Mark.Patterson@AIBMS.COM
BOI Payment Acceptance	Aimee Barrett	087 9423942	Aimee.Barrett@boipa.com
Elavon	Damien Molloy		damien.molloy@elavon.com
MUSIC LICENSING			
Irish Music Rights Organisation	Karl Kinsella	01 661 4844	karl.kinsella@imro.ie
NEWSPAPERS			
Mediahuis	David Hartnett	086 86 41476	dhartnett@mediahuis.ie
PMS & POS			
Mews	Ciara Madden	0044 747 4911957	ciara@mews.com
Planet	Dean Thompson	056 779 1900	dean.thompson@planetpayment.com
Stayntouch	Mark Beehan	+31 6 83504733	mark.beehan@stayntouch.com
PRINT, GRAPHIC DESIGN & PROMOTIONAL PRODUCTS			
Hederman for Hotels	Simon Hederman	01 667 4747	hotels@hederman.ie
REAL ESTATE			
Avison Young	Siobhan Murphy	01 676 2711	siobhan.murphy@avisonyoung.com
CBRE	John Hughes	01 618 5500	john.hughes@cbre.com
Cushman & Wakefield	Isobel Horan	01 639 9214	isobel.horan@cushwake.com
RECRUITMENT & EMPLOYMENT CONSULTANCY			
Excel Recruitment	Emma Conlon	01 871 7676	emma@excelrecruitment.com
Maria Logan Recruitment	Maria Logan	01 677 4680	maria@marialogan.com
Sky Staffing	Clint Estibeiro	089 223 4929	info@skystaffingsolutions.com
The Firm	Micheline Corr	01 475 2903	mcorr@thefirm.ie
Work Permits Ireland	Colm Hilliard	01 873 3772	info@workpermits.ie
RESERVATION SYSTEMS			
D-EDGE	Elizabeth Conway	0044 0773509135	econway@d-edge.com
Busy Rooms CRS	Casey Davy	0044 20 3289 1225	casey@busy-rooms.com

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REVENUE MANAGEMENT			
RateGain	Jacqueline Reid	+44 7984 064 638	jacqueline.reid@rategain.com
Rate Wise	Heather Wiktorski	086 824 1106	hwiktorski@rate-wise.com
SECURITY			
24-7 Fire & Security	Mark Gray	1800 247 777	info@247security.ie
TRANSPORT / TAXIS			
FREE NOW for Business	Cormac Doyle	086 384 1015	cormac.doyle@free-now.com
UNIFORMS			
Buttercups Uniforms	Amanda Gorman	01 219 0215	corporatewear@buttercupsuniforms.com
UNIFORMS - NAME BADGES			
Recognition Express	Annette McAleenan	061 318 181	sales@recognition.ie
UTILITIES			
Calor	Berni Neill	01 450 5000	Berni.neill@calorgas.ie
Clearpower Ltd	Eric Bolton	087 270 8470	eric.bolton@clearpower.ie
Electric Ireland		1800 30 50 70	business@electricireland.ie
Flogas Ireland		041 214 9800	info@flogas.ie
Gas Networks Ireland		1800 411 511	businesslink@gasnetworks.ie
WEBSITES & ONLINE MARKETING			
Core Optimisation	Kieran O'Brien	089 250 7780	kieran@coreoptimisation.com
Digibreaks	Annette Duggan	086 278 3949	annette.duggan@digibreaks.com
For-Sight	Nigel Allport	0044 0131 625 8386	nigel.allport@for-sight.com
Pigsback	Philip Kelly	085 713 6106	philip.kelly@empathymarketing.com
Revinat	Travis Cabrera	+34 610 235 183	travis@revinate.com
WEDDINGS			
PictionUs	Daniel Grimes	086 457 9700	dgrimes@pictionus.com
weddingsonline	Jonathan Bryans	01 905 9680	jonathan@weddingsonline.ie



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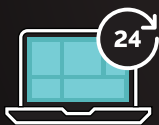
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