



Associate Member
Exclusive Offers

JANUARY 2023



Your Showcase to the Hotel Industry



Members' Benefits

The Irish Hotels Federation is the national representative body for hotels and guesthouses, and the industry voice that promotes and defends the interests of its members. In addition, IHF members can avail of numerous services and benefits provided in support of all aspects of their business.

- Employee Health and Wellbeing
- Employment Services
 - Recruitment Supports
 - Education and Training
 - IHF Skillnet
- Marketing and Promotion
 - Go Anywhere Gift Card
- Regional Branch Activities
- Hotel Classification
- Events and Workshops
- Cost Saving Member Benefit Schemes
- Business and Operations Guidance
- Health and Safety Supports



Please contact us on 01 497 6459 to find out more about our Members' Benefits and Offers.

INDEX

Agility Hospitality	2	Digibreaks Ltd	24	Net Affinity	47
AIB	2	Douglas Wallace Consultants	25	NetSpeed	47
AIB Merchant Services	3	Ecocool	25	Northern Feather	48
Arachas Corporate Brokers	3	Edward Dillon & Co	26	Nutritics	48
Art of Fitness	4	Elavon	26	O'Leary Insurance	49
ATC	4	Electric Ireland	27	Oracle Hospitality	49
Avison Young	5	Elis Textiles Ltd	27	OW Hospitality	50
Avita Communications	5	Enowine	28	Perfect Reception	50
Avonlee Soap Company	6	Entegra	28	Permanent TSB	51
Avvio	6	Excel Recruitment	29	PictionUs	51
Bank of Ireland	7	Febvre Wines	29	Pigsback	52
BOI Payment Acceptance	7	Fifty Shades Greener	30	Planet	52
Bath Fitter	8	Findlater & Co	30	POStech Limited	53
Bathrooms4U	8	Flipdish	31	RateGain Technologies Ltd	53
BDO	9	Flogas Ireland	31	Rate-Wise	54
BeatMix	9	Food Surplus Management	32	Recognition Express	54
Bewleys	10	For-Sight	32	Reliance Laundry Equipment	55
Bookassist	10	FREE NOW for Business	33	Repak	55
Brink's Cash Services Ireland	11	Glance Visitor Media	33	Respa Beds	56
BRITA / REL Group	11	Glory Global	34	Revinate	56
Bunzl McLaughlin	12	Great Place to Work	34	SALTO Systems	57
Bunzl Rafferty Guest Amenities	12	GreenHospitality.ie	35	SeaChange	57
Busy Rooms CRS	13	GuestJoy	35	Siteminder	58
Buttercups Uniforms	13	Guestline	36	Sky Staffing	58
BWH Hotel Group	14	Hederman for Hotels	36	Snapfix	59
Calor Gas	14	Hotel Investment Fund	37	Sports & Media Rights International	59
CBE	15	Hugh Jordan	37	Stayntouch	60
CBRE	15	Humm	38	Sysco	60
Celtic Linen	16	Impala	38	Tailor&Wolf	61
Classic Drinks	16	IMRO / Irish Music Rights Organisation	39	The Firm	61
Clearpower Ltd	17	IMS / Integrated Media Solutions	39	Tierney's	62
Coca-Cola HBC Ireland	17	Irish Distillers Pernod Ricard	40	TileStyle	62
Coeliac Society	18	Java Republic	40	Tobaccoland	63
Compton Solicitors	18	Kepak Foodservice	41	TourDesk	63
Conran Commercial	19	King Koil	41	Trinity Purchasing	64
Core Optimisation	19	Linencare	42	Tubs & Tiles	64
Cremins Moisselle	20	Linen Direct	42	Unilever	65
Crowe	20	Little Hotelier	43	Vamoos	65
CS Consulting	21	María Logan Recruitment	43	VDA Group	66
Cushman & Wakefield Ireland	21	MC2 Accountants	44	Vision Linens	66
Dalcassian Wines & Spirits	22	McSport	44	Waterlogic Hydration Services Limited	67
Davy	22	Mediahuis	45	Weddingsonline	67
D-EDGE	23	Mews Systems Ltd	45	Work Permits Ireland	68
Deloitte Corporate Finance	23	Money Jar	46		
Diageo Ireland	24	Musgrave MarketPlace	46		



We help Hospitality Businesses like yours deliver greater value by streamlining their processes.

Our “LEAN Opportunity Assessments” give you the benefit of a fresh pair of eyes and the support of an experienced LEAN Hospitality practitioner who will:

- Conduct observations of the critical processes in Rooms & F&B to identify areas of opportunity for reducing waste and streamlining process
- Develop a 90-day implementation plan and work with your management team to install the process changes

Coupled with a bespoke “Continuous Improvement” training plan for your Managers and Team members this will help you to develop your own “Leader led & bottom -up” continuous improvement culture adding value to your business through more:

- Engaged team members
- Satisfied customers
- Improved profitability

Our focus is on making the job easier for the people who look after your guests by identifying and removing non-value adding activities from their everyday processes which improves team member engagement and retention.

This allows your team to spend more time looking after your guests and enhancing their experience.

Optimised workflows combined with forecasting and scheduling processes using productivity as a KPI (as opposed to labour cost percentage) significantly improve the efficiency and effectiveness of your labour utilisation.

Contact us today	
Contact	Tom McDermott
Tel	085 859 5236
Email	tom.mcdermott@agilityhospitality.com
Web	www.agilityhospitality.com

AIB Bank has a dedicated Hotels & Tourism Team. Partnering with the sector for over 40 years, we have experienced the highs and lows of the industry cycles and offer a suite of solutions, designed to meet your needs. We’re the bank supporting family run hotels, big brands, boutiques and budget operators.

Contact us today	
Contact	Alan Long
Tel	01 641 3614
Email	alan.t.long@aib.ie
Contact	Jonathan Clarke
Tel	087 345 4059
Email	jonathan.x.clarke@aib.ie
Web	www.aib.ie



Merchant Services

Every day, you deal with a diverse domestic and international clientele. It throws up new challenges all the time, but with the right acquirer in your corner, none of them are insurmountable.

From check in to check out AIB Merchant Services are here to support your every business need and to help your business provide the 5 star treatment your customers expect.

With the backing of the global dynamic currency conversion powerhouse that is Fexco, you can take payments in over 200 currencies with the minimum of hassle, allowing your customers to pay in the currency that suits them.

Let the payment process enhance your customers' visit by implementing a solution that can seamlessly handle face-to-face payments, online bookings and retail sales with speed and convenience leaving your customers deeply satisfied with their time spent with your business.

Contact us today

Contact	Mark Patterson, Head of Business Development
Tel	086 189 3681
Email	Mark.Patterson@AIBMS.COM
Web	www.aibms.com



Members are experiencing both increased premiums and a lack of viable alternative options at renewal. Arachas in conjunction with our insurance partners, have developed an insurance programme for IHF members which we are confident will deliver competitive premiums, competitive long-term pricing and claims involvement.

Crucially the facility does require a hotel or policyholder to be 'hands on' in relation to Risk Management and Claims Management. Regrettably, insurers currently perceive the hotel sector in general as loss-making and therefore are not enthused to work with you. However by taking the above approach, Arachas are confident that we can provide you with the correct insurance programme at the correct cost.

Arachas Corporate Brokers Limited trading as Arachas, Capital IM is regulated by the Central Bank of Ireland.

Contact us today

Contact	Liam Conlon
Tel	086 240 2128
Email	liamconlon@arachas.ie
Web	www.arachas.ie



Heating • Ventilation • Hand Dryers

Is your health and fitness club performing to your expectations in terms of revenue and profit?

Are you attracting new members in your area?

Are you retaining your existing members?

Are your fitness team motivated and enthusiastic and providing exceptional and effective programming, new ideas and training concepts?

Are your fitness machines always fully operational and safe?

Are you providing a fitness space that is energetic and fun?

Our business is to help you attract and retain members through expert design and layout of world-class fitness equipment in stunning gym spaces.

Award winning premium hotel and spa gym design and fitout. Discover how we do things differently with the success of your business in mind.

WE CAN HELP

- Creative Gym Design & Conceptual drawings
- Consultancy Services
- Supply and seamless installation of the world's finest fitness equipment, studio accessories and flooring
- Trade outs and upgrades of existing machines
- Full Health and Safety Audit and After Sales Service on all your current fitness equipment
- Industry trends

Every gym fit out we do is personally designed. From initial consultation, we are with you every step of the way. Expert design enables your members and guests to work out safely and effectively in well-equipped specific areas that will enhance their club and work out experience and keep them

You can rely on us for industry knowledge, best in class equipment and careful attention to detail for all projects large or small.

Contact us today	
Contact	Muireann Gaffney
Tel	01 667 0185
Email	muireann@artoffitness.ie
Web	www.artoffitness.ie

We design, develop, produce and distribute Energy Efficient Heating, Ventilation and Hand Drying products, in response to market needs.

OUR STORY

Established in 1991, ATC is focused on customer service and support. We strive to ensure a high level of dialogue-based cooperation with our customers.

Our Products

Quality, safety and design are the key elements of ATC products and we are very proud that our solutions are being used in a wide variety of projects across the UK and Ireland.

Innovation

Since 1991, there have been many advances and changes in product development and technologies. There have also been many changes in the way people carry out and transact their business. We have embraced and taken on many of these new technologies to great success.

Our greatest strength is undoubtedly our know-how and company structure, which allows us to respond quickly and flexibly to both specific and generalised customer requests.

Contact us today	
Contact	Declan Donnelly
Tel	01 467 8301
Mob	087 121 2908
Email	declan.donnelly@atc.ie
Web	www.atc.ie

AVISON YOUNG



Avison Young, including the former GVA Donal O Buachalla business, is one of Ireland's leading independent firms of property advisors, planners and chartered surveyors, with a strong reputation for providing expert property advice.

In particular, we have been strongly involved in appealing valuations of hotel properties for rates purposes, subject to revaluation. Indeed, all hoteliers in Galway, Mayo, Donegal, Kerry, Clare and Dun Laoghaire Rathdown, are currently subject to revaluation and may require advice.

Active in Ireland since 1954, we work with national and international clients, advising on all aspects of their property through our specialist and multi-disciplinary teams based in Dublin and Belfast.

The core principles of our business are integrity, professionalism, confidentiality and in-depth industry knowledge. We establish our clients' needs and proactively provide solutions through a partnership approach as advisors and problem-solvers.

Contact us today	
Contact	Siobhan Murphy
Tel	01 676 2711
Email	siobhan.murphy@avisonyoung.com
Web	www.avisonyoung.ie

Avita Communications are Ireland's leading supplier of Telephony and Networking solutions to the hospitality industry. We work with hoteliers throughout the island delivering bespoke solutions that truly enhance the guest experience, increase employee productivity, and deliver cost savings through elimination of redundant legacy infrastructure.

Our team of engineers have decades of experience implementing advanced telecommunication and Wi-Fi solutions for hotels of all sizes, from multi-location chains to small boutique locations. Contact Avita today to find out how we can help your hotel and we'll send out a member of the team meet with you for a complementary consultation and site survey.

Let's start the conversation!

Exclusive IHF Member Offer

Avita, is running a sale for the hospitality industry. For a limited time, your local hotel can avail of up to 40% off our Telephone Systems, Fixed Networks and Wi-Fi Solutions. There is no better time than now to look at enhancing guest experience, improving employee productivity, and reducing infrastructure costs. Talk to us today about arranging a Free Site Survey.

Contact us today	
Contact	Gordon Fahy
Tel	Dublin 01 912 0406. Galway 091 511 44 Limerick 061 544 321. Cork 021 202 4534
Email	sales@avita.ie
Web	www.avita.ie



Avonlee Luxury Guest Supplies was established in 1985 by Noel & Eileen Murphy, when they supplied soap to hotels, hospitals, and laundries around the country. To this day it is still run by the Murphy family.

The Avonlee offering has grown exponentially throughout the years and now they offer not just soaps to their customers but also luxury guest amenities, hygiene supplies, and laundry products to name a few.

Avonlee Luxury Guest Supplies mission is to provide our customers with high-end bespoke guest & hygiene products and solutions, and to continue to build great relationships with our customers.

For all your hotel needs, we're only an email or phone call away!
Contact us at office@avonlee.com or call 021 435 5271.

Contact us today	
Contact	John Murphy
Tel	021 435 5271
Email	sales@avonlee.com
Web	www.avonlee.com

Avvio, based in Limerick, have been pioneering innovation in hotel booking engine design and functionality since 2002.

In 2017 Avvio launched allora.ai; the world's first hotel booking platform powered by AI.

allora.ai creates a personalised booking experience for every guest throughout their online journey, driving brand engagement and unparalleled guest acquisition on the direct channel.

As of January 2022, allora.ai has nurtured over 465m direct guest journeys across hundreds of hotels.

On average hotels see a 25% uplift in committed bookings.

Of course, your hotel would not be complete without a fabulous website designed by Avvio. Our web designers have been delivering engaging hotel websites and helping hotels stand out since 2004, and have developed more than 1000 hotel websites. Bringing a creative edge with a ruthless focus on driving booking conversions.

Our digital marketing team combines powerful data with extensive knowledge of the hotel industry and can devise a strategy that will make your hotel brand more powerful online. We are a certified Google Partner, an elite club of only 3% of global agencies.

Contact us today	
Contact	Michael De Jongh, Chief Commercial Officer
Tel	061 335 680
Email	hello@avvio.com
Web	www.avvio.com



Established in 1783, Bank of Ireland is a relationship-driven retail and commercial bank. In Ireland, we have market leading positions in almost all our principal product and market segments including consumer and business banking products, corporate banking, private banking, treasury services, life insurance and pensions.

At Bank of Ireland we have a team of in-house sectoral experts in Motor, Manufacturing, Healthcare, Food and Drink production, Agriculture, Retail and Hospitality who proactively engage with customers and advisors.

We offer a full range of financial services to meet the needs of our business and corporate customers.

For further details visit:

- Bank of Ireland Business Banking: businessbanking.bankofireland.com
- Corporate Banking: corporate.bankofireland.com

Contact us today	
Contact	Gerardo Larios Rizo, Head of Hospitality Sector
Tel	087 795 1253
Email	gerardo.lariosrizo@boi.com

BOI Payment Acceptance (BOIPA) is an alliance between Bank of Ireland and EVO Payments International. It brings together Bank of Ireland's understanding of what Irish businesses need and EVO's expertise in creating payment solutions. Together we have created a competitive and innovative solution that eliminates the prohibitive and complex cost structures associated with non-cash payments. Our pricing models allow you to also accept low-value non-cash payments which is important in an environment where every sale counts.

Our aims

- To make payment acceptance easier
- To offer clear and transparent solutions
- To make payment acceptance available and attractive to all businesses

Unique benefits of BOIPA

- Transparent and reasonable pricing, without complexity or hidden fees
- Next day settlement, irrespective of who you bank with
- With our pricing models there is no need to turn down low value card sales
- Terminals for all types of customer interaction – all supporting contactless payments and fully PCI compliant
- Easy to implement and PCI compliant e-commerce solution with software extensions for all relevant shop systems
- A range of valuable additional services, such as accommodating foreign cardholders who wish to pay in their own currency with Dynamic Currency Conversion (DCC), offering your customers to withdraw cash or handle tips via your terminal
- Gift card solution available in partnership with Savvy
- Fully integrated payments provider with integrations to all leading ePos and Property Management solutions

Contact us today	
Contact	Aimee Barrett, Head of Commercial Partnerships
Tel	087 9423942
Email	Aimee.Barrett@boipa.com
Web	www.BOIPA.com



Imagine transforming a bathroom in as little as one day. That's the power of Bath Fitter.

Our bath-over-bath process means work is completed in one day. Not only that, but our innovative process also means no demolition mess, which allows customers to have their space back up and operational in as little as one day.

While bath-over-bath is our specialty, Bath Fitter also offers showers, bath-to-shower conversions, and seamless, one-piece walls. Our products are made of high quality, non-porous acrylic that is durable and low maintenance. We developed and perfected our acrylic material and manufacture it at our state-of-the-art plants in the USA and in Canada.

We offer a 10 Year Warranty on all our products, and a 10 Year Warranty on our labor and installation.

Our trained consultants take precise measurements of our customer's existing bath before we produce a custom-made bath, or shower, that is fitted during a watertight installation process. Our one-piece vertically seamless walls mean no grout.

Started in 1984, Bath Fitter has been disrupting the bathroom renovation market since, with more than 2.5 million baths installed all over the USA, Canada, and Ireland. Since establishing itself in Limerick, Ireland in 2020, Bath Fitter has been successfully transforming baths throughout the IHF network. We manage every step of the transformation process, from planning to manufacturing to installation.

Contact us today	
Contact	Michael Prendergast, Vice President, European Sales
Tel	01 592 1730 / Freefone: 1 800 816 565
Mob	087 406 6181
Email	mprendergast@bathfitter.com
Web	bathfitter.ie

At **Bathrooms4U**, we specialise in delivering complete bathroom renovations. A member of our team will be with you throughout the whole process, from design to installation. Our team will remove the existing bathroom and dispose of the materials, in the most environmentally friendly manner. We provide one team of fully qualified tradesmen, who take care of all the plumbing, carpentry, plastering, tiling and electrical works. Our crews complete a standard bathroom renovation from start to finish in just 5 days.

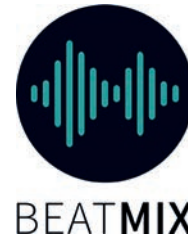
Our team of qualified tradesmen has enabled us to complete commercial jobs ranging in size. No job is too big or too small for the B4U team, delivering turnkey bathrooms nationwide. On one of our most recent hotel projects, we renovated 30 bathrooms in just 4 weeks, ensuring minimal disruption to the hotel.

With the addition of our state-of-the-art retail showrooms, not only do we specialise in delivering complete bathroom renovations, but we now also supply all the bathware for your renovation project! Visit our showrooms in Manor Retail & Leisure Park, Tralee, Co, Kerry (V92 C82Y) and Westpoint Business Park, Ballincollig, Co, Cork (P31 CY63).

When working on commercial projects, we ensure that:

- A long-lasting, durable product is built, and we offer a one-year guarantee on all work and ware.
- We always provide a product tailored to your needs, delivering a personalized service every time.
- Minimum disturbance to the day-to-day running of your business.
- We fit an eco-friendly bathroom with water conservation possibilities.
- A high standard of hygiene is continuously maintained. We will happily provide previous commercial referrals, which vary from hotels, restaurants and bars.

Contact us today	
Contact	Alan Kelly
Tel	066 719 7009
Email	alank@b4u.ie
Web	www.b4u.ie



BDO is one of Ireland's leading Audit, Tax, Advisory, and Consulting firms, specialising in advising and funding ambitious Irish businesses, helping them to grow in domestic and international markets.

Our knowledge of hotel and tourism trends coupled with many years of practical and advisor experience have made BDO a respected authority in the field. BDO's specialist hotel advisory team is a multi-disciplinary group, which combines extensive strategic planning, operations, corporate finance and taxation expertise.

With offices in Dublin, Limerick, Cork and an affiliate office in Belfast, BDO Ireland operate a partner-led approach in all our client dealings which ensures our partners and directors are highly accessible to clients.

Contact us today	
Contact	Austin Hickey
Tel	01 470 0352
Email	ahickey@bdo.ie
Web	www.bdo.ie

BeatMix delivers fully managed music channels, customised to the exact requirements of your venue.

Ensuring the perfect soundtrack is a key part of creating the right environment for your customers. As Ireland's leading music services supplier, **we know and understand the difficulties that arise in managing music in your venues, including:**

- staff playing their own, often unsuitable, music.
- wrong music for the venue and time of day.
- repetitive music selections resulting in staff and customer complaints.
- difficult to manage the different music styles required in the different areas of the venue.

In addition, it has been shown that managing music correctly can lead to increased customer dwell time and spend. Getting it wrong is a missed opportunity.

At BeatMix, we craft unique, tailored-to-brand music profiles for venues nationwide based on their brand image, customer demographics, trading patterns, brand objectives, and daily customer flow goals.

Our proprietary software allows businesses to manage custom music channels across multiple zones throughout their venues through our easy-to-use mobile app.

We are specialists in matching brands with the right sound that helps keep customers engaged while taking pressure off management and floor staff.

The BeatMix team has a combined 35+ years of experience working in the entertainment and hospitality industry, helping venues' atmosphere reach their full potential.

We always have our finger on the pulse when it comes to the latest trends in music and tech. Making you sound good is what we do.

Reach out today for your no-obligation, free trial and let's build the sound of your business together.

Contact us today	
Contact	Simon Glynn
Tel	086 199 4548
Email	simon@beatmix.ie
Web	beatmix.ie



Bookassist®

THE DIRECT BOOKING EXPERT™

Founded in 1840, Bewley's is Ireland's market leading coffee and tea company. We offer comprehensive hot beverage solutions through our range of world class blends, coffee consultancy, thought leadership and trends, world class machinery and servicing programmes, barista training, auditing, marketing support programmes and a grocery retail range.

Bewley's is at the forefront of Irish coffee culture. We were first to import Fairtrade coffee into Ireland and all our coffee has been 100% Fairtrade since 2017. We were also the first to introduce latte art, first to roast coffee in-store and were the first Carbon Neutral roastery in Ireland.

Our approach to sustainability is centred on our four-pillar strategy: people, partners, operations and our offer. We develop strong relationships with our coffee partners, to ensure their quality of life is improved and the coffee growing environment is farmed in a sustainable manner.

We understand the value of strong consumer insights and have made a commitment to continuous research to better understand tea and coffee drinkers and emerging trends. With over 4000 hotels, restaurants and cafes proudly serving Bewley's, we know what it takes to execute a successful offering.

By partnering with Bewley's, customers can be reassured by our wealth of experience and sustainable practices. For more information, please contact Declan Doogan to find out how we can help your business succeed.

Contact us today	
Contact	Declan Doogan, National Channel Manager
Tel	01 816 0600
Mob	086 045 9155
Email	Declan.Doogan@Bewleys.com
Web	www.bewleys.com

We make bookings more profitable.

We develop and manage the entire online digital strategy for our hotel clients to help them build brand online, drive direct bookings, grow ancillary revenue and improve profitability, while reducing dependence on third parties.

3 times winner of HotelTechAwards 2020, 2021, 2022.

We bring global expertise and insights from over 1000 hotels to empower hoteliers to optimise their entire distribution strategy. By prioritising a direct booking strategy, we help hotels to benefit from higher margin and long-term sustainable growth.

"Bookassist has given us the confidence to shift more of our online business from OTAs to our own website and the results speak for themselves. Our online direct business now accounts for over 60% of all online sales and it's growing!" - Revenue Manager - Resort Hotel.

Join thousands of other successful hotels using Bookassist technology and direct booking services to grow revenue and profitability.

Exclusive IHF Member Offer

Your website is your lowest cost online channel and your best opportunity for high-margin sales. So don't settle for less than the best. Get 20% discount on the build price of any website ordered and paid for before 31st March 2023.

Contact us today	
Contact	Susanna Mazzoncini
Email	susanna.mazzoncini@bookassist.com
Web	www.bookassist.com



A global leader, Brink's serves customers in over 50 countries and includes Financial Services, Retail, Government Agencies and Commercial Operations.

At Brink's Cash Services Ireland living our values of Safety, Customer Focus, Integrity, Engagement, Continuous Improvement and Diversity & Inclusion every day makes a difference for our employees and our customers.

Our values ensure that we work safely to protect ourselves and others, offer successful solutions, always display the highest standards of ethics, and use technology to achieve results. Our culture of continuous improvement is supported by a global team dedicated to providing exceptional customer support.

With more branches than any other cash-in-transit company in Ireland and the largest cash management centre of its kind, Brink's Cash Services offers unmatched security in cash management, trusted by more than 3,000 customers across Ireland.

Cash services remain a vital service to businesses, communities and a functioning economy. Cash handling technology is continually evolving, and Brink's are at the forefront of driving new technologies and innovation.

Brink's Cash Services Ireland, bringing strength, expertise and smart solutions to our customers and the Irish market.

Call us today to learn more about our end to end cash management system Brink's Complete®. The smart solution for smart businesses.

Contact us today	
Contact	Denise McCarthy
Tel	0818 111 330
Email	nationalservicecentre@brinks.com
Web	www.brinks.com

REL Group is the all-Ireland exclusive Distributor and Service agents for BRITA Professional Filter and Water Dispense products.

The BRITA Professional Dispense product range offers World-class filtered water solutions to suit all hospitality settings whether it be banqueting, events, conferencing, bar & restaurant, or spa.

Delivering quality filtered hot, cold, sparkling or ambient water, making it a sustainable solution as it cuts down reliance on single use plastic bottles.

Premium glass or durable plastic bottles are available alongside all BRITA Professional dispense products with the option of customisation with your own branding.

REL Group also provides BRITA's range of professional filters; made to suit coffee and espresso machines, professional steamer ovens, vending machines, commercial dishwashers and anywhere that water quality can have an impact on taste or aroma. The expertly designed filters protect equipment from damage through limescale and gypsum deposits, which in turn delivers real savings by optimising the lifetime of the machine.

BRITA Professional filters can also be purchased from REL Group online by visiting www.professionalfilters.ie

REL Group are one of Ireland's leading companies in commercial refrigeration, beer dispense and air conditioning and have a range of solutions to suit the hospitality industry.

Contact us today	
Contact	Cadi Lennon
Tel	059 91 88138
Email	clennon@relgroup.ie
Web	relgroup.ie



Bunzl McLaughlin, based in Armagh, has been supplying the hospitality trade throughout the North and South of Ireland since 1874.

A Total Solution...

Bunzl McLaughlin has over 2,500 core items in stock available for next day delivery and access to over 50,000 products from the world's leading catering and cleaning suppliers. These products fall within 17 different product categories, ranging from Hotelware to Disposables and Chemicals to Equipment. With such an extensive range on offer, BML has become known as a one-stop-shop where hospitality businesses can acquire everything they need with ease.

Bunzl McLaughlin has recently opened two Innovation Centres located in Dublin and Cork, allowing customers to come in and see the newest products to the market.

Contact us today	
Contact	Lana Templeton
Tel	028 3751 5542
Email	lana.templeton@bunzl.ie
Web	www.bunzlmclaughlin.com



Bunzl Rafferty Guest Amenities based in Armagh; We are the leading supplier of Guest Amenities in Ireland with well-known brands such as Rituals, Bvlgari, MEMO Paris, Paul Costelloe and many more. We also specialise in personalised product, textiles and capital items for the hotel bedroom. We are constantly working on new innovative lines to enhance our ranges in every area.

We recently appointed Aisling Mulholland as a new textile specialist. Aisling's wealth of knowledge means our customers can rest easy knowing they can rely on a trained expert who will deliver on both quality and service. We can offer tailored solutions to any hotel, care home or serviced apartment for all their bedding needs. Guests' expectations for excellent linens extends beyond the room stay to the pool and spa, meaning fluffy towels and huggable robes are essential.

Contact us today	
Contact	Brendan Fleming
Tel	048 3025 2205
Email	Brendan.fleming@bunzl.ie
Web	www.bunzlr Rafferty.com



We Believe Technology Should Support Hospitality!

Busy Rooms platform sits at the core of some of the world's leading hotel and resort groups, tour operators, management companies, and destination organizations.

Our platform enables our clients to centralize and optimize the management of data. The Busy Rooms platform offers an adaptable, brandable, and scalable cloud-based Central Reservation System designed to be the control centre for our client's daily sales, marketing, operational, and revenue management activities for accommodation providers.

Our platform is adaptable and modular allowing our customers to select only the modules they need. Our modules include:

- Central reservations system (CRS)
- Central reservations office (CRO)
- Revenue management system (RMS)
- Property management system (PMS)
- Dynamic internet booking engines
- Channel management & distribution
- Websites and content management system (CMS)
- Voucher shop
- Competitor rate and review monitoring
- Business rule engine
- Email manager
- Reporting and business intelligence
- API connectivity (PMS, etc.)

Exclusive IHF Member Offer

- Booking engine, channel manager, & new website with CMS
 - Zero set up fee
 - Annual fee: 50% discount
 - Transaction fee: 50% discount
- 30% discount on purchasing any other Busy Rooms solutions.
- FREE distribution and sales tech consultation - an impartial review of your existing technology.

Contact us today

Contact	Casey Davy
Tel	0044 20 3289 1225
Email	casey@busy-rooms.com
Web	www.busy-rooms.com

Firmly established as a leading supplier of uniforms for over 30 years, Buttercups provides top-quality and stylish uniforms for professionals working in the Corporate and Hospitality sectors. Our comprehensive collection is full of pieces that are smart, professional and comfortable, ideal for busy staff members who need a uniform that works as hard as they do. We can provide uniforms for everyone in your business, large or small, from kitchen and cleaning staff to managerial and front-of-house personnel. We offer a personal service to establish exactly what you need and to ensure we provide you with a timely, top-quality service to suit your particular budget.

Our three decades of experience in the uniforms sector has given us a unique insight into the needs of working professionals. We know that professionals in the Hospitality and Corporate sectors need durable uniforms that are stain-resistant and easy to care for, and look smart and professional even after months of wear and tear. We also put much emphasis on design and style, with pieces that suit and flatter all staff members – and importantly, are comfortable to wear, even during the longest of shifts.

What Buttercups Uniforms can offer you:

- Wide range of top-quality Corporate wear (including tailored suits, dresses, waistcoats, shirts and trousers) and Hospitality wear (including chef jackets and trousers, wait staff and housekeeping uniforms)
- Personalised embroidery service
- Discounts for bulk orders

Exclusive IHF Member Offer

We run regular discounted offers for our Corporate and Hospitality clients. Contact us for the current offer.

Contact us today

Contact	Amanda Gorman
Tel	01 219 0215
Email	corporatewear@buttercupsuniforms.com
Web	www.buttercupsuniforms.com



BWH Hotel Group is a leading, global hospitality network comprised of three hotel companies, including WorldHotels™ Collection, Best Western® Hotels & Resorts and the SureStay Hotel Group®.

Best Western Hotels & Resorts (BWHR), is an iconic global hotel brand that was founded over 75 years ago by a group of independent hoteliers. Bringing the power of a global brand to independent hotels around the world.

BWH Hotel Group was formed following BWHR's acquisition of another renowned luxury hotel brand, WorldHotels Collection.

WorldHotels Collection, a collection of over 200 stunning, luxury, independent hotels, and resorts in premier destinations around the world in the upper upscale and luxury segments.

SureStay Hotel Group a global player in the economy segment. Ranked as the #1 Economy Hotel Brand in the US by J.D. Power.

Contact us today	
Contact	Neville Graham Managing Director
Tel	01 460 5100
Email	neville.graham@bwhhotelgroup.com
Web	bestwesterndevelopers.com

Calor have a passion for excellence in catering and for more than 85 years have been delivering energy solutions to Irish hotels, restaurants and caterers. We have a strong alliance with the hospitality industry and are dedicated to continue to provide a world-class service and support a wide range of industry endeavours.

Today, as a leading supplier of LPG, we continue to offer a range of bespoke services, delivering efficient and economical energy solutions designed to meet the requirements of each and every hospitality business for a range of applications from cooking, space heating and water heating to powering tumble drying in on-site laundries.

Calor energy advisors can tailor energy solutions to help reduce energy costs over the long term and positively impact on carbon footprint. This now includes the option of using Calor BioLPG, our renewable gas which can help businesses as they navigate their own sustainability journeys. For more information visit calorgas.ie

Contact us today	
Contact	Berni Neill, Strategic Segment Manager
Tel	01 450 5000
Email	Berni.neill@calorgas.ie
Web	www.calorgas.ie/for-business/hospitality-and-catering



CBRE

CBE is one of the leading Innovators in Retail and Hospitality Technology. CBE integrates with all the leading Hotel Property Management System (PMS) providers, with full EPoS integration to meet the needs of today's hotel industry.

The CBE Hotel Management System is packed full of features to help run every part of the hotel more efficiently – from reservations to reception, back office to housekeeping, restaurant and bar.

Some of our key features include:

- QSR Kitchen Automation
- Online Ordering
- Mobile / Tablet Ordering
- Pay At Table
- Loyalty & Gift Cards
- Integrated Credit Card Payments
- Employee Management

Established properties that have implemented CBE's solutions include:

- The Twelve Hotel
- Ballygarry Estate Hotel & SPA
- The Imperial Hotel Cork
- Claregalway Hotel
- Blue Haven Hotel
- Castle Dargan Hotel
- Springfort Hall Hotel
- Brandon House Hotel
- Annebrook House Hotel
- Mill Park Hotel
- Bracken Court Hotel
- Court Yard Hotel
- Cloughjordan House
- Monart Destination Spa
- Great National Ballykisteen Golf Hotel

Get in touch to discuss your bespoke requirements.

Contact us today	
Contact	Paul Kenna, CBE Hotel Product Manager
Tel	0818 373 000
Email	paulkenna@cbe.ie
Web	www.cbe.ie

Hotel Property Specialists - Commercial Real Estate

The name is synonymous with the sale of hotels throughout Ireland and is widely regarded as the market leader in this sector of the Irish property market.

CBRE operates in all aspects of commercial property including agency, acquisitions and disposals, development consultancy, hotels & licensed premises, investment analysis and strategic advice, project management, property management, professional services (valuations, rent reviews, ratings etc.), research and financial services.

Contact us today	
Contact	John Hughes
Mob	01 618 5500
Email	john.hughes@cbrehotels.com
Web	www.cbre.ie



Celtic Linen is the recognised market leader in the supply of linen textile rental & laundry solutions throughout Ireland. For nearly 100 years, as linen rental specialists Celtic has brought comfort to the hospitality industry with a comprehensive range of linens of unparalleled quality and service to complement. We are trusted by some of Ireland's most exclusive 4 & 5 star hotels, largest resorts, renowned hotel brands, and family hotels.

At Celtic, we are proud and know that the success of our company relies on our people. Together, our focus is creating and providing the most reliable and environmentally friendly linen textile rental & laundry solutions for our partners through inspired people.

Celtic has a wealth of experience in the linen rental industry together with a strong management and local service support team that offer customised solutions, with comprehensive process facilities in both Kildare and Wexford with a nationwide coverage infrastructure, Celtic Linen offers a superior service and so much more.

At Celtic, we know that comfort is personal to each individual customer, that's why we partner with leading global textile suppliers to have available the right linen textiles when our customers require them, so that they can concentrate on their core businesses, looking after customers and enhancing their guest experience!

Let us personally assist you, the Celtic way. Our specialists will provide you with more information on our linen rental solutions for your business, please see our website www.celticlinen.ie or contact our team below.

Contact us today	
Contact	Keith Sheridan - Group Commercial Director
Mob	086 257 3770
Email	keith.sheridan@celticlinen.ie
Contact	David O'Connor - Hospitality Commercial Manager
Mob	086 804 1729
Email	david.oconnor@celticlinen.ie

Driven by a desire to pair great wine and top-class customer service, Classic Drinks boast nearly two decades of knowledge and expertise within the Irish hospitality industry.

With an incredible curated range of drinks – one that's made of more than 700 wines and 1,200 spirits, beers, and ciders; Classic Drinks possess a strong global network of top-class producers. This network was further leveraged by their team-up with Sysco in 2019.

Staff training, menu creation, online ordering, and after-sales care; Classic Drinks provide a next-generation level of customer service so that customers can deliver the very best for their guests.

Contact us today	
Contact	Martin Fagan
Mob	086 810 0082
Email	martin-fagan@classicdrinks.com
Web	www.classicdrinks.com



Clearpower Ltd, a business unit of Flogas Ireland, is a leading renewable energy company offering design, supply and installation of biomass boilers as well as a comprehensive fuel and maintenance or heat supply offering with biomass clients in hotels and hospitality, industrial, public services, manufacturing and agri-business. Some of our hotel clients include Monart Destination Spa, Brooklodge Hotel & Spa, Amber Springs, Ashdown Park, Kilonan Castle, Mount Wolseley and Westport Woods.

Talk to us today about the Support Scheme for Renewable Heat (SSRH) and how it could generate up to €900k for your business over the lifetime of the Scheme. We will show you how to decarbonise your hotel business, save money on fossil fuels and generate an additional revenue stream.

Or if you are already a convert to Biomass, contact us about a fuel, heat or maintenance price. We have fuel depots nationwide servicing the 32 counties (wood chip and pellet), which coupled with teams out on the road maintaining all of the major brands, combine to give the complete biomass service.

Contact us today	
Contact	Eric Bolton
Tel	01 462 5000
Mob	087 270 8470
Email	eric.bolton@clearpower.ie
Web	www.clearpower.ie

Coca-Cola HBC Ireland and Northern Ireland has been providing refreshment by producing and distributing soft drinks of the highest quality since 1939. As bottling partner to The Coca-Cola Company on the island, Coca-Cola HBC's plant and largest operation is based in Knockmore Hill, Lisburn, Co. Antrim.

With a vision to become the leading 24/7 beverage partner, Coca-Cola HBC continues to diversify its offering; providing the drinks that its consumers and customers want, serving more occasions and channels around the clock.

Its portfolio includes international soft drink brands Coca-Cola, Fanta, Sprite, Schweppes and Monster, and local brands Deep RiverRock and Fruice. Over the last three years, the company has also entered new categories. It has expanded its Premium Spirits offering with partnerships with Glendalough, The Campari Group and Edrington, and in 2021, the company began distributing premium, Italian coffee brand; Caffè Vergnano, whose portfolio includes traditional espresso in various blends, packages and formats such as beans, roast and ground coffee and single portioned pods.

Coca-Cola HBC is firmly committed to sustainable operations and was awarded 'Europe's most sustainable beverage company' for the 8th consecutive year running in 2022.

Contact us today	
Contact	Simon Fitzpatrick, Sales Director
Email	Simon.Fitzpatrick@cchellenic.com
Contact	Gareth Devlin, Horeca Channel Director
Email	Gareth.Devlin@cchellenic.com
	customer.service@cchellenic.com
Tel	1890 262 226
Mob	ie.coca-colahellenic.com



To make Ireland the best country in the world to live gluten free

Supporting, empowering, educating and inspiring those living a gluten free life every day

Over 10% of the Irish population cannot eat gluten for medical reasons. 2% of Irish people (102,000) are living with coeliac disease and almost 8% (408,000) with medically diagnosed gluten intolerance. The Coeliac Society of Ireland is determined to make sure that every one of them has the support and help they need to make living with their condition as easy and as normal as is possible. We empower the entire coeliac and gluten intolerant community by providing them with information, advice and practical solutions as they navigate a gluten-free lifestyle.

The coeliac and gluten free market is estimated to be worth over €16m per annum. Would you like a piece of that?

The Coeliac Society of Ireland has developed a unique online training course focused on helping Irish hospitality businesses cater to the needs of their potential coeliac and gluten free customers. The training has been developed to establish & promote best practice in the safe production of meals for this customer segment. The training is split into two modules: Module 1 for front of house staff and managers (40 mins) and Module 2 for food production staff and management (1 hour)

You benefit and earn accreditation from the voice of the coeliac and gluten free community in Ireland all while tapping into this lucrative market segment.

The Coeliac Society also represents your interests by advocating to government health agencies for improved resources and services, so that you and your families can access the care that you need. Together we can make Ireland the best country in the world to live gluten free.

Contact us today	
Contact	Jennifer Morrow
Tel	01 8721471
Email	info@coeliac.ie
Web	www.coeliac.ie

Our Approach is Simple, We Get Things Done.

Compton Solicitors are a leading law firm in the Leisure, Hospitality and Liquor Licence sector.

Our firm is currently advising the key interest groups on the new proposed Sale of Alcohol 2022 legislation. We will be regularly updating the IHF on the impact of the legislative changes, as matters progress and advising on the framework of all new proposed court applications.

Our Award Winning Liquor Licensing team, supported by our Corporate and Real Estate Lawyers, is a One Stop Shop to deliver your project. We have established a network of industry professionals countrywide as well as sourcing licences.

Our experienced Corporate Department provide advice to domestic and international businesses. We specialise in company and commercial law, particularly mergers and acquisitions and corporate re-organisations. We assist clients in their day-to-day business by drafting and negotiating contracts along with complex banking, refinancing and succession planning.

Our Real Estate Department provide advice on every aspect of the property transaction including planning matters. We have extensive experience in buying, selling and leasing of hospitality businesses. We provide specialist advice on landlord and tenant matters including leases/licences, landlord consent applications, management contracts and negotiations for new leases.

We offer Clients expertise in Dispute Resolution; focusing on cost effective alternatives to protracted court proceedings.

HELPLINE call a member of our liquor licencing team for a free consultation if you have any concerns.

Find out more about our services
comptonsolicitors.ie/what-we-do

Contact us today	
Contact	Lorraine Compton
Tel	01 234 2678
Mob	086 253 4651
Email	lorraine.compton@comptonsolicitors.ie
Web	www.comptonsolicitors.ie



Conran Commercial is a family-owned company specialising in the refurbishment and fitting-out of hotel bedrooms with bespoke furniture. John Conran and his family commenced their retail and import wholesale furniture business in 1995, supplying bespoke designs worldwide with a particular emphasis on UK and Irish markets.

The company has two divisions: Conran International Imports and Conran Commercial Ltd, the latter supplying the hospitality market. The company has partner factories in Malaysia, China, Indonesia, and Turkey where their personalised designs are manufactured. The Turkish factory has an excellent reputation supplying hotels all around the world.

We shop the world so you can afford to be different.

Conran Commercial Ltd offers turnkey solutions or part refurbishment projects. With a strong management team, they can deliver customised solutions to each independent hotel at extremely competitive rates.

Contact the team below to reimagine your design.

Contact us today	
Contact	john.conran@conran.ie
Mob	087 419 9151
Contact	julie.conran@conran.ie
Mob	087 925 9035
Contact	Martin Murphy
Email	martin.murphy@conran.ie
Mob	086 259 1315
Web	www.conrancommercial.ie

Core Optimisation is one of Ireland's leading Digital Transformation Agency partnering with our clients in a very strategic manner to create a lasting relationship. Our team specialise in maximising direct online revenue for the hospitality Industry. With a combined 20+ years experience in the online space. Core focus on Revenue Growth, Conversion Optimisation, Digital Strategy and Roadmapping, SEO and driving higher ROI's through PPC and Paid Social campaigns for hotels and resorts.

In addition, Core Optimisation is the lead agency for 'Digital that Delivers', Fáilte Ireland's ground breaking digital transformation and training project for over 1,350 visitor experiences throughout Ireland. Digital that Delivers' forms part of an initial €6m investment by Fáilte Ireland that will better enable customers to discover and book Irish experiences and accommodation through the channels that are most convenient for them and that offer the best value.

Further information contact grow@coreoptimisation.com

Contact us today	
Contact	Kieran O'Brien
Mob	089 250 7780
Email	kieran@coreoptimisation.com
Web	www.coreoptimisation.com



Cremins Moisselle Ltd. distributes a comprehensive range of Contract Textiles and Wallcoverings, which are supported by bespoke solutions for hospitality projects.

Contact us today	
Contact	John Cremins
Tel	01 204 2848
Mob	087 667 5966
Email	john@creminsmoiselle.com
Web	www.creminsmoiselle.com

Crowe is Ireland's leading accountancy and advisory practice to the hospitality industry. We provide a full range of services including audit, advisory, tax, corporate finance, company secretarial and payroll support.

Our specialist hotel, tourism, and leisure team provide expert impartial advice on hotel projects at every stage of the lifecycle and the Crowe annual *Hotel Industry Survey* is a long-established benchmarking tool for the sector.

As specialist financial consultants to the Irish hotel sector, we can help you put a tax-efficient plan in place whether you are looking at:

- Expansion
- Retirement
- Refinancing
- Sale or purchase

By taking time to get an objective independent assessment with Crowe we can help you identify the right strategy and enable you to make informed decisions to achieve your personal financial goals.

Helping hoteliers make smart decisions today to create lasting value for the future.

Contact us today	
Contact	Aiden Murphy, Partner, Hotel, Tourism & Leisure Advisory
Tel	01 448 2200
Email	aiden.murphy@crowe.ie
Web	www.crowe.ie



**CS Consulting full GDPR
and Human Resources Solutions**



GDPR

'The greater effort that has been made by a data controller by its policies, procedures and training the lesser chance of a Fine or enforcement action, occurring from this office'. Irish Data Protection Commission

Our approach has been to look at the Data Protection Commissions (DPC) expectations, with whom we have a close working relationship, specifically for the Hotel industry.

We provide the following services:

- **Training:** The DPC expectations are that all staff are GDPR trained and have suggested that regular /annual training should take place as GDPR is an evolving issue as circumstances change/ staff turnover/ contact tracing etc. We provide onsite and online training.
- **GDPR ongoing support:** It is our experience that when teams know that there is GDPR support available to them they use it. This results in the teams getting a better understanding of their GDPR responsibilities and therefore the more protected the hotel is from breaches.
- **Specific Supports** A worrying trend we are seeing more and more of, is people using alleged breaches of GDPR to try to secure financial compensation from hotels. We provide GDPR support for our clients in this regard.

Human Resources Solutions

- Contract Design
- Fully detailed Employees Handbook
- Job Descriptions
- Performance Reviews
- Disciplinary Procedures
- Training

Please feel free to contact us to discuss the services you may require. This initial consultation is free of charge.

Contact us today	
Contact	Sean Stokes
Mob	086 814 6570
Email	ss@smri.ie
Web	www.cs-consulting.ie

Hotel Property Specialists - Commercial Real Estate

Cushman & Wakefield have the expertise to advise on all aspects relating to hotels, be it acquisition, disposal, lettings or professional services.

We are a specialist team, very experienced in our field, with an astute understanding of the many issues associated with hotel real estate. Our proactive professional approach means that you the client will receive expert advice on the many complex real estate challenges facing the industry. Working with you we will undertake feasibility studies, develop strategies and advise on valuation and operator selection. We take pride in providing customised advice for our national and international client base, tailoring our work to meet their needs. Our aim is to deliver sector specific advice, high quality, research driven real estate services and to meet and exceed your expectations.

Contact us today	
Contact	Catherine Connolly (Dublin Office)
Tel	01 639 9230
Email	catherine.connolly@cushwake.com
Contact	Linda Boyle (Galway & Regional)
Tel	091 56 9181
Email	linda.boyle@cushwake.com
Contact	Eoin Ryan (Cork)
Tel	021 427 5454
Email	eoin.ryan@cushwake.ie
Web	www.cushmanwakefield.com/en/ireland



Dalcassian has been in the drinks business since 2005, with an ever-growing portfolio of Wines, Spirits, Liquors, Beers and Mixers.

Dalcassian started out as a wine distributor. It then secured the Mixer Purees range and followed with the launch of The Shed Distillery's Drumshanbo Gunpowder Irish Gin and has since evolved to being one of Ireland's leading premium drinks companies. Now in 2022, the team has expanded significantly to include a sales team of 12, marketing team of 3, a dedicated brand development manager and mixologist, and 4 full time brand ambassadors.

We continue to expand our portfolio to help our customers meet the ever-changing needs of the modern consumer.

We are committed to supporting our customers by ensuring they have the best drinks on their menu & offer:

- Staff training
- Bespoke drinks menu consultation
- Drinks menu creation & printing
- Private tastings for your staff & customers
- Sourcing Private Label Wines

Contact us today	
Contact	John Dillon
Tel	01 293 7977
Mob	086 381 6160
Email	jdillon@dalcassianwines.com
Web	www.dalcassianwines.com

Davy Real Estate is a full-service Real Estate Investment Manager, investing in and managing real estate assets in Ireland on behalf of domestic and international investors.

Davy Real Estate has a long association with the Irish Hotel industry, most recently through our involvement with TMR Hotel Collection. TMR Hotel Collection is a Davy Real Estate managed fund set up in 2014 and owned by investor Thomas Röggl. Since 2014, TMR Hotel Collection has grown to include 13 four and five star hotels across Ireland, with recent acquisitions including Aghadoe Heights Hotel, Killarney, Farnham Estate Spa & Golf Resort, Cavan and Harvey's Point, Donegal. We aim to continue to develop as one of Ireland's leading hotel groups.

At Davy, we also work with hotel business owners to ensure their affairs are structured appropriately and optimally through tailored financial planning and world-class investment management. Helping business success translate back into personal financial success is at the core of our client offering.

Contact us today	
Contact	Eimear Fox
Tel	01 614 8892
Email	Eimear.Fox@davy.ie
Web	www.davy.ie www.tmrhotelcollection.com



D-EDGE is a SaaS company offering leading-edge cloud-based e-commerce solutions to more than 18,000 hotels in over 150 countries. Combining technical excellence with digital marketing expertise, D-EDGE brings a holistic hospitality technology infrastructure under one roof.

The integrated range of solutions covers all stages of hotel distribution:

- Central Reservation System
- Guest Management
- Data Intelligence
- Connectivity Hub
- Digital Media
- Website Creation

With a team of 500 experts located in over 25 countries, D-EDGE provides localised support, services, and tools. With its global network of 550+ partners, D-EDGE's ever-expanding ecosystem is a positive place to do business and grow.

D-EDGE is a subsidiary of Accor, a world-leading hospitality group consisting of more than 5,300 properties and 10,000 food and beverage venues throughout 110 countries.

Contact us today	
Contact	Elizabeth Conway
Mob	+44 7735 091035
Email	econway@d-edge.com
Web	www.d-edge.com

The Deloitte Hospitality team is recognised as a leading advisor to the sector, supporting owners, operators, developers and investors with market leading advice across the whole business and real asset lifecycle.

We use our experience of the marketplace to deliver a successful solution, no matter how complex the deal. Our services include:

- Debt and capital advisory - refinancing, acquisition finance, development finance, alternative funding strategies
- M&A advisory – sale or purchase
- Buy/Sell side Diligence - Financial and Tax
- Tax services structuring
- Audit and assurance
- Real estate feasibility studies

Recognised as a leader in its field, the team is also part of the Deloitte global Travel, Hospitality and Leisure (THL) industry group, with a globally connected network of member firms in more than 150 countries.

Deloitte is at the forefront of providing solutions that maximise value for our clients and ensure competitive advantage in what is a fast-changing, competitive and often volatile market.

Contact us today	
Contact	Rebecca Cuffe
Tel	087 226 1700
Email	rcuffe@deloitte.ie
Web	www2.deloitte.com/ie

DIAGEO



Diageo is a global leader in beverage alcohol with an outstanding collection of brands across spirits (Smirnoff, Gordons, Tanqueray, Johnnie Walker and Baileys etc.) and beer (Guinness, Smithwicks, Hop House 13 and Rockshore etc.).

Diageo One is your gateway to access all of the great benefits of being a Diageo customer. With 24/7 access and everything you need in one place, you can save time by placing orders, managing your account, accessing industry insights, special offers and much more in just a few clicks.

Register now at: ie.diageo-one.com/

Exclusive IHF Member Offer

Diageo are offering free of charge bespoke menu design and printing to all members of the IHF. To avail of this offer please contact your local Diageo representative.

Contact us today

Contact	Jordan Walford-Jones
Tel	0818 935 935 / 01 453 6700
Email	Jordan.Walford-Jones@diageo.com
Web	www.diageo.com

Digibreaks has helped hundreds of properties increase their bookings and revenue over the last 23 years. Our primary objective is to help you fill your hotel beds all year round. We have an in-house team of developers, marketers, designers + more who are willing to go above and beyond to ensure a seamless set up & promotion platform for your property. There are no set-up costs, and your property will generate revenue on every customer booking.

Return on Investment for your property:

- We commit to an average annual spend of €250K to market your hotel both online & offline
- On average we achieve 60K bookings per annum for the Irish hotel industry
- 80% of our bookings are for a 2+ night stay
- The average booking value per break is €257 plus incremental spend
- 12.5% (+VAT) commission rate, paid directly by customers
- Benefit from a consistently strong CTR of 4.3% above industry average of 1.91%

Marketing Opportunities for your property:

- Feature on websites including but not limited to SuperValu Getaway Breaks, GoBreaks, Perfect Stay, SSE Rewards
- Targeted social media ads across Facebook, Instagram, Twitter and LinkedIn with over 1M followers
- Weekly email distribution to our highly engaged audience of over 800K customers with an average open rate of 68%
- Always on search and pay-per-click targeted advertising with a CTR of 23%
- Monthly app ads and in-store radio ads
- Influencer opportunity to promote your hotel
- Monthly competition posts
- Quarterly booklet to over 1 million customers

There are so many benefits for your property. It's free and non-contractual to list your property. Get in contact today for more information or to sign up.

Contact us today

Contact	Annette Duggan, Digibreaks Product Team Manager
Tel	086 278 3949
Email	annette.duggan@digibreaks.com
Web	www.digibreaks.ie



We are Douglas Wallace

We are Architects, Interior Designers and Project Managers.

We create places and experiences that enhance the way we work; the way we live and bring enjoyment to the way we play.

We continually research and analyse architectural and Interior best practice and future trends and use this knowledge to inform and inspire our designs – developing our work in advance so that when the future comes, our design will be of the day and your project will be ahead of its time.

We are **CURIOS**, always looking, always asking. To make sure we are constantly informed and continually inspired to create places for the future.

We are **OBSESSIVE** about design, constantly pushing the boundaries to deliver outstanding results.

We are **EXCITED** by obstacles. The greater the challenge, the stronger our desire to innovate, create and deliver.

We are **RELENTLESS** in our ambition to deliver the absolute best from the places we create, no matter how challenging the task may be.

Contact us today to arrange an in-person consultation.

Contact us today	
Contact	Hugh Wallace
Tel	01 478 7500
Email	hugh.wallace@douglaswallace.com
Web	douglaswallace.com

Reduce Refrigeration Energy costs by minimum 60% - equates to approx. €15K in a 4 star, 150 bedroom Hotel!!

ECOCOOL refrigeration - leaders in the sustainable design + install of air conditioning and refrigeration

ECOCOOL specialise in all aspects of Refrigeration and Air Conditioning / Heat Pump systems, from design stage through to install and looked after by our maintenance team.

Email david@ecocool.ie to request a **FREE** Sustainability survey of your AC and Refrigeration.

With our partners, MITSUBISHI and LANCER, we have recently introduced two new technologies to the hotel industry that will transform Air Con and hotel beer and food refrigeration. Hugely energy efficient, these systems are at the cutting edge of refrigeration, A/C design and install.

We especially major in Air Con / Heat Pump re-furbs in hotel bedrooms E.G. Imperial, Cork; Plaza Hotel, Dublin; Address Collective, Dublin; Mount Juliet, Kilkenny; Keavan's Port (JD Wetherspoon, Dublin); Dolmen Hotel, Carlow. We ensure the Air Con re-furb is completed with minimal disruption as the Hotel continues to trade.

With our LANCER Glycol Beer / Food Refrigeration system, we can reduce ALL refrigeration energy bills by min 50%, beer waste by 5% and ensure the best beer in town! Installed in over 170 premises nationwide incl. GUINNESS STOREHOUSE, RED COW, HERITAGE in Portlaoise, NEWPARK in Kilkenny, HAMPTON in Smithfield, CLAYTON Cardiff Lane, IMPERIAL in Cork, ALL JD WETHERSPOONS Pubs, etc.

Contact us today	
Contact	David Mc Donald
Tel	087 987 9943
Email	david@ecocool.ie
Web	www.ecocool.ie



Founded in 1867, Edward Dillon is a distributor of premium spirit and wine brands in the Republic of Ireland with a world-class portfolio of category-leading brands. As befits a company owned by three of the biggest spirit companies in the world – Moët Hennessy, Bacardi-Martini and Brown-Forman – its portfolio of brands includes household names such as Hennessy, Bacardi, Jack Daniel's, Bombay Sapphire, Slane Irish Whiskey and Moët & Chandon to name but a few.

Edward Dillon & Co is leading the charge when it comes to hospitality training, with a full-time, dedicated advocacy and training team in place for the Hospitality industry. The Edward Dillon Advocacy & Training team can facilitate the development of all bar staff, mixologists and management within the hospitality industry. From bespoke training sessions to tasting masterclasses or help with devising the choicest of cocktail lists, the company is perfectly positioned to meet customers' demands and in turn offer relevance to the needs of today's consumer.

The company also have a market-leading Sales team that can offer bespoke solutions that will mutually drive business forward at all interaction points with the consumer.

Edward Dillon Direct www.edwarddillondirect.ie offers a 24/7 online ordering facility. Log in or register to avail of this facility.

Contact us today	
Contact	John Cassidy, Commercial Director
Tel	01 8193300
Email	salesoffice@edwarddillonco.ie

Five-star payment solutions

From check-in to check-out and everything in between: explore industry-leading payment solutions for the hospitality industry. We provide payment platforms to international hotel chains, family B&Bs and tourist attractions: we'll use our expertise to make sure your payment process is as convenient and secure as possible and enhances your customers' experience during their time with you.

Elavon is a 'one-stop-shop' offering you every payment service you need to serve your customers. Our end-to-end solution means you enjoy the following services:

- 24/7, 365 days customer support
- One point of contact
- Access to our award-winning processing platform
- Terminal reliability
- Terminal installation and training provided on site
- Comprehensive online reporting
- Dynamic Currency Conversion
- Fast funding
- Exclusive processor of American Express Cards in Ireland

Talk to us today, we have the tools to make taking payments faster, safer and more convenient for you and your customers.

Contact us today	
Contact	Damien Molloy, Head of Corporate Hospitality, Europe
Email	damien.molloy@elavon.com
Web	www.elavon.ie/hospitality



Electric Ireland is the market leading electricity, gas & energy solutions partner to all business customers on the island of Ireland. When you partner with us for your energy needs you get expert customer service and advice, a variety of payment options and bespoke products to suit your business needs and help control energy costs.

As an Electric Ireland customer, you can also access our online account portal, Business Online, and our energy efficiency tool SME Premium Insights which helps you monitor your energy costs and reduce your usage.

Contact our dedicated business support team	
Tel	1800 30 50 70
Email	businesssales@electricireland.ie
Web	www.electricireland.ie/business

As the market leader for linen services within the Irish hospitality sector Elis offer unrivalled business continuity via our eleven plants and our network of distribution depots and offices across the 32 counties.

Our culture of service and quality is built on the commitment of our 1200+ employees, offering one, easy to manage service, with tailor-made solutions for **Flat Linen, Workwear, Washroom, Floorcare** and **Pest Control**. This provides your business with a consolidated suite of services with one point of contact and a single invoice.

The Elis rental maintenance service offers you control over your budget with no upfront investment and optimised response times. Our **extensive collections of bed and bath linens** can be tailored to enhance your customers' experience while our inhouse design teams can develop workwear and washroom facilities with full customisation options; ensuring the health and comfort of your staff and customers while supporting your brand identity.

Sustainability is at the core of our business model demonstrated by our Platinum Sustainability Rating awarded by EcoVadis. Our offer includes washroom collections made using recycled plastics and SMART Pest Control Solutions that reduce carbon emissions. To learn more about our CSR commitments check out ie.elis.com.

Exclusive IHF Member Offer

Elis CONNECT, the SMART Pest Control solution that offers 24/7 protection for your business with LIVE alerts that enable speedier detection and more effective responses - for a no obligation site survey and a month's free service quote ELISIHF contact Marc for more details.

Contact us today	
Contact	Ms. Nicola Eager, Commercial Manager for Hospitality
Tel	087 064 3791
Email	nicola.eager@elis.com
Contact	Mr. Marc O'Connor, Sales Manager – Elis Pest Control
Mob	086 836 0967
Email	marc.oconnor@elis.com
Web	ie.elis.com



Enowine has been supplying wine to hotels, restaurants and gastropubs around Ireland since 2005. We source our wines from small family-owned vineyards around the world.

We look for independent makers of authentic, natural and individual wines of real character with a true expression of the region they come from.

As well as offering high-quality wines, we offer high-quality service, expertise, support and training, too. We travel the world, sourcing top quality wines for you and your customers to enjoy.

For every wine we buy, we have tasted many more that don't make our list.

Just as important as the wines are the people who make them, so we seek out family-owned wineries that have a passion, a drive, an honesty and a commitment that make them perfect long-term partners for us – and for you.

We offer all our customers:

- A wide range of exclusive, great value wines at all price levels
- Next-day delivery to anywhere in Ireland from our own bonded warehouse
- Fast and efficient delivery
- 24 – hour ordering service
- Staff training by our wine specialists
- Wine selection advice and back-up from our specialist wine team.

Contact us below to discuss the benefits of Enowine supplying your property.

Contact us today	
Contact	Donie O'Brien
Tel	086 258 7525
Email	donie@enowine.ie
Web	www.enowine.ie

Entegra is the procurement partner that helps hospitality driven businesses shine. With significant savings, digital tools and support services, we make it easy to meet your business goals.

Entegra (formerly PSL) have had a presence in Ireland for over 10 years now and work with many clients both North and South of the border, our clients include Hotels, Restaurants and Care Homes.

Our services include:

- Purchasing agreements to save you money! – with over €700m worth of buying power in the UK and Ireland we can help you to save money on your purchasing.
- Mitigation of Brexit and the Covid 19 pandemic – Our clients benefit from a large range of local and national suppliers, meaning continuity of supply as the impacts of Brexit and the pandemic are being realised.
- Full time buying team – Assurance of consistent, better than market rate pricing throughout our partnership.
- Operational Support – We offer hands on client support to allow chefs more time in the kitchen. We service our clients with menu reviews, menu costings, invoice validation and improvement in kitchen practices (reducing waste, working smart with portion control).

Entegra - Unmatched purchasing. Unlimited performance.

Contact us today	
Contact	Sean Singleton, Managing Director, Ireland
Tel	085 117 7112
Email	sean.singleton@entegraps.eu
Web	www.entegraps.eu



Excel is a leading specialist recruitment agency holding a database of over 1,000 clients, 85,000 candidates and a team of 80 expert recruiters. With five offices located in Dublin, Kildare, Cork, Galway and Belfast, Excel has rapidly become the largest hospitality recruitment firm in Ireland.

Operating in the areas of both temporary and permanent employment, our team of highly skilled consultants have a wealth of experience from years in a variety of diverse professions. All of our recruiters come from the industries in which they specialise and enjoyed successful careers in roles such as hotel and event staff, bar and restaurant management, sommelier, caterer, chef and front of house management before joining the Excel hospitality team.

We conduct a number of hospitality upskilling courses which are available through our sister companies Future Proof Training and the Irish Barista Academy.

These courses provide the highest level of in-depth training based on decades of experience in the hospitality sector. Our professional service team can hire & train your staff to the highest standards based on the needs and style of your establishment along with training options for HACCP, Barista Training and Manual Handling.

Our role is to help you excel.

Contact us today	
Contact	Jennifer Maher, Director of Hospitality Recruitment
Tel	01 814 8747
Mob	087 996 4404
Email	jennifer@excelrecruitment.com
Web	www.excelrecruitment.com

Febvre is an Irish owned wine distributor established in 1963. We focus on providing quality wines from premium producers and building relationships with our customers and suppliers.

We are agents for 'Le Verre de Vin', a wine preservation unit that allows you to pour an unlimited choice of wines by the glass at different price points. The Wine by the Glass unit keeps your wines in perfect condition for 21 days.

We have a knowledgeable team of sales executives stationed all over Ireland who look after their customer's needs personally and locally. We have dedicated teams in the warehouse, customer service, telesales, editorial, accounts, marketing, purchasing and logistics as well as a specialist Key Account manager for Hotels.

Along with this we offer the back up of great service, staff training, printing of menus and lists, special tastings and events all year round. We are agents for EuroCave Wine Cabinets and also have a food division selling cooking wines, spirits, olive oils and much more.

Contact us today	
Contact	Audrey Underwood
Tel	01 216 1400
Email	aunderwood@febvre.ie
Web	www.febvrewines.ie



FINDLATER & Co

Who we are

Fifty Shades Greener was established in 2017 in Ireland, and we are now working internationally to educate businesses and communities on environmental sustainability.

We are the leading environmental education provider for the Hospitality industry working in partnership with the Irish Government through the Education Training Boards.

Contrary to perception, running a Green business will not only reduce carbon emissions, it can also reduce costs and generate savings straight to the bottom line.

With a combined 65 years experience working in the Hospitality industry from our team of experts, we understand the industry well, the barriers it faces, and the solutions to those barriers.

Fifty Shades Greener head office resides in Ireland, with two branches in the UK and many international partners.

What we do

Fifty Shades Greener makes environmental sustainability make sense to business owners, with a practical step by step framework that allows businesses to measure, monitor, manage and reduce their use of energy & water and waste production, following the Fifty Shades Greener method.

Exclusive IHF Member Offer

All of our training programmes are fully funded for the Irish Hospitality Industry by registering your interest at <https://kwetbmarinehouse.ie/sustainability/>

Contact us today	
Contact	Raquel Noboa
Mob	087 960 3371
Email	info@fiftyshadesgreener.ie
Web	www.fiftyshadesgreener.ie

Never settle for ordinary!

As one of Ireland's leading specialist food and beverage companies we provide solutions with a focus on the Out-of-Home channels. Rooted in a long history of pursuing the best, with links back to the 19th century Dublin merchant trader Alex Findlater, we proudly continue the tradition of being a trustworthy and experienced provider of premium goods.

We are home to a leading portfolio of Wines, Champagnes & Spirits, premium Craft coffees Warbler & Wren, Salana & Eshe, global leading coffee brand Lavazza, and brands steeped in a rich Irish Heritage. We also produce some of the finest ingredients under our Odlums brand.

Customer supports include comprehensive training, innovative equipment, service solutions, alongside exciting innovative marketing activations. We proudly align ourselves and offer more sustainably conscious choices through trusted partnerships and product collaborations with Fairtrade, Rainforest Alliance, Alternative Dairy provider, Alpro and sustainable Wine suppliers.

Living and breathing coffee at our local Dublin Roastery we don't believe in a one-size-fits-all coffee approach. Our expertise and provenance help us create unique coffee blends that cater for all tastes and demographics. Discover how to add more value and opportunity into your coffee offering through our Craft Collective blends.

As we say... **Never settle for ordinary!**

Contact us today	
Contact	Richard Moriarty, Wine Category Director
Mob	086 823 1830
Email	richard.moriarty@findlaterandco.com
Contact	Sean Francis, Coffee Category Director
Mob	086 061 1808
Email	sean.francis@findlaterandco.com
Web	www.findlaterandco.com



Flipdish is the complete digital ordering solution for hotels of all sizes. Flipdish can manage every aspect of hotel digital ordering - from digitising room service to kiosk ordering in the bar to QR code ordering on the golf course.

Using Flipdish technology, you can overcome staff and operational challenges and see positive increases in order growth, average order size and order frequency.

Most importantly, success is our business model, we have a designated team to support you and help you maximise Flipdish for your business.

Contact us today

Contact	Robert Slattery
Tel	01 679 2801
Email	robert.slattery@flipdish.com

Flogas Ireland supplies LPG, natural gas and 100% renewable electricity to the hotel and hospitality sector nationwide, supporting its journey towards a greener future.

We go beyond simply managing and accommodating your energy needs.

We can create and implement a turnkey energy solution specific to your business that now includes renewable energy technologies.

We also offer an internationally verified carbon offsetting solution to our customers, which is recognised worldwide as a way of managing carbon emissions. For a minimal fee, Flogas will purchase carbon credits on behalf of participating customers, investing in sustainable global projects that either reduce or capture an equivalent amount of carbon emissions. The projects in which Flogas invests adhere to internationally recognised gold standards and the Verified Carbon Standard (VCS) criteria. MacNean House and Restaurant in Blacklion, Cavan, the Ballygarry House Hotel and Spa in Tralee and the Castlerosse Park Resort in Killarney are some of our hospitality clients to have signed up to the initiative.

Contact us for a free no-obligation energy survey to ascertain the cost-savings you could make by switching to Flogas.

flogas.ie

Contact Flogas LPG Team

Tel	041 214 9600
Email	lpgsupport@flogas.ie

Contact Flogas Natural Gas & Electricity

Tel	041 214 9500
Email	business@flogas.ie



Food Surplus Management (FSM) is the market leader in the collection and processing of food waste from the hospitality industry, delivering the most hygienic and sustainable food waste collection service throughout Ireland. At FSM we provide an environmentally led laundered bin swap service. We deliver a clean bin at every collection, ensuring hotels maintain the highest hygiene levels across their business.

Our sanitised bins and tailored service helps protect kitchen staff and operators alike from unnecessary viruses, smells and pests associated with food waste bins. All the food waste collected is used for energy recovery in a biogas, anaerobic digestion facility that produces electricity for the grid and gas to power our vehicles that collect the food waste.

Contact us below for a competitive quote today.

Contact us today	
Contact	Niall Lord
Tel	046 948 3002
Mob	086 241 9601
Email	njlord@fsm.ie
Web	www.fsm.ie

FOR-SIGHT

The For-Sight CRM Platform is a marketing and hotel engagement solution designed to provide you with insights into your guest behaviour and preferences, and to allow you to adopt a proactive approach to your marketing strategy.

From building relationships and loyalty with your guests to making the most of upselling and direct booking – the solution can help you maximise each guest’s stay to its full potential. It allows you to understand your guests, deploy targeted campaigns for direct bookings and boost revenue opportunities by delivering a personalised experience across the entire guest journey. For-Sight technology equips you with automation features - a substantial asset during staff shortage issues. By processing a large volume of incoming information and outgoing marketing communications without you having to lift a finger, the CRM simply allows your team to focus on high-value tasks.

Our solution brings together data from your PMS and other core transactional hotel systems, constantly integrating information to create a central source of truth for each guest and their journey through every hotel touchpoint.

These are challenging times for the hospitality industry in Ireland, but we believe our solution can help hoteliers throughout recovery. For more information or to schedule a demo visit www.for-sight.com

Exclusive IHF Member Offer

We're offering IHF Members **3 Months Free** if they register interest before 31st March 2023. Visit get.for-sight.com/ihf-offer for full details or quote 'IHF' when you get in touch.

Contact us today	
Contact	Matthew Willacy
Tel	(+44) 028 9147 4943
Email	matthew.willacy@for-sight.com
Web	www.for-sight.com



Visitor Information Providers

FREE NOW for Business specialises in travel for the hospitality industry; helping hotels, guesthouses and B&Bs nationwide get their guests to and from their premises, safely, securely and sustainably.

Providing a quality transport service with an average ETA as low as 3-4 minutes gives you time back to focus on what's important to your business. Book on-demand or in advance through the Web Booker and track the status of the trip live on-screen.

Sustainability is key for FREE NOW, we have committed to making all our trips zero-emission by 2030, and in the interim, all journeys are carbon offset for you and your guests, we also offer the option in certain cities of selecting an electric or zero-emission capable vehicle.

Get in touch today, to find out how FREE NOW for Business can come up with a transport solution perfect for you. Operating across Cork, Dublin, Galway, Limerick, Waterford and more.

Exclusive IHF Member Offer

In addition to offering a Partner Commission Programme, if your venue takes 30 trips in its first month of usage we will also send you €100 worth of vouchers (Amazon, Just-Eat , FREE NOW - You choose!) Visit <https://www.free-now.com/ie/business/ire-hosp-referral/> for details. Terms & Conditions Apply.

Contact us today	
Contact	Cormac Doyle
Tel	086 384 1015
Email	cormac.doyle@free-now.com
Web	www.free-now.com

Our business is guiding visitors to yours.

Glance Visitor Media is Ireland's leading in-destination visitor marketing specialist. For over three decades, businesses throughout Ireland have worked closely with us to help them communicate their messages to overseas and domestic visitors on holiday or trip-taking around Ireland.

We support businesses by providing promotional print and digital platforms that enable them to communicate with visitors – typically at a place and time when visitors are thinking, “what will we do next?”. These platforms include:

- **Visitor Brochure Display:** Brochure Displays are powerful in guiding visitors and helping them enjoy their stay. If they enjoy their stay, they are more likely to stay with you or visit again. Glance offer a variety of brochure display solutions.
- **whereCARDS:** Pocket-sized cards featuring Ireland's top attractions, destinations, experiences, and services. Displayed on special whereCARD display racks in Dublin City and nearby, helping you to guide visitors to great experiences.
- **The Daily Adventure Visitor Guides:** Ireland's number one FREE visitor guides packed with information on Ireland's best experiences. Connecting print to digital using QR codes to link directly to the latest version of the guide online as a digital brochure, and direct to the website www.YourDailyAdventure.com.
- **Dublin, Cork, & Shannon Airport:** Visitors arriving into Ireland are eager to pick up information to help guide them during their stay. Glance offer brochure display opportunities for accommodation providers, visitor experiences, entertainment, and destinations. Contact us to discuss getting your hotel brochure on display at the airports.

Contact us today	
Contact	Valerie Bagnall
Tel	061 338 588
Email	valerie@glance.ie
Web	www.glance.ie www.whereCARDS.com www.yourdailyadventure.com



As a global leader in cash technology solutions, we help hotels automate their cash processes to increase efficiency, enhance security and release staff to focus on the experience they deliver. Understanding each customer's specific challenges allows us to design custom solutions that deliver real improvements in business performance.

GLORY's solutions help over 300 hotels globally from smaller independents to large international brands. Have you ever considered a different option to manual cash handling and processing and the positive impact it would have on guest experience, and the operational efficiency of your hotel?

By leveraging cash automation technology for payment processing, Hotels can give their full attention to their guests and focus on the customer experience.

GLORY's CASHINFINITY™ cash recycling solutions automate the cash processes across your entire business in the back office and front office, whether that be in the cashier room, at your check-in desk or your bar and restaurant enabling you to:

- REDUCE** shrinkage and improve security
- INCREASE** staff productivity
- REDUCE** reconciliation and investigation time
- REDEPLOY** experienced key staff members to higher value tasks
- REDUCE** cash-in-transit costs
- ENHANCE** guest experience

Contact us today	
Tel	01 571 3990
Email	sales@ie.glory-global.com
Web	www.glory-global.com/ireland

Great Place to Work® is the global authority on workplace culture. We help organisations quantify their culture and produce better business results by creating a high-trust work experience for all employees. We recognise Great Place to Work-Certified™ companies and the Best Workplaces™ in more than 60 countries.

Get in touch with us to join the thousands of companies that have committed to building high-trust company cultures that help them attract, retain and take care of their people.

Great Place to Work has also been named the official survey and insights provider of Fáilte Ireland's Employer Excellence Programme. After supporting small to large organisations in the industry for more than 20 years, Great Place to Work is going a step further in its collaboration with the sector in providing the survey and insights to Fáilte Ireland as part of their Employer Excellence Programme.

This is a new three-year initiative designed by Fáilte Ireland to support businesses to drive great employee engagement and continuously build the appeal of their workplace. It will spotlight excellent employers and help to reposition the tourism sector as a rewarding and attractive place to work. So far, over 150 organisations have registered for the Employer Excellence Programme and started on their Great Place to Work journey as part of it

Contact us today	
Contact	Fania Stoney, Business Development Strategist
Mob	087 124 0437
Email	fania.stoney@greatplacetowork.com
Web	www.greatplacetowork.ie



GuestJoy

A SiteMinder Company

The Green Hospitality Programme has been the Irish Hospitality, Travel & Tourism Resource for Sustainable and Responsible Tourism for the past 20 years. GHP provides best practice environmental management advice and support to the sector and supports both cost reductions and an increasing requirement from stakeholders for hotels to demonstrate their 3rd Party environmental credentials.

Our Services include;

- **Green Hospitality Awards**
 - 3rd Party Environmental Certification
- **Best Practice Advice**
- **Resource Efficiency Support**
 - Energy, water, waste management and cost reductions
- **Benchmarking**
 - Utilising International Standards and KPI's
- **Carbon Footprinting**
 - Scope 1 & 2 and Carbon Neutral GREENMark
- **RFP Environmental KPI's**
 - to support bids & quotations
- **Training**
 - Green Leader and Employee Induction
- **Promotion**
 - GreenTravel.ie
- **Responsible Goods and Suppliers**

We pride ourselves on offering independent advice and a deep insight into the challenges facing the hospitality sector and bring c. 40 years' experience of the hospitality sector. Our approach is to identify what the business needs and support those targets, whilst providing best practice advice.

Exclusive IHF Member Offer

FREE Environmental Assessment - logon to www.greenhospitality.ie/free-greensurvey/ and find out how environmentally sustainable your business is and get a personalised Action Plan.

Contact us today

Contact	Maurice Bergin
Mob	087 919 8167
Email	maurice@greenhospitality.ie
Web	www.greenhospitality.ie

GuestJoy helps accommodation owners create personalised, digital guest experiences from booking to check out.

Be more efficient with digitally-enabled experiences

- Let your guests check in online at their convenience with easy ID upload, digital signature and T&Cs check
- Say goodbye to outdated booklets and hello to rich digital directories - updated in seconds and accessible via a QR code
- Know how your guests feel with private surveys and enable happy guests to easily leave a review on TripAdvisor or Google

Easily communicate with your guests

- Create impactful emails in moments by leveraging a library of templates
- Rest easy by scheduling emails and automating sends for pre and post check out - from providing driving directions to asking for a review
- Encourage your previous guests to make a repeat direct booking with promo-based email offers
- Know what works with email performance reports

Drive revenue beyond the room reservation

- Build a wide range of offerings to meet every guests' whims with an unlimited product catalogue
- Capitalise on spontaneity by enabling guests to accept offers 24/7, no more waiting for the concierge to open
- Tailor offers to individual guests, ensuring they only see promotions relevant to them and their type of stay
- Be as multilingual as your guests by deploying your offers and campaigns in over 20 languages

Leverage powerful functionality without the hassle

- Switch to GuestJoy with ease, just upload your customer records and tags
- Never force your guests to download an app to interact with you, everything is available via the web on any device
- Enjoy designs and functionality built for accommodation owners, helping you get up and running in no time
- Rest easy with customer support who, on average, respond to your queries in less than 60 seconds

Starter Guest Directory packages from €50 per property per month.

Contact us today

Contact	Annika Ülem, Commercial Director
Email	annika@guestjoy.com
Web	guestjoy.com



Established 30 years ago, Guestline provides innovative property management, guest engagement and distribution software to the hospitality industry. Founded on cloud technology, Guestline's solutions will equip you and your team with everything you need to run your hotel and deliver more revenue - from intuitive PMS and booking software to fully unified channel management and payment solutions, ideal for any sized hotel or group.

With a Dublin head office, a growing presence with over 200 properties across Ireland already benefiting, and with a dedicated Irish based team lead by Country Manager and Irish Hospitality Expert, Clio O'Gara, Guestline arms hoteliers with the freedom to tailor a best-in-breed, award-winning technology solution that includes PMS, CRS, C&B, Channel Manager, EPoS, IBE, GuestStay and GuestPay. Paired with open API partnerships with nearly 300 third-party solutions, Guestline offers a flexible, cost effective and multi-functional system that allows hoteliers to stand out in an increasingly crowded marketplace.

Exclusive IHF Member Offer

- Specific pricing for IHF members on Guestline training modules & courses
- FREE tech consultation- an impartial review of your technology platform.

Contact us today

Contact	Clio O'Gara
Mob	087 288 9876
Email	clio.o'gara@guestline.com
Web	www.guestline.com



Hassle-free print, graphic design, signage, branded promo gifts, packaging and digital marketing.

At Hederman for Hotels we understand hotels. Our team are experts in hospitality print, design, branding and digital marketing. Our aim is to become your one point of contact for everything you need that is branded. See our dedicated hotels website: hotelprint.ie

We haven't been sitting still and have invested heavily over the last few years to provide a comprehensive range of print and graphic design products for hotels.

Products and Services:

- All Hotel Printed Materials
- In-house Graphic Design
- Menus and Menu Covers
- Paper Cups, Bags and Packaging
- Coasters and Napkins
- Clothing and Uniforms
- Signage, Banners, Flags and Display Products
- Promo Gifts (Teddy bears, pens, umbrellas etc.)
- Gift Voucher Packs
- In Room Accessories
- Digital marketing for hotels

Exclusive IHF Member Offer

We offer a **free print audit and 10% off your initial order**. We also offer all IHF members one of our FREE hotel samples packs.
Contact: hotels@hederman.ie for more information.

Contact us today

Contact	Simon Hederman
Tel	01 667 4747
Mob	086 850 0015
Email	hotels@hederman.ie
Web	hotelprint.ie



Excellence In Catering Supplies Since 1947

What is the Hotel Investment Fund?

The Hotel Investment Fund (HIF) was established to provide financial support to Irish Hotels which have been adversely affected by the Covid-19 pandemic.

The fund provides hotel owners with gap-funding over the medium term (3-year investment) to allow their business to recover and grow post-Covid.

The HIF provides a 3-year preference equity investment (subordinated to senior/bank debt), with no interest payable until redemption at the end of the term.

Fund Overview

A €50m fund managed by Pembroke Hospitality and BVP Investments with funding provided by the Ireland Strategic Investment Fund (ISIF).

The funding can be used for:

- Working capital and cash flow funding.
- Capital expenditure.
- Green and environmentally sustainable investment funding.

The HIF can invest up to €5m to a single hotel/group with a minimum investment of €500k.

Competitive interest rate reflecting the nature of the unsecured investment.

Investment Criteria

- Hotels located in the Republic of Ireland with a minimum of 25-bedrooms and 3-star grading.
- Businesses must have been financially viable and covenant compliant pre-pandemic.
- LTV and EBITDA assessment based on pre-pandemic levels.
- A viable Recovery/Business plan to be agreed with HIF demonstrating the ability of the business to repay the funds at the end of the investment term.

Contact us today	
Contact	Mark Lynch
Mob	086 240 5675
Email	Mark.Lynch@HIFireland.ie
Web	www.HIFireland.ie

Hugh Jordan & Co. has been Ireland's largest independent catering suppliers since 1947, celebrating over 75 years in business in 2022. Specialising in a wide range of products from crockery, cutlery and glassware to hygiene and janitorial, equipment, guest supplies and more. We are the one stop shop for all your catering needs.

Our success is down to three simple yet essential factors: Service, Innovation and Value. Where other businesses might let you down, Hugh Jordan will strive to give you the best quality of service through our sales consultants and support staff. Our expert sales team always enjoy a challenge and are on hand to offer unbeatable knowledge and advice.

Our 'Rooms by Hugh Jordan' portfolio was created specifically with hotels in mind. We have an extensive guest supplies and amenities portfolio, and these items can be seen in some of the top hotels in Ireland. Our 'ROOMS' portfolio includes popular brands such as Northmace, La Bottega, Allegrini, Culti and Room 360.

We have also created a new 'Five Star' area in our Santry showroom, showcasing the latest and most opulent products most suited to a five-star environment. We have brands on display such as Wedgewood, WMF, RAK Porcelain and Waterford Crystal to name a few. To speak to our five-star specialist please get in touch with Adrian Kelly – details below.

Contact us today to arrange a full Guest Supplies Consultation or visit our full hotel bedroom mock up in our showroom in Santry.

Contact us today	
Contact	Adrian Kelly, Business Development Manager - Hotel Division
Tel	086 832 1066
Email	adrian.kelly@hughjordan.com
Web	www.hughjordan.com



Founded in Australia, humm® has been offering consumers a responsible and trusted way to pay for over 30 years. Operating in Ireland since 2008 and now also available in the UK, Canada and New Zealand, humm® is a flexible way for consumers to make important life purchases, by splitting the cost of essential items up to €30K, over 10 weeks to 72 months.

From dream weddings to hotel getaways, humm® is there to make more of life, more affordable – with a range of interest-free and flexible payment plan options, to best suit customer needs.

Offer guests the ability to pay later, and increase your conversion and transaction value, whilst building brand loyalty. Sign up today and get your bookings humming.

For more information visit hummm.ie

Contact us today	
Contact	Adam Sullivan, Head of Sales, U.K. and Ireland
Mob	083 154 3868
Email	Adam.sullivan@hummm-group.com

Impala is transforming travel's future by rebuilding its infrastructure from the ground up, starting with hotels. Whether you're an international chain, independent B&B or boutique retreat, Impala lets you quickly reach lots of room sellers and their guests at once. We've reimaged the technology of distribution, so you can attract more of the guests you want.

Our technology breaks down the walls of complex integrations and high costs and allows you to work directly with room sellers to negotiate deals and reach new markets. We can get you started in less than 48 hours, with no upfront costs and no risk to you.

With Impala, you decide where your rooms are sold and for how much commission – so you stay in control.

If you have questions or want to learn more, the account team below is happy to chat with you about Impala.

Contact us today	
Web	impala.travel/en-gb/hotel



If you are using music in your hotel, you need an IMRO Dual Music License. IMRO is a national organisation that administers the performing right in copyright music in Ireland on behalf of its members (songwriters, composers and music publishers) and on behalf of members of the international overseas societies that are affiliated to it. IMRO also acts as agent for Phonographic Performance Ireland (PPI), collecting public performance royalties on behalf of record producers and performers.

Being part of the hotel and hospitality industry, you will certainly appreciate that your business is all about providing the highest quality service to your customers. Without music, the experience of staying in a hotel would be very different. Music creates a relaxing environment, while giving you the opportunity to set the tone for whatever kind of establishment you're running. It encourages patrons to spend more, return more often and recommend to others. Whether it's background music for customers in dining and bar areas, or for staff at reception, music is an important competitive tool for hoteliers who want to offer added value and stand-out in a crowded marketplace.

Contact us today	
Contact	Karl Kinsella
Tel	01 661 4844
Email	karl.kinsella@imro.ie
Web	www.imro.ie

Founded in 2003, IMS is a leading Wi-Fi & Communications Technology Partner for hotels in Ireland. We help transform the guest experience in Hospitality. We deliver the technology and support, so you can focus on the rest.

We provide fully integrated solutions including Broadband, Wi-Fi, IPTV, Casting, IP Phone, Digital Signage, Video Conferencing, and Hybrid Event Hosting. Our Personal Entertainment Network is designed to provide guests with a true home-from-home Wi-Fi experience, and our unique customer portal empowers you with insight around accounts, network performance and the guest experience.

Our portfolio consists of the Staycity Group, Frasers Hospitality, EDYN, iNua Collection, Dalata Hotel Group, Radisson Group, Gleneagle Group, MHL Collection, Choice Group, Tetrarch Hospitality & the Hodson Bay Group, to name a few.

Contact us today	
Contact	Leo Colgan
Tel	061 310 752
Email	leo.colgan@imedia.ie
Web	www.imedia.ie



Irish Distillers, a Pernod Ricard company, is Ireland's leading supplier of spirits and wines and producer of the world's best known and most successful Irish whiskeys.

Led by Jameson Irish whiskey, the world's best-selling Irish whiskey, our brands are driving the global renaissance of Irish whiskey. Other whiskeys within our portfolio include Powers Gold Label, Redbreast and Midleton. As part of the Pernod Ricard family Irish Distillers import and distributes leading spirits, wine and champagne brands which includes renowned brands such as Absolut Vodka, Chivas Regal, Martell Cognac, Havana Club Rum, Beefeater Gin, Monkey 47, Malfy Gin, and a portfolio of wines and champagne which includes Stoneleigh, Mumm and Perrier-Jouët.

We are your perfect premium wines and spirits partner, with the strongest offering of premium brands in the world. Our portfolio ensures you have premium brands present for any consumer occasion. We are committed to supporting our customers with staff training, and drinks menu consultation so please contact one of our local salespeople or myself.

Contact us today	
Contact	Michael Behan
Tel	01 212 9000
Mob	086 251 3219
Email	Michael.Behan@pernod-ricard.com
Web	www.irishdistillers.ie www.jamesonwhiskey.com

Java Republic have been hand roasting premium coffee for over 21 years, signifying the wealth of expertise and knowledge the team brings to their customers every day. Java Republic's family-owned roastery in Dublin was the first purpose-built carbon-neutral roastery in the world and prides itself on being one of the leading innovators and suppliers of premium coffee and 100% organic tea across Ireland, expressing their ethos of "Coffee With A Conscience".

Over the past two decades, Java Republic has developed a complete solution tailored for hotels covering all guest touchpoints that can help you offer a coffee and tea experience that your guests will crave, and locals will travel the extra mile for. But, more importantly, we can make it work for you commercially to support your hard work for getting your guests through the doors, especially in the current environment, to ensure they won't leave in search of better coffee, leaving you to pay the cost of lost revenue.

With you, we'll work on:

- **bespoke coffee blend matching your customers' tastes.**
- **equipment tailored to your needs, including ongoing service**
- **regular staff training & upskilling so you can always charge a premium**

No matter where your hotel is located, we are always nearby with our nationwide network of service and support teams to guarantee the premium quality consistency of the hot drinks you serve your guests.

Check out what some of our hotelier partners say about working with the Java Republic -

www.javarepublic.com/testimonials

To arrange a no-obligation meeting contact Grace below.

Contact us today	
Contact	Keith Ellis
Mob	089 204 4447
Email	keith@javarepublic.com
Web	www.javarepublic.com



KING KOIL

- Because life is worth living -

We are the Good Food Experts.

Under our ethos 'More than Meat', we use our scale and experience in the foodservice industry to offer full business support. Our Big Al's range of high-quality products are the perfect match for hospitality menus allowing operators to cover all eating occasions from snacking, to all day dining.

Our knowledge of meat and butchery gives us the ability to provide the highest quality, premium beef to all our customers. All our beef is born and raised in the beautiful green pastures of Ireland and the UK and is 100% traceable from farm to fork.

Through our Big Al's brand, we've brought together the highest quality ingredients alongside on trend global concepts to create the perfect range of Gourmet Burgers for your outlet. We believe that a better burger starts with better beef that's why our Gourmet Burgers are made from 100% Irish Grass Fed beef, premium breeds & quality cuts.

As Ireland's largest slow-cooked specialist, we are focused on delivering the best high quality, slow-cooked meats. Using sous vide cooking techniques, we enable outlets to deliver consistently high-quality food, reducing preparation time and allowing for an easy finish in-house. Our slow-cooked products are pre-portioned, keeping waste to a minimum and profits to the maximum.

Our ranges cater for a variety of channels of business, operational needs and customer types. Whether you're looking for a high convenience solution, a gourmet option or something to make your menu stand out, we have the right option for your business.

Contact us today	
Contact	Kieran Lyons, Hospitality Channel Manager
Mob	087 695 8441
Email	Kieran.Lyons@kepak.com
Web	www.kepakfoodservice.com

Handmade in Kildare, Ireland. We make simply the best sleep products, for all sectors of the hospitality trade, to meet all budgets. The presence of King Koil in your guest room confers the highest marque of quality, luxury and sensational sleep. For over 40 years, many of the best hotels in Ireland and the UK have trusted the superior support and longer lasting comfort of King Koil to welcome their guests night after night.

We make, deliver, install, remove and manage your bed programme expertly. From entire hotel installation to small drop repeats. Choose from our wide range of King Koil mattresses, headboards and divan bases. Providing the best sleep experience shows your guests you really care and you in turn will see them return - time and time again.

"A great night's sleep at Jurys Inns is core to our business and we primarily chose King Koil beds knowing that they are both comfortable and durable. Installation with minimal disruption to our business is imperative and we have found that the delivery and installation service we receive from King Koil is excellent." - Bobby Fitzpatrick, Purchasing Director, Jurys Inns Group.

Contact us today	
Contact	Christine Martin
Mob	086 259 6526
Email	christine.martin@kaymed.ie
Web	kingkoil-hotel.com



Linencare is one Ireland's leading linen rental and hygiene products suppliers to Ireland's hospitality sector.

Linencare is Ireland's Largest family managed linen provider. From our base in Ardee County Louth we service some of Ireland's leading 4 and 5 star hotels with quality linen daily. Our location in the North East corridor is one hour between Dublin and Belfast cities and the midlands of Ireland so our customers enjoy unequalled level of service and supply.

Continued investment prepares us to launder our products in the most sustainable and environmentally friendly processes. Our plant is equipped with state-of-the art processing equipment and is fully ISO 9001 and ISO EN 14065 accredited. As a result, we are amongst the leaders in infection control, cleanliness, quality and reliability. We have over 20 years' experience in the linen rental industry and as a result a lot of our staff are second generation which truly helps us to finish linen for our customers with both a smile and a personal touch.

Contact us today	
Contact	Jim Creaney
Mob	087 255 5259 / 042 938 2981
Email	sales@linencare.ie
Web	www.linencare.ie



Quality-Service-Price

Linen Direct is an Irish Company supplying high quality linen to a number of different industries in the Irish market including hospitality, healthcare and retail for over 16 years.

Our mission is to provide the Irish market with the highest quality textile ranges, at the best price possible and to provide a quick and reliable delivery service with great customer care.

All of our bedding comes from a state-of-the-art textile factory based in Egypt. We have forged strong partnerships with a handpicked number of suppliers, carefully selected for their manufacturing expertise and their established quality credentials. They work closely with us to produce amazing products at very competitive prices.

To find out more about Linen Direct's 5* hotel quality bedding contact the team below.

Contact us today	
Contact	Jack Connolly
Tel	01 690 2073
Email	info@linendirect.com

LITTLE HOTELIER.



We don't come with a scary price tag. With us, you get a neat little package that helps you do all the things the big properties do, but in your own, uniquely-small way.

Our all-in-one reservation and hotel management system, designed specially for small accommodation providers, gives you:

- An easy-to-use front desk system, to keep your property in order
- A booking engine for your hotel website, to clinch direct bookings
- A great channel manager, to get your property on to OTAs
- A website builder, so you can jazz yours up or start from scratch
- Reporting and insights, to help you make the best choices
- Built-in payments, so you can save up to four minutes per booking
- The ability to list on metasearch sites, like Google Hotel Ads
- A mobile app to control operations from anywhere, anytime

Plus, our system is available as a mobile app. This means you can manage your property from anywhere, and never miss a beat when it comes to delighting your guests with extraordinary experiences and memorable stays.

Little Hotelier, we're the one solution that's been perfectly designed and fitted out to meet the needs of small property owners and operators.

Contact us today

Contact	Dan Freeman
Tel	0044 203 151 0 730
Email	daniel.freeman@siteminder.com

We are a leading Hospitality and Catering recruitment agency based in Dublin, Ireland. Recruiting since 1989, we specialize in Hotels, Catering, Restaurants, Bars and Facilities Management.

We pride ourselves on building fruitful relationships with both clients and candidates that span the duration of their careers in hospitality and beyond.

Focused and results oriented, we bring a wealth of experience and unique insight to the ever-evolving needs of today's market.

With our long standing industry experience, we are best equipped to find the right people for your organisation.

Our personal approach characterises our company's reputation for assuming personal ownership of individual candidate needs and client requirements.

Our reputation for trust, confidentiality and loyalty are well established and we will keep it that way.

Whatever your Hospitality needs may be, get in touch with us and we'll get right back to you.

Contact us today

Contact	Maria Logan
Tel	01 677 4680
Email	maria@marialogan.com
Web	www.marialogan.com



Hotel Experts

We have developed a specialist Hotel sector team, led by Sam Russell FCA who has over 15 years experience advising hotel businesses on their next appropriate steps.

Multi-services under one roof

Our strength is the scope of services we provide – expert tax planning, commercial business advice, sourcing the full spectrum of funding solutions, audit, accounting and compliance.

Specialist in hotel finance solutions

We have specific expertise in raising funding for Hospitality assets with:

- Banks
- Alternative funders
- Debt funds
- Private lenders and equity
- EIS funding. We have numerous successful EIS raises completed on hospitality assets over many years.

Continual relevant support

We are continually providing support and advice to our hotel clients, including relevant updates in dealing with the constantly evolving regulatory and financial landscape.

Fast and reliable service

We are one of the fastest growing mid-tier firms in the South. As a mid-sized firm, we use our experience as experts in the hotel sector and offer fast, flexible, and direct support to our clients.

Contact us today	
Contact	Sam Russell
Tel	021 486 1486
Email	samr@mc2group.ie
Web	www.mc2accountants.ie

Ireland's Sports & Gym Equipment Experts

McSport is the leading commercial gym equipment supplier with over 40 years of experience in the industry. We are a second-generation, 100% Irish-owned family business. We provide Ireland with the highest standard of commercial-grade products, from sourcing and installing world-renowned brands to aftercare and service.

During our time, we have partnered up and fitted out hotels with Groups such as Dalata, SO Hotels, MHL Group, Hodson Bay Group, Windward Hotels, The K Club, The Glenroyal Hotel, Hayfield Manor, Hyatt Regency Dublin, Fitzgeralds Woodlands House Hotel and many more. McSport understands your need to have the very best equipment that is available for a commercial gym.

From concept to completion, we work with our clients on bespoke projects, including:

- Consultation
- 3D Concept Design
- Equipment Choice
- Professional Installation
- Service and Aftercare

At McSport, we believe in forging long-lasting relationships, so even after an installation is complete, we endeavour to assist you in whatever we can. Whether you're creating a facility from scratch, renovating, refurbishing, or needing help sourcing equipment and flooring, we'll ensure that you get the best solution for your needs.

Exclusive IHF Member Offer

As a member of IHF, we are offering a free health check for your gym. Get an assessment on all your gym equipment for free to ensure that they are in perfect condition and up to code for audit checks and clients. To find out more, read our case studies (mcsport.ie/pages/our-client-case-studies) and when you need a health check contact us at commercial@mcsport.ie.

Contact us today	
Tel	01 293 0005
Email	commercial@mcsport.ie
Web	mcsport.ie



Who are Mediahuis

Mediahuis is Ireland’s leading print and digital media publisher (formally Independent News and Media), reaching millions of consumers daily. We publish some of the most well-read media brands on the island of Ireland including Irish Independent, the Sunday Independent, the Belfast Telegraph, BelfastTelegraph.co.uk, Independent.ie and the Sunday World. We also produce 12 weekly regional newspapers and have a portfolio of six well-known digital marketplaces. Our company is the largest wholesale distributor of newspapers and magazines on the island. Mediahuis believes unconditionally in independent journalism and a strong and relevant media that make a positive contribution to people and society. Mediahuis is part of a privately-owned leading European media group, headquartered in Belgium.

What we offer

Every day, millions of people on the Island of Ireland are informed, entertained and inspired by the independent journalism, exclusive photography and background stories in Mediahuis titles. Mediahuis Ireland offers all businesses within the sector the opportunity to have the market leading titles delivered to your door everyday with great savings, no delivery fee and no contract meaning you are free to pause, increase or decrease supply at any time.

Contact us today	
Contact	David Hartnett
Tel	086 864 1476
Email	dhartnett@mediahuis.ie
Web	www.mediahuis.ie

Founded by ex-hoteliers, Mews Hospitality Cloud serves thousands of properties across more than 70 countries in all five continents. Since 2012, Mews has been enabling remarkable experiences for guests, driven by a relentless passion for combining innovative technology with the art of hospitality. At the 2020 HotelTechAwards, Mews was voted Best PMS by industry peers, and was a Finalist in 2021 and 2022. Additionally, Mews were voted the ‘World’s Best Independent Hotel PMS Provider’ by the 2022 World Travel Tech Awards.

Mews is an innovative hospitality cloud that empowers the modern hotelier to improve performance, maximize revenue, and provide remarkable guest experiences. A fully integrated ecosystem of seven key products – Operations, Payments, Guest Journey, Mews POS, Business Intelligence, Marketplace and Open API – harness the power of smart automation to make a real difference for properties and chains of all sizes.

With over 650+ integrations and hospitality tech partners, Mews is the most connected solution on the market. It’s also the easiest to use, with a clean, intuitive interface and outstanding support should you need it.

Testimonial

Gillian Beare, Director, Finn Lough “Mews is great because it benefits both our guests and our team. It simplifies the way we work and the way guests book and interact with us; it’s a real win win”. Read the full Finn Lough case study here: www.mews.com/en/customers/finn-lough

Contact us today	
Contact	Ciara Madden, Sales Director - UK & Ireland
Tel	0044 747 491 1957
Email	ciara@mews.com
Web	www.mews.com



Money Jar is a dynamic and revolutionary new approach to banking that allows customers to open an account when it suits and in just 5 minutes. Money Jar is a digital current account with convenient sign up, pay-as-you-go, and a cash lodgement option supported by Payzone. Unlike other major fintech platforms, with Money Jar customers get an Irish IBAN, can pay bills, and receive wages. Money Jar also offers a fully integrated Foreign Exchange service.

Money Jar offers unlimited money jars that can be shared with friends, to help customers stay on top of personal spending and improve long term financial wellbeing through better money management. Money Jar also has a locally based customer support team run by humans not bots.

Money Jar is an Irish-owned fintech business headquartered in Dublin. All funds are held by a Tier 1 state owned Irish bank, which is regulated by the Central Bank of Ireland. Partnering with Mastercard, Apple Pay, Google Pay, Veriff and EML, Money Jar offers a safe and secure platform. When customers open an account with Money Jar, they are given a free virtual Prepaid Mastercard with contactless payments, at no additional cost. For those that prefer a physical card, they can order a Prepaid Mastercard from the app for €5, which will be delivered to their door. Money Jar fees are transparent and competitive. Money Jar promotes responsible, money management.

Money Jar offers jars to help customers deal with everyday costs such as rent, utility bills and to plan for long term events. By using jars customers can share goals with friends for planning that special weekend away or a longer term purchase. Customers that might need that extra bit of support with impulse spending can add a guardian to help lock special funds away for extra peace of mind.

Customers can download the Money Jar app from the App Store or Google Play & sign up using the simple registration process.

Contact us today

Contact	Paul Kinch
Mob	087 251 2290
Email	paul@moneyjar.ie
Web	www.moneyjar.world

MUSGRAVE MarketPlace

Musgrave MarketPlace is the only 100% Irish-owned national Foodservice, Retail and SME wholesaler. They are committed to supporting Irish jobs, Irish businesses, and the future of the foodservice industry in Ireland. They work with over 680 Irish suppliers and stock over 3,500 Irish products across their range. The company is based on 147-year-old family values that still drive them today.

Musgrave MarketPlace is committed to offering its customers the widest ranges and exemplary customer service. With over 14,000 carefully selected products, they offer nationwide delivery, a click and collect service or you can shop seven days a week in their branches nationwide.

Musgrave MarketPlace will donate €350k to TU Dublin by 2025 to support 48 student bursaries and the creation of a European Centre of Culinary Excellence, including a state-of-the-art student training restaurant.

Become a Foodservice or On-Trade Beverage customer today. As a Foodservice customer, you'll get amazing one-to-one support from our experts with specialist product knowledge, menu support & development and business insights. Their highly experienced On-Trade Beverage team are also here to support you. From Beer, Premium Spirits, and an exclusive On-Trade Wine range, to Soft Drinks, Bar Equipment, Snacks, and much more; they're a one-stop-shop for your business.

For more info go to musgravemarketplace.ie today.

Contact us today

Contact	Jason Finnegan
Mob	086 819 3857
Email	jason.finnegan@musgrave.ie
Web	www.musgravemarketplace.ie



Net Affinity simplifies the lives of hoteliers by delivering commercial success through direct bookings for Independent, Resort and Group hotels. Our platform uses the latest booking engine technology on the market, driving a rapid increase in direct business and enabling hoteliers to focus on creating the best guest experience there is for guests that will keep coming back forever.

We offer the following services:

- **Booking Engine**
- **Digital Marketing**
- **Meta Search**
- **Website Design**

At Net Affinity, our people are everything to us. That's why we're so proud to be certified as a Great Place to Work.

Contact us today	
Contact	Sharon Power-Cowley
Mob	01 293 9906
Email	sharon@netaffinity.com
Web	www.netaffinity.com

NetSpeed is an end-to-end managed IT services & Wi-Fi solutions partner. We deliver customized solutions that give you the freedom to reach wider and grow your business. We've over 20 years' experience providing managed IT services & support to over 160 clients nationwide. Our breadth of knowledge stretches across a wide range of sectors, including an extensive portfolio of hospitality clients, Dalata Group, Staycity MHL Collection & The Merrion Hotel.

The hospitality sector has requirements unlike any other, at NetSpeed we fully understand that providing a secure and reliable Wi-Fi to your guests is integral to delivering an excellent experience. NetSpeed delivers fast, reliable and secure Wi-Fi connectivity in over 5,000 guest bedrooms and meeting rooms in Ireland and the UK.

We know just how important it is to keep you connected. That's why we take a tailored approach with each of our clients, using our IT expertise to enable you to achieve your goals and ensure your business runs smoothly.

NetSpeed's fully managed IT support & Wi-Fi solutions can provide you with a comprehensive, high performing and cost-effective bundle that can scale and adapt as your business grows.

Contact us today	
Contact	Eoghan Comerford
Mob	01 885 3720
Email	Eoghan@netspeed.ie
Web	www.netspeed.ie



Welcome to Northern Feather Hospitality Products. With 40 years' experience, Northern Feather are experts in providing quality bedroom and bathroom products that will ensure your guest experience will be luxurious and restful.

Bespoke Manufacturing

Northern Feather manufactures onsite in Westport and with a wealth of experience dating back to the 1960's we have the knowledge and expertise to fulfil large or small orders to your exact specifications.

We have worked with leading hotels for many years and have developed an extensive range of superior quality duvets which are especially suited for hotel bedrooms.

We take pride in the fact that our pillows are constantly sought after by customers who have stayed in hotels all over Ireland and have experienced such a comfortable night's sleep that they want to purchase the same pillows for their own home. This is an ongoing testimony to the quality of the product we provide, a standard we are proud of and will always strive to achieve.

One of the luxuries that guests look forward to when they stay in a hotel is fluffy towels! Our premium Hotel Quality Towels are pure white 100% cotton in 480gsm weight, resulting in a thick absorbent and fluffy towel.

We also supply linens, protectors, toppers, kitchen and dining ware. Read more about us and our products on our website.

Personal touch

As a family business we take time to give attention to detail. When you contact us, you will receive friendly and expert advice to help you select the right products for your guest accommodation.

Contact us today	
Contact	David Coakley
Tel	098 28 874 / 086 600 8906
Email	davidc@northernfeather.ie
Web	www.northernfeather.ie

Nutritics is the leading provider of recipe development and menu management software to the food industry. Their user-friendly software allows for ease of compliance with food law, optimal menu management and publishing and facilitates a direct link of food information between suppliers, operators and customers.

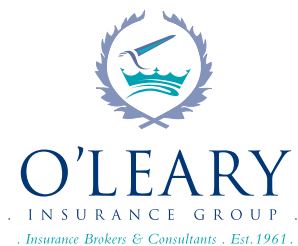
Founded in Ireland in 2013, Nutritics has grown organically to now serve over 10,000 food businesses in 100+ countries. It is the only software solution globally to be independently accredited by EUROFIR for accuracy in recipe calculation methods.

The software provides a complete menu management system including:

- **Direct link with suppliers to share food information**
- **Food labelling design, cost management, waste management, automated allergen & nutrition calculation, menu engineering**
- **Customer & online ordering, customisable digital menu publishing and food label printing.**
- **Automated carbon emission and water usage analysis, management, and reporting solution.**

In 2022 Nutritics launched Foodprint, a fully automated carbon footprint scoring system for foodservice and hospitality businesses. Foodprint provides businesses with an innovative solution to understand, manage and report on the carbon footprint of their food purchases, how it is trending over time and how changes are affecting the environment. The system fully supports and automates non-financial Scope 3 ESG reporting requirements. Alongside this, food service businesses can use Foodprint technology to add a carbon footprint score to packaging, dishes and promotional materials and communicate this with customers and clients.

Contact us today	
Contact	Paul Kavanagh
Mob	01 699 4302
Email	paul@nutritics.com
Web	www.nutritics.com



The O'Leary Insurance Group (OLG) comprises over 200 staff spread over 9 office locations across Ireland. OLG is one of the largest brokers in Ireland, with access to a wide range of markets both locally and in London. OLG is also one of the largest placing brokers to the leisure and hospitality sector placing insurance programmes for B&Bs and hostels right up to one of the largest hotel chains in the country.

OLG already acts as broker for many IHF members and in excess of 100 hotels nationally, both inside and outside of the IHF member base. Over the last number of years, OLG has grown significantly in terms of size and expertise. We have a very strong team armed with extensive broking and client facing experience and effective 1st January 2021 are now part of Brown and Brown Inc, the 6th largest broker globally with revenues in excess of 3bn. We understand both the needs of the IHF to assist their members address the crippling insurance costs, and the individual requirements of hotels to manage their risk, claims and overall insurance cost.

Contact us today	
Contact	John Moylan
Mob	01 202 6813
Email	jmoylan@olid.ie
Web	www.olearyinsurances.ie

ORACLE Hospitality

Oracle Hospitality brings over 45 years of experience in providing technology solutions to independent hoteliers and regional chains. We provide hardware, software, and consulting services that allow our customers to act on rich data insights that deliver personalised guest experiences, maximise profitability and encourage long-term loyalty. Our solutions include platforms for property management, point-of-sale, distribution, reporting and analytics all delivered from the cloud to lower IT cost and maximize business agility. Oracle Hospitality's OPERA Cloud is recognised globally as the leading property management platform and continues to serve as a foundation for industry innovation.

With our experienced sales team to assist with your questions and an EMEA support centre in Galway, we know the Irish marketplace. Oracle Hospitality provide solutions for Ireland's home-grown international hotel brands, as well as hundreds of independent hotels and resorts across the country, our solution can be tailored to fit all businesses.

Oracle Hospitality provides PMS, Sales & Events, Distribution, Reporting and Analytics, to run the engine of your hotel strategies, when combined with our F&B POS software and hardware, it creates the full complement of best-in-class software solutions and business intelligence for your hotel, allowing your business to focus on creating truly memorable guest experiences.

Contact us today	
Contact	Tom McPherson
Tel	01 803 9110 / 087 050 6972
Email	thomas.mcpherson@oracle.com
Web	www.oracle.com/ie/industries/hospitality



Oriental Weavers Group is one of the finest producers of machine-made carpets and area rugs in the world with manufacturing on three continents.

Founded in 1979, the Oriental Weavers Group has a workforce of over 20,000 skilled associates globally. From planning to manufacturing, our associates embody our unique family traditions, rich with decades of technical & mechanical expertise, supported by an abundance of resources, skill and product knowledge.

Our global designers craft each bespoke project in collaboration with the international brands and design houses we serve. "Optiweave" broadloom and area rug solutions, are engineered in woven Axminster & Hand-Tufted medium, with the ability to provide Machine-Tufted and Printed products upon request.

Environmental Focus

With a 21st century approach to renewable and sustainable thinking that is recognised by the European funded GEFF program, the Oriental Weavers Group is actively shaping the future sustainability of its manufacturing practices.

Our areas of environmental focus include waste water capture and renewal, reductions in carbon dioxide emissions through mechanical upgrades and tree planting, representing just the beginning of Oriental Weavers Group's future-forward goal of a carbon zero footprint by 2050.

Contact us today	
Contact	John Murphy
Mob	086 851 3362
Email	john.murphy@owhospitality.co.uk
Web	www.owhospitality.com

Specialists in the Hospitality Industry & Partners with Leading Hotels in Ireland & UK

At Perfect Reception, we know and understand the hospitality market. Having worked for decades in the hospitality sector in Ireland and internationally, we developed a range of business services to reduce costs, increase efficiency and generate revenue and value, while providing you and your customers with an exceptional level of service.

On average, hotels miss up to 40 calls a day, and every missed call represents a missed revenue opportunity. Working in partnership with you, Perfect Reception will seamlessly handle calls, whether you need us to manage calls full time, at specific times of the day, peak times or overflow calls, you can rest assured that every call will be professionally answered by our highly trained staff.

At Perfect Reception, we are committed to your success. We are results-driven and client focused. Every call is documented, and a full report is sent at regular intervals to give you full transparency of the solution and the high level of service provided.

Working in partnership to deliver real value and return on investment, Perfect Reception provides call answering, booking and lead generation solutions to the leading hotels across the country. We work with hotel groups as well as individual hotels. Our clients are the best evidence of how well our bespoke solution works for this sector, and they stay with us because we deliver.

Find out more at www.perfectreception.ie

Contact us today	
Contact	John O'Grady, Managing Director
Email	john@reception.ie
Contact	Jim McCoy, Chairman
Email	j.mccoy@cos365.ie
Tel	1800 910 555
Web	www.perfectreception.ie



Permanent TSB has a 200 year history of supporting communities across Ireland. It is a leading provider in the financial services market, offering customers a range of both personal and business banking products and services to suit customers' needs. Permanent TSB believes in the power of personal relationships and is dedicated to giving real support to small and medium sized businesses in Ireland. Permanent TSB, provides a range of business banking solutions for daily banking and lending needs, all delivered with personal support. So whether you're a sole trader, small business or operating in the Hotels and Tourism industry, Permanent TSB's dedicated team of Business Banking Managers have specialised industry sector experience to tailor a solution for your needs. Call to your local Permanent TSB branch today to find out more about how they can support and grow your business. Permanent TSB p.l.c. is regulated by the Central Bank of Ireland.

Contact us today	
Contact	Shane Walsh, Business Banking Manager & Head of Hotels Sector
Mob	+353 87 716 8079
Email	shane.walsh@permanenttsb.ie
Contact	David McCarthy, Regional & Sectoral Head of Business Banking
Mob	+353 87 361 1838
Email	dave.mccarthy@permanenttsb.ie

PictionUs is a video & photography app dedicated to helping the hotel sector across Ireland. We have partnered with some of the best-known hotels in the country and helped improve their bottom line. Our service can be integrated into your hotel packages in a matter of minutes. Our dedicated team is on hand 24/7 to help with technical support and ensure our service is integrated seamlessly into your hotel. There is no sign on fee and you only pay us when a couple or corporate wants to use our service.

Contact us for more details if you feel it is something that could be a fit for your hotel. "It really is a simple idea and brides and grooms and corporates are really enjoying it, the discounted price we buy at really adds value to our overall package. This is what we are looking for as an add-on for our packages." Ted Robinson, Barberstown Castle. The PictionUs experience consists of a wedding package and a corporate package which covers every type of event in your hotel.

An album is created through the app, a unique QR code is emailed to the property which is printed out and put on the tables. The guests of the event then scan the QR code on the day and get added to the album where everyone can share their photos and videos. It provides a fun, easy and simple way for large events to capture all their photos & videos in one place. At PictionUs we all remember the disposable cameras on the tables at weddings we have been to, this is just the next step on from that.

Contact us today	
Contact	Daniel Grimes
Tel	086 457 9700
Email	dgrimes@pictionus.com
Web	www.pictionus.com



secret Escapes.ie LUXURYBREAKS® TheDiningRoomo *Dampier*®

Pigsback is a travel and domestic experience site with over 1.5 million members based in Ireland who love travel. Pigsback is part of the Secret Escape Group, a luxury travel group with over 62 million registered members worldwide.

The hotels and experiences on Pigsback are hand-picked and offers are curated by our travel experts. We are always on the lookout for those additional perks that make staying at our hotels extra special. Each property has a dedicated travel expert who will consult with you to understand your needs and ensure optimal rates drive sales when you need them most. You don't pay to be listed with us. You merely pay a commission for each booking made so you can use our platform as an extension of your existing revenue and marketing strategy.

We engage with our members through highly tailored online marketing and daily newsletters, using their preferences to target them with the most suitable content. Just 13% of purchasers were planning a trip when they booked with us, so you can rest assured that our guests are purely incremental customers spending in your hotel.

Get in touch with us today to request an information brochure or set up a consultation with one of our commercial managers.

Contact us today	
Contact	Philip Kelly / Annabelle Quinlan
Mob	085 713 6106 / 087 925 7158
Email	philip.kelly@empathymarketing.com annabelle.quinlan@empathymarketing.com
Web	www.pigsback.com



Planet provides integrated software, payment and technology solutions for its customers in the Hospitality and Retail sectors and worldwide via a network of global Financial Services Partners. Founded over 35 years ago, we have evolved our services, delivering an innovative digital commerce platform that puts customer experience first. With headquarters in London and more than 2,000 expert employees located across six continents we serve customers in over 120 markets.

In Ireland, Planet provides management solutions, support and IT integrations to over 500 hospitality clients, including many of Ireland's leading independent hotels and resorts. Our market leading PMS product, HotSoft 8, with fully integrated POS, and online distribution management, is supported locally by our dedicated Irish team based in our head office in Kilkenny.

Contact us today	
Contact	Dean Thompson
Mob	056 779 1900
Email	dean.thompson@weareplanet.com
Web	www.weareplanet.com



Gold Partner for Oracle Point of Sale Cloud Software, Hardware, Management and Stock Control Systems for Hotels, Restaurants and Bars with full ePOS integration.

Our product portfolio also includes:

- Pay at table
- Gift & Loyalty
- Stock Control
- Fully Integrated Credit card payments
- Online ordering
- Mobile/Tablet ordering
- SPA and Leisure systems

Contact us today	
Contact	David Doyle
Tel	01 403 5350 / 087 967 5000
Email	ddoyle@postech.ie
Web	www.postech.ie

RateGain Travel Technologies Limited is a global provider of SaaS solutions for travel and hospitality that works with 2200+ customers in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion.

Your preferred partner in the Hotel and Travel Industry for:

Distribution:

- Enhance distribution strategy & unlock demand
- Enabling hotels to connect with demand partners globally
- Optimize your hotel content across all channels for better conversions

Business Intelligence:

- Understand your competitor’s pricing & revenue strategies
- Manage your rate integrity with our price parity tool
- Get insights into future demand for your market

Digital Services:

- Attract more bookings to brand.com,
- Enhance visibility on meta platforms
- Flexible packages from basic CPA and CPC to full management including website
- Social Media campaign management, 24/7 Monitoring and Responding Service by our team, benchmark your social media performance

Exclusive IHF Member Offer

We are delighted to offer IHF Members discounts across all of our products, please check our latest offers on our Suppliers Hub profile page or contact Jacqueline.reid@rategain.com quoting IHF.

For further information on how we can help drive more direct business to your hotel, please visit www.rategain.com.

Contact us today	
Contact	Jacqueline Reid, Associate Vice President – Commercial
Tel	+44 7984 064 638
Email	jacqueline.reid@rategain.com
Web	www.rategain.com



Unique Solutions in Promoting Your Image

Optimise your revenue and distribution strategy

Rate Wise is a leading revenue management company providing cloud-based software solutions and revenue management consultancy to hotels and serviced apartments. We have extensive experience working with all types of accommodation from small budget hotels to large five-star resorts.

Our Revenue Management Software Solution:

Our RMS solution has been trusted by hoteliers for over 15 years. It integrates your revenue strategy, your PMS data, and your competitor data and can send your rate strategy back out to your channel manager or PMS depending on your chosen set up.

Having your revenue system automated saves valuable time, creates a more efficient work process and reduces human error, giving your team the time to work on strategy and a high-level overview rather than data inputting and reading multiple reports.

Our Consultancy Service:

In addition to our software some hotels can opt to work with our team of revenue consultants. Hotels often know & understand revenue management but they need a team to implement and follow through on the strategy. We have a proven track record in increasing room revenue for our clients. Our team will help you uncover the hidden revenue potential of your hotel. Through best practice methodologies, strategic techniques and in-depth knowledge of distribution, we will optimise the potential of every room sold leading to increased revenue and lower distribution costs.

Exclusive IHF Member Offer

IHF members will have their set up fees waived.

Contact us today

Contact	Heather Wiktorski
Tel	086 824 1106
Email	hwiktorski@rate-wise.com
Web	www.rate-wise.com

Recognition Express is a family-owned Irish Company operating for over 30 years. We are firmly established as a leading Irish supplier of name badges, enamel pins, promotional products and internal signage.

With over 3 decades of experience, we have a unique insight into the needs of the working professional. We supply to many industries including hospitality, healthcare, financial sector, education, manufacturing and more. Buying from us means you are supporting a Guaranteed Irish Business.

We have a full range of designs and materials to suit all budgets.

Some of our very valued customers include:

- Adare Manor Hotel
- The Woodland House Hotel
- Aisling Hotel
- Dromoland Castle Hotel
- Ballygarry Estate Hotel and Spa
- The Lake Hotel
- Gleneagle Hotel
- Powerscourt Hotel Resort and Spa
- Castleknock Hotel
- Inchydoney Hotel and Spa
- Castlemartyr Resort
- The Connacht Hotel

Contact us today

Contact	Annette McAleenan
Tel	061 318 181
Email	sales@recognition.ie
Web	www.recognitionexpress.ie



Reliance Laundry Equipment is rapidly becoming Ireland's leading supplier of Commercial laundry Equipment. We are a Guaranteed Irish Company and offer Sales and Service on a nationwide basis.

Reliance Laundry Equipment supplies equipment across a broad range of sectors with particular emphasis on the Accommodation and Hospitality sector i.e., Hotels, B&B, Guesthouses.

Reliance Laundry Equipment stock a range of LG Light Commercial Laundry Equipment and Electrolux Professional and DOMUS Heavy Duty Laundry Equipment.

Reliance Laundry Equipment offer the Customer a number of options; outright sales, rental or leasing of equipment.

Reliance Laundry Equipment also offer a full installation and after sales service which covers the whole country of Ireland.

For a free site consultation and further information, please do not hesitate to contact the team below.

Contact us today	
Contact	Tony Tobin
Tel	086 088 3634
Email	info@reliancelaundryequipment.ie
Web	reliancelaundryequipment.ie

Repak is Ireland's only Packaging Recycling compliance scheme. Our purpose, on behalf of our 3500 Members, is to lead the recycling and sustainability of Ireland's packaging waste; advocate for a new circular economy; and educate businesses and consumers on reducing and recycling packaging waste.

At Repak, we are passionate about protecting the environment and reducing the environmental impact of packaging waste, while helping to deliver Ireland's recycling targets for the five main materials. We run initiatives and campaigns to help our Members improve the sustainability of their packaging and to encourage consumers to reduce, reuse and recycle better.

Primary Goals

- To make Ireland a Primary Leader in Europe of packaging recycling by 2025 in a circular economy
- To recycle 50% of all plastic packaging placed on the market by 2025
- To achieve 80% recycling target for all packaging by 2030 (10% ahead of the EU target)

For more information visit repak.ie

Contact us today	
Tel	01 467 0190
Email	info@repak.ie



Leading Supplier of Luxury Mattresses to the Hospitality Market

Our Heritage

Part of the prestigious Kellett Group we have been making beds for 75 years since 1947, at our factory in Oldcastle, Co. Meath. 100% Irish, we manufacture all of our products onsite, combining traditional craftsmanship with the latest in mattress technology to give your guests the highest quality night's sleep.

Choose from one of our unique collections with options of:

- Open-Coil
- Pocket Spring
- Zip & Link
- Custom Specification

Options Available:

- 4 Key Mattress Collections covering 3-star to 5-star plus facilities
- Bespoke Mattress options available with add-ons
- Products available include Mattresses, Divans & Headboards

We can accommodate all your needs to provide you with your perfect bedding solution. Our contract bed ranges have been designed with luxury, durability and comfort in mind. All of the products are also Crib 5 compliant.

Servicing the following markets:

- Hotels
- B&Bs
- Guesthouses
- Student Accommodation

End to end solution:

- Mattress Installation
- Removal & Disposal

We make your life easy by offering a mattress installation service along with removal and disposal of old mattresses. Ensuring your turnaround time is quick and efficient.

Contact us today	
Contact	Samantha van Wyk
Tel	086 083 3896
Email	sam.vanwyk@respabeds.ie
Web	www.respabeds.ie/hospitality

Revinate empowers hoteliers to connect directly with guests at every touchpoint to deliver delightful experiences and drive direct revenue. Our data platform and guest communication solutions put hoteliers in control of every step of their guests' journeys – initial research, booking, check-in, throughout the stay, and even after check-out. We do this all using the communication channels that the guests prefer, whether it's voice, text, email, or web chat.

More than 12,000 hotels bank on Revinate to power unforgettable guest experiences and drive direct revenue.

Ask us how we do it. Visit our website to get a demo: www.revinate.com/demo/

Contact us today	
Contact	Travis Cabrera, Regional Director, EMEA
Tel	+34 610 235 183
Email	travis@revinate.com
Web	www.revinate.com



SALTO delivers on-premises, cloud, and mobile electronic access control solutions for your industry needs – hospitality, education, healthcare, retail & more. For more than 20 years, SALTO has been redefining the access control industry by continually being first to anticipate market needs in a rapidly evolving marketplace.

Guided by our insights into customer needs, we deliver industry-leading, next-generation electronic locking solutions without wires and mechanical keys. SALTO provides access control in over 90 countries and secures more than 5 million doors. Used by an estimated 40 million people daily, we set new standards in security, manageability and scalability.

Contact us today	
Contact	Kevin Dunne, Business Development Manager
Tel	087 663 0688 / 091 743 100
Email	k.dunne@saltosystems.com
Web	www.saltosystems.com

SeaChange Ltd. is an Irish Health and Safety Consultancy providing expert services and solutions to the hospitality sector.

Have you ever asked yourself...

- “How does that safety statement I bought keep my people any safer?”
- “How does it prevent accidents, claims and rising insurance premium costs?”

The answer is it doesn't... A lever-arch file gathering dust on a shelf can do none of these things. SeaChange services and solutions proactively engage your people bringing your safety standards to life.

SeaChange Safety Services and Solutions:

Our Safety Culture Pro Partnership provides legally required safety compliance while also ensuring that risk is managed in a meaningful and practical way in your Hospitality business.

- Risk Assessments
- Safety Training
- Safety Audits
- Visual Safety Management System
- Slip, Trip and Fall Prevention System
- Safety Checks and Inspections System

Get a real return on your safety investment today and work with SeaChange to:

- Ensure Safety Compliance
- Improve Staff Training
- Prevent Incidents and Accidents
- Reduce Lost Time Incidents by 50%
- Reduce Insurance Costs by 15%

Contact SeaChange today to improve safety compliance and grow safety culture in your Hospitality business.

Contact us today	
Contact	Karen Hickey, Sales & Marketing Manager
Tel	045 856 028 – 085 861 9499
Email	karen.hickey@seachange-intl.com
Web	www.seachange-intl.com



From the smallest bed & breakfasts to the largest chains, SiteMinder is the name trusted by more than 32,000 hotels around the world to acquire new and repeat guests. Our holistic suite of solutions manages every stage of your guests' booking journey so you can:

- Make your hotel more visible on the world's top booking sites and be found by guests across the globe
- Drive direct bookings via your hotel website so you can own the guest relationship and pay zero commission
- Access a multitude of third-party applications to enhance your revenue and guests' booking experience
- Use data to understand local demand and offer pricing that's both competitive and optimal for profit margins
- Leave manual entry behind with systems that work seamlessly together while you run your hotel

Exclusive IHF Member Offer

10% Discount off the monthly fee
50% off setup fees
Based on a 12-month user agreement

Contact us today	
Contact	Jon Grisdale
Tel	0044 203 151 0730
Mob	083 449 0009
Email	jonathan.grisdale@siteminder.com

Sky Staffing Solutions' expertise lies in finding the right jobs and giving it to the right candidates and providing quality candidates to our clients from entry-level to senior positions - including managers and chefs. We have successfully placed candidates across many significant hotels in the country. All our candidates have the right to work in Ireland – so you don't have to worry about issuing work permits. In addition, our candidates are well-experienced in the hotel industry.

As consultants, we put in a hundred percent effort to understand the needs of employers and job seekers to help bring the two together. We pride ourselves on creating the perfect match, keeping different expertise levels, skills, and personalities in mind. So, if you're looking for chefs and kitchen assistants, we have them.

Sky Staffing Solutions is making a name for itself in an increasingly competitive marketplace. They have recently set up a **Hair, Skin, and Make-Up school overseas**, which will help us deliver certified **SPA therapists nationwide next season**.

Contact us today	
Contact	Clint Estibeiro, Director
Tel	01 255 5555
Mob	089 223 4929
Email	info@skystaffingsolutions.com
Web	www.skystaffingsolutions.com



20% of Irish Hotels are benefitting from Snapfix

Our customers call Snapfix the “WhatsApp for Hotels”.

Now, your entire team can communicate and collaborate efficiently, improving your guest experience.

Snapfix uses photos and messaging, in a private and secure system. Everyone can take a photo. A photo speaks a thousand words and every language. Snapfix is perfect for multilingual teams, to ‘get things done’ efficiently, and management has visibility and control.

Hotel teams use Snapfix for:

- Fire, Security & Duty Manager Walks
- Reactive & Planned Maintenance
- SOP’s, Brand & Quality compliance
- Room Condition Surveys
- Lost & Found
- Team Announcements, Communication and much more

Snapfix is one platform, with infinite uses.

We look forward to speaking with you.

Snapfix your Hotel Today!

Exclusive IHF Member Offer

Contact us today for a free setup and trial, and ask about our special hotel pricing, as well as receiving 50 free ‘Snaptags’. These are electronic NFC tags used to confirm fire walk compliance and security walks.

www.snapfix.com/how-it-works

Contact us today	
Contact	Andrew O’Connor
Tel	01 969 4661
Mob	087 779 4103
Email	andrew@snapfix.com
Web	www.snapfix.com

In the current financial climate there is a very keen focus on where savings can be achieved and in Hotels IMRO, PPI & Sky charges can be significant.

In virtually all Hotels we have reviewed since premises fully reopened in February 2022, we have been able to secure further credits.

Many of IMRO’s charging parameters had been affected by social distancing / reduced turnover etc.

However unless IMRO are advised of these changes these types of credits cannot not be applied to your account.

We have also have a partnership with an Italian music rights company SoundReef and by using their repertoire your IMRO background music charges reduce by 50%. On Average a hotel could see their music rights charges reduce by €1,500 to €2,500 annually. There is a free trial of this repertoire available.

We will also ensure that the charges going forward are appropriate as many premises have not returned to the same level of music as pre covid.

In the case of Sky, we will ensure you are on the most cost-effective contract as a number of hotels we have reviewed were on a more expensive contract.

Exclusive IHF Member Offer

Contact us for a **free consultation** to discuss our services in more detail.

Contact us today	
Contact	Sean Stokes
Mob	086 814 6570
Email	ss@smri.ie
Web	www.smri.ie



Stayntouch provides an integrated technology suite featuring a cloud-native PMS and guest kiosk solution, a seamless booking engine, an end-to-end payment platform, a powerful channel manager, and over 1100 integrations.

Headquartered in both Washington DC and Amsterdam and led by a team of hospitality professionals, Stayntouch is a trusted partner to many leading hotels and resorts, including First Hotels, Conscious Hotels, Zoku Hotels, the French luxury brand OKKO, and Village Hotels. Stayntouch is also a preferred PMS partner to some of the leading independent hotel collections including Design Hotels, an Independent Marriott Brand.

Products

Stayntouch PMS: Easy-to-use and easy to train on, Stayntouch PMS gives you the flexibility to streamline operations, maximize revenue and deliver your ideal guest experience.

Stayntouch Pay: Deliver a seamless and secure payment experience and let your customers pay wherever and however they prefer.

Stayntouch Booking: Build an easy and intuitive booking experience for your guests and maximize direct bookings for your hotel.

Channel Manager: Connect to leading OTAs, boost revenue, and streamline your distribution strategy with a powerful channel manager.

Stayntouch Kiosk: Skip the front desk and streamline your guest welcome & departure experience while increasing ROI through targeted upsells right at the time of check-in.

Exclusive IHF Member Offer
10% off of monthly subscription and 50% discount on one time implementation fee. First 3 Months FREE of Stayntouch Kiosk FREE system updates, upgrades, and 24/7/365 support. FREE all access to training materials.

Contact us today	
Contact	Mark Beehan
Mob	+31 6 8350 4733
Email	mark.beehan@stayntouch.com
Web	www.stayntouch.com

Sysco is the leading foodservice provider on the island of Ireland. Our team of over 1,400 people deliver food solutions to more than 9,000 customers each week. Operating from a central Dublin location and eight regional centres, we guarantee next-day island-wide delivery; we are the only food business in the country capable of delivering on our customers' expectations regardless of how remote your business location is.

Our customers rely on us to help them grow their businesses, with a range of over 9,000 fresh, frozen, and ambient food products, and non-food products. An expert team of innovation chefs, category specialists and quality assurance professionals ensure the highest standards.

We've nurtured and developed the largest network of local and international suppliers in the industry. This means we can always bring you the freshest and finest food products that are authentic, quality assured and competitively priced.

Sysco is committed to supporting Irish suppliers and businesses, and to providing a sustainable route to market for the supplier network, with access to the widest possible selection of premium home-grown products. We're dedicated to providing the finest quality produce, products and service to our customers.

Sysco source and deliver the best, so your business can be at its best.

Contact us today	
Contact	Jim Woulfe
Mob	087 257 3394
Email	jim-woulfe@sysco.com
Web	www.syscoireland.com



Elevating your business through design.

Based in Ireland and London, Tailor&Wolf is an award-winning interior architecture agency providing the following services for hospitality spaces, healthcare environments, corporate offices, PRS and retail spaces:

- Interior Design
- Architecture
- Design Concepts
- Brand Design
- User Flow Mapping

Our design approach starts from within. Taking an inside-out approach to a project means recognising multiple needs, including spatial, technical, cultural, and functional needs. Every one of these concerns is defined and integrated into the interior design. This multi-specialist approach ensures freshness of vision and a broad-minded attitude.

As a boutique design practice, having worked on many hospitality projects over the past 25 years, the highly skilled and experienced team here at Tailor&Wolf can bring something unique and distinctive to your property, whether it is a branded or independent name.

Our ethos is to elevate your business through design, with attention to detail at every touch point. We do this by listening to you, your team and by researching your ideal guest's needs.

We are committed to creating extraordinary interiors and architecture tailored to each unique space. We can deliver a unified, harmonised scheme, exclusive to each project, by having all of our architectural, interior, photography and branding disciplines in-house here in our Tailor&Wolf Design Studio.

Contact us today	
Contact	Niamh Clarke
Tel	046 906 4190
Email	info@tailorandwolf.com
Web	www.tailorandwolf.com

As the market-leading hospitality recruitment agency, we specialise in finding the top talent for leadership roles. Over the last 20 years we have helped Ireland's hotels fill thousands of positions, delivering the perfect candidate for crucial roles in general management, food and beverage, revenue, sales, marketing, and at senior chef levels.

We are a small agency with a big heart, which means we really care about our clients' businesses and our candidates' careers. Contact Micheline Corr to find out how we can deliver the future leaders for your business or help you take the next step in your career.

Hospitality eNews

As part of our commitment to the hospitality industry, we're delighted to be partnering with Hospitality eNews (HeN) to bring you the latest news and jobs in the industry: hospitalityenews.ie. If you have a new appointment or news story that you would like to feature in the HeN newsletter, get in contact with us today at peggy@hospitalityenews.ie with the reference "IHF Brochure".

Contact us today	
Contact	Micheline Corr
Tel	01 475 2903
Mob	086 248 0436
Email	mcorr@thefirm.ie
Web	www.thefirm.ie



IT systems and solutions dedicated to the Hospitality Industry. Tierney's can count more than 300 Irish hotels as customers which is the largest business specialising in this sector across Ireland.

Tierney's provide a trusted and reputable range of IT Solutions, Support and Consultancy Services to the International Hotel, Restaurant and Leisure Industry across Ireland and the UK. Our commitment within the Hospitality Sector brings cutting edge solutions to our customers from leading partners around the globe enabling our clients to gain the maximum from their IT investment helping them achieve their specific needs. We strive to understand the issues Hotels and Restaurant owners have in IT and we provide the best solutions and expert knowledge for your business.

Whether it's IT Hardware, Software, Wi-Fi, Cloud Solutions, IT Security or Point of Sale Solutions, Tierney's sales team are on hand to discuss your unique hospitality requirements, call us today to find out more.

Contact us today	
Contact	Renaë Downes
Tel	065 682 8281
Email	sales@tierneys.ie
Web	www.tierneys.ie



TileStyle is Europe's largest tile, bathroom, kitchen and wood flooring showroom based in Ballymount, Dublin 24. We have worked with hundreds of hotels over the last 40 years, offering creative and innovative solutions for hotel bathrooms, restaurants, bars, commercial kitchens, swimming pools, spas, gyms and public spaces.

TileStyle works with the world's leading manufacturers such as Porcelanosa and TOTO to bring you the latest innovations in design and technology and our highly experienced team are here to help with any design or specification advice you might need, be that tiles, bathrooms, natural stone, wood, laminate or LVT flooring.

TOTO for Hotels

TOTO is the **world's No.1 brand in shower toilets**. Founded in Japan in 1917, the hygiene benefits offered by TOTO have become even more important to guests in recent times. TOTO can be found in many hotels globally. Examples of leading hotels in London that feature TOTO include the Shangri La @ The Shard, Great Scotland Yard, The Connaught, Marriott Park Lane, The Mayfair, The Stafford and The Rosewood.

PORCELANOSA for Hotels

Porcelanosa supplies a unique, elegant and cohesive range of products specifically for hotels (including POD bathrooms). Timeless and durable these products add style and character to hotels and are aimed at meeting the desires and needs of the modern, discerning traveller.

In Ireland, TileStyle has the distribution rights for TOTO and PORCELANOSA and our knowledgeable team of product specialists are here to help, so contact us today to find out more.

Contact us today	
Contact	Tony Murphy, Hospitality Sales Manager
Mob	087 415 8804
Email	hospitality@tilestyle.ie
Web	www.tilestyle.ie



Ireland's Largest Independent Supplier of Cigarette and Tobacco Products

TobaccoLand Ltd is a tobacco distributing company based in Limerick City. The company has been in business for over 30 years and has grown to be Ireland's largest independent supplier of Tobacco products. TobaccoLand distribute tobacco products through an extensive network, supplying the 26 counties of Ireland.

TobaccoLand provides its service to the Hotel, Public House, Off-Licence, and Retail Store industry.

Over the last number of years, TobaccoLand has identified the changing nature of consumers' buying behaviours, with the increase in the demand for cashless payments becoming the emerging trend from our consumer base. For TobaccoLand, the customer is at the heart of every decision we make. We want to provide the most effective and efficient service for both premises and consumers.

In response to this, we at TobaccoLand have designed the new FUTURE tobacco vending machine. These machines are exclusive to TobaccoLand.

TobaccoLand are currently the only Cigarette Vending company to offer this service in Ireland. What this FUTURE machine offers is a hassle free method of dispensing tobacco products for both Hotel/Pub and the consumer. TobaccoLand can also provide your premises with a convenient cash for coin delivery service with no fees charged.

For more information on how to avail of our new FUTURE tobacco vending machines, please contact the team below.

Contact us today	
Contact	Declan Costelloe
Tel	061 418 242
Mob	087 837 2508
Email	info@tobaccoland.ie
Web	www.tobaccoland.ie

TourDesk is a comprehensive tour booking service for hotels and guesthouses. It brings a new source of revenue, increases your service level, and reduces the workload on your front desk and back office.

TourDesk offers two main features:

- **Agent System**, used by the front desk staff as a point-of-sale. The Agent System allows the front desk and concierge to easily and securely identify, book, and confirm a tour for a guest standing in front of them.
- **Sales Portal**, used by guests to plan their own adventures. The Sales Portal automatically allows you to earn revenue from your guest's bookings. TourDesk creates a Sales Portal for you and customizes it with your logo and brand colors. You can then simply share the Sales Portal with your guests who then can book their experiences on their own in one location.

TourDesk has operated in Ireland since early 2018, already working with many premier hotels and we're eager to add more partners to that list.

Using TourDesk is entirely free of charge, and in fact, we pay our partners a commission for every sale made through the system! We have a vested interest in increasing your revenue, as our business model is entirely sales-driven.

Contact us today	
Contact	Hjörtur Atli, CEO
Email	hjortur@tourdesk.ie
Web	www.tourdesk.io



Reduce Costs Instantly

Trinity Purchasing is an international procurement organisation that focuses primarily on the hospitality industry. We collaborate with our clients to achieve considerable savings through our collective purchasing activities.

As a team we have a wealth of industry experience; our team members include executive chefs, hotel general managers and procurement managers so we understand the operational and financial challenges of your day-to-day business and we work in an advisory capacity. Recommendations are made without obligation, and you can choose to work with just one, all, or none of our nominated suppliers. You have nothing to lose and everything to gain.

Trinity Purchasing operate through a simple invoice-based benchmarking process, whereby our relationship managers conduct a confidential pricing review either on-site or remotely, at no cost to our clients. We then outline areas where savings can be realised and make recommendations based on those findings.

We also offer access to Pi, our award-winning, cloud-based procurement system. The system includes a suite of purpose-built modules designed to empower finance, procurement and catering teams by providing full visibility, control and a consistent picture of your catering operation at any time.

Contact us today	
Contact	Alan Cruite, General Manager Ireland
Mob	086 020 0499
Email	acruite@trinitypurchasing.com
Web	www.trinitypurchasing.com

Tubs & Tiles is Ireland's leading supplier of tiles and everything you need for your bathroom. Tiles are sourced exclusively from trusted manufacturers in Spain and Italy so you can be assured of only the best quality tiles that will stand the tests of time. We also showcase a wide range of design-led international bathroom brands to suit any style or budget.

The Tubs & Tiles Commercial team can assist with the specification of tiles based on individual project requirements and have particular expertise in specifying for projects in the hotel and leisure industry. We work closely with clients, architects and developers to propose the products most suitable to their needs while meeting their budget requirements. You can rely on our expert team to provide ongoing site support at every stage of the process.

Services include:

- Interior Architect consultations
- 3D bathroom design
- Bespoke sourcing from an international supplier network
- Expertise in building regulations and technical requirements
- Value engineered solutions

Recent Projects

- The Westin Dublin
- The Galmont
- Centre Parcs
- Harvey's Point
- Glenlo Abbey
- Powerscourt Distillery
- Shannon Airport
- Ashford Castle
- Farnham Estate
- The Spa at Johnstown House

Contact us today	
Contact	Jason O'Connor, National Sales Manager
Tel	087 684 5640
Email	jason.oconnor@heatmerchants.ie
Web	www.tubstiles.ie



Unilever Food Solutions is a renowned and industry leading food manufacturer within the food service sector. Through our extensive industry knowledge, we have developed award-winning products that meet Chef's needs and are easy to use in the areas of bouillons, soups, sauces, herb mixes, gravies and dressings. We also work with our customers to develop mutual expertise in areas such as health, nutrition, allergens and food waste.

Unilever Food Solutions is a business built by Chefs, so we know what you face every day in the kitchen. Everything we do is focused on making your life a little easier.

We aim to inspire you, train you and provide you with the best product solutions. Drawing from their extensive experience in professional food services, our team of over 300 Chefs create dish solutions that balance great taste, convenience and nutrition with a consistently high standard.

Our global network of food service professionals help source the best sustainable ingredients, develop quality products, create inspiring & trending recipes, and provide chef training and support.

Contact us today	
Contact	Leonard Power
Tel	01 488 1600
Email	leonard.power@unilever.com
Web	www.unileverfoodsolutions.ie



Vamoos delivers a bespoke digital concierge app which elevates your guest's experience and drives upselling and repeat bookings. The app puts the entire hotel experience at guest's fingertips, with digital directories, in-app messaging, notifications and customisable maps all available within one striking, image-led, easy-to-use app. Alongside the added value to guests are numerous opportunities to upsell.

You manage your own app via a simple online portal, with changes free to make and effective in real-time. The need to constantly update room guides with new information will be eliminated, with significant time and cost savings - one client reported making back the cost of Vamoos in just two weeks via printing costs. Vamoos also provides ongoing complimentary support and training, with an 'every query answered' guarantee.

Vamoos can be a way to relieve the pressures of staff shortages, by freeing staff from those mundane, repetitive tasks like giving out WiFi codes and pool times. This allows them to add value by engaging with guests on a more personal level, without compromising your high-quality customer service.

And finally, Vamoos gives you access to a 300+ luxury travel company network, with opportunities to expand your property into new markets.

Exclusive IHF Member Offer
 All IHF members can enjoy an extended free trial - 3 months instead of 1.

Contact us today	
Contact	Georgia Wells
Tel	020 3474 0512
Email	info@vamoos.com
Web	www.vamoos.com



The VDA-Telkonet Group is the largest global player in the field of Energy Management Systems and Guest Room Management Systems for the world Hospitality market. The Group defines the future of the sector by focusing on people as a valuable element of smart technologies and by offering the right balance between maximizing comfort and saving energy.

The Group is the global leader in IoT Hospitality technologies. As the industry's leading solution provider, the Group's experience in the service and support of its customers benefits them in all phases of their projects, from consulting to engineering, to delivery and ongoing support of the completed project.

With around 1 million rooms installed in 50 countries and more than 60 years of experience and two in-house R&D Teams of around 40 engineers with hardware and software expertise, the Group demonstrates a deep knowledge of the markets in which it operates and is a strategic partner for the global Hospitality market.

Our Irish Base has both sales and support by our own engineers supporting over 100 Hotels in Ireland and offers solutions for lighting and temperature control, door access control, energy-saving optimization, and entertainment systems to provide Hotel guests with the best experience.

Contact us today	
Contact	Warren Edwards, General Manager Ireland
Tel	086 825 7171
Email	Warren.edwards@vdagroup.com

Ethically sourced linen, trusted by the world's leading hospitality brands.

Vision is the textile brand behind the biggest names in the hospitality and laundry markets, and is a nominated supplier for Hilton, Marriott, IHG and Accor.

We supply the highest quality of ethically sourced linen products, matched to our customers' needs. Our offering is always transparent, clean and uncomplicated. Whether it's a top of the range 300 thread count duvet cover, or an economical and durable bath towel, the Vision brand has the ability to deliver your brand standards.

With more than 200 years of textile experience and expertise, we've come to learn how to create consistently hard-working products that can withstand the rigorous washing processes of commercial laundries while meeting the unique needs and budgets within this industry.

We contribute our success to the relationships we have developed with our customers, from our exceptional service levels to collaborating on industry product innovations.

To request our Product Catalogue, or for more information and advice, please get in touch with the team at Vision. Alternatively, visit visionlinens.ie where you shop for our products online, with free delivery on orders over €100 and delivered direct to your door.

Exclusive IHF Member Offer

Earn 5 reward points for signing up to the online Visionaires Members Club and earn an additional 5 points for your first linen purchase. That's the equivalent of €5 to redeem on your next linen purchase.

Contact us today	
Contact	Marc Wynne, Sales Director Ireland
Tel	042 93 69900 / 087 240 9797
Email	Marc.Wynne@visionlinens.com
Contact	Ann Buchanan, Office Sales Manager Ireland
Tel	042 93 69900 / 0044 7827 885857
Email	Ann.Buchanan@visionlinens.com
Web	www.visionlinens.ie



Behind our extensive range of drinking water solutions comes knowledge, experience, research and dedication, all of which allows us to design, build and service our own products so you can enjoy unparalleled product quality and after-care.

From the very start in 1992, inspired by innovation and an environmental conscience, we have embraced superior technologies to create cutting-edge, highly certified products focused on delivering purified, great-tasting water in the safest and most sustainable way.

Promoting hydration, good health, sustainable business practices and raising awareness of plastic pollution and energy efficiency mean a great deal to us. These are the driving forces keeping us focused on why we do what we do, ensuring we meet the needs of our customers and the needs of our planet too.

Better thinking, better water, better for you, better for the planet™.

Contact us today	
Contact	Darryn Lowans, Head of Sales Ireland
Tel	+353 1800 266 537 / 087 441 9184
Email	Darryn.Lowans@Waterlogic.ie
Web	www.waterlogic.ie

weddingsonline is delighted to launch your very own FREE wedding planner with the following handy features: To Do List, Instant Messages, Favourites, Budget Tracker and Guest List Manager. You can Register Now for FREE here:

www.weddingsonline.ie/planner/register

weddingsonline, launched over 20 years ago has since become Ireland's most loved wedding community, connecting couples with the perfect wedding suppliers.

With our increasing social media following of over 60.5k members in our lively Facebook group **HIGM (weddingsonline.ie - Help! I'm getting married)**, over 92,000 followers on Facebook and above 17,000 on Instagram, our online wedding directory, competitions, real weddings, daily tips and advice on everything from wedding venues to dresses, favours and everything in between, weddingsonline has your entire wedding journey covered.

Our weddingsonline Awards are the industry standard and since its inauguration in 2008, the event has become a permanent fixture in the diaries of Ireland's wedding industry professionals.

Contact us today	
Contact	Jonathan Bryans
Tel	01 905 9680
Mob	086 360 0664
Email	jonathan@weddingsonline.ie
Web	www.weddingsonline.ie

Workpermits.ie

PC Immigration Ireland Consultancy services is formed on the basis of knowledge and expertise acquired by our consultants over a period of 20 years working for the Irish immigration services. Our experience relates to all aspects of Irish immigration procedures, regulations and legislation associated with residency of all non EU persons.

Work Permits Ireland was established to manage employment permit applications for our clients who represent a variety of industries, nationally and internationally.

We have a dedicated team who have experience in processing, managing and delivering all types of employment permit applications especially in the Hospitality industry. The process involves open communications at the outset which forges healthy relationships with both clients and candidates.

We provide advice and staff residence permit audits which ensures clients compliance in advance of WRC inspections.

Exclusive IHF Member Offer

IHF members can receive a **€100 discount** on our fees regarding applications for employment permits.

Contact us today

Contact	Colm Hilliard
Tel	01 873 3772
Mob	086 469 7939
Email	info@workpermits.ie
Web	www.workpermits.ie

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

ARCHITECTURE, DESIGN & FIT OUT			
Bath Fitter	Michael Prendergast	01 592 1730	mprendergast@bathfitter.com
Bathrooms4U	Alan Kelly	066 719 7009	alank@b4u.ie
Conran Commercial	John Conran	087 419 9151	john.conran@conran.ie
Douglas Wallace Consultants	Hugh Wallace	01 478 7500	hugh.wallace@douglaswallace.com
Tailor&Wolf	Niamh Clarke	046 906 4190	info@tailorandwolf.com
TileStyle	Tony Murphy	087 415 8804	hospitality@tilestyle.ie
Tubs & Tiles	Jason O'Connor	087 684 5640	jason.oconnor@heatmerchants.ie

AUDIO VISUAL AND MUSIC			
BeatMix	Simon Glynn	086 199 4548	simon@beatmix.ie
Sports & Media Rights International	Sean Stokes	086 814 6570	ss@smri.ie

BEDDING			
King Koil	Christine Martin	086 259 6526	christine.martin@kaymed.ie
Linencare	Jim Creaney	087 255 5259	sales@linencare.ie
Linen Direct	Jack Connolly	01 690 2073	info@linendirect.com
Northern Feather	David Coakley	086 600 8906	davidc@northernfeather.ie
Respa Beds	Samantha van Wyk	086 083 3896	sam.vanwyk@respabeds.ie
Vision Linens	Marc Wynne	087 240 9797	Marc.Wynne@visionlinens.com

BOOKING ENGINE & TRAVEL MANAGER			
Avvio	Michael De Jongh	061 335 680	hello@avvio.com
Bookassist	Susanna Mazzoncini		susanna.mazzoncini@bookassist.com
Impala			info@impala.travel
Little Hotelier	Dan Freeman	0044 203 151 0 730	daniel.freeman@siteminder.com
Net Affinity	Sharon Power-Cowley	01 293 9906	sharon@netaffinity.com
Siteminder	Jon Grisdale	0044 203 151 0730	jonathan.grisdale@siteminder.com

CARPETS & FLOORING			
OW Hospitality	John Murphy	086 851 3362	john.murphy@owhospitality.co.uk

COST SAVINGS			
Entegra	Sean Singleton	085 117 7112	sean.singleton@entegraps.eu
Trinity Purchasing	Alan Cruite	086 020 0499	acruite@trinitypurchasing.com

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

DATA PROTECTION			
CS Consulting	Sean Stokes	086 814 6570	ss@smri.ie
DIETARY			
Coeliac Society of Ireland	Jennifer Morrow	01 872 1471	info@coeliac.ie
DIGITAL ORDERING SOLUTIONS			
Flipdish	Robert Slattery	01 679 2801	robert.slattery@flipdish.com
ENVIRONMENT & SUSTAINABILITY			
Fifty Shades Greener	Raquel Noboa	087 960 3371	info@fiftyshadesgreener.ie
Food Surplus Management	Niall Lord	046 948 3002	njlord@fsm.ie
GreenHospitality.ie	Maurice Bergin	087 919 8167	maurice@greenhospitality.ie
Repak	Ailish Groves	01 467 0190	sales@repak.ie
EQUIPMENT			
BRITA / REL Group	Cadi Lennon	059 918 8138	clennon@relgroup.ie
Ecocool	David Mc Donald	087 987 9943	david@ecocool.ie
Reliance Laundry Equipment	Tony Tobin	086 088 3634	info@reliancelaundryequipment.ie
Tobaccoland	Declan Costelloe	061 418 242	info@tobaccoland.ie
FABRIC			
Cremins Moisselle	John Cremins	01 204 2848	John@creminsmoisselle.com
FINANCIAL			
AIB	Alan Long	01 641 3614	alan.t.long@aib.ie
Bank of Ireland	Gerardo Larios Rizo	087 795 1253	gerardo.lariosrizo@boi.com
BDO	Austin Hickey	01 470 0352	ahickey@bdo.ie
Brink's Cash Services Ireland	Denise McCarthy	0818 111 330	NationalServiceCentre@Brinks.com
Crowe	Aiden Murphy	01 448 2200	aiden.murphy@crowe.ie
Davy	Eimear Fox	01 614 8892	Eimear.Fox@davy.ie
Deloitte Corporate Finance	Rebecca Cuffe	087 226 1700	rcuffe@deloitte.ie
Hotel Investment Fund	Mark Lynch	086 240 5675	Mark.Lynch@HIFireland.ie
hummm	Adam Sullivan	083 154 3868	Adam.sullivan@hummm-group.com
MC2 Accountants	Sam Russell	021 486 1486	samr@mc2group.ie
Money Jar	Paul Kinch	087 251 2290	paul@moneyjar.ie
Permanent TSB	Shane Walsh	087 716 8079	shane.walsh@permanentsb.ie

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

FITNESS EQUIPMENT			
Art of Fitness	Muireann Gaffney	01 667 0185	muireann@artoffitness.ie
McSport		01 293 0005	commercial@mcsport.ie
FOOD, BEVERAGE & CATERING			
Bewley's	Declan Doogan	086 045 9155	Declan.Doogan@Bewleys.com
Classic Drinks	Martin Fagan	086 810 0082	martin-fagan@classicdrinks.com
Coca-Cola HBC Ireland	Simon Fitzpatrick	1890 262 226	Simon.fitzpatrick@cchellenic.com
Dalcassian Wines & Spirits	John Dillon	01 293 7977 / 086 384 1015	jdillon@dalcassianwines.com
Diageo Ireland	Jordan Walford-Jones	01 453 6700	Jordan.Walford-Jones@diageo.com
Edward Dillon & Co	John Cassidy	01 819 3300	salesoffice@edwarddillonco.ie
Enowine	Donie O'Brien	086 258 7525	donie@enowine.ie
Febvre Wines	Audrey Underwood	01 216 1400	aunderwood@febvre.ie
Findlater & Co	Sean Francis/Richard Moriarty	01 404 7300	info@findlaterandco.com
Irish Distillers Pernod Ricard	Michael Behan	01 212 9000	Michael.Behan@pernod-ricard.com
Java Republic	Keith Ellis	089 204 4447	keith@javarepublic.com
Kepak Foodservice	Kieran Lyons	087 695 8441	Kieran.Lyons@kepak.com
Musgrave MarketPlace	Jason Finnegan	086 819 3857	jason.finnegan@musgrave.ie
Sysco	Jim Woulfe	087 257 3394	jim-woulfe@sysco.com
Unilever Food Solutions	Leonard Power	01 488 1600	leonard.power@unilever.com
Waterlogic	Darryn Lowans	087 441 9184	Darryn.Lowans@Waterlogic.ie
HEALTH & SAFETY, INSURANCE RISK MANAGEMENT			
SeaChange	Karen Hickey	045 856 028	karen.hickey@seachange-intl.com
HEATING, VENTILATION & HAND DRYERS			
ATC	Declan Donnelly	087 121 2908	Declan.donnelly@atc.ie
HOSPITALITY CERTIFICATION			
Great Place to Work	Fania Stoney	087 124 0437	fania.stoney@greatplacetowork.com
HOSPITALITY PRODUCTS & SERVICES			
Agility Hospitality; Continuous Improvement	Tom Mc Dermott	085 859 5236	tom.mcdermott@agilityhospitality.com
Bunzl McLaughlin	Lana Templeton	028 3751 5542	bmlmarketing@bunzl.ie
Bunzl Rafferty Guest Amenities	Brendan Fleming	048 3025 2205	Brendan.fleming@bunzl.ie
GuestJoy	Annika Ülem		annika@guestjoy.com
Hugh Jordan	Adrian Kelly	086 832 1066	adrian.kelly@hughjordan.com
TourDesk	Hjörtur Atli		hjortur@tourdesk.ie

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

HOTEL BRAND			
BWH Hotel Group	Neville Graham	01 460 5100	neville.graham@bwhhotelgroup.com
HYGIENE			
Avonlee Soap Company	John Murphy	021 435 5271	sales@avonlee.com
INFORMATION TECHNOLOGY			
Avita Communications	Gordon Fahy	01 912 0406	sales@avita.ie
CBE	Paul Kenna	087 958 5066	paulkenna@cbe.ie
Glory Global	David O'Meara	01 571 3990	sales@ie.glory-global.com
IMS / Integrated Media Solutions	Leo Colgan	061 310 752	leo.colgan@imedia.ie
NetSpeed	Eoghan Comerford	01 885 3720	Eoghan@netspeed.ie
Nutritics	Paul Kavanagh	01 699 4302	paul@nutritics.com
Perfect Reception	John O'Grady	1800 910 555	john@reception.ie
POSTech Limited	David Doyle	01 403 5368	ddoyle@postech.ie
SALTO Systems	Kevin Dunne	087 663 0688	k.dunne@saltosystems.com
Snapfix	Andrew O'Connor	01 969 4661	andrew@snapfix.com
Tierney's	Renaë Downes	065 682 8281	rdownes@tierneys.ie
Vamoos	Georgia Wells	020 3474 0512	info@vamoos.com
VDA Group	Warren Edwards	086 825 7171	Warren.edwards@vdagroup.com
INSURANCE RISK & MANAGEMENT			
Arachas Corporate Brokers	Liam Conlon	086 240 2128	liam.conlon@arachas.ie
O'Leary Insurance	John Moylan	01 202 6813	jmoylan@olid.ie
Total Slip Solutions	Richard McNamara	053 912 8285	richard@totalslipsolutions.ie
LEGAL			
Compton Solicitors	Lorraine Compton	01 234 2678	lorraine.compton@comptonsolicitors.ie
LINEN			
Celtic Linen	David O'Connor	086 804 1729	david.oconnor@celticlinen.ie
Elis Textiles Ltd	Nicola Eager	087 064 3791	nicola.eager@elis.com
MERCHANT SERVICES			
AIB Merchant Services	Mark Patterson	086 189 3681	Mark.Patterson@AIBMS.COM
BOI Payment Acceptance	Aimee Barrett	087 942 3942	Aimee.Barrett@boipa.com
Elavon	Damien Molloy		damien.molloy@elavon.com

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

MUSIC LICENSING			
Irish Music Rights Organisation	Karl Kinsella	01 661 4844	karl.kinsella@imro.ie
NEWSPAPERS			
Mediahuis	David Hartnett	086 86 41476	dhartnett@mediahuis.ie
PMS & POS			
Guestline	Clio O'Gara	087 288 9876	clio.o'gara@guestline.com
Mews	Ciara Madden	0044 747 4911957	ciara@mews.com
Oracle Hospitality	Tom McPherson	087 050 6972	thomas.mcpherson@oracle.com
Planet	Dean Thompson	056 779 1900	dean.thompson@weareplanet.com
Stayntouch	Mark Beehan	+31 6 83504733	mark.beehan@stayntouch.com
PRINT, GRAPHIC DESIGN & PROMOTIONAL PRODUCTS			
Hederman for Hotels	Simon Hederman	01 667 4747	hotels@hederman.ie
REAL ESTATE			
Avison Young	Siobhan Murphy	01 676 2711	siobhan.murphy@avisonyoung.com
CBRE	John Hughes	01 618 5500	john.hughes@cbre.com
Cushman & Wakefield	Catherine Connolly	01 639 9230	catherine.connolly@cushwake.com
RECRUITMENT & EMPLOYMENT CONSULTANCY			
Excel Recruitment	Jennifer Maher	087 996 4404	jennifer@excelrecruitment.com
Maria Logan Recruitment	Maria Logan	01 677 4680	maria@marialogan.com
Sky Staffing	Clint Estibeiro	089 223 4929	info@skystaffingsolutions.com
The Firm	Micheline Corr	01 475 2903	mcorr@thefirm.ie
Work Permits Ireland	Colm Hilliard	01 873 3772	info@workpermits.ie
RESERVATION SYSTEMS			
Busy Rooms CRS	Casey Davy	0044 20 3289 1225	casey@busy-rooms.com
D-EDGE	Elizabeth Conway	0044 07 7350 9135	econway@d-edge.com
REVENUE MANAGEMENT			
RateGain	Jacqueline Reid	+44 7984 064 638	jacqueline.reid@rategain.com
Rate Wise	Heather Wiktorski	086 824 1106	hwiktorski@rate-wise.com
TRANSPORT / TAXIS			
FREE NOW for Business	Cormac Doyle	086 384 1015	cormac.doyle@free-now.com

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

UNIFORMS			
Buttercups Uniforms	Amanda Gorman	01 219 0215	corporatewear@buttercupsuniforms.com
UNIFORMS - NAME BADGES			
Recognition Express	Annette McAleenan	061 318 181	sales@recognition.ie
UTILITIES			
Calor	Berni Neill	01 450 5000	Berni.neill@calorgas.ie
Clearpower Ltd	Eric Bolton	087 270 8470	eric.bolton@clearpower.ie
Electric Ireland		1800 30 50 70	business@electricireland.ie
Flogas Ireland		041 214 9800	info@flogas.ie
VISUAL GUIDES, MAPS, BROCHURES & DISPLAYS			
Glance Promotions	Valerie Bagnall	061 338 588	valerie@glance.ie
WEBSITES & ONLINE MARKETING			
Core Optimisation	Kieran O'Brien	089 250 7780	kieran@coreoptimisation.com
Digibreaks	Annette Duggan	086 278 3949	annette.duggan@digibreaks.com
For-Sight	Matthew Willacy	0044 28 9147 4943	matthew.willacy@for-sight.com
Pigsback	Philip Kelly	085 713 6106	philip.kelly@empathymarketing.com
Revinatate	Travis Cabrera	+34 610 235 183	travis@revinate.com
WEDDINGS			
PictionUs	Daniel Grimes	086 457 9700	dgrimes@pictionus.com
weddingsonline	Jonathan Bryans	01 905 9680	jonathan@weddingsonline.ie



GENERATION APPRENTICESHIP

Hospitality & Food | www.apprenticeship.ie

National Commis Chef Apprenticeship Programme



For further information and to register your interest please contact John Byrne, National Commis Chef Apprenticeship Programme, Business Development Executive on 086 104 0876 or email byrnej@ihf.ie.

www.apprenticeship.ie

You can also view our website at commischefapprenticeship.ie



Rialtas na hÉireann
Government of Ireland



Co-funded by the
EUROPEAN UNION

SOLAS
learning works



THE
GO ANYWHERE
GIFT CARD

Reward your team with the freedom to 'Go Anywhere'

THE **GO ANYWHERE** GIFT CARD



- **Go Anywhere Gift Cards are available to use directly at over 400 Hotels & Guesthouses**
- No hidden or extra charges
- TAX-free incentives increased to €1,000 per employee

- Free delivery on corporate orders
- Added value options available on large corporate orders
- Luxury gift box and eCard options are available
- All gift cards are valid for 5 years



Contact Susanne:
e: kellys@ihf.ie
t: (01) 497 6459

Irelandhotels.com

Irish Hotels Federation & Irelandhotels.com
3 Northbrook Rd, Dublin 6

Irish
Hotels
Federation

Skillnet,



Delivering bespoke training for Irish Hotels and Guesthouses

- Subsidised training for Hotels and Guesthouses
- Programmes designed and delivered by industry specialists
- Providing a positive pathway for career advancement

Irish Hotels Federation Skillnet is co-funded by Skillnet Ireland and member companies. Skillnet Ireland is funded from the National Training Fund through the Department of Further and Higher Education, Research, Innovation and Science.



An Roinn Breisoideachais agus Ardoideachais,
Taighde, Nuálaíochta agus Eolaíochta
Department of Further and Higher Education,
Research, Innovation and Science

Skillnet,
IRELAND

IRISH
HOTELS
FEDERATION

For more information:
www.ihfskillnet.ie

ROE & IRISH COFFEE

TOFFEE, VANILLA &
SPICED ORCHARD FRUITS.

NEW FLAVOURS, OLD FRIENDS.

