



Associate Member
Exclusive Offers

SEPTEMBER 2023



Your Showcase to the Hotel Industry



Members' Benefits

The Irish Hotels Federation is the national representative body for hotels and guesthouses, and the industry voice that promotes and defends the interests of its members. In addition, IHF members can avail of numerous services and benefits provided in support of all aspects of their business.

- Employee H Wellbeing
- Employment Services
 - Recruitment Supports
 - Education and Training
 - IHF Skillnet
- Marketing and Promotion
 - Go Anywhere Gift Card
- Regional Branch Activities
- Hotel Classification
- Events and Workshops
- Cost Saving Member Benefit Schemes
- Business and Opera Guidance
- Health and Safety



Please contact us on 01 497 6459 to find out more about our Members' Benefits and Offers.

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What we do

First things first, Action Recruitment provides a world-class recruitment service for those seeking to fill hotel management jobs. Our team has both experience as well as knowledge in recruiting senior hotel managers in hospitality. As a result, we successfully recruit the best for the best. Moreover, we work with some of the best hotel employers in Ireland. In short, Action is able to offer you a great selection of candidates for your hotel management jobs. Both in Dublin and all over Ireland.

Our story

In 1974, when Action Recruitment first opened, there were no other recruitment agencies in Ireland. Because of this we were and still are the preferred recruitment agency for hotel careers in Dublin and nationwide. We still work with one of the first people we placed in a hotel management position back in 1974 and we are truly delighted about that fact.

Above all, we are equally dedicated in getting to know both our clients and candidates. Whilst we facilitate Skype and Zoom calls and embrace all technology, we enjoy meeting face to face. In other words, our office doors are always open for you. Furthermore, we value long-lasting connections and will take the time to get to know you. Hospitality recruitment is our business.

We are a hotel and catering recruitment agency who specialise in hospitality recruitment for the following areas:

- Managing Directors
- General Managers / Area Managers
- Deputy General Managers / Hotel Managers
- Directors of Sales & Marketing
- Ecommerce, Revenue and Rooms Directors
- Executive Food & Beverage
- Executive Head Chefs
- Engineering / Leisure and Spa

Contact us today

Contact	Joyce Dolan, Recruitment Manager
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Web	www.actionrecruitment.com

We help Hotel Businesses like yours deliver greater value by streamlining processes.

Our primary focus is on making the job easier for your team-members by identifying and removing non-value adding activities from their everyday processes, this allows your team to spend more time looking after your guests

Our **“Continuous Improvement”** training workshops will help you to embed a “Leader led & bottom -up” culture in your business which will:

- Improve staff retention
- Enhance the guest experience
- Increase productivity

Our one-day practical and interactive workshops include:

- Continuous Improvement for HOD’s and Supervisors
- Labour Forecasting and Scheduling
- 5S Workplace Organisation

To help build your managers knowledge further in this area our brand new 2-day Lean Six-Sigma Yellow Belt course will introduce learners to the proven methodologies of LEAN & Six Sigma.

If you need more hands-on support our **“LEAN Opportunity Assessments”** give you the benefit of a fresh pair of eyes and the support of an experienced LEAN Hospitality practitioner who will:

- Conduct observations of the critical processes in Rooms & F&B to identify areas of opportunity for reducing waste and streamlining process.
- Develop a 90-day implementation plan and support your management team to install the process changes.

Contact us today

Contact	Tom McDermott
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Web	www.agilityhospitality.com



AIB Bank has a dedicated Hotels & Tourism Team. Partnering with the sector for over 40 years, we have experienced the highs and lows of the industry cycles and offer a suite of solutions, designed to meet your needs. We're the bank supporting family run hotels, big brands, boutiques and budget operators.

Contact us today	
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Web	www.aib.ie



Supercharge your teams and add to your bottom line with Alkimii's single sign-on People, Property and Productivity solution.

How can we help?

- Reducing time-consuming workload for time-poor people.
- Making real-time accurate data available, in one place.
- Visibility and accuracy of costs.

We bring a platform that is quick to implement...

- Automation of tasks to save time.
- Exceptional customer service - handhold and support.
- Sustainability / paperless.

Why are we unique?

- Visibility of real time data for all.
- Provides the reports to ensure the business is ready for the day ahead.
- Gives time back to HR to either reduce cost or focus on employee welfare.

Why Alkimii?

- Single sign on.
- Data all in one place and in the cloud.
- 360 views of accurate, real-time data.
- Automation to streamline tasks and processes.

What matters to our customers?

- Single source of accurate, real-time data and backed up in the cloud.
- Employee app - for onboarding - contract management - maintenance.
- Oversight with dashboards and reports you can trust.

Alkimii promises kind service from wonderful humans. We think this is the best way to improve customer service and loyalty. We built Alkimii to give your people the digital services to do just that.

Contact us today	
Contact	Kate Moynihan, Growth Manager
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Email	kate@alkimii.com
Web	www.alkimii.com

APCOA SERVICES

PARKING MANAGEMENT



Our vision is to be the first choice in parking - We Connect Parking & Mobility

APCOA Parking offers tailored parking solutions with an established presence in Europe with over 50 years of experience, experts from 13 countries and the financial stability from being number one in Europe makes APCOA Parking a perfect partner for the future.

No matter what type of parking solution you are looking for, we can offer innovative, reliable and secure parking services, supported by highly trained personnel and unique technology. Parking management is a specialist challenge and APCOA understands the unique demands associated with it. We provide our customers with suitable customised solutions. Our parking management services are supported by dedicated personnel – all of whom are passionate about parking.

WE CAN HELP

Your guest's journey starts when they park in your car park. Discover how to enhance their stay with our ScanPay and Scan&Stay parking solutions, which gives your guests the maximum in parking convenience as they simply Scan and Go!

More than 142 businesses have adopted our ScanPay and Scan&Stay solutions to provide the smoothest parking experience to their customers whilst protecting your car park asset.

- No App
- No Registration
- No Queues
- Vehicle Instantly Registered

Contact us today	
Contact	Con Kelly, Business Development Executive
Mob	086 771 6751
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Contact	John Harcourt, Business Development Manager
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Web	www.apcoa.ie

Members are experiencing both increased premiums and a lack of viable alternative options at renewal. Arachas in conjunction with our insurance partners, have developed an insurance programme for IHF members which we are confident will deliver competitive premiums, competitive long-term pricing and claims involvement.

Crucially the facility does require a hotel or policyholder to be 'hands on' in relation to Risk Management and Claims Management. Regrettably, insurers currently perceive the hotel sector in general as loss-making and therefore are not enthused to work with you. However by taking the above approach, Arachas are confident that we can provide you with the correct insurance programme at the correct cost.

Arachas Corporate Brokers Limited Trading as Arachas, Capital Insurance Markets, Capital IM, Covercentre, Study & Protect, BJP Taxi, ProEx underwriting is regulated by the Central Bank of Ireland.

Contact us today	
Contact	Liam Conlon
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Web	www.arachas.ie



AVISON YOUNG

Is your health and fitness club performing to your expectations in terms of revenue and profit?

Are you attracting new members in your area?

Are you retaining your existing members?

Are your fitness team motivated and enthusiastic and providing exceptional and effective programming, new ideas and training concepts?

Are your fitness machines always fully operational and safe?

Are you providing a fitness space that is energetic and fun?

Our business is to help you attract and retain members through expert design and layout of world-class fitness equipment in stunning gym spaces.

Award winning premium hotel and spa gym design and fitout. Discover how we do things differently with the success of your business in mind.

WE CAN HELP

- Creative Gym Design & Conceptual drawings
- Consultancy Services
- Supply and seamless installation of the world's finest fitness equipment, studio accessories and flooring
- Trade outs and upgrades of existing machines
- Full Health and Safety Audit and After Sales Service on all your current fitness equipment
- Industry trends

Every gym fit out we do is personally designed. From initial consultation, we are with you every step of the way. Expert design enables your members and guests to work out safely and effectively in well-equipped specific areas that will enhance their club and work out experience and keep them coming back.

You can rely on us for industry knowledge, best in class equipment and careful attention to detail for all projects large or small.

Contact us today	
Contact	Muireann Gaffney
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Email	muireann@artoffitness.ie
Web	www.artoffitness.ie

Avison Young, including the former GVA Donal O Buachalla business, is one of Ireland's leading independent firms of property advisors, planners and chartered surveyors, with a strong reputation for providing expert property advice.

In particular, we have been strongly involved in appealing valuations of hotel properties for rates purposes, subject to revaluation. Indeed, all hoteliers in Galway, Mayo, Donegal, Kerry, Clare and Dun Laoghaire Rathdown, are currently subject to revaluation and may require advice.

Active in Ireland since 1954, we work with national and international clients, advising on all aspects of their property through our specialist and multi-disciplinary teams based in Dublin and Belfast.

The core principles of our business are integrity, professionalism, confidentiality and in-depth industry knowledge. We establish our clients' needs and proactively provide solutions through a partnership approach as advisors and problem-solvers.

Contact us today	
Contact	Siobhan Murphy
Tel	01 676 2711
Email	siobhan.murphy@avisonyoung.com
Web	www.avisonyoung.ie



Avonlee Luxury Guest Supplies was established in 1985 by Noel & Eileen Murphy, when they supplied soap to hotels, hospitals, and laundries around the country. To this day it is still run by the Murphy family.

The Avonlee offering has grown exponentially throughout the years and now they offer not just soaps to their customers but also luxury guest amenities, hygiene supplies, and laundry products to name a few.

Avonlee Luxury Guest Supplies mission is to provide our customers with high-end bespoke guest & hygiene products and solutions, and to continue to build great relationships with our customers.

For all your hotel needs, we're only an email or phone call away!

Contact us at office@avonlee.com or call 021 435 5271.

Contact us today	
Contact	John Murphy
Tel	021 435 5271
Email	sales@avonlee.com
Web	www.avonlee.com

Established in 1783, Bank of Ireland is a relationship-driven retail and commercial bank. In Ireland, we have market leading positions in almost all our principal product and market segments including consumer and business banking products, corporate banking, private banking, treasury services, life insurance and pensions.

At Bank of Ireland we have a team of in-house sectoral experts in Motor, Manufacturing, Healthcare, Food and Drink production, Agriculture, Retail and Hospitality who proactively engage with customers and advisors.

We offer a full range of financial services to meet the needs of our business and corporate customers.

For further details visit:

- Bank of Ireland Business Banking: businessbanking.bankofireland.com
- Corporate Banking: corporate.bankofireland.com

Contact us today	
Contact	Gerardo Larios Rizo, Head of Hospitality Sector
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Email	gerardo.lariosrizo@boi.com



BOI Payment Acceptance (BOIPA) is an alliance between Bank of Ireland and EVO Payments International. It brings together Bank of Ireland's understanding of what Irish businesses need and EVO's expertise in creating payment solutions. Together we have created a competitive and innovative solution that eliminates the prohibitive and complex cost structures associated with non-cash payments. Our pricing models allow you to also accept low-value non-cash payments which is important in an environment where every sale counts.

Our aims

- To make payment acceptance easier
- To offer clear and transparent solutions
- To make payment acceptance available and attractive to all businesses

Unique benefits of BOIPA

- Transparent and reasonable pricing, without complexity or hidden fees
- Next day settlement, irrespective of who you bank with
- With our pricing models there is no need to turn down low value card sales
- Terminals for all types of customer interaction – all supporting contactless payments and fully PCI compliant
- Easy to implement and PCI compliant e-commerce solution with software extensions for all relevant shop systems
- A range of valuable additional services, such as accommodating foreign cardholders who wish to pay in their own currency with Dynamic Currency Conversion (DCC), offering your customers the choice to withdraw cash or handle tips via your terminal
- Gift card solution available in partnership with Savvy
- Fully integrated payments provider with integrations to all leading ePos and Property Management solutions

Contact us today	
Contact	Aimee Barrett, Head of Commercial Partnerships
Mob	087 9423942
Email	Aimee.Barrett@boipa.com
Web	www.BOIPA.com

Imagine transforming a bathroom in as little as one day. That's the power of Bath Fitter.

Our bath-over-bath process means work is completed in one day. Not only that, but our innovative process also means no demolition mess, which allows customers to have their space back up and operational in as little as one day.

While bath-over-bath is our specialty, Bath Fitter also offers showers, bath-to-shower conversions, and seamless, one-piece walls. Our products are made of high quality, non-porous acrylic that is durable and low maintenance. We developed and perfected our acrylic material and manufacture it at our state-of-the-art plants in the USA and in Canada.

We offer a 10 Year Warranty on all our products, and a 10 Year Warranty on our labor and installation.

Our trained consultants take precise measurements of our customer's existing bath before we produce a custom-made bath, or shower, that is fitted during a watertight installation process. Our one-piece vertically seamless walls mean no grout.

Started in 1984, Bath Fitter has been disrupting the bathroom renovation market ever since, with more than 2.5 million baths installed all over the USA, Canada, and Ireland. Since establishing itself in Limerick, Ireland in 2020, Bath Fitter has been successfully transforming baths throughout the IHF network. We manage every step of the transformation process, from planning to manufacturing to installation.

Contact us today	
Contact	Michael Prendergast, Vice President, European Sales
Tel	01 592 1730 / Freefone: 1 800 816 565
Mob	087 406 6181
Email	mprendergast@bathfitter.com
Web	bathfitter.ie



At **Bathrooms4U**, we specialise in delivering complete bathroom renovations. A member of our team will be with you throughout the whole process, from design to installation. Our team will remove the existing bathroom and dispose of the materials, in the most environmentally friendly manner. We provide one team of fully qualified tradesmen, who take care of all the plumbing, carpentry, plastering, tiling and electrical works. Our crews complete a standard bathroom renovation from start to finish in just 5 days.

Our team of qualified tradesmen has enabled us to complete commercial jobs ranging in size. No job is too big or too small for the B4U team, delivering turnkey bathrooms nationwide. On one of our most recent hotel projects, we renovated 30 bathrooms in just 4 weeks, ensuring minimal disruption to the hotel.

With the addition of our state-of-the-art retail showrooms, not only do we specialise in delivering complete bathroom renovations, but we now also supply all the bathware for your renovation project! Visit our showrooms in Manor Retail & Leisure Park, Tralee, Co. Kerry (V92 C82Y) and Westpoint Business Park, Ballincollig, Co. Cork (P31 CY63).

When working on commercial projects, we ensure that:

- A long-lasting, durable product is built, and we offer a one-year guarantee on all work and ware.
- We always provide a product tailored to your needs, delivering a personalized service every time.
- Minimum disturbance to the day-to-day running of your business.
- We fit an eco-friendly bathroom with water conservation possibilities.
- A high standard of hygiene is continuously maintained.

We will happily provide previous commercial referrals, which vary from hotels, restaurants and bars.

Contact us today	
Contact	Alan Kelly
Tel	066 719 7009
Email	alank@b4u.ie
Web	www.b4u.ie

BDO is one of Ireland’s leading Audit, Tax, Advisory, and Consulting firms, specialising in advising and funding ambitious Irish businesses, helping them to grow in domestic and international markets.

Our knowledge of hotel and tourism trends coupled with many years of practical and advisor experience have made BDO a respected authority in the field. BDO’s specialist hotel advisory team is a multi-disciplinary group, which combines extensive strategic planning, operations, corporate finance and taxation expertise.

With offices in Dublin, Limerick, Cork and an affiliate office in Belfast, BDO Ireland operate a partner-led approach in all our client dealings which ensures our partners and directors are highly accessible to clients.

Contact us today	
Contact	Austin Hickey
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Web	www.bdo.ie



Founded in 1840, Bewley's is Ireland's market leading coffee and tea company. We offer comprehensive hot beverage solutions through our range of world class blends, coffee consultancy, thought leadership and trends, world class machinery and servicing programmes, barista training, auditing, marketing support programmes and a grocery retail range.

Bewley's is at the forefront of Irish coffee culture. We were first to import Fairtrade coffee into Ireland and all our coffee has been 100% Fairtrade since 2017. We were also the first to introduce latte art, first to roast coffee in-store and were the first Carbon Neutral roastery in Ireland.

Our approach to sustainability is centred on our four-pillar strategy: people, partners, operations and our offer. We develop strong relationships with our coffee partners, to ensure their quality of life is improved and the coffee growing environment is farmed in a sustainable manner.

We understand the value of strong consumer insights and have made a commitment to continuous research to better understand tea and coffee drinkers and emerging trends. With over 4000 hotels, restaurants and cafes proudly serving Bewley's, we know what it takes to execute a successful offering.

By partnering with Bewley's, customers can be reassured by our wealth of experience and sustainable practices. For more information, please contact Declan Doogan to find out how we can help your business succeed.

Contact us today

Contact	Declan Doogan, National Channel Manager
Tel	01 816 0600 / 086 045 9155
Email	Declan.Doogan@Bewleys.com
Web	www.bewleys.com

Bibendum Wines

Bibendum is the largest wine distributor in Ireland with an outstanding portfolio of over 700 wines. The name Bibendum was announced in August 2020 when Gilbey's Wine underwent a rebrand as part of the C&C Group's ownership. Bibendum are committed to helping customers grow their business with the support of the following offerings.

- **Competitive pricing** – Excellent margins, rebate opportunities and discounts.
- **Bespoke Training** – engaging wine training workshops.
- **One delivery for all brands** – a one stop shop when ordering your weekly supply of cider, beer, wine and spirits from our C&C portfolio.
- **Knowledgeable Sales team** – dedicated national field sales team, customer services, telesales and regional wine specialists.
- **Point of Sale Material** – printed and permanent materials to maximise brand visibility.
- **Skilled creative team** – in-house team to tailor to your design needs e.g., custom wine menus (including delivery to your premises).
- **Online ordering portal** – Simple ordering 24/7 and access to exclusive offers. Log on to ordering portal at: bulmersdirect.ie/customerlogin.aspx
- **Reduce Carbon Footprint** – Weekly deliveries from just ONE supplier (C&C Group).
- **On Trade exclusivity** – Exclusive wine offers that will not be offered to multiple stores.

Exclusive IHF Member Offer

For special membership discounted pricing, please contact Therese O'Toole.

Contact us today

Contact	Therese O'Toole, Head of Bibendum Ireland On Trade
Tel	01 506 3900 / 086 464 6050
Email	therese.otoole@bibendum-wine.ie
Web	www.bulmersdirect.ie

Bookassist®



As a trusted partner to the international hospitality industry, Bookassist drives sustainable profitability across the customer journey by combining expertise, strategy, data and technology. Bookassist delivers award-winning products and services for direct business strategy: booking engine technology, website design with content management, full spectrum digital marketing and metasearch, GDS services and channel/distribution management. Bookassist Customer Success Managers act as an extension of a client hotel's in-house marketing, revenue and strategy teams and underpin the technology solutions with industry expertise and strategy.

What we offer:

- **Booking Engine** (award-winning flexibility; Intelligent Room Substitution; Intelligent Pricing; promo codes; flexible dates; add-ons etc.)
- **Web Design** (award-winning mobile first design; suitable for hotels and groups; 20+ languages etc.)
- **Digital Marketing** (award-winning agency; PPC ads on Google, Bing, YouTube; AI optimised spend; SEO; SM strategy on Facebook, Instagram, LinkedIn etc.)
- **Metasearch** (award-winning agency; PPC or pay per stay; AI performance optimisation etc.)

Exclusive IHF Member Offer

50% off set-up fees on all products

1 month commission free on Booking Engine

10% off website costs

Based on a contract of 12 months minimum duration

Contact us today

Contact Carlos Rentero
Director of Sales and Marketing

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Email carlos.rentero@bookassist.com

Web bookassist.com

A global leader, Brink's serves customers in over 50 countries and includes Financial Services, Retail, Government Agencies and Commercial Operations.

At Brink's Cash Services Ireland living our values of Safety, Customer Focus, Integrity, Engagement, Continuous Improvement and Diversity & Inclusion every day makes a difference for our employees and our customers.

Our values ensure that we work safely to protect ourselves and others, offer successful solutions, always display the highest standards of ethics, and use technology to achieve results. Our culture of continuous improvement is supported by a global team dedicated to providing exceptional customer support.

With more branches than any other cash-in-transit company in Ireland and the largest cash management centre of its kind, Brink's Cash Services offers unmatched security in cash management, trusted by more than 3,000 customers across Ireland.

Cash services remain a vital service to businesses, communities and a functioning economy. Cash handling technology is continually evolving, and Brink's are at the forefront of driving new technologies and innovation.

Brink's Cash Services Ireland, bringing strength, expertise and smart solutions to our customers and the Irish market.

Call us today to learn more about our end to end cash management system Brink's Complete®. The smart solution for smart businesses.

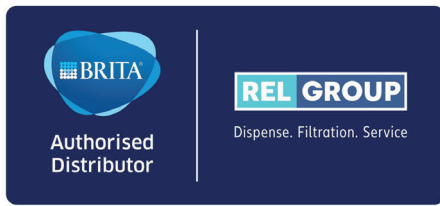
Contact us today

Contact Denise McCarthy

Tel 0818 111 330

Email nationalservicecentre@brinks.com

Web www.brinks.com



REL Group is the all-Ireland exclusive Distributor and Service agents for BRITA Professional Filter and Water Dispense products.

The BRITA Professional Dispense product range offers World-class filtered water solutions to suit all hospitality settings whether it be banqueting, events, conferencing, bar & restaurant, or spa.

Delivering quality filtered hot, cold, sparkling or ambient water, making it a sustainable solution as it cuts down reliance on single use plastic bottles.

Premium glass or durable plastic bottles are available alongside all BRITA Professional dispense products with the option of customisation with your own branding.

REL Group also provides BRITA's range of professional filters; made to suit coffee and espresso machines, professional steamer ovens, vending machines, commercial dishwashers and anywhere that water quality can have an impact on taste or aroma. The expertly designed filters protect equipment from damage through limescale and gypsum deposits, which in turn delivers real savings by optimising the lifetime of the machine.

BRITA Professional filters can also be purchased from REL Group online by visiting www.professionalfilters.ie

REL Group are one of Ireland's leading companies in commercial refrigeration, beer dispense and air conditioning and have a range of solutions to suit the hospitality industry.

Contact us today	
Contact	Cadi Lennon
Tel	059 91 88138
Email	clennon@relgroup.ie
Web	relgroup.ie

SPECIALISTS IN BROCHURE DISPLAY & DISTRIBUTION

Brochure Broker

- Provide a professional Display & Distribution service by supplying Tourism brochures, maps & guides for your GUESTS/VISITORS in **Dublin** and Nationwide.
- Our Dublin Display network covers HOTELS, GUESTHOUSES, Fáilte Ireland/Visit Dublin Tourist Information Centres, Visitor Attractions, Ports, Airports, Tour buses & Corporate sectors.

CUSTOMIZED DISPLAY STANDS are supplied **FREE of CHARGE** to suit your décor, offering a simple neat **INFORMATION POINT** for your guests & visitors.

REQUEST a Display unit today – Call Eilish on 01 825 8124.

Contact us today	
Contact	Eilish Casserly
Tel	01 825 8124
Email	info@brochurebroker.ie
Web	www.brochurebroker.ie/host-a-stand/



Bunzl McLaughlin, based in Armagh, has been supplying the hospitality trade throughout the North and South of Ireland since 1874.

A Total Solution...

Bunzl McLaughlin has over 2,500 core items in stock available for next day delivery and access to over 50,000 products from the world's leading catering and cleaning suppliers. These products fall within 17 different product categories, ranging from Hotelware to Disposables and Chemicals to Equipment. With such an extensive range on offer, BML has become known as a one-stop-shop where hospitality businesses can acquire everything they need with ease.

Bunzl McLaughlin has recently opened two Innovation Centres located in Dublin and Cork, allowing customers to come in and see the newest products to the market.

Contact us today	
Contact	Lana Templeton
Tel	028 3751 5542
Email	lana.templeton@bunzl.ie
Web	www.bunzlmclaughlin.com



Bunzl Rafferty Guest Amenities based in Armagh; We are the leading supplier of Guest Amenities in Ireland with well-known brands such as Rituals, Bvlgari, MEMO Paris, Paul Costelloe and many more.

We also specialise in personalised product, textiles, and capital items for the hotel bedroom. With our Textile specialist Aisling Mulholland onboard means our customers can rest easy knowing they can rely on a trained expert who will deliver on both quality and service. We can offer tailored solutions to any establishment for all their bedding needs. Guests' expectations for excellent linens extends beyond the room stay now to the pool and spa, meaning fluffy towels and huggable robes are essential on any guest's requirements.

After launching our new brochure in April, mark your favourites and start ordering today. The brochure enables us to bring our current and new customers:

- Everything you need in one collection
- A fully interactive brochure
- Filled with top cosmetic brands
- And great Sustainability guidance

It is now available to download <https://www.raffertyhospitality.com/downloads>

For all your hotel needs, we are only a phone call away!

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Tel	048 3025 2205
Email	Brendan.fleming@bunzl.ie
Web	www.bunzlrafferty.com



BWH Hotels is a leading, global hospitality enterprise comprised of three hotel companies, including WorldHotels™, Best Western® Hotels & Resorts and SureStay Hotels®.

WorldHotels™ is a privately held hotel soft brand within the BWH™ Hotels global enterprise. Founded by independent hoteliers dedicated to the art of hospitality, WorldHotels™ offers one of the finest portfolios of independent hotels and resorts around the globe, expertly curated to inspire unique, life enriching experiences that connect people and places. WorldHotels is comprised of four unique collections, each with its own personality and style to appeal to the needs of today’s traveler. The collections include: WorldHotels™ Luxury, WorldHotels™ Elite, WorldHotels™ Crafted and WorldHotels™ Distinctive.

Best Western® Hotels & Resorts headquartered in Phoenix, Arizona, is a privately held hotel company within the BWH™ Hotels global enterprise. With 19 brands and approximately 4,300 hotels in over 100 countries and territories worldwide, BWH Hotels suits the needs of developers and guests in every market. Brands include Best Western®, Best Western Plus®, Best Western Premier®, @HOME by Best WesternSM, Executive Residency by Best Western®, Vīb®, GLō®, Aiden®, Sadie®, BW Premier Collection® and BW Signature Collection®. Through acquisition, WorldHotels™ Luxury, Elite, Distinctive and Crafted collections are also offered. Completing the portfolio is SureStay®, SureStay Plus®, SureStay Collection® and SureStay Studio® franchises.

SureStay Hotels a global player in the economy segment. Ranked as the #1 Economy Hotel Brand in the US by J.D. Power.

Contact us today	
Contact	Neville Graham Managing Director, Commercial Operations EMEA
Tel	01 460 5100
Email	neville.graham@bwh.com
Web	bestwesterndevelopers.com

Calor have a passion for excellence in catering and for more than 85 years have been delivering energy solutions to Irish hotels, restaurants and caterers. We have a strong alliance with the hospitality industry and are dedicated to continue to provide a world-class service and support a wide range of industry endeavours.

Today, as a leading supplier of LPG, we continue to offer a range of bespoke services, delivering efficient and economical energy solutions designed to meet the requirements of each and every hospitality business for a range of applications from cooking, space heating and water heating to powering tumble drying in on-site laundries.

Calor energy advisors can tailor energy solutions to help reduce energy costs over the long term and positively impact on carbon footprint. This now includes the option of using Calor BioLPG, our renewable gas which can help businesses as they navigate their own sustainability journeys. For more information visit calorgas.ie

Contact us today	
Contact	Jennifer Fagan, B2B Marketing Manager
Tel	01 450 5000
Email	jennifer.fagan@calorgas.ie
Web	https://www.calorgas.ie/for-business/hospitality-and-catering



CBE is one of the leading Innovators in Retail and Hospitality Technology. CBE integrates with all the leading Hotel Property Management System (PMS) providers, with full EPoS integration to meet the needs of today's hotel industry.

The CBE Hotel Management System is packed full of features to help run every part of the hotel more efficiently – from reservations to reception, back office to housekeeping, restaurant and bar.

Some of our key features include:

- QSR Kitchen Automation
- Online Ordering
- Mobile / Tablet Ordering
- Pay At Table
- Loyalty & Gift Cards
- Integrated Credit Card Payments
- Employee Management

Established properties that have implemented CBE's solutions include:

- The Twelve Hotel
- Ballygarry Estate Hotel & SPA
- The Imperial Hotel Cork
- Claregalway Hotel
- Blue Haven Hotel
- Castle Dargan Hotel
- Springfort Hall Hotel
- Brandon House Hotel
- Annebrook House Hotel
- Mill Park Hotel
- Bracken Court Hotel
- Court Yard Hotel
- Cloughjordan House
- Monart Destination Spa
- Great National Ballykisteen Golf Hotel

Get in touch to discuss your bespoke requirements.

Contact us today	
Contact	Paul Kenna, CBE Hotel Product Manager
Tel	0818 373 000
Email	paulkenna@cbe.ie
Web	www.cbe.ie

Hotel Property Specialists - Commercial Real Estate

The name is synonymous with the sale of hotels throughout Ireland and is widely regarded as the market leader in this sector of the Irish property market.

CBRE operates in all aspects of commercial property including agency, acquisitions and disposals, development consultancy, hotels & licensed premises, investment analysis and strategic advice, project management, property management, professional services (valuations, rent reviews, ratings etc.), research and financial services.

Contact us today	
Contact	John Hughes
Tel	01 618 5500
Email	john.hughes@cbrehotels.com
Web	www.cbre.ie



Celtic Linen is the recognised market leader in the supply of linen textile rental & laundry solutions throughout Ireland. For nearly 100 years, as linen rental specialists Celtic has brought comfort to the hospitality industry with a comprehensive range of linens of unparalleled quality and service to complement. We are trusted by some of Ireland's most exclusive 4 & 5 star hotels, largest resorts, renowned hotel brands, and family hotels.

At Celtic, we are proud and know that the success of our company relies on our people. Together, our focus is creating and providing the most reliable and environmentally friendly linen textile rental & laundry solutions for our partners through inspired people.

Celtic has a wealth of experience in the linen rental industry together with a strong management and local service support team that offer customised solutions, with comprehensive process facilities in both Kildare and Wexford with a nationwide coverage infrastructure, Celtic Linen offers a superior service and so much more.

At Celtic, we know that comfort is personal to each individual customer, that's why we partner with leading global textile suppliers to have available the right linen textiles when our customers require them, so that they can concentrate on their core businesses, looking after customers and enhancing their guest experience!

Let us personally assist you, the Celtic way. Our specialists will provide you with more information on our linen rental solutions for your business, please see our website www.celticlinen.ie or contact our team below.

Contact us today	
Contact	Keith Sheridan - Group Commercial Director
Mob	086 257 3770
Email	keith.sheridan@celticlinen.ie
Contact	David O'Connor - Hospitality Commercial Manager
Mob	086 804 1729
Email	david.oconnor@celticlinen.ie

Choice People Recruitment was established in November 2020 and is a staffing solutions company for contract, temporary and permanent staff on a local and national scale in the hospitality sector. We are on hand to advise, guide and mentor both new and established clients and candidates through the recruitment process. Choice People is a team of four recruiters with a wealth of experience in this sector.

The Choice People Team has a broad insight across several divisions including Administration, Catering, Food & Beverage, IT, Leisure, Manufacturing, Procurement and Sales & Marketing. Our current database covers all four corners of Ireland. Trust and strong communication between both clients and candidates are at the core of all of our business dealings. We empower our connections with confidence and choice while building relationships. Our dedicated recruitment specialists have the expertise to understand the employer's needs and aspirations, while ensuring the new potential employees are the right fit for the role. We are set up for both face-to-face and virtual interviews and conduct site visits with all new clients to gain a better understanding of their needs.

Our company values are commitment, integrity and trust. These are not just words, they are the fundamentals that ground our company and guide us through our days in offering a great service to both our candidates and clients.

Visit our website for full information:
www.choicepeople.ie

Contact us today	
Contact	Valerie O'Connell, General Manager
Tel	086 022 5044 / 057 850 8008
Email	valerie.oconnell@choicepeople.ie
Web	www.choicepeople.ie



Your wine & drinks business partner of choice.

Driven by our passion for great wine and top-class customer service, we have accumulated nearly two decades of knowledge and expertise within the Irish hospitality industry. Our incredible curated range of drinks boasts more than 900 wines and 1,200 spirits, beers, and ciders, giving our customers a diverse and exclusive selection to choose from. We take great pride in our connections with both our producers and valued customers here at home. From entry-level wines all the way to premium Grand Cru Bordeaux, these connections allow us to bring you the best wines at all price points and build the perfect wine list for you.

We not only provide our customers with the best products but also offer invaluable insights and exclusive opportunities, enhancing their overall experiences. Our dedication to delivering more than just products sets us apart in the industry. We firmly believe that our exceptional employees are the driving force behind our brand's success. They are passionate ambassadors who possess unparalleled expertise in the field.

From menu construction to staff training to organising wine dinners and events, our excellent sales team is just a phone call away. To further support you, we have created a state-of-the-art online platform that is designed to make your ordering seamless. This online platform has a favorites feature, offers a real-time update on stock availability, contains many special offers and lots, lots more.

We are excited to continue our close working relationship with the hotel sector in Ireland and continue to be proud Associate Members of the IHF.

So let's raise a glass to a thriving partnership and many more years of working together!

Contact us today	
Contact	Martin Fagan
Mob	086 810 0082
Email	martin-fagan@classicdrinks.com
Web	www.classicdrinks.com

Clearpower Ltd, a business unit of Flogas Ireland, is a leading renewable energy company offering design, supply and installation of biomass boilers as well as a comprehensive fuel and maintenance or heat supply offering with biomass clients in hotels and hospitality, industrial, public services, manufacturing and agri-business. Some of our hotel clients include Monart Destination Spa, Brooklodge Hotel & Spa, Amber Springs, Ashdown Park, Kilronan Castle, Mount Wolseley and Westport Woods.

Talk to us today about the Support Scheme for Renewable Heat (SSRH) and how it could generate up to €900k for your business over the lifetime of the Scheme. We will show you how to decarbonise your hotel business, save money on fossil fuels and generate an additional revenue stream.

Or if you are already a convert to Biomass, contact us about a fuel, heat or maintenance price. We have fuel depots nationwide servicing the 32 counties (wood chip and pellet), which coupled with teams out on the road maintaining all of the major brands, combine to give the complete biomass service.

Contact us today	
Contact	Eric Bolton
Tel	01 462 5000 / 087 270 8470
Email	eric.bolton@clearpower.ie
Web	www.clearpower.ie



Coca-Cola HBC Ireland and Northern Ireland has been providing refreshment by producing and distributing soft drinks of the highest quality since 1939. As bottling partner to The Coca-Cola Company on the island, Coca-Cola HBC's plant and largest operation is based in Knockmore Hill, Lisburn, Co. Antrim.

With a vision to become the leading 24/7 beverage partner, Coca-Cola HBC continues to diversify its offering; providing the drinks that its consumers and customers want, serving more occasions and channels around the clock.

Its portfolio includes international soft drink brands Coca-Cola, Fanta, Sprite, Schweppes and Monster, and local brands Deep RiverRock and Fruice. Over the last three years, the company has also entered new categories. It has expanded its Premium Spirits offering with partnerships with Glendalough, The Campari Group and Edrington, and in 2021, the company began distributing premium, Italian coffee brand; Caffè Vergnano, whose portfolio includes traditional espresso in various blends, packages and formats such as beans, roast and ground coffee and single portioned pods.

Coca-Cola HBC is firmly committed to sustainable operations and was awarded 'Europe's most sustainable beverage company' for the 8th consecutive year running in 2022.

Contact us today	
Contact	Simon Fitzpatrick, Sales Director
Email	Simon.Fitzpatrick@cchellenic.com
Contact	Gareth Devlin, Horeca Channel Director
Email	Gareth.Devlin@cchellenic.com
	customer.service@cchellenic.com
Tel	1890 262 226
Web	ie.coca-colahellenic.com

To make Ireland the best country in the world to live gluten free

Supporting, empowering, educating and inspiring those living a gluten free life every day

Over 10% of the Irish population cannot eat gluten for medical reasons. 2% of Irish people (102,000) are living with coeliac disease and almost 8% (408,000) with medically diagnosed gluten intolerance. The Coeliac Society of Ireland is determined to make sure that every one of them has the support and help they need to make living with their condition as easy and as normal as is possible. We empower the entire coeliac and gluten intolerant community by providing them with information, advice and practical solutions as they navigate a gluten-free lifestyle.

The coeliac and gluten free market is estimated to be worth over €16m per annum. Would you like a piece of that?

The Coeliac Society of Ireland has developed a unique online training course focused on helping Irish hospitality businesses cater to the needs of their potential coeliac and gluten free customers. The training has been developed to establish & promote best practice in the safe production of meals for this customer segment. The training is split into two modules: Module 1 for front of house staff and managers (40 mins) and Module 2 for food production staff and management (1 hour).

You benefit and earn accreditation from the voice of the coeliac and gluten free community in Ireland all while tapping into this lucrative market segment.

The Coeliac Society also represents your interests by advocating to government health agencies for improved resources and services, so that you and your families can access the care that you need. Together we can make Ireland the best country in the world to live gluten free.

Contact us today	
Contact	Jennifer Morrow
Tel	01 8721471
Email	info@coeliac.ie
Web	www.coeliac.ie



Our Approach is Simple, We Get Things Done.

Compton Solicitors are a leading law firm in the Leisure, Hospitality and Liquor Licence sector.

Our firm is currently advising the key interest groups on the new proposed Sale of Alcohol 2022 legislation. We will be regularly updating the IHF on the impact of the legislative changes, as matters progress and advising on the framework of all new proposed court applications.

Our Award Winning Liquor Licensing team, supported by our Corporate and Real Estate Lawyers, is a One Stop Shop to deliver your project. We have established a network of industry professionals countrywide as well as sourcing licences.

Our experienced Corporate Department provide advice to domestic and international businesses. We specialise in company and commercial law, particularly mergers and acquisitions and corporate re-organisations. We assist clients in their day-to-day business by drafting and negotiating contracts along with complex banking, refinancing and succession planning.

Our Real Estate Department provide advice on every aspect of the property transaction including planning matters. We have extensive experience in buying, selling and leasing of hospitality businesses. We provide specialist advice on landlord and tenant matters including leases/licences, landlord consent applications, management contracts and negotiations for new leases.

We offer Clients expertise in Dispute Resolution; focusing on cost effective alternatives to protracted court proceedings.

HELPLINE call a member of our liquor licencing team for a free consultation if you have any concerns.

Find out more about our services
comptonsolicitors.ie/what-we-do

Contact us today	
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Tel	01 234 2678 / 086 253 4651
Email	lorraine.compton@comptonsolicitors.ie
Web	www.comptonsolicitors.ie

Conran Commercial is a family-owned company specialising in the refurbishment and fitting-out of hotel bedrooms with bespoke furniture. John Conran and his family commenced their retail and import wholesale furniture business in 1995, supplying bespoke designs worldwide with a particular emphasis on UK and Irish markets.

The company has two divisions: Conran International Imports and Conran Commercial Ltd, the latter supplying the hospitality market. The company has partner factories in Malaysia, China, Indonesia, and Turkey where their personalised designs are manufactured. The Turkish factory has an excellent reputation supplying hotels all around the world.

We shop the world so you can afford to be different.

Conran Commercial Ltd offers turnkey solutions or part refurbishment projects. With a strong management team, they can deliver customised solutions to each independent hotel at extremely competitive rates.

Contact the team below to reimagine your design.

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Mob	087 419 9151
Contact	julie.conran@conran.ie
Mob	087 925 9035
Contact	Martin Murphy
Email	martin.murphy@conran.ie
Mob	086 259 1315
Web	www.conrancommercial.ie



Cremins Moiselle Ltd. distributes a comprehensive range of Contract Textiles and Wallcoverings, which are supported by bespoke solutions for hospitality projects.

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Crowe is Ireland's leading accountancy and advisory practice to the hospitality industry. We provide a full range of services including audit, advisory, tax, corporate finance, company secretarial and payroll support.

Our specialist hotel, tourism, and leisure team provide expert impartial advice on hotel projects at every stage of the lifecycle and the Crowe annual *Hotel Industry Survey* is a long-established benchmarking tool for the sector.

As specialist financial consultants to the Irish hotel sector, we can help you put a tax-efficient plan in place whether you are looking at:

- Expansion
- Retirement
- Refinancing
- Sale or purchase

By taking time to get an objective independent assessment with Crowe we can help you identify the right strategy and enable you to make informed decisions to achieve your personal financial goals.

Helping hoteliers make smart decisions today to create lasting value for the future.

Contact us today	
Contact	Aiden Murphy, Partner, Hotel, Tourism & Leisure Advisory
Tel	01 448 2200
Email	aiden.murphy@crowe.ie
Web	www.crowe.ie



CS Consulting full GDPR and Human Resources Solutions

The greater effort that has made by a data controller in mitigating and reducing any risk, by its policies, procedures and training then the greater the possibility that any potential harm caused by a breach has been significantly reduced, and the lesser chance of a fine or enforcement action, occurring from this office' - Irish Data Protection Commission.

CS Consulting's approach has been to work closely with the Data Protection Commissions (DPC), with whom we have a good working relationship. We understand their expectations specifically of the Hotel industry and we include this in the services we provide.

- **Review and Redesign of Policies and Procedures:** We review and redesign policies and procedures for our client hotels in a hotel specific manner using examples of GDPR issues / questions that have arisen over the years in hotels with the DPC's clarifications which does allow a greater understanding of GDPR for your teams.
- **Training:** The DPC expectations are that all staff are GDPR trained and have suggested that regular /annual training should also take place as GDPR is an evolving issue as circumstances change/ staff turnover etc.
- **GDPR ongoing support:** It is our experience that when teams know that there is GDPR support available to them, when queries arise, they will contact us for clarification. This results in the teams getting a better understanding of GDPR themselves as the queries are specific to what they are doing each day The greater the teams understanding of their GDPR responsibilities the more protected the hotel is from breaches.
- **Specific Supports:** Dealing with breaches, subject access requests, personal claims made against the hotel for data breaches. As you are aware the hospitality Industry must deal with a claims culture and a worrying trend we are seeing more and more of, is people using alleged breaches of GDPR to try to secure financial compensation from hotels. We provide GDPR support for our clients in this regard.
- **HR Services:** We provide any and all of the following services to our clients:
 - Visa Applications
 - Job Descriptions
 - Contract Design
 - Performance Reviews
 - Fully Detailed Employee Handbook
 - Training
 - Sourcing New Staff

Free consultation: For a free consultation to discuss your potential GDPR policy and training requirements, please contact us below.

Contact us today	
Contact	Sean Stokes
Mob	086 814 6570
Email	ss@smri.ie
Web	www.cs-consulting.ie



Hotel Property Specialists - Commercial Real Estate

Cushman & Wakefield have the expertise to advise on all aspects relating to hotels, be it acquisition, disposal, lettings or professional services.

We are a specialist team, very experienced in our field, with an astute understanding of the many issues associated with hotel real estate. Our proactive professional approach means that you the client will receive expert advice on the many complex real estate challenges facing the industry. Working with you we will undertake feasibility studies, develop strategies and advise on valuation and operator selection. We take pride in providing customised advice for our national and international client base, tailoring our work to meet their needs. Our aim is to deliver sector specific advice, high quality, research driven real estate services and to meet and exceed your expectations.

Contact us today	
Contact	George Saurin (Dublin Office)
Tel	01 639 9277
Email	george.saurin@cushwake.com
Contact	Linda Boyle (Galway & Regional)
Tel	091 56 9181
Email	linda.boyle@cushwake.com
Contact	Eoin Ryan (Cork)
Tel	021 427 5454
Email	eoin.ryan@cushwake.ie
Web	www.cushmanwakefield.com/en/ireland



Dalcassian Wines & Spirits have been in the drinks business since 2005, with an ever-growing portfolio of Wines, Spirits, Liquors, Mixers and Cider.

Our mission to be Ireland's Premium Wine & Spirits Distributor is a continuous journey for Dalcassian as we launched our 2023/24 brochure to the market in June.

If you would like to receive a copy of our new brochure, please email info@dalcassianwines.com or call 01 2937977, and we would be delighted to send a copy in the post or by email.

2023 was very much about looking forward and improving on our range, with the addition of almost 100 new wines, of which 50+ were organic and biodynamic. We have also partnered with a number of wineries that enable us to supply private Label wines, selected by the Customer for their establishment. If this is an initiative you would like to bring to your business, please contact me on 086 0107385 or email Andrew on aobrien@dalcassianwines.com.

Our range of Spirits boasts some of Ireland's best made Whiskeys, Gin and Vodka, led by The Shed Distillery, Walsh Whiskey and Five Farms Irish Liquor. We have an extended range of premium Rums and Tequila brands and have no shortage of supply.

We very much appreciate the business you bring Dalcassian Wines & Spirits and for your loyalty since our story began in 2005. With Covid restrictions in the rearview mirror, business appears to be returning to a level of normality. However, the feedback throughout On Trade is that finding quality trained staff is still an issue for most. Dalcassian can be of tremendous benefit to your business when it comes to staff training. We offer a range of services across wine knowledge training, wine service training, whiskey training and cocktail training. We would be delighted to assist you and your staff in providing quality training that will give an adequate level of knowledge and confidence which will guarantee your customers have an enjoyable experience when they visit your premises.

If you would like to get in contact with our team, please feel free to contact us on 01 2937977.

Contact us today	
Contact	Andrew O'Brien, Commercial Director
Tel	01 2937977 / 086 010 7385
Email	aobrien@dalcassianwines.com
Web	www.dalcassianwines.com

Davy Real Estate is a full-service Real Estate Investment Manager, investing in and managing real estate assets in Ireland on behalf of domestic and international investors.

Davy Real Estate has a long association with the Irish Hotel industry, most recently through our involvement with TMR Hotel Collection. TMR Hotel Collection is a Davy Real Estate managed fund set up in 2014 and owned by investor Thomas Röggla. Since 2014, TMR Hotel Collection has grown to include 13 four and five star hotels across Ireland, with recent acquisitions including Aghadoe Heights Hotel, Killarney, Farnham Estate Spa & Golf Resort, Cavan and Harvey's Point, Donegal. We aim to continue to develop as one of Ireland's leading hotel groups.

At Davy, we also work with hotel business owners to ensure their affairs are structured appropriately and optimally through tailored financial planning and world-class investment management. Helping business success translate back into personal financial success is at the core of our client offering.

Contact us today	
Contact	Eimear Fox
Tel	01 614 8892
Email	Eimear.Fox@davy.ie
Web	www.davy.ie www.tmrhotelcollection.com



D-EDGE is a SaaS company offering leading-edge cloud-based e-commerce solutions to more than 18,000 hotels in over 150 countries. Combining technical excellence with digital marketing expertise, D-EDGE brings a holistic hospitality technology infrastructure under one roof.

The integrated range of solutions covers all stages of hotel distribution:

- Central Reservation System
- Guest Management
- Data Intelligence
- Connectivity Hub
- Digital Media
- Website Creation

With a team of 500 experts located in over 25 countries, D-EDGE provides localised support, services, and tools. With its global network of 550+ partners, D-EDGE's ever-expanding ecosystem is a positive place to do business and grow.

D-EDGE is a subsidiary of Accor, a world-leading hospitality group consisting of more than 5,300 properties and 10,000 food and beverage venues throughout 110 countries.

Contact us today	
Contact	David Baker, Account Manager
Tel	0044 203 885 7444
Email	dbaker@d-edge.com
Web	www.d-edge.com

The Deloitte Travel, Hospitality & Leisure Advisory Team

is recognised as a leading advisor to the hotel and leisure sector, supporting owners, operators, developers, and investors with market leading advice across the whole business.

We offer an extensive range of services underpinned by deep sector experience; we have an unrivalled understanding of market issues which allows us to support our clients across all stages of the hotel development and management lifecycle.

Our services include:

- Feasibility Studies
- Market Research and Analysis
- Operator Search and Selection
- Negotiating Hotel Management (HMAs) and Franchise Agreements
- Business and Brand Strategy
- Market Positioning
- Performance Reviews
- Debt and Capital Advisory
- M&A Advisory
- Due Diligence - Financial and Tax
- Tax, Audit and Assurance
- Real Estate Feasibility Studies

As a team with **global reach**, we bring unrivalled knowledge and experience to your hotel project, helping you and your team to make informed business decisions in a timely manner.

With over **1,000 practitioners across the globe** – we understand the global trends and challenges that are impacting the hotel sector at an international and at a local level.

Our **deep understanding of the Irish hotel sector** and the landscape within which you will or are operating in enables us to advise you on the optimum brand, operating model/partner and ultimately maximise your return on investment (ROI).

Contact us today	
Contact	Rebecca Robinson
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Email	rebrobinson@deloitte.ie
Contact	Breda McEnaney
Mob	083 014 4442
Email	bmcenaney@deloitte.ie
Web	www2.deloitte.com/ie

DIAGEO



Diageo is a global leader in beverage alcohol with an outstanding collection of brands across spirits (Smirnoff, Gordons, Tanqueray, Johnnie Walker and Baileys etc.) and beer (Guinness, Smithwicks, Hop House 13 and Rockshore etc.).

Diageo One is your gateway to access all of the great benefits of being a Diageo customer. With 24/7 access and everything you need in one place, you can save time by placing orders, managing your account, accessing industry insights, special offers and much more in just a few clicks.

Register now at: ie.diageo-one.com/

Exclusive IHF Member Offer

Diageo are offering free of charge bespoke menu design and printing to all members of the IHF.

To avail of this offer please contact your local Diageo representative.

Contact us today

Contact	Jordan Walford-Jones
Tel	0818 935 935 / 01 453 6700
Email	Jordan.Walford-Jones@diageo.com
Web	www.diageo.com

Digibreaks has been helping hundreds of properties increase their bookings and revenue for the last 24 years. Digibreaks opens the door for hotels to closed groups of millions of loyal customers across the retail, radio and energy sectors in Ireland via rewards programs. Our in-house team of developers, marketers, designers mean we can take care of all the work once you sign-up to ensure a seamless set up & promotion for your property.

Return on Investment for your property:

- We commit to an average annual spend of €250K to market your hotel both online & offline
- On average we achieve 60K bookings per annum for the Irish hotel industry
- 80% of our bookings are for a 2+ night stay
- The average booking value per break is €257 plus incremental spend
- 12.5% (+VAT) commission rate, paid directly by customers
- Benefit from a consistently strong CTR of 4.3% above industry average of 1.91%
- No set up or maintenance cost
- Manage your availability as you please

Marketing Opportunities for your property:

- Feature on websites including but not limited to SuperValu Getaway Breaks, GoBreaks, Perfect Stay, SSE Rewards and more
- Targeted social media ads across Facebook, Instagram, and LinkedIn with over 1M followers
- Weekly email distribution to our highly engaged brand loyalty audience of over 800K customers
- Always on search and pay-per-click targeted advertising
- Exclusive Hotel of the Month feature in SuperValu Real Rewards App ads & newsletter
- No cost radio competitions via GoBreaks/Bauer Media
- Influencer opportunity to promote your hotel
- Monthly social competition with exposure to over 150k users to your hotel

Contact us today

Contact	Annette Duggan, Digibreaks Product Team Manager
Mob	086 278 3949
Email	annette.duggan@digibreaks.com
Web	www.digibreaks.ie



DoDublin are the Commercial Department of Dublin Bus, the city's public transport provider. They've been providing sightseeing tours on the green open-top buses around Dublin since 1988 and also sell tickets for Dublin's top Attractions, Day Tours around Ireland and Airport Transfers.

DoDublin provides an online **Attractions Sales System** to hotels and accommodation providers that provides

- A white-label webpage for customers to purchase tickets themselves and
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DoDublin will set up everything up for you, so there's no work from your side: They'll provide login details and a link to your white-label page, and will also provide printed artwork you can display in your hotel. They'll send payment automatically at the end of each month (no invoice required).

It's a simple and effective way to generate additional revenue for any business who work with visitors to Dublin city.

Exclusive IHF Member Offer

Sign up for DoDublins Attraction Sales Platform today and you'll receive a family pass on the DoDublin Hop-on hop-off tour of Dublin or the Ghostbus Tour (T&C's apply).

If you'd like to speak with DoDublin or wish to sign up for a Dubtours account please contact info@dodublin.ie or call (01) 703 3024 or mobile (Bryan) on 087 160 8882.

Contact us today	
Contact	Bryan Johnston
Tel	01 703 3024 / 087 160 8882
Email	info@dodublin.ie
Web	www.dubtours.ie

DUBLIN VISUAL MAP/GUIDE by BROCHURE BROKER

The Dublin Visual Guide is the most widely distributed and popular piece of tourism literature in Dublin City.

This beautifully hand drawn Visual Guide of Dublin City is complete with over 100 superb illustrations of places of interest, notable buildings, top visitor attractions, where to explore and socialise.

Print run of 1.2 million for distribution to over 300 city centre locations including Hotels, Guesthouses, Tourist offices and Attractions.

FREE regular supply of our Dublin City Map/Guides to any hotel hosting a BROCHURE BROKER display stand.

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Reduce Refrigeration Energy costs by minimum 60% - equates to approx. €15K in a 4 star, 150 bedroom Hotel!!

ECOCOOL refrigeration - leaders in the sustainable design + install of air conditioning and refrigeration

ECOCOOL specialise in all aspects of Refrigeration and Air Conditioning / Heat Pump systems, from design stage through to install and looked after by our maintenance team.

Email david@ecocool.ie to request a **FREE** Sustainability survey of your AC and Refrigeration.

With our partners, MITSUBISHI and LANCER, we have recently introduced two new technologies to the hotel industry that will transform Air Con and hotel beer and food refrigeration. Hugely energy efficient, these systems are at the cutting edge of refrigeration, A/C design and install.

We especially major in Air Con / Heat Pump re-furbs in hotel bedrooms E.G. Imperial, Cork; Plaza Hotel, Dublin; Address Collective, Dublin; Mount Juliet, Kilkenny; Keavan’s Port (JD Wetherspoon, Dublin); Dolmen Hotel, Carlow. We ensure the Air Con re-furb is completed with minimal disruption as the Hotel continues to trade.

With our LANCER Glycol Beer / Food Refrigeration system, we can reduce ALL refrigeration energy bills by min 50%, beer waste by 5% and ensure the best beer in town! Installed in over 170 premises nationwide incl. GUINNESS STOREHOUSE, RED COW, HERITAGE in Portlaoise, NEWPARK in Kilkenny, HAMPTON in Smithfield, CLAYTON Cardiff Lane, IMPERIAL in Cork, ALL JD WETHERSPOONS Pubs, etc.

Contact us today	
Contact	David Mc Donald
Mob	087 987 9943
Email	david@ecocool.ie
Web	www.ecocool.ie



PREMIUM SPIRIT & WINE BRANDS SINCE 1867

Founded in 1867, Edward Dillon is a distributor of premium spirit and wine brands in the Republic of Ireland with a world-class portfolio of category-leading brands. As befits a company owned by three of the biggest spirit companies in the world – Moët Hennessy, Bacardi-Martini and Brown-Forman – its portfolio of brands includes household names such as Hennessy, Bacardi, Jack Daniel’s, Bombay Sapphire, Slane Irish Whiskey and Moët & Chandon to name but a few.

Edward Dillon & Co is leading the charge when it comes to hospitality training, with a full-time, dedicated advocacy and training team in place for the Hospitality industry. The Edward Dillon Advocacy & Training team can facilitate the development of all bar staff, mixologists and management within the hospitality industry. From bespoke training sessions to tasting masterclasses or help with devising the choicest of cocktail lists, the company is perfectly positioned to meet customers’ demands and in turn offer relevance to the needs of today’s consumer.

The company also have a market-leading Sales team that can offer bespoke solutions that will mutually drive business forward at all interaction points with the consumer.

Edward Dillon Direct www.edwarddillondirect.ie offers a 24/7 online ordering facility. Log in or register to avail of this facility.

Contact us today	
Contact	John Cassidy, Commercial Director
Tel	01 8193300
Email	salesoffice@edwarddillonco.ie



Five-star payment solutions

From check-in to check-out and everything in between: explore industry-leading payment solutions for the hospitality industry. We provide payment platforms to international hotel chains, family B&Bs and tourist attractions: we'll use our expertise to make sure your payment process is as convenient and secure as possible and enhance your customers' experience during their time with you. Elavon is a 'one-stop-shop' offering you every payment service you need to serve your customers. In a world where every guest interaction, good or bad, can be shared instantly online, you need to get your service right first time, every time – and payments have a major role to play.

Supporting payments from check in to check out

- 24/7, 365 days technical support
- One point of contact
- Access to our award-winning processing platform
- Terminal reliability
- Terminal installation and training provided on site
- Comprehensive online reporting
- Dynamic Currency Conversion
- Fast funding
- Exclusive processor of American Express Cards in Ireland

Talk to us today, we have the tools to make taking payments faster, safer and more convenient for you and your customers.

Contact us today

Contact	Damien Molloy, Head of Corporate Hospitality, Europe
Email	damien.molloy@elavon.com
Web	www.elavon.ie/your-industry/hospitality

Elavon Financial Services DAC, trading as Elavon Merchant Services, is regulated by the Central Bank of Ireland.

Electric Ireland is the market leading electricity, gas & energy solutions partner to all business customers on the island of Ireland. When you partner with us for your energy needs you get expert customer service and advice, a variety of payment options and bespoke products to suit your business needs and help control energy costs.

As an Electric Ireland customer, you can also access our online account portal, Business Online, and our energy efficiency tool SME Premium Insights which helps you monitor your energy costs and reduce your usage.

Contact our dedicated business support team

Tel	1800 30 50 70
Email	businesssales@electricireland.ie
Web	www.electricireland.ie/business



As the market leader for linen services within the Irish hospitality sector, Elis offers unrivalled business continuity via our network of plants and distribution depots across the 32 counties. Our culture of service and quality is built on the commitment of our 1400+ employees, offering one, easy to manage service, with tailor-made solutions for **Flat Linen, Workwear, Washroom, Floorcare** and **Pest Control**.

Our **extensive collections of bed and bath linens** can be tailored to enhance your customers' experience while our inhouse design teams can develop workwear and washroom facilities with full customisation options that ensure the health and comfort of your staff and customers and supporting your brand identity.

At Elis we have a **comprehensive environmental and sustainability policy** which is reviewed annually. We are committed to sustainable procedures and are delighted to see that our efforts have been recognised by a Gold Medal by EcoVardis, an A-rating by the CDP (Carbon Disclosure Project) and an A score with Axylia™

We are committed to sustainable product management across all services including linen and workwear. Our 'Phoenix' washroom collection has been created using recycled plastics and used 4# times less Co2 than conventional production. Elis CONNECT, the Award-winning SMART Pest Control Solution, allows for reductions in carbon emissions and rodenticide use. To learn more about our CSR commitments check out ie.elis.com.

Exclusive IHF Member Offer

Elis CONNECT, the SMART Pest Control solution, recently won in the category of 'INNOVATION IN OPERATIONS' at the OpEx Awards – this system offers 24/7 protection for your hotel with LIVE alerts that enable speedier detection and more effective responses - for a no obligation site survey and a month's free service, contact Marc O'Connor.

Contact us today

Contact Ms. Nicola Eager,
Commercial Manager for Hospitality

Mob 087 064 3791

Email nicola.eager@elis.com

Contact Mr. Marc O'Connor,
Commercial Manager for Pest Control

Mob 086 836 0967

Email marc.oconnor@elis.com

Web ie.elis.com

Emerald Utility Solutions offers comprehensive energy consulting services that assist businesses in Ireland in reducing utility costs while promoting energy efficiency and sustainability. Our personalized solutions are tailored to your specific needs, with expert guidance and support provided every step of the way. We focus on maximising energy efficiency, providing innovative solutions and cost-saving strategies that significantly reduce carbon footprints and achieve energy goals. Partner with us today to save energy, reduce utility costs, and promote sustainability.

- With 15+ years of energy consulting experience, we can work with any business to manage their accounts and reduce costs. Our team offers customised solutions to optimize energy efficiency, no matter the size of your organisation. Partner with us for unparalleled success and commitment to customer satisfaction.
- We provide personalised energy plans that are tailored to your business needs and goals. Our team of experts takes the time to understand your business and develop customised solutions that maximise energy efficiency and reduce costs. Partner with us to achieve long-term energy savings and success.
- We search for the most competitive energy supplier quotes in the market and handle the research and negotiation process for your business. Contact us to find the best energy supplier for your needs.
- As independent energy consultants, we work freely without having to choose among biased suppliers and bring the best quotation for your business.
- Emerald Utility Solutions provides services throughout Ireland from our Dublin head office. Our in-house experts work with you to solve complex energy challenges and make strategic decisions to achieve your energy goals.

Contact us today to see how Emerald Utility Solutions can help your business save on utility costs and increase your profits! Our team of professionals is ready to provide personalized solutions for your business needs.

Don't hesitate, get in touch with us now!

Contact us today

Contact Anthony Arundel, Managing Director

Tel 083 171 3081 / 01 539 4944

Email a.arundel@emeraldsolutions.ie

Web emeraldsolutions.ie



Energy Options

Reducing Your Business Costs

Energy Options is Ireland's Leading Personal Business Costs Consultancy with over 15 years' experience and servicing over 3,000 large commercial entities nationwide.

Review Your Bills

If you have not recently reviewed your primary business costs, just call us today and avail of our Friendly, No Fee Advice Service and put us to the test!

- **Electricity...**Check out our new "No Contracts, Wholesale Group Buying Program" for hotels - **43 hotels onboard in the first 4 months.**
- Gas
- Green Energy
- Merchant services
- Insurance
- Epos
- Solar Panels
- Solar Buy Back
- EV Chargers
- PLUS avail of our complimentary Sustainability Management and Monitoring of Electricity Program to further reduce your carbon footprint and energy costs.

Simple process - in order for us to conduct our **review**, you need only scan your most recent invoices and email them to the address below. Our business costs analysts will produce your **price comparisons** report within 48 hours.

Testimonials

Visit our website, www.energyoptions.ie, to review testimonials, from our very happy hotels groups, currently enjoying our **new and innovative** "No Contracts, Wholesale Group Buying Program".

Contact us today	
Contact	Eamonn Dawson, Sales and Marketing Director
Mob	086 3480 854
Email	eamonn@energyoptions.ie
Web	www.energyoptions.ie

ENO | WINE

Enowine has been supplying wine to hotels, restaurants and gastropubs around Ireland since 2005. We source our wines from small family-owned vineyards around the world.

We look for independent makers of authentic, natural and individual wines of real character with a true expression of the region they come from.

As well as offering high-quality wines, we offer high-quality service, expertise, support and training too. We travel the world, sourcing top quality wines for you and your customers to enjoy.

For every wine we buy, we have tasted many more that don't make our list.

Just as important as the wines are the people who make them, so we seek out family-owned wineries that have a passion, a drive, an honesty and a commitment that make them perfect long-term partners for us – and for you.

We offer all our customers:

- A wide range of exclusive, great value wines at all price levels
- Next-day delivery to anywhere in Ireland from our own bonded warehouse
- Fast and efficient delivery
- 24 – hour ordering service
- Staff training by our wine specialists
- Wine selection advice and back-up from our specialist wine team.

Contact us below to discuss the benefits of Enowine supplying your property.

Contact us today	
Contact	Donie O'Brien
Mob	086 258 7525
Email	donie@enowine.ie
Web	www.enowine.ie



Entegra is the procurement partner that helps hospitality driven businesses shine. With significant savings, digital tools and support services, we make it easy to meet your business goals.

Entegra (formerly PSL) have had a presence in Ireland for over 10 years now and work with many clients both North and South of the border, our clients include Hotels, Restaurants and Care Homes.

Our services include:

- Purchasing agreements to save you money! – with over €700m worth of buying power in the UK and Ireland we can help you to save money on your purchasing.
- Mitigation of Brexit and the Covid 19 pandemic – Our clients benefit from a large range of local and national suppliers, meaning continuity of supply as the impacts of Brexit and the pandemic are being realised.
- Full time buying team – Assurance of consistent, better than market rate pricing throughout our partnership.
- Operational Support – We offer hands on client support to allow chefs more time in the kitchen. We service our clients with menu reviews, menu costings, invoice validation and improvement in kitchen practices (reducing waste, working smart with portion control).

Entegra - Unmatched purchasing. Unlimited performance.

Contact us today	
Contact	Sean Singleton, Managing Director, Ireland
Mob	085 117 7112
Email	sean.singleton@entegraps.eu
Web	www.entegraps.eu

Excel is a leading specialist recruitment agency holding a database of over 1,500 clients, 100,000+ candidates and a team of 105 expert recruiters. With five offices located in Dublin, Kildare, Cork, Galway and Belfast, Excel has rapidly become the largest hospitality recruitment firm in Ireland.

Operating in the areas of both temporary and permanent employment, our team of highly skilled consultants have a wealth of experience from years in a variety of diverse professions. All of our recruiters come from the industries in which they specialise and enjoyed successful careers in roles such as hotel and event staff, bar and restaurant management, sommelier, caterer, chef and front of house management before joining the Excel hospitality team.

In addition to our recruitment solutions, we offer specialised upskilling courses through our affiliated companies, Future Proof Training and the Irish Barista Academy. These courses provide exceptional training based on decades of experience in the hospitality sector, while ensuring the highest standards of proficiency.

Our professional hospitality team is also equipped to handle staff hiring and training that is tailored to your establishment's needs and style, including HACCP, Barista Training, and Manual Handling options. Excel is dedicated to delivering exceptional service, meeting the staffing and training needs of the hospitality sector across the island of Ireland.

Contact us today	
Contact	Jennifer Maher, Director of Hospitality Recruitment
Tel	01 814 8747 / 087 996 4404
Email	jennifer@excelrecruitment.com
Web	www.excelrecruitment.com



Febvre is an Irish owned wine distributor established in 1963. We focus on providing quality wines from premium producers and building relationships with our customers and suppliers.

We are agents for 'Le Verre de Vin', a wine preservation unit that allows you to pour an unlimited choice of wines by the glass at different price points. The Wine by the Glass unit keeps your wines in perfect condition for 21 days.

We have a knowledgeable team of sales executives stationed all over Ireland who look after their customer's needs personally and locally. We have dedicated teams in the warehouse, customer service, telesales, editorial, accounts, marketing, purchasing and logistics as well as a specialist Key Account manager for Hotels.

Along with this we offer the back up of great service, staff training, printing of menus and lists, special tastings and events all year round. We are agents for EuroCave Wine Cabinets and also have a food division selling cooking wines, spirits, olive oils and much more.

Contact us today

Contact	Audrey Underwood
Tel	01 216 1400
Email	aunderwood@febvre.ie
Web	www.febvrewines.ie

Who we are

Fifty Shades Greener was established in 2017 in Ireland, and we are now working internationally to educate businesses and communities on environmental sustainability.

We are the leading environmental education provider for the Hospitality industry working in partnership with the Irish Government through the Education Training Boards.

Contrary to perception, running a Green business will not only reduce carbon emissions, it can also reduce costs and generate savings straight to the bottom line.

With a combined 65 years experience working in the Hospitality industry from our team of experts, we understand the industry well, the barriers it faces, and the solutions to those barriers.

Fifty Shades Greener head office resides in Ireland, with two branches in the UK and many international partners.

What we do

Fifty Shades Greener makes environmental sustainability make sense to business owners, with a practical step by step framework that allows businesses to measure, monitor, manage and reduce their use of energy & water and waste production, following the Fifty Shades Greener method.

Exclusive IHF Member Offer

All of our training programmes are fully funded for the Irish Hospitality Industry by registering your interest at

<https://kwetbmarinehouse.ie/sustainability/>

Contact us today

Contact	Raquel Noboa
Mob	087 960 3371
Email	info@fiftyshadesgreener.ie
Web	www.fiftyshadesgreener.ie



Never settle for ordinary!

As one of Ireland’s leading specialist food and beverage companies we provide solutions with a focus on the Out-of-Home channels. Rooted in a long history of pursuing the best, with links back to the 19th century Dublin merchant trader Alex Findlater, we proudly continue the tradition of being a trustworthy and experienced provider of premium goods.

We are home to a leading portfolio of Wines, Champagnes & Spirits, premium Craft coffees Warbler & Wren, Salana & Eshe, global leading coffee brand Lavazza, and brands steeped in a rich Irish Heritage. We also produce some of the finest ingredients under our Odlums brand.

Customer supports include comprehensive training, innovative equipment, service solutions, alongside exciting innovative marketing activations. We proudly align ourselves and offer more sustainably conscious choices through trusted partnerships and product collaborations with Fairtrade, Rainforest Alliance, Alternative Dairy provider, Alpro and sustainable Wine suppliers.

Living and breathing coffee at our local Dublin Roastery we don’t believe in a one-size-fits-all coffee approach. Our expertise and provenance help us create unique coffee blends that cater for all tastes and demographics. Discover how to add more value and opportunity into your coffee offering through our Craft Collective blends.

As we say... **Never settle for ordinary!**

Contact us today	
Contact	Richard Moriarty, Wine Category Director
Mob	086 823 1830
Email	richard.moriarty@findlaterandco.com
Contact	Sean Francis, Coffee Category Director
Mob	086 061 1808
Email	sean.francis@findlaterandco.com
Web	www.findlaterandco.com

Flogas Ireland supplies LPG, natural gas and 100% renewable electricity to the hotel and hospitality sector nationwide, supporting its journey towards a greener future.

We go beyond simply managing and accommodating your energy needs.

We can create and implement a turnkey energy solution specific to your business that now includes renewable energy technologies.

We also offer an internationally verified carbon offsetting solution to our customers, which is recognised worldwide as a way of managing carbon emissions. For a minimal fee, Flogas will purchase carbon credits on behalf of participating customers, investing in sustainable global projects that either reduce or capture an equivalent amount of carbon emissions. The projects in which Flogas invests adhere to internationally recognised gold standards and the Verified Carbon Standard (VCS) criteria. MacNean House and Restaurant in Blacklion, Cavan, the Ballygarry House Hotel and Spa in Tralee and the Castlerosse Park Resort in Killarney are some of our hospitality clients to have signed up to the initiative.

Contact us for a free no-obligation energy survey to ascertain the cost-savings you could make by switching to Flogas.

flogas.ie

Contact Flogas LPG Team	
Tel	041 214 9600
Email	lpgsupport@flogas.ie
Contact Flogas Natural Gas & Electricity	
Tel	041 214 9500
Email	business@flogas.ie

FOR-SIGHT

The For-Sight CRM Platform is a marketing and hotel engagement solution designed to provide you with insights into your guests' behaviour and preferences, and to allow you to adopt a proactive approach to your marketing strategy. From building relationships and loyalty with your guests to making the most of upselling and direct booking, the solution can help you enhance each guest's stay to its full potential.

It allows you to understand your guests, deploy targeted campaigns for direct bookings, and boost revenue opportunities by delivering a personalised experience across the entire guest journey. For-Sight technology equips you with automation features, which are a substantial asset to ensure that all your guests receive the right message at the right time. For-Sight brings together data from your PMS and other core transactional hotel systems (Booking Engine, F&B, spa, Wi-Fi...) to create a central source of truth for each guest and their journey through every hotel touchpoint.

With For-Sight, we don't just sell our software and leave you to it. We support you with account setup, training sessions and educational resources so that you have the tools to use For-Sight to its full potential. For more information visit www.for-sight.com

Contact us today

Contact	Matthew Willacy
Tel	(+44) 028 9147 4943
Email	matthew.willacy@for-sight.com
Web	www.for-sight.com

FREE NOW

FOR BUSINESS

FREE NOW for Business specialises in travel for the hospitality industry; helping hotels, guesthouses and B&Bs nationwide get their guests to and from their premises, safely, securely and sustainably.

Providing a quality transport service with an average ETA as low as 3-4 minutes gives you time back to focus on what's important to your business. Book on-demand or in advance through the Web Booker and track the status of the trip live on-screen.

Sustainability is key for FREE NOW, we have committed to making all our trips zero-emission by 2030, and in the interim, all journeys are carbon offset for you and your guests, we also offer the option in certain cities of selecting an electric or zero-emission capable vehicle.

Get in touch today, to find out how FREE NOW for Business can come up with a transport solution perfect for you. Operating across Cork, Dublin, Galway, Limerick, Waterford and more.

Exclusive IHF Member Offer

In addition to offering a Partner Commission Programme, if your venue takes 30 trips in its first month of usage we will also send you €100 worth of vouchers (Amazon, Just-Eat, FREE NOW - You choose!) **Visit <https://www.free-now.com/ie/business/ire-hosp-referral/> for details.** Terms & Conditions Apply.

Contact us today

Contact	Cormac Doyle
Mob	086 384 1015
Email	cormac.doyle@free-now.com
Web	www.free-now.com



Visitor Information Providers

Frost Couture is an Irish owned company that has evolved from a small box bedroom to one of the leading costume jewellery brands in Ireland and the UK.

Frost Couture can provide an additional income opportunity for your hotel, at no extra cost.

Frost Couture installs fully stocked jewellery cabinets into your hotel reception area. This provides an additional service for your clientele as they can purchase last minute gifts, or that forgotten pair of cufflinks without the need to leave your hotel allowing them more time to relax and enjoy your hotel facilities.

Ann's exclusive collection of jewellery combines Swarovski Crystals and Sterling Silver with intricate craftsmanship.

Prices start from as little as €25 to €89.

If you are interested in finding out more, please do not hesitate to contact Ann Costello, contact details as below.

Contact us today	
Contact	Ann Costello
Mob	085 771 6318
Email	annc@frostcouture.ie
Web	www.frostcouture.ie

Our business is guiding visitors to yours.

Glance Visitor Media is Ireland's leading in-destination visitor marketing specialist. For over three decades, businesses throughout Ireland have worked closely with us to help them communicate their messages to overseas and domestic visitors on holiday or trip-taking around Ireland.

We support businesses by providing promotional print and digital platforms that enable them to communicate with visitors – typically at a place and time when visitors are thinking, "what will we do next?". These platforms include:

- **Visitor Brochure Display:** Brochure Displays are powerful in guiding visitors and helping them enjoy their stay. If they enjoy their stay, they are more likely to stay with you or visit again. Glance offer a variety of brochure display solutions.
- **whereCARDS:** Pocket-sized cards featuring Ireland's top attractions, destinations, experiences, and services. Displayed on special whereCARD display racks in Dublin City and nearby, helping you to guide visitors to great experiences.
- **The Daily Adventure Visitor Guides:** Ireland's number one FREE visitor guides packed with information on Ireland's best experiences. Connecting print to digital using QR codes to link directly to the latest version of the guide online as a digital brochure, and direct to the website www.YourDailyAdventure.com.
- **Dublin, Cork, & Shannon Airport:** Visitors arriving into Ireland are eager to pick up information to help guide them during their stay. Glance offer brochure display opportunities for accommodation providers, visitor experiences, entertainment, and destinations. Contact us to discuss getting your hotel brochure on display at the airports.

Contact us today	
Contact	Valerie Bagnall
Tel	061 338 588
Email	valerie@glance.ie
Web	www.glance.ie www.whereCARDS.com www.yourdailyadventure.com



As a global leader in cash technology solutions, we help hotels automate their cash processes to increase efficiency, enhance security and release staff to focus on the experience they deliver. Understanding each customer's specific challenges allows us to design custom solutions that deliver real improvements in business performance.

Glory's solutions help over 300 hotels globally from smaller independents to large international brands. Have you ever considered a different option to manual cash handling and processing and the positive impact it would have on guest experience, and the operational efficiency of your hotel?

By leveraging cash automation technology for payment processing, Hotels can give their full attention to their guests and focus on the customer experience.

GLORY's CASHINFINITY™ cash recycling solutions automate the cash processes across your entire business in the back office and front office, whether that be in the cashier room, at your check-in desk or your bar and restaurant enabling you to:

- REDUCE** shrinkage and improve security
- INCREASE** staff productivity
- REDUCE** reconciliation and investigation time
- REDEPLOY** experienced key staff members to higher value tasks
- REDUCE** cash-in-transit costs
- ENHANCE** guest experience

Contact us today	
Contact	David O'Meara, Sales Director Ireland
Mob	086 383 0650
Email	david.omeara@glory-global.com
Web	www.glory-global.com/ireland

Great Place to Work® is the global authority on workplace culture. We help organisations quantify their culture and produce better business results by creating a high-trust work experience for all employees. We recognise Great Place to Work-Certified™ companies and the Best Workplaces™ in more than 60 countries.

After supporting small to large organisations in the industry for more than 20 years, Great Place to Work has gone a step further in its collaboration with the sector as the official employee experience and insights provider for Fáilte Ireland's Employer Excellence Programme.

This initiative is designed by Fáilte Ireland to support businesses to drive great employee engagement and continuously build the appeal of their workplace. It will spotlight excellent employers and help to reposition the tourism sector as a rewarding and attractive place to work. So far, over 200 organisations have registered for the Employer Excellence Programme and started on their Great Place to Work journey as part of it.

Here in Great Place to Work, we have been thrilled to partner with so many businesses in the sector over the last 12 months. In particular we would like to congratulate all of the IHF members who have been Great Place to Work-Certified™ and recognised as Excellent Employers.

Get in touch with us to join the thousands of companies that have committed to building high-trust cultures that help them attract, retain and take care of their people.

Contact us today	
Contact	Fania Stoney, Business Development Strategist
Mob	087 124 0437
Email	fania.stoney@greatplacetowork.com
Web	www.greatplacetowork.ie



The Green Hospitality Awards Programme has been the Irish Hospitality, Travel & Tourism Resource for Sustainable and Responsible Tourism for the past 20 years. GHP provides best practice environmental and sustainability management advice and support to the sector which delivers cost reductions and 3rd Party Environmental and Sustainability Certification - an increasing requirement from stakeholders.

GHP criteria are based on Internationally Recognised criteria – including the EU EcoLabel & Global Sustainable Council Criteria (GSTC) – and actively supports the UN Sustainable Development Goals. In 2023 GHP secured GSTC Recognition for our Platinum Award and our world class benchmarking tools use the Sustainable Hospitality Alliance Methodologies.

GHP sets the standard for Best Practice environmental and sustainable practices for hotels and guesthouses and our awards are recognised as 3rd party awards by major booking engines and international sustainability databases and organisations.

Our Services include;

- **Green Hospitality Awards** – 3rd Party Environmental Certification and GSTC Recognised Sustainability Award
- **Training** – Green Leader and Employee Induction
- **Resource Efficiency Support** – Energy, water, waste management and cost reductions
- **Carbon Footprinting Certification** – Scope 1, 2 & 3 and Carbon Neutral12 GREENMark
- **Environmental KPI's** – to support RFP bids & quotations
- **Promotion** – GreenTravel.ie
- **Responsible Suppliers**

We pride ourselves on offering independent advice and a deep insight into the challenges facing the hospitality sector and bring c. 40 years' experience of the hospitality sector. Our approach is to identify what the business needs and support those targets, whilst providing best practice advice.

Exclusive IHF Member Offer

FREE Environmental Assessment & Carbon Footprinting – login to <https://greenhospitality.ie/free-greensurvey/> and find out how environmentally sustainable your business is, get a personalised Action Plan and calculate your Carbon Footprint.

Contact us today	
Contact	Maurice Bergin
Mob	087 919 8167
Email	maurice@greenhospitality.ie
Web	www.greenhospitality.ie

What we do

GRID Finance offers finance and analytics solutions tailored to meet the diverse needs of businesses nationwide. Our reputation in the industry is attributed to our unrivalled flexibility in repayment systems and our simple application process, making us a preferred choice among businesses in the hospitality sector. We take pride in our ability to provide innovative financial solutions that allow businesses to thrive and grow. We offer a discounted rate to IHF members, reach out to us below for more information.

Discover how GRID Finance can transform your business and fuel its success.

We offer a discounted rate to IHF members, who can secure up to €1 million in finance.

Our Story

GRID Finance was founded in 2013, to support the growth and expansion of small to medium businesses in Ireland. Our team is committed to providing quick access to capital, advice and tools that will help small businesses grow. GRID's team are spread across its three offices located in Ireland (Dublin and Limerick) and Obidos, Portugal. Our goal is to help at least 10,000 small businesses by our 10th birthday. Our number 1 value is Delivery, we do what we say we will do with Respect, Integrity and Transparency. Our vision is to be the largest financial partner to SMEs. This is defined not by the size of our loan book or product portfolio but by how many small businesses we have helped.

Contact us today	
Contact	Neil Burns, Portfolio Manager
Tel	086 033 0453 / 01 6852 005
Email	neil@gridfinance.ie
Web	www.gridfinance.ie



GuestJoy helps accommodation owners create personalised, digital guest experiences from booking to check out.

Be more efficient with digitally-enabled experiences

- Let your guests check in online at their convenience with easy ID upload, digital signature and T&Cs check
- Say goodbye to outdated booklets and hello to rich digital directories - updated in seconds and accessible via a QR code
- Know how your guests feel with private surveys and enable happy guests to easily leave a review on TripAdvisor or Google

Easily communicate with your guests

- Create impactful emails in moments by leveraging a library of templates
- Rest easy by scheduling emails and automating sends for pre and post check out - from providing driving directions to asking for a review
- Encourage your previous guests to make a repeat direct booking with promo-based email offers
- Know what works with email performance reports

Drive revenue beyond the room reservation

- Build a wide range of offerings to meet every guests' whims with an unlimited product catalogue
- Capitalise on spontaneity by enabling guests to accept offers 24/7, no more waiting for the concierge to open
- Tailor offers to individual guests, ensuring they only see promotions relevant to them and their type of stay
- Be as multilingual as your guests by deploying your offers and campaigns in over 20 languages

Leverage powerful functionality without the hassle

- Switch to GuestJoy with ease, just upload your customer records and tags
- Never force your guests to download an app to interact with you, everything is available via the web on any device
- Enjoy designs and functionality built for accommodation owners, helping you get up and running in no time
- Rest easy with customer support who, on average, respond to your queries in less than 60 seconds

Starter Guest Directory packages from €50 per property per month.

Contact us today	
Contact	Annika Ülem, Commercial Director
Email	annika@guestjoy.com
Web	guestjoy.com

Established 30 years ago, Guestline (an Access Company) provides the hospitality industry with innovative property management, guest engagement and distribution software. Founded on cloud technology, Guestline's solutions will equip you and your team with everything you need to run your hotel and deliver more revenue - from intuitive PMS and booking software to fully unified channel management and payment solutions, ideal for any sized hotel or group.

With a Dublin head office and a growing presence of properties across Ireland already benefitting, and a dedicated Irish-based team led by Country Manager and Irish Hospitality Expert Clío O'Gara, Guestline arms hoteliers with the freedom to tailor a best-in-breed, award-winning technology solution that includes PMS, CRS, C&B, Channel Manager, EPoS, IBE, GuestStay and GuestPay. With open API partnerships and over 500 third-party solutions, Guestline offers a flexible, cost-effective, multi-functional system that allows hoteliers to stand out in an increasingly crowded marketplace.

Exclusive IHF Member Offer

- Specific pricing for IHF members on Guestline training modules & courses.
- FREE tech consultation- an impartial review of your technology platform.

Contact us today	
Contact	Clío O'Gara
Mob	087 288 9876
Email	clio.o'gara@guestline.com
Web	www.guestline.com



For all your branded hotel supplies
www.hotelprint.ie



Hassle-free print, graphic design, signage, branded promo gifts, packaging and digital marketing.

At Hederman for Hotels we understand hotels. Our team are experts in hospitality print, design, branding and digital marketing. Our aim is to become your one point of contact for everything you need that is branded. See our dedicated hotels website: hotelprint.ie

We haven't been sitting still and have invested heavily over the last few years to provide a comprehensive range of print and graphic design products for hotels.

Products and Services:

- All Hotel Printed Materials
- In-house Graphic Design
- Menus and Menu Covers
- Paper Cups, Bags and Packaging
- Coasters and Napkins
- Clothing and Uniforms
- Signage, Banners, Flags and Display Products
- Promo Gifts (Teddy bears, pens, umbrellas etc.)
- Gift Voucher Packs
- In Room Accessories
- Digital marketing for hotels

Exclusive IHF Member Offer
We offer a **free print audit and 10% off your initial order**. We also offer all IHF members one of our **FREE** hotel samples packs.
Contact: hotels@hederman.ie for more information.

Contact us today	
Contact	Simon Hederman
Tel	01 667 4747 / 086 850 0015
Email	hotels@hederman.ie
Web	hotelprint.ie

AI-powered Guest Communications Hub for Hotels

Use conversational AI specialised in hospitality to provide instant answers in 130+ languages to your guests on their favourite social media, messaging apps & more.

- Automate processes
- Increase revenue
- Improve guest experience
- Boost teamwork and productivity
- Strengthen reputation
- Improve guest data

HiJiffy was founded in 2016 with the mission of developing the most advanced conversational AI for hospitality. Seeking the perfect connection between hotels and their guests, we created a powerful Guest Communications Hub.

Powered by our proprietary AI - Aplysia OS - across the full guest journey, HiJiffy allows hoteliers to **increase revenue from direct bookings and upselling** while **automating repetitive tasks** to reduce operating costs and mitigate staff shortages.

In 2023, more than 1,800 hotels in over 50 countries reimagine guest communications with HiJiffy's omnichannel solution featuring cutting-edge tech innovations like self-learning AI, sentiment analysis, voice assistance, GPT-4, and more.

Contact us today	
Contact	Shaun Sequeira, Senior Country Lead UK & Ireland
Tel	0044 20 7038 7837
Email	shaun.sequeira@hijiffy.com
Web	hijiffy.com



The Hotel Investment Fund (HIF) provides financing for Irish Hotels that are looking to protect and grow their business after what has been a challenging period for the Irish hospitality industry.

The fund provides hotel owners with gap funding over the medium term (3-year investment with potential to extend to 5-years, in certain circumstances) to allow their business to develop and grow.

No interest is payable on the HIF Facility until redemption at the end of the term.

The HIF is a €50m fund with capital provided by the Irish Strategic Investment Fund (ISIF). The funding can be used for:

- Working capital and cash flow funding;
- Capital expenditure;
- Green and environmentally sustainable investment funding.

Reasons to apply for HIF Funding

- Guaranteed fixed coupon for the Term with no increases;
- Unsecured financing;
- Access to capital where commercial banks may be unwilling to advance funds;
- HIF managed by hotel industry professionals who understand your business;
- Rolled-up interest for the term;
- Used with commercial debt finance, blended cost of capital can be attractive;
- Timely decision-making;
- State-backed fund (ISIF)

Contact us today	
Contact	Mark Lynch
Mob	086 240 5675
Email	Mark.Lynch@HIFireland.ie
Web	www.HIFireland.ie

Hotelsinone is a fully Irish owned online loyalty marketing company working with large national and international brands to assist them in the recruitment, retention and reward of customers and employees by providing **great value hotel breaks**.

Established in Ireland in 2007, Hotelsinone is a major player in the Irish Hotels sector and we successfully deliver millions of Euro in bookings and ancillary revenue to hotels every year.

We are looking to expand our 2024 programme and we're inviting more hotels to join us to avail of this route to market. We make it easy for you to move rooms fast through our existing network of well-known brands and social media channels. With connectivity through the major channel managers **SiteMinder, D-Edge, Busy Rooms and Guestline**, joining Hotelsinone is an easy option to increasing your room sales.

Key benefits of being a partner with Hotelsinone include:

Access to the widest audience you can attain giving you **FREE distribution** to Retail, Media, Telecoms, Insurance and Banking customers through our brand partners including Lidl, Three, 123, RedFM Irish Mini Breaks and many more.

Access to on-going free promotion of your hotel to over 400,000 Facebook fans and a database of over 1 million registered email customers.

Simple commission structure 12.5% (+VAT) paid directly by the customer.

We sell your rooms fast – It's as simple as that!

Contact us today	
Contact	Ernie Mooney, Owner and CEO at Hotelsinone
Tel	087 765 7664 / 01 556 3400
Email	ernie@hotelsinone.com
Web	www.hotelsinone.com



HOSPITALITY & RETAIL SYSTEMS

HRS Hospitality & Retail Systems is a renowned global company that provides leading IT solutions for the Hotel, Restaurant, Café, and retail industries. As Oracle Hospitality's largest partner worldwide, HRS supports over 11,000 customers across 90 countries with innovative systems and solutions, including Property Management, POS, Spa & Guest Activities, Business Analytics, Payment Gateway, Mobile Applications, Channel Managers, Online Distribution Services, Finance, HR Systems, and Passport Scanning & Recognition.

We pride ourselves on understanding our customers' needs and exceeding their expectations to empower them and build successful businesses. Established in 1990, HRS has over three decades of experience delivering superior customer experiences and innovative management solutions to various service industry companies. Our comprehensive portfolio includes pre-project analysis, hardware and software supply, strategic IT consulting, solutions implementation and integration, staff training and consulting, 24/7 technical support, and a wide range of professional customer services.

Contact us today

Contact	Robbie Tiernan
Mob	086 352 7520
Email	rtiernan@hrsinternational.com
Web	www.hrsinternational.com/en



Excellence In Catering Supplies Since 1947

Hugh Jordan & Co. has been Ireland's largest independent catering suppliers since 1947, celebrating over 75 years in business in 2022. Specialising in a wide range of products from crockery, cutlery and glassware to hygiene and janitorial, equipment, guest supplies and more. We are the one stop shop for all your catering needs.

Our success is down to three simple yet essential factors: Service, Innovation and Value. Where other businesses might let you down, Hugh Jordan will strive to give you the best quality of service through our sales consultants and support staff. Our expert sales team always enjoy a challenge and are on hand to offer unbeatable knowledge and advice.

Our 'Rooms by Hugh Jordan' portfolio was created specifically with hotels in mind. We have an extensive guest supplies and amenities portfolio, and these items can be seen in some of the top hotels in Ireland. Our 'ROOMS' portfolio includes popular brands such as Northmace, La Bottega, Allegrini, Culti and Room 360.

We have also created a new 'Five Star' area in our Santry showroom, showcasing the latest and most opulent products most suited to a five-star environment. We have brands on display such as Wedgwood, WMF, RAK Porcelain and Waterford Crystal to name a few. To speak to our five-star specialist please get in touch with Adrian Kelly – details below.

Contact us today to arrange a full Guest Supplies Consultation or visit our full hotel bedroom mock up in our showroom in Santry.

Contact us today

Contact	Adrian Kelly, Business Development Manager - Hotel Division
Mob	086 832 1066
Email	adrian.kelly@hughjordan.com
Web	www.hughjordan.com



Founded in Australia, humm® has been offering consumers a responsible and trusted way to pay for over 30 years. Operating in Ireland since 2008 and now also available in the UK, Canada and New Zealand, humm® is a flexible way for consumers to make important life purchases, by splitting the cost of essential items up to €30K, over 10 weeks to 72 months.

From dream weddings to hotel getaways, humm® is there to make more of life, more affordable – with a range of interest-free and flexible payment plan options, to best suit customer needs.

Offer guests the ability to pay later, and increase your conversion and transaction value, whilst building brand loyalty. Sign up today and get your bookings humming.

For more information visit hummm.ie

Contact us today	
Contact	Adam Sullivan, Head of Sales, U.K. and Ireland
Mob	083 154 3868
Email	Adam.sullivan@hummm-group.com

IDeaS, a SAS company, is the world's leading revenue management software and services provider. Combining industry knowledge with innovative data analytics technology, IDeaS creates sophisticated yet simple ways to empower revenue leaders with precise, automated decisions they can trust. With more than 30 years of expertise, IDeaS delivers revenue science to more than 22,000 properties in 152 countries. Results delivered. Revenue transformed. Discover greater profitability at ideas.com.

One Solution - So Many Benefits

- Increase RevPAR - Utilise accurate forecasts and distribute optimal pricing and revenue management decisions into all selling systems
- Optimise Business Mix - Capture your most valuable business and make an immediate positive impact on revenue and profitability
- Enhance Productivity - Data science and machine learning technology automates granular data analysis, forecasting, pricing and controls to allow you to focus on strategy.

Contact us today	
Contact	Ellie Gaff, Territory Account Manager, EMEA
Tel	0044 1628 490097
Email	ellie.gaff@ideas.com
Web	ideas.com



If you are using music in your hotel, you need an IMRO Dual Music License. IMRO is a national organisation that administers the performing right in copyright music in Ireland on behalf of its members (songwriters, composers and music publishers) and on behalf of members of the international overseas societies that are affiliated to it. IMRO also acts as agent for Phonographic Performance Ireland (PPI), collecting public performance royalties on behalf of record producers and performers.

Being part of the hotel and hospitality industry, you will certainly appreciate that your business is all about providing the highest quality service to your customers. Without music, the experience of staying in a hotel would be very different. Music creates a relaxing environment, while giving you the opportunity to set the tone for whatever kind of establishment you're running. It encourages patrons to spend more, return more often and recommend to others. Whether it's background music for customers in dining and bar areas, or for staff at reception, music is an important competitive tool for hoteliers who want to offer added value and stand-out in a crowded marketplace.

Contact us today	
Contact	Karl Kinsella
Tel	01 661 4844
Email	karl.kinsella@imro.ie
Web	www.imro.ie

IMS is a trusted **Wi-Fi and guest technology partner** for hotels in Ireland. With our cutting-edge technology and expert support, we collaborate with you to create seamless, secure, and sustainable solutions that meet the evolving needs of your guests. We are dedicated to delivering great guest technology experiences, leading to better reviews, repeat bookings, and growth in average daily rates.

We provide:

- Broadband
- Wi-Fi
- TV
- Casting
- Phone
- Video conferencing
- Digital signage
- Consultancy services

Our unique Personal Entertainment Network creates a true home-from-home experience for your guest, while our Partner Portal provides you with real-time insight into network performance, usage trends, and overall return on your investment.

Our ability to **design, deliver, and support** has earned us the distinction of being the preferred provider for renowned hospitality brands including The Hayfield Collection, Powerscourt, G Hotel, The Intercontinental, The Westin, Fitzgeralds Woodlands House Hotel & Spa, Staycity Group, Dalata Hotel Group, Frasers Hospitality, Edyn, Radisson Group, and many more.

Exclusive IHF Member Offer

50% off on a WiFi network audit to help assess your tech needs.

Contact us today	
Contact	Leo Colgan
Tel	061 310 752
Email	leo.colgan@imedia.ie
Web	www.imedia.ie



Irish Distillers, a Pernod Ricard company, is Ireland’s leading supplier of spirits and wines and producer of the world’s best known and most successful Irish whiskeys.

Led by Jameson Irish whiskey, the world’s best-selling Irish whiskey, our brands are driving the global renaissance of Irish whiskey. Other whiskeys within our portfolio include Powers Gold Label, Redbreast and Midleton. As part of the Pernod Ricard family Irish Distillers import and distributes leading spirits, wine and champagne brands which includes renowned brands such as Absolut Vodka, Chivas Regal, Martell Cognac, Havana Club Rum, Beefeater Gin, Monkey 47, Malfy Gin, and a portfolio of wines and champagne which includes Stoneleigh, Mumm and Perrier-Jouët.

We are your perfect premium wines and spirits partner, with the strongest offering of premium brands in the world. Our portfolio ensures you have premium brands present for any consumer occasion. We are committed to supporting our customers with staff training, and drinks menu consultation so please contact one of our local salespeople or myself.

Contact us today	
Contact	Michael Behan
Tel	01 212 9000 / 086 251 3219
Email	Michael.Behan@pernod-ricard.com
Web	www.irishdistillers.ie www.jamesonwhiskey.com

Java Republic have been hand roasting premium coffee for over 21 years, signifying the wealth of expertise and knowledge the team brings to their customers every day. Java Republic’s family-owned roastery in Dublin was the first purpose-built carbon-neutral roastery in the world and prides itself on being one of the leading innovators and suppliers of premium coffee and 100% organic tea across Ireland, expressing their ethos of “Coffee With A Conscience”.

Over the past two decades, Java Republic has developed a complete solution tailored for hotels covering all guest touchpoints that can help you offer a coffee and tea experience that your guests will crave, and locals will travel the extra mile for. But, more importantly, we can make it work for you commercially to support your hard work for getting your guests through the doors, especially in the current environment, to ensure they won’t leave in search of better coffee, leaving you to pay the cost of lost revenue.

With you, we’ll work on:

- bespoke coffee blend matching your customers’ tastes.
- equipment tailored to your needs, including ongoing service
- regular staff training & upskilling so you can always charge a premium

No matter where your hotel is located, we are always nearby with our nationwide network of service and support teams to guarantee the premium quality consistency of the hot drinks you serve your guests.

Check out what some of our hotelier partners say about working with the Java Republic -

www.javarepublic.com/testimonials

To arrange a no-obligation meeting contact Keith below.

Contact us today	
Contact	Keith Ellis
Mob	089 204 4447
Email	keith@javarepublic.com
Web	www.javarepublic.com



Complete equipment solutions for laundry and catering

JLA provides end-to-end solutions for machines and systems used in laundry, catering and infection control. From machine purchase and parts to assets on contract, JLA is here to provide peace of mind and keep equipment running. After 22 years supporting more than 10,000 Irish customers, JLA offers:

National coverage, with local presence

JLA's engineers cover the whole of Ireland.

Around the clock care

Get expert help over the phone – 24/7, 364 days a year.

Minimised downtime with JLA Total Care

Have a highly skilled engineer at your door within 8 working hours.

What is Total Care?

Peace of mind matters, which is why JLA's full range of laundry and catering solutions are available with the no-hassle Total Care package.

- One simple monthly payment
- Brand new equipment with no capital outlay
- Installation at no extra cost
- 24/7 emergency support
- 8 working hour emergency response (only available in certain areas)

Visit ie.jla.com to learn more.

Contact us today	
Contact	Amanda Cooke
Tel	085 7231511 / 0044 1422822282
Email	ACooke@jla.com
Web	ie.jla.com

Under our ethos 'More than Meat', we use our scale and experience in the foodservice industry to offer full business support. Our Big AI's range of high-quality products are the perfect match for hospitality menus allowing operators to cover all eating occasions from snacking to all day dining.

Our knowledge of meat and butchery gives us the ability to provide the highest quality, premium beef to all our customers. All our beef is born and raised in the beautiful green pastures of Ireland and the UK and is 100% traceable from farm to fork.

Through our Big AI's brand, we've brought together the highest quality ingredients alongside on trend global concepts to create the perfect range of Gourmet Burgers for your outlet. We believe that a better burger starts with better beef that's why our Gourmet Burgers are made from 100% Irish Grass Fed beef, premium breeds & quality cuts.

Our ranges cater for a variety of channels of business, operational needs, and customer types. Whether you're looking for a high convenience solution, a gourmet option or something to make your menu stand out, we have the right option for your business.

Contact us today	
Contact	Kieran Lyons, Hospitality Channel Manager
Mob	087 695 8441
Email	Kieran.Lyons@kepak.com
Web	www.kepakfoodservice.com

KING KOIL

– Because life is worth living –

King Koil and Dromoland Castle win – “The TripAdvisor™ Best Hotel for Sleep 2023”

King Koil is the exclusive mattress supplier to Ireland’s famous Dromoland Castle 5 Star Hotel and proud to congratulate the hotel on winning this prestigious global award.

Handmade in Kildare, Ireland. We make simply the best sleep products, for all sectors of the hospitality trade, to meet all budgets. The presence of King Koil in your guest room confers the highest marque of quality, luxury and sensational sleep. For over 40 years, many of the best hotels in Ireland and the UK have trusted the superior support and longer lasting comfort of King Koil to welcome their guests night after night.

We make, deliver, install, remove and manage your bed programme expertly. From entire hotel installation to small drop repeats. Choose from our wide range of King Koil mattresses, headboards and divan bases. Providing the best sleep experience shows your guests you really care and you in turn will see them return - time and time again.

“A great night’s sleep at Jurys Inns is core to our business and we primarily chose King Koil beds knowing that they are both comfortable and durable. Installation with minimal disruption to our business is imperative and we have found that the delivery and installation service we receive from King Koil is excellent.” - Bobby Fitzpatrick, Purchasing Director, Jurys Inns Group.

Contact us today

Contact	Christine Martin
Mob	086 259 6526
Email	christine.martin@kaymed.ie
Web	kingkoil-hotel.com



We design, install, and commission on-premise laundries for the hospitality sector, in addition to providing excellent after-sales service.

Our Story

We supplied our first hotel customer over 30 years ago, they are still good customers today, making Girbau Laundrysystems.ie the longest established laundry equipment supplier in the Irish market.

Today we are the exclusive distributors of Girbau equipment throughout the country. We develop relationships with our client, sometimes taking over the service of existing equipment, relying on our spare parts store of over 4,000 parts, sourced internationally, to maintain equipment.

Our Products

Safety, quality, and turnkey design are the cornerstones of our offering. Girbau equipment washers, dryers and ironing lines are installed in 4 & 5* hotels throughout the world. We have created wash programmes with our partners in the detergent industry to target hard to remove stains specifically found in the hospitality sector.

Over the past 30 years, there have been developments in laundry equipment. Today, through our Sapphire product all the equipment in a laundry can be viewed remotely through the iCloud, this allows for real time monitoring of the equipment, dramatically reducing downtime and identifying planned maintenance needs. We have embraced and taken on these innovative technologies to immense success.

Our People

Our greatest strength is our people with knowledge and experience of the laundry industry. Our client-driven structure enables us to react with speed and flexibility to meet our customer’s needs.

Contact us today

Contact	Tony Kerr, Sales Department
Mob	083 1968 568
Email	tony@laundrysystems.ie
Web	www.laundrysystems.ie



Lawler Sustainability - Your Independent, Expert, Sustainability Partner.

Lawler Sustainability is an award-winning engineering consultancy with over 40-years industry experience, specialising in improving sustainability, energy efficiency and reducing carbon emissions, in the **Hospitality and Leisure Industry.**

Lawler Sustainability will improve the profitability and value of your business by achieving complete control of and reducing your energy costs and CO2 emissions. We will deliver this at a minimum cost to you by optimising relevant grant supports and developing a clear energy and CO2 reduction roadmap, to allow your business to progress to a more sustainable future. As Ireland's only **One Stop Sustainability Shop for Hotels**, we offer a comprehensive range of services through our Sustainability Consulting, Contracting, and Optimisation Teams. Unlike other companies, Lawler Sustainability does not sell energy or equipment, ensuring we are always acting in the best interests of our clients.

Our Aim? To Transform the Sustainability and Profitability of Your Business, Using a Holistic Approach.

We are renowned for providing independent and expert sustainability advice with many testimonials from both Irish, and international clients.

What We Offer:

- Independent Expert Sustainability Advice
- Optimisation of Existing Energy Equipment
- Review & Replacement Options of Energy Assets
- Grant Support and Green Energy Financing

Lawler Sustainability strives to help the Irish Hotel & Leisure Industry in achieving their sustainability and CO² reduction goals, at minimum cost, through relevant grant supports, the best green financing options, and clear road mapping solutions.

To benefit from our expertise, please contact us for personalised assistance.

Contact us today	
Contact	Nicola Ring
Tel	056 772 1115
Email	nicolaring@lawlersustainability.com
Web	lawlersustainability.com

Linencare is one of Ireland's leading linen rental and hygiene products suppliers to Ireland's hospitality sector.

Linencare is Ireland's Largest family managed linen provider. From our base in Ardee County Louth we service some of Ireland's leading 4 and 5 star hotels with quality linen daily. Our location in the North East corridor is one hour between Dublin and Belfast cities and the midlands of Ireland so our customers enjoy unequalled level of service and supply.

Continued investment prepares us to launder our products in the most sustainable and environmentally friendly processes. Our plant is equipped with state-of-the art processing equipment and is fully ISO 9001 and ISO EN 14065 accredited. As a result, we are amongst the leaders in infection control, cleanliness, quality and reliability. We have over 20 years' experience in the linen rental industry and as a result a lot of our staff are second generation which truly helps us to finish linen for our customers with both a smile and a personal touch.

Contact us today	
Contact	Jim Creaney
Tel	087 255 5259 / 042 938 2981
Email	sales@linencare.ie
Web	www.linencare.ie



LITTLE HOTELIER.

Quality-Service-Price

Linen Direct is an Irish Company supplying high quality linen to a number of different industries in the Irish market including hospitality, healthcare and retail for over 16 years.

Our mission is to provide the Irish market with the highest quality textile ranges, at the best price possible and to provide a quick and reliable delivery service with great customer care.

All of our bedding comes from a state-of-the-art textile factory based in Egypt. We have forged strong partnerships with a handpicked number of suppliers, carefully selected for their manufacturing expertise and their established quality credentials. They work closely with us to produce amazing products at very competitive prices.

To find out more about Linen Direct's 5* hotel quality bedding contact the team below.

Contact us today	
Contact	Jack Connolly
Tel	01 690 2073
Email	info@linendirect.com
Web	www.linendirect.com

We don't come with a scary price tag. With us, you get a neat little package that helps you do all the things the big properties do, but in your own, uniquely-small way.

Our all-in-one reservation and hotel management system, designed specially for small accommodation providers, gives you:

- An easy-to-use front desk system, to keep your property in order
- A booking engine for your hotel website, to clinch direct bookings
- A great channel manager, to get your property on to OTAs
- A website builder, so you can jazz yours up or start from scratch
- Reporting and insights, to help you make the best choices
- Built-in payments, so you can save up to four minutes per booking
- The ability to list on metasearch sites, like Google Hotel Ads
- A mobile app to control operations from anywhere, anytime

Plus, our system is available as a mobile app. This means you can manage your property from anywhere, and never miss a beat when it comes to delighting your guests with extraordinary experiences and memorable stays.

Little Hotelier, we're the one solution that's been perfectly designed and fitted out to meet the needs of small property owners and operators.

Contact us today	
Contact	Dan Freeman
Tel	0044 203 151 0 730
Email	daniel.freeman@siteminder.com



Loghouse was first established in Ireland in 2007. With over 6,500 installations to date we are Ireland's leading supplier of log cabins and garden outbuildings. We pride ourselves in being able to offer fully bespoke or customised log cabins to the customer's specifications. Currently the company operates from three locations within Ireland. We have a team of in-house sales associates, designers, architects and project managers with over 50 years of combined experience in the building industry.

At Loghouse we design and build a comprehensive range of premium quality log houses and cabins intended specifically for the Irish market and the weather conditions that Ireland provides. We offer the widest choice of log buildings available in Ireland which include four and five bedroom homes, holiday chalets, multi-function log cabins, garages, and stables.

How Log Cabins Can Enhance Your Hotel's Appeal

Loghouse.ie's log cabins create an experience that blends rustic allure, homely comfort and modern amenities into one unique package. Their appeal among holidaymakers has increased exponentially – it's easy to see why! Log cabins are an emblem of eco-conscious living. Constructed using eco-friendly materials, these structures reflect the green ethos of travellers today – making them an attractive option for those searching for sustainable hospitality solutions.

Log cabins' allure goes far beyond their eco-friendliness. Showcasing an eye-catching aesthetic, log cabins blend nature's raw beauty with nostalgia and innovation for an atmosphere that is intimate, comforting, and uniquely Irish. When combined with their eco-friendly features, log cabins make an effective strategy for hoteliers looking to increase occupancy rates and bookings.

Contact us today

Contact	Robert Daukintis
Mob	087 335 8830
Email	robert@loghouse.ie
Web	www.loghouse.ie

We are a leading Hospitality and Catering recruitment agency based in Dublin, Ireland. Recruiting since 1989, we specialize in Hotels, Catering, Restaurants, Bars and Facilities Management.

We pride ourselves on building fruitful relationships with both clients and candidates that span the duration of their careers in hospitality and beyond.

Focused and results oriented, we bring a wealth of experience and unique insight to the ever-evolving needs of today's market.

With our long standing industry experience, we are best equipped to find the right people for your organisation.

Our personal approach characterises our company's reputation for assuming personal ownership of individual candidate needs and client requirements.

Our reputation for trust, confidentiality and loyalty are well established and we will keep it that way.

Whatever your Hospitality needs may be, get in touch with us and we'll get right back to you.

Contact us today

Contact	Maria Logan
Tel	01 677 4680
Email	maria@marialogan.com
Web	www.marialogan.com



Welcome to MasterTherm Heat Pumps Ireland, a trusted name in the hospitality sector with a proven track record of successful projects. Our expertise lies in providing comprehensive solutions, from initial design to final commissioning, encompassing all mechanical and electrical works.

One of our key strengths is offering off site plant room construction, a cutting-edge approach that significantly minimises downtime for our valued clients, allowing them to maintain seamless operations during project implementation. Our solutions cater to a diverse range of properties, from smaller B&B establishments to large hotels equipped with standalone leisure centres and swimming pools.

At MasterTherm, we take pride in consistently surpassing client expectations by delivering results that exceed projected savings and demonstrate superior system efficiency and performance. Our commitment to excellence is further demonstrated through our online monitoring of all systems, providing clients with the utmost comfort and peace of mind. This advanced feature allows for efficient system optimization and troubleshooting, thereby reducing the need for callouts due to minor issues.

For more in-depth insights into our successful case studies and reference sites, we encourage you to explore our website at www.mastertherm.ie. Our team is readily available to address any queries or provide further information about our services. Partner with MasterTherm Heat Pumps Ireland for unrivalled expertise and exceptional solutions in the hospitality sector.

Contact us today

Contact	Lukáš Kadlík, Technical Director
Tel	086 022 8755 / 01 899 1721
Email	lukas@mastertherm.ie
Web	www.mastertherm.ie

Hotel Experts

We have developed a specialist Hotel sector team, led by Sam Russell FCA who has over 15 years experience advising hotel businesses on their next appropriate steps.

Multi-services under one roof

Our strength is the scope of services we provide – expert tax planning, commercial business advice, sourcing the full spectrum of funding solutions, audit, accounting and compliance.

Specialist in hotel finance solutions

We have specific expertise in raising funding for Hospitality assets with:

- Banks
- Alternative funders
- Debt funds
- Private lenders and equity
- EIS funding. We have numerous successful EIS raises completed on hospitality assets over many years.

Continual relevant support

We are continually providing support and advice to our hotel clients, including relevant updates in dealing with the constantly evolving regulatory and financial landscape.

Fast and reliable service

We are one of the fastest growing mid-tier firms in the South. As a mid-sized firm, we use our experience as experts in the hotel sector and offer fast, flexible, and direct support to our clients.

Contact us today

Contact	Sam Russell
Tel	021 486 1486
Email	samr@mc2group.ie
Web	www.mc2accountants.ie



The Sports & Fitness Specialists

Ireland's Sports & Gym Equipment Experts

McSport is the leading commercial gym equipment supplier with over 40 years of experience in the industry. We are a second-generation, 100% Irish-owned family business. We provide Ireland with the highest standard of commercial-grade products from flooring, gym equipment and Changing Rooms fit outs. During our time, we have partnered up and fitted out hotels with Groups such as Dalata, SO Hotels, MHL Group, Hodson Bay Group, Windward Hotels, The K Club, The Glenroyal Hotel, Hayfield Manor, Hyatt Regency Dublin, Fitzgeralds Woodlands House Hotel and many more.

McSport understands your need to have the very best equipment that is available for a commercial gym or changing room facility.

From concept to completion, we work with our clients on bespoke projects, including:

- Consultation
- 3D Concept Design (Gym & Changing Rooms)
- Equipment Choice (Gym & Changing Rooms)
- Professional Installation
- Service and Aftercare

At McSport, we believe in forging long-lasting relationships, so even after an installation is complete, we endeavour to assist you in whatever we can. Whether you're creating a facility from scratch, renovating, refurbishing, or needing help sourcing equipment and flooring, we'll ensure that you get the best solution for your needs..

Exclusive IHF Member Offer

As a member of IHF, we are offering a free health check for your gym. Get an assessment on all your gym equipment for free to ensure that they are in perfect condition and up to code for audit checks and clients. To find out more, read our case studies (mcsport.ie/pages/our-client-case-studies) and when you need a health check contact us at commercial@mcsport.ie.

Contact us today

Tel	01 293 0005
Email	commercial@mcsport.ie
Web	mcsport.ie



MDO Architects have made a significant contribution to Ireland's luxury hospitality sector through exceptional work completed on two iconic Irish properties: Carton House and The Marker Hotel.

At Carton House, we have reinvigorated the breathtaking 18th-century Georgian mansion while seamlessly blending in a new reception and courtyard bar extension. The result is a harmonious marriage of old-world charm and modern sophistication, creating an enchanting atmosphere for guests. Attention to detail is evident in the preservation of original architectural features, bespoke furnishings, handmade wallpapers, and sumptuous interiors that exude elegance and opulence.

Anantara The Marker Hotel, located in Dublin's Docklands, showcases our approach to contemporary luxury hotel design. The sleek, glass-fronted building features cutting-edge architecture, and sets a new standard for modern elegance in the city. Inside, the hotel's interiors are both functional and luxurious to meet the needs of the business and leisure travellers. The attention to detail, use of high-quality locally-sourced materials, and incorporation of contemporary design elements contribute to an atmosphere of effortless sophistication.

Our experience in the Irish luxury hotel sector is unrivalled, and our work reflects our commitment to creating extraordinary spaces for guests. Further work on planned bedroom refurbishment at The Shelbourne Hotel is ongoing.

Contact us today

Contact	Martin Spillane, Director
Mob	086 859 4365
Email	mspillane@mdo.ie
Web	www.mdo.ie



Who are Mediahuis

Mediahuis is Ireland’s leading print and digital media publisher (formally Independent News and Media), reaching millions of consumers daily. We publish some of the most well-read media brands on the island of Ireland including Irish Independent, the Sunday Independent, the Belfast Telegraph, BelfastTelegraph.co.uk, Independent.ie and the Sunday World. We also produce 12 weekly regional newspapers and have a portfolio of six well-known digital marketplaces. Our company is the largest wholesale distributor of newspapers and magazines on the island. Mediahuis believes unconditionally in independent journalism and a strong and relevant media that make a positive contribution to people and society. Mediahuis is part of a privately-owned leading European media group, headquartered in Belgium.

What we offer

Every day, millions of people on the Island of Ireland are informed, entertained and inspired by the independent journalism, exclusive photography and background stories in Mediahuis titles. Mediahuis Ireland offers all businesses within the sector the opportunity to have the market leading titles delivered to your door everyday with great savings, no delivery fee and no contract meaning you are free to pause, increase or decrease supply at any time.

Contact us today

Contact David Hartnett

Mob 086 864 1476

Email dhartnett@mediahuis.ie

Web www.mediahuis.ie

Founded by ex-hoteliers, Mews Hospitality Cloud serves thousands of properties across more than 70 countries in all five continents. Since 2012, Mews has been enabling remarkable experiences for guests, driven by a relentless passion for combining innovative technology with the art of hospitality. At the 2020 HotelTechAwards, Mews was voted Best PMS by industry peers, and was a Finalist in 2021 and 2022. Additionally, Mews were voted the ‘World’s Best Independent Hotel PMS Provider’ by the 2022 World Travel Tech Awards.

Mews is an innovative hospitality cloud that empowers the modern hotelier to improve performance, maximize revenue, and provide remarkable guest experiences. A fully integrated ecosystem of seven key products – Operations, Payments, Guest Journey, Mews POS, Business Intelligence, Marketplace and Open API – harness the power of smart automation to make a real difference for properties and chains of all sizes.

With over 650+ integrations and hospitality tech partners, Mews is the most connected solution on the market. It’s also the easiest to use, with a clean, intuitive interface and outstanding support should you need it.

Testimonial

Gillian Beare, Director, Finn Lough "Mews is great because it benefits both our guests and our team. It simplifies the way we work and the way guests book and interact with us; it's a real win win". Read the full Finn Lough case study here: www.mews.com/en/customers/finn-lough

Contact us today

Contact Ciara Madden,
Sales Director - UK & Ireland

Mob 0044 747 491 1957

Email ciara@mews.com

Web www.mews.com

Miele

Miele Professional provides the hospitality and catering sector with unrivalled quality when it comes to laundry and dishwashing. Its commitment to the environment means that products are highly efficient whilst being economical to run, helping businesses to keep their running costs low, a vital consideration for many businesses. Miele's equipment can also guarantee a hygienic clean every time with the right temperature settings built in and intuitive user controls.

Guests in hotels and restaurants not only expect perfect service, but also hygienically cleaned and well-kept laundry for maximum comfort. Miele Professional has developed the system solution for hotels and restaurants based on many years of experience. Thanks to this approach, 70% of all hotels with an in-house laundry are more satisfied now than they were in the past. They benefit from dispensing with goods receipt and quality controls, have a direct overview of the quality of their laundry and the wash process and are also independent of third parties.

Contact us today

Contact Martin Lane,
Business Development Manager

Tel 01 449 9251 / 086 465 9779

Email martin.lane@miele.com

Web www.miele-professional.ie

MOBY

Unlock the power of e-bikes and delight guests. MOBY offers a hassle free, all-in-one e-bike solution designed for hotels

Enhance your amenity offering with ebikes! A fun, more convenient and emission free way for guests to get around.

MOBY provides a range of premium brand e-bikes 'as a service' with no upfront purchase costs or maintenance fees, just a simple monthly fee!

We supply the best e-bikes, which can integrate with our innovative space saving charging + locking + ride booking system.

Meaning no additional staff resources required from you. An all-in-one e-bike rental solution specifically for your hotel.

MOBY TAKES CARE OF EVERYTHING

- We discuss your needs & tailor your project with dedicated support throughout
- We supply premium brand e-bikes depending on your hotel's requirements and location
- We supply an easy-to-use system for locking, charging and renting your hotel bikes, ensuring a self service system with little or no demands on your staff
- We look after all servicing and maintenance, to keep your vehicles on the road without any hassle for you
- No upfront purchase cost, and no impact on your working capital. A simple fixed monthly fee with flexible terms, and optional revenue share models

Contact us today

Contact Harry Macey, Ireland & UK Sales

Mob 0044 756 5891205

Email harry@mobybike.com

Web mobybikes.com



Money Jar is a dynamic and revolutionary new approach to banking that allows customers to open an account when it suits and in just 5 minutes. Money Jar is a digital current account with convenient sign up, pay-as-you-go, and a cash lodgement option supported by Payzone. Unlike other major fintech platforms, with Money Jar customers get an Irish IBAN, can pay bills, and receive wages. Money Jar also offers a fully integrated Foreign Exchange service.

Money Jar offers unlimited money jars that can be shared with friends, to help customers stay on top of personal spending and improve long term financial wellbeing through better money management. Money Jar also has a locally based customer support team run by humans not bots.

Money Jar is an Irish-owned fintech business headquartered in Dublin. All funds are held by a Tier 1 state owned Irish bank, which is regulated by the Central Bank of Ireland. Partnering with Mastercard, Apple Pay, Google Pay, Veriff and EML, Money Jar offers a safe and secure platform. When customers open an account with Money Jar, they are given a free virtual Prepaid Mastercard with contactless payments, at no additional cost. For those that prefer a physical card, they can order a Prepaid Mastercard from the app for €5, which will be delivered to their door. Money Jar fees are transparent and competitive. Money Jar promotes responsible, money management.

Money Jar is now offering customers the following additional services at preferential rates: Income Tax Refunds, Pensions, Mortgages, Motor & Home insurance, and Utilities in partnership with Bord Gais Energy.

Customers can download the Money Jar app from the App Store or Google Play & sign up using the simple registration process.

Contact us today

Contact	Paul Kinch
Mob	087 251 2290
Email	paul@moneyjar.ie
Web	www.moneyjar.world



Murray Textiles Ltd

Murray Textiles Ltd is a fourth-generation Irish family owned textile company established in 1913 and based in Charleville, Co. Cork. We are recognised nationally as a firm which specialises in the highest quality textile products including bedlinen, duvets, pillows and towels. We supply many 4 Star and 5 Star hotels across Ireland.

We never compromise on quality. Our aim is to provide the Irish Hospitality Industry with the highest quality products at the most competitive prices. We source our products directly from manufacturers based in Ireland, Portugal, France, Egypt, Turkey, China, Bangladesh and Pakistan. Having traded with our suppliers for many years we have established good long-term relationships.

We are grateful for the loyalty of our customers. This continues to be the major factor in contributing to both our success and longevity.

Contact us today

Contact	Áine Murray
Tel	063 81225
Email	sales@murraytextiles.ie
Web	www.murraytextiles.ie

Musgrave MarketPlace is the only 100% Irish-owned national Foodservice, Retail and SME wholesaler. They are committed to supporting Irish jobs, Irish businesses, and the future of the foodservice industry in Ireland. They work with over 680 Irish suppliers and stock over 3,500 Irish products across their range. The company is based on 147-year-old family values that still drive them today.

Musgrave MarketPlace is committed to offering its customers the widest ranges and exemplary customer service. With over 14,000 carefully selected products, they offer nationwide delivery, a click and collect service or you can shop seven days a week in their branches nationwide.

Musgrave MarketPlace will donate €350k to TU Dublin by 2025 to support 48 student bursaries and the creation of a European Centre of Culinary Excellence, including a state-of-the-art student training restaurant.

Become a Foodservice or On-Trade Beverage customer today. As a Foodservice customer, you'll get amazing one-to-one support from our experts with specialist product knowledge, menu support & development and business insights. Their highly experienced On-Trade Beverage team are also here to support you. From Beer, Premium Spirits, and an exclusive On-Trade Wine range, to Soft Drinks, Bar Equipment, Snacks, and much more; they're a one-stop-shop for your business.

For more info go to musgravemarketplace.ie today.

Contact us today

Contact Jason Finnegan

Mob 086 819 3857

Email jason.finnegan@musgrave.ie

Web www.musgravemarketplace.ie

Net Affinity simplifies the lives of hoteliers by delivering commercial success through direct bookings for Independent, Resort and Group hotels. Our platform uses the latest booking engine technology on the market, driving a rapid increase in direct business and enabling hoteliers to focus on creating the best guest experience there is for guests that will keep coming back forever.

We offer the following services:

- Booking Engine
- Digital Marketing
- Meta Search
- Website Design

At Net Affinity, our people are everything to us. That's why we're so proud to be certified as a Great Place to Work.

Contact us today

Contact Sharon Power-Cowley

Tel 01 293 9906

Email sharon@netaffinity.com

Web www.netaffinity.com



NetSpeed is an end-to-end managed IT services & Wi-Fi solutions partner. We deliver customized solutions that give you the freedom to reach wider and grow your business. We've over 20 years' experience providing managed IT services & support to over 160 clients nationwide. Our breadth of knowledge stretches across a wide range of sectors, including an extensive portfolio of hospitality clients, Dalata Group, Staycity MHL Collection & The Merrion Hotel.

The hospitality sector has requirements unlike any other, at NetSpeed we fully understand that providing a secure and reliable Wi-Fi to your guests is integral to delivering an excellent experience. NetSpeed delivers fast, reliable and secure Wi-Fi connectivity in over 5,000 guest bedrooms and meeting rooms in Ireland and the UK.

We know just how important it is to keep you connected. That's why we take a tailored approach with each of our clients, using our IT expertise to enable you to achieve your goals and ensure your business runs smoothly.

NetSpeed's fully managed IT support & Wi-Fi solutions can provide you with a comprehensive, high performing and cost-effective bundle that can scale and adapt as your business grows.

Contact us today	
Contact	Eoghan Comerford
Tel	01 885 3720
Email	Eoghan@netspeed.ie
Web	www.netspeed.ie

Welcome to Northern Feather Hospitality Products. With 40 years' experience, Northern Feather are experts in providing quality bedroom and bathroom products that will ensure your guest experience will be luxurious and restful.

Bespoke Manufacturing

Northern Feather manufactures onsite in Westport and with a wealth of experience dating back to the 1960's we have the knowledge and expertise to fulfil large or small orders to your exact specifications.

We have worked with leading hotels for many years and have developed an extensive range of superior quality duvets which are especially suited for hotel bedrooms.

We take pride in the fact that our pillows are constantly sought after by customers who have stayed in hotels all over Ireland and have experienced such a comfortable night's sleep that they want to purchase the same pillows for their own home. This is an ongoing testimony to the quality of the product we provide, a standard we are proud of and will always strive to achieve.

One of the luxuries that guests look forward to when they stay in a hotel is fluffy towels! Our premium Hotel Quality Towels are pure white 100% cotton in 480gsm weight, resulting in a thick absorbent and fluffy towel.

We also supply linens, protectors, toppers, kitchen and dining ware. Read more about us and our products on our website.

Personal touch

As a family business we take time to give attention to detail. When you contact us, you will receive friendly and expert advice to help you select the right products for your guest accommodation.

Contact us today	
Contact	David Coakley
Tel	098 28 874 / 086 600 8906
Email	davidc@northernfeather.ie
Web	www.northernfeather.ie



Nutritics is the leading provider of recipe development and menu management software to the food industry. Their user-friendly software allows for ease of compliance with food law, optimal menu management and publishing and facilitates a direct link of food information between suppliers, operators and customers.

Founded in Ireland in 2013, Nutritics has grown organically to now serve over 10,000 food businesses in 100+ countries. It is the only software solution globally to be independently accredited by EUROFIR for accuracy in recipe calculation methods.

The software provides a complete menu management system including:

- Direct link with suppliers to share food information
- Food labelling design, cost management, waste management, automated allergen & nutrition calculation, menu engineering
- Customer & online ordering, customisable digital menu publishing and food label printing.
- Automated carbon emission and water usage analysis, management, and reporting solution.

In 2022 Nutritics launched Foodprint, a fully automated carbon footprint scoring system for foodservice and hospitality businesses. Foodprint provides businesses with an innovative solution to understand, manage and report on the carbon footprint of their food purchases, how it is trending over time and how changes are affecting the environment. The system fully supports and automates non-financial Scope 3 ESG reporting requirements. Alongside this, food service businesses can use Foodprint technology to add a carbon footprint score to packaging, dishes and promotional materials and communicate this with customers and clients.

Contact us today	
Contact	Paul Kavanagh
Tel	01 699 4302
Email	paul@nutritics.com
Web	www.nutritics.com

The O'Leary Insurance Group (OLG) comprises over 200 staff spread over 9 office locations across Ireland. OLG is one of the largest brokers in Ireland, with access to a wide range of markets both locally and in London. OLG is also one of the largest placing brokers to the leisure and hospitality sector placing insurance programmes for B&Bs and hostels right up to one of the largest hotel chains in the country.

OLG already acts as broker for many IHF members and in excess of 100 hotels nationally, both inside and outside of the IHF member base. Over the last number of years, OLG has grown significantly in terms of size and expertise. We have a very strong team armed with extensive broking and client facing experience and effective 1st January 2021 are now part of Brown and Brown Inc, the 6th largest broker globally with revenues in excess of 3bn. We understand both the needs of the IHF to assist their members address the crippling insurance costs, and the individual requirements of hotels to manage their risk, claims and overall insurance cost.

Contact us today	
Contact	John Moylan
Tel	01 202 6813
Email	jmoylan@olid.ie
Web	www.olearyinsurances.ie

ORACLE Hospitality

Oracle Hospitality brings over 45 years of experience in providing technology solutions to independent hoteliers and regional chains. We provide hardware, software, and consulting services that allow our customers to act on rich data insights that deliver personalised guest experiences, maximise profitability and encourage long-term loyalty. Our solutions include platforms for property management, point-of-sale, distribution, reporting and analytics all delivered from the cloud to lower IT cost and maximize business agility. Oracle Hospitality's OPERA Cloud is recognised globally as the leading property management platform and continues to serve as a foundation for industry innovation.

With our experienced sales team to assist with your questions and an EMEA support centre in Galway, we know the Irish marketplace. Oracle Hospitality provide solutions for Ireland's home-grown international hotel brands, as well as hundreds of independent hotels and resorts across the country, our solution can be tailored to fit all businesses.

Oracle Hospitality provides PMS, Sales & Events, Distribution, Reporting and Analytics, to run the engine of your hotel strategies, when combined with our F&B POS software and hardware, it creates the full complement of best-in-class software solutions and business intelligence for your hotel, allowing your business to focus on creating truly memorable guest experiences.

Contact us today

Contact	Tom McPherson
Tel	01 803 9110 / 087 050 6972
Email	thomas.mcpherson@oracle.com
Web	www.oracle.com/ie/industries/hospitality



Perfect Reception

www.reception.ie

*Specialists in the Hospitality Industry & Partners
with Leading Hotels in Ireland & UK*

At Perfect Reception, we know and understand the hospitality market. Having worked for decades in the hospitality sector in Ireland and internationally, we developed a range of business services to reduce costs, increase efficiency and generate revenue and value, while providing you and your customers with an exceptional level of service.

On average, hotels miss up to 40 calls a day, and every missed call represents a missed revenue opportunity. Working in partnership with you, Perfect Reception will seamlessly handle calls, whether you need us to manage calls full time, at specific times of the day, peak times or overflow calls, you can rest assured that every call will be professionally answered by our highly trained staff.

At Perfect Reception, we are committed to your success. We are results-driven and client focused. Every call is documented, and a full report is sent at regular intervals to give you full transparency of the solution and the high level of service provided.

Working in partnership to deliver real value and return on investment, Perfect Reception provides call answering, booking and lead generation solutions to the leading hotels across the country. We work with hotel groups as well as individual hotels. Our clients are the best evidence of how well our bespoke solution works for this sector, and they stay with us because we deliver.

Find out more at www.perfectreception.ie

Exclusive IHF Member Offer

Perfect Reception is delighted to offer **50% off** the set up fee for all members of the IHF. Contact us today for more information.

Contact us today

Contact	Jim McCoy, Chairman
Email	j.mccoy@cos365.ie
Mob	086 804 6985
Web	www.perfectreception.ie



Permanent TSB has a 200 year history of supporting communities across Ireland. It is a leading provider in the financial services market, offering customers a range of both personal and business banking products and services to suit customers' needs. Permanent TSB believes in the power of personal relationships and is dedicated to giving real support to small and medium sized businesses in Ireland. Permanent TSB, provides a range of business banking solutions for daily banking and lending needs, all delivered with personal support. So whether you're a sole trader, small business or operating in the Hotels and Tourism industry, Permanent TSB's dedicated team of Business Banking Managers have specialised industry sector experience to tailor a solution for your needs.

Call to your local Permanent TSB branch today to find out more about how they can support and grow your business.

Permanent TSB p.l.c. is regulated by the Central Bank of Ireland.

Contact us today

Contact Shane Walsh,
Business Banking Manager
& Head of Hotels Sector

Mob +353 87 716 8079

Email shane.walsh@permanenttsb.ie

Contact David McCarthy,
Regional & Sectoral Head of
Business Banking

Mob +353 87 361 1838

Email dave.mccarthy@permanenttsb.ie

Pigsback is a members-only travel and experience site with 1.5 million members in Ireland. Pigsback is part of the Secret Escapes Group, a luxury travel group with over 62 million registered members worldwide.

The hotels and experiences on Pigsback are hand-picked and the packages are curated by our travel experts. We are always on the lookout for additional perks that make staying at a hotel extra special. Each property has a dedicated travel expert who will consult with them to understand their needs and ensure optimal rates drive sales when needed most. You don't pay to be listed you merely pay a commission for each booking so you can use our platform as an extension of your existing revenue and marketing strategy.

We engage with our members through highly tailored online marketing and daily newsletters, using their preferences to target them with suitable content. Just 13% of purchasers were planning a trip when they booked with us, so you can rest assured that our guests are purely incremental customers spending in your hotel.

Contact us today

Contact Annabelle Quinlan
Commercial Manager

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Email annabelle.quinlan@empathymarketing.com

Web www.pigsback.com



Planet provides integrated software, payment and technology solutions for its customers in the Hospitality and Retail sectors and worldwide via a network of global Financial Services Partners.

Planet helps its customer and partners make the most of the connected commerce revolution. Our software and payment technology enables businesses to unlock the benefits of a more connected and digital world.

Founded over 35 years ago, we have evolved our services, delivering an innovative digital commerce platform that puts customer experience first. With headquarters in London, UK and nearly 3000 expert employees located across six continents we serve customers in over 120 markets.

In Ireland, Planet provides technology solutions, support and IT integrations to over 500 hospitality clients, including many of Ireland's leading independent hotels and resorts. We have a dedicated Irish team based in our offices in Kilkenny and Galway.

Our market leading protel Cloud PMS Product is fully integrated with Planet's single payment platform - which includes acquiring, gateway, and currency conversion - and allows you to work with one supplier across PMS and payments. This gives your staff the power to create brilliant, seamless guest experiences.

Our on-premise PMS (formerly Hoist Group) comes with fully integrated POS and online distribution management.

Our market leading Cloud and on-premise PMS products (formerly protel and Hotsoft) allow you to work with one supplier across PMS and payments, as they are already integrated with Planet's single payment platform - which includes acquiring, gateway, and currency conversion.

Our payment solutions provide unique capabilities like POS on device and busy bar payments, and are fully integrated to Oracle Opera PMS and Symphony POS.

Contact us today	
Contact	Dean Thompson
Tel	056 779 1900
Email	dean.thompson@weareplanet.com
Web	www.weareplanet.com

POSTech, Ireland's only Oracle MICROS Gold Partner for POS, stands at the forefront of supplying top-tier point-of-sale solutions to the hospitality sector. This strategic partnership empowers us to seamlessly implement, configure, and maintain advanced POS products tailored for the hospitality industry.

Since 1951, POSTech has been a steadfast provider of point-of-sale systems, catering to the needs of over 350 hotels, restaurants, and bars across Ireland. Our specialisation lies in delivering unparalleled technical support for POS systems, led by our proficient local experts situated within Ireland.

Through a combination of profound expertise and local presence, we deliver unmatched support services, ensuring flawless system integration and rapid issue resolution. This commitment to localised support not only distinguishes us but also solidifies our position as the preferred choice within the market.

Elevate your restaurant's tableside ordering process with our cutting-edge digital table order & pay solutions. These solutions not only empower your guests to conveniently order and pay at their leisure but also contribute to enhancing operational efficiency.

Choose POSTech for a partnership that goes beyond conventional POS support, making a tangible difference in your hospitality business.

Contact us today	
Contact	Lorraine O'Keeffe
Mob	086 029 2623
Email	lokeeffe@postech.ie
Web	www.postech.ie



Unique Solutions in Promoting Your Image

Recognition Express is a family run Irish business operating since 1988. Firmly established as a leading Irish supplier of personalised and re-usable name badges, enamel pins, promotional products, and internal signage. We work with all budgets to find unique solutions from small boutique hotels to larger resorts.

Name badges are paramount to ensuring your teams' identity and creating a friendly, approachable, and professional atmosphere in your hotel.

We are 100% guaranteed Irish. All our products are designed and manufactured in our state-of-the-art factory in Limerick, so an order with Recognition Express is an ideal way to support a local Irish business.

Our team will work with you to create a bespoke digital design prior to manufacture. We even offer a stock holding system where you can draw down from your badges as required. This is ideal in industries with high staff turnover.

Contact us today, to find a unique solution to promote your team and your brands image.

Some of our much valued hoteliers:

- Adare Manor Hotel
- Fitzgeralds Woodlands House Hotel & Spa
- Ashling Hotel
- Dromoland Castle Hotel
- Ballygarry Estate Hotel and Spa
- The Lake Hotel
- Gleneagle Hotel
- Powerscourt Hotel Resort and Spa
- Castleknock Hotel
- Inchydoney Hotel and Spa
- Castlemartyr Resort
- The Connacht Hotel
- The Arthaus Hotel

Contact us today

Contact	Ailish Lyons
Tel	061 318181
Email	sales@recognition.ie
Web	www.recognitionexpress.ie



Reliance Laundry Equipment is rapidly becoming Ireland's leading supplier of Commercial laundry Equipment. We are a Guaranteed Irish Company and offer Sales and Service on a nationwide basis.

Reliance Laundry Equipment supplies equipment across a broad range of sectors with particular emphasis on the Accommodation and Hospitality sector i.e., Hotels, B&B, Guesthouses.

Reliance Laundry Equipment stock a range of LG Light Commercial Laundry Equipment and DOMUS Heavy Duty Laundry Equipment.

Reliance Laundry Equipment offer the Customer a number of options; outright sales, rental or leasing of equipment. Reliance Laundry Equipment also offer a full installation and after sales service which covers the whole country of Ireland.

For a free site consultation and further information, please do not hesitate to contact the team below.

Contact us today

Contact	Tony Tobin
Mob	086 088 3634
Email	info@reliancelaundryequipment.ie
Web	reliancelaundryequipment.ie



Repak is Ireland's only Packaging Recycling compliance scheme. Our purpose, on behalf of our 3,500 Members, is to lead the recycling and sustainability of Ireland's packaging; advocate for a new circular economy; and educate businesses and consumers on reducing and recycling packaging.

At Repak, we are passionate about protecting the environment and reducing the environmental impact of packaging, while helping to deliver Ireland's recycling targets for the five main materials. From July 1st 2023, Irish businesses are required by law to adhere to regulations concerning the separation of packaging waste. It is important therefore that your business is segregating all recyclable packaging, particularly plastic materials like pallet wrap, shrink hoods, case wrap, and pallet sheets. If you are having challenges achieving segregation on site due to the bins or balers you currently have, please engage with your waste contractor.

If you require support, please contact our packaging services team here at Repak or visit our website for further information.

Contact us today	
Contact	Ailish Groves
Mob	086 751 4166
Email	Ailish.groves@repak.ie
Web	repak.ie

Leading Supplier of Luxury Mattresses to the Hospitality Market

Our Heritage

Part of the prestigious Kellett Group we have been making beds for 75 years since 1947, at our factory in Oldcastle, Co. Meath. 100% Irish, we manufacture all of our products onsite, combining traditional craftsmanship with the latest in mattress technology to give your guests the highest quality night's sleep.

Choose from one of our unique collections with options of:

- Open-Coil
- Pocket Spring
- Zip & Link
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Options Available:

- 4 Key Mattress Collections covering 3-star to 5-star plus facilities
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- Products available include Mattresses, Divans & Headboards

We can accommodate all your needs to provide you with your perfect bedding solution. Our contract bed ranges have been designed with luxury, durability and comfort in mind. All of the products are also Crib 5 compliant.

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- Hotels
- B&Bs
- Guesthouses
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End to end solution:

- Mattress Installation
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We make your life easy by offering a mattress installation service along with removal and disposal of old mattresses. Ensuring your turnaround time is quick and efficient.

Contact us today	
Contact	Samantha van Wyk
Mob	086 083 3896
Email	sam.vanwyk@respabeds.ie
Web	www.respabeds.ie/hospitality



SALTO delivers on-premises, cloud, and mobile electronic access control solutions for your industry needs – hospitality, education, healthcare, retail & more. For more than 20 years, SALTO has been redefining the access control industry by continually being first to anticipate market needs in a rapidly evolving marketplace.

Guided by our insights into customer needs, we deliver industry-leading, next-generation electronic locking solutions without wires and mechanical keys. SALTO provides access control in over 90 countries and secures more than 5 million doors. Used by an estimated 40 million people daily, we set new standards in security, manageability and scalability.

Contact us today	
Contact	Kevin Dunne, Business Development Manager
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Web	www.saltosystems.com

SeaChange Ltd. is an Irish Health and Safety Consultancy providing expert services and solutions to the hospitality sector.

Have you ever asked yourself...

- “How does that safety statement I bought keep my people any safer?”
- “How does it prevent accidents, claims and rising insurance premium costs?”

The answer is it doesn't... A lever-arch file gathering dust on a shelf can do none of these things. SeaChange services and solutions proactively engage your people bringing your safety standards to life.

SeaChange Safety Services and Solutions:

Our Safety Culture Pro Partnership provides legally required safety compliance while also ensuring that risk is managed in a meaningful and practical way in your Hospitality business.

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Get a real return on your safety investment today and work with SeaChange to:

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- Improve Staff Training
- Prevent Incidents and Accidents
- Reduce Lost Time Incidents by 50%
- Reduce Insurance Costs by 15%

Contact SeaChange today to improve safety compliance and grow safety culture in your Hospitality business.

Contact us today	
Contact	Karen Hickey, Sales & Marketing Manager
Tel	045 856 028 / 085 861 9499
Email	karen.hickey@seachange-intl.com
Web	www.seachange-intl.com



Shiji Group is a multi-national technology company that provides software solutions and services for enterprise companies in the hospitality, food service, retail and entertainment industries. Our solutions and services encompass hospitality technology platforms, hotel management solutions, F&B and retail systems, payment gateways, data management, online distribution and more.

With headquarters in Singapore, Shiji has been leading the European hotel industry since 2015. Our innovative solutions have empowered over 26,300 hotels across Europe, supported by our 11 offices and 300 employees. From our product development hub in Poland to our customer support centres in Slovakia and Portugal, we deliver cutting-edge technology and exceptional service including:

- Enterprise PMS
- Online check-in / check-out
- Cloud POS
- Future orders
- Flexible payment options
- Leisure activity management
- Online reputation
- Distribution
- Guest communications

Some of our customers in the region include Doyle Collection, Ashford Castle, Dakota Hotels, Celtic Manor Resort, The Belfry Hotel & Resort and Atlas Hotels.

"We found ourselves aligned well with Shiji in a consistent desire to improve our product. We both want to have the optimum systems for providing fantastic hospitality, and that requires using the best products." **Katie Forrester, Head of Engagement, Learning, and Development**

Contact us today	
Contact	Stuart Charles
Mob	0044 7818 041179
Email	Stuart.charles@shijigroup.com
Web	www.shijigroup.com

SHR Group is the leading provider of innovative and intelligent technology solutions for the hospitality industry. With a focus on driving revenue and enhancing guest experiences, we offer a comprehensive suite of tools and services designed to help hotels and resorts optimize their operations, understand their guests more and increase profitability. Headquartered in Houston, we are a global business with offices in Barcelona, Singapore and Limerick.

Allora.ai, the world's leading intelligent and integrated hospitality platform brought to you by SHR Group. Allora.ai helps hotels stay always ahead as it leverages the power of AI, with a dynamic suite of hotel management software tools, to deliver real-time pricing recommendations, optimizes hotel inventory distribution, and, in an industry first, provides intuitive guest profile management. With allora.ai's powerful behavior prediction tools, hotels can respond to individual customer needs in real time allowing them to better understand customer behavior, maximize revenue, increase bookings and reduce their dependence on third-party channels.

Alongside allora.ai, we also have SHR Group Hotel Services which focuses on empowering the hospitality industry with award-winning website design and marketing services, and unmatched AI-powered hotel acquisition management and retention solutions.

Contact us today	
Contact	Natasha Billing, Chief Marketing Officer
Tel	+353 (0)61 335 680
Email	info@shrgroup.com
Web	www.shrgroup.com



From the smallest bed & breakfasts to the largest chains, SiteMinder is the name trusted by more than 32,000 hotels around the world to acquire new and repeat guests. Our holistic suite of solutions manages every stage of your guests' booking journey so you can:

- Make your hotel more visible on the world's top booking sites and be found by guests across the globe
- Drive direct bookings via your hotel website so you can own the guest relationship and pay zero commission
- Access a multitude of third-party applications to enhance your revenue and guests' booking experience
- Use data to understand local demand and offer pricing that's both competitive and optimal for profit margins
- Leave manual entry behind with systems that work seamlessly together while you run your hotel

Exclusive IHF Member Offer

10% Discount off the monthly fee

50% off setup fees

Based on a 12-month user agreement

Contact us today

Contact Jon Grisdale

Tel 0044 203 151 0730

Mob 083 449 0009

Email jonathan.grisdale@siteminder.com

Experience the exceptional services of **Sky Staffing Solutions!** We are the experts when it comes to finding the perfect jobs and matching them with the ideal candidates. From entry-level positions to senior roles, including talented managers and skilled chefs, we have successfully placed our top-notch candidates in numerous prestigious hotels across the country. The best part? All of our candidates are authorised to work in Ireland, so you can wave goodbye to the hassle of work permits. Rest assured, our candidates bring a wealth of experience in the hotel industry, ensuring outstanding performance.

At Sky Staffing Solutions, we go above and beyond as dedicated consultants. Our mission is to deeply understand the needs of both employers and job seekers, bridging the gap between them with utmost precision. We take immense pride in creating the perfect match, considering expertise levels, skills, and personalities. Whether you crave exceptional chefs or efficient kitchen assistants, we've got you covered.

But that's not all! Sky Staffing Solutions is making waves in an increasingly competitive marketplace. We've recently expanded our horizons by establishing an exclusive **Hair, Skin, and Make-Up** school overseas. This ground-breaking venture allows us to deliver **certified SPA therapist** nationwide in the upcoming season. Get ready to elevate your establishment with top-tier professionals who are trained to provide unparalleled service.

Choose Sky Staffing Solutions for an extraordinary recruitment experience. Let us surpass your expectations and bring unparalleled excellence to your team. **Together, we'll achieve greatness!**

Contact us today

Contact Clint Estibeiro, Director

Tel 01 255 5555 / 089 223 4929

Email info@skystaffingsolutions.com

Web www.skystaffingsolutions.com



Get things done.

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27% of Irish hotels already use Snapfix.

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Snapfix is one platform, with infinite uses.

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Contact us today for a free setup and trial, and ask about our special hotel pricing, as well as receiving 50 free 'Snaptags'. These are electronic NFC tags used to confirm fire walk compliance and security walks.

www.snapfix.com

Contact us today

Contact	Paul McCarthy
Tel	01 61 77 888 / 086 239 2339
Email	paul@snapfix.com
Web	www.snapfix.com



For over 23 years SMRI has been providing cost saving solutions to its clients with regard to their IMRO, PPI & Sky charges which for many hotels can be a significant cost. To date we have saved our clients in excess of 4 million euros.

In virtually all Hotels we have reviewed since premises fully reopened in February 2022, we have been able to secure further credits. Many of IMRO's charging parameters had been affected by social distancing / reduced turnover etc. as a result of Covid.

However, unless IMRO are advised of these specific changes these types of credits cannot not be applied to your account. We identify where savings can be achieved and advise IMRO to secure these credits.

More Cost Savings: SMRI & Soundreef collaborate to provide IHF members with fully licensed quality music resulting in **50% net savings** on your current IMRO & PPI background music rights costs.

This can result in annual savings of between €1,000 to €2,500. As IMRO charges, for the areas where Soundreef is exclusively used, will no longer apply.

Try it for FREE - you can try our service for free for the first month and cancel at any time during that month with no obligation.

In the case of Sky, we will ensure you are on the most cost-effective contract as a number of hotels.

Exclusive IHF Member Offer

Contact us for a **free consultation** to discuss our services in more detail.

Contact us today

Contact	Sean Stokes
Mob	086 814 6570
Email	ss@smri.ie
Web	www.smri.ie



Sustainable
Travel Ireland

Stayntouch provides an integrated technology suite featuring a cloud-native PMS and guest kiosk solution, a seamless booking engine, an end-to-end payment platform, a powerful channel manager, and over 1100 integrations.

Headquartered in both Washington DC and Amsterdam and led by a team of hospitality professionals, Stayntouch is a trusted partner to many leading hotels and resorts, including First Hotels, Conscious Hotels, Zoku Hotels, the French luxury brand OKKO, and Village Hotels. Stayntouch is also a preferred PMS partner to some of the leading independent hotel collections including Design Hotels, an Independent Marriott Brand.

Products:

Stayntouch PMS: Easy-to-use and easy to train on, Stayntouch PMS gives you the flexibility to streamline operations, maximize revenue and deliver your ideal guest experience.

Stayntouch Pay: Deliver a seamless and secure payment experience and let your customers pay wherever and however they prefer.

Stayntouch Booking: Build an easy and intuitive booking experience for your guests and maximize direct bookings for your hotel.

Channel Manager: Connect to leading OTAs, boost revenue, and streamline your distribution strategy with a powerful channel manager.

Stayntouch Kiosk: Skip the front desk and streamline your guest welcome & departure experience while increasing ROI through targeted upsells right at the time of check-in.

Exclusive IHF Member Offer

10% off of monthly subscription and **50% discount** on one time implementation fee.

First 3 Months **FREE** of Stayntouch Kiosk

FREE system updates, upgrades, and 24/7/365 support.

FREE all access to training materials.

Contact us today

Contact Mark Beehan

Tel +31 6 8350 4733

Email mark.beehan@stayntouch.com

Web www.stayntouch.com

Sustainable Travel Ireland is dedicated to promoting sustainable and regenerative tourism as the leading training and certification body in this field.

As a member, you gain access to numerous benefits that support your company's sustainable growth:

- 1. Start Your Sustainability Journey:** We simplify sustainability into manageable steps, making it efficient & profitable for your business.
- 2. Economic & Environmental Benefits:** Reduce costs, attract eco-conscious travellers, and contribute to preserving natural & cultural heritage.
- 3. Future-Proof Your Business:** Earn credentials that unlock support, funding, promotions, & new opportunities.
- 4. Networking & Collaboration:** Connect with industry professionals, forge partnerships, & foster business growth through collaboration.
- 5. Promote Your Business:** Access our networking opportunities and gain exposure through trade & consumer promotions.
- 6. Amplify Your Sustainability Efforts:** Showcase your commitment through prestigious awards and globally recognised certification from the Global Sustainable Tourism Council.
- 7. Exclusive Training Opportunities:** Benefit from high quality training programs to effectively implement sustainable practices.
- 8. Exceptional Value For Money:** Enjoy all these advantages at a membership fee that's less than 22 cent per employee per day.

Join Sustainable Travel Ireland to future-proof your organisation, lead the net-zero transition, gain international recognition, and achieve certified sustainability aligned with global standards.

Become a member today and embark on a transformative journey towards a more sustainable future.

Simplifying sustainability for your business.

Contact us today

Contact Aoibheann Boyle

Tel 01 223 3661 / 087 478 7347

Email Aoibheann@sustainabletravelireland.ie

Web www.sustainabletravelireland.ie



Sysco is the leading foodservice provider on the island of Ireland. Our team of over 1,500 people deliver food solutions to more than 10,000 customers each week. Operating from a central Dublin location and eight regional centres, we guarantee next-day island-wide delivery; we are the only food business in the country capable of delivering on our customers' expectations regardless of how remote your business location is.

Our customers rely on us to help them grow their businesses, with a range of over 10,000 fresh, frozen, and ambient food products, and non-food products. An expert team of innovation chefs, category specialists and quality assurance professionals ensure the highest standards.

We've nurtured and developed the largest network of local and international suppliers in the industry. This means we can always bring you the freshest and finest food products that are authentic, quality assured and competitively priced.

Sysco is committed to supporting Irish suppliers and businesses, and to providing a sustainable route to market for the supplier network, with access to the widest possible selection of premium home-grown products. We're dedicated to providing the finest quality produce, products and service to our customers.

Sysco source and deliver the best, so your business can be at its best.

Contact us today	
Contact	Killian O'Reilly
Mob	087 902 6626
Email	killian-oreilly@sysco.com
Web	www.syscoireland.com

Elevating your business through design.

Based in Ireland and London, Tailor&Wolf is an award-winning interior architecture agency providing the following services for hospitality spaces, healthcare environments, corporate offices, PRS and retail spaces:

- Interior Design
- Architecture
- Design Concepts
- Brand Design
- User Flow Mapping

Our design approach starts from within. Taking an inside-out approach to a project means recognising multiple needs, including spatial, technical, cultural, and functional needs. Every one of these concerns is defined and integrated into the interior design. This multi-specialist approach ensures freshness of vision and a broad-minded attitude.

As a boutique design practice, having worked on many hospitality projects over the past 25 years, the highly skilled and experienced team here at Tailor&Wolf can bring something unique and distinctive to your property, whether it is a branded or independent name.

Our ethos is to elevate your business through design, with attention to detail at every touch point. We do this by listening to you, your team and by researching your ideal guest's needs.

We are committed to creating extraordinary interiors and architecture tailored to each unique space. We can deliver a unified, harmonised scheme, exclusive to each project, by having all of our architectural, interior, photography and branding disciplines in-house here in our Tailor&Wolf Design Studio.

Contact us today	
Contact	Niamh Clarke
Tel	046 906 4190
Email	info@tailorandwolf.com
Web	www.tailorandwolf.com

THE FIRM

HOSPITALITY RECRUITMENT



As the market-leading hospitality recruitment agency, we specialise in finding the top talent for leadership roles. Over the last 20 years we have helped Ireland's hotels fill thousands of positions, delivering the perfect candidate for crucial roles in general management, food and beverage, revenue, sales, marketing, and at senior chef levels.

We are a small agency with a big heart, which means we really care about our clients' businesses and our candidates' careers. Contact Micheline Corr to find out how we can deliver the future leaders for your business or help you take the next step in your career.

Hospitality eNews

As part of our commitment to the hospitality industry, we're delighted to be partnering with Hospitality eNews (HeN) to bring you the latest news and jobs in the industry: hospitalityenews.ie. If you have a new appointment or news story that you would like to feature in the HeN newsletter, get in contact with us today at peggy@hospitalityenews.ie with the reference "IHF Brochure".

Contact us today	
Contact	Micheline Corr
Tel	01 475 2903 / 086 248 0436
Email	mcorr@thefirm.ie
Web	www.thefirm.ie

IT systems and solutions dedicated to the Hospitality Industry. Tierney's can count more than 300 Irish hotels as customers which is the largest business specialising in this sector across Ireland.

Tierney's provide a trusted and reputable range of IT Solutions, Support and Consultancy Services to the International Hotel, Restaurant and Leisure Industry across Ireland and the UK. Our commitment within the Hospitality Sector brings cutting edge solutions to our customers from leading partners around the globe enabling our clients to gain the maximum from their IT investment helping them achieve their specific needs. We strive to understand the issues Hotels and Restaurant owners have in IT and we provide the best solutions and expert knowledge for your business.

Whether it's IT Hardware, Software, Wi-Fi, Cloud Solutions, IT Security or Point of Sale Solutions, Tierney's sales team are on hand to discuss your unique hospitality requirements, call us today to find out more.

Contact us today	
Contact	Renaë Downes
Tel	065 682 8281
Email	sales@tierneys.ie
Web	www.tierneys.ie



TOTO for Hotels

TOTO is the **world's No. 1 brand in shower toilets**. Founded in Japan in 1917, the hygiene benefits offered by TOTO have become even more important to guests in recent times. TOTO can be found in many hotels globally. Examples of leading hotels in Ireland that feature TOTO include Dromoland Castle, County Clare and The Leinster Hotel, Dublin. TOTO is featured in leading London hotels including, the Shangri La @ The Shard, Great Scotland Yard, The Connaught, Marriott Park Lane, The Mayfair, The Stafford and The Rosewood.

PORCELANOSA for Hotels

Porcelanosa supplies a unique, elegant and cohesive range of products specifically for hotels including POD bathrooms, external facades, wood and LVT. Timeless and durable with sustainability an increasing feature, these products add style and character to hotels and are aimed at meeting the desires and needs of the modern, discerning traveller.

In Ireland, TileStyle has the distribution rights for TOTO and PORCELANOSA and our knowledgeable team of product specialists are here to help, so contact us today to find out more.

Contact us today	
Contact	Mike Kelly
Mob	087 784 2116
Email	hospitality@tilestyle.ie
Web	www.tilestyle.ie

TourDesk is a comprehensive tour booking service for hotels and guesthouses. It brings a new source of revenue, increases your service level, and reduces the workload on your front desk and back office.

TourDesk offers two main features:

- **Agent System**, used by the front desk staff as a point-of-sale. The Agent System allows the front desk and concierge to easily and securely identify, book, and confirm a tour for a guest standing in front of them.
- **Sales Portal**, used by guests to plan their own adventures. The Sales Portal automatically allows you to earn revenue from your guest's bookings. TourDesk creates a Sales Portal for you and customizes it with your logo and brand colors. You can then simply share the Sales Portal with your guests who then can book their experiences on their own in one location.

TourDesk has operated in Ireland since early 2018, already working with many premier hotels and we're eager to add more partners to that list.

Using TourDesk is entirely free of charge, and in fact, we pay our partners a commission for every sale made through the system! We have a vested interest in increasing your revenue, as our business model is entirely sales-driven.

Contact us today	
Contact	Hjörtur Atli, CEO
Email	hjortur@tourdesk.ie
Web	www.tourdesk.io



Reduce Costs Instantly

Trinity Purchasing is an international procurement organisation that focuses primarily on the hospitality industry. We collaborate with our clients to achieve considerable savings through our collective purchasing activities.

As a team we have a wealth of industry experience; our team members include executive chefs, hotel general managers and procurement managers so we understand the operational and financial challenges of your day-to-day business and we work in an advisory capacity. Recommendations are made without obligation, and you can choose to work with just one, all, or none of our nominated suppliers. You have nothing to lose and everything to gain.

Trinity Purchasing operate through a simple invoice-based benchmarking process, whereby our relationship managers conduct a confidential pricing review either on-site or remotely, at no cost to our clients. We then outline areas where savings can be realised and make recommendations based on those findings.

We also offer access to Pi, our award-winning, cloud-based procurement system. The system includes a suite of purpose-built modules designed to empower finance, procurement and catering teams by providing full visibility, control and a consistent picture of your catering operation at any time.

Contact us today	
Contact	Alan Cruite, General Manager Ireland
Mob	086 020 0499
Email	acruite@trinitypurchasing.com
Web	www.trinitypurchasing.com

Tubs & Tiles is Ireland's leading supplier of tiles and everything you need for your bathroom. Tiles are sourced exclusively from trusted manufacturers in Spain and Italy so you can be assured of only the best quality tiles that will stand the tests of time. We also showcase a wide range of design-led international bathroom brands to suit any style or budget.

The Tubs & Tiles Commercial team can assist with the specification of tiles based on individual project requirements and have particular expertise in specifying for projects in the hotel and leisure industry. We work closely with clients, architects and developers to propose the products most suitable to their needs while meeting their budget requirements. You can rely on our expert team to provide ongoing site support at every stage of the process.

Services include:

- Interior Architect consultations
- 3D bathroom design
- Bespoke sourcing from an international supplier network
- Expertise in building regulations and technical requirements
- Value engineered solutions

Recent Projects

- The Westin Dublin
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- Center Parcs
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- Glenlo Abbey
- Powerscourt Distillery
- Shannon Airport
- Ashford Castle
- Farnham Estate
- The Spa at Johnstown House

Contact us today	
Contact	Jason O'Connor, National Sales Manager
Mob	087 684 5640
Email	jason.oconnor@heatmerchants.ie
Web	www.tubstiles.ie



VDA · telkonet

Operating in over 70 markets globally, Unilever Food Solutions is the dedicated foodservice business of Unilever. Our portfolio encompasses many of the world's leading food brands including Knorr, Hellmann's, Carte D'or and Colman's.

Unilever Food Solutions is a business built by Chefs, so we know what you face every day in the kitchen. Everything we do is focused on making your life a little easier. We aim to inspire you, train you and provide you with the best product solutions.

Drawing from their extensive experience in professional food services, our team of over 250 Chefs create dish solutions that balance great taste, convenience and nutrition with a consistently high standard.

Our global network of food service professionals help source the best sustainable ingredients, develop quality products, create inspiring & trending recipes, and provide chef training and support.

Contact us today	
Contact	Leonard Power
Tel	01 488 1600
Email	leonard.power@unilever.com
Web	www.unileverfoodsolutions.ie

The VDA-Telkonet Group is the largest global player in the field of Energy Management Systems and Guest Room Management Systems for the world Hospitality market. The Group defines the future of the sector by focusing on people as a valuable element of smart technologies and by offering the right balance between maximising comfort and saving energy.

The Group is the global leader in IoT Hospitality technologies. As the industry's leading solution provider, the Group's experience in the service and support of its customers benefits them in all phases of their projects, from consulting to engineering, to delivery and ongoing support of the completed project.

With around 1 million rooms installed in 50 countries and more than 60 years of experience and two in-house R&D Teams of around 40 engineers with hardware and software expertise, the Group demonstrates a deep knowledge of the markets in which it operates and is a strategic partner for the global hospitality market.

Our Irish base has both sales and support by our own engineers supporting over 100 Hotels in Ireland and offers solutions for lighting and temperature control, door access control, energy-saving optimisation, and entertainment systems to provide Hotel guests with the best experience.

Energy management system and Guest Room Management System technologies can save up to 40% of energy consumption, which is why it is critical for accommodations to equip themselves with occupancy-based automation technologies.

The Group's intent is to establish a culture of environmental responsibility and awareness to create a better future for the people of today and tomorrow.

We know that providing the right balance between maximising comfort and saving energy, people's living environment improves through strategies that optimise the interaction between individuals and the ecosystem in which they interact.

Contact us today	
Contact	Warren Edwards, General Manager Ireland
Mob	086 825 7171
Email	Warren.edwards@vdagroup.com
Web	www.vda-telkonet.com www.vdagroup.com www.telkonet.com



Ethically sourced linen, trusted by the world's leading hospitality brands.

Vision is the textile brand behind the biggest names in the hospitality and laundry markets, and is a nominated supplier for Hilton, Marriott, IHG and Accor.

We supply the highest quality of ethically sourced linen products, matched to our customers' needs. Our offering is always transparent, clean and uncomplicated. Whether it's a top of the range 300 thread count duvet cover, or an economical and durable bath towel, the Vision brand has the ability to deliver your brand standards.

With more than 200 years of textile experience and expertise, we've come to learn how to create consistently hard-working products that can withstand the rigorous washing processes of commercial laundries while meeting the unique needs and budgets within this industry.

We contribute our success to the relationships we have developed with our customers, from our exceptional service levels to collaborating on industry product innovations.

To request our Product Catalogue, or for more information and advice, please get in touch with the team at Vision. Alternatively, visit visionlinens.ie where you can shop for our products online, with free delivery on orders over €100 and delivered direct to your door.

Exclusive IHF Member Offer

Earn 5 reward points for signing up to the online Visionaires Members Club and earn an additional 5 points for your first linen purchase. That's the equivalent of €5 to redeem on your next linen purchase.

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Tel	042 93 69900 / 087 240 9797
Email	Marc.Wynne@visionlinens.com
Contact	Ann Buchanan, Office Sales Manager Ireland
Tel	042 93 69900 / 0044 7827 885857
Email	Ann.Buchanan@visionlinens.com
Web	www.visionlinens.ie

Behind our extensive range of drinking water solutions comes knowledge, experience, research and dedication, all of which allows us to design, build and service our own products so you can enjoy unparalleled product quality and after-care.

From the very start in 1992, inspired by innovation and an environmental conscience, we have embraced superior technologies to create cutting-edge, highly certified products focused on delivering purified, great-tasting water in the safest and most sustainable way.

Promoting hydration, good health, sustainable business practices and raising awareness of plastic pollution and energy efficiency mean a great deal to us. These are the driving forces keeping us focused on why we do what we do, ensuring we meet the needs of our customers and the needs of our planet too.

Better thinking, better water, better for you, better for the planet™.

Contact us today	
Contact	Darryn Lowans, Head of Sales Ireland
Tel	+353 1800 266 537 / 087 441 9184
Email	Darryn.Lowans@Waterlogic.ie
Web	www.waterlogic.ie

weddingsonline is delighted to celebrate the one year anniversary of our Wedding Wednesdays podcast, hosted by Kelly Hartmann, a former wedding planner and blogger. Every week, we share an episode often with a guest expert, revealing all the tried and tested methods to planning your dream wedding without the added stress.

weddingsonline, launched over 20 years ago has since become Ireland's most loved wedding community, connecting couples with the perfect wedding suppliers. With our increasing social media following of over 66k members in our lively Facebook group HIGM (weddingsonline.ie - Help! I'm getting married), over 93,000 followers on Facebook and 20,000 on Instagram, our online wedding directory, competitions, real weddings, daily tips and advice on everything from wedding venues to dresses, favours and everything in between, weddingsonline has your entire wedding journey covered. Our weddingsonline Awards are the industry standard and since its inauguration in 2008, the event has become a permanent fixture in the diaries of Ireland's wedding industry professionals.

Contact us today

Contact	Jonathan Bryans
Tel	01 963 0432 / 086 360 0664
Email	jonathan@weddingsonline.ie
Web	www.weddingsonline.ie

PC Immigration Ireland Consultancy services is formed on the basis of knowledge and expertise acquired by our consultants over a period of 20 years working for the Irish immigration services. Our experience relates to all aspects of Irish immigration procedures, regulations and legislation associated with residency of all non EU persons.

Work Permits Ireland was established to manage employment permit applications for our clients who represent a variety of industries, nationally and internationally.

We have a dedicated team who have experience in processing, managing and delivering all types of employment permit applications especially in the Hospitality industry. The process involves open communications at the outset which forges healthy relationships with both clients and candidates.

We provide advice and staff residence permit audits which ensures clients compliance in advance of WRC inspections.

Exclusive IHF Member Offer

IHF members can receive a **€100 discount** on our fees regarding applications for employment permits.

Contact us today

Contact	Colm Hilliard
Tel	01 873 3772 / 086 469 7939
Email	info@workpermits.ie
Web	www.workpermits.ie

worldpay from FIS



Reach your full potential with Worldpay from FIS

Join thousands of businesses choosing Worldpay as their payment provider.

At Worldpay, we understand how to meet the complex changes that are occurring each day. Leveraging our scale and expertise, no matter where you are in your business journey, Worldpay can guide you to meet changing customer demands and embrace new innovations. With our platform stability, Worldpay makes it easy for business owners to securely accept all payment methods to drive business growth.

With Worldpay's value-added solutions and our colleagues focused on delivering recommendations, you can ensure your business is enabled with the tools to track your cash flow, attract and retain customers, and improve operations. All these pieces are critical to deliver a unique experience for your customers.

Contact our team below to learn more on how we can meet your business needs.

Contact us today

Contact Ireland Sales

Email irelandsales@fisglobal.com

Web www.fisglobal.com

Introducing WrkWrk, the groundbreaking staffing app that takes the stress out of hiring temp staff. Designed with a focus on efficiency and simplicity, WrkWrk provides a seamless platform for employers to instantly find the staff they require, ensuring you will never find yourselves short staffed again.

Our goal is to ensure that you always have the necessary staff available when you need them. We have over 4000 screened, interviewed, trained and reference checked staff ready to work at a moment's notice. Combined with a user-friendly app interface and powerful algorithms, WrkWrk streamlines the hiring process, making it faster and more transparent than ever before. All that is required from the employer is the rate of pay, required number of staff and length of shift. The rest is handled by us! Simply download the app, enter your requirements and watch your shifts fill in real time. You can even send messages directly to staff before they arrive for their shift.

Download the app and join the WrkWrk community today and experience the future of staffing in Ireland. Say goodbye to traditional recruitment hurdles and embrace a digital platform that connects you with the right talent efficiently and effectively. WrkWrk: We make Shiftwork work for everyone.

Contact us today

Contact Hannah Wrixon

Tel 086 107 0966 / 01 576 3746

Email hannah@wrkwrk.ie

Web wrkwrk.ie

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

AI SOLUTIONS			
HiJiffy	Shaun Sequeira	0044 20 7038 7837	shaun.sequeira@hijiffy.com

ARCHITECTURE, DESIGN & FIT OUT			
Bath Fitter	Michael Prendergast	01 592 1730	mprendergast@bathfitter.com
Bathrooms4U	Alan Kelly	01 906 5804	alank@b4u.ie
Conran Commercial	John Conran	087 419 9151	john.conran@conran.ie
MDO Architects	Martin Spillane	086 859 4365	mspillane@mdo.ie
Tailor&Wolf	Niamh Clarke	046 906 4190	info@tailorandwolf.com
TileStyle	Mike Kelly	087 784 2116	hospitality@tilestyle.ie
Tubs & Tiles	Jason O'Connor	087 684 5640	jason.oconnor@heatmerchants.ie

AUDIO VISUAL AND MUSIC			
Sports & Media Rights International	Sean Stokes	086 814 6570	ss@smri.ie

BEDDING			
King Koil	Christine Martin	086 259 6526	christine.martin@kaymed.ie
Linencare	Jim Creaney	087 255 5259	sales@linencare.ie
Linen Direct	Jack Connolly	01 690 2073	info@linendirect.com
Northern Feather	David Coakley	086 600 8906	davidc@northernfeather.ie
Respa Beds	Samantha van Wyk	086 083 3896	sam.vanwyk@respabeds.ie
Vision Linens	Marc Wynne	087 240 9797	marc.wynne@visionlinens.com

BOOKING ENGINE & TRAVEL MANAGER			
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Little Hotelier	Dan Freeman	0044 203 151 0 730	daniel.freeman@siteminder.com
Net Affinity	Sharon Power-Cowley	01 293 9906	sharon@netaffinity.com
SHR Group	Natasha Billing	061 335 680	info@shrgroup.com
SiteMinder	Jon Grisdale	0044 203 151 0730	jonathan.grisdale@siteminder.com

COST SAVINGS			
Energy Options	Eamonn Dawson	086 348 0854	eamonn@energyoptions.ie
Entegra	Sean Singleton	085 117 7112	sean.singleton@entegraps.eu
Trinity Purchasing	Alan Cruite	086 020 0499	acruite@trinitypurchasing.com

DATA PROTECTION			
CS Consulting	Sean Stokes	086 814 6570	ss@smri.ie

BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

DIETARY			
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ENVIRONMENT & SUSTAINABILITY			
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Green Hospitality Awards	Maurice Bergin	087 919 8167	maurice@greenhospitality.ie
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Loghouse	Robert Daukintis	087 335 8830	robert@loghouse.ie
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EQUIPMENT			
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JLA	Amanda Cooke	085 723 1511	ACooke@jla.com
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Miele	Martin Lane	086 465 9779	martin.lane@miele.com
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BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

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FITNESS EQUIPMENT			
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FOOD, BEVERAGE & CATERING			
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Classic Drinks	Martin Fagan	086 810 0082	martin-fagan@classicdrinks.com
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Dalcassian Wines & Spirits	Andrew O'Brien	086 010 7385	aobrien@dalcassianwines.com
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Findlater & Co	Sean Francis/Richard Moriarty	01 404 7300	info@findlaterandco.com
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BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

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BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

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Elavon	Damien Molloy		damien.molloy@elavon.com
Worldpay from FIS			irelandsales@fisglobal.com

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NEWSPAPERS			
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BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

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Maria Logan Recruitment	Maria Logan	01 677 4680	maria@marialogan.com
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The Firm	Micheline Corr	01 475 2903	mcorr@thefirm.ie
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RESERVATION SYSTEMS			
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REVENUE MANAGEMENT			
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UTILITIES			
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VISUAL GUIDES, MAPS, BROCHURES & DISPLAYS			
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WEDDINGS			
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