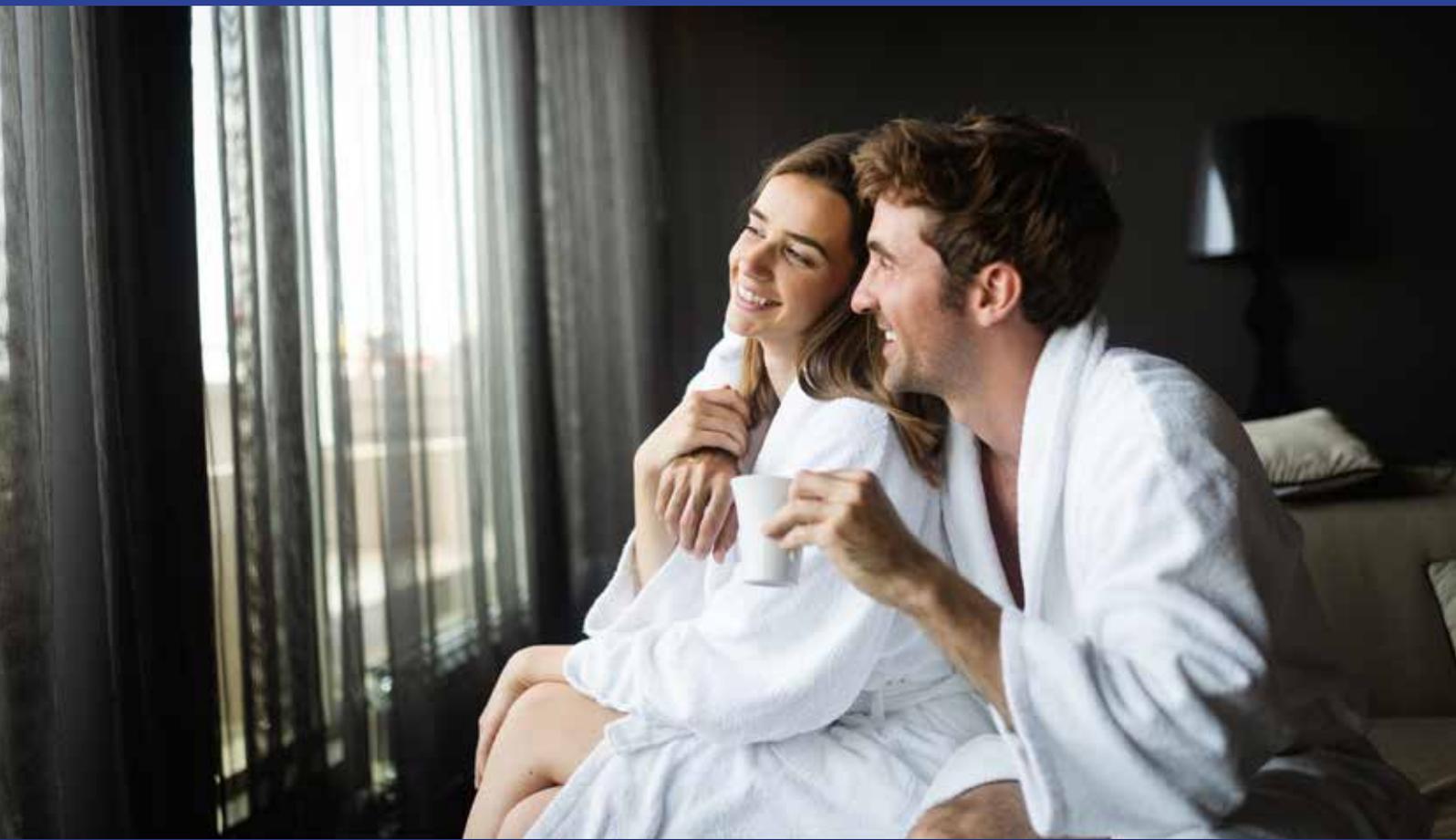




# Hotel Suppliers Guide

SEPTEMBER 2024

The ultimate supplier resource for Irish hotels & guesthouses



*Featuring products and services from over 160 IHF Associate Members*

Supported by

**DIAGEO**

[Irelandhotels.com](https://irelandhotels.com)

**I R I S H  
HOTELS  
FEDERATION**

# IHF Suppliers Hub

Visit [ihf.ie/suppliers](http://ihf.ie/suppliers) for the very latest innovations, products and services from IHF Associate Members



Supported by

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Irelandhotels.com





## Members' Benefits

The Irish Hotels Federation is the national representative body for hotels and guesthouses, and the industry voice that promotes and defends the interests of its members. In addition, IHF members can avail of numerous services and benefits provided in support of all aspects of their business.

- Employee Health and Wellbeing
- Employment Services
  - Recruitment Supports
  - Education and Training
  - IHF Skillnet
- Marketing and Promotion
  - Go Anywhere Gift Card
- Regional Branch Activities
- Hotel Classification
- Events and Workshops
- Cost Saving Member Benefit Schemes
- Business and Operations Guidance
- Health and Safety Supports



Please contact us on 01 497 6459 to find out more about our Members' Benefits and Offers.

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**We help Hotel Businesses like yours deliver greater value by streamlining processes.**

Our primary focus is on making the job easier for your team-members by identifying and removing non-value adding activities from their everyday processes, this allows your team to spend more time looking after your guests.

Our **“Continuous Improvement”** training workshops will help you to embed a “Leader led & bottom -up” culture in your business which will:

- Improve staff retention
- Enhance the guest experience
- Increase productivity

Our one-day practical and interactive workshops include:

- Continuous Improvement for HOD’s and Supervisors
- Labour Forecasting and Scheduling
- 5S Workplace Organisation

To help build your managers knowledge further in this area our brand new 2-day Lean Six-Sigma Yellow Belt course will introduce learners to the proven methodologies of LEAN & Six Sigma.

If you need more hands-on support our **“LEAN Opportunity Assessments”** give you the benefit of a fresh pair of eyes and the support of an experienced LEAN Hospitality practitioner who will:

- Conduct observations of the critical processes in Rooms & F&B to identify areas of opportunity for reducing waste and streamlining process.
- Develop a 90-day implementation plan and support your management team to install the process changes.

Contact us today	
<b>Contact</b>	Tom McDermott
<b>Mob</b>	085 859 5236
<b>Email</b>	tom.mcdermott@agilityhospitality.com
<b>Web</b>	www.agilityhospitality.com

AIB Bank has a dedicated Hotels & Tourism Team. Partnering with the sector for over 40 years, we have experienced the highs and lows of the industry cycles and offer a suite of solutions, designed to meet your needs. We’re the bank supporting family run hotels, big brands, boutiques and budget operators.

Contact us today	
<b>Contact</b>	Ronan Larkin
<b>Mob</b>	087 359 6586
<b>Email</b>	ronan.a.larkin@aib.ie
<b>Contact</b>	Jonathan Clarke
<b>Mob</b>	087 345 4059
<b>Email</b>	jonathan.x.clarke@aib.ie
<b>Contact</b>	Paul Mitchell
<b>Mob</b>	087 219 7147
<b>Email</b>	paul.x.mitchell@aib.ie
<b>Web</b>	www.aib.ie



### With Alkimii, you can do much more!

At Alkimii, we're on a mission to revolutionise how hospitality businesses manage People and Property Operations. Our platform offers a seamless and paperless workflow solution, a powerful team collaboration app, and 360° real-time data views across your organisation. Our intelligent desktop and mobile software take HR and Property Operations into the digital age, saving you precious time and resources while enhancing your workforce and customer experience so you can focus on what you really need.

#### Alkimii People

Your Workforce Management tool

With the **Automation, Experience, and Scheduling** modules, Alkimii People integrates HR management and financial forecasting into one cloud-based solution. Everything you need joined up, in one place.

- Payroll Prediction & Forecasts
- Onboarding
- Employee Database
- HR Compliance
- Leave Management
- Time & Attendance
- Team Calendar
- Rostering
- Check Ins, Moments & Surveys
- Chat & News

#### Alkimii Property

Simplifying Hospitality Operational Excellence

With the **Compliance, Maintenance, and Communication** modules, Alkimii Property seamlessly handles all your Checklists, proactive and reactive Maintenance, reduces risk while ensuring Compliance, and fosters efficient Communication.

- Checklists with NFC Tags
- Incident Management
- Proactive and Reactive Maintenance
- Shifts Notes, Visitors and Suppliers
- Housekeeping and Lost & Found
- Asset Manager and Suppliers

Contact us today	
<b>Contact</b>	Kate Moynihan, Director of Sales
<b>Tel</b>	01 531 1177
<b>Email</b>	kate@alkimii.com
<b>Web</b>	www.alkimii.com

Alliance Ireland is a leading and rapidly expanding supplier of non-food products to the hospitality and leisure industries across Ireland. Being a part of the larger UK-based Alliance National, Alliance Ireland benefits from the support, knowledge and experience of a company which has been operating for over 23 years. Equally, we also have access to the same range meaning we have over 20,000 leading products including a vast selection of crockery, glassware, cutlery, barware, cookware, capital equipment, cleaning solutions, disposables and more all from leading industry suppliers.

We operate our own delivery fleet which operates daily carriage across Ireland. We are supported by the Alliance National infrastructure of 12 local branches and one central national distribution centre in Cheshire. As a business, we also hold the quality assurance accreditation ISO9001.

Alliance Ireland may not be as old as some of the other branches in the Alliance framework, but the experience of its staff and their understanding of the hospitality industry allow them to effectively service the Irish market. Their general manager John Girvan has worked within the Irish hospitality industry for over 15 years meaning our customers can be confident he and his team will meet all their needs.

Contact us today	
<b>Contact</b>	John Girvan
<b>Tel</b>	01 485 4007
<b>Email</b>	JohnGirvan@alliancenaional.ie
<b>Web</b>	www.allianceonline.ie

**Our vision is to be the first choice in parking - We Connect Parking & Mobility**

APCOA Parking offers tailored parking solutions with an established presence in Europe. With over 50 years of experience, experts from 13 countries and the financial stability from being number one in Europe makes APCOA Parking a perfect partner for the future.

No matter what type of parking solution you are looking for, we can offer innovative, reliable and secure parking services, supported by highly trained personnel and unique technology. Parking management is a specialist challenge and APCOA understands the unique demands associated with it. We provide our customers with suitable customised solutions. Our parking management services are supported by dedicated personnel – all of whom are passionate about parking.

**WE CAN HELP**

Your guest’s journey starts when they park in your car park. Discover how to enhance their stay with our ScanPay and Scan&Stay parking solutions, which gives your guests the maximum in parking convenience as they simply Scan and Go!

More than 142 businesses have adopted our ScanPay and Scan&Stay solutions to provide the smoothest parking experience to their customers whilst protecting your car park asset.

- No App
- No Registration
- No Queues
- Vehicle Instantly Registered

Contact us today	
<b>Contact</b>	Con Kelly, Business Development Executive
<b>Mob</b>	086 771 6751
<b>Email</b>	con.kelly@apcoa.ie
<b>Contact</b>	John Harcourt, Business Development Manager
<b>Mob</b>	087 654 4757
<b>Email</b>	john.harcourt@apcoa.ie
<b>Web</b>	www.apcoa.ie

Members are experiencing both increased premiums and a lack of viable alternative options at renewal. Arachas in conjunction with our insurance partners, have developed an insurance programme for IHF members which we are confident will deliver competitive premiums, competitive long-term pricing and claims involvement.

Crucially the facility does require a hotel or policyholder to be ‘hands on’ in relation to Risk Management and Claims Management. Regrettably, insurers currently perceive the hotel sector in general as loss-making and therefore are not enthused to work with you. However by taking the above approach, Arachas are confident that we can provide you with the correct insurance programme at the correct cost.

Arachas Corporate Brokers Limited Trading as Arachas, Capital Insurance Markets, Capital IM, Covercentre, Study & Protect, BJP Taxi, ProEx underwriting is regulated by the Central Bank of Ireland.

Contact us today	
<b>Contact</b>	Liam Conlon
<b>Mob</b>	086 240 2128
<b>Email</b>	liamconlon@arachas.ie
<b>Web</b>	www.arachas.ie



# Arribatec. hospitality

## Propel Your Hotel to Peak Profit and Prime Demand

### Are you facing these challenges?

- A. Striving for consistent and consecutive growth in occupancy, revenue, and profit?
- B. Seeing your profit margins eroded due to reliance on third-party and online travel agents?
- C. Lacking an approach that fosters customer loyalty and repeat visits?

For over 25 years, we've helped hotels overcome these hurdles. Partnering with Aró Digital Strategy ensures sustained, above-trend revenue and profit growth, while elevating your brand's recognition, integrity, and loyalty.

Our Strategy: Exclusively partnering with ambitious and expert Hoteliers, we drive sustained, above-trend revenue and profit growth. As your digital ally, we collaborate with your sales and revenue team, providing a personalised and dynamic path for long-term growth. Our expert team executes validated actions for your property based on jointly set targets.

### Our approach encompasses three essential strategies:

- **Brand Representation:** We create a beautiful bespoke responsive website that truly reflects your brand.
- **Digital Marketing Engagement:** We boost awareness and engagement through your digital marketing channels.
- **Direct Conversions:** We capture the most profitable bookings directly through our custom hotel software.

**Learn More:** A partnership with Aró Digital Strategy involves meeting qualification criteria, allocating necessary resources, and adhering to direct growth program principles. Availability is limited. Book a Discovery Call today.

### Exclusive IHF Member Offer

IHF Hotelier Members receive priority screening for the program and a complimentary digital audit for qualifying properties.

### Contact us today

<b>Contact</b>	Alan Rowe, Founder & Managing Director
<b>Tel</b>	086 803 2173 / 091 597 200
<b>Email</b>	alan.rowe@aro.ie
<b>Web</b>	www.arodigitalstrategy.com

We specialise in delivering modern, sleek and luxurious self-check-in solutions tailored for the hospitality industry. Through innovative kiosks and a user-friendly mobile web app, we empower hotels to bid farewell to outdated paper processes and welcome in a new era of efficiency.

Our comprehensive suite of services doesn't just stop at eliminating paperwork. By automating check-in procedures, we help hotels boost their revenue streams, maximise staff productivity, and ultimately enhance the overall guest experience. With our solutions in place, guests can enjoy a seamless and hassle-free check-in process, leaving them with more time to indulge in what truly matters during their stay.

Also - are you still managing guest registrations with paper forms? Let's simplify that for you. Talk to us today about our streamlined tablet-based registration system - no more paper, no physical storage, and everything securely stored in the cloud.

### Why choose our self-service solutions?

- 99.8% uptime with market-leading support
- Interface tailored to your own branding
- Upsales & add-ons
- Integrates with most PMS, door lock systems and payment services
- Secure & compliant
- ESG

### Exclusive IHF Member Offer

IHF Hotelier Members get a 20% discount on all hardware throughout 2024.

### Contact us today

<b>Contact</b>	Alexander W. Richter
<b>Tel</b>	0047 994 79 758
<b>Email</b>	alexander.richter@arribatec.com
<b>Web</b>	hospitality.arribatec.com

# AVISON YOUNG

Avison Young, including the former GVA Donal O Buachalla business, is one of Ireland's leading independent firms of property advisors, planners and chartered surveyors, with a strong reputation for providing expert property advice.

*In particular, we have been strongly involved in appealing valuations of hotel properties for rates purposes, subject to revaluation.*

Active in Ireland since 1954, we work with national and international clients, advising on all aspects of their property through our specialist and multi-disciplinary teams based in Dublin and Belfast.

The core principles of our business are integrity, professionalism, confidentiality and in-depth industry knowledge. We establish our clients' needs and proactively provide solutions through a partnership approach as advisors and problem-solvers.

## Contact us today

<b>Contact</b>	Siobhan Murphy
<b>Tel</b>	01 676 2711
<b>Email</b>	siobhan.murphy@avisonyoung.com
<b>Web</b>	www.avisonyoung.ie



Avita Communications are Ireland's leading supplier of Telephony and Networking solutions to the hospitality industry. We work with hoteliers throughout the island delivering bespoke solutions that truly enhance the guest experience, increase employee productivity, and deliver cost savings through elimination of redundant legacy infrastructure.

Our team of engineers have decades of experience implementing advanced telecommunication and Wi-Fi solutions for hotels of all sizes, from multi-location chains to small boutique locations. Contact Avita today to find out how we can help your hotel and we'll send out a member of the team to meet with you for a complimentary consultation and site survey.

Let's start the conversation!

## Exclusive IHF Member Offer

Avita, is running a sale for the hospitality industry. For a limited time, your local hotel can avail of up to 40% off our Telephone Systems, Fixed Networks and Wi-Fi Solutions. There is no better time than now to look at enhancing guest experience, improving employee productivity, and reducing infrastructure costs. Talk to us today about arranging a Free Site Survey.

## Contact us today

<b>Contact</b>	Gordon Fahy
<b>Tel</b>	01 912 0406
<b>Email</b>	sales@avita.ie
<b>Web</b>	www.avita.ie



Avonlee Luxury Guest Supplies was established in 1985 by Noel & Eileen Murphy, when they supplied soap to hotels, hospitals, and laundries around the country. To this day it is still run by the Murphy family.

The Avonlee offering has grown exponentially throughout the years and now they offer not just soaps to their customers but also luxury guest amenities, hygiene supplies, and laundry products to name a few.

Avonlee Luxury Guest Supplies mission is to provide our customers with high-end bespoke guest & hygiene products and solutions, and to continue to build great relationships with our customers.

For all your hotel needs, we're only an email or phone call away!

Contact us at [office@avonlee.com](mailto:office@avonlee.com) or call 021 435 5271.

Contact us today	
<b>Contact</b>	John Murphy
<b>Tel</b>	021 435 5271
<b>Email</b>	<a href="mailto:sales@avonlee.com">sales@avonlee.com</a>
<b>Web</b>	<a href="http://www.avonlee.com">www.avonlee.com</a>

Established in 1783, Bank of Ireland is a relationship-driven retail and commercial bank. In Ireland, we have market leading positions in almost all our principal product and market segments including consumer and business banking products, corporate banking, private banking, treasury services, life insurance and pensions.

At Bank of Ireland we have a team of in-house sectoral experts in Motor, Manufacturing, Healthcare, Food and Drink production, Agriculture, Retail and Hospitality who proactively engage with customers and advisors.

We offer a full range of financial services to meet the needs of our business and corporate customers.

**For further details visit:**

- Bank of Ireland Business Banking: [businessbanking.bankofireland.com](http://businessbanking.bankofireland.com)
- Corporate Banking: [corporate.bankofireland.com](http://corporate.bankofireland.com)

Contact us today	
<b>Contact</b>	Gerardo Larios Rizo, Head of Hospitality Sector
<b>Mob</b>	087 795 1253
<b>Email</b>	<a href="mailto:gerardo.lariosrizo@boi.com">gerardo.lariosrizo@boi.com</a>



BOI Payment Acceptance (BOIPA) is a strategic marketing alliance between Global Payments and the Bank of Ireland. We bring together the local, in-market expertise of one of Ireland’s largest banks with a global industry leader in payment technology. Together we’re delivering tailored, innovative payment solutions for businesses of all sizes.

**What we offer**

We offer solutions for debit and credit card acceptance across physical points of sale, eCommerce, unattended and in-app payments.

**Our aims**

- To make payments easy
- To offer simple and transparent pricing
- To make payments available and attractive to businesses of all sizes

**Unique benefits of BOIPA**

- Transparent and reasonable pricing, without complexity or hidden fees
- Next day settlement, irrespective of who you bank with
- Terminals for all types of customer interaction– all supporting contactless payments and fully PCI compliant
- Easy to implement and PCI compliant ecommerce solutions
- A range of valuable additional services, such as accommodating foreign cardholders who wish to pay in their own currency with Dynamic Currency Conversion (DCC), offering your customers the choice to withdraw cash or handle tips via your terminal
- Gift card solution available
- Fully integrated payments provider with integrations to leading ePOS and property management solutions

Contact us today	
Contact	Rory Brennan
Mob	086 010 1986
Email	Rory.Brennan@boipa.com
Web	www.BOIPA.com

**About Us**

BC SoftWear is at the forefront of providing Ireland’s luxury Hotels and Spas with exquisite textiles, all designed with a keen eye for both comfort and sophistication. Our products are crafted to meet the highest standards, ensuring your guests enjoy a touch of luxury and a truly memorable stay.

**Our Products**

- **Bathrobes & Towels:** Luxuriously soft to the touch, providing unmatched comfort for your guests.
- **Spa Linen:** From treatment linens to accessories, our range is designed to enhance every aspect of the spa experience.
- **Footwear:** Stylish and comfortable options, perfect for both Hotel and Spa needs.

**Simplified Import Process**

Understanding the unique needs of our Irish customers, we’ve simplified the import process by creating an Irish subsidiary and warehousing our full range of products in Ireland, ensuring hassle-free imports and even quicker lead times. We are committed to making your experience smooth and efficient.

**Why Choose Us?**

Choosing BC SoftWear means investing in products that combine exceptional quality with thoughtful design. Our textiles not only provide a memorable experience for your guests but also reflect a commitment to sustainability, enhancing the ambiance of your establishment while being mindful of environmental impact.

For further information or to discuss your needs, please reach out to Teresa, our dedicated Irish Country Manager, who is eager to assist you with tailored solutions. Her expertise and dedication ensure that your requirements are met with the utmost care and attention.

Contact us today	
Contact	Teresa Dalton, Ireland Country Manager
Mob	087 922 4966
Email	teresa@bcsoftwear.ie / enquiries@bcsoftwear.co.uk
Web	www.bcsoftwear.com



**“Your Concierge For All Your Hospitality Supplies”**

Established in 2019, Bespoke Hospitality Supplies Ltd. offers innovative products, value and attentive service to the hospitality industry. We have many years’ experience in the Hotel & Restaurant sector, as most of the team have been working in Hospitality Sales for a number of years. Bespoke Hospitality’s approach to sales is based on offering existing and new products with keen pricing and ensuring speedy delivery.

We are based in Warrenpoint, Northern Ireland and we supply throughout the island of Ireland & the UK. We have a very strong emphasis on sustainability, including bedroom waste separation solutions, eco-friendly consumables and refillable dispensers.

Bespoke Hospitality are the partner Agents for **ADA Cosmetics International** in Ireland with many sustainable solutions for the bathroom and innovative dispensers solutions. Plus premium brands, such as Elemis, The White Company, Penhaligon’s, and many more.

Our vast range of products includes guest amenities, bespoke branded menu covers, LED rechargeable table lamps, branded pencils, pens, coasters, placemats, printed and plain napkins. We also supply all your bedroom needs, from pillows and duvets, to mattress protectors, welcome trays, kettles, hairdryers and bedroom bins. Our public area products include stanchions with ropes and menu displays.

Contact us today	
Contact	Damian Caldwell
Mob	085 269 4123 / 048 901 35460
Email	damian@bespokehospitality.ie
Web	bespokehospitality.ie



**Imagine transforming a bathroom in as little as one day. That’s the power of Bath Fitter.**

Our bath-over-bath process means work is completed in one day. Not only that, but our innovative process also means no demolition mess, which allows customers to have their space back up and operational in as little as one day.

While bath-over-bath is our specialty, Bath Fitter also offers showers, bath-to-shower conversions, and seamless, one-piece walls. Our products are made of high quality, non-porous acrylic that is durable and low maintenance. We developed and perfected our acrylic material and manufacture it at our state-of-the-art plants in the USA and in Canada.

**We offer a 10 Year Warranty on all our products, and a 10 Year Warranty on our labour and installation.**

Our trained consultants take precise measurements of our customer’s existing bath before we produce a custom-made bath, or shower, that is fitted during a watertight installation process. Our one-piece vertically seamless walls mean no grout.

Started in 1984, Bath Fitter has been disrupting the bathroom renovation market ever since, with more than 2.5 million baths installed all over the USA, Canada, and Ireland. Since establishing itself in Limerick, Ireland in 2020, Bath Fitter has been successfully transforming baths throughout the IHF network. We manage every step of the transformation process, from planning to manufacturing to installation.

Contact us today	
Contact	Ronan Cregan, Branch Manager - Ireland
Tel	087 618 5216 / 1800 816 565
Email	rcregan@bathfitter.com
Web	bathfitter.ie



At **Bathrooms4U**, we specialise in delivering complete bathroom renovations. A member of our team will be with you throughout the whole process, from design to installation. Our team will remove the existing bathroom and dispose of the materials, in the most environmentally friendly manner. We provide one team of fully qualified tradesmen, who take care of all the plumbing, carpentry, plastering, tiling and electrical works. Our crews complete a standard bathroom renovation from start to finish in just 5 days.

Our team of qualified tradesmen has enabled us to complete commercial jobs ranging in size. No job is too big or too small for the B4U team, delivering turnkey bathrooms nationwide. On one of our most recent hotel projects, we renovated 30 bathrooms in just 4 weeks, ensuring minimal disruption to the hotel.

With the addition of our state-of-the-art retail showrooms, not only do we specialise in delivering complete bathroom renovations, but we now also supply all the bathware for your renovation project! Visit our showrooms in Manor Retail & Leisure Park, Tralee, Co. Kerry (V92 C82Y) and Westpoint Business Park, Ballincollig, Co. Cork (P31 CY63).

**When working on commercial projects, we ensure that:**

- A long-lasting, durable product is built, and we offer a one-year guarantee on all work and ware.
- We always provide a product tailored to your needs, delivering a personalized service every time.
- Minimum disturbance to the day-to-day running of your business.
- We fit an eco-friendly bathroom with water conservation possibilities.
- A high standard of hygiene is continuously maintained.

We will happily provide previous commercial referrals, which vary from hotels, restaurants and bars.

Contact us today	
Contact	Alan Kelly
Tel	066 719 7009
Email	Alan.kelly@b4u.ie
Web	www.b4u.ie

BDO is one of Ireland’s leading Audit, Tax, Advisory, and Consulting firms, specialising in advising and funding ambitious Irish businesses, helping them to grow in domestic and international markets.

Our knowledge of hotel and tourism trends coupled with many years of practical and advisor experience have made BDO a respected authority in the field. BDO’s specialist hotel advisory team is a multi-disciplinary group, which combines extensive strategic planning, operations, corporate finance and taxation expertise.

With offices in Dublin, Limerick, Cork and an affiliate office in Belfast, BDO Ireland operate a partner-led approach in all our client dealings which ensures our partners and directors are highly accessible to clients.

Contact us today	
Contact	Austin Hickey
Tel	01 470 0352
Email	ahickey@bdo.ie
Web	www.bdo.ie



Founded in 1840, Bewley's is Ireland's market leading coffee and tea company. We offer comprehensive hot beverage solutions through our range of world class blends, coffee consultancy, thought leadership and trends, world class machinery and servicing programmes, barista training, auditing, marketing support programmes and a grocery retail range.

Bewley's is at the forefront of Irish coffee culture. We were first to import Fairtrade coffee into Ireland and all our coffee has been 100% Fairtrade since 2017. We were also the first to introduce latte art, first to roast coffee in-store and were the first Carbon Neutral roastery in Ireland.

Our approach to sustainability is centred on our four-pillar strategy: people, partners, operations and our offer. We develop strong relationships with our coffee partners, to ensure their quality of life is improved and the coffee growing environment is farmed in a sustainable manner.

We understand the value of strong consumer insights and have made a commitment to continuous research to better understand tea and coffee drinkers and emerging trends. With over 4000 hotels, restaurants and cafes proudly serving Bewley's, we know what it takes to execute a successful offering.

By partnering with Bewley's, customers can be reassured by our wealth of experience and sustainable practices. For more information, please contact Declan Doogan to find out how we can help your business succeed.

#### Contact us today

<b>Contact</b>	Declan Doogan, Head of Foodservice
<b>Tel</b>	01 816 0600 / 086 045 9155
<b>Email</b>	Declan.Doogan@Bewleys.com
<b>Web</b>	www.bewleys.com

#### Bibendum Wines

Bibendum is the largest wine distributor in Ireland with an outstanding portfolio of over 700 wines. The name Bibendum was announced in August 2020 when Gilbey's Wine underwent a rebrand as part of the C&C Group's ownership. Bibendum are committed to helping customers grow their business with the support of the following offerings.

- **Competitive pricing** – Excellent margins, rebate opportunities and discounts.
- **Bespoke Training** – engaging wine training workshops.
- **One delivery for all brands** – a one stop shop when ordering your weekly supply of cider, beer, wine and spirits from our C&C portfolio.
- **Knowledgeable Sales team** – dedicated national field sales team, customer services, telesales and regional wine specialists.
- **Point of Sale Material** – printed and permanent materials to maximise brand visibility.
- **Skilled creative team** – in-house team to tailor to your design needs e.g., custom wine menus (including delivery to your premises).
- **Online ordering portal** – Simple ordering 24/7 and access to exclusive offers. Log on to ordering portal at: [bulmersdirect.ie/customerlogin.aspx](http://bulmersdirect.ie/customerlogin.aspx)
- **Reduce Carbon Footprint** – Weekly deliveries from just ONE supplier (C&C Group).
- **On Trade exclusivity** – Exclusive wine offers that will not be offered to multiple stores.

#### Exclusive IHF Member Offer

For special membership discounted pricing, please contact Therese O'Toole.

#### Contact us today

<b>Contact</b>	Therese O'Toole, Head of Bibendum Ireland On Trade
<b>Tel</b>	01 506 3900 / 086 464 6050
<b>Email</b>	<a href="mailto:therese.otoole@bibendum-wine.ie">therese.otoole@bibendum-wine.ie</a>
<b>Web</b>	<a href="http://www.bulmersdirect.ie">www.bulmersdirect.ie</a>

# Bookassist®

As a trusted partner to the international hospitality industry, Bookassist drives sustainable profitability across the customer journey by combining expertise, strategy, data and technology. Bookassist delivers award-winning products and services for direct business strategy: next-generation booking engine, website design with content management, full spectrum digital marketing, GDS services and actionable strategic advice. Bookassist Client Success Managers act as an extension of your hotel's in-house marketing, revenue and strategy teams and underpin the technology solutions with industry expertise and strategy.

## What we offer:

- Booking Platform (next-generation design; Intelligent Rate Recommender; Intelligent Room Substitution; Intelligent Pricing; Flexible Dates; Upsell)
- Web Design (award-winning mobile-first design; suitable for hotels & groups; 20+ languages)
- Digital Marketing (award-winning agency; PPC ads on Google, Bing, YouTube; AI optimised spend; SEO; SM strategy on Facebook, Instagram, LinkedIn)
- Metasearch (award-winning agency; PPC or pay per stay; AI performance optimisation)

### Exclusive IHF Member Offer

50% off set-up fees on all products

1 month commission free on Booking Engine

10% off website costs

Based on a contract of 12 months minimum duration

### Contact us today

<b>Contact</b>	Sandra Russell, Senior Sales Executive Ireland
<b>Tel</b>	086 331 8184
<b>Email</b>	sandra.russell@bookassist.com
<b>Web</b>	bookassist.com



**Brink's Cash Services Ireland** is the global leader in cash in transit. With branches in Dublin, Waterford, Limerick and Sligo we guarantee nationwide cash and coin collection, supply and processing.

Our cash centre in Dublin is the largest of its kind in Europe offering unmatched security in cash management, trusted by more than 2000 customers across Ireland.

Access to cash is vital for businesses, communities and a functioning economy. Cash handling technology is continually evolving, and **Brink's** is at the forefront of driving new technologies and innovation.

In addition to traditional cash services, **Brink's** is leading the way in Digital Solutions which offer our customers enhanced security, improved cash flow and next day credit on cash lodgements.

Contact us today for more information on **Brink's Complete®** cash management solutions.

### Contact us today

<b>Contact</b>	Ciara Burke, Head of Sales
<b>Tel</b>	0818 111 330
<b>Email</b>	nationalservicecentre@brinks.com
<b>Web</b>	www.brinks.ie



REL Group is the all-Ireland exclusive Distributor and Service agents for BRITA Professional Filter and Water Dispense products.

The BRITA Professional Dispense product range offers World-class filtered water solutions to suit all hospitality settings whether it be banqueting, events, conferencing, bar & restaurant, or spa.

Delivering quality filtered hot, cold, sparkling or ambient water, making it a sustainable solution as it cuts down reliance on single use plastic bottles.

Premium glass or durable plastic bottles are available alongside all BRITA Professional dispense products with the option of customisation with your own branding.

REL Group also provides BRITA's range of professional filters; made to suit coffee and espresso machines, professional steamer ovens, vending machines, commercial dishwashers and anywhere that water quality can have an impact on taste or aroma. The expertly designed filters protect equipment from damage through limescale and gypsum deposits, which in turn delivers real savings by optimising the lifetime of the machine.

BRITA Professional filters can also be purchased from REL Group online by visiting [www.professionalfilters.ie](http://www.professionalfilters.ie)

REL Group are one of Ireland's leading companies in commercial refrigeration, beer dispense and air conditioning and have a range of solutions to suit the hospitality industry.

Contact us today	
Contact	Cadi Lennon
Tel	059 91 88138
Email	<a href="mailto:clennon@relgroup.ie">clennon@relgroup.ie</a>
Web	<a href="http://relgroup.ie">relgroup.ie</a>

## SPECIALISTS IN BROCHURE DISPLAY & DISTRIBUTION

### Brochure Broker

- Provide a professional Display & Distribution service by supplying Tourism brochures, maps & guides for your GUESTS/VISITORS in **Dublin** and Nationwide.
- Our Dublin Display network covers HOTELS, GUESTHOUSES, Fáilte Ireland/Visit Dublin Tourist Information Centres, Visitor Attractions, Ports, Airports, Tour buses & Corporate sectors.

**CUSTOMIZED DISPLAY STANDS** are supplied **FREE of CHARGE** to suit your décor, offering a simple neat **INFORMATION POINT** for your guests & visitors.

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Contact	Eilish Casserly
Tel	01 825 8124
Email	<a href="mailto:info@brochurebroker.ie">info@brochurebroker.ie</a>
Web	<a href="http://www.brochurebroker.ie/host-a-stand/">www.brochurebroker.ie/host-a-stand/</a>



Bunzl McLaughlin, based in Armagh, have been supplying the hospitality trade throughout the North and South of Ireland since 1874.

**A Total Solution...**

Bunzl McLaughlin has over 2,500 core items in stock available for next day delivery and access to over 50,000 products from the world's leading catering and cleaning suppliers. These products fall within 17 different product categories, ranging from Hotelware to Disposables and Chemicals to Equipment. With such an extensive range on offer, BML has become known as a one-stop-shop where hospitality businesses can acquire everything they need with ease.

Bunzl McLaughlin has recently opened two Innovation Centres located in Dublin and Cork, allowing customers to come in and see the newest products to the market.

Contact us today	
<b>Contact</b>	Shane McGuigan
<b>Tel</b>	028 3751 5580
<b>Email</b>	shane.mcguigan@bunzl.ie
<b>Web</b>	www.bunzlmclaughlin.com



Bunzl Rafferty Guest Amenities, based in Armagh, is Ireland's leading supplier of guest amenities. We showcase renowned brands like Smeg, Rituals, Bvlgari, Dove, MEMO Paris, Paul Costelloe, and many more. We also specialise in personalised products to make your brand stand out and impress your guests with a unique array of offerings.

Our branded Tetra Top water cartons are plant-based cartons are 100% recyclable and 88% plant-based, resulting in a 74% reduction in CO2 footprint compared to typical plastic bottles. Perfect for environmentally conscious hotels, each carton can be customised with your hotel's branding or logo, showcasing your commitment to sustainability while promoting your brand.

Our NEW digital platform, Advantage is designed to revolutionise your experience with us, Advantage is more than just a digital tool—it's a game-changer! With cutting-edge digital capabilities, outstanding service, and top-quality products, it sets a new standard in convenience and efficiency. Join us in exploring the future of seamless digital solutions.

Visit [bunzlrafferty.com](http://bunzlrafferty.com) to discover more about our products and our Advantage platform.

Contact us today	
<b>Contact</b>	Brendan Fleming
<b>Tel</b>	048 3025 2205
<b>Email</b>	Brendan.fleming@bunzl.ie
<b>Web</b>	www.bunzlrafferty.com



**BWH Hotels** is a leading, global hospitality enterprise comprised of three hotel companies, including WorldHotels™, Best Western® Hotels & Resorts and SureStay Hotels®.

**WorldHotels™** is a privately held hotel soft brand within the BWH™ Hotels global enterprise. Founded by independent hoteliers dedicated to the art of hospitality, WorldHotels™ offers one of the finest portfolios of independent hotels and resorts around the globe, expertly curated to inspire unique, life enriching experiences that connect people and places. WorldHotels is comprised of four unique collections, each with its own personality and style to appeal to the needs of today’s traveller. The collections include: WorldHotels™ Luxury, WorldHotels™ Elite, WorldHotels™ Crafted and WorldHotels™ Distinctive.

**Best Western® Hotels & Resorts** headquartered in Phoenix, Arizona, is a privately held hotel company within the BWH™ Hotels global enterprise. With 19 brands and approximately 4,300 hotels in over 100 countries and territories worldwide, BWH Hotels suits the needs of developers and guests in every market. Brands include Best Western®, Best Western Plus®, Best Western Premier®, @HOME by Best WesternSM, Executive Residency by Best Western®, Vīb®, GLō®, Aiden®, Sadie®, BW Premier Collection® and BW Signature Collection®. Through acquisition, WorldHotels™ Luxury, Elite, Distinctive and Crafted collections are also offered. Completing the portfolio is SureStay®, SureStay Plus®, SureStay Collection® and SureStay Studio® franchises.

**SureStay Hotels** a global player in the economy segment. Ranked as the #1 Economy Hotel Brand in the US by J.D. Power.

Contact us today	
<b>Contact</b>	Neville Graham Managing Director, Commercial Operations EMEA
<b>Tel</b>	01 460 5100
<b>Email</b>	neville.graham@bwh.com
<b>Web</b>	www.joinbwhhotels.eu

Calor have a passion for excellence in catering and for more than 85 years have been delivering energy solutions to Irish hotels, restaurants and caterers. We have a strong alliance with the hospitality industry and are dedicated to continue to provide a world-class service and support a wide range of industry endeavours.

Today, as a leading supplier of LPG, we continue to offer a range of bespoke services, delivering efficient and economical energy solutions designed to meet the requirements of each and every hospitality business for a range of applications from cooking, space heating and water heating to powering tumble drying in on-site laundries.

Calor energy advisors can tailor energy solutions to help reduce energy costs over the long term and positively impact on carbon footprint. This now includes the option of using Calor BioLPG, our renewable gas which can help businesses as they navigate their own sustainability journeys. For more information visit calorgas.ie

Contact us today	
<b>Contact</b>	Jennifer Fagan, B2B Marketing Manager
<b>Tel</b>	01 450 5000
<b>Email</b>	jennifer.fagan@calorgas.ie
<b>Web</b>	<a href="https://www.calorgas.ie/for-business/hospitality-and-catering">https://www.calorgas.ie/for-business/hospitality-and-catering</a>



# CBRE

CBE is one of the leading Innovators in Retail and Hospitality Technology. CBE integrates with all the leading Hotel Property Management System (PMS) providers, with full EPoS integration to meet the needs of today's hotel industry.

The CBE Hotel Management System is packed full of features to help run every part of the hotel more efficiently – from reservations to reception, back office to housekeeping, restaurant and bar.

Some of our key features include:

- (KDS) Kitchen Display Screens
- Online Ordering
- Mobile / Tablet Ordering
- Table Reservations
- Integrated Credit Card Payments
- Pay At Table
- Vouchers, Loyalty & Gift Cards
- Employee Management
- 200+ Integrations

### Exclusive IHF Member Offer

For special membership discounted pricing, please contact Paul Kenna.

#### Contact us today

<b>Contact</b>	Paul Kenna, CBE Hotel Product Manager
<b>Tel</b>	0818 373 000
<b>Email</b>	paulkenna@cbe.ie
<b>Web</b>	www.cbe.ie

### Hotel Property Specialists - Commercial Real Estate

The name is synonymous with the sale of hotels throughout Ireland and is widely regarded as the market leader in this sector of the Irish property market.

CBRE operates in all aspects of commercial property including agency, acquisitions and disposals, development consultancy, hotels & licensed premises, investment analysis and strategic advice, project management, property management, professional services (valuations, rent reviews, ratings etc.), research and financial services.

#### Contact us today

<b>Contact</b>	John Hughes
<b>Tel</b>	01 618 5500
<b>Email</b>	john.hughes@cbrehotels.com
<b>Web</b>	www.cbre.ie



Celtic Linen is the recognised market leader in the supply of linen textile rental & laundry solutions throughout Ireland. For nearly 100 years, as linen rental specialists, Celtic has brought comfort to the hospitality industry with a comprehensive range of linens of unparalleled quality and service to complement. We are trusted by some of Ireland's most exclusive 4 & 5 star hotels, largest resorts, renowned hotel brands, and family hotels.

At Celtic, we are proud and know that the success of our company relies on our people. Together, our focus is creating and providing the most reliable and environmentally friendly linen textile rental & laundry solutions for our partners through inspired people.

Celtic has a wealth of experience in the linen rental industry together with a strong management and local service support team that offer customised solutions, with comprehensive process facilities in both Kildare and Wexford with a nationwide coverage infrastructure, Celtic Linen offers a superior service and so much more.

At Celtic, we know that comfort is personal to each individual customer, that's why we partner with leading global textile suppliers to have available the right linen textiles when our customers require them, so that they can concentrate on their core businesses, looking after customers and enhancing their guest experience!

Let us personally assist you, the Celtic way. Our specialists will provide you with more information on our linen rental solutions for your business, please see our website [www.celticlinen.ie](http://www.celticlinen.ie) or contact our team below.

Contact us today	
<b>Contact</b>	Keith Sheridan - Group Commercial Director
<b>Mob</b>	086 257 3770
<b>Email</b>	keith.sheridan@celticlinen.ie
<b>Contact</b>	David O'Connor - Hospitality Commercial Manager
<b>Mob</b>	086 804 1729
<b>Email</b>	david.oconnor@celticlinen.ie

Choice People Recruitment is a staffing solutions company for permanent, temporary and contract staff on a local and national scale in the hospitality sector. We are on hand to advise, guide and mentor both new and established clients and candidates through the recruitment process.

The recruiters at Choice People offer a wealth of experience in this sector and offer a broad insight across several divisions including administration, catering, food & beverage, IT, leisure, manufacturing, procurement and sales & marketing. Our current database covers all four corners of Ireland. Trust and strong communication between both clients and candidates are at the core of all of our business dealings. We empower our connections with confidence and choice while building relationships.

Our dedicated recruitment specialists have the expertise to understand the employer's needs and aspirations, ensuring the new potential employees are the right fit for the role. We are set up for both face-to-face and virtual interviews. We also conduct site visits with all new clients to gain a better understanding of their needs.

Our company values are commitment, integrity and trust. These are not just words, they are the fundamentals that ground our company and guide us through our days in offering a great service to both our candidates and clients.

Visit our website for full information:  
[www.choicepeople.ie](http://www.choicepeople.ie)

Contact us today	
<b>Contact</b>	Valerie O'Connell, General Manager
<b>Tel</b>	086 022 5044 / 057 850 8008
<b>Email</b>	valerie.oconnell@choicepeople.ie
<b>Web</b>	<a href="http://www.choicepeople.ie">www.choicepeople.ie</a>



Established in 2004, our company has been a cornerstone in the Irish drinks industry, celebrating 20 years in 2024. In 2019, our growth trajectory continued with our acquisition by Sysco Foods, a global leader in foodservice distribution. This partnership has enabled us to offer an unparalleled service and even wider beverage range to the on-trade, which encompasses pouring to premium wines, spirits, beers and minerals.

A team of trusted experts, we promise unrivalled customer service and value at all price points. As our customer, you gain access to a host of benefits including:

- Extensive range featuring over 900 wines and 1,200 spirits, beers and ciders.
- Top-tier customer wine training
- Expert wine menu strategy, printing, and design services.
- Dynamic brand activation and event assistance
- Next-day delivery, available six days a week
- 24/7 online ordering
- Dedicated customer support

As we celebrate our 20th anniversary in 2024, we are excited to continue our close working relationship with the hotel sector in Ireland and continue to be proud Associate Members of the IHF.

Contact us today	
<b>Contact</b>	Martin Fagan
<b>Mob</b>	086 810 0082
<b>Email</b>	<a href="mailto:martin-fagan@classicdrinks.com">martin-fagan@classicdrinks.com</a>
<b>Web</b>	<a href="http://www.classicdrinks.com">www.classicdrinks.com</a>

Clearpower Ltd, a business unit of Flogas Ireland, is a leading renewable energy company offering design, supply and installation of biomass boilers as well as a comprehensive fuel and maintenance or heat supply offering with biomass clients in hotels and hospitality, industrial, public services, manufacturing and agri-business. Some of our hotel clients include Monart Destination Spa, Brooklodge Hotel & Spa, Amber Springs, Ashdown Park, Kilronan Castle, Mount Wolseley and Westport Woods.

Talk to us today about the Support Scheme for Renewable Heat (SSRH) and how it could generate up to €900k for your business over the lifetime of the Scheme. We will show you how to decarbonise your hotel business, save money on fossil fuels and generate an additional revenue stream.

Or if you are already a convert to Biomass, contact us about a fuel, heat or maintenance price. We have fuel depots nationwide servicing the 32 counties (wood chip and pellet), which coupled with teams out on the road maintaining all of the major brands, combine to give the complete biomass service.

Contact us today	
<b>Contact</b>	Eric Bolton
<b>Tel</b>	01 462 5000 / 087 270 8470
<b>Email</b>	<a href="mailto:eric.bolton@clearpower.ie">eric.bolton@clearpower.ie</a>
<b>Web</b>	<a href="http://www.clearpower.ie">www.clearpower.ie</a>



As the hotel industry’s only unified PMS platform delivering 360-value across every aspect of your property, Cloudbeds is purpose-built to drive more reservations and happier guests.

Whether you’re using our intuitive, industry-leading software with a best-in-class user experience, choosing integrated partners from the marketplace, or building custom solutions via our sophisticated API, Cloudbeds masterfully unifies all of your favorite hotel tech. Empower your staff to boost revenue, streamline operations, and delight guests with one unified system.

**Cloudbeds award-winning PMS:**

- Designed to reduce time on task with one-click actions, drag-and-drop calendar, & real-time data sync
- Real-time analytics with intuitive dashboards and centralized reporting and publishing across all your properties
- Seamlessly integrated with every solution you need to run and grow your business, including secure payment processing
- Easy to use, easy to train - up and running in days, not weeks

**More than a PMS. Meet our unified platform:**

- Operations & Finance Solutions
- Distribution & Marketing Solutions
- Guest Experience Solutions
- Revenue & Analytics Solutions

**Exclusive IHF Member Offer**  
50% off for the first 3 months.

Contact us today	
<b>Contact</b>	Shane Meade, Market Development Executive
<b>Tel</b>	+353 1264 8876
<b>Email</b>	shane.meade@cloudbeds.com
<b>Web</b>	www.cloudbeds.com

Coca-Cola HBC Ireland and Northern Ireland has been providing refreshment by producing and distributing soft drinks of the highest quality since 1939. As bottling partner to The Coca-Cola Company on the island, Coca-Cola HBC’s plant and largest operation is based in Knockmore Hill, Lisburn, Co. Antrim.

With a vision to become the leading 24/7 beverage partner, Coca-Cola HBC continues to diversify its offering; providing the drinks that its consumers and customers want, serving more occasions and channels around the clock.

Its portfolio includes international soft drink brands Coca-Cola, Fanta, Sprite, Schweppes and Monster, and local brands Deep RiverRock and Fruice. In recent years, the company has also entered new categories. It has expanded its Premium Spirits offering with partnerships with The Campari Group, Edrington, and most recently Coca-Cola HBC acquired premium vodka brand Finlandia, beginning distribution in Ireland in 2024. In 2021, the company began distributing premium, Italian coffee brand; Caffè Vergnano, whose portfolio includes traditional espresso in various blends, packages and formats such as beans, roast and ground coffee and single portioned pods.

The company also added Three Cents to its portfolio in 2023, a premium craft tonic and soda beverage. Coca-Cola HBC is firmly committed to sustainable operations and was ranked the world’s most sustainable beverage company by the Dow Jones Sustainability Indices in 2023 for the seventh consecutive year..

Contact us today	
<b>Contact</b>	Gareth Devlin, Horeca Channel Director
<b>Email</b>	Gareth.Devlin@cchellenic.com customer.service@cchellenic.com
<b>Tel</b>	1890 262 226
<b>Web</b>	ie.coca-colahellenic.com



### To make Ireland the best country in the world to live gluten free

Supporting, empowering, educating and inspiring those living a gluten free life every day

Over 10% of the Irish population cannot eat gluten for medical reasons. 2% of Irish people (102,000) are living with coeliac disease and almost 8% (408,000) with medically diagnosed gluten intolerance. The Coeliac Society of Ireland is determined to make sure that every one of them has the support and help they need to make living with their condition as easy and as normal as is possible. We empower the entire coeliac and gluten intolerant community by providing them with information, advice and practical solutions as they navigate a gluten-free lifestyle.

The coeliac and gluten free market is estimated to be worth over €16m per annum. Would you like a piece of that?

The Coeliac Society of Ireland has developed a unique online training course focused on helping Irish hospitality businesses cater to the needs of their potential coeliac and gluten free customers. The training has been developed to establish & promote best practice in the safe production of meals for this customer segment. The training is split into two modules: Module 1 for front of house staff and managers (40 mins) and Module 2 for food production staff and management (1 hour).

You benefit and earn accreditation from the voice of the coeliac and gluten free community in Ireland all while tapping into this lucrative market segment.

The Coeliac Society also represents your interests by advocating to government health agencies for improved resources and services, so that you and your families can access the care that you need. Together we can make Ireland the best country in the world to live gluten free.

Contact us today	
Contact	Louise Ryan
Tel	01 8721471
Email	info@coeliac.ie
Web	www.coeliac.ie

### Our Approach is Simple, We Get Things Done.

Compton Solicitors are a leading law firm in the Leisure, Hospitality and Liquor Licence sector.

Our firm is currently advising the key interest groups on the new proposed Sale of Alcohol 2022 legislation. We will be regularly updating the IHF on the impact of the legislative changes, as matters progress and advising on the framework of all new proposed court applications.

Our Award Winning Liquor Licensing team, supported by our Corporate and Real Estate Lawyers, is a One Stop Shop to deliver your project. We have established a network of industry professionals countrywide as well as sourcing licences.

Our experienced Corporate Department provide advice to domestic and international businesses. We specialise in company and commercial law, particularly mergers and acquisitions and corporate re-organisations. We assist clients in their day-to-day business by drafting and negotiating contracts along with complex banking, refinancing and succession planning.

Our Real Estate Department provide advice on every aspect of the property transaction including planning matters. We have extensive experience in buying, selling and leasing of hospitality businesses. We provide specialist advice on landlord and tenant matters including leases/licences, landlord consent applications, management contracts and negotiations for new leases.

We offer Clients expertise in Dispute Resolution; focusing on cost effective alternatives to protracted court proceedings.

HELPLINE call a member of our liquor licencing team for a free consultation if you have any concerns.

### Find out more about our services [comptonsolicitors.ie/what-we-do](https://comptonsolicitors.ie/what-we-do)

Contact us today	
Contact	Lorraine Compton
Tel	01 234 2678 / 086 253 4651
Email	lorraine.compton@comptonsolicitors.ie
Web	www.comptonsolicitors.ie



Conran Commercial is a family-owned company specialising in the refurbishment and fitting-out of hotel bedrooms with bespoke furniture. John Conran and his family commenced their retail and import wholesale furniture business in 1995, supplying bespoke designs worldwide with a particular emphasis on UK and Irish markets.

The company has two divisions: Conran International Imports and Conran Commercial Ltd, the latter supplying the hospitality market. The company has partner factories in Malaysia, China, Indonesia, and Turkey where their personalised designs are manufactured. The Turkish factory has an excellent reputation supplying hotels all around the world.

We shop the world so you can afford to be different.

Conran Commercial Ltd offers turnkey solutions or part refurbishment projects. With a strong management team, they can deliver customised solutions to each independent hotel at extremely competitive rates.

Contact the team below to reimagine your design.

Contact us today	
<b>Contact</b>	john.conran@conran.ie
<b>Mob</b>	087 419 9151
<b>Contact</b>	julie.conran@conran.ie
<b>Mob</b>	087 925 9035
<b>Contact</b>	Martin Murphy
<b>Email</b>	martin.murphy@conran.ie
<b>Mob</b>	086 259 1315
<b>Web</b>	www.conrancommercial.ie

Crowe is Ireland's leading accountancy and advisory practice to the hospitality industry. We provide a full range of services including audit, advisory, tax, corporate finance, company secretarial and payroll support. Our specialist hotel, tourism, and leisure team provide expert impartial advice on hotel projects at every stage of the lifecycle and the Crowe annual Hotel Industry Survey is a long-established benchmarking tool for the sector.

As specialist financial consultants to the Irish hotel sector, we can help you put a tax-efficient plan in place whether you are looking at:

- Expansion
- Retirement
- Refinancing
- Sale or purchase
- Strategic decision-making on ESG planning and funding

By taking time to get an objective independent assessment with Crowe, we can help you identify the right strategy and enable you to make informed decisions to achieve your personal financial goals. Helping hoteliers make smart decisions today to create lasting value for the future.

Contact us today	
<b>Contact</b>	Aiden Murphy, Partner, Hotel, Tourism & Leisure Advisory
<b>Tel</b>	01 448 2200
<b>Email</b>	aiden.murphy@crowe.ie
<b>Contact</b>	Weldon Mather, Director, Hotel, Tourism & Leisure Advisory
<b>Tel</b>	01 448 2200
<b>Email</b>	weldon.mather@crowe.ie
<b>Web</b>	www.crowe.ie



**CS Consulting full GDPR  
and Human Resources Solutions**

Crown Designs Luxury Interiors is a widely renowned made-to-measure furniture and millwork manufacturer specialising in luxury hotels, residencies and retail stores. With its 11,000 square meter (120,000 square feet) manufacturing facility and more than 500 projects completed, Crown Designs continues to provide a wide variety of customers with the best quality and a highly individualised crafting and assembly process.

For further information about how we operate, please download the brochure. To discuss how we can best serve your business, please get in touch with Mr. Robert Quirke (details below).

Contact us today	
Contact	Robert Quirke
Mob	087 069 3003
Email	r.quirke@crown-designs.com
Web	crown-designs.com

*'The greater effort that has been made by a data controller in mitigating and reducing any risk, by its policies, procedures and training then the greater the possibility that any potential harm caused by a breach has been significantly reduced, and the lesser chance of a fine or enforcement action, occurring from this office'. Irish Data Protection Commission*

CS Consulting's approach has been to work closely with the Data Protection Commissions (DPC), with whom we have a good working relationship. We understand their expectations specifically of the Hotel industry and we include this in the services we provide.

We provide the following services:

- **Review and Redesign of Policies and Procedures:** We review and redesign policies and procedures for our client hotels in a hotel specific manner using examples of GDPR issues / questions that have arisen over the years in hotels with the DPC's clarifications which does allow a greater understanding of GDPR for your teams.
- **Training:** The DPC expectations are that all staff are GDPR trained and have suggested that regular / annual training should also take place as GDPR is an evolving issue as circumstances change / staff turnover etc.
- **GDPR ongoing support:** It is our experience that when teams know that there is GDPR support available to them, when queries arise, they will contact us for clarification. This results in the teams getting a better understanding of GDPR themselves as the queries are specific to what they are doing each day. The greater the teams understanding of their GDPR responsibilities the more protected the hotel is from breaches.
- **Specific Supports:** Dealing with breaches, subject access requests, personal claims made against the hotel for data breaches. As you are aware the hospitality Industry must deal with a claims culture and a worrying trend we are seeing more and more of, is people using alleged breaches of GDPR to try to secure financial compensation from hotels. We provide GDPR support for our clients in this regard.
- **HR Services:** We provide any and all of the following services: **Visa Applications, Contract Design, Fully Detailed Employee Handbook, Job Descriptions, Performance Reviews, Training, Sourcing New Staff.**

**Free consultation:** For a free consultation to discuss your potential GDPR policy and training requirements, please contact us below.

Contact us today	
Contact	Sean Stokes
Mob	086 814 6570
Email	ss@smri.ie
Web	www.cs-consulting.ie



At CSG, we hold a wealth of expertise in providing comprehensive financial services including audit, tax, advisory, and more. With over four decades of forging strong relationships with hotel groups and individual hotel and guesthouse operators, we use our deep sectoral knowledge to offer expert professional services with a personal touch.

Our specialist team delivers impartial expert advice throughout your property's lifecycle, whether you are looking to expand, refinance, or are in the process of acquisitions or sales. Recently, CSG has advised on various transactions, including hotel purchases and sales, steering clients through meticulous due diligence and providing essential tax guidance. We have also aided in refinancing hotels and conducting reviews of internal hotel financial functions.

Our Specialised Services include:

- **Audit and Assurance:** We ensure your business complies with regulatory standards with both clarity and precision.
- **Tax Strategy:** Optimise your efficiencies through proactive tax planning.
- **Financial Advisory:** Our experts guide you through the complexities of purchases, sales, and refinancing.

Engage with us to develop and refine your financial strategies, empowering you to meet your business objectives with confidence and clear insight.

Reach out to our experts for tailored advice on how we can assist in achieving your specific financial goals.

Contact us today	
<b>Contact</b>	Laura Dillon, Tax Partner
<b>Tel</b>	066 712 4439
<b>Email</b>	<a href="mailto:laura.dillon@csg.ie">laura.dillon@csg.ie</a>
<b>Web</b>	<a href="http://www.csg.ie">www.csg.ie</a>

### Your partner for better water.

Culligan has been a global leader in water treatment for over 80 years, offering innovative water treatment solutions worldwide. Our mission is to provide instant access to cleaner, safer, and better-tasting water, driven by our expertise in sustainability, science, and service.

Our stylish, high-capacity water dispensers are ideal for the HORECA sector, including hotels, restaurants, and catering events. Designed to endure busy environments, our machines offer a range of water options, including cold, hot, and sparkling water. With Culligan, you also gain a sustainable edge - our premium re-fillable glass bottles eliminate the need for single-use plastics, making them perfect for guest rooms and dining areas.

Culligan: where innovation meets sustainability, ensuring your guests always have access to the highest quality water.

Why choose Culligan?

- **Advanced filtration technology:** Culligan dispensers use state-of-the-art filtration to remove impurities, ensuring consistently pure and great-tasting water
- **Low maintenance:** Designed for ease of use, Culligan dispensers require minimal maintenance, reducing downtime and ensuring uninterrupted service
- **Energy-efficient design:** Culligan dispensers are engineered to be energy-efficient, helping reduce operational costs while providing high-quality water
- **Extensive product range:** Choose from a variety of models and configurations to meet the specific needs of your establishment, whether for guest rooms, dining areas, or conference spaces
- **Comprehensive maintenance plans:** Culligan offers tailored maintenance packages to ensure your water dispensers operate at peak performance, minimising disruptions
- **Expert support:** Our team of certified technicians provide prompt and professional service, from installation to regular upkeep

Contact us today	
<b>Contact</b>	Jenny Doyle, Key Account Manager – Hospitality
<b>Tel</b>	087 486 0961
<b>Email</b>	<a href="mailto:jenny.doyle@culligan.ie">jenny.doyle@culligan.ie</a>
<b>Web</b>	<a href="http://www.culligan.ie">www.culligan.ie</a>



### Hotel Property Specialists - Commercial Real Estate

Cushman & Wakefield have the expertise to advise on all aspects relating to hotels, be it acquisition, disposal, lettings or professional services.

We are a specialist team, very experienced in our field, with an astute understanding of the many issues associated with hotel real estate. Our proactive professional approach means that you the client will receive expert advice on the many complex real estate challenges facing the industry. Working with you we will undertake feasibility studies, develop strategies and advise on valuation and operator selection. We take pride in providing customised advice for our national and international client base, tailoring our work to meet their needs. Our aim is to deliver sector specific advice, high quality, research driven real estate services and to meet and exceed your expectations.

Contact us today	
<b>Contact</b>	George Saurin (Dublin Office)
<b>Tel</b>	01 639 9277
<b>Email</b>	george.saurin@cushwake.com
<b>Contact</b>	Linda Boyle (Galway & Regional)
<b>Tel</b>	091 56 9181
<b>Email</b>	linda.boyle@cushwake.com
<b>Contact</b>	Eoin Ryan (Cork)
<b>Tel</b>	021 427 5454
<b>Email</b>	eoin.ryan@cushwake.ie
<b>Web</b>	www.cushmanwakefield.com/en/ireland

Dalcassian Wines & Spirits have been in the drinks business since 2005, with an ever-growing portfolio of Wines, Spirits, Liquors and Cocktail Mixer Puree and Syrups.

Our mission to be Irelands Premium Wine & Spirits Distributor is a continuous journey for Dalcassian as we consistently improve our range with innovative products and stay with the trend.

If you would like to receive a copy of our brochure, please drop a line to [info@dalcassianwines.com](mailto:info@dalcassianwines.com) or call 01 293 7977, and we would be delighted to send a copy in the post or by email.

The industry constantly faces new challenges as the cost of doing business remains high and inflation drives up the cost of product. However, we are striving to bring value and quality with the addition of almost 100 new wines, of which 85+ are organic and biodynamic. We have also partnered with a number of wineries that enable us to supply private label wines, selected by the customer for their establishment. If this is an initiative you would like to bring to your business, please contact Andrew O'Brien (details below).

Our range of Spirits boasts some of Irelands best made Whiskeys, Gin and Vodka, led by The Shed Distillery and Drumshanbo Gunpowder Irish Gin, The Irishman & Writers Tears Whiskey and Five Farms Irish Liquor. Flatley Whiskey took the country by storm as Michael Flatley launched his first whiskey in the market through Dalcassian. We have an extended range of premium Rums and Tequila brands and are delighted to announce that Dalcassian Wines & Spirits are now the Irish distributor for Plantation Rum, one of the world's leading rum brands.

We very much appreciate the business you bring Dalcassian Wines & Spirits and for your loyalty since our story began in 2005. Dalcassian can be of tremendous benefit to your business when it comes to staff training. We offer a range of services across wine knowledge training, wine service training, whiskey training and cocktail training. We would be delighted to assist you and your staff in providing quality training that will give an adequate level of knowledge and confidence which will guarantee your customers have an enjoyable experience when they visit your premises.

If you would like to get in contact with our team, please feel free to contact us on 01 2937977.

Contact us today	
<b>Contact</b>	Andrew O'Brien, Commercial Director
<b>Tel</b>	01 2937977 / 086 010 7385
<b>Email</b>	aobrien@dalcassianwines.com
<b>Web</b>	www.dalcassianwines.com



Davy Real Estate is a full-service Real Estate Investment Manager, investing in and managing real estate assets in Ireland on behalf of domestic and international investors.

Davy Real Estate has a long association with the Irish Hotel industry, most recently through our involvement with TMR Hotel Collection. TMR Hotel Collection is a Davy Real Estate managed fund set up in 2014 and owned by investor Thomas Röggla. Since 2014, TMR Hotel Collection has grown to include 13 four and five star hotels across Ireland, with recent acquisitions including Aghadoe Heights Hotel, Killarney, Farnham Estate Spa & Golf Resort, Cavan and Harvey's Point, Donegal. We aim to continue to develop as one of Ireland's leading hotel groups.

At Davy, we also work with hotel business owners to ensure their affairs are structured appropriately and optimally through tailored financial planning and world-class investment management. Helping business success translate back into personal financial success is at the core of our client offering.

Contact us today	
Contact	Eimear Fox
Tel	01 614 8892
Email	Eimear.Fox@davy.ie
Web	www.davy.ie www.tmrhotelcollection.com

D-EDGE Hospitality Solutions is a SaaS company offering leading-edge cloud based e-commerce solutions to more than 17,000 hotels in over 150 countries. Combining technical excellence with digital marketing expertise, D-EDGE brings a holistic hospitality technology infrastructure under one roof.

The integrated range of solutions covers all stages of hotel distribution:

- Central Reservation System
- Guest Management
- Data Intelligence
- Connectivity Hub
- Digital Media
- Website Creation

We proudly serve over 150 hotels in Ireland, providing them with easy-to-use solutions and local support to optimise their online presence and distribution.

Contact us today	
Contact	David Baker
Tel	+44 203 885 7444
Email	dbaker@d-edge.com
Web	www.d-edge.com



# DIAGEO

**The Deloitte Travel, Hospitality & Leisure Advisory Team** is recognised as a leading advisor to the hotel and leisure sector, supporting owners, operators, developers, and investors with market leading advice across the whole business.

We offer an extensive range of services underpinned by deep sector experience; we have an unrivalled understanding of market issues which allows us to support our clients across all stages of the hotel development and management lifecycle.

Our services include:

- Feasibility Studies
- Market Research and Analysis
- Operator Search and Selection
- Negotiating Hotel Management (HMAs) and Franchise Agreements
- Business and Brand Strategy
- Market Positioning
- Performance Reviews
- Debt and Capital Advisory
- M&A Advisory
- Due Diligence - Financial and Tax
- Tax, Audit and Assurance
- Real Estate Feasibility Studies

As a team with **global reach**, we bring unrivalled knowledge and experience to your hotel project, helping you and your team to make informed business decisions in a timely manner.

With over **1,000 practitioners across the globe** – we understand the global trends and challenges that are impacting the hotel sector at an international and at a local level.

Our **deep understanding of the Irish hotel sector** and the landscape within which you will or are operating in enables us to advise you on the optimum brand, operating model/partner and ultimately maximise your return on investment (ROI).

Contact us today	
<b>Contact</b>	Rebecca Robinson
<b>Mob</b>	087 226 1700
<b>Email</b>	rebrobins@deloitte.ie
<b>Contact</b>	Breda McEnaney
<b>Mob</b>	083 014 4442
<b>Email</b>	bmcenaney@deloitte.ie
<b>Web</b>	www2.deloitte.com/ie

Diageo is a global leader in beverage alcohol with an outstanding collection of brands across spirits (Smirnoff, Gordons, Tanqueray, Johnnie Walker and Baileys etc.) and beer (Guinness, Smithwicks, Hop House 13 and Rockshore etc.).

Diageo One is your gateway to access all of the great benefits of being a Diageo customer. With 24/7 access and everything you need in one place, you can save time by placing orders, managing your account, accessing industry insights, special offers and much more in just a few clicks.

**Register now at: [ie.diageo-one.com/](http://ie.diageo-one.com/)**

**Exclusive IHF Member Offer**

Diageo are offering free of charge bespoke menu design and printing to all members of the IHF.

To avail of this offer please contact your local Diageo representative.

Contact us today	
<b>Contact</b>	Jordan Walford-Jones
<b>Tel</b>	0818 935 935 / 01 453 6700
<b>Email</b>	Jordan.Walford-Jones@diageo.com
<b>Web</b>	www.diageo.com



Now celebrating 25 years in business! Digibreaks has been helping hundreds of properties increase their bookings and revenue for the last 25 years. Digibreaks opens the door for hotels to reach closed groups of millions of loyal customers via rewards programs. Set-up is easy and free!

**We offer:**

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- The average booking value of €257
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- No set up or maintenance cost
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**Marketing Opportunities includes:**

- Reach closed customer groups of SuperValu, Newstalk/ Today FM, SSE, Maxol
- Weekly email features to over 800K customers
- Hotel of the Month App features offering 15k impressions
- No cost radio features via Bauer Media
- Unpaid influencer opportunity to promote your hotel
- Social media competition with exposure to over 150k users to your hotel
- Additional Autumn marketing activities to celebrate 25 Years of SuperValu Getaway Breaks

Contact us today	
<b>Contact</b>	Annette Duggan, Digibreaks Product Team Manager
<b>Mob</b>	086 278 3949
<b>Email</b>	annette.duggan@digibreaks.com
<b>Web</b>	www.digibreaks.ie

**Get paid competitive commissions while selling tickets to Dublin's top Attractions and Tours.**

DoDublin are the Commercial Department of Dublin Bus, the city's public transport provider. They've been providing sightseeing tours on the green open-top buses around Dublin since 1988 and now offer tickets for Dublin's top Attractions, Day Tours around Ireland and Airport Transfers.

DoDublin provides an online Attractions Sales System (DubTours) to hotels and accommodation providers that includes.

- A branded white-label webpage for customers to purchase tickets themselves.
- An agent portal for sales via front-desk staff.
- Industry leading commissions on tickets sold.
- Monthly payments with no invoice required.
- Live availability and mobile ticketing on many attractions.

Setup is simple. Once signed up, DoDublin will send login details and a link to your white-label page, and will also provide printed artwork which you can display in the lobby, guestrooms, elevators, etc. DubTours is an effective way to **generate additional revenue** while offering value directly to your customers.

**New for 2025**

DoDublin will launch an all-Ireland version of their Attractions Sales System for hotels located anywhere in Ireland, selling all of the best tours and attractions in your location.

**Exclusive IHF Member Offer**

Sign up for DoDublin's Attraction Sales Platform today and you'll receive a family pass on the DoDublin Hop-on hop-off tour of Dublin or the Ghostbus Tour (T&C's apply).

Contact us today	
<b>Contact</b>	Bryan Johnston
<b>Tel</b>	01 703 3024 / 087 160 8882
<b>Email</b>	info@dodublin.ie
<b>Web</b>	www.dubtours.ie



**DUBLIN VISUAL MAP/GUIDE  
by BROCHURE BROKER**

The Dublin Visual Guide is the most widely distributed and popular piece of tourism literature in Dublin City.

This beautifully hand drawn Visual Guide of Dublin City is complete with over 100 superb illustrations of places of interest, notable buildings, top visitor attractions, where to explore and socialise.

Print run of 1.2 million for distribution to over 300 city centre locations including Hotels, Guesthouses, Tourist offices and Attractions.

**FREE regular supply of our Dublin City Map/Guides to any hotel hosting a BROCHURE BROKER display stand.**

**BENEFITS:**

- Fits neatly on your reception desk.
- Each pad contains 50 tear-off visual guides.
- Fantastic tool for concierge and front of house personnel to advise where to go in Dublin and how to get there.
- Beautiful quality and finish for your guests to enjoy.
- Regular deliveries to ensure constant supply and avoid storage.

Contact us today	
Contact	Diarmaid Williams
Tel	01 8258124
Email	info@brochurebroker.ie

EasyGo is the largest privately owned electric vehicle charging network in Ireland.

We provide 77,000 registered drivers access to over 4,000 public chargers on the EasyGo, ESB e-Cars, and IONITY EV charging networks, through our unique and easily accessible EasyGo App.

EasyGo can provide a full turnkey EV charging solution to best suit your hospitality location and customer demands.

Current EV Hotel partners enjoy no upfront or ongoing EV equipment costs, attract high spending visitors by having EV chargers installed on site and receive a revenue share together with a reimbursement of electricity costs!

We also offer free DC fast charger supply and consultation with operation and maintenance control options.

Get on the Map. Start your Partnership today.

**Exclusive IHF Member Offer**

Dual Socket Charger & Full Installation Summer Special  
€3,750 T&C's Apply- Offer Ends November 1s2024

For more information contact your Hospitality Account Manager Simon Heslop below.

Contact us today	
Contact	Simon Heslop, Key Account Manager
Mob	085 164 3012
Email	simon.heslop@easygo.ie
Web	easygo.ie



**ECOCool Refrigeration - leaders in the sustainable design + install of Air Conditioning, Refrigeration and Heat Pumps.**

**Reduce Refrigeration Energy costs by minimum 60%.**

ECOCool specialise in all aspects of Refrigeration and Air Conditioning / Heat Pump systems, from design stage through to install and looked after by our maintenance team.

Email [david@ecocool.ie](mailto:david@ecocool.ie) to request a **FREE** Sustainability survey of your AC and Refrigeration.

With our partners, MITSUBISHI and LANCER, we have recently introduced two new technologies to the hotel industry that will transform Air Con and hotel beer and food refrigeration. Hugely energy efficient, these systems are at the cutting edge of refrigeration, A/C design and install.

We especially major in Air Con / Heat Pump re-furbs in hotel bedrooms E.G. Imperial, Cork; Plaza Hotel, Dublin; Address Collective, Dublin; Mount Juliet, Kilkenny; Keavan's Port (JD Wetherspoon, Dublin); Dolmen Hotel, Carlow. We ensure the Air Con re-furb is completed with minimal disruption as the Hotel continues to trade.

With our LANCER Glycol Beer / Food Refrigeration system, we can reduce ALL refrigeration energy bills by min 50%, beer waste by 5% and ensure the best beer in town! Installed in over 170 premises nationwide incl. GUINNESS STOREHOUSE, RED COW, HERITAGE in Portlaoise, NEWPARK in Kilkenny, HAMPTON in Smithfield, CLAYTON Cardiff Lane, IMPERIAL in Cork, ALL JD WETHERSPOONS Pubs, etc.

Contact us today	
<b>Contact</b>	David Mc Donald
<b>Mob</b>	087 987 9943
<b>Email</b>	david@ecocool.ie
<b>Web</b>	www.ecocool.ie

Founded in 1867, Edward Dillon is a distributor of premium spirit and wine brands across the island of Ireland with a world-class portfolio of category-leading brands. As befits a company owned by three of the biggest spirit companies in the world – Moët Hennessy, Bacardi-Martini and Brown-Forman – its portfolio of brands includes household names such as Hennessy, Bacardi, Jack Daniel's, Bombay Sapphire, Slane Irish Whiskey and Moët & Chandon to name but a few.

Edward Dillon & Co is leading the charge when it comes to hospitality training, with a full-time, dedicated advocacy and training team in place for the Hospitality industry. The Edward Dillon Advocacy & Training team can facilitate the development of all bar staff, mixologists and management within the hospitality industry. From bespoke training sessions to tasting masterclasses or help with devising the choicest of cocktail lists, the company is perfectly positioned to meet customers' demands and in turn offer relevance to the needs of today's consumer.

The company also have a market-leading Sales team that can offer bespoke solutions that will mutually drive business forward at all interaction points with the consumer.

Edward Dillon Direct [www.edwarddillondirect.ie](http://www.edwarddillondirect.ie) offers a 24/7 online ordering facility. Log in or register to avail of this facility.

Contact us today	
<b>Contact</b>	John Cassidy, Commercial Director
<b>Tel</b>	01 8193300
<b>Email</b>	salesoffice@edwarddillonco.ie



### Five-star payment solutions

From check-in to check-out and everything in between: explore industry-leading payment solutions for the hospitality industry. We provide payment platforms to international hotel chains, family B&Bs and tourist attractions: we'll use our expertise to make sure your payment process is as convenient and secure as possible and enhance your customers' experience during their time with you. Elavon is a 'one-stop-shop' offering you every payment service you need to serve your customers. In a world where every guest interaction, good or bad, can be shared instantly online, you need to get your service right first time, every time – and payments have a major role to play.

Supporting payments from check in to check out

- 24/7, 365 days technical support
- One point of contact
- Access to our award-winning processing platform
- Terminal reliability
- Comprehensive online reporting
- Dynamic Currency Conversion
- Fast funding

Talk to us today, we have the tools to make taking payments faster, safer and more convenient for you and your customers.

#### Contact us today

<b>Contact</b>	Howard Origan, Senior Partnership Manager
<b>Email</b>	<a href="mailto:howard.origan@elavon.com">howard.origan@elavon.com</a>
<b>Web</b>	<a href="http://www.elavon.ie/your-industry/hospitality">www.elavon.ie/your-industry/hospitality</a>

*Elavon Financial Services DAC. Registered in Ireland – Number 418442. Registered Office: Block F1, Cherrywood Business Park, Dublin 18, D18 W2X7, Ireland. Elavon Financial Services DAC, trading as Elavon Merchant Services, is regulated by the Central Bank of Ireland.*

Electric Ireland is the market leading electricity, gas & energy solutions partner to all business customers on the island of Ireland. When you partner with us for your energy needs you get expert customer service and advice, a variety of payment options and bespoke products to suit your business needs and help control energy costs.

As an Electric Ireland customer, you can also access our online account portal, Business Online, and our energy efficiency tool SME Premium Insights which helps you monitor your energy costs and reduce your usage.

#### Contact our dedicated business support team

<b>Tel</b>	1800 30 50 70
<b>Email</b>	<a href="mailto:businesssales@electricireland.ie">businesssales@electricireland.ie</a>
<b>Web</b>	<a href="http://www.electricireland.ie/business">www.electricireland.ie/business</a>



As the leading provider of linen services in the Irish hospitality sector, Elis delivers unparalleled business continuity across all of Ireland, supported by a robust network of plants and depots. Our commitment to service and quality is driven by over 1,400 dedicated employees, offering a seamless, easy-to-manage service with tailored solutions for Flat Linen, Workwear, Washroom Facilities, Floorcare, and Pest Control.

Our extensive range of bed and bath linens is crafted to elevate your customers' experience. We also offer customisable workwear and washroom facilities to reinforce your brand identity while enhancing the well-being of your staff and guests.

We ensure our clients receive exceptional support through a dedicated customer service representative, maintaining optimal stock levels, conducting rigorous quality checks, and promptly addressing any issues that may arise. Additionally, we provide linen misuse training to your teams.

At Elis, our commitment to environmental and sustainable practices is reflected in our comprehensive policy, reviewed annually. This dedication earned us the EcoVadis Platinum medal in July 2024, an A- grade from the Carbon Disclosure Project (CDP), and an A score with Axylia™. We are proud members of SEDEX and signatories of the UN Global Compact. Our CSR objectives for Scope 1, 2, and 3 emissions reduction have been validated by SBTi, and we are committed to helping our customers achieve optimal performance every day in a sustainable manner.

### Exclusive IHF Member Offer

Elis Pest Control, with over 40 years' experience protecting hospitality businesses, offers all IHF members a 20% discount on all pest control treatments including: bed bug treatments, bird proofing and wasp nest removal. Elis Pest Control is an OpEx Award-winning service, affiliated with IPAC, and CEPA certified. For a no-obligation site survey contact Graeme Cawthorne on 086 084 2221.

### Contact us today

**Contact** Mr. Darren Coyle,  
General Manager at Elis Tallaght

**Mob** 086 014 1339

**Email** darren.coyle@elis.com

**Contact** Mr. Michael Walsh,  
General Manager at Elis Little Island

**Mob** 086 108 5618

**Email** michael.walsh@elis.com

**Web** ie.elis.com

Your Trusted Energy Partner

At Emerald Utility Solutions, **we help thousands of businesses across Ireland in optimizing their energy procurement** to reduce costs and enhance efficiency.

With over 16 years of experience, our team specializes in tailored procurement strategies and innovative solutions to meet your specific energy needs.

### Our Services Include:

- **Energy Procurement Consulting:** Expert guidance to streamline your energy procurement process and secure the best deals.
- **Solar PV Panels:** Professional consulting and installation for sustainable energy.
- **Merchant Services:** Customized energy solutions for retail and service industries.
- **Hospitality Group Deals:** Special offers and strategies for the hospitality sector.
- **Green Energy Plans:** Tailored solutions to enhance sustainability and reduce carbon footprints.

### Why Choose Us?

- **Experienced Team:** Over 15 years in energy procurement consulting.
- **Personalized Solutions:** Custom plans that fit your business needs and nationwide service.
- **Competitive Energy Quotes:** Comprehensive research and negotiation to secure the best energy supplier deals for you.
- **Partner with us today to start saving on utility costs and achieving your energy goals. Contact Emerald Utility Solutions for your free, no obligation review!**

### Contact us today

**Contact** Anthony Arundel, Managing Director

**Tel** 083 171 3081 / 01 539 4944

**Email** a.arundel@emeraldsolutions.ie

**Web** www.emeraldsolutions.ie



**Energy Options is Ireland's Leading Personal Business Costs Consultancy** with over 15 years' experience and servicing over 3,000 large commercial entities nationwide.

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- Green Energy
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- EV Chargers
- PLUS avail of our complimentary Sustainability Management and Monitoring of Electricity Program to further reduce your carbon footprint and energy costs.

**Simple process** - in order for us to conduct our **review**, you need only scan your most recent invoices and email them to the address below. Our business costs analysts will produce your **price comparisons** report within 48 hours.

### Testimonials

**Visit our website, [www.energyoptions.ie](http://www.energyoptions.ie)**, to review testimonials, from our very happy hotels groups, currently enjoying our **new and innovative** *"No Contracts, Wholesale Group Buying Program"*.

Contact us today	
<b>Contact</b>	Eamonn Dawson, Sales and Marketing Director
<b>Mob</b>	086 3480 854
<b>Email</b>	<a href="mailto:eamonn@energyoptions.ie">eamonn@energyoptions.ie</a>
<b>Web</b>	<a href="http://www.energyoptions.ie">www.energyoptions.ie</a>

Enowine has been supplying wine to hotels, restaurants and gastropubs around Ireland since 2005. We source our wines from small family-owned vineyards around the world.

We look for independent makers of authentic, natural and individual wines of real character with a true expression of the region they come from.

As well as offering high-quality wines, we offer high-quality service, expertise, support and training too. We travel the world, sourcing top quality wines for you and your customers to enjoy.

For every wine we buy, we have tasted many more that don't make our list.

Just as important as the wines are the people who make them, so we seek out family-owned wineries that have a passion, a drive, an honesty and a commitment that make them perfect long-term partners for us – and for you.

We offer all our customers:

- A wide range of exclusive, great value wines at all price levels
- Next-day delivery to anywhere in Ireland from our own bonded warehouse
- Fast and efficient delivery
- 24 – hour ordering service
- Staff training by our wine specialists
- Wine selection advice and back-up from our specialist wine team.

Contact us below to discuss the benefits of Enowine supplying your property.

Contact us today	
<b>Contact</b>	Donie O'Brien
<b>Mob</b>	086 258 7525
<b>Email</b>	<a href="mailto:donie@enowine.ie">donie@enowine.ie</a>
<b>Web</b>	<a href="http://www.enowine.ie">www.enowine.ie</a>



Entegra is the procurement partner that helps hospitality-driven businesses shine. With significant savings across a broad range of categories, digital tools, CSR support, and advisory services, we make it easy to meet your business goals.

**Our services include:**

- Entegra have had a presence in Ireland for over 10 years now and work with many clients both North and South of the border, including Hotels, Restaurants and Care Homes.
- Purchasing agreements to save you money! – with over €700m worth of buying power in the UK and Ireland we can help you to save money on food, beverage, equipment, supplies, and services.
- Our clients benefit from a wide range of local and national suppliers, meaning continuity of supply as the impacts of Brexit and the war in Ukraine are realised.
- Full time buying team – Assurance of consistent, better than market rate pricing throughout our partnership.
- Operational Support – We offer hands on client support to allow chefs more time in the kitchen. We service our clients with menu reviews, menu costings, invoice validation and improvement in kitchen practices (reducing waste, working smart with portion control).

**Entegra - Unmatched purchasing. Unlimited performance.**

Contact us today	
<b>Contact</b>	Sean Singleton, Managing Director, Ireland
<b>Mob</b>	085 117 7112
<b>Email</b>	sean.singleton@entegraps.eu
<b>Web</b>	www.entegraps.eu

ePower is one of Ireland’s leading suppliers of electric vehicle charging services to the Irish hospitality industry. With your dedicated account manager, you can be assured that your Guests’ EV charging needs will always be met. This means your hotel property will quickly establish a valuable reputation for reliable, easy-to-use charging services that will attract guests and repeat custom.

With our 24/7 Support line, you and your guests can call us - no matter the time of day. Our technical support team are constantly monitoring the heartbeat of the chargers on your property and as Ireland’s only EV Charging company with a 5-star rating on Google, that’s proof that nobody works harder than ePower when it comes to delivering an unparalleled customer experience.

We take the time to implement the right charging solution for your hotel, with the guest experience at the centre of what we do. Whether it’s 8-hour overnight charging or 15-minute rapid charging, ePower has you covered.

ePower also offers a zero-cost installation for eligible hotel properties where we will 100% fund the installation of chargers at your property and provide you with a revenue income stream from these charging services.

Call us with any questions on: 01-9029800 or email [commercial@epower.ie](mailto:commercial@epower.ie)

**Exclusive IHF Member Offer**  
**ePower Hotel Car Park Charger - Supply and Installation only €3,895 plus VAT.**  
 Dual Socket Commercial Pedestal Charger. Charge two EVs at the same time.  
 The charger can be managed & maintained for you by ePower for total peace of mind.  
 Pricing based upon Standard Installation. Any additional civil or electrical enabling works if required can be quoted for on a site by site basis. FREE Site Survey service.  
 Also make sure to talk to us about our FULLY FUNDED options where ePower will supply and install EV chargers at zero cost to you under a revenue share partnership agreement.  
 Offer valid for orders placed by 31st Sept 2024.

Contact us today	
<b>Contact</b>	Ivan O’Connor, Commercial Director
<b>Tel</b>	01 902 9800
<b>Email</b>	ivan.oconnor@epower.ie
<b>Web</b>	www.epower.ie



Excel is a leading specialist recruitment agency holding a database of over 1,500 clients, 100,000+ candidates and a team of 105 expert recruiters. With five offices located in Dublin, Kildare, Cork, Galway and Belfast, Excel has rapidly become the largest hospitality recruitment firm in Ireland.

Operating in the areas of both temporary and permanent employment, our team of highly skilled consultants have a wealth of experience from years in a variety of diverse professions. All of our recruiters come from the industries in which they specialise and enjoyed successful careers in roles such as hotel and event staff, bar and restaurant management, sommelier, caterer, chef and front of house management before joining the Excel hospitality team.

In addition to our recruitment solutions, we offer specialised upskilling courses through our affiliated companies, Future Proof Training and the Irish Barista Academy. These courses provide exceptional training based on decades of experience in the hospitality sector, while ensuring the highest standards of proficiency.

Our professional hospitality team is also equipped to handle staff hiring and training that is tailored to your establishment's needs and style, including HACCP, Barista Training, and Manual Handling options. Excel is dedicated to delivering exceptional service, meeting the staffing and training needs of the hospitality sector across the island of Ireland.

#### Contact us today

<b>Contact</b>	Jennifer Maher, Director of Hospitality Recruitment
<b>Tel</b>	01 814 8747 / 087 996 4404
<b>Email</b>	<a href="mailto:jennifer@excelrecruitment.com">jennifer@excelrecruitment.com</a>
<b>Web</b>	<a href="http://www.excelrecruitment.com">www.excelrecruitment.com</a>

Febvre is an Irish owned wine distributor established in 1963. We focus on providing quality wines from premium producers and building relationships with our customers and suppliers.

We are agents for 'Le Verre de Vin', a wine preservation unit that allows you to pour an unlimited choice of wines by the glass at different price points. The Wine by the Glass unit keeps your wines in perfect condition for 21 days.

We have a knowledgeable team of sales executives stationed all over Ireland who look after their customer's needs personally and locally. We have dedicated teams in the warehouse, customer service, telesales, editorial, accounts, marketing, purchasing and logistics as well as a specialist Key Account manager for Hotels.

Along with this we offer the back up of great service, staff training, printing of menus and lists, special tastings and events all year round. We are agents for EuroCave Wine Cabinets and also have a food division selling cooking wines, spirits, olive oils and much more.

#### Contact us today

<b>Contact</b>	Audrey Underwood
<b>Tel</b>	01 216 1400
<b>Email</b>	<a href="mailto:aunderwood@febvre.ie">aunderwood@febvre.ie</a>
<b>Web</b>	<a href="http://www.febvrewines.ie">www.febvrewines.ie</a>



## FINDLATER & Co

### Never settle for ordinary!

As one of Ireland's leading specialist food and beverage companies we provide solutions with a focus on the Out-of-Home channels. Rooted in a long history of pursuing the best, with links back to the 19th century Dublin merchant trader Alex Findlater, we proudly continue the tradition of being a trustworthy and experienced provider of premium goods.

We are home to a leading portfolio of Wines, Champagnes & Spirits, premium Craft coffees Warbler & Wren, Salana & Eshe, global leading coffee brand Lavazza, and brands steeped in a rich Irish Heritage. We also produce some of the finest ingredients under our Odlums brand.

Customer supports include comprehensive training, innovative equipment and service solutions, alongside exciting innovative marketing activations. We proudly align ourselves and offer more sustainably conscious choices through trusted partnerships and product collaborations with Fairtrade, Rainforest Alliance, Alternative Dairy provider, Alpro and sustainable Wine suppliers.

Living and breathing coffee at our local Dublin Roastery we don't believe in a one-size-fits-all coffee approach. Our expertise and provenance help us create unique coffee blends that cater for all tastes and demographics. Discover how to add more value and opportunity into your coffee offering through our Craft Collective blends.

As we say... **Never settle for ordinary!**

Contact us today	
<b>Contact</b>	Richard Moriarty, Wine Category Director
<b>Mob</b>	086 823 1830
<b>Email</b>	richard.moriarty@findlaterandco.com
<b>Contact</b>	Sean Francis, Coffee Category Director
<b>Mob</b>	086 061 1808
<b>Email</b>	sean.francis@findlaterandco.com
<b>Web</b>	www.findlaterandco.com



Flogas Ireland supplies LPG, natural gas, 100% renewable electricity and solar to the hotel and hospitality sector nationwide, supporting its journey towards a greener future. We go beyond simply managing and accommodating your energy needs. We can create and implement a turnkey energy solution specific to your business that now includes renewable energy technologies. We also provide energy monitoring and financial support for energy efficiency upgrades.

Make your business more sustainable by generating your own clean energy on your site with Solar PV Panels from Flogas, reducing your energy bills and carbon footprint. We provide a full turnkey solution for photovoltaic electricity generation solar panels. As experts in renewable energy sources, we would begin by assessing your total energy requirements and then designing a renewable energy system to maximise your on-site generation.

We also offer an internationally verified carbon offsetting solution to our customers, which is recognised worldwide as a way of managing carbon emissions. For a minimal fee, Flogas will purchase carbon credits on behalf of participating customers, investing in sustainable global projects that either reduce or capture an equivalent amount of carbon emissions.

The projects in which Flogas invests adhere to internationally recognised gold standards and the Verified Carbon Standard (VCS) criteria. Many hospitality clients have signed up to the initiative as part of their sustainability journey.

Contact Flogas LPG Team	
<b>Tel</b>	041 214 9600
<b>Email</b>	lpgsupport@flogas.ie
Contact Flogas Natural Gas & Electricity	
<b>Tel</b>	041 214 9500
<b>Email</b>	business@flogas.ie
Contact Flogas Solar	
<b>Tel</b>	041 214 9500
<b>Email</b>	solar@flogas.ie

# FOR-SIGHT

The For-Sight CRM Platform is a marketing and hotel engagement solution designed to provide you with insights into your guests' behaviour and preferences, and to allow you to adopt a proactive approach to your marketing strategy. From building relationships and loyalty with your guests to making the most of upselling and direct booking, the solution can help you enhance each guest's stay to its full potential.

It allows you to understand your guests, deploy targeted campaigns for direct bookings, and boost revenue opportunities by delivering a personalised experience across the entire guest journey. For-Sight technology equips you with automation features, which are a substantial asset to ensure that all your guests receive the right message at the right time. For-Sight brings together data from your PMS and other core transactional hotel systems (Booking Engine, F&B, spa, Wi-Fi...) to create a central source of truth for each guest and their journey through every hotel touchpoint.

With For-Sight, we don't just sell our software and leave you to it. We support you with account setup, training sessions and educational resources so that you have the tools to use For-Sight to its full potential. For more information visit [www.for-sight.com](http://www.for-sight.com)

## Contact us today

<b>Contact</b>	Matthew Willacy
<b>Tel</b>	(+44) 028 9147 4943
<b>Email</b>	<a href="mailto:matthew.willacy@for-sight.com">matthew.willacy@for-sight.com</a>
<b>Web</b>	<a href="http://www.for-sight.com">www.for-sight.com</a>

# FREE NOW ✓ FOR BUSINESS

FREE NOW for Business specialises in travel for the hospitality industry; helping hotels, guesthouses and B&Bs nationwide get their guests to and from their premises, safely, securely and sustainably.

Providing a quality transport service with an average ETA as low as 3-4 minutes gives you time back to focus on what's important to your business. Book on-demand or in advance through the Web Booker and track the status of the trip live on-screen.

Sustainability is key for FREE NOW, we have committed to making all our trips zero-emission by 2030, and in the interim, all journeys are carbon offset for you and your guests, we also offer the option in certain cities of selecting an electric or zero-emission capable vehicle.

Get in touch today, to find out how FREE NOW for Business can come up with a transport solution perfect for you. Operating across Cork, Dublin, Galway, Limerick, Waterford and more.

## Exclusive IHF Member Offer

In addition to offering a Partner Commission Programme, if your venue takes 30 trips in its first month of usage we will also send you €100 worth of vouchers (Amazon, Just-Eat, FREE NOW - You choose!) **Visit <https://www.free-now.com/ie/business/ire-hosp-referral/> for details.** Terms & Conditions Apply.

## Contact us today

<b>Contact</b>	Aleksy Legut
<b>Mob</b>	083 123 1580
<b>Email</b>	<a href="mailto:aleksy.legut@free-now.com">aleksy.legut@free-now.com</a>
<b>Web</b>	<a href="http://www.free-now.com">www.free-now.com</a>



Frost Couture is an Irish owned company that has evolved from a small box bedroom to one of the leading costume jewellery brands in Ireland and the UK.

Frost Couture can provide an additional income opportunity for your hotel, at no extra cost.

Frost Couture installs fully stocked jewellery cabinets into your hotel reception area. This provides an additional service for your clientele as they can purchase last minute gifts, or that forgotten pair of cufflinks without the need to leave your hotel allowing them more time to relax and enjoy your hotel facilities.

Ann's exclusive collection of jewellery combines Swarovski Crystals and Sterling Silver with intricate craftsmanship.

Prices start from as little as €39 to €125.

If you are interested in finding out more, please do not hesitate to contact Ann Costello, contact details as below.

Contact us today	
<b>Contact</b>	Ann Costello
<b>Mob</b>	085 771 6318
<b>Email</b>	<a href="mailto:annc@frostcouture.ie">annc@frostcouture.ie</a>
<b>Web</b>	<a href="http://www.frostcouture.ie">www.frostcouture.ie</a>

In 1968 Mr Nicholas McKenna founded our business selling Glassware into the Licensed Trade before diversifying and growing to become Galgorm Group which was formed in 2000.

As we continue to grow into the future, now renamed Galgorm Catering, we stock over 15,000 lines from blue roll to bed linens, from kitchen utensils to cleaning chemicals, along with commercial equipment stock including professional quality fridges and ovens.

#### What we offer

- Over 10,000 products are in stock and ready for immediate delivery
- Sustainable and eco-friendly alternatives to a wide range of products
- Consultation, design, installation & service for hospitality and food service equipment projects

With over 50 years in the industry, we are proud to have established an excellent reputation amongst restaurants, bars, hotels, cafes, nursing homes, schools and universities, from providing consumables to servicing equipment to full commercial kitchen installations.

Our Northern and Southern warehouses along with our own logistics fleet ensure reliable and prompt delivery throughout Ireland.

Whether you require advice on front-of-house issues - such as choosing glassware, middle house - such as choosing the right refrigeration for your bar, or back of house such as redesigning your kitchen, laundry or choosing the right floor care equipment, Galgorm Catering is happy to help.

Contact us today	
<b>Contact</b>	Oliveen Deery
<b>Tel</b>	048 2566 3426
<b>Email</b>	<a href="mailto:oliveen.deery@galgormgroup.com">oliveen.deery@galgormgroup.com</a>
<b>Web</b>	<a href="http://www.galgormgroup.com">www.galgormgroup.com</a>



### Discover The Making Of Game Of Thrones

Game of Thrones Studio Tour, based in Banbridge, Northern Ireland showcases the iconic sets, lavish costumes, finely crafted props, and mind-blowing special effects that brought one of the most successful TV series to life.

Follow the directorial vision from script to screen with behind-the-scenes origin stories from the cast and crew as your guide.

The Studio Tour hosts a Studio Restaurant and Lobby Café which offers a range of feasting options, as well as the world's biggest Game of Thrones merchandise store for purchasing the perfect keepsake.

Transport to and from the Studio Tour runs seven days a week with coaches from Belfast and Dublin and shuttle bus transfers from The Boulevard, Banbridge. If visitors want to explore more of the island of Ireland, onward travel options to Dublin and Belfast City Centre can also be purchased.

Become an authorised ticket reseller to receive:

- 20% commission and 10% guest discount
- A complimentary FAM tour for staff
- Access to assets for marketing collateral

#### Contact us today

<b>Contact</b>	Derek Moore
<b>Mob</b>	+ 44 28 4033 0693
<b>Email</b>	derek.moore@gotstudiotour.com
<b>Web</b>	www.gameofthronesstudiotour.com

### About us

GDC Interiors are pioneering hotel design by bringing together award-winning interior design and combining it with best practice project management, and making it available for hotel owners, operators and developers.

### Our History

Established in the city of Cork in 1890, JP Glass Ltd has evolved through the many years and is currently still trading as the holding company of GDC Interiors, with fourth, fifth and sixth generations of the family actively involved.

### Our Methodology

At GDC Interiors, we have a unique approach to designing and refurbishing hotel interiors, delivered with integrity. The methodology we have implemented provides our clients with a **highly efficient and risk-free** delivery process, reducing **disruption and time on site by up to 30%**.

#### Contact us today

<b>Contact</b>	David Gray
<b>Mob</b>	087 632 4446 / 01 866 0700
<b>Email</b>	david.gray@gdc-interiors.com
<b>Web</b>	gdc-interiors.com



Visitor Information Providers

### Providing Free Visitor Information For Your Guests

Glance Visitor Media is Ireland's leading in-destination visitor marketing specialist. For over 30 years, businesses across Ireland have partnered with us to effectively convey their messages to both international and domestic tourists exploring the country.

When your guests are encouraged to fully explore and enjoy your destination, they are more likely to return and recommend your establishment to friends and family.

We offer hotels a range of FREE visitor information options that engage your guests, presenting them with opportunities to maximize their enjoyment during their stay. This not only enhances their experience but also fosters a desire to return.

Our promotional solutions include both print and digital platforms, designed to connect with visitors at the crucial moments when they are seeking ideas and suggestions for activities during their stay.

Contact us to discuss the available options and arrange a FREE trial.

- Visitor Brochure Display Stands
- whereCARDS Visitor Information Displays
- Visitor Guides and Maps
- Digital Visitor Discovery Solutions

Contact us today	
<b>Contact</b>	Valerie Bagnall
<b>Tel</b>	061 338 588
<b>Email</b>	valerie@glance.ie
<b>Web</b>	www.glance.ie www.whereCARDS.com www.yourdailyadventure.com



As a global leader in cash technology solutions, we help hotels automate their cash processes to increase efficiency, enhance security and release staff to focus on the experience they deliver. Understanding each customer's specific challenges allows us to design custom solutions that deliver real improvements in business performance.

Present across 25 international brands and 60 sub-brands, GLORY are a preferred worldwide supplier to Hilton. Our CASHINFINITY™ cash recycling solutions automate the cash processes across your entire business in the back office and front office - the cashier room, at your check-in desk, or your bar and restaurant, helping hotels give their full attention to guests, enabling them to focus on the customer experience.

Automating your hotel's back office processes with recycling technology can dramatically accelerate all cash related tasks. From streamlining operations and improving security for your staff, to reducing the risk of cash shrinkage and cash errors, this can all have a significant impact on improving overall efficiency and productivity.

Have you ever considered a different option to manual cash handling and processing and the positive impact it would have on your guest experience, and the operational efficiency of your hotel?

In the back office, our solutions can help you-

- REDUCE time spent on end-of-day reconciliation
- REDUCE back office hours and stress around cash and cash balancing
- REDUCE errors and discrepancies

Enabling you to refocus on value adding duties, utilising key staff in customer facing roles with a faster end of day/end of shift process, resulting in an improved working environment for staff.

- REDUCE shrinkage and IMPROVE security
- INCREASE staff productivity
- REDUCE in-house idle cash
- ENHANCE guest experience

Contact us today	
<b>Contact</b>	David O'Meara, Sales Director Ireland
<b>Mob</b>	086 383 0650
<b>Email</b>	david.omeara@ie.glory-global.com
<b>Web</b>	www.glory-global.com/ireland



Great Place to Work® is the global authority on workplace culture. We help organisations quantify their culture and produce better business results by creating a high-trust work experience for all employees. We recognise Great Place to Work-Certified™ companies and the Best Workplaces™ in more than 60 countries.

After supporting small to large organisations in the industry for more than 20 years, Great Place to Work has gone a step further in its collaboration with the sector as the official employee experience and insights provider for Fáilte Ireland’s Employer Excellence Programme.

This initiative is designed by Fáilte Ireland to support businesses to drive great employee engagement and continuously build the appeal of their workplace. It will spotlight excellent employers and help to reposition the tourism sector as a rewarding and attractive place to work. So far, over 200 organisations have registered for the Employer Excellence Programme and started on their Great Place to Work journey as part of it.

Here in Great Place to Work, we have been thrilled to partner with so many businesses in the sector over the last 12 months. In particular we would like to congratulate all of the IHF members who have been Great Place to Work-Certified™ and recognised as Excellent Employers.

Get in touch with us to join the thousands of companies that have committed to building high-trust cultures that help them attract, retain and take care of their people.

Contact us today	
<b>Contact</b>	Marina Rivas, Marketing & Brand Manager
<b>Mob</b>	+ 33646620668
<b>Email</b>	marina.rivas@greatplacetowork.com
<b>Web</b>	www.greatplacetowork.ie

Green Hospitality has been the Irish Hospitality, Travel & Tourism Resource for Sustainable and Responsible Tourism for more than 20 years. The Green Hospitality Awards are Internationally Recognised as a 3rd Party Environmental and Sustainability Certification Awards Programme, including GSTC Recognition, and are based on Internationally Recognised Criteria – the Global Sustainable Tourism Council (GSTC), WTTC Hotel Sustainability basics, and EU Ecolabel – and supports many UN SDGs.

**The Green Hospitality Programme (GHP) is a Guaranteed Irish company with all revenues staying in Ireland, supporting Irish jobs – the 1st step by any company committed to sustainability.**

In 2024 Fáilte Ireland will launch a national Sustainability Assurance Scheme to promote sustainable businesses to the market. GHP certified members will be ideally positioned to immediately benefit. It is becoming imperative for all companies to hold 3rd party environmental & sustainability certification – GHP provides a platform from initial certification to world class sustainability certification – you choose the pace that suits your business.

**Our Services include;**

- **Green Hospitality Awards:** 3rd Party Environmental Certification and GSTC Recognised Sustainability Award – for larger businesses
- **GREENMark:** our micro-certification for Guesthouses and Small Businesses
- **Training:** Green Leader and Employee Induction
- **Resource Efficiency Support:** Energy, water, waste management and cost reductions
- **Carbon Footprinting Certification:** Scope 1, 2 & 3 and Carbon Neutral12 GREENMark
- **Certified Environmental KPI's:** to support RFP bids & quotations
- **Promotion:** GreenTravel.ie
- **Responsible Suppliers**

**Exclusive IHF Member Offer**  
 FREE Environmental Assessment & Carbon Footprinting – login to <https://greenhospitality.ie/free-greensurvey/> and access your free reports and Action Plans

Contact us today	
<b>Contact</b>	Maurice Bergin
<b>Mob</b>	087 919 8167
<b>Email</b>	maurice@greenhospitality.ie
<b>Web</b>	www.greenhospitality.ie



### What we do

- Independent Irish distributor of guest supplies and amenities.
- Suppliers of guest bedroom and bathroom equipment to support the hospitality industry.
- Covering Ireland with a fast and efficient delivery service network from our warehouse in Clare.
- Experienced customer service hospitality team to support your individual requirements.

### Products Supplied

- Guest Bedding & Towels
- Guest Toiletries
- Guest Bedroom Equipment
- Housekeeping Supplies
- Guest Bathroom Equipment
- Reception Supplies
- Self-Catering Supplies

### Our Brands

We offer customers quality brands at a competitive price to enhance your establishment, and in turn, the whole guest experience.

We are Irelands distribution partners for:

- **Btray** - Dutch designed in-room products including ironing centres, guest welcome trays and kettles.
- **Bramley** - luxury natural range of bath & body products.
- **Fab Little Bag** - eco friendly guest sanitary bag solution.
- **Rootz** - Dutch designed luggage stands with tailor made options.

**Contact us today to discuss your requirements and receive your free Guest Supplies product catalogue.**

Contact us today	
<b>Contact</b>	Sandy Linnane, Business Development Manager
<b>Tel</b>	083 817 9167
<b>Email</b>	sandy@guestsupplies.ie
<b>Web</b>	www.guestsupplies.ie

Established 30 years ago, Guestline (an Access Company) provides the hospitality industry with innovative property management, guest engagement and distribution software. Founded on cloud technology, Guestline's solutions will equip you and your team with everything you need to run your hotel and deliver more revenue - from intuitive PMS and booking software to fully unified channel management and payment solutions, ideal for any sized hotel or group.

With a Head Office in Ireland and a growing presence of properties across Ireland already benefitting, and a dedicated Irish-based team led by Country Manager and Irish Hospitality Expert Clío O'Gara, Guestline arms hoteliers with the freedom to tailor a best-in-breed, award-winning technology solution that includes PMS, CRS, C&B, Channel Manager, EPoS, IBE, GuestStay and GuestPay. With open API partnerships and over 500 third-party solutions, Guestline offers a flexible, cost-effective, multi-functional system that allows hoteliers to stand out in an increasingly crowded marketplace.

### Exclusive IHF Member Offer

- Specific pricing for IHF members on Guestline training modules & courses.
- FREE tech consultation- an impartial review of your technology platform.

### Contact us today

<b>Contact</b>	Clío O'Gara
<b>Mob</b>	087 288 9876
<b>Email</b>	clio.o'gara@guestline.com
<b>Web</b>	www.guestline.com



**Hassle-free print, graphic design, branded promo gifts, packaging and room keycards.**

At Hederman for Hotels we understand hotels. Our team are experts in hospitality print, design, branding and packaging. Our aim is to become your one point of contact for everything you need that is branded. See our dedicated hotels website: hotelprint.ie

**Products and Services:**

- All Hotel Printed Materials
- In-house Graphic Design
- Menus and Menu Covers
- Paper Cups and Greaseproof Paper
- Coasters and Napkins
- Umbrellas, Pens and Pencils
- Signage, Banners, Flags and Display Products
- Promo Gifts (Teddy bears, rubber ducks, bottles etc.)
- Gift Voucher Packs (boxes, bags, ribbon etc.)
- In Room Accessories (TV Remote holders)
- Mag Stripe and RFID room access cards

**Exclusive IHF Member Offer**

We offer a **free print audit and 10% off your initial order**. We also offer all IHF members one of our FREE hotel samples packs.  
 Contact: hotels@hederman.ie for more information.

Contact us today	
Contact	Simon Hederman
Tel	01 667 4747 / 086 850 0015
Email	hotels@hederman.ie
Web	hotelprint.ie

**AI-powered Guest Communications Hub for Hotels**

Use conversational AI specialised in hospitality to connect with your guests on their favourite social media and messaging apps, including Facebook Messenger, Instagram, WhatsApp and more.

Implement the solution across the entire guest journey to benefit from AI-powered automation of:

- Answering frequently asked questions
- Website pop-up campaigns
- Lead generation
- Chat-based booking
- Welcome messages
- Digital check-in
- In-house requests
- Upsell and cross-sell campaigns
- Loyalty programme promotion
- Satisfaction surveys
- Check-out campaigns
- Guest reviews campaigns

HiJiffy was founded in 2016 with the mission of developing the most advanced conversational AI for hospitality. Seeking the perfect connection between hotels and their guests, we created a powerful Guest Communications Hub.

Powered by our proprietary AI - Aplysia - across the full guest journey, HiJiffy allows hoteliers to increase revenue from direct bookings and upselling while automating repetitive tasks to reduce operating costs and mitigate staff shortages.

More than 2,100 hotels in over 60 countries reimagine guest communications with HiJiffy's omnichannel solution featuring cutting-edge tech innovations like self-learning, sentiment analysis, voice assistance, generative AI, LLMs, and more.

Contact us today	
Contact	Shaun Sequeira, Senior Country Lead UK & Ireland
Tel	0044 20 7038 7837
Email	shaun.sequeira@hijiffy.com
Web	hijiffy.com



The Hotel Investment Fund (HIF) provides financing for Irish Hotels that are looking to protect and grow their business after what has been a challenging period for the Irish hospitality industry.

The fund provides hotel owners with gap funding over the medium term (3-year investment with potential to extend to 5-years, in certain circumstances) to allow their business to develop and grow.

No interest is payable on the HIF Facility until redemption at the end of the term.

The HIF is a €50m fund with capital provided by the Irish Strategic Investment Fund (ISIF). The funding can be used for:

- Working capital and cash flow funding;
- Capital expenditure;
- Green and environmentally sustainable investment funding.

Reasons to apply for HIF Funding

- Guaranteed fixed coupon for the Term with no increases;
- Unsecured financing;
- Access to capital where commercial banks may be unwilling to advance funds;
- HIF managed by hotel industry professionals who understand your business;
- Rolled-up interest for the term;
- Used with commercial debt finance, blended cost of capital can be attractive;
- Timely decision-making;
- State-backed fund (ISIF)

Contact us today	
Contact	Mark Lynch
Mob	086 240 5675
Email	Mark.Lynch@HIFireland.ie
Web	www.HIFireland.ie

### Partner with Hotelsinone: Elevate Your Hotel's Success

Hotelsinone is a proudly Irish-owned online loyalty marketing company, dedicated to working with prominent national and international brands. We excel in helping businesses recruit, retain, and reward their customers and employees by providing **exceptional value hotel breaks**.

Established in Ireland in 2007, Hotelsinone has become a cornerstone in the Irish hotel sector. We drive millions of Euros in bookings and ancillary revenue to our hotel partners every year.

For 2025, we are expanding our program and inviting more hotels to join our successful platform. Partnering with Hotelsinone is a smart move for any hotel looking to quickly and efficiently fill rooms. Through our established network of renowned brands and dynamic social media channels, we ensure your hotel reaches a broad and engaged audience. Our seamless connectivity through major channel managers such as **SiteMinder, D-Edge, Busy Rooms**, and **Guestline** makes joining Hotelsinone straightforward and highly effective.

### Key Benefits of Partnering with Hotelsinone:

- **Unmatched Reach:** Access a vast audience with free distribution to retail, media, telecoms, insurance, and banking customers through our esteemed brand partners, including Lidl, Three, 123.ie, Red FM Irish Mini Breaks, and many more.
- **Extensive Promotion:** Enjoy ongoing free promotion of your hotel to over 400,000 Facebook fans and a database of over 1 million registered email customers.
- **Simple Commission Structure:** Benefit from our straightforward 12.5% (+VAT) commission, paid directly by the customer.
- **Fast Room Sales:** Experience the efficiency and speed of our booking system—your rooms will sell quickly and seamlessly.
- **Join Hotelsinone today and take advantage of our proven strategies to boost your room sales and revenue.**

**We make selling your rooms easy—it's as simple as that.**

Contact us today	
Contact	Ernie Mooney, Owner and CEO at Hotelsinone
Tel	087 765 7664 / 01 556 3400
Email	ernie@hotelsinone.com
Web	www.hotelsinone.com

# HotelTime solutions



## Solutions. Finally!

HotelTime Solutions is a comprehensive, feature rich platform with cloud-based solutions for hotels, restaurants, SPAs, and event management. HotelTime systems are currently running in more than 640 hotels and restaurants in 20 countries world-wide.

With more than 22 years in the industry, HotelTime Solutions is a leading provider of innovative hospitality management solutions, empowering hotels, and chains worldwide to streamline operations, drive revenue, and enhance guest experiences. With a complex suite of tools and a customer-centric approach, HotelTime Solutions is at the forefront of hospitality technology, enabling clients to thrive in a dynamic and competitive market landscape.

## Software created by hoteliers

HotelTime Solutions software is created by professionals with many years of experience in the hospitality industry. It is therefore designed to meet all hoteliers' needs and ensure that hotel operations benefit from it as much as possible.

## Why choose our solutions?

- Comprehensive, feature-rich platform
- Cloud-born
- Accessible from anywhere
- Designed for upscale hotels, luxury resorts and groups
- Customer support available 7 days a week
- Skilled and swift implementation team
- Trusted by over 640 clients
- Maximum automation
- Extensive integration options

### Contact us today

Contact	David Byrne
Mob	+353 89 250 4120
Email	david.byrne@hoteltime.com
Web	www.hoteltime.com

HRS Hospitality & Retail Systems was established in 1990 to offer an **industry-leading product suite** for the hotels and resorts industry combined with friendly, reliable, and highly responsive customer support. We pride ourselves on our superior service and **provide tailored 24-7/365 support packages** and one-off services delivered by a core team of local, certified experts.

Our solutions include but are not limited to **Opera Cloud PMS**, **Simphony Cloud POS**, and our own **TYNGO** platform to manage spas, guest activities, golf courses, loyalty/ membership and food & beverage operations. TYNGO has deep integrations with Opera Cloud and Simphony Cloud, offering a 360-degree view of your customers and their activities across multiple revenue streams.

HRS supports over 12,000 customers in over 90 countries as **Oracle Hospitality's largest platinum partner** worldwide. Among many independent hotels, we are also a preferred partner to many of the largest global brands.

Our Sales Executive/Account Manager for Ireland and Northern Ireland, Robbie Tiernan, based just north of Dublin, has over ten years of experience in the Irish hospitality industry and will be on hand to advise and guide you based on your specific needs.

### Exclusive IHF Member Offer

1. 12 months for the price of 9 in year 1 for IHF members for our value-added support packages for OPERA, OPERA Cloud, Micros and Simphony Cloud.
2. Discounted PMS and POS service delivery rates for IHF members (implementation, training, upgrades, configuration).
3. Discounted cloud fees in year 1 for IHF members for our TYNGO solutions.

### Contact us today

Contact	Robbie Tiernan
Mob	086 352 7520
Email	rtiernan@hrsinternational.com
Web	www.hrsinternational.com/en



Excellence In Catering Supplies Since 1947



Celebrating over 75 years as Ireland’s premier independent catering supplier, Hugh Jordan & Co. offers a comprehensive range of products, ensuring a one-stop-shop experience from crockery to hygiene solutions. Our success is anchored in three core values: Service, Innovation, and Value. Committed to unparalleled service, our dedicated sales consultants provide expert advice to meet your unique requirements.

Tailored for hotels, our ‘Rooms by Hugh Jordan’ portfolio features top brands, offering an extensive array of guest supplies and amenities. Explore our ‘Five Star’ section in the Santry showroom, highlighting products ideal for luxurious environments.

**Contact us for a Guest Supplies Consultation or visit our Santry showroom. Discover why Hugh Jordan & Co. is the trusted partner for Ireland’s top hotels, providing a legacy of excellence in catering supplies and unmatched hospitality solutions.**

Contact us today	
<b>Contact</b>	Adrian Kelly, Business Development Manager - Hotel Division
<b>Mob</b>	086 832 1066
<b>Email</b>	adrian.kelly@hughjordan.com
<b>Web</b>	www.hughjordan.com

**Bring your vision to life and let ICS help you create an exceptional guest experience that makes your property stand out from the crowd.**

Within a single company, we offer a unique integration of products and services – combining **consultation, furniture design and manufacture**. Traditional skills are combined with modern technology in our state-of -the-art manufacturing facility in Co. Leitrim.

With over 3,500 projects completed in 4 continents over 50 years, ICS has a long history in furniture design and manufacture. We provide our clients with **full project management** and turnkey service from initial inquiry to installation.

Our furniture **and joinery** can be seen in hotels such as Adare Manor, Travelodge and Clontarf Castle, and Staycity Aparthotels. Our portfolio also includes Civic and Public buildings such as RTÉ, Cork and Limerick Court Houses, UCD, DCU and the Irish Georgian Society.

**We specialise in all furniture for;**

- Reception areas
- Bar areas
- Dining rooms
- Function rooms
- Waiting areas

We have a wealth of experience of working with architects, contractors and interior designers across a vast range of bespoke projects. We remain deeply committed to the use of time-honoured craft skills and compliment these with modern design technology.

Contact us today	
<b>Contact</b>	Gavin Duignan, Managing Director
<b>Tel</b>	0719638230
<b>Email</b>	info@icsfurniture.com
<b>Web</b>	irishcontractfurnishers.ie



IDEAS, a SAS company, is the world’s leading revenue management software and services provider with purpose-built solutions for hotels of all types and sizes.

We create sophisticated yet simple ways to empower you with precise, automated pricing and forecasting you can trust. With more than 30 years of expertise, IDEAS delivers revenue science to more than 30,000 properties in 154 countries.

**A revenue solution for every hotel**

**IDEAS Elevate:** Built for small and independent hotels, IDEAS Elevate helps you capture more revenue with simple, yet dynamic revenue management. Through a user and mobile-friendly experience, you can better compete against hotels with more resources, respond quickly to market dynamics, and price with confidence.

**IDEAS G3 RMS:** The most advanced revenue management system (RMS) in the industry, IDEAS G3 RMS delivers scientific pricing and rate availability decisions for every product, for all types of business, for every room type you sell, for every day, and for each length of stay within your strategic guidelines to drive optimal revenue results across all segments of your business.

Take the Guesswork Out of Your Room Pricing:

- 1. **Dynamic Pricing:** Stay informed about market changes and keep your room rates competitive and relevant.
- 2. **Market Intelligence:** Monitor key competitors daily to ensure your prices attract the right guests.
- 3. **Save Time & Increase Revenue:** Maximize rates, drive asset value, and increase profits - all from the convenience of your hand.

Results delivered. Revenue transformed. Discover greater profitability at [ideas.com/elevate](https://ideas.com/elevate)

Contact us today	
Contact	Gregory Gallagher
Tel	+34 669 99 87 14
Email	gregory.gallagher@ideas.com
Web	ideas.com

Enhance your hotel experience with IMRO’s Dual Music License, a key that opens the door to a world of possibilities in hospitality. To stand-out from competitors and create an unforgettable guest experience, incorporating music becomes a powerful element with significant impact. Explore the transformative advantages of integrating music into your hotel and understand why you should secure a Dual Music License from IMRO.

Picture setting the perfect mood in your lobby or bar, immersing guests in a symphony of soothing melodies and vibrant soundtracks. Music transforms into a narrative that seamlessly aligns with your brand, elevating the overall guest experience. With the right music, you can construct a narrative that captivates guests from the moment they enter, leaving a lasting impression.

Beyond aesthetics, music becomes a strategic investment in your hotel’s brand identity. It reinforces your values, establishing a unique atmosphere that guests connect with, making your hotel more memorable and shareable. Elevate guest satisfaction, foster loyalty, and cultivate an environment where the soundtrack becomes synonymous with exceptional service.

The Dual Music License ensures compliance, supporting artists while granting legal rights to play an extensive repertoire of both local and international music. Elevate your hotel’s ambiance, engage your guests, and unlock the harmony that sets your hotel apart as a destination where every note contributes to an unparalleled experience.

**About IMRO:**

IMRO manages performing rights for copyright music in Ireland, representing songwriters, composers, and music publishers. Additionally, it acts as an agent for Phonographic Performance Ireland (PPI), collecting performance royalties for record producers and performers.

Contact us today	
Contact	Karl Kinsella
Tel	01 661 4844
Email	karl.kinsella@imro.ie
Web	www.imro.ie



IMS connect is a Wi-Fi, energy management, and guest technology partner for hotels in Ireland.

With our cutting-edge technology and expert support, we collaborate with you to create seamless, secure, and sustainable solutions that meet the evolving needs of your business. We are dedicated to delivering great technology experiences, leading to increased guest satisfaction, operational efficiency, and efficient energy management. This results in revenue growth, reduced operational costs, and reduced carbon footprint for your business

We provide:

- Broadband
- Wi-Fi
- Energy management
- TV
- Casting
- Phone
- Video conferencing
- Digital signage
- Consultancy services

Our unique Personal Entertainment Network creates a true home-from-home experience for your guest, while our Partner Portal provides you with real-time insight into network performance, usage trends, and overall return on your investment.

Our ability to design, deliver, and support has earned us the distinction of being the preferred provider for renowned hospitality brands including The Hayfield Collection, Powerscourt, G Hotel, The Intercontinental, The Westin, Fitzgeralds Woodlands House Hotel & Spa, Staycity Group, Dalata Hotel Group, Frasers Hospitality, Edyn, Radisson Group, and many more.

#### Exclusive IHF Member Offer

50% off on a WiFi network audit to help assess your tech needs.

#### Contact us today

<b>Contact</b>	Leo Colgan
<b>Tel</b>	061 310 752
<b>Email</b>	leo.colgan@imsconnect.com
<b>Web</b>	www.imsconnect.com

#### Free Initial Site Consultation – Plus 20% Off\*

For over 30 years, Intec Design has consistently delivered design excellence within the Irish Hospitality Industry. Our services include:

- Optimizing layouts for counters and seating
- Providing CAD designs for furniture, lighting, wall, ceiling, and floor finishes
- Obtaining fit-out quotes from our network of trusted Irish suppliers
- Overseeing the fit-out process

If you're contemplating a makeover for areas such as a dining room, bar area, reception area, function room, bedrooms, or beer garden, our team is eager to discuss your vision.

#### Exclusive IHF Member Offer

\*Receive a 20% discount on Intec Design's Concept Design Fees (T&C's apply).

Whether you prefer timeless traditional charm or sleek contemporary design, Intec Design will create a design package to maximize your space's potential. Reach out to us, and we'll arrange a complimentary initial consultation.

Visit [www.intecdesign.ie](http://www.intecdesign.ie) for information on past projects and testimonials.

#### Contact us today

<b>Contact</b>	Shaun McNamee, Director
<b>Tel</b>	01 823 4999
<b>Email</b>	shaun@intecdesign.ie
<b>Web</b>	www.intecdesign.ie

# interpath



Irish Distillers  
Pernod Ricard

**Part of an international firm of over 700 people, Interpath Advisory in Ireland supports businesses, their investors and stakeholders with advisory and restructuring services, helping clients facing challenge or opportunity to navigate what's next.**

At Interpath, our team advise in an **agile, independent, and conflict-free setting**. To create, defend, preserve, sustain, and grow value. To offer something different.

Our Hospitality & Leisure team leverages its extensive experience and collaborates closely with clients to develop solutions that meet shared objectives. At Interpath, we can help navigate complex financial landscapes with ease by optimising cash flow and by managing debt effectively. Our team is dedicated to offering solutions for efficient capital structuring, and we excel in providing insights on mergers, acquisitions, and succession planning.

Let us be your trusted partner in achieving not just financial stability but sustainable success in this difficult business environment. **Navigate what's next** with Interpath Advisory.

Our services include:

- M&A Advisory
- Transaction Services
- Debt Advisory
- Financial Restructuring
- Strategy & Turnaround
- Value Creation
- CFO Advisory
- PMO Services
- Forensics & Investigations
- Data & Technology Advisory
- Regulatory & Compliance

## Contact us today

<b>Contact</b>	Owen Travers, Institutional & Lender Advisory Lead
<b>Tel</b>	086 601 6167 / 01 584 2459
<b>Email</b>	owen.travers@interpathadvisory.com

<b>Contact</b>	Mark Degnan, Managing Director
<b>Tel</b>	01 584 2424 / 087 9755 938
<b>Email</b>	mark.degnan@interpathadvisory.com
<b>Web</b>	www.interpathadvisory.com

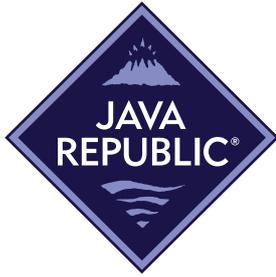
**Irish Distillers, a Pernod Ricard company, is Ireland's leading supplier of spirits and wines and producer of the world's best known and most successful Irish whiskeys.**

Led by Jameson Irish whiskey, the world's best-selling Irish whiskey, our brands are driving the global renaissance of Irish whiskey. Other whiskeys within our portfolio include Powers Gold Label, Redbreast and Midleton. As part of the Pernod Ricard family Irish Distillers import and distributes leading spirits, wine and champagne brands which includes renowned brands such as Absolut Vodka, Chivas Regal, Martell Cognac, Havana Club Rum, Beefeater Gin, Monkey 47, Malfy Gin, and a portfolio of wines and champagne which includes Stoneleigh, Mumm and Perrier-Jouët.

We are your perfect premium wines and spirits partner, with the strongest offering of premium brands in the world. Our portfolio ensures you have premium brands present for any consumer occasion. We are committed to supporting our customers with staff training, and drinks menu consultation so please contact one of our local salespeople or myself.

## Contact us today

<b>Contact</b>	Michael Behan
<b>Tel</b>	01 212 9000 / 086 251 3219
<b>Email</b>	Michael.Behan@pernod-ricard.com
<b>Web</b>	www.irishdistillers.ie www.jamesonwhiskey.com



Based in Ireland, Java Republic have been supplying 100% arabica coffee and organic tea to hotels for over 25 years. Throughout this time, our expertise has enabled us to develop a complete hotel solution that covers all guest touchpoints. By partnering with us, Java Republic will enable you to offer a coffee and tea experience that not only will your guests love, but will help your hotel to become a coffee destination within your local area. You can also be guaranteed a hands-on approach when it comes to service and support. With local teams based throughout Ireland, you will receive training, service and quality support at all times, along with a dedicated account manager who knows your business, your area and your competition.

Passionate about sustainability? Java Republic's ethos is 'Coffee with a Conscience' and as a carbon neutral business, sustainability underpins everything we do. In the last 12 months alone, Java Republic has achieved major milestones that will enable us to go even further in being your sustainable partner of choice. We also pride ourselves on putting people at the forefront of everything we do. From the farmers at origin, to our own highly skilled team, and finally to the people who drink our coffee and the communities in which we operate, we understand that supporting people at all stages of the process is crucial to providing customers with a top quality experience and end product.

Check out what some of our partners say about working with Java Republic:

[www.javarepublic.com/testimonials/](http://www.javarepublic.com/testimonials/)

To arrange a no-obligation meeting, contact Keith below.

Contact us today	
Contact	Keith Ellis
Mob	089 204 4447
Email	keith@javarepublic.com
Web	www.javarepublic.com

## Commercial laundry and catering equipment

From machine purchase and install to parts and maintenance, JLA is here to provide peace of mind and your equipment running. We have over 22 years experience supporting more than 10,000 Irish customers.

From washers and dryers to cookers and boilers, many of our appliances come with remote fault diagnostics, which allows us to sort issues before you even know something is wrong. We also have a team of expert engineers on standby, night or day, to respond to bigger challenges.

We also offer Total Care, our unique, all-inclusive equipment and support package. The ultimate 'rental' option gives you the extra benefit of full service and breakdown support with a repair or replace guarantee!

Discover the benefits of Total Care.

- One simple monthly payment
- Brand new equipment with no capital outlay
- 24/7/365 support from our friendly advisors including bank holidays
- Guaranteed local engineer response across Ireland
- Market leading equipment with no initial outlay, repair bills or call out charges, ever!
- Access to MyJLA with essential documents and help at the click of a button
- Minimised downtime with a highly skilled engineer at your door within 8 working hours.

Visit [ie.jla.com](http://ie.jla.com) to learn more.

Contact us today	
Contact	Amanda Cooke
Tel	085 7231511 / 0044 1422822282
Email	ACooke@jla.com
Web	ie.jla.com



### Helping hotels sell and manage their experiences

Journey is a hotel ecommerce and technology business. We partner with over 750 hotels to help them increase their online bookings, drive direct revenue and manage experiences easily.

Established in 2010, we have a team of around 150 industry experts at the forefront of hotel ecommerce innovation.

Our portfolio includes:

- The world's first all-in-one hotel Ecommerce Platform enabling guests to customise their stay by booking rooms, spa, dining and retail products in a single shopping basket
- An Experience Management System - unifying activities and facilities such as spa treatments, golf, bicycle hire, EV charging and more into one central system
- Journey Vouchers - market leading hotel gift voucher platform
- Website and Digital Marketing Services, to improve hotels' digital marketing performance and web presence

Journey won the Exceptional Customer Satisfaction award at the Business Awards - Information Technology 2024, Best Hotel Technology Product (over 100 employees) at the Boutique Hotelier Awards 2023, 'Innovation in Tech' award at the Business Awards - Travel 2023, and GloucestershireLive's Innovation Award 2023. Journey was also shortlisted for the Best Hotel Booking Solutions Provider at the 2023 World Travel Tech Awards.

Contact us today	
Contact	Elli Regan
Tel	0044 7708 123521
Email	Elli@journey.travel
Web	journey.travel

Under our ethos 'More than Meat', we use our scale and experience in the foodservice industry to offer full business support. Our knowledge of meat and butchery gives us the ability to provide the highest quality premium meat to all our customers.

Our Big Al's range of high-quality products are the perfect match for hospitality menus, featuring a perfect mix of convenient, slow-cooked and fully-cooked meats. Our Labour Savers range features succulent lamb, tender pork, and juicy chicken, all prepared to perfection.

With Big Al's, you can serve delicious meals with ease, saving time and effort without compromising on quality. Perfect for busy kitchens and caterers, our fully-cooked meats ensure consistent taste and tenderness every time.

Our Gourmet Burger range also contains the highest quality ingredients, and all our gourmet burgers are made from 100% Irish grass-fed beef.

Our ranges cater for a variety of operational needs and customer types. Whether you're looking for a high-convenience solution, a gourmet option, or something to make your menu stand out, we have the right option for your business.

Contact us today	
Contact	Kieran Lyons, Hospitality Channel Manager
Mob	087 695 8441
Email	Kieran.Lyons@kepak.com
Web	www.kepakfoodservice.com

# KING KOIL

- Because life is worth living -



## **King Koil and Dromoland Castle win - "The TripAdvisor" Best Hotel for Sleep 2023"**

King Koil is the exclusive mattress supplier to Ireland's famous Dromoland Castle 5 Star Hotel and proud to congratulate the hotel on winning this prestigious global award.

Handmade in Kildare, Ireland. We make simply the best sleep products, for all sectors of the hospitality trade, to meet all budgets. The presence of King Koil in your guest room confers the highest marque of quality, luxury and sensational sleep. For over 40 years, many of the best hotels in Ireland and the UK have trusted the superior support and longer lasting comfort of King Koil to welcome their guests night after night.

We make, deliver, install, remove and manage your bed programme expertly. From entire hotel installation to small drop repeats. Choose from our wide range of King Koil mattresses, headboards and divan bases. Providing the best sleep experience shows your guests you really care and you in turn will see them return - time and time again.

"A great night's sleep at Jurys Inns is core to our business and we primarily chose King Koil beds knowing that they are both comfortable and durable. Installation with minimal disruption to our business is imperative and we have found that the delivery and installation service we receive from King Koil is excellent." - Bobby Fitzpatrick, Purchasing Director, Jurys Inns Group.

### Contact us today

<b>Contact</b>	Christine Martin
<b>Mob</b>	086 259 6526
<b>Email</b>	Christine.martin@kaymed.ie
<b>Web</b>	kingkoil-hotel.com

We design, install, and commission on-premise laundries for the hospitality sector, in addition to providing excellent after-sales service.

### Our Story

We supplied our first hotel customer over 30 years ago, they are still good customers today, making Girbau Laundrysystems.ie the longest established laundry equipment supplier in the Irish market.

Today we are the exclusive distributors of Girbau equipment throughout the country. We develop relationships with our client, sometimes taking over the service of existing equipment, relying on our spare parts store of over 4,000 parts, sourced internationally, to maintain equipment.

### Our Products

Safety, quality, and turnkey design are the cornerstones of our offering. Girbau equipment washers, dryers and ironing lines are installed in 4 & 5\* hotels throughout the world. We have created wash programmes with our partners in the detergent industry to target hard to remove stains specifically found in the hospitality sector.

Over the past 30 years, there have been developments in laundry equipment. Today, through our Sapphire product all the equipment in a laundry can be viewed remotely through the iCloud, this allows for real time monitoring of the equipment, dramatically reducing downtime and identifying planned maintenance needs. We have embraced and taken on these innovative technologies to immense success.

### Our People

Our greatest strength is our people with knowledge and experience of the laundry industry. Our client-driven structure enables us to react with speed and flexibility to meet our customer's needs.

### Contact us today

<b>Contact</b>	Tony Kerr, Sales Department
<b>Mob</b>	083 1968 568
<b>Email</b>	tony@laundrysystems.ie
<b>Web</b>	www.laundrysystems.ie



**Lawler Sustainability - Your Independent, Expert, Sustainability Partner.**

Lawler Sustainability is an award-winning engineering consultancy with over 40-years industry experience, specialising in improving sustainability, energy efficiency and reducing carbon emissions, in the **Hospitality and Leisure Industry.**

Lawler Sustainability will improve the profitability and value of your business by achieving complete control of and reducing your energy costs and CO2 emissions. We will deliver this at a minimum cost to you by optimising relevant grant supports and developing a clear energy and CO2 reduction roadmap, to allow your business to progress to a more sustainable future. As Ireland's only **One Stop Sustainability Shop for Hotels**, we offer a comprehensive range of services through our Sustainability Consulting, Contracting, and Optimisation Teams. Unlike other companies, Lawler Sustainability does not sell energy or equipment, ensuring we are always acting in the best interests of our clients.

**Our Aim? To Transform the Sustainability and Profitability of Your Business, Using a Holistic Approach.**

We are renowned for providing independent and expert sustainability advice with many testimonials from both Irish, and international clients.

**What We Offer:**

- Independent Expert Sustainability Advice
- Optimisation of Existing Energy Equipment
- Review & Replacement Options of Energy Assets
- Grant Support and Green Energy Financing

Lawler Sustainability strives to help the Irish Hotel & Leisure Industry in achieving their sustainability and CO<sup>2</sup> reduction goals, at minimum cost, through relevant grant supports, the best green financing options, and clear road mapping solutions.

To benefit from our expertise, please contact us for personalised assistance.

Contact us today	
Contact	Nicola Ring
Tel	056 772 1115
Email	nicolaring@lawlersustainability.com
Web	lawlersustainability.com

**Quality-Service-Price**

Linen Direct is an Irish Company supplying high quality linen to a number of different industries in the Irish market including hospitality, healthcare and retail for over 16 years.

Our mission is to provide the Irish market with the highest quality textile ranges, at the best price possible and to provide a quick and reliable delivery service with great customer care.

All of our bedding comes from a state-of-the-art textile factory based in Egypt. We have forged strong partnerships with a handpicked number of suppliers, carefully selected for their manufacturing expertise and their established quality credentials. They work closely with us to produce amazing products at very competitive prices.

To find out more about Linen Direct's 5\* hotel quality bedding contact the team below.

Contact us today	
Contact	Jack Connolly
Tel	01 690 2073
Email	info@linendirect.com
Web	www.linendirect.com



# LIPTON

*Teas and Infusions*

Linencare, Ireland's largest independently owned linen provider, is one of the leading linen rental and hygiene products suppliers to the hospitality sector. Our investment approach is centered around fostering continuous growth and expanding our production capacity to meet the evolving needs of both new and existing clients. We maintain a keen focus on quality and sustainability and strive to provide our customers with Ireland's most reliable linen rental service.

From our headquarters, which is ideally located halfway between Dublin and Belfast, we service some of Ireland's leading hotels with quality linen. Continued investment into our already state-of-the-art plant allows us to launder our products in the most sustainable and environmentally friendly way.

Some of the key measures that we have implemented to minimise our carbon footprint include, use of eco-friendly materials, water and energy efficiency and waste reduction practices.

As a family-owned company, we are proud of our long term and loyal workforce, we go above and beyond for our staff and that care and dedication is evidenced in the quality product and service that our customers receive. Our management team who boast over 30 years' experience in linen rental have in-depth knowledge of the ever-changing hospitality sector are always here to help!

Why not give us a call?

**'Great service, it's what we do!'**

Contact us today	
<b>Contact</b>	Jim Creaney
<b>Tel</b>	087 255 5259
<b>Email</b>	jim@linencare.ie
<b>Contact</b>	Katie McLean, Customer Relationship Manager
<b>Tel</b>	089 252 3252
<b>Email</b>	katie@linencare.ie
<b>Web</b>	www.linencare.ie

With over 150 years in the industry, Lipton Tea & Infusions are the world's leading purveyor of quality teas and herbal infusions, serving 400 million consumers every day across the world.

At Lyons Tea we have been putting the talk into tea since 1902. We understand how important it is to take a moment, sit and enjoy a really good quality conversation with family and friends, new & old. What better way to make this chat better, but by enjoying a great tasting cup of Lyons tea. Our great tasting tea collection is at the heart of our business and our Lyons Gold has recently been awarded a Great Taste award.

Over the last number of years we have been focusing on our contribution to the planet and putting sustainability at the heart of everything we do. At Pukka, our purpose is to nurture healthier, happier lives through powerful organic plants. All of our herbs are grown organically, harvested sustainably, and our herbal creations are also free from any artificial colours, flavourings or plastic. Fair sourcing standards are ensured through our Fair for Life certification.

Contact us today and we will help you elevate your customers experiences and meet all their needs with our wide range of Teas.

Contact us today	
<b>Contact</b>	John De Renzy
<b>Mob</b>	086 857 8702
<b>Email</b>	john.derenzy@lipton.com
<b>Web</b>	www.lipton.com

# LITTLE HOTELIER.



Little Hotelier is the leading multi-award winning all-in-one hotel management system for small properties like yours. We offer you access to the world's most powerful distribution capabilities to increase your revenue, while also centralising your guest management, payments, communication, pricing and data all in one place to give you more control over your day-to-day operations.

With us, you'll get... *More Control. More Revenue. More Support.*

Your Little Hotelier solution includes a range of features in one place, with one log-in:

- **Front Desk** - Your central calendar and daily operations hub
- **Channel Manager** - Your tool to manage all your booking channels (e.g. booking.com) in one place
- **Direct Booking webpage** - A webpage to take bookings directly on your website or social media
- **Insights** - Dashboards on how to price and promote your property
- **Guest Engagement** - A professional guest communication platform
- **Mobile app** - Access to manage your property and guests from your phone
- **Payments** - A payment processor to take guest payments securely and easily on-or-offline
- **Hotel Metasearch** - A service to drive more direct bookings to your website through metasearch channels
- **Website** - A professional hotel website without any development or hosting fees

Contact us today	
Contact	Sales Team
Tel	+44 (0)20 3151 0101
Email	sales@littleshotelier.com
Web	www.littleshotelier.com

Welcome to MasterTherm Heat Pumps Ireland, a trusted name in the hospitality sector with a proven track record of successful projects. Our expertise lies in providing comprehensive solutions, from initial design to final commissioning, encompassing all mechanical and electrical works.

One of our key strengths is offering off site plant room construction, a cutting-edge approach that significantly minimises downtime for our valued clients, allowing them to maintain seamless operations during project implementation. Our solutions cater to a diverse range of properties, from smaller B&B establishments to large hotels equipped with standalone leisure centres and swimming pools.

At MasterTherm, we take pride in consistently surpassing client expectations by delivering results that exceed projected savings and demonstrate superior system efficiency and performance. Our commitment to excellence is further demonstrated through our online monitoring of all systems, providing clients with the utmost comfort and peace of mind. This advanced feature allows for efficient system optimization and troubleshooting, thereby reducing the need for callouts due to minor issues.

For more in-depth insights into our successful case studies and reference sites, we encourage you to explore our website at [www.mastertherm.ie](http://www.mastertherm.ie). Our team is readily available to address any queries or provide further information about our services. Partner with MasterTherm Heat Pumps Ireland for unrivalled expertise and exceptional solutions in the hospitality sector.

Contact us today	
Contact	Lukáš Kadlík, Technical Director
Tel	086 022 8755 / 01 899 1721
Email	lukas@mastertherm.ie
Web	www.mastertherm.ie



### Hotel Experts

We have developed a specialist Hotel sector team, led by Sam Russell FCA who has over 15 years experience advising hotel businesses on their next appropriate steps.

### Multi-services under one roof

Our strength is the scope of services we provide – expert tax planning, commercial business advice, sourcing the full spectrum of funding solutions, audit, accounting and compliance.

### Specialist in hotel finance solutions

We have specific expertise in raising funding for Hospitality assets with:

- Banks
- Alternative funders
- Debt funds
- Private lenders and equity
- EIS funding. We have numerous successful EIS raises completed on hospitality assets over many years.

### Continual relevant support

We are continually providing support and advice to our hotel clients, including relevant updates in dealing with the constantly evolving regulatory and financial landscape.

### Fast and reliable service

We are one of the fastest growing mid-tier firms in the South. As a mid-sized firm, we use our experience as experts in the hotel sector and offer fast, flexible, and direct support to our clients.

Contact us today	
Contact	Sam Russell
Tel	021 486 1486
Email	samr@mc2group.ie
Web	www.mc2accountants.ie

### Ireland's No.1 Gym and Leisure Experts

Ireland's Sports & Gym Equipment Experts McSport is the leading commercial gym equipment supplier with over 40 years of experience in the industry. We are a second-generation, 100% Irish-owned family business. We provide Ireland with the highest standard of commercial-grade products from flooring, gym equipment and Changing Rooms fit outs. During our time, we have partnered up and fitted out hotels with Groups such as Dalata, SO Hotels, MHL Group, Hodson Bay Group, Prem Group, Windward Hotels, The K Club, The Comer Group, Hayfield Manor, Cliste Hospitality, Fitzgeralds Woodlands House Hotel and many more.

McSport understands your need to have the very best equipment that is available for a commercial gym or changing room facility.

From concept to completion, we work with our clients on bespoke projects, including:

- Consultation & site visits
- 3D Concept Design ( Gym & Changing Rooms )
- Equipment Choice ( Gym & Changing Rooms )
- Professional Installation
- Service and Aftercare

At McSport, we believe in forging long-lasting relationships, so even after an installation is complete, we endeavour to assist you in whatever we can. Whether you're creating a facility from scratch, renovating, refurbishing, or needing help sourcing equipment and flooring, we'll ensure that you get the best solution for your needs.

### Exclusive IHF Member Offer

As a member of IHF, we are offering a free health check for your gym. Get an assessment on all your gym equipment for free to ensure that they are in perfect condition and up to code for audit checks and clients. To find out more, read our case studies ([mcsport.ie/pages/our-client-case-studies](http://mcsport.ie/pages/our-client-case-studies)) and when you need a health check contact us at [commercial@mcsport.ie](mailto:commercial@mcsport.ie).

Contact us today	
Tel	01 293 0005
Email	commercial@mcsport.ie
Web	mcsport.ie



### Our Story - Unrivalled Irish luxury hotel design experience

MDO Architects have made a significant contribution to Ireland's luxury hospitality sector through exceptional work completed on iconic Irish properties such as Carton House, The Marker, Killarney Park and Shelbourne hotels.

Our experience in the Irish luxury hotel sector is unrivalled, and our past work reflects our commitment to creating extraordinary memorable and characterful spaces for guests. Current projects includes bedroom refurbishment at the famed Killarney Park Hotel for completion in Spring 2025 and at newly-bought Shelbourne Hotel.

### Our projects – Carton House & The Marker

At Carton House, we have reinvigorated the breathtaking 18th-century Georgian mansion while seamlessly blending in a new reception and courtyard bar extension. The result is a harmonious marriage of old-world charm and modern sophistication, creating an enchanting atmosphere for guests. Attention to detail is evident in the preservation of original architectural features, bespoke furnishings, handmade wallpapers, and sumptuous interiors that exude elegance and opulence.

The Marker Hotel, located in Dublin's Docklands, showcases our approach to contemporary luxury hotel design. The sleek, glass-fronted building features cutting-edge architecture, and sets a new standard for modern elegance in the city. Inside, the hotel's interiors are both functional and luxurious to meet the needs of the business and leisure travellers. The attention to detail, use of high-quality locally-sourced materials, and incorporation of contemporary design elements contribute to an atmosphere of effortless sophistication.

Contact us today	
<b>Contact</b>	Martin Spillane, Director
<b>Mob</b>	086 859 4365
<b>Email</b>	mspillane@mdo.ie
<b>Web</b>	www.mdo.ie

Mews is the leading platform for the new era of hospitality. Powering 5,000 customers across more than 85 countries, Mews Hospitality Cloud is designed to streamline operations for modern hoteliers, transform the guest experience and create more profitable businesses. Customers include Accor, Generator-Freehand, The Strawberry Group, The Social Hub, Life House and Airelles. Mews was named Best PMS (2024) and listed among the Best Place to Work in Hotel Tech (2021, 2022, 2024) by Hotel Tech Report, as well as World's Best Hotel PMS Provider (2023) and World's Best Independent Hotel PMS Provider (2022, 2023) by World Travel Tech Awards. The company has offices in Europe, the United States and Australia.

### Testimonial

*Gillian Beare, Director, Finn Lough "Mews is great because it benefits both our guests and our team. It simplifies the way we work and the way guests book and interact with us; it's a real win win". Read the full Finn Lough case study here: [www.mews.com/en/customers/finn-lough](http://www.mews.com/en/customers/finn-lough)*

Contact us today	
<b>Contact</b>	Ciara Madden, Sales Director - UK & Ireland
<b>Mob</b>	0044 747 491 1957
<b>Email</b>	ciara@mews.com
<b>Web</b>	www.mews.com



Miele Professional provides the hospitality and catering sector with unrivalled quality when it comes to laundry and dishwashing. Its commitment to the environment means that products are highly efficient whilst being economical to run, helping businesses to keep their running costs low, a vital consideration for many businesses. Miele's equipment can also guarantee a hygienic clean every time with the right temperature settings built in and intuitive user controls.

Guests in hotels and restaurants not only expect perfect service, but also hygienically cleaned and well-kept laundry for maximum comfort. Miele Professional has developed the system solution for hotels and restaurants based on many years of experience. Thanks to this approach, 70% of all hotels with an in-house laundry are more satisfied now than they were in the past. They benefit from dispensing with goods receipt and quality controls, have a direct overview of the quality of their laundry and the wash process and are also independent of third parties.

Contact us today	
<b>Contact</b>	Martin Lane, Business Development Manager
<b>Tel</b>	01 449 9260 / 086 465 9779
<b>Email</b>	<a href="mailto:martin.lane@miele.com">martin.lane@miele.com</a>
<b>Web</b>	<a href="http://www.miele-professional.ie">www.miele-professional.ie</a>

**We do more than just great beer.**

We've been producing beverages for over 300 years across the globe. From the Aspall Cyder press in Suffolk, to Franciscan Well in the heart of Cork. Our portfolio of beverages includes well known favourites Carling, Staropramen and Miller Genuine Draft – and recent additions Madrí Excepcional, Bandero Café Tequila and Black Cow Vodka. Our team of people support customers across Ireland every day with category insights, brand activation and in-house customer technical experts.

Contact us today	
<b>Contact</b>	Jack Wallace
<b>Mob</b>	086 701 5700
<b>Email</b>	<a href="mailto:jack.wallace@molsoncoors.com">jack.wallace@molsoncoors.com</a>
<b>Web</b>	<a href="http://www.molsoncoors.com">www.molsoncoors.com</a>



Money Jar is a dynamic and revolutionary new approach to banking that allows customers to open an account when it suits and in just 5 minutes. Money Jar is an Irish digital current account with pay-as-you-go fees and convenient sign up. Unlike other major fintech platforms, with Money Jar customers get an Irish IBAN, can pay bills, and receive wages. Money Jar also offers a fully integrated Foreign Exchange service.

Money Jar offers unlimited money jars that can be shared with friends, to help customers stay on top of personal spending and improve long term financial wellbeing through better money management. Money Jar also has a locally based customer support team run by humans not bots.

Money Jar is an Irish-owned fintech business headquartered in Dublin. All funds are 100% protected and regulated by the Central Bank of Ireland. Partnering with Mastercard, Apple Pay and Google Pay, Money Jar offers a safe and secure platform. When customers open an account with Money Jar, they can order a Prepaid Mastercard from the app for €5, which will be delivered to their door. Money Jar fees are transparent and competitive. Money Jar promotes responsible, money management.

Money Jar is now offering customers the following additional services at preferential rates: Income Tax Refunds, Pensions, Mortgages, Motor & Home insurance, and Utilities in partnership with Bord Gais Energy & EIR.

Customers can download the Money Jar app from the App Store or Google Play & sign up using the simple registration process. Money Jar is also offering special discount codes for IHF members employees.

#### Contact us today

<b>Contact</b>	Paul Kinch
<b>Mob</b>	087 251 2290
<b>Email</b>	paul@moneyjar.ie
<b>Web</b>	www.moneyjar.world



## Murray Textiles Ltd

Murray Textiles Ltd is a fourth-generation Irish family owned textile company established in 1913 and based in Charleville, Co. Cork. We are recognised nationally as a firm which specialises in the highest quality textile products including bedlinen, duvets, pillows and towels. We supply many 4 Star and 5 Star hotels across Ireland.

We never compromise on quality. Our aim is to provide the Irish Hospitality Industry with the highest quality products at the most competitive prices. We source our products directly from manufacturers based in Ireland, Portugal, France, Egypt, Turkey, China, Bangladesh and Pakistan. Having traded with our suppliers for many years we have established good long-term relationships.

We are grateful for the loyalty of our customers. This continues to be the major factor in contributing to both our success and longevity.

#### Contact us today

<b>Contact</b>	Áine Murray
<b>Tel</b>	063 81225
<b>Email</b>	sales@murraytextiles.ie
<b>Web</b>	www.murraytextiles.ie



Musgrave MarketPlace is the only 100% Irish-owned national Foodservice, Retail and SME wholesaler. They are committed to supporting Irish jobs, Irish businesses, and the future of the foodservice industry in Ireland. They work with over 680 Irish suppliers and stock over 3,500 Irish products across their range. The company is based on 147-year-old family values that still drive them today.

Musgrave MarketPlace is committed to offering its customers the widest ranges and exemplary customer service. With over 14,000 carefully selected products, they offer nationwide delivery, a click and collect service or you can shop seven days a week in their branches nationwide.

Musgrave MarketPlace will donate €350k to TU Dublin by 2025 to support 48 student bursaries and the creation of a European Centre of Culinary Excellence, including a state-of-the-art student training restaurant.

Become a Foodservice or On-Trade Beverage customer today. As a Foodservice customer, you'll get amazing one-to-one support from our experts with specialist product knowledge, menu support & development and business insights. Their highly experienced On-Trade Beverage team are also here to support you. From Beer, Premium Spirits, and an exclusive On-Trade Wine range, to Soft Drinks, Bar Equipment, Snacks, and much more; they're a one-stop-shop for your business.

For more info go to [musgravemarketplace.ie](http://musgravemarketplace.ie) today.

Contact us today	
<b>Contact</b>	Leo Jones
<b>Mob</b>	085 852 5178
<b>Email</b>	leo.jones@musgrave.ie
<b>Web</b>	www.musgravemarketplace.ie

With Net Affinity your property's online presence is in the best hands. For more than two decades we've been empowering Independent, Resort and Group hotels to grow their business through direct bookings.

Our entire product suite is built around your guests. We deliver an immediate, sustained increase in direct business for your property through the market's latest booking engine technology partnered with highly specialised expertise in digital marketing and web design.

We stop at nothing to give your property an edge. That way you can focus on creating the best experience there is, becoming embedded in the hearts of your guests and ensuring they return again and again.

### Net Affinity's Booking Engine

Net Affinity's booking engine is the newest technology on the market. Feature-rich, lightning fast and made for mobile, it's everything your guest needs from their booking experience.

This new piece of technology has been built from the ground up, with years' worth of our knowledge and learnings applied. Hosted using the most modern cloud infrastructure and built around APIs, it enables us to artfully link all your tech together, propelling your systems toward extraordinary heights.

### In addition, Net Affinity also provides the following services:

- Digital Marketing
- Meta Search
- Website Design

At Net Affinity, our people are everything to us. That's why we're so proud to be certified as a Great Place to Work

Contact us today	
<b>Contact</b>	Sharon Power-Cowley
<b>Tel</b>	01 293 9906
<b>Email</b>	sharon@netaffinity.com
<b>Web</b>	www.netaffinity.com



The hospitality sector has requirements unlike any other. At NetSpeed we fully understand that the ultimate guest experience is delivered on multiple fronts. Acknowledging the critical significance of every guest interaction in the hospitality realm, we place paramount importance on delivering fast, reliable Wi-Fi connectivity to enrich the overall guest experience.

Our solutions can also extend beyond the guest to incorporate analytics that allow you to understand your Wi-Fi usage and guest behaviour enabling you to optimise services. Engaging with past and present guests also allows you to monetise your Wi-Fi solution.

With over two decades of experience in the hospitality sector we provide fast, reliable, Wi-Fi connectivity to over 5,000 guest bedrooms and meeting rooms across Ireland and the UK. Our customer portfolio includes Dalata Group and MHL Collection, along with multiple independent properties.

We know being connected is not just a convenience for you, it's an imperative. That's why we're committed to providing robust Wi-Fi solutions that meet your needs and exceed your expectations.

#### Contact us today

**Contact** Eoghan Comerford

**Tel** 01 885 3720

**Email** Eoghan@netspeed.ie

**Web** [www.netspeed.ie](http://www.netspeed.ie)

Welcome to Northern Feather Hospitality Products. With 40 years' experience, Northern Feather are experts in providing quality bedroom and bathroom products that will ensure your guest experience will be luxurious and restful.

#### Bespoke Manufacturing

Northern Feather manufactures onsite in Westport and with a wealth of experience dating back to the 1960's we have the knowledge and expertise to fulfil large or small orders to your exact specifications.

We have worked with leading hotels for many years and have developed an extensive range of superior quality duvets which are especially suited for hotel bedrooms.

We take pride in the fact that our pillows are constantly sought after by customers who have stayed in hotels all over Ireland and have experienced such a comfortable night's sleep that they want to purchase the same pillows for their own home. This is an ongoing testimony to the quality of the product we provide, a standard we are proud of and will always strive to achieve.

One of the luxuries that guests look forward to when they stay in a hotel is fluffy towels! Our premium Hotel Quality Towels are pure white 100% cotton in 480gsm weight, resulting in a thick absorbent and fluffy towel.

We also supply linens, protectors, toppers, kitchen and dining ware. Read more about us and our products on our website.

#### Personal touch

As a family business we take time to give attention to detail. When you contact us, you will receive friendly and expert advice to help you select the right products for your guest accommodation.

#### Contact us today

**Contact** David Coakley

**Tel** 098 28 874 / 086 600 8906

**Email** davidc@northernfeather.ie

**Web** [www.northernfeather.ie](http://www.northernfeather.ie)



Nutritics is the leading provider of recipe development and menu management software to the food industry. Their user-friendly software allows for ease of compliance with food law, optimal menu management and publishing and facilitates a direct link of food information between suppliers, operators and customers.

Founded in Ireland in 2013, Nutritics has grown organically to now serve over 10,000 food businesses in 100+ countries. It is the only software solution globally to be independently accredited by EUROFIR for accuracy in recipe calculation methods.

The software provides a complete menu management system including:

- Direct link with suppliers to share food information
- Food labelling design, cost management, waste management, automated allergen & nutrition calculation, menu engineering
- Customer & online ordering, customisable digital menu publishing and food label printing.
- Automated carbon emission and water usage analysis, management, and reporting solution.

In 2022 Nutritics launched Foodprint, a fully automated carbon footprint scoring system for foodservice and hospitality businesses. Foodprint provides businesses with an innovative solution to understand, manage and report on the carbon footprint of their food purchases, how it is trending over time and how changes are affecting the environment. The system fully supports and automates non-financial Scope 3 ESG reporting requirements.

Alongside this, food service businesses can use Foodprint technology to add a carbon footprint score to packaging, dishes and promotional materials and communicate this with customers and clients.

#### Contact us today

<b>Contact</b>	Paul Kavanagh
<b>Tel</b>	01 699 4302
<b>Email</b>	paul@nutritics.com
<b>Web</b>	www.nutritics.com

**ONA Water Ireland**, where sustainable luxury meets exceptional hydration for the hospitality industry. We understand that providing a memorable guest experience, while prioritising sustainability, is crucial in today's world.

**Elevate Guest Experiences:** At ONA Water, we believe that every detail matters. Our premium Drinking Water dispenser and tap systems are designed to elevate your establishment and make a lasting impression on your guests. Redefine expectations by offering chilled, ambient or sparkling refreshment, all in sleek design seamlessly integrated into any hospitality setting.

**Cost-Efficient Solutions:** We understand the importance of cost efficiency in the hospitality industry. Switching to an ONA Water dispensing system can lead to significant cost savings. On average, establishments that embrace our water solutions save up to 80% on the cost of providing drinking water, while eliminating the need to purchase bottled water.

**Sustainability at its Core:** Embrace sustainability without compromising on quality. By choosing ONA Water, you actively contribute to reducing plastic waste and carbon emissions. Say goodbye to single use bottled water and adopt a more environmentally friendly approach. Show your guests that you care and inspire them to make sustainable choices.

#### Contact us today

<b>Contact</b>	Mariena Cantwell, Business Development Manager
<b>Mob</b>	085 859 8580
<b>Email</b>	Mariena.Cantwell@onawater.ie
<b>Web</b>	www.onawater.ie



Oracle Hospitality brings over 45 years of experience in providing technology solutions to independent hoteliers and regional chains. We provide hardware, software, and consulting services that allow our customers to act on rich data insights that deliver personalised guest experiences, maximise profitability and encourage long-term loyalty. Our solutions include platforms for property management, point-of-sale, distribution, reporting and analytics all delivered from the cloud to lower IT cost and maximize business agility. Oracle Hospitality's OPERA Cloud is recognised globally as the leading property management platform and continues to serve as a foundation for industry innovation.

With our experienced sales team to assist with your questions and an EMEA support centre in Galway, we know the Irish marketplace. Oracle Hospitality provide solutions for Ireland's home-grown international hotel brands, as well as hundreds of independent hotels and resorts across the country, our solution can be tailored to fit all businesses.

Oracle Hospitality provides PMS, Sales & Events, Distribution, Reporting and Analytics, to run the engine of your hotel strategies. When combined with our Micros Symphony F&B POS platform and hardware, it creates the full complement of best-in-class software solutions and business intelligence for your hotel. Ensuring your business can focus on creating truly memorable guest experiences.

#### Contact us today

<b>Contact</b>	Tom McPherson
<b>Tel</b>	087 050 6972
<b>Email</b>	thomas.mcpherson@oracle.com
<b>Web</b>	<a href="http://www.oracle.com/ie/industries/hospitality">www.oracle.com/ie/industries/hospitality</a>

Planet provides integrated software, payment and technology solutions for its customers in the Hospitality and Retail sectors and worldwide via a network of global Financial Services Partners.

Founded over 35 years ago, we have evolved our services, delivering an innovative digital commerce platform that puts customer experience first. With headquarters in London, UK and nearly 3000 expert employees located across six continents we serve customers in over 120 markets.

In Ireland, Planet provides technology solutions, support and IT integrations to over 500 hospitality clients, including many of Ireland's leading independent hotels and resorts. We have a dedicated Irish team based in our offices in Kilkenny and Galway.

Our market leading protel Cloud PMS Product is fully integrated with Planet's single payment platform - which includes acquiring, gateway, and currency conversion - and allows you to work with one supplier across PMS and payments. This gives your staff the power to create brilliant, seamless guest experiences.

Our payment solutions provide unique capabilities like POS on device and busy bar payments, and are fully integrated to Oracle Opera PMS and Symphony POS.

#### Contact us today

<b>Contact</b>	Greg O' Sullivan, Payments
<b>Tel</b>	091 435 388 / 087 635 0749
<b>Email</b>	greg.osullivan@weareplanet.com
<b>Contact</b>	Dani Rees, PMS
<b>Tel</b>	086 466 8070
<b>Email</b>	Dani.Rees@weareplanet.com
<b>Web</b>	<a href="http://www.weareplanet.com">www.weareplanet.com</a>



### Track and Eliminate Food Waste with Positive Carbon

With our data and people, we empower hotels to make their operations more profitable and sustainably driven. Leading hotels across Ireland are saving thousands of euros and cutting carbon emissions with our support. So, how are they doing this?

#### Innovative technology providing a measurable impact

Our cutting-edge food waste monitoring system offers real-time visibility into every food item discarded, enabling waste prevention strategies. By harnessing data analytics, hotels gain comprehensive insights to:

- Calculate cost savings
- Calculate CO2 emissions
- Pinpoint high waste time-periods and products
- Increase kitchen operational efficiency

#### Tailored solutions developed with expert support

We don't just provide technology; we offer dedicated support and tailored solutions to fit your hotel's unique needs. Our experienced team collaborates closely with your staff to implement effective waste reduction strategies, ensuring sustainable practices become ingrained in your operations.

#### Join the Movement

Empower your hotel with Positive Carbon to reduce costs and contribute to a greener future. Take the first step towards waste reduction excellence and schedule a consultation today. Let's make your hotel a leader in sustainability and profitability, together.

Contact us today	
<b>Contact</b>	Kate Barlow, Partnerships Manager
<b>Tel</b>	086 191 0754 / 01 5394675
<b>Email</b>	kate@positivecarbon.org
<b>Web</b>	www.positivecarbon.org

POSTech is Ireland's only Oracle MICROS Partner for POS and stands at the forefront of supplying top-tier point-of-sale solutions to the hospitality sector. This strategic partnership empowers us to seamlessly implement, configure, and maintain advanced POS products tailored for the hospitality industry.

With over 70 years in business, POSTech has been a steadfast provider of point-of-sale systems, catering to the needs of over 350 hotels, restaurants, and bars across Ireland, UK and Europe. Our specialisation lies in delivering unparalleled technical support for POS systems, led by our proficient local experts situated in Ireland.

#### Why Choose POSTech for Your Business?

- **Profound Expertise:** Our deep industry knowledge ensures top-tier support services.
- **Local Presence:** We offer localised support, ensuring rapid issue resolution and flawless system integration.
- **Unmatched Service:** Our commitment to exceptional service sets us apart as the preferred choice in the Irish market.
- **Innovative Solutions:** We provide cutting-edge digital table order & pay solutions to enhance your restaurant or bar's tableside ordering process.
- **Guest Empowerment:** Our solutions allow your guests to conveniently order and pay at their leisure.
- **Operational Efficiency:** Our systems contribute to boosting your business's operational efficiency.

Choose POSTech for a partnership that goes beyond conventional POS support, making a tangible difference in your hospitality business.

Contact us today	
<b>Contact</b>	Lorraine O'Keeffe
<b>Mob</b>	086 029 2623
<b>Email</b>	lokeeffe@postech.ie
<b>Web</b>	www.postech.ie



A growing number of the world's leading hotels and resorts are choosing **Prommt** to enable them to collect reservation and event payments **faster, easier and more cost effectively**.

### How can Prommt help your hotel?

- Eliminate the need to take payment details over the phone, simply send a secure, custom-branded payment link via email, SMS or sharelink.
- We solve compliance headaches - we ensure compliance with PCI, GDPR and other regulations, ensuring no mishandling of sensitive card data.
- We help reduce chargebacks, card fraud, payment operations and time spent chasing payments.
- Our payment requests reflect the hotel's brand identity throughout the payment journey to enhance guest experience and trust.
- Prommt is integrated to Oracle's OPERA 5 and OPERA Cloud PMS, enabling hotel staff to send a payment request for reservations, events and blocks directly from the PMS. Prommt will automatically update the payment status in OPERA and staff will receive an email notification as soon as the payment is processed. All while delivering a frictionless, elegant payment journey to the payer.

#### Contact us today

<b>Contact</b>	Lorraine Fahy, CMO
<b>Mob</b>	086 0440625
<b>Email</b>	Lorraine.fahy@prommt.com
<b>Web</b>	www.prommt.com

PTSB has a 200 year history of supporting communities across Ireland. Our ambition is to be Ireland's best personal and business bank through exceptional customer experiences. PTSB believes in the power of personal relationships and is dedicated to giving real support to small and medium sized businesses in Ireland. PTSB, provides a range of business banking solutions for daily banking and lending needs, including the newly introduced Asset Finance offering, to bring great technology and great people together to meet customers' ever changing needs. So whether you're a sole trader, small business or operating in the Hotels and Tourism industry, PTSB's dedicated team of Business Banking Managers have specialised industry sector experience to tailor a solution.

Call into your local PTSB branch today or visit [ptsb.ie/business-banking](https://ptsb.ie/business-banking) to find out more about how they can support and grow your business.

Permanent TSB plc trading as PTSB and PTSB Asset Finance is regulated by the Central Bank of Ireland.

#### Contact us today

<b>Contact</b>	Shane Walsh, Business Banking Manager & Head of Hotels Sector
<b>Mob</b>	+353 87 7168079
<b>Email</b>	shane.walsh@ptsb.ie

<b>Contact</b>	David McCarthy, Regional & Sectoral Head of Business Banking
<b>Mob</b>	+353 87 3611 838
<b>Email</b>	dave.mccarthy@ptsb.ie



*Unique Solutions in Promoting Your Image*

### Optimise your revenue and distribution strategy

Rate Wise is a leading revenue management company providing a cloud-based software solution to hotels and serviced apartments.

Our RMS solution has been trusted by independent and branded hotels for over 15 years. Our system integrates your revenue strategy, your PMS data, your competitor data, your budget and forecasting into one easy to use system. We extract data from your PMS and make rate recommendations for 365+ days. With a click of a button we can send your rate strategy out to your online platforms instantly.

Having your revenue system automated saves valuable time, creates a more efficient work process and reduces human error, giving your team the time to work on strategy.

Our RMS can be purchased as, a full suite of products or can be tailored to your property needs. Branded Hotels often have an RMS included in their PMS, but they don't have reporting capabilities that Rate Wise can offer. Hotel Groups often work with multiple PMS providers and use Rate Wise as a common reporting tool.

Our user-friendly dashboard displays data in one easy to read screen.

Our system includes the following tools;

- Rate Setting
- Competitor data
- Business analysis
- Pickup analysis
- Forecasting

Some of our software clients include Castle Leslie Estate, Pembroke Hotel Kilkenny, Delphi Lodge.

#### Contact us today

<b>Contact</b>	Heather Wiktorski, Business Manager
<b>Mob</b>	086 824 1106
<b>Email</b>	hwiktorski@rate-wise.com
<b>Web</b>	www.rate-wise.com

Recognition Express is a family ran Irish business operating since 1988. Firmly established as a leading Irish supplier of personalised and re-usable name badges, enamel pins, ID cards, promotional products, and internal signage. We work with all budgets to find unique solutions for small boutique hotels to larger resorts.

Name badges are paramount to ensuring your teams identity and creating a friendly, approachable, and professional atmosphere in your hotel.

We are 100% guaranteed Irish. All our products are designed and manufactured in our state-of-the-art factory in Limerick, so an order with Recognition Express is an ideal way to support a local Irish business.

Our team will work with you to create a bespoke digital design prior to manufacture. We even offer a stock holding system where you can draw down from your badges as required. This is ideal in industries with high staff turnover.

Contact us today, to find a unique solution to promote your team and your brand's image.

Some of our much-valued hoteliers:

- Adare Manor Hotel
- Fitzgeralds Woodlands House Hotel & Spa
- Ashling Hotel
- Dromoland Castle Hotel
- Ballygarry Estate Hotel and Spa
- The Lake Hotel
- Gleneagle Hotel
- Powerscourt Hotel Resort and Spa
- Castleknock Hotel
- Inchydoney Hotel and Spa
- Castlemartyr Resort
- The Connacht Hotel
- The Arthaus Hotel

#### Contact us today

<b>Contact</b>	Ailish Lyons
<b>Tel</b>	061 318181
<b>Email</b>	sales@recognition.ie
<b>Web</b>	www.recognitionexpress.ie



Reliance Laundry Equipment is rapidly becoming Ireland's leading supplier of Commercial laundry Equipment. We are a Guaranteed Irish Company and offer Sales and Service on a nationwide basis.

Reliance Laundry Equipment supplies equipment across a broad range of sectors with particular emphasis on the Accommodation and Hospitality sector i.e., Hotels, B&B, Guesthouses.

Reliance Laundry Equipment stock a range of LG Light Commercial Laundry Equipment and DOMUS Heavy Duty Laundry Equipment.

Reliance Laundry Equipment offer the Customer a number of options; outright sales, rental or leasing of equipment. Reliance Laundry Equipment also offer a full installation and after sales service which covers the whole country of Ireland.

For a free site consultation and further information, please do not hesitate to contact the team below.

Contact us today	
<b>Contact</b>	Tony Tobin
<b>Mob</b>	086 088 3634
<b>Email</b>	info@reliancelaundryequipment.ie
<b>Web</b>	reliancelaundryequipment.ie

Repak is Ireland's only Packaging Recycling compliance scheme. Our purpose, on behalf of our 3,500 Members, is to lead the recycling and sustainability of Ireland's packaging; advocate for a new circular economy; and educate businesses and consumers on reducing and recycling packaging.

At Repak, we are passionate about protecting the environment and reducing the environmental impact of packaging, while helping to deliver Ireland's recycling targets for the five main materials. As per the new Regulations, Irish businesses are required by law to adhere to regulations concerning the separation of packaging waste. It is important therefore that your business is segregating all recyclable packaging, particularly plastic materials like pallet wrap, shrink hoods, case wrap, and pallet sheets. If you are having challenges achieving segregation on-site due to the bins or balers you currently have, please engage with your waste contractor.

If you require support, please contact our packaging services team here at Repak or visit our website for further information.

Contact us today	
<b>Contact</b>	Brian Markey
<b>Mob</b>	086 177 0679
<b>Tel</b>	01 467 0190
<b>Email</b>	brian.markey@repak.ie
<b>Web</b>	repak.ie



### Leading Supplier of Luxury Mattresses to the Hospitality Market

#### Our Heritage

Part of the prestigious Kellett Group we have been making beds for 75 years since 1947, at our factory in Oldcastle, Co. Meath. 100% Irish, we manufacture all of our products onsite, combining traditional craftsmanship with the latest in mattress technology to give your guests the highest quality night's sleep.

#### Choose from one of our unique collections with options of:

- Open-Coil
- Pocket Spring
- Zip & Link
- Custom Specification

#### Options Available:

- 4 Key Mattress Collections covering 3-star to 5-star plus facilities
- Bespoke Mattress options available with add-ons
- Products available include Mattresses, Divans & Headboards

We can accommodate all your needs to provide you with your perfect bedding solution. Our contract bed ranges have been designed with luxury, durability and comfort in mind. All of the products are also Crib 5 compliant.

#### Servicing the following markets:

- Hotels
- B&Bs
- Guesthouses
- Student Accommodation

#### End to end solution:

- Mattress Installation
- Removal & Disposal

We make your life easy by offering a mattress installation service along with removal and disposal of old mattresses. Ensuring your turnaround time is quick and efficient.

Contact us today	
Contact	Samantha van Wyk
Mob	086 083 3896
Email	sam.vanwyk@respabeds.ie
Web	www.respabeds.ie/hospitality

Meet Revanista, a hotel revenue management system built for hoteliers by hoteliers. A one-click revenue management system that saves you time and adds to your bottom line.

We know that Revenue Management is one of the most critical and time-consuming tasks for each hotelier. Revanista Revenue Management System not only grows your revenue but through task automation saves you 21 hours per week on daily revenue management tasks.

#### What Revanista will do for you

- Reduce your reliance on online travel agents and grow your own website revenue through specific system functionality.
- Help you stay ahead of your competitors with a 360° view of competitors' rates and market demand.
- 24/7 rate recommendations are available based on your guidelines.
- Save you 21 hours per week through task automation.
- Expert onboarding will set you up for growth from day one.
- Work with our dedicated Revenue Managers to boost your revenue and develop best-in-class revenue strategies.

#### Why Revanista

- Proven Track Record of Boosting Hotel Revenues
- Tailored Revenue Strategies
- Pricing Recommendations Based on Real-Time Data
- Boost Profit Margins with System Functionality
- Efficient Inventory Management

Contact us today	
Contact	Raymond Horkin, Regional Sales Manager
Tel	065 679 9690
Email	Raymond@revanista.com
Web	www.revanista.com



Revinat empowers hoteliers to connect directly with guests at every touchpoint to deliver delightful experiences and drive direct revenue. Our data platform and guest communication solutions put hoteliers in control of every step of their guests' journeys – initial research, booking, check-in, throughout the stay, and even after check-out. We do this all using the communication channels that the guests prefer, whether it's voice, text, email, or web chat.

More than 12,000 hotels bank on Revinat to power unforgettable guest experiences and drive direct revenue.

Ask us how we do it.

Contact us today	
<b>Contact</b>	Larry Mullett, Sr. Territory Sales Manager Ireland
<b>Mob</b>	089 222 6169
<b>Email</b>	<a href="mailto:larry.mullett@revinate.com">larry.mullett@revinate.com</a>
<b>Web</b>	<a href="http://www.revinate.com">www.revinate.com</a>

### What is Rory's Travel Club?

Rory's Travel Club was established with the aim of igniting the wanderlust in our members while helping them save along the journey. Collaborating with various partners, including hotels, travel agencies, and more, we secure exclusive offers for our members, ranging from discounted stays, hotel packages to comprehensive package holidays. Additionally, we organise group trips both within Ireland and abroad, bringing together around 50 of our members on each adventure.

### Who are the RTC Members?

With a membership exceeding 120,000, Rory's Travel Club comprises individuals from all corners of Ireland, representing solo travellers, families, friends, and more, all keen on exploring destinations both domestically and internationally. Our diverse membership spans various backgrounds and age groups, from early 20s to late 60s, united by a shared passion for travel and a desire to maximise value without compromising quality.

### What are the benefits of being an RTC Accommodation Partner?

**No Fees/Commission** - There's no cost involved, as we don't charge sign-up, cancellation, or association fees.

**Promotion** - Our extensive promotional reach extends to our 120K strong membership base, with featured offers showcased in our weekly emails and across our social media platforms, boasting a collective audience of 500,000.

**Quiet Nights** - We assist accommodations in optimizing their occupancy rates, particularly during off-peak periods but also through the high-season.

### How do you become an RTC Accommodation Partner?

Becoming an RTC Accommodation Partner is a streamlined process. Simply reach out to us via email or phone to discuss potential offers.

Contact us today	
<b>Contact</b>	Rory King
<b>Email</b>	<a href="mailto:rory@rorystravelclub.com">rory@rorystravelclub.com</a>
<b>Web</b>	<a href="http://rorystravelclub.com">rorystravelclub.com</a>



RVR has been a leading provider of heating solutions to Irish hotels since 1994. RVR understands the unique needs of hotels and hospitality establishments. Our comprehensive offerings are tailored to enhance energy efficiency, reduce operating costs, and elevate guest comfort in every aspect of your operation.

### Energy Efficiency and Cost Savings

Our highly efficient heat pump systems harness the power of renewable energy, reducing reliance on traditional fossil fuels and lowering your energy consumption. We design customized heat pump solutions for your specific hotel layout, ensuring optimal energy utilization and minimizing energy waste. By optimizing your heating and cooling systems, we help you achieve significant cost savings on energy expenses, boosting your bottom line.

We can help you find and apply for grants to help you pay for the installation of heat pumps.

### Sustainability and Environmental Responsibility

We prioritize the use of low-GWP (greenhouse gas potential) refrigerants, aligning our solutions with the hotel industry's commitment to environmental sustainability. Our heat pump systems contribute to reducing your hotel's carbon footprint, promoting a greener and more eco-conscious operation.

### Guest Comfort and Enhanced Amenities

Our heat pump systems are easy to control, ensuring consistent comfort for your guests throughout the year, regardless of the weather. Heat pumps can be configured to work with all types of heating equipment including radiators, underfloor heating, AHU and fan coil systems to match your hotel's configuration. Our systems provide quiet and efficient operation, minimizing disturbances and enhancing guest satisfaction.

With RVR as your trusted partner, you can transform your hotel's energy efficiency, reduce operating costs, and elevate guest comfort while upholding your commitment to sustainability. Let us help you create a truly exceptional hospitality experience.

Contact us today	
<b>Contact</b>	Nigel Sheehan, Commercial Sales Manager
<b>Mob</b>	087 237 7519
<b>Email</b>	nsheehan@rvr.ie
<b>Web</b>	www.rvr.ie

SALTO delivers on-premises, cloud, and mobile electronic access control solutions for your industry needs – hospitality, education, healthcare, retail & more. For more than 20 years, SALTO has been redefining the access control industry by continually being first to anticipate market needs in a rapidly evolving marketplace.

Guided by our insights into customer needs, we deliver industry-leading, next-generation electronic locking solutions without wires and mechanical keys. SALTO provides access control in over 90 countries and secures more than 5 million doors. Used by an estimated 40 million people daily, we set new standards in security, manageability and scalability.

Contact us today	
<b>Contact</b>	Kevin Dunne, Business Development Manager
<b>Tel</b>	087 663 0688 / 091 743 100
<b>Email</b>	k.dunne@saltosystems.com
<b>Web</b>	www.saltosystems.com



SeaChange Ltd. is an Irish Health and Safety Consultancy providing expert services and solutions to the hospitality sector.

**Have you ever asked yourself...**

- “How does that safety statement I bought keep my people any safer?”
- “How does it prevent accidents, claims and rising insurance premium costs?”

The answer is it doesn't... A lever-arch file gathering dust on a shelf can do none of these things. SeaChange services and solutions proactively engage your people bringing your safety standards to life.

**SeaChange Safety Services and Solutions:**

Our Safety Culture Pro Partnership provides legally required safety compliance while also ensuring that risk is managed in a meaningful and practical way in your Hospitality business.

- Risk Assessments
- Safety Training
- Safety Audits
- Visual Safety Management System
- Slip, Trip and Fall Prevention System
- Safety Checks and Inspections System

Get a real return on your safety investment today and work with SeaChange to:

- Ensure Safety Compliance
- Improve Staff Training
- Prevent Incidents and Accidents
- Reduce Lost Time Incidents by 50%
- Reduce Insurance Costs by 15%

Contact SeaChange today to improve safety compliance and grow safety culture in your Hospitality business.

Contact us today	
<b>Contact</b>	Karen Hickey, Sales & Marketing Manager
<b>Tel</b>	045 856 028 / 085 861 9499
<b>Email</b>	karen.hickey@seachange-intl.com
<b>Web</b>	www.seachange-intl.com

Shiji Group provides a complete range of hospitality software for global brands such as IHG, Marriott and Hilton, as well as Independent Hotels Groups and Resorts. The hotel guest sits at the centre of all our API centric applications that include:

- ReviewPro
- Infrasy POS
- Enterprise PMS

Shiji are a truly innovative organisation that have been advancing the way European hoteliers work over the last decade. Our future-proof solutions now empower over 26,300 hotels across Europe, supported by our 11 offices and 300 employees. From our product development hub in Poland to our customer support centres in Slovakia and Portugal, we deliver cutting-edge technology and exceptional service.

Some of our customers in the region include:

- Doyle Collection
- Ashford Castle
- Talbot Collection
- The Address Collective

*“We found ourselves aligned well with Shiji in a consistent desire to improve our product. We both want to have the optimum systems for providing fantastic hospitality, and that requires using the best products.”* **Katie Forrester, Head of Engagement, Learning, and Development, Dakota Hotels**

Contact us today	
<b>Contact</b>	Stuart Charles
<b>Mob</b>	0044 7818 041179
<b>Email</b>	Stuart.charles@shijigroup.com
<b>Web</b>	www.shijigroup.com



SHR (an Access company) is the premier global specialist technology and service provider for the hotel sector, dedicated to ensuring our clients remain always ahead in a fast-paced and competitive market.

Our primary focus is driving revenue, optimizing efficiency and enriching guest experiences. We proudly offer an AI-powered suite of applications and digital services designed to work individually or harmoniously together, enabling hotels and resorts to fine-tune their distribution, understand guest intent and increase profitability.

Headquartered in Houston, we are a global business with offices in Barcelona, Singapore and Limerick.

SHR empowers hotels and casinos to increase revenue and customer lifetime value at every step of the guest journey by combining the immense potential of AI, with a dynamic integrated and automated suite of applications and services.

Alongside SHR's suite of applications the company also has SHR Hotel Services, which focuses on equipping the hospitality industry with a unique competitive edge delivered through exceptional digital services and consultancy.

Contact us today	
<b>Contact</b>	Penelope Crawford, Senior Director of Business Development UK & ROI
<b>Tel</b>	+ 44 (0)7841 020927
<b>Email</b>	info@shrgroup.com
<b>Web</b>	www.shrgroup.com

SiteMinder is the leading platform used by hoteliers globally to drive unbeatable revenue results.

SiteMinder helps hoteliers, from small independent properties to large groups and chains, to drive more revenue through industry leading distribution, real time insights, direct booking systems designed to convert and guest engagement tools to keep guests coming back.

**Channel Management:** The world's most powerful, award-winning hotel channel manager.

**Insights:** Make confident pricing and promotion decisions for your property.

**Direct Booking Engine:** Maximise your reservations with more direct booking.

**Hotel Website Builder:** Attract and convert more guests with a stunning, mobile-first website.

**Metasearch - Demand Plus:** Be seen on Google, Trivago and TripAdvisor.

**SiteMinder Pay:** Streamline and automate your hotel payment process, without complexity.

**Guest Engagement:** Enhance your guests' experience and drive revenue beyond the room.

**SiteMinder GDS:** Connect to high value corporate travellers.

**Ecosystem:** Never be held back by your tech. Get the power to connect, grow and scale your property, your way.

**Exclusive IHF Member Offer**

10% Discount off the monthly fee

50% off setup fees

Based on a 12-month user agreement

Contact us today	
<b>Contact</b>	Sales Team
<b>Tel</b>	+44 (0)20 3151 0101
<b>Email</b>	sales@siteminder.com
<b>Web</b>	www.siteminder.com



### Elevate Your Hospitality with Sky Staffing Solutions!

Unlock exceptional service with Sky Staffing Solutions! We specialize in matching perfect jobs with ideal candidates. From entry-level roles to senior positions, including talented managers and skilled chefs, we've placed top professionals in prestigious hotels across Ireland. Say goodbye to work permit hassles—our candidates are fully authorized to work in Ireland!

Our candidates bring a wealth of hotel industry experience, ensuring outstanding performance. As dedicated consultants, we understand the needs of both employers and job seekers, creating perfect matches based on expertise, skills, and personalities. Need exceptional chefs or efficient kitchen assistants? We've got you covered.

Choose Sky Staffing Solutions for an extraordinary recruitment experience. Let us exceed your expectations and bring unmatched excellence to your team. Together, we'll achieve greatness!

#### Contact us today

<b>Contact</b>	Clint Estibeiro, Director
<b>Tel</b>	01 255 5555 / 089 223 4929
<b>Email</b>	info@skystaffingsolutions.com
<b>Web</b>	www.skystaffingsolutions.com

### As simple as WhatsApp for Hotel Operations

#### 32% of Irish hotels already use Snapfix.

No more forgotten tasks. Multilingual Teams get tasks done faster, using photos.

Hotel teams call Snapfix their **"WhatsApp for Hotels"**.

Snapfix is perfect for multilingual teams to "get things done" efficiently, giving management visibility and control.

With Snapfix, you can get your team up and running in 15 minutes and save an hour a day, every day.

#### Hotel teams use Snapfix for:

- Fire, Security & Duty Manager Walks
- Reactive & Planned Maintenance
- SOP's, Brand & Quality compliance
- Room Condition Surveys
- Guest Requests
- Lost & Found
- Team Announcements, Communication and much more

**Try it for FREE** - Experience all the Snapfix features with our 7-day free trial. Cancel at any time.

Email Camilla on [camilla@snapfix.com](mailto:camilla@snapfix.com) to **request a Free 10-Minute online Demo**.

We look forward to speaking with you.

#### Exclusive IHF Member Offer

Contact us today for free setup and training, and ask about our **special hotel pricing**, as well as receiving 50 free 'Snaptags'.

These are electronic NFC tags used to confirm fire walk compliance and security walks.

[www.snapfix.com](http://www.snapfix.com)

#### Contact us today

<b>Contact</b>	Paul McCarthy
<b>Tel</b>	01 61 77 888 / 086 239 2339
<b>Email</b>	paul@snapfix.com
<b>Web</b>	www.snapfix.com



For over 23 years SMRI has been providing cost saving solutions to its clients with regard to their IMRO, PPI & Sky charges which for many hotels can be a significant cost. To date we have saved our clients in excess of 4 million euros.

Part of your IMRO terms and conditions state that unless they are advised of any changes to your music use within 30 days of the issuing of your renewal invoice for background music and within 13 months for featured music (Live music, DJ, weddings, etc.) no retrospective adjustments will be made.

It is our experience that music use in hotels changes every year and unless your IMRO charges are reviewed annually you maybe paying for music that you didn't in fact use.

SMRI will review your music use and ensure you are only paying for the music you actual use.

**More Cost Savings:** SMRI & Soundreef collaborate to provide IHF members with fully licensed quality music resulting in **50% net savings** on your current IMRO & PPI background music rights costs.

This can result in annual savings of between €1,000 to €2,500. As IMRO charges, for the areas where Soundreef is exclusively used, will no longer apply.

**Try it for FREE** - you can try our service for free for the first month and cancel at any time during that month with no obligation.

In the case of Sky, we will ensure you are on the most cost-effective contract, as a number of hotels that we have reviewed were on a more expensive contract.

#### Exclusive IHF Member Offer

Contact us for a **free consultation** to discuss our services in more detail.

#### Contact us today

<b>Contact</b>	Sean Stokes
<b>Mob</b>	086 814 6570
<b>Email</b>	ss@smri.ie
<b>Web</b>	www.smri.ie

**Stayntouch provides an integrated technology suite featuring a cloud-native PMS, an automated upselling tool, a guest kiosk solution, a seamless booking engine, an end-to-end payment platform, a powerful channel manager, and over 1200 integrations.**

Headquartered in both Washington DC and Amsterdam and led by a team of hospitality professionals, Stayntouch is a trusted partner to many leading hotels and resorts, including First Hotels, Conscious Hotels, Zoku Hotels, the French luxury brand OKKO, and Village Hotels.

**Stayntouch PMS:** Easy-to-use and easy to train on, Stayntouch PMS gives you the flexibility to streamline operations, maximize revenue and deliver your ideal guest experience.

**UpsellPRO:** A powerful upselling tool that leverages attribute-based selling and dynamic pricing to drive up to a 23% increase in upsell revenue.

**Stayntouch Pay:** Deliver a seamless and secure payment experience and let your customers pay wherever and however they prefer.

**Stayntouch Booking:** Build an easy and intuitive booking experience for your guests and maximize direct bookings for your hotel.

**Channel Manager:** Connect to leading OTAs, boost revenue, and streamline your distribution strategy with a powerful channel manager.

**Stayntouch Kiosk:** Skip the front desk and streamline your guest welcome & departure experience while increasing ROI through targeted upsells right at the time of check-in.

#### Exclusive IHF Member Offer

**10% off** of monthly subscription and **50% discount** on one time implementation fee.

First 3 Months **FREE** of Stayntouch Kiosk

**FREE** system updates, upgrades, and 24/7/365 support.

**FREE** all access to training materials.

#### Contact us today

<b>Contact</b>	Mark Beehan
<b>Tel</b>	+31 6 8350 4733
<b>Email</b>	mark.beehan@stayntouch.com
<b>Web</b>	www.stayntouch.com



### High speed data in hotels

High speed data is absolutely crucial for all hotel guests. Phones are essential for conducting business and providing entertainment. It is the highest criteria on the hotel rating websites and is essential for a hotel's success and reputation.

However, hotels and guesthouses often suffer from poor mobile phone signal indoors. This means guests have to rely on the hotel WiFi for communications, which often does not work as well as they would like.

*Good mobile signal encourages clients to stay longer and spend more.*

### Mobile signal repeaters bring the mobile signal from the operators inside the hotel

Stella Doradus designs and manufactures ComReg compliant cellular repeaters at its factory in Ireland.

These bring the good outdoor signal, indoors. All three Irish operators (Vodafone, EIR, 3) are enhanced by the system. No SIM cards are required. No recurring payments to operators are required.

Using a proprietary test tool and system design programs, a coverage survey can be carried out before and after system installation. Stella Doradus can advise on a suitable solution and works with [www.novatel.ie](http://www.novatel.ie) and various installers for signal surveys, system design, system installation, commissioning, and system handover. There is minimal input from the hotel staff throughout the whole process. The system is then remotely monitored and managed by Stella Doradus engineers through its proprietary platform – again, minimising hotel inputs.

Talk to us today for a free site survey.

**Exclusive IHF Member Offer**  
Extra 6-month free monitoring on new systems installed.

Contact us today	
Contact	James Browne
Tel	086 824 4401 / 051 387145
Email	<a href="mailto:info@stelladoradus.com">info@stelladoradus.com</a>
Web	<a href="http://www.stelladoradus.com">www.stelladoradus.com</a>

### Timeless Design For Hospitality Experiences

At **STUDIO DUFFY** we understand the unique demands of hospitality design—where spaces must seamlessly transition between work, rest, and play. Formerly known as John Duffy Design Group (JDDG), we have over 30 years of experience excelling in creating environments that balance beauty, functionality, and return on investment - both in Ireland and internationally.

**Our Expertise:** We specialise in innovative architecture and interior design, transforming hotels into captivating spaces that adapt to the ever-changing needs of guests and stakeholders alike. Whether a new build or a refurbishment, our team will ensure your project harmoniously integrates with its surroundings while delivering on every functional requirement.

**Comprehensive Design Services:** From initial feasibility studies to contract administration, Studio Duffy offers a full spectrum of design services, including Architecture, Urban Planning, Interior Design, Project Management, and more. Some of our hotel projects include Bunratty Castle Hotel Co. Clare, Sheen Falls Lodge Co. Kerry, Castlemartyr Resort Co. Cork and Iveagh Garden Hotel Co. Dublin.

### Why Choose Us?

- Over 30 years of industry experience
- Tailored solutions that maximise your project's potential
- Complimentary initial consultation

Some of our trusted hotel partners include – **Radisson Hotel Group, Marriot International, Accor Hotels, Novotel, Ramada, Crowne Plaza**, to name but a few.

Why not join our trusted partners – and engage STUDIO DUFFY to carefully craft your next standout Hotel project. We'll work closely with you to bring your vision to life, ensuring your guests have an unforgettable stay!

Contact us today	
Contact	Gaye Kane
Tel	012844455
Email	<a href="mailto:info@studioduffy.ie">info@studioduffy.ie</a>
Web	<a href="http://www.studioduffy.ie">www.studioduffy.ie</a>



*Empowering, Inspiring, Supporting, Connecting, and Promoting a Sustainable Tourism Industry*

**Sustainable Tourism Network**, formerly Sustainable Travel Ireland, is Ireland's premier training, membership, and certification body dedicated to empowering and inspiring a more sustainable, resilient and successful tourism industry.

Our practical approach, first-class training, and robust member support help transform businesses and simplify sustainability into manageable steps and clear language.

#### **Membership That Supports You**

Our networking events, annual conference, online members' area, and spotlights provide valuable learning and support from fellow members, fostering connections and collaborations. We too are here to support and mentor you every step of the way and promote our community to domestic and overseas industry partners, opening new market opportunities for you.

#### **A Clear Path to Sustainability with Distinctive Awards**

Our 6-Step Sustainability Programme simplifies sustainability, making your business more efficient and saving you money. Earn prestigious awards that unlock funding, promotions, and opportunities, while strengthening your brand image.

#### **Internationally-Recognised Certification**

Our certification criteria was the first in Ireland recognised by the Global Sustainable Tourism Council (GSTC). By being a member, you showcase your commitment to positive action through your membership logo, website listing, prestigious awards and working towards this globally-recognised certification.

#### **Exclusive High-Quality Training and Mentoring**

Access training and mentoring support with our expert team of trainers, and our online library of resources, tools and e-learning courses via your Member's Area.

Sustainable Tourism Network membership is open to all tourism businesses. Join Sustainable Tourism Network today to unlock economic, social, and environmental benefits and savings, ensuring the future resilience of your business—all for less than 11 cents per employee per day!

#### **Contact us today**

<b>Contact</b>	Aoibheann Boyle
<b>Tel</b>	01 223 3661 / 087 478 7347
<b>Email</b>	aoibheann@sustainabletourismnetwork.ie
<b>Web</b>	www.sustainabletourismnetwork.ie

Sysco is the leading foodservice provider on the island of Ireland. Our team of over 1,400 people deliver food solutions to more than 9,000 customers each week. Operating from a central Dublin location and eight regional centres, we guarantee next-day island-wide delivery; we are the only food business in the country capable of delivering on our customers' expectations regardless of how remote your business location is.

Our customers rely on us to help them grow their businesses, with a range of over 9,000 fresh, frozen, and ambient food products, and non-food products. An expert team of innovation chefs, category specialists and quality assurance professionals ensure the highest standards.

We've nurtured and developed the largest network of local and international suppliers in the industry. This means we can always bring you the freshest and finest food products that are authentic, quality assured and competitively priced.

Sysco is committed to supporting Irish suppliers and businesses, and to providing a sustainable route to market for the supplier network, with access to the widest possible selection of premium home-grown products. We're dedicated to providing the finest quality produce, products and service to our customers.

Sysco source and deliver the best, so your business can be at its best.

#### **Contact us today**

<b>Contact</b>	Jim Woulfe
<b>Mob</b>	087 257 3394
<b>Email</b>	jim-woulfe@sysco.com
<b>Web</b>	www.syscoireland.com



### A Table Reservation system for Hotels

**TablePath** is the only Table Reservation system designed to meet the needs of hotels! Our purpose is to take the complexity out of table reservations for hoteliers and their guests. Specifically, we want:

- a hotel resident to be able to easily add a table reservation to their hotel stay.
- the hotelier to be able to distinguish between and provide a tailored service for residents and non-residents.
- hotel staff to have all the information and capability at their fingertips so they can concentrate on providing a wonderful experience for the guest.

By doing this, we will save time, reduce hassle, and improve the experience for everyone!

### PMS Integration is the key!

We integrate with all leading PMS systems in the Irish market to link room bookings with dining (or activity) bookings. The integration capabilities include:

- **Booking Simplicity:** Guest details are collected automatically when adding a reservation, making the process super simple and fast.
- **Synchronisation:** Changes made in your PMS are automatically synchronised with TablePath and vice-versa.
- **Automatic Workflow:** If a hotel booking is cancelled or modified, any related TablePath bookings will be edited automatically.
- **Hotel View:** F&B staff have visibility of in-house guests and their associated room rate ensuring the right service can be provided.

### Contact Us

We are a Cork-based company founded in 2014 and we work with over one hundred leading hotels in Ireland. If you want to know how TablePath can deliver a better table reservations experience, please contact us today!

**Exclusive IHF Member Offer**

IHF Members who quote IHF2024 will get a 20% discount on their first-year subscription fees!

Contact us today	
<b>Contact</b>	Dean Thompson, Hotel Sales
<b>Mob</b>	087 1688 399
<b>Email</b>	dean@tablepath.com
<b>Web</b>	www.tablepath.com

As the market-leading hospitality recruitment agency, we specialise in finding the top talent for leadership roles. Over the last 20 years we have helped Ireland's hotels fill thousands of positions, delivering the perfect candidate for crucial roles in general management, food and beverage, revenue, sales, marketing, and at senior chef levels.

We are a small agency with a big heart, which means we really care about our clients' businesses and our candidates' careers. Contact Micheline Corr to find out how we can deliver the future leaders for your business or help you take the next step in your career.

### Hospitality eNews

As part of our commitment to the hospitality industry, we're delighted to be partnering with Hospitality eNews (HeN) to bring you the latest news and jobs in the industry: [hospitalityenews.ie](http://hospitalityenews.ie). If you have a new appointment or news story that you would like to feature in the HeN newsletter, get in contact with us today at [peggy@hospitalityenews.ie](mailto:peggy@hospitalityenews.ie) with the reference "IHF Brochure".

Contact us today	
<b>Contact</b>	Micheline Corr
<b>Tel</b>	01 475 2903 / 086 248 0436
<b>Email</b>	mcorr@thefirm.ie
<b>Web</b>	www.thefirm.ie



IT systems and solutions dedicated to the Hospitality Industry. Tierney's can count more than 300 Irish hotels as customers which is the largest business specialising in this sector across Ireland.

Tierney's provide a trusted and reputable range of IT Solutions, Support and Consultancy Services to the International Hotel, Restaurant and Leisure Industry across Ireland and the UK. Our commitment within the Hospitality Sector brings cutting edge solutions to our customers from leading partners around the globe enabling our clients to gain the maximum from their IT investment helping them achieve their specific needs. We strive to understand the issues Hotels and Restaurant owners have in IT and we provide the best solutions and expert knowledge for your business.

Whether it's IT Hardware, Software, Wi-Fi, Cloud Solutions, IT Security or Point of Sale Solutions, Tierney's sales team are on hand to discuss your unique hospitality requirements, call us today to find out more.

Contact us today	
<b>Contact</b>	Renaë Downes
<b>Tel</b>	065 682 8281
<b>Email</b>	sales@tierneys.ie
<b>Web</b>	www.tierneys.ie

TileStyle has been working with the hospitality industry for over 40 years, supplying high quality, creative solutions for hotel bathrooms, restaurants, bars, commercial kitchens, swimming pools, spas, gyms, public spaces and external facades. We also supply prefabricated POD bathrooms for large scale new build projects.

Our highly experienced team have a deep understanding of the commercial, aesthetic and compliance complexities of building and renovation projects and are here to offer any design or technical help you might need, be that for bathrooms, tiles, natural stone, wood flooring, laminates, LVTs, external facades or POD systems.

Working with the world's leading manufacturers such as Porcelanosa, TOTO (Japanese shower toilets), Vola, Hewi, Kaldewei and Kahrs of Sweden, we offer clients an extensive range of innovative, sustainably produced products to suit a variety of styles and budgets.

Hospitality clients include Ruby Molly Hotel, Leinster Hotel, Hoxton Hotel, Bloomfield House Hotel, The Address Connolly Hotel, The Grafton Hotel, Galgorm Hotel and Carton House to name but a few. We work with architects, designers and with clients directly to ensure the right products are selected for your project and provide ongoing support at every stage of the project.

If you are planning a renovation or new build, we'd be delighted to help.

Contact us today	
<b>Contact</b>	Tony Murphy
<b>Mob</b>	087 4158804
<b>Email</b>	hospitality@tilestyle.ie
<b>Web</b>	www.tilestyle.ie



Time Point is a Workforce Management & HR company, with over 28 years' experience, successfully delivering solutions to our customers within the hotels sector.

Time Point Cloud automates processes, further increases efficiencies and empowers managers, all in one solution and platform that connects the entire business at all times.

Time Point Hotel is a Workforce Management & HR Solution that offers –

- 360 data analytics on accommodation, revenue and labour costs
- Real-time data views based on a department manager's role
- AGM report on the hotel's performance that is ready before the day begins
- Rostering and scheduling
- Onboarding
- A powerful HR Manager
- A staff app
- Payroll
- Dashboards and reports
- Time and attendance and more

Time Point Hotel is one system, one platform reducing admin times, paper-based processes, connecting everyone and engaging and communicating with departments and employees.

Contact us today	
Contact	Jennifer McKeivitt
Tel	01 406 7610
Email	sales@timepoint.ie
Web	www.timepoint.ie

**TourDesk is a comprehensive tour booking service for hotels and guesthouses. It brings a new source of revenue, increases your service level, and reduces the workload on your front desk and back office.**

**TourDesk offers two main features:**

- **Agent System**, used by the front desk staff as a point-of-sale. The Agent System allows the front desk and concierge to easily and securely identify, book, and confirm a tour for a guest standing in front of them.
- **Sales Portal**, used by guests to plan their own adventures. The Sales Portal automatically allows you to earn revenue from your guest's bookings. TourDesk creates a Sales Portal for you and customizes it with your logo and brand colors. You can then simply share the Sales Portal with your guests who then can book their experiences on their own in one location.

TourDesk has operated in Ireland since early 2018, already working with many premier hotels and we're eager to add more partners to that list.

Using TourDesk is entirely free of charge, and in fact, we pay our partners a commission for every sale made through the system! We have a vested interest in increasing your revenue, as our business model is entirely sales-driven.

Contact us today	
Contact	Hjörtur Atli, CEO
Tel	+353 1 511 9680
Email	hjortur@tourdesk.ie
Web	www.tourdesk.io



**Reduce Costs Instantly**

Trinity Purchasing is an international procurement organisation that focuses primarily on the hospitality industry. We collaborate with our clients to achieve considerable savings through our collective purchasing activities.

As a team we have a wealth of industry experience; our team members include executive chefs, hotel general managers and procurement managers so we understand the operational and financial challenges of your day-to-day business and we work in an advisory capacity. Recommendations are made without obligation, and you can choose to work with just one, all, or none of our nominated suppliers. You have nothing to lose and everything to gain.

Trinity Purchasing operate through a simple invoice-based benchmarking process, whereby our relationship managers conduct a confidential pricing review either on-site or remotely, at no cost to our clients. We then outline areas where savings can be realised and make recommendations based on those findings.

We also offer access to Pi, our award-winning, cloud-based procurement system. The system includes a suite of purpose-built modules designed to empower finance, procurement and catering teams by providing full visibility, control and a consistent picture of your catering operation at any time.

Contact us today	
<b>Contact</b>	Alan Cruite, General Manager Ireland
<b>Mob</b>	086 020 0499
<b>Email</b>	acruite@trinitypurchasing.com
<b>Web</b>	www.trinitypurchasing.com

Operating in over 70 markets globally, Unilever Food Solutions is the dedicated foodservice business of Unilever. Our portfolio encompasses many of the world's leading food brands including Knorr, Hellmann's, Carte D'or and Colman's.

Unilever Food Solutions is a business built by Chefs, so we know what you face every day in the kitchen. Everything we do is focused on making your life a little easier. We aim to inspire you, train you and provide you with the best product solutions.

Drawing from their extensive experience in professional food services, our team of over 250 Chefs create dish solutions that balance great taste, convenience and nutrition with a consistently high standard.

Our global network of food service professionals help source the best sustainable ingredients, develop quality products, create inspiring & trending recipes, and provide chef training and support.

Contact us today	
<b>Contact</b>	Leonard Power
<b>Tel</b>	01 488 1600
<b>Email</b>	leonard.power@unilever.com
<b>Web</b>	www.unileverfoodsolutions.ie

The VDA Telkonet Group is the largest global player in the field of Energy Management Systems and Guest Room Management Systems for the world Hospitality market. The Group defines the future of the sector by focusing on people as a valuable element of smart technologies and by offering the right balance between maximising comfort and saving energy.

The Group is the global leader in IoT Hospitality technologies. As the industry's leading solution provider, the Group's experience in the service and support of its customers benefits them in all phases of their projects, from consulting to engineering, to delivery and ongoing support of the completed project.

With around 1 million rooms installed in 62 countries, more than 60 years of experience and two in-house R&D Teams of around 40 engineers with hardware and software expertise, the Group demonstrates a deep knowledge of the markets in which it operates and is a strategic partner for the global hospitality market.

Our Irish base has both sales and support by our own engineers supporting over 100 Hotels in Ireland and offers solutions for lighting and temperature control, door access control, energy-saving optimisation, and entertainment systems to provide Hotel guests with the best experience.

Energy management system and Guest Room Management System technologies can save up to 40% of energy consumption, which is why it is critical for accommodations to equip themselves with occupancy-based automation technologies.

The Group's intent is to establish a culture of environmental responsibility and awareness to create a better future for the people of today and tomorrow.

We know that providing the right balance between maximising comfort and saving energy, people's living environment improves through strategies that optimise the interaction between individuals and the ecosystem in which they interact.

Contact us today	
<b>Contact</b>	Warren Edwards, Director UK & Ireland
<b>Mob</b>	086 825 7171
<b>Email</b>	Warren.edwards@vdagroup.com
<b>Web</b>	www.vda-telkonet.com www.vdagroup.com www.telkonet.com

### Ethically sourced linen, trusted by the world's leading hospitality brands.

Vision is the textile brand behind the biggest names in the hospitality and laundry markets, and is a nominated supplier for Hilton, Marriott, IHG and Accor.

We supply the highest quality of ethically sourced linen products, matched to our customers' needs. Our offering is always transparent, clean and uncomplicated. Whether it's a top of the range 300 thread count duvet cover, or an economical and durable bath towel, the Vision brand has the ability to deliver your brand standards.

With more than 200 years of textile experience and expertise, we've come to learn how to create consistently hard-working products that can withstand the rigorous washing processes of commercial laundries while meeting the unique needs and budgets within this industry.

We contribute our success to the relationships we have developed with our customers, from our exceptional service levels to collaborating on industry product innovations.

To request our Product Catalogue, or for more information and advice, please get in touch with the team at Vision. Alternatively, visit [visionlinens.ie](http://visionlinens.ie) where you can shop for our products online, with free delivery on orders over €100 and delivered direct to your door.

#### Exclusive IHF Member Offer

Earn 5 reward points for signing up to the online Visionaires Members Club and earn an additional 5 points for your first linen purchase. That's the equivalent of €5 to redeem on your next linen purchase.

Contact us today	
<b>Contact</b>	Marc Wynne, Sales Director Ireland
<b>Tel</b>	042 93 69900 / 087 240 9797
<b>Email</b>	Marc.Wynne@visionlinens.com
<b>Contact</b>	Ann Buchanan, Office Sales Manager Ireland
<b>Tel</b>	042 93 69900 / 0044 7827 885857
<b>Email</b>	Ann.Buchanan@visionlinens.com
<b>Web</b>	www.visionlinens.ie



weddingsonline

**Energy savings, made smarter.**

Watt Footprint is focused on reducing energy costs and usage. We understand the importance of making a positive impact on the environment while also improving your bottom line. That's why we take a proactive and hands-on approach to help you actively reduce your energy consumption and save money.

**We Translate** energy bills | **We Identify** cost savings | **We Reduce** your energy use.

**How?**

- **Step One:** Comprehensive energy audit (SME energy audits are fully funded by SEAI. Only VAT will be charged by WF, which can be claimed back if you're VAT registered).
- **Step Two:** Report on energy saving measures and support grants available.
- **Step Three:** Installation of new energy saving measures.
- **Step Four:** Measurement and verification of energy savings.

We have worked with over 700 companies across every industry and county in Ireland equating to **24,494,246 kWhs** and **€1,681,863** saved for our clients.

**Fáilte Ireland Climate Action Programme?**

Watt Footprint are SEAI Registered Energy Auditors. We are currently working with several hotels in the programme on everything from energy audits, energy upgrades and metering to grant acquisition. Contact Paul for more information.

**Exclusive IHF Member Offer**

Book your complimentary meeting with one of Watt Footprint's energy engineers to get advice and see what grants/supports are available to help you on your energy reduction journey. With energy engineers right across the country we can easily come to site to give you more detail on the options available or set up a call to discuss.

This is a great first step with no strings attached. Contact Paul below or Jenny at [Jennifero@wattfootprint.com](mailto:Jennifero@wattfootprint.com) to get started.

**Contact us today**

<b>Contact</b>	Paul Mahon, CEO & Co Founder
<b>Mob</b>	087 294 8836
<b>Email</b>	<a href="mailto:paulm@wattfootprint.com">paulm@wattfootprint.com</a>
<b>Web</b>	<a href="http://www.wattfootprint.ie">www.wattfootprint.ie</a>

weddingsonline, launched over 20 years ago, has since become Ireland's most loved wedding community, connecting couples with the perfect wedding venues. Trusted by over 200 wedding venues in Ireland and abroad, weddingsonline offers comprehensive marketing, advertising and lead generation services.

weddingsonline are thrilled to announce the launch of our new App which can be downloaded for free on the App Store and Google Play. The app connects couples with venues at the tip of their fingers and alleviates the stress of finding their dream wedding venue.

As part of the service, weddingsonline Supplier HQ gives venues the tools to manage their profile, advertising campaign, enquiries and contracts all in one easy to use platform, backed up by the support of the Customer Service Team and Client Success Manager.

Our weddingsonline Awards are the industry standard and since its inauguration in 2008, the event has become a permanent fixture in the diaries of Ireland's wedding industry professionals.

**Contact us today**

<b>Contact</b>	Jonathan Bryans
<b>Tel</b>	01 963 0432 / 086 360 0664
<b>Email</b>	<a href="mailto:jonathan@weddingsonline.ie">jonathan@weddingsonline.ie</a>
<b>Web</b>	<a href="http://www.weddingsonline.ie">www.weddingsonline.ie</a>



## Delivering Value-Driven Exposure for Venues and Suppliers Seeking to Engage with Newly Engaged Couples for Optimal Return on Investment

### Our Story:

WeddingSuppliers.ie is a hub of technology and innovation aimed at supporting wedding couples, venues, and suppliers through a unified journey!

WeddingSuppliers.ie was established in 2018 by Cathal Molloy, a supplier with a deep understanding of the unique needs of both suppliers and venues within the wedding industry. A pivotal aspect of its foundation was recognizing a gap in the market for a subscription-based service that combines affordability with substantial value for its users. This innovative model ensures that clients receive exceptional return on investment, making it a cost-effective and impactful solution for those in the wedding sector. With a dedicated team of full-time developers, the innovative spirit of **WeddingSuppliers.ie** continues to thrive, expanding its customer base. A brand new platform is currently under development, slated for launch in July 2024.

### National Wedding Industry Awards: The Grammys and Oscars of the Wedding World

Heading into its third year, the **WeddingSuppliers.ie** Awards have quickly become a highlight in the wedding industry, with both events selling out. Hosted by the renowned Keith Barry and Sara Kennedy, these awards bring together the best of the best from the wedding sector. With a panel of 21 judges, the awards meticulously evaluate and celebrate excellence, innovation, and dedication among wedding suppliers and venues across various categories. This prestigious event not only recognizes outstanding achievements but also inspires a commitment to quality and creativity in the wedding industry. This annual event takes place on the Tuesday following the Bank Holiday weekend in February. This event has become a key occasion for the wedding industry to network, enjoy a belated Christmas celebration, and, most importantly, aspire to win an award.

Contact us today	
<b>Contact</b>	Cathal Molloy
<b>Tel</b>	01 4433649 / 087 1442241
<b>Email</b>	info@weddingsuppliers.ie
<b>Web</b>	www.weddingsuppliers.ie

## Boost your wedding venue revenue with WedPro by WeddingDates

A software solution that makes running your wedding business easy. It helps your wedding team keep on top of their to-do list, effortlessly track and nurture leads, convert bookings and report on their performance in real time.

WedPro by WeddingDates will deliver elevated results, processes and revenues. Give your team the extra pair of hands they need to cover the administration and reporting requirements while continuing to deliver a personalised experience to your wedding couples.

### With WedPro, you unlock:

- Higher conversion rates
- Better engagement and customer satisfaction
- Increased revenue
- A measurable return on investment
- Improved efficiency
- Enhanced productivity
- Reduced administrative overhead

*"It's like having another pair of hands in the office, you'd have to fight me to take it away." - Sean Read, Banqueting Manager at Langtons Hotel, Kilkenny*

Give your team the time to do what they do best - create wonderful, memorable experiences for your couples. Don't wait any longer - talk to our team today!

### Exclusive IHF Member Offer

Onboarding fee discount of €250\*

Free 30-minute consultation with a WedPro Venue Expert

Wedding Market Analysis Reports

\*Based on a 1-year annual contract

Contact us today	
<b>Contact</b>	Ciara Crossan, Founder & CEO
<b>Mob</b>	+353 87 957 7733
<b>Email</b>	ciara@weddingdates.ie
<b>Web</b>	www.getwedpro.com

# Wilton Carpets



## Our Story

Legend has it that in the 18<sup>th</sup> century, the Earl of Pembroke smuggled 2 Flemish weavers out of the French court in wine casks, settling them in the heart of the Wiltshire countryside, so they could bring their craft to the UK. In 1741, they produced the first Wilton carpet, named after the town of the same name, and we've been producing carpet with the same pioneering spirit and passion on the same site ever since.

We now manufacture Axminster and tufted carpets too, and our reputation for quality, durability and creative design makes them perfectly suited to the demands of the leisure and hospitality industry.

## Your Story

You might need a super-quick turnaround on an emergency project, if you want advice on which carpet construction will offer the best value for your venue, or you might have a creative vision for a bespoke design scheme that needs translating into carpet reality; our Project Consultant, Danny will work with you to help deliver the creativity, fit and durability for your project.

From sleek city venues, to the comfort and welcome of your local, Danny's expertise and dedication will ensure your project has the perfect carpet solution.

### Contact us today

**Contact** Danny Heaver

**Tel** 0044 7988 920 313

**Email** dannyheaver@wiltoncarpets.com

**Web** wiltoncarpets.com

Woodco has been manufacturing biomass boilers for almost 20 years. Woodco are Ireland's Premier Biomass Company. In that time, we have supplied boilers all over Ireland, UK, Europe, Canada, US and New Zealand. We have been passionate about displacing fossil fuel with low carbon heating technologies in that time. Woodco under its Solarco brand is also one of Ireland's leading providers of Commercial Solar PV Systems. We help companies futureproof their businesses and make huge savings on electricity bills by generating free, clean electricity.

## Why Biomass Energy?

- Lower Cost Heating
- Renewable Energy
- Avail of SEAI Government Grant for your business for 15 years
- Irish Fuel - woodchip and wood pellets
- Direct Substitute for a Fossil Fuel boiler
- Exempt from Carbon Tax, realising further business savings

## Why Solar Energy?

- Cost Reduction in Energy Bills
- Energy Independence and Reliability
- Sustainability and Corporate Social Responsibility
- Return on Investment
- Competitive Advantage
- Government and Regulatory Compliance

## Why Choose Woodco/Solarco?

- On-time project delivery
- Excellent Health & Safety Record
- Experienced Commercial Solar Panel Installers
- Woodco/Solarco assist with all grant applications
- Irish Owned
- Over 20 years' experience in Renewable Energy Business

Woodco/Solarco have worked with many hotels & leisure centres to help them decarbonise and make huge savings on heating & electricity. Biomass Boilers particularly suit hotels with swimming pools as they have a large heating requirement. For more information on projects we have worked on, get in touch with us today.

### Contact us today

**Contact** Ger Crosse

**Tel** 062 74007

**Email** info@woodco-energy.com

**Web** www.woodco-energy.com

# Workpermits.ie

PC Immigration Ireland Consultancy services is formed on the basis of knowledge and expertise acquired by our consultants over a period of 20 years working for the Irish immigration services. Our experience relates to all aspects of Irish immigration procedures, regulations and legislation associated with residency of all non EU persons.

Work Permits Ireland was established to manage employment permit applications for our clients who represent a variety of industries, nationally and internationally.

We have a dedicated team who have experience in processing, managing and delivering all types of employment permit applications especially in the Hospitality industry. The process involves open communications at the outset which forges healthy relationships with both clients and candidates.

We provide advice and staff residence permit audits which ensures clients compliance in advance of WRC inspections.

## Exclusive IHF Member Offer

IHF members can receive a **€100 discount** on our fees regarding applications for employment permits.

### Contact us today

<b>Contact</b>	Colm Hilliard
<b>Tel</b>	01 873 3772 / 086 469 7939
<b>Email</b>	info@workpermits.ie
<b>Web</b>	www.workpermits.ie

# worldpay

## Take, Make and Manage Payments

We support business directly and via partnerships with leading financial institutions to level-up their payments and expand their reach. Our decades of expertise help businesses take, make and manage payments securely across in person and online channels.

Our offering includes card payment solutions, online gateways, and integrated payment systems that enhance customer experience, streamline operations and drive growth. All this is backed by 24/7 support, insightful analytics and flexible financing options.

Contact our team below to learn more on how we can meet your business needs.

### Contact us today

<b>Contact</b>	Ireland Sales
<b>Email</b>	irelandsales@worldpay.com
<b>Web</b>	www.worldpay.com



Introducing WrkWrk, the revolutionary staffing app and web portal that simplifies the hiring process for temporary staff. Focusing on efficiency and simplicity, WrkWrk provides a seamless platform for employers to quickly find the staff they need, ensuring you're never short-staffed again.

Our mission is to ensure that you always have the necessary staff available when you need them. With over 4000 screened, interviewed, trained, and reference-checked workers ready to work at a moment's notice, WrkWrk supplies staff to a variety of sectors including Retail, Construction, Office, Admin, and Healthcare, in addition to Hospitality.

Combined with a user-friendly app interface, a powerful web portal, and advanced algorithms, WrkWrk streamlines the hiring process, making it faster and more transparent than ever. Employers simply need to specify the rate of pay, number of staff needed, and the length of the shift. We handle the rest! Just download the app or visit our website, enter your requirements, and watch your shifts fill in real time. You can even send messages directly to staff before they arrive for their shift.

Join the WrkWrk community today and experience the future of staffing in Ireland. Say goodbye to traditional recruitment hurdles and embrace a digital platform that connects you with the right talent efficiently and effectively. WrkWrk: We make shift work work for everyone.

<b>Contact us today</b>	
<b>Contact</b>	Lynne McCormack
<b>Tel</b>	086 130 4951
<b>Email</b>	<a href="mailto:lmccormack@frsrecruitment.com">lmccormack@frsrecruitment.com</a>
<b>Web</b>	<a href="http://wrkwrk.ie">wrkwrk.ie</a>

## BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

AI SOLUTIONS FOR GUEST COMMUNICATIONS			
HiJiffy	Shaun Sequeira	0044 20 7038 7837	shaun.sequeira@hijiffy.com

ARCHITECTURE, DESIGN & FIT OUT			
Bath Fitter	Ronan Cregan	087 618 5216	rcregan@bathfitter.com
Bathrooms4U	Alan Kelly	066 719 7009	Alan.kelly@b4u.ie
Conran Commercial	John Conran	087 419 9151	john.conran@conran.ie
Crown Designs	Robert Quirke	087 069 3003	r.quirke@crown-designs.com
GDC Interiors	David Gray	087 632 4446	david.gray@gdc-interiors.com
ICS Furniture	Gavin Duignan	071 963 8230	info@icsfurniture.com
Intec Design	Shaun McNamee	01 823 4999	shaun@intecdesign.ie
MDO Architects	Martin Spillane	086 859 4365	mspillane@mdo.ie
STUDIO DUFFY	Gaye Kane	01 284 4455	info@studioduffy.ie
TileStyle	Tony Murphy	087 415 8804	hospitality@tilestyle.ie

ATTRACTION SALES			
Game of Thrones Studio Tour	Derek Moore	0044 28 4033 0693	derek.moore@gotstudiotour.com

AUDIO VISUAL AND MUSIC			
Sports & Media Rights International	Sean Stokes	086 814 6570	ss@smri.ie

BEDDING			
King Koil	Christine Martin	086 259 6526	Christine.martin@kaymed.ie
Linen Direct	Jack Connolly	01 690 2073	info@linendirect.com
Northern Feather	David Coakley	086 600 8906	davidc@northernfeather.ie
Respa Beds	Samantha van Wyk	086 083 3896	sam.vanwyk@respabeds.ie
Vision Linens	Marc Wynne	087 240 9797	marc.wynne@visionlinens.com

BOOKING ENGINE & CHANNEL MANAGER			
Aró Digital Strategy	Alan Rowe	086 803 2173	alan.rowe@aro.ie
Bookassist	Sandra Russell	086 331 8184	sandra.russell@bookassist.com
Journey	Elli Regan	0044 7708 123521	Elli@journey.travel
Little Hotelier	Sales Team	0044 20 3151 0101	sales@littleshotelier.com
Net Affinity	Sharon Power-Cowley	01 293 9906	sharon@netaffinity.com
SHR Group	Penelope Crawford	0044 7841 020927	info@shrgroup.com
SiteMinder	Sales Team	0044 20 3151 0101	sales@siteminder.com

## BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

BUSINESS ADVISORS			
Interpath Advisory	Owen Travers	086 601 6167	owen.travers@interpathadvisory.com

CARPETS & FLOORING			
Wilton Carpets	Danny Heaver	0044 7988 920 313	dannyheaver@wiltoncarpets.com

COST SAVINGS			
Energy Options	Eamonn Dawson	086 348 0854	eamonn@energyoptions.ie
Entegra	Sean Singleton	085 117 7112	sean.singleton@entegraps.eu
Trinity Purchasing	Alan Cruite	086 020 0499	acruite@trinitypurchasing.com

DATA PROTECTION			
CS Consulting	Sean Stokes	086 814 6570	ss@smri.ie

DIETARY			
Coeliac Society of Ireland	Louise Ryan	01 872 1471	info@coeliac.ie

ENVIRONMENT & SUSTAINABILITY			
EasyGo	Simon Heslop	085 164 3012	simon.heslop@easygo.ie
ePower	Ivan O' Connor	01 902 9800	ivan.oconnor@epower.ie
Green Hospitality Awards	Maurice Bergin	087 919 8167	maurice@greenhospitality.ie
Lawler Sustainability	Nicola Ring	056 772 1115	nicolaring@lawlersustainability.com
MasterTherm	Lukáš Kadlík	086 022 8755	lukas@mastertherm.ie
ONA Water	Mariena Cantwell	085 859 8580	Mariena.Cantwell@onawater.ie
Positive Carbon	Kate Barlow	086 191 0754	kate@positivecarbon.org
Repak	Brian Markey	086 177 0679	brian.markey@repak.ie
RVR Energy Technology	Nigel Sheehan	087 237 7519	nsheehan@rvr.ie
Sustainable Tourism Network	Aoibheann Boyle	01 223 3661	aoibheann@sustainabletourismnetwork.ie
Woodco	Ger Crosse	062 74007	info@woodco-energy.com

EQUIPMENT			
BRITA / REL Group	Cadi Lennon	059 918 8138	clennon@relgroup.ie
Ecocool	David Mc Donald	087 987 9943	david@ecocool.ie
JLA	Amanda Cooke	085 723 1511	ACooke@jla.com
LaundrySystems.ie	Tony Kerr	083 196 8568	tony@laundrysystems.ie
Miele	Martin Lane	086 465 9779	martin.lane@miele.com
Reliance Laundry Equipment	Tony Tobin	086 088 3634	info@reliancelaundryequipment.ie

## BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

FINANCIAL			
AIB	Ronan Larkin	087 359 6586	ronan.a.larkin@aib.ie
Bank of Ireland	Gerardo Larios Rizo	087 795 1253	gerardo.lariosrizo@boi.com
BDO	Austin Hickey	01 470 0352	ahickey@bdo.ie
Brink's Cash Services Ireland	Ciara Burke	0818 111 330	NationalServiceCentre@Brinks.com
Crowe	Aiden Murphy	01 448 2200	aiden.murphy@crowe.ie
CSG	Laura Dillon	066 712 4439	laura.dillon@csg.ie
Davy	Eimear Fox	01 614 8892	Eimear.Fox@davy.ie
Deloitte Travel, Hospitality and Leisure (THL)	Rebecca Robinson	087 226 1700	rebrobinson@deloitte.ie
Hotel Investment Fund	Mark Lynch	086 240 5675	Mark.Lynch@HIFireland.ie
MC2 Accountants	Sam Russell	021 486 1486	samr@mc2group.ie
Money Jar	Paul Kinch	087 251 2290	paul@moneyjar.ie
PTSB	Shane Walsh	087 716 8079	shane.walsh@ptsb.ie

FITNESS EQUIPMENT			
McSport		01 293 0005	commercial@mcsport.ie

FOOD, BEVERAGE & CATERING			
Bewley's	Declan Doogan	086 045 9155	Declan.Doogan@Bewleys.com
Bibendum Wines	Therese O'Toole	086 464 6050	therese.otoole@bibendum-wine.ie
Classic Drinks	Martin Fagan	086 810 0082	martin-fagan@classicdrinks.com
Coca-Cola HBC Ireland	Simon Fitzpatrick	1890 262 226	Simon.fitzpatrick@cchellenic.com
Culligan Water Ireland	Jenny Doyle	087 486 0961	jenny.doyle@culligan.ie
Dalcassian Wines & Spirits	Andrew O'Brien	086 010 7385	aobrien@dalcassianwines.com
Diageo Ireland	Jordan Walford-Jones	01 453 6700	Jordan.Walford-Jones@diageo.com
Edward Dillon & Co	John Cassidy	01 819 3300	salesoffice@edwarddillonco.ie
Enowine	Donie O'Brien	086 258 7525	donie@enowine.ie
Febvre Wines	Audrey Underwood	01 216 1400	aunderwood@febvre.ie
Findlater & Co	Sean Francis/Richard Moriarty	01 404 7300	info@findlaterandco.com
Irish Distillers Pernod Ricard	Michael Behan	01 212 9000	Michael.Behan@pernod-ricard.com
Java Republic	Keith Ellis	089 204 4447	keith@javarepublic.com
Kepak Group	Kieran Lyons	087 695 8441	Kieran.Lyons@kepak.com
Lipton Teas & Infusions	John De Renzy	086 857 8702	john.derenzy@lipton.com
Molson Coors Beverage Company	Jack Wallace	086 701 5700	jack.wallace@molsoncoors.com
Musgrave MarketPlace	Leo Jones	085 852 5178	leo.jones@musgrave.ie

## BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

FOOD, BEVERAGE & CATERING			
Sysco	Killian O'Reilly	087 902 6626	killian-oreilly@sysco.com
Unilever Food Solutions	Leonard Power	01 488 1600	leonard.power@unilever.com
HEALTH & SAFETY, INSURANCE RISK MANAGEMENT			
SeaChange	Karen Hickey	045 856 028	karen.hickey@seachange-intl.com
HOSPITALITY CERTIFICATION			
Great Place to Work	Marina Rivas	064 662 0668	marina.rivas@greatplacetowork.com
HOSPITALITY PRODUCTS & SERVICES			
Agility Hospitality	Tom Mc Dermott	085 859 5236	tom.mcdermott@agilityhospitality.com
Alliance Ireland	John Girvan	01 485 4007	JohnGirvan@alliancernational.ie
BC SoftWear	Teresa Dalton	087 922 4966	teresa@bcsoftwear.ie
Bespoke Hospitality	Damian Caldwell	085 269 4123	damian@bespokehospitality.ie
Bunzl McLaughlin	Shane McGuigan	028 3751 5580	shane.mcguigan@bunzl.ie
Bunzl Rafferty Guest Amenities	Brendan Fleming	048 3025 2205	Brendan.fleming@bunzl.ie
DoDublin	Bryan Johnston	087 160 8882	info@dodublin.ie
Frost Couture	Ann Costello	085 771 6318	annc@frostdcouture.ie
Galgorm Catering	Oliveen Deery	048 2566 3426	oliveen.deery@galgormgroup.com
Guest Supplies Ireland	Sandy Linnane	083 817 9167	sandy@guestsupplies.ie
Hugh Jordan	Adrian Kelly	086 832 1066	adrian.kelly@hughjordan.com
TourDesk	Hjörtur Atli	01 511 9680	hjortur@tourdesk.ie
HOTEL BRAND			
BWH Hotels	Neville Graham	01 460 5100	neville.graham@bwh.com
HR SOFTWARE			
Alkimii	Kate Moynihan	01 531 1177	kate@alkimii.com
Time Point	Jennifer McKeivitt	01 406 7610	sales@timepoint.ie
HYGIENE			
Avonlee Soap Company	John Murphy	021 435 5271	sales@avonlee.com
INFORMATION TECHNOLOGY			
Arribatec Hospitality	Alexander W. Richter	0047 994 79 758	alexander.richter@arribatec.com
Avita Communications	Gordon Fahy	01 912 0406	sales@avita.ie
CBE	Paul Kenna	087 958 5066	paulkenna@cbe.ie

## BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

INFORMATION TECHNOLOGY			
Glory Global	David O'Meara	086 383 0650	david.omeara@ie.glory-global.com
Guestline	Clio O'Gara	087 288 9876	clio.o'gara@guestline.com
HRS Hospitality and Retail Systems	Robbie Tiernan	086 352 7520	rtiernan@hrsinternational.com
IMS connect	Leo Colgan	061 310 752	leo.colgan@imsconnect.com
NetSpeed	Eoghan Comerford	01 885 3720	Eoghan@netspeed.ie
Nutritics	Paul Kavanagh	01 699 4302	paul@nutritics.com
POSTech Limited	Lorraine O'Keeffe	086 029 2623	lokeeffe@postech.ie
SALTO Systems	Kevin Dunne	087 663 0688	k.dunne@saltosystems.com
Snapfix	Paul McCarthy	01 617 7888	paul@snapfix.com
Stella Doradus	James Browne	086 824 4401	info@stelladoradus.com
Tierney's	Renaë Downes	065 682 8281	rdownes@tierneys.ie
VDA-Telkonet Group	Warren Edwards	086 825 7171	Warren.edwards@vdagroup.com

INSURANCE RISK & MANAGEMENT			
Arachas Corporate Brokers	Liam Conlon	01 213 5000	liam.conlon@arachas.ie

LEGAL			
Compton Solicitors	Lorraine Compton	01 234 2678	lorraine.compton@comptonsolicitors.ie

LINEN			
Celtic Linen	David O'Connor	086 804 1729	david.oconnor@celticlinen.ie
Elis Textiles Ltd	Darren Coyle	086 014 1339	darren.coyle@elis.com
Linencare	Jim Creaney	087 255 5259	sales@linencare.ie
Murray Textiles	Áine Murray	063 81225	sales@murraytextiles.ie

MERCHANT SERVICES			
BOI Payment Acceptance	Rory Brennan	086 0101986	Rory.Brennan@boipa.com
Elavon	Howard Origan		howard.organ@elavon.com
Prommt	Lorraine Fahy	086 044 0625	Lorraine.fahy@prommt.com
Worldpay			irelandsales@worldpay.com

MUSIC LICENSING			
Irish Music Rights Organisation	Karl Kinsella	01 661 4844	karl.kinsella@imro.ie

PARKING			
APCOA Parking	John Harcourt	087 654 4757	john.harcourt@apcoa.ie

## BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

PMS & POS			
Cloudbeds	Shane Meade	01 264 8876	shane.meade@cloudbeds.com
HotelTime Solutions	David Byrne	089 250 4120	david.byrne@hoteltime.com
Mews	Ciara Madden	0044 747 4911957	ciara@mews.com
Oracle Hospitality	Tom McPherson	087 050 6972	thomas.mcpherson@oracle.com
Planet	Greg O' Sullivan	087 635 0749	greg.osullivan@weareplanet.com
Shiji Group	Stuart Charles	0044 7818 041179	Stuart.charles@shijigroup.com
Stayntouch	Mark Beehan	+31 6 83504733	mark.beehan@stayntouch.com

PRINT, GRAPHIC DESIGN & PROMOTIONAL PRODUCTS			
Hederman for Hotels	Simon Hederman	01 667 4747	simon@hederman.ie

REAL ESTATE			
Avison Young	Siobhan Murphy	01 676 2711	siobhan.murphy@avisonyoung.com
CBRE	John Hughes	01 618 5500	john.hughes@cbre.com
Cushman & Wakefield	George Saurin	01 639 9277	george.saurin@cushwake.com

RECRUITMENT & EMPLOYMENT CONSULTANCY			
Choice People	Valerie O' Connell	086 022 5044	valerie.oconnell@choicepeople.ie
Excel Recruitment	Jennifer Maher	087 996 4404	jennifer@excelrecruitment.com
Sky Staffing	Clint Estibeiro	089 223 4929	info@skystaffingsolutions.com
The Firm	Micheline Corr	01 475 2903	mcorr@thefirm.ie
Work Permits Ireland	Colm Hilliard	01 873 3772	info@workpermits.ie
WrkWrk	Lynne McCormack	086 130 4951	lmccormack@frsrecruitment.com

RESERVATION SYSTEMS			
D-EDGE Hospitality Solutions	David Baker	0044 203 885 7444	dbaker@d-edge.com
TablePath	Dean Thompson	087 168 8399	dean@tablepath.com

REVENUE MANAGEMENT			
IDeaS - a SAS Company	Gregory Gallagher	+34 669 99 87 14	gregory.gallagher@ideas.com
Rate Wise	Heather Wiktorski	086 824 1106	hwiktorski@rate-wise.com
Revanista	Raymond Horkin	065 679 9690	Raymond@revanista.com

TRANSPORT / TAXIS			
FREE NOW for Business	Aleksy Legut	083 123 1580	aleksy.legut@free-now.com

## BUSINESS CLASSIFICATIONS AND ASSOCIATE CONTACT DETAILS

UNIFORMS - NAME BADGES			
Recognition Express	Ailish Lyons	061 318181	sales@recognition.ie

UTILITIES			
Calor	Jennifer Fagan	01 450 5000	jennifer.fagan@calorgas.ie
Clearpower Ltd	Eric Bolton	087 270 8470	eric.bolton@clearpower.ie
Electric Ireland		1800 30 50 70	business@electricireland.ie
Emerald Utility Solutions	Anthony Arundel	083 171 3081	a.arundel@emeraldsolutions.ie
Flogas Ireland		041 214 9800	info@flogas.ie
Watt Footprint	Paul Mahon	087 294 8836	paulm@wattfootprint.com

VISITOR INFORMATION - VISUAL GUIDES, MAPS, BROCHURES & DISPLAYS			
Brochure Broker	Eilish Casserly	01 825 8124	info@brochurebroker.ie
Dublin Visual Guide	Diarmaid Williams	01 825 8124	info@brochurebroker.ie
Glance Visitor Media	Valerie Bagnall	061 338588	valerie@glance.ie

WEBSITES & ONLINE MARKETING			
Digibreaks	Annette Duggan	086 278 3949	annette.duggan@digibreaks.com
For-Sight	Matthew Willacy	0044 28 9147 4943	matthew.willacy@for-sight.com
Hotelsinone	Ernie Mooney	087 765 7664	ernie@hotelsinone.com
Revinat	Larry Mullett	089 222 6169	larry.mullett@revinate.com
Rory's Travel Club	Rory King		rory@rorystravelclub.com

WEDDINGS			
weddingsonline	Jonathan Bryans	01 963 0432	jonathan@weddingsonline.ie
WeddingSuppliers.ie	Cathal Molloy	087 144 2241	info@weddingsuppliers.ie
WedPro by WeddingDates	Ciara Crossan	087 957 7733	ciara@weddingdates.ie

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